



**Quail Haven**  
V i l l a g e

## **Disclosure Statement**

**May 31, 2022**

**155 Blake Boulevard  
Pinehurst, North Carolina 28374  
(910) 295-2294**

**Unless earlier revised, this Disclosure Statement will remain effective until October 31, 2022. Delivery of this Disclosure Statement to a contracting party prior to execution of a contract for the provision of continuing care is required by North Carolina law. This Disclosure Statement has not been reviewed or approved by any governmental agency or representative to ensure accuracy or completeness of the information set out.**

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### **Exhibits:**

Exhibit A: Audited Financial Statements

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Exhibit E: Contract for Independent Living Continuing Care

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## **I. Introduction**

Quail Haven Village (the “CCRC” or the “Community”) is a continuing care retirement community which offers its residents (“Residents”) seventy-nine (79) independent living rental apartments (each an “Apartment”) located in independent living buildings (the “Independent Living Buildings”), a wide array of services, a clubhouse (the “Clubhouse”), and the security of access to adjacent twelve (12) family care home units located in two (2) six-bed buildings (the “Family Care Homes”) and sixty (60) skilled nursing beds located in a healthcare building (the “Healthcare Center”). The Community is situated on an approximately 18-acre campus located in Pinehurst, North Carolina (the “Site”). As of April 30, 2022, there were fifty-eight (58) Residents under Residency and Care Agreements.

## **II. Organization, Ownership and Management**

### **A. Organization**

Quail Haven of Pinehurst, LLC (“Quail Haven Pinehurst”) is a North Carolina for-profit limited liability company formed for the purpose of leasing and operating independent living units of the CCRC. Quail Haven Pinehurst is owned by Liberty Senior Living, LLC (“Liberty Senior Living”), a North Carolina limited liability company. The business address of Liberty Senior Living is 2334 S. 41<sup>st</sup> Street; Wilmington, North Carolina 28403. Liberty Senior Living is owned by Liberty Healthcare Group, LLC (“Liberty Healthcare Group”), a North Carolina limited liability company.

Quail Haven Healthcare Center of Pinehurst, LLC (“Quail Haven Healthcare”) is a North Carolina for-profit limited liability company formed for the purpose of leasing and operating the Healthcare Center of the CCRC. Quail Haven Healthcare is owned by Liberty Senior Living. Liberty Senior Living is owned by Liberty Healthcare Group.

### **B. Facility Ownership**

Quail Haven Properties of Pinehurst, LLC (“Quail Haven Properties”) is a North Carolina for-profit limited liability company formed for the purpose of developing and owning real property and the buildings of the CCRC.

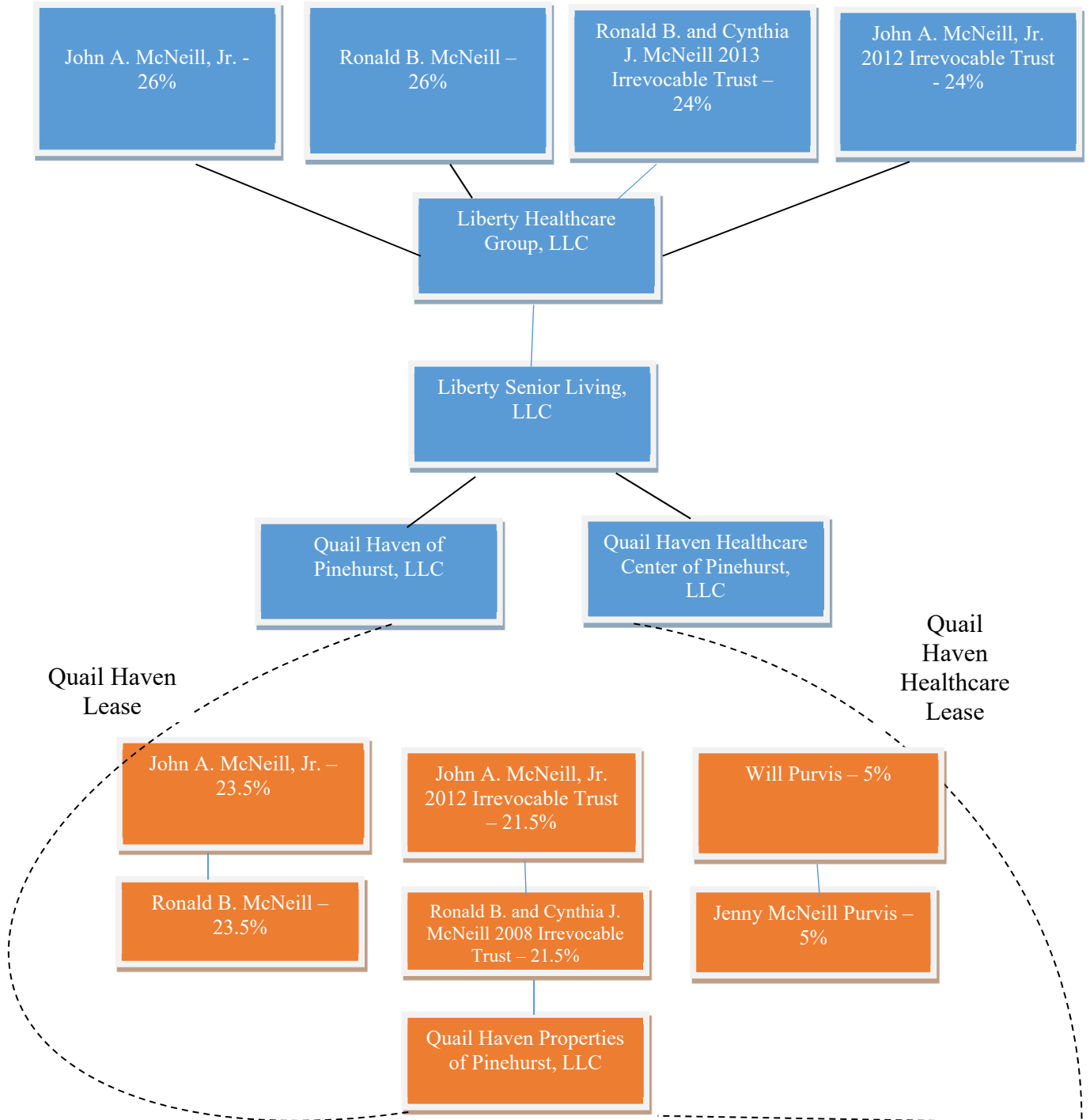
Quail Haven Properties have executed separate lease agreements with Quail Haven Pinehurst and Quail Haven Healthcare, under which Quail Haven Pinehurst and Quail Haven Healthcare make lease payments to Quail Haven Properties for use and operation of the Independent Living Buildings, the Clubhouse, the Family Care Homes, the Healthcare Center, and the associated common areas. The lease agreements have terms of ten (10) years with options to renew the leases for two additional terms of five (5) years each.

In March 2020, the North Carolina Department of Insurance issued a Continuing Care Retirement Community License to Quail Haven Pinehurst, Quail Haven Healthcare Center, and Quail Haven Properties (individually and collectively the “Company”) as

co-providers.

See the organization/ownership chart below.

### Organization/Management Chart



C. Healthcare

The CCRC provides Residents temporary or permanent assisted living and skilled nursing services in the beds located within the Family Care Homes and Healthcare Center, respectively. The CCRC is licensed for twelve (12) family care home beds (the “Family Care Home Beds”) located in two (2) six-bed buildings. The Healthcare Center is licensed for sixty (60) skilled nursing beds. Twenty-five (25) of the skilled nursing beds are reserved for the Residents of the Independent Living Buildings (the “Closed Beds”). The Family Care Home Beds and the remaining Healthcare Center beds are available to the public (the “Open Beds”). In the event that the Closed Beds are fully occupied, the Resident will be given priority access to the available Open Beds.

D. Management

Quail Haven Pinehurst and Quail Haven Healthcare operate the CCRC. No other person or entity referred to herein has assumed any financial responsibility for the fulfillment of Quail Haven Pinehurst and Quail Haven Healthcare’s agreements or obligations, except as otherwise stated.

*Liberty Living Management, LLC*

Liberty Living Management, LLC (“Liberty Living Management”) has executed separate management agreements in which Quail Haven Pinehurst and Quail Haven Healthcare pay a management fee of five percent (5%) and six percent (6%), respectively, of net revenues to a related party who provides management services to the Company. Liberty Living Management’s headquarters are at 2334 S. 41<sup>st</sup> St., Wilmington, NC 28403. The following individuals are the key managers or corporate executives:

1. John A. McNeill, Jr. and Ronald B. McNeill

John A. McNeill Jr. and Ronald B. McNeill are managers of Liberty Living Management.

John (“Sandy”) A. McNeill, Jr. is a pharmacist by training and has had many years of business experience in the healthcare field. He has opened and operated four pharmacies and developed Medi-Care Supply Company from a relatively small operation with one location in 1975 to a multi-million dollar corporation with 16 locations when it was sold in 1986 to a Fortune 500 company.

Ronald (“Ronnie”) B. McNeill is a Registered Professional Engineer with a Master’s Degree in Business Administration. He brings technical, financial and health care insurance reimbursement expertise. He previously served as Chief Financial Officer and Billing Manager of Medi-Care Supply Company. He contributes his substantial expertise in financial management and cost control to the efficient operation of the organization.

Together the McNeill's purchased their first nursing home in 1990, but the McNeill family's healthcare heritage dates all the way back to 1870 beginning with their great-grandfather. Over the last three decades the Liberty Healthcare Group has grown from a single nursing home to a fully integrated post-acute healthcare provider, which includes numerous nursing homes, assisted living facilities, independent living communities, continuing care retirement communities, and a home health and hospice company with several locations servicing various urban and rural counties in North Carolina, South Carolina, and Virginia. The McNeill family also operates a durable medical equipment company under the Liberty family as well as a retail and a long-term care pharmacy. The McNeill family comes from a tradition of service, dating back generations, and Sandy and Ronnie continue that tradition today as principals of one of the largest and most comprehensive healthcare companies in the state.

## 2. William B. Purvis

William ("Will") Purvis is a Manager of Liberty Living Management and President of Liberty Senior Living in Wilmington, North Carolina. He manages business development as well as capital financing for the Liberty companies. Prior to moving to Wilmington, Will worked with Grandbridge Real Estate Capital, a subsidiary of BB&T. Will was responsible for commercial mortgage production for the Eastern, Northeast and Triangle regions of the bank's network.

Will received a B.S. in Business Management from North Carolina State University and a Masters of Business Administration from Wake Forest University. He serves on the Senior Housing Product Council of Urban Land Institute, the Board of Directors for Cape Fear Council Boy Scouts of America, New Hanover Regional Medical Center Foundation, Wilmington Chamber of Commerce, and North Carolina Coastal Land Trust.

## 3. Cindy Stancil

Cindy Stancil, LNHA is the President of Operations of Liberty Living Management. Cindy started her career in assisted living as the Administrator of Northridge Retirement Village in Raleigh, North Carolina in 1985. After four years of service, she moved to Wilmington, North Carolina, to open a new assisted living community, Liberty Commons Assisted Living. Over the past 30 years, Mrs. Stancil's responsibilities have grown from being the Administrator of an assisted living community to budgeting and training, policy and procedures development and implementation, research, design and development of nursing home, independent, and assisted living projects.

Cindy has served as a Board Member of the North Carolina Assisted Living Association as current Secretary and past President. She has worked in Task Force groups such as "The Star Rating program", the MUST pre-screening form, etc. with the Medical Care Commission, Division of Medical Assistance and Division of Health Services Regulation. Mrs. Stancil is a Licensed Assisted Living

Administrator as well as a Licensed Nursing Home Administrator.

4. Nicole Cook

Nicole Cook, RN LNHA provides operational support to Liberty Living Management team in the role of Regional Operations Manager. Nicole is a native of Nashville, Tennessee, educated in North Carolina and has enjoyed a career in Healthcare for over 25 years. Nicole is an RN and is also licensed as a Nursing Home Administrator. Spending her career in both clinical and operational management, Nicole brings years of patient care and operational leadership to the team. With a passion for customer service and a dedication to quality patient care, she is active in ensuring that our Liberty Living communities provide the best possible experience for those we serve. Nicole resides in Wilmington, NC with her husband and daughter.

*Facility Management*

Crystal Hofstetter. Crystal Hofstetter serves as the Executive Director of Quail Haven Village. Crystal is a North Carolina native who attended Sandhills Community College. She has worked in long-term care for over 13 years and joined Liberty Healthcare Group in 2016. She served as the Director of Nursing for the Healthcare Center prior to assuming the Executive Director position in 2020.

E. Related Parties

The CCRC is managed and operated by various related parties pursuant to agreements entered into between those parties and the CCRC. These transactions are also considered related party transactions and are settled through related party cash accounts and payments to the other entities.

F. Legal Disclaimer

Neither the managers nor any principals of the Company (i) have been convicted of a felony or pleaded nolo contendere to a felony charge or been held liable or enjoined in a civil action by final judgment for a felony or civil action involving fraud, embezzlement, fraudulent conversion, or misappropriation of property or (ii) are subject to a currently effective injunctive or restrictive court order, or within the past five years, had any state or federal license or permit suspended or revoked as a result of an action brought by any governmental agency or department, arising out of or related to business activity of health care, including actions affecting a license to operate a foster care facility, nursing home, retirement home, home for the aged, or facility subject to N.C.G.S. §58-64 or similar law in another state.

No professional service firm, association, trust, partnership, or corporation other than those stated above, in which this person has, or which has in this person, a ten percent (10%) or greater interest and which it is presently intended shall currently or in the future provide goods, leases, or services to the facility, or to residents of the facility, of an

aggregate value of five hundred dollar (\$500.00) or more within any year.

G. Affiliations

The Company is a private independent, for-profit limited liability company, which is not affiliated with any religious, charitable or other affinity group.

**III. Facility Description and Amenities**

A. Location

The Community is located on an approximately 18-acre site, having an address of 155 Blake Boulevard in Pinehurst, North Carolina.

B. Layout and Types of Accommodations

Accommodations include seventy-nine (79) one-story garden apartments within the Independent Living Buildings with one and two bedroom floor plans that range from approximately 520 to 1,400 square feet. The CCRC is able to accommodate up to one hundred fifty-eight (158) Residents, all of whom will be provided services pursuant to their respective Residency and Care Agreements. Subject to the terms and conditions of the Residency and Care Agreement and the limits of the Company's license, a full continuum of healthcare services are to be provided in the Healthcare Center. In addition, in the event the Closed Beds are fully occupied, Residents will be given priority access to the available Open Beds.

C. Amenities

1. Clubhouse. The Clubhouse is a social center for Residents to gather. The Clubhouse features opportunities for formal and informal dining, wireless internet, and card rooms, and a multi-purpose room.
2. Fitness Center. Residents receive a membership to the First Health Fitness Center of Pinehurst or Southern Pines (collectively the "Fitness Center"), which provides an array of wellness programs for the Residents. Facilities and services include state-of-the-art fitness equipment, exercise classes, indoor heated pool and certain wellness education programs.

**IV. Services**

A. Basic Services. Subject to the terms and conditions of the Residency and Care Agreement, the following basic services (collectively "Basic Services") are included in the Monthly Service Fee (defined below):

1. Appliances and Furnishings. The Apartments shall include the following appliances and furnishings: window coverings; standard flooring; appliances, including an electric range/self-cleaning oven, refrigerator/freezer with icemaker, garbage disposal, microwave, dishwasher, washer and dryer; smoke and fire detectors; an



individual climate control system; an individual hot water heater; a 24-hour emergency call system and other permanent fixtures. All other appliances and furnishings for the Apartments not listed above, shall be provided by the Resident.

2. Utilities. Included with residency in an Apartment are heating, air conditioning, water, sewer, gas, electricity, satellite cable television, trash removal and pest control.
3. Meals. All Residents shall be provided with one (1) meal per day in the Clubhouse dining room.
4. Maid Service. The Resident agrees to keep the Apartment in a clean and orderly condition. On a weekly basis, the Company will provide basic housekeeping services in the Apartment.
5. Maintenance Services. The Company will be responsible for normal wear and tear, maintenance and replacement of the property, furnishings and equipment owned or leased for use by the Company for use in the CCRC. The Resident will be responsible for any damage to such property, furnishings and equipment, including the cost of repair or replacement or the diminution in value thereof, caused by the Resident, the Resident's guests or the Resident's pets. The Resident will be responsible for the maintenance and repair of their personal property.
6. Grounds Keeping. The Company will maintain and repair the CCRC's grounds, including lawns, trees and shrubbery. Personal plantings and customization of landscaped areas are subject to the Company's approval.
7. Use of Community Common Areas. The Resident has the non-exclusive right, along with other residents, to use the CCRC's common areas, including, but not limited to, the dining rooms, lounges, lobbies, library, social and recreational rooms and designated outdoor activity areas.
8. Use of the Fitness Center. As part of the Monthly Service Fee, the Resident will be provided with membership to the Fitness Center.
9. Programs. Recreational, social, educational and cultural activities will be coordinated by the CCRC's staff. Some activities are subject to an additional charge.
10. Parking. The Company will provide parking areas for one personal vehicle per Resident and limited parking for the Residents' guests.
11. Transportation. The Company will provide scheduled transportation to locations routinely visited by Residents of the CCRC, such as shopping centers, medical offices and social events. Some transportation is subject to an additional charge.
12. Emergency Response System. The Company will provide, on a twenty-four (24) hour basis, an emergency call system. Response to a call shall be limited to an evaluation of the Resident's needs. If other medical response is determined necessary, the Resident is responsible for any costs associated with such other medical response, including emergency medical transportation.

13. Insurance. The Company will maintain general liability and hazard insurance on the property within the CCRC owned or leased by the Company, but will not be responsible for the Resident's personal property.
- B. Optional Services. A schedule of fees for services provided at extra cost including, but not limited to, those optional services described below (collectively "Optional Services"), shall be established by the Company and shall be made available to the Resident. The Optional Services offered by the Company include the following:
1. Transportation Services. If a Resident requests transportation in addition to that provided as a Basic Service, the Company may provide such transportation provided that the Company has adequate transportation staff available at such date and time and to destinations that the Company identifies as being within the geographic area of transportation services.
  2. Food Services. If a Resident requests food services or catered services in addition to those provided as a Basic Service, the Company may provide such additional food services or catered services for an additional cost.
  3. Tray Service. Residents may request that meals be delivered to the Apartment or ("Tray Service") for a delivery charge; provided, however, that the Tray Service may not be requested for more than three (3) consecutive days except at a physician's or nurse's direction.
  4. Activities. A fee may be required for some wellness and life enrichment programs.
  5. Additional Maid Service. If a Resident requests or requires housekeeping services in addition to those provided as a Basic Service, the Company may provide such services when and if staff is available to provide such services in accordance with a published fee schedule.
  6. Salon Services. Salon services in the Beauty Salon will be charged directly to the Resident in accordance with a published fee schedule.
  7. Upgraded Television Channels. Upgraded television channels, if available, may be made available to the Resident in accordance with a published fee schedule.
  8. Additional Parking. Additional parking, including garage parking if available, may be made available to the Residents in accordance with a published fee schedule.
  9. Personal Emergency Transmitter. The provision of a Personal Emergency Transmitter ("PET") which shall transmit to the CCRC's Concierge Desk, if available.
  10. Home Care Services. Home care services from a licensed team of caregivers are available to Residents through the CCRC's Home Care Services Program in accordance with a published fee schedule. Home care services range from

medication management to personal care assistance.

### C. Healthcare

The Company will provide healthcare services to the Residents in the Healthcare Center. Care in the Healthcare Center will only be provided within the limits of the CCRC's license. Hospital-level services are not provided within the Healthcare Center. Such level of care must be obtained from a hospital. The costs related to any hospitalization are the responsibility of the Resident.

The Healthcare Center's Medical Director will determine the appropriate level of nursing care required by the Resident upon admission to the Healthcare Center. Residents who are unable to return to their Apartment will have the benefit of permanent care in the Healthcare Center. If the appropriate level of healthcare based upon the needs of the Resident may not be obtained or are not provided within the Healthcare Center, such level of care must be provided by another provider of healthcare services, including, but not necessarily limited to, a hospital, and the costs of those services are the responsibility of the Resident. The Resident (i) acknowledges and agrees that the Company will not be responsible for any claims, damages or expenses resulting from injury or death suffered by the Resident which is caused by, attributable to or in any way connected with the negligence or intentional acts or omissions of the physicians, employees or agents of such any such other provider of healthcare services and (ii) releases the Company from liability for any such claims, damages or expenses.

### V. **Expansion/Development**

There are no ongoing or proposed expansion or development projects.

### VI. **The Continuing Care Concept**

The Company's continuing care concept ensures a Resident, so long as the Resident is in compliance with the Residency and Care Agreement, residence in an Apartment, a wide array of personal services and long-term nursing care in the Healthcare Center if the Resident can no longer live independently.

### VII. **The Residency and Care Agreement**

To reside in an Apartment the prospective Resident and the Company will enter into a Residency and Care Agreement (the "Residency and Care Agreement"). A copy of the Residency and Care Agreement applicable to the Apartments is attached hereto as Exhibit E. As outlined in the Residency and Care Agreement, residency in the CCRC provides the Resident with use of the CCRC's common facilities, the Basic Services described above and healthcare in the Healthcare Center when the Resident is no longer capable of independent living. To the extent the terms of the Residency and Care Agreement differ from the summary contained in this Disclosure Statement, the terms of the Residency and Care Agreement shall control. The basic terms and conditions contained in the Residency Agreement are summarized as follows:

- A. Term. The initial term of the Residency and Care Agreement shall be for thirteen (13) months beginning on the Occupancy Date. After the initial term, the Residency and Care Agreement will automatically renew for additional thirteen (13) months periods, unless terminated as set forth in the Residency and Care Agreement.
- B. Eligibility Requirements. Eligibility for residency in the Community is conditioned upon, among other things more particularly described in the Residency and Care Agreement, the following:
1. Age Criteria. The requirements for admission into the CCRC are nondiscriminatory except as to age. Admission is restricted to persons sixty-two (62) years of age or older with the exception of a younger second occupant. An underage second occupant may be approved for residency in the Apartment in the Company's sole discretion but must, at a minimum, be fifty (50) years of age and meet the other requirements for residency in the CCRC. The Company reserves the right to limit the number of Residents under the age of sixty-two (62) that will live in the CCRC.
  2. Preliminary Health Screen. The Resident must be capable of living independently and must satisfy the then current independent living criteria as published by the Company, which may be amended from time to time in the Company's sole discretion. The Resident shall provide to the Company an internal preliminary health screen substantially in the form attached to the Apartment Selection Agreement executed by the Resident and the Company, completed by the Resident's primary physician and certifying that the Resident meets the independent living criteria within the period outlined in the Residency and Care Agreement.
  3. Financial Condition. The Company must be satisfied that the Resident has the financial income and assets to pay the Monthly Service Fee, extra meal charges, charges for additional services, personal living expenses, and the future adjustments of these charges during the term of the Residency and Care Agreement. Immediately prior to the Occupancy Date (as defined in the Residency and Care Agreement), the Resident will affirm to the Company that the Resident's personal financial situation does not differ materially and adversely from the financial situation presented in the Application Forms (substantially in the form attached to the Apartment Selection Agreement). If the Resident's then personal financial situation differs materially and adversely from the Resident's prior financial situation, the Company may terminate the Residency and Care Agreement. After the Occupancy Date, the Company may require updated financial information. In the case of two Residents occupying an Apartment, and in the event of the death of one of the occupants, the surviving Resident will be required to submit an update of the original Application Forms within thirty (30) days after the Company's request for the same.
- C. Priority Partner Agreement. A prospective resident may execute a Priority Partner Agreement (the "Priority Partner Agreement") with the Company to be placed on the waiting list for an Apartment.

- D. Apartment Selection Agreement. At the time of selecting an Apartment, the Resident shall execute an Apartment Selection Agreement (“Apartment Selection Agreement”) and submit it to the Company along with an Apartment Selection Fee and Community Fee, as defined in the Residency and Care Agreement.
- E. Residency and Care Agreement. Within seven (7) days of executing an Apartment Selection Agreement, the Resident shall execute a Residency and Care Agreement.
- F. Changes to Apartment. Any structural or physical change or redecoration and remodeling of any kind within or outside the Apartment may only be made by the Resident only with the prior written consent of the Company, which shall be granted at the Company’s sole discretion, and at the sole expense of the Resident. All such improvements or changes shall be the property of the Company. Upon vacating the Apartment, the Resident, or the Resident’s estate, shall be responsible for the costs of returning the Apartment to the condition that existed prior to the Resident taking possession of the Apartment.
- G. Changes in Condition Prior to Occupancy. If after the execution of the Residency and Care Agreement and prior to the Occupancy Date the Resident’s health or mental condition is such that, in the sole discretion of the Company, the Resident no longer meets the qualifications to live independently in the CCRC, and the Residency and Care Agreement is not otherwise terminated, such Resident may be transferred directly to the Healthcare Center. All fees and other charges due must be paid prior to any direct transfer. In the event there is more than one Resident occupying an Apartment and one Resident is transferred directly to the Healthcare Center, the other Resident shall continue to be obligated under the Residency and Care Agreement and pay the required Monthly Service Fee applicable to a single Resident.
- H. Fees and Billing. Residents shall be required to pay the Monthly Service Fee and other fees as set forth in the Residency and Care Agreement. Fees payable by the Residents are described in more detail below.
- I. Permitted Occupants. The Resident(s) named in the Residency and Care Agreement and no other person shall reside in or occupy the Apartment during the term of the Residency and Care Agreement, except with the express prior written approval of the Company. If a second occupant who is not a party to the Residency and Care Agreement is accepted for residency in the CCRC after the date of the Residency and Care Agreement, such acceptance shall be subject to the approval of the Company and adherence to policies then governing all other admissions and such second resident shall enter into a Residence and Care Agreement. If the second occupant does not meet the requirements for residency, or does not execute a Residency and Care Agreement, he or she shall not be permitted to occupy the Apartment.

A second occupant includes, but is not limited to, a spouse as defined by State statute.

- J. Transfers. Should the Resident desire to transfer to another Apartment, the Resident must notify the Company in writing. Following receipt of this request, and subject to availability, the Company may grant the Resident an option to move to the next

- available Apartment of the size requested. Upon transfer to a new residence, the Monthly Service Fee for the month in which the move takes place shall be prorated to reflect the percentage of the month that the Resident spends in each type of residence. With all transfers, there will be an up-fitting charge for the vacated residence based on the current rate established by the CCRC at the time of the transfer. The Resident will move all furnishings and belongings to the new residence within ten (10) days of the established occupancy date for the new residence. Any moving expense will be the responsibility of the Resident.
- K. Death or Transfer of One Resident. If one of the Residents named in the Residency and Care Agreement dies, moves out or is permanently transferred to the Healthcare Center or any other nursing center, the remaining Resident will continue to be bound by the terms of the Residency and Care Agreement except that the Monthly Service Fee will be reduced to the single occupancy rate then in effect.
- L. Smoking Policy. The CCRC is smoke-free. No smoking is permitted in the Apartments (to include balconies) or any other building or location in or on the Community's premises. The Resident agrees to abide by the CCRC's Rules and Regulations concerning smoking.
- M. Pets. Subject to the prior written consent of the Company, which such consent shall be at the sole and absolute discretion of the Company, pets may be permitted in the Apartments. Pets must be on a leash at all times when not in a Resident's Apartment. Pets must be healthy, have current shots and rabies immunization, and be free of fleas and other parasites. The Resident must provide the Company with documentation that their pets have received all required shots and immunizations. The Resident is responsible for any costs expended by the Company for the failure of such Resident to adhere to the CCRC's pet policy, including, but not limited to, the cost of disinfection, cleaning and fumigation. Pets are prohibited in the dining spaces, the multipurpose room, the chapel, and the art space and activity rooms. The Resident understands and agrees that the pet must be removed from the Apartment, upon fourteen (14) days' prior written notice from the Company, if the pet becomes a nuisance to other Residents of the CCRC, as determined by the Company in its sole and absolute discretion. The Resident agrees that if the Resident has been approved to have a pet living in the Apartment, and elects to do so, the Resident shall pay a non-refundable pet fee in the amount posted at the time the pet is registered.
- N. Health Insurance. Prior to the Occupancy Date, each Resident shall provide evidence of health insurance coverage to the Company at a level reasonably satisfactory to the Company.
- O. Termination
1. Termination by Resident. Upon the termination of the Residency and Care Agreement, the Resident shall have no further rights to reside in the CCRC. The Residency and Care Agreement may be terminated or cancelled by the Resident under the following terms and conditions:

- (a) Rescission During First Thirty (30) Days. The Resident may terminate the Residency and Care Agreement for any reason within thirty (30) days following the later of the execution of the Residency and Care Agreement or receipt by the Resident of the Disclosure Statement (the “Rescission Period”), and the Resident is not required to move into the facility before expiration of the Rescission Period. The Resident’s termination of the Residency and Care Agreement during the Rescission Period is without penalty, and all payments made by the Resident before such rescission, less a service charge of One-Thousand Dollars (\$1,000.00) and less any charges specifically incurred by the Company at Resident’s request and set forth in Exhibit A of the Residency and Care Agreement or in writing in a separate addendum to the Agreement, signed by the Resident and the Company. Any refund shall be paid within thirty (30) days after the Company receives written notice of the Resident’s election to terminate the Residency and Care Agreement.
- (b) Termination After Rescission Period but Prior to the Occupancy Date. For Residents electing to reside in an Apartment, the Resident may terminate the Residency and Care Agreement for any reason after the Rescission Period but prior the Occupancy Date upon prior written notice to the Company. In the event of such termination, the Resident shall be entitled to a refund of all monies paid to the Company, except, as the case may be, the Community Fee, the Apartment Selection Fee, and any costs or other charges that the Resident and the Company agree in advance are non-refundable.
- (c) General Termination Right. The Resident may terminate the Residency and Care Agreement at any time for any reason by giving the Company thirty (30) days’ written notice signed by the Resident (or both of them if there are two Residents). In the event of such termination by a Resident for reasons other than those permitted in the Residency and Care Agreement, the Resident shall pay the Company for all Optional Services rendered by the Company to the Resident through the date of termination and shall continue to be liable for the Monthly Service Fee until the date that all of the Resident’s personal belongings are removed from the Apartment. In addition, the Resident shall be responsible for payment of liquidated damage of one month’s rental charge, calculated at the existing market rate.

## 2. Termination by Death or Serious Illness

- (a) Termination by Death or Serious Illness Prior to the Occupancy Date. If prior to the Occupancy Date the Resident dies or is precluded from living in the CCRC under the terms of the Residency and Care Agreement as a result of serious illness, injury, non-qualification or incapacity, the Residency and Care Agreement will automatically terminate. In the event the Residency and Care Agreement is terminated provided for in the Residency and Care Agreement, the Resident or the Resident’s estate shall be entitled to a refund of any amounts paid to the Company, except, as the case may be, a service charge of One-Thousand Dollars (\$1,000.00)

and for costs or other charges that the Resident and the Company agree in advance are non-refundable. Such refund shall be paid by the Company within thirty (30) days after the Residency and Care Agreement is terminated pursuant to the applicable subsection of the Residency and Care Agreement. The foregoing notwithstanding, if there is more than one Resident, the Residency and Care Agreement will continue to be binding on the surviving or eligible Resident unless and until the Residency and Care Agreement is terminated as to or by the surviving Resident as provided for in the Residency and Care Agreement.

- (b) Termination by Death or Serious Illness After the Occupancy Date. If the Resident dies after the Occupancy Date or the Resident is precluded from living in the CCRC under the terms of the Residency and Care Agreement as a result of serious illness, injury, or incapacity and the serious illness, injury or incapacity that is not otherwise addressed by the provision of the Residency and Care Agreement, the Residency and Care Agreement shall terminate. In the event, the Resident or the estate of the Resident shall pay for any Optional Services rendered to the Resident through the date of termination and shall continue to be liable for the Monthly Service Fee until the later of the date that all of the Resident's personal belongings are removed from the Apartment and the Apartment can be made ready for re-occupancy. The foregoing notwithstanding, if there is more than one Resident, the Residency and Care Agreement will continue to be binding on the surviving or eligible Resident until the Residency and Care Agreement is terminated as to or by the surviving Resident as provided for in the Residency and Care Agreement.

3. Termination by the Company

- (a) Termination by the Company Prior to the Occupancy Date. If, in the Company's sole discretion, the Resident does not satisfy the criteria for occupancy in the CCRC, the Residency and Care Agreement shall terminate upon the Company's notification to the Resident of non-approval. In such event, all amounts paid to the Company shall be refunded to the Resident within thirty (30) days after the Company provides the Resident notice of non-approval.
- (b) Termination by the Company after the Occupancy Date. The Company may terminate the Residency and Care Agreement upon thirty (30) days' written notice to the Resident in the event of the following:
- (1) The Resident fails to make payments to the Company of any amounts when due and such failure is not cured within fifteen (15) days after notice is given to the Resident;
  - (2) The Resident fails to comply with any term of the Residency and Care Agreement not involving the payment of money or any provisions of the Rules and Regulations and the Resident fails to cure such non-compliance within seven (7) days after written notice from the Company; or



- (3) The Resident, the Resident's authorized representative makes a material misrepresentation or omission in the information provided to the Company for its consideration of the Resident for residency in the CCRC.
- (c) Immediate Termination. If the Company determines in its sole and absolute discretion that a Resident's behavior interferes with or threatens to interfere with the safety of the Resident or the quiet enjoyment or safety of other Residents, visitors and/or staff of the CCRC, or if the Resident's behavior is a detriment to other residents, visitors, and/or staff of the CCRC, the Company may immediately terminate the Residency and Care Agreement and the Resident shall promptly vacate the Apartment. In such event, the Resident shall pay the Company through the date of termination and shall continue to be liable for the Monthly Service Fee until all of the Resident's personal belongings are removed from the Apartment.
- (d) Effect of Termination by the Company after the Occupancy Date. In the event the Company terminates the Residency and Care Agreement after the Occupancy Date pursuant to the applicable subsections of the Residency and Care Agreement, the Resident shall promptly vacate the Apartment, but shall pay the Company for all Optional Services rendered by the Company through the date of termination and shall continue to be liable for the Monthly Service Fee until the date that all of the Resident's personal belongings are removed from the Apartment.

## VIII. Fees

The following is a list of the fees and charges expected to be charged to the Residents of the CCRC:

- A. Priority Deposit. At the time the Priority Partner Agreement is executed, the prospective resident shall submit to the Company a payment of One-Thousand Dollars (\$1,000.00) (the "Priority Deposit"). The Priority Deposit is fully refundable should the prospective resident choose not to proceed with the reservation process and not enter into a Residency and Care Agreement for any reason. The Priority Deposit will be fully applied toward the Security Deposit should the prospective resident proceed with the reservation process and execute a Residency and Care Agreement.
- B. Apartment Selection Fee. Upon the execution of the Apartment Selection Agreement, the Resident shall submit to the Company a fee equal to one Monthly Service Fee payment (the "Apartment Selection Fee"). The Apartment Selection Fee is a non-refundable fee (except as defined in the Residency and Care Agreement) and shall be fully applied toward the first month's Monthly Service Fee.
- C. Community Fee. Upon the execution of the Apartment Selection Agreement, the Resident shall submit to the Company a fee equal to one Monthly Service Fee payment (the "Community Fee"). The Community Fee is a one-time, nonrefundable fee (except as defined in the Residency and Care Agreement) which entitles the Resident priority access to all services and amenities of the Community.

A Community Fee will not be charged to Residents upon any renewal of the Residency and Care Agreement.

- D. Security Deposit. Upon the execution of the Residency and Care Agreement, the Resident shall make a Security Deposit payment to the Company equal to one Monthly Service Fee payment (the “Security Deposit”), which shall be deposited in accordance with statute, law or regulation of the federal, state, and local Government. If the Resident has complied with all terms of the Residency and Care Agreement and returns the Apartment in the same or materially similar condition as when the Resident moved into the Apartment, the Company will return the Security Deposit to the Resident within thirty (30) days after the Resident’s move-out date. The Security Deposit shall be credited to the Resident as the last Monthly Service Fee payment in the event of the Resident’s death. In the event that the Resident breaches or otherwise violates the Residency and Care Agreement before the end of the last month of occupancy by the Resident, then the Security Deposit shall be forfeited to the Company. The Resident is additionally responsible for any expense incurred by the Company resulting from damages to the Apartment that are in excess of the Security Deposit. In the event that the Resident has entered into a Priority Partner Agreement and paid a refundable deposit to the Company, the Priority Deposit shall be applied to the amount due as the Security Deposit.
- E. Monthly Service Fee. Throughout the term, Residents shall pay the Company a Monthly Service Fee (the “Monthly Service Fee”) as described in Exhibit A attached to the Residency and Care Agreement. The Monthly Service Fees shall be paid by the Resident on or before the fifth (5<sup>th</sup>) day of each month for Basic Services to be rendered that month with the first payment due on or before the Occupancy Date. The Monthly Service Fee shall be due regardless of whether or not the Apartment is actually occupied by the Resident on the scheduled Occupancy Date and such Monthly Service Fee will not be adjusted if the Resident is voluntarily absent from the CCRC at any time after such date. If the Resident obtains possession of the Apartment prior to the first of a month, the Resident shall pay the Company the first Monthly Service Fee on a pro-rata basis based on the actual number of days contained in the month. If the Residency and Care Agreement does not terminate at the expiration of the initial Term or a renewal Term, the Monthly Service Fee may continue to be payable beyond the date of termination as set forth in the Residency and Care Agreement.
- F. Adjustments to Monthly Service Fees. The Company reserves the right to change the amount of the Monthly Service Fee upon thirty (30) days’ written notice prior at any renewal of the Residency and Care Agreement. Adjustments to the Monthly Service Fee will be made as may be reasonably necessary according to the economic requirements and conditions of the Company and the level and quality of services provided to the residents of the CCRC and consistent with operating on a sound financial basis. See Exhibit F for five years of the historical average dollar amount of increases in fees.

- G. Fees for Optional Services. The Resident shall receive a monthly statement from the Company showing the total amount of fees and other charges owed by the Resident, which shall be paid by the fifth (5<sup>th</sup>) day of each month. A list of fees for recurring Optional Services the Resident has elected to purchase as of the date of the Residency and Care Agreement shall be attached to the Residency and Care Agreement as Exhibit A.
- H. Healthcare Center Fees and Charges. The Healthcare Center will consist of accommodations, equipment and staffing necessary for skilled nursing care services on a temporary or permanent basis. The Company shall establish and publish per diem rates for accommodations and services at the Healthcare Center. Each calendar year, the Resident shall receive a ten percent (10%) discount on fees the Resident accrues during its first thirty (30) days of residency in the Healthcare Center (each day being a “Discounted Fee Day”). The Resident may not carry any unused Discounted Fee Days over to the following calendar year. Fees for residency in the Healthcare Center shall otherwise be payable in accordance with the Residency and Care Agreement and in accordance with the then published Healthcare Center per diem charge.
- I. Refund of Fees. If the Resident cancels during the Rescission Period as defined in the Residency and Care Agreement, the Priority Deposit, Apartment Selection Fee, Community Fee, and Security Deposit (and any other fees paid by Resident) in accordance with the Residency and Care Agreement will be refunded to the Resident, without interest, less a service charge of One Thousand Dollars (\$1,000.00) and less any charges specifically incurred by the Company at Resident’s request and set forth in Exhibit A of the Residency and Care Agreement or in writing in a separate addendum to the Residency and Care Agreement, signed by the Resident and the Company. Any refund shall be paid within thirty (30) days after the Company’s receipt of the Resident’s written notice of rescission. The Apartment Selection Fee and the Community Fee become non-refundable after the Rescission Period. The Security Deposit is refundable and will be returned to the Resident within thirty (30) days after the Resident’s move-out date if the Resident has complied with all terms of the Residency and Care Agreement and returns the Apartment in the same or materially similar condition as when Resident moved into the Apartment. If the Resident breaches or otherwise violates the Residency and Care Agreement before the end of the last month of occupancy by the Resident, then the Security Deposit shall be forfeited to the Company.
- J. Late Charges. The Company will charge a one percent (1%) late payment charge per month on any Monthly Service Fees and extra charges that have not been paid within five (5) days after their due date.

## **IX. Financial Information**

- A. Audited Financial Statements. Audited financial statements of the Company as of and for the year ended December 31, 2021 are included as Exhibit A.
- B. Actual versus Forecasted Results. A narrative of material differences between the

previously forecasted financial statements and actual results of operations for the year ended December 31, 2021 for the Company are included as Exhibit B.

- C. Interim Financial Statements. Interim financial statements for the three-month period ended March 31, 2022 for the Company are included as Exhibit C.
- D. 5-Year Prospective Financial Statements. Financial projections for each of the five years ending December 31, 2026 for the Company as compiled by an independent public accountant are included as Exhibit D.
- E. Reserves, Escrow and Trusts. North Carolina law requires continuing care retirement communities such as the Community to maintain operating reserves equal to fifty percent (50%) of the total operating costs in a given year, or twenty-five percent (25%) of such total operating costs if occupancy as of a certain date exceeds ninety percent (90%) of the Community's capacity (such reserve amount is referred to herein as the "Statutory Reserve"). This law provides security to the Residents that the CCRC will be able to meet its contractual obligations to provide continuing care. The Company's Statutory Reserve will be maintained through a letter of credit issued by a financial institution approved by the North Carolina Department of Insurance (the "Letter of Credit"). The Letter of Credit will name the Company as the beneficiary and be in an amount sufficient to satisfy the Statutory Reserve requirement.

**X. Other Material Information**

None.

EXHIBIT A  
AUDITED FINANCIAL STATEMENTS  
[ATTACHED]

# **QUAIL HAVEN VILLAGE**

## **COMBINED FINANCIAL STATEMENTS AND SUPPLEMENTARY INFORMATION**

*As of and for the Year Ended December 31, 2021*

*And Report of Independent Auditor*

**QUAIL HAVEN VILLAGE**  
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## Report of Independent Auditor

To the Members  
Quail Haven Village  
Wilmington, North Carolina

### Opinion

We have audited the accompanying combined financial statements of Quail Haven Village (the “Company”), a group of entities under common control, which comprise the combined balance sheet as of December 31, 2021, and the related combined statements of operations and changes in members’ equity and cash flows for the year then ended, and the related notes to the combined financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Company as of December 31, 2021, and the results of its operations and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

### Basis for Opinion

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor’s Responsibilities for the Audit of the Combined Financial Statements section of our report. We are required to be independent of the Company and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### Responsibilities of Management for the Combined Financial Statements

Management is responsible for the preparation and fair presentation of the combined financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the combined financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Company’s ability to continue as a going concern within one year after the date that the combined financial statements are available to be issued.

### Auditor’s Responsibilities for the Audit of the Combined Financial Statements

Our objectives are to obtain reasonable assurance about whether the combined financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor’s report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with auditing standards generally accepted in the United States of America will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgement made by a reasonable user based on the combined financial statements.



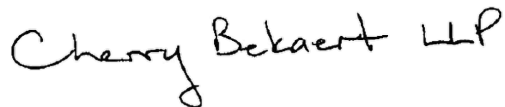
In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the combined financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the combined financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the combined financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Company's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

### **Supplementary Information**

Our audit was conducted for the purpose of forming an opinion on the combined financial statements as a whole. The supplemental schedules are presented for the purpose of additional analysis and are not a required part of the combined financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the combined financial statements. The information has been subjected to the auditing procedures applied in the audit of the combined financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the combined financial statements or to the combined financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated, in all material respects, in relation to the combined financial statements taken as a whole.

A handwritten signature in black ink that reads "Cherry Bekaert LLP". The signature is written in a cursive, flowing style.

Charlotte, North Carolina  
May 12, 2022

**QUAIL HAVEN VILLAGE**  
**COMBINED BALANCE SHEET**

DECEMBER 31, 2021

**ASSETS**

Current Assets:

Cash	\$ 1,632,245
Restricted cash	16,760
Resident accounts receivable, net	607,206
Accounts receivable - other	14,666
Inventories	29,608
Prepaid expenses	28,200
Total Current Assets	<u>2,328,685</u>

Property and equipment, net	<u>8,452,690</u>
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Noncurrent Assets:

Intangible asset	1,194,465
Accounts receivable - related parties	1,903,441
Other assets	54,375
Total Noncurrent Assets	<u>3,152,281</u>

<b>Total Assets</b>	<b><u>\$ 13,933,656</u></b>
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**LIABILITIES AND MEMBERS' EQUITY**

Current Liabilities:

Current portion of long-term debt and capital leases	\$ 268,914
Deferred revenue, current portion	114,415
Accrued expenses and other payables	1,424,029
Total Current Liabilities	<u>1,807,358</u>

Noncurrent Liabilities:

Deferred revenue, noncurrent portion	57,059
Accounts payable - related parties	3,433,717
Long-term debt and capital leases, net	8,558,402
Notes payable - owners	46,800
Total Noncurrent Liabilities	<u>12,095,978</u>

Total Liabilities	13,903,336
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Members' Equity	<u>30,320</u>
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<b>Total Liabilities and Members' Equity</b>	<b><u>\$ 13,933,656</u></b>
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# QUAIL HAVEN VILLAGE

## COMBINED STATEMENT OF OPERATIONS AND CHANGES IN MEMBERS' EQUITY

YEAR ENDED DECEMBER 31, 2021

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Revenue:	
Resident revenue - Independent living	\$ 2,445,646
Resident revenue - Assisted living	791,378
Resident revenue - Skilled nursing	5,287,221
Other revenue	401,541
Community fee amortization	42,422
Total Revenue	<u>8,968,208</u>
Expenses:	
Resident services - Independent living	154,792
Resident services - Assisted living	439,979
Resident services - Skilled nursing	3,419,894
Dietary	1,110,434
Laundry	62,944
Housekeeping	310,249
Plant operations	1,164,582
Physical plant	52,227
General and administrative	1,039,515
Management fees	513,120
Interest	257,767
Depreciation and amortization	328,621
Other expense	518,112
Total Expenses	<u>9,372,236</u>
Net loss	(404,028)
Members' equity, beginning of year	334,348
Contributions	100,000
Members' equity, end of year	<u>\$ 30,320</u>

The accompanying notes to the combined financial statements are an integral part of this statement.

**QUAIL HAVEN VILLAGE**  
**COMBINED STATEMENT OF CASH FLOWS**

YEAR ENDED DECEMBER 31, 2021

**Cash flows from operating activities:**

Net loss	\$ (404,028)
Adjustments to reconcile net loss to net cash flows from operating activities:	
Depreciation and amortization	328,621
Loss on sale of property and equipment	10,952
Amortization of debt issuance costs	3,632
Changes in operating assets and liabilities:	
Resident accounts receivable, net	(57,913)
Accounts receivable - other	35,501
Inventories	16,334
Prepaid expenses	5,445
Accounts receivable - related parties	(564,198)
Other assets	(24,150)
Accrued expenses and other payables	(26,745)
Deferred revenue	(319,691)
Accounts payable - related parties	74,997
Net cash flows from operating activities	<u>(921,243)</u>

**Cash flows from investing activities:**

Purchases of property and equipment	<u>(68,359)</u>
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**Cash flows from financing activities:**

Principal payments on long-term debt	(299,195)
Contributions from officers/members	100,000
Payments on capital lease obligations	(4,905)
Net cash flows from financing activities	<u>(204,100)</u>

Net change in cash and restricted cash	(1,193,702)
Cash and restricted cash, beginning of year	<u>2,842,707</u>
Cash and restricted cash, end of year	<u>\$ 1,649,005</u>

**Supplemental disclosure of cash flow information:**

Cash paid during the year for interest	<u>\$ 269,291</u>
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**Reconciliation of cash and restricted cash to the combined balance sheet:**

Cash and restricted cash per combined balance sheet	\$ 1,632,245
Restricted cash per combined balance sheet	<u>16,760</u>
	<u>\$ 1,649,005</u>

# QUAIL HAVEN VILLAGE

## NOTES TO THE COMBINED FINANCIAL STATEMENTS

DECEMBER 31, 2021

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### Note 1—Nature of operations

*Nature of Operations* – Quail Haven Village (the “Company” or “CCRC”) is an economic entity comprised of three individual companies listed below. The Company provides senior living services in Pinehurst, North Carolina. Services include providing and maintaining an independent living retirement community, assisted living services, skilled nursing care, and supporting services. The Company was acquired and began operations in November 2013. In 2020, the North Carolina Department of Insurance (“NC DOI”) approved a modification in the continuing care retirement community (the “CCRC”) license to include all three of the following companies as co-providers.

Quail Haven Properties of Pinehurst, LLC (“Quail Haven Properties”) is a closely held North Carolina for-profit limited liability company formed for the purpose of developing and owning real property and the buildings of the Company.

Quail Haven of Pinehurst, LLC (“Quail Haven Pinehurst”) is a North Carolina for-profit limited liability company formed for the purpose of leasing and operating independent living units. Quail Haven Pinehurst is owned by Liberty Senior Living, LLC, a North Carolina limited liability company. Liberty Senior Living, LLC is owned by Liberty Healthcare Group, LLC (“Liberty Healthcare”), a North Carolina limited liability company.

Quail Haven Healthcare Center of Pinehurst, LLC (“Quail Haven Healthcare”) is a North Carolina for-profit limited liability company formed for the purpose of leasing and operating the 72-bed family care homes and skilled nursing facilities. Quail Haven Healthcare is owned by Liberty Senior Living, LLC, a North Carolina limited liability company. Liberty Senior Living, LLC is owned by Liberty Healthcare Group, LLC, a North Carolina limited liability company.

Quail Haven Properties owns two six-bed family care homes and holds the certificate of need (“CON”) for 60 skilled nursing beds, including 25 closed beds reserved for independent living residents, the value of which is recorded as an intangible asset on Quail Haven Properties.

### Note 2—Summary of significant accounting policies

*Principles of Combination* – The combined financial statements include the accounts of the limited liability companies noted above (Quail Haven Pinehurst, Quail Haven Properties, and Quail Haven Healthcare), all of which are owned and controlled by the members of the limited liability companies. All significant inter-company accounts and transactions have been eliminated. The combined financial statements do not and are not intended to represent the activity of a legal entity.

*Basis of Accounting* – The accompanying combined financial statements have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America (“U.S. GAAP”).

*Use of Estimates* – The preparation of combined financial statements in conformity with U.S. GAAP requires management to make certain estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of any contingent assets and liabilities at the date of the combined financial statements and the reported amounts of revenues and expenses during the period. Actual results could differ from those estimates.

No assets or liabilities (real or contingent) of the individual members of any of the limited liability companies are included in the combined financial statements of the Company. Individual members are not liable for the Company’s debt.

*Cash and Cash Equivalents* – Cash includes deposit accounts and investments purchased with an original maturity of three months or less. There were no cash equivalents as of December 31, 2021.

# QUAIL HAVEN VILLAGE

## NOTES TO THE COMBINED FINANCIAL STATEMENTS

DECEMBER 31, 2021

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### Note 2—Summary of significant accounting policies (continued)

*Restricted Cash* – Restricted cash is comprised of patient trust funds and refundable security deposits (the "Security Deposit") received from current residents and refundable priority deposits (the "Priority Deposits") received from future residents, which are held in accordance with statute, law and regulation of the federal, state, and local government. The Priority Deposit will be applied to the Security Deposit paid by the resident upon execution of a Residency and Care Agreement. The liability associated with refundable Security Deposits and refundable Priority Deposits is included within accrued expenses and other payables on the balance sheet and totaled \$14,298 for the year ended December 31, 2021.

*Inventories* – Inventories consist primarily of food supplies and are stated at the lower of average cost or net realizable value.

*Property and Equipment, Net* – Property and equipment are stated at cost. Maintenance and repairs are charged to expense as incurred, and renewals and betterments are capitalized. Gains or losses on disposals are credited or charged to operations.

Depreciation and amortization is computed using the straight-line method over the estimated useful lives of the assets. Depreciation and amortization amounted to \$328,621 for the year ended December 31, 2021.

The estimated useful lives used in computing depreciation are as follows:

Buildings and improvements	5 to 40 years
Land improvements	5 to 15 years
Furniture and fixtures	5 to 20 years
Leasehold improvements	Lesser of 40 years or the lease term
Equipment	3 to 20 years

*Debt Issuance Costs* – Financing costs associated with the notes payable have been deferred and are being amortized over the term of the related debt using the straight-line method, which approximates the effective interest method. Amortization of debt issuance costs is recognized as interest expense in the statement of operations and changes in members' equity.

*Revenue Recognition* – The Company follows the guidance provided by Accounting Standards Codification ("ASC") 606, *Revenue from Contracts with Customers* and uses a five-step model to apply to revenue recognition, consisting of: (1) determination of whether a contract, an agreement between two or more parties that creates legally enforceable rights and obligations, exists; (2) identification of the performance obligations in the contract; (3) determination of the transaction price; (4) allocation of the transaction price to the performance obligations in the contract; and (5) recognition of revenue when (or as) the performance obligation is satisfied.

*Resident Revenue* – Resident fee revenue is reported at the amount that reflects the consideration the Company expects to receive in exchange for the services period. These amounts are due from residents or third party payers and include variable consideration for retroactive adjustments, if any, under reimbursement programs. Performance obligations are determined based on the nature of the services provided. Resident fee revenue is recognized as performance obligations are satisfied.

# QUAIL HAVEN VILLAGE

## NOTES TO THE COMBINED FINANCIAL STATEMENTS

DECEMBER 31, 2021

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### Note 2—Summary of significant accounting policies (continued)

Under the Company's skilled nursing and assisted living senior living residency agreements, the Company provides senior living services to residents for a stated daily or monthly fee. The Company recognizes revenue for room, assistance with activities of daily living, inpatient therapy, healthcare, and personalized health services provided under assisted living and skilled nursing residency agreements in accordance with the provisions of U.S. GAAP. The senior living services included under the daily or monthly fee have the same timing and pattern of transfer and are a series of distinct services that are considered one performance obligation which is satisfied over time and recognized ratably over the contractual term, typically daily.

The Company also collects a one-time upfront nonrefundable community fee. The community fee is recorded as deferred revenue and amortized over five years, the estimated stay of the resident based on historical knowledge.

The Company has a performance obligation related to the series of distinct goods and services and another performance obligation related to access residents have for discounted fee days. Management has determined it is appropriate to allocate an equal amount of revenue to this material right each month.

The Company receives revenue for services under various third party payor programs which include Medicare, Medicaid, and other third party payors. Settlements with third party payors for retroactive adjustments due to audits, reviews, or investigations are included in the determination of the estimated transaction price for providing services. The Company estimates the transaction price based on terms of the contract with the payor, correspondence with the payor and historical payment trends, and retroactive adjustments are recognized in future periods as final settlements are determined.

The Company receives revenue from independent living residents containing a lease component that would fall under the guidance of ASC 840, *Leases*. The amount of revenue recorded under this guidance was approximately \$2,450,000 and there would be no difference in how the revenue would be recognized under ASC 606 or ASC 840.

*Disaggregated Revenue* – The Company has determined that the senior living services included under the daily or monthly fee have the same timing and pattern of transfer and are a series of distinct services that are considered one performance obligation which is satisfied over time.

*Contract Balances* – Timing differences among revenue recognition may result in contract assets or liabilities. Contract liabilities on the accompanying combined balance sheet related to the nonrefundable community fee, donated funds, stimulus funds received for COVID expenses, and prepaid resident revenue totaling \$61,456, \$20,222, \$43,631, and \$82,838 respectively, as of December 31, 2021 and is recorded as deferred revenue on the combined balance sheet. There were no contract assets as of December 31, 2021. Contract liabilities as of January 1, 2021 included the nonrefundable community fee, donated funds, stimulus funds received for COVID expenses and prepaid resident/patient revenue totaling \$80,836, \$20,222, \$375,875 and \$14,250, respectively.

*Resident Accounts Receivable, Net* – Receivables from residents, patients, insurance companies, and third party contractual agencies are recorded at regular resident service rates, net of estimated contractual adjustments. Contractual adjustments are estimated based on the terms of third party insured contracts and arrangements. Adequate allowances are provided for doubtful accounts and other uncertainties. Credit losses have historically been within management's expectations. Accounts receivables are stated in the amount management expects to collect from outstanding balances. Management provides for probable uncollectible amounts through a charge to earnings and a credit to the allowance for doubtful accounts based on its assessment of individual accounts. Balances still outstanding after management has used reasonable collection efforts are written off through a charge to the allowance for doubtful accounts and a credit to accounts receivable.

# QUAIL HAVEN VILLAGE

## NOTES TO THE COMBINED FINANCIAL STATEMENTS

DECEMBER 31, 2021

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### Note 2—Summary of significant accounting policies (continued)

*Upcoming Pronouncement – Leases* – In February 2016, the Financial Accounting Standards Board issued Accounting Standards Update (“ASU”) 2016-02, *Leases*. The standard requires all leases with lease terms over 12 months to be capitalized as a right-of-use asset and lease liability on the balance sheet at the date of lease commencement. Leases will be classified as either finance or operating. This distinction will be relevant for the pattern of expense recognition in the statement of operations and changes in members’ equity. This standard will be effective for the calendar year ending December 31, 2022. The Company is currently in the process of evaluating the impact of adoption of this ASU on the combined financial statements.

*Income Taxes* – The Company, with the consent of its members, has elected under the Internal Revenue Code to be taxed essentially as a partnership. In lieu of corporate federal income taxes, the members of a limited liability company are taxed on their proportionate share of the Company’s taxable income. Management has evaluated the effect of the guidance provided by U.S. GAAP on Accounting for Uncertainty in Income Taxes. Management has evaluated all other tax positions that could have a significant effect on the combined financial statements and determined the Company had no uncertain income tax positions at December 31, 2021.

*Intangible Asset* – In accordance with U.S. GAAP, goodwill and intangible assets that have indefinite useful lives are not amortized but rather are tested at least annually for impairment. For the Company, this asset includes a CON. Intangible assets with indefinite useful lives are reviewed for impairment in accordance with ASC 350, *Intangibles – Goodwill and Other*, which requires the Company to evaluate the recoverability of long-lived assets annually and whenever events or changes in circumstances indicate that its carrying amount may not be recoverable. The Company continually evaluates whether events and circumstances have occurred that indicate the remaining estimated useful life of its CON may warrant revision or that the remaining carrying value may not be recoverable. As permitted by ASC 350, the Company performed a qualitative assessment of impairment to determine whether the value of the CON was impaired. Based on the results of this qualitative assessment, the CON was not impaired as of December 31, 2021.

*Impairment of Long-Lived Assets* – The Company reviews the carrying value of its long-lived assets, whether held for use or disposal when events and circumstances indicate that the carrying amount of an asset may not be recoverable based on expected undiscounted cash flows attributable to that asset. The amount of any impairment is measured as the difference between the carrying value and the fair value of the impaired asset.

*Operating Reserves* – Continuing care retirement communities located in North Carolina are licensed and monitored by the NC DOI under Article 64 of Chapter 58 of the North Carolina General Statutes. The Commissioner of Insurance has the authority to revoke or restrict the license of or impose additional requirements on any continuing care facility under certain circumstances specified in North Carolina General Statute 58-64-10.

North Carolina General Statute 58-64-33 requires that continuing care retirement communities with occupancy levels in excess of 90% maintain an operating reserve equal to 25% of total operating costs projected for the 12-month period following the most recent annual statement filed with the NC DOI, upon approval of the Commissioner. Continuing care retirement communities with less than 90% occupancy are required to maintain an operating reserve equal to 50% of projected total operating costs. Total operating costs shall include budgeted operating expenses plus debt service less depreciation and amortization expense and revenue associated with non-contractual expenses.

In order to meet the North Carolina General Statute operating reserve requirement for 2021, the Company maintained an irrevocable standby letter of credit throughout the year. At December 31, 2021 the amount of the letter of credit was \$4,463,000.

*Credit Concentrations* – The Company places its cash and cash equivalents on deposit with financial institutions in the United States. The Federal Deposit Insurance Corporation covers \$250,000 for substantially all depository accounts. During the year ended December 2021, the Company from time to time may have had amounts on deposit in excess of the insured limits.



# QUAIL HAVEN VILLAGE

## NOTES TO THE COMBINED FINANCIAL STATEMENTS

DECEMBER 31, 2021

### Note 2—Summary of significant accounting policies (continued)

The Company grants credit without collateral to its patients and residents, most of who are insured by third party payors. The mix of receivables from patients and third party payors at December 31, 2021 was as follows:

Medicare	71%
Medicaid	13%
Commercial insurance/private pay/other	16%
	<u>100%</u>

The Company's mix of revenue sources for the year ended December 31, 2021 was as follows:

Medicare	21%
Medicaid	16%
Commercial insurance/private pay/other	63%
	<u>100%</u>

*Advertising Costs* – Advertising costs are expensed in the period incurred and totaled \$134,127 for the year ended December 31, 2021.

#### *Residence and Care Agreement* –

*Services* – The residency agreement (“Residency Agreement”) is a rental contract under which the Company is obligated, upon payment by the resident of a community fee and ongoing payments of the monthly fee to the CCRC, to provide certain services to the resident. While the resident occupies an independent living unit, services provided include: nursing care at the Inn with preferred rate arrangement (except for the costs of physician services and ancillary health services and supplies); one meal per day; all utilities, except telephone; housekeeping services; maintenance of both the unit and the grounds and equipment; scheduled local transportation; health consultation at the Inn; planned social, recreational, and cultural activities; and use of the community area and other common activity facilities. In addition, the community healthcare services are provided to residents at fee for service rates at the Inn.

*Admittance Standards* – To be accepted for admission to the independent living units at the CCRC, each prospective resident must be at least 62 years of age at the time residency is established, have financial assets adequate to pay the admission fee, and have sufficient income to meet the anticipated monthly fee and other personal expenses not provided under the Residency Agreement.

A reservation requires a signed Residency Agreement and the payment of a one-time community fee equal to one month's monthly resident fee. The community fee is refundable within the first 30 days of the execution of the Residency Agreement.

*Terms of Residency* – The initial Residency Agreement is for a term of 13 months. After the initial term, the resident has the option, each year, of executing another Residency Agreement for 13 months. If another 13-month Residency Agreement is not executed, the Residency Agreement will expire at the end of the term.

*Termination by the Resident Prior to Occupancy* – The resident may terminate the Residency Agreement prior to moving into the CCRC for any reason at any time by giving written notice. The community fee will be refundable at termination during the 30-day rescission period defined in the Residency Agreement. After the rescission period, the community fee becomes non-refundable.

**QUAIL HAVEN VILLAGE**  
**NOTES TO THE COMBINED FINANCIAL STATEMENTS**

DECEMBER 31, 2021

**Note 2—Summary of significant accounting policies (continued)**

*Termination by the Resident after Occupancy* – The resident may terminate the Residency Agreement after moving into the CCRC by giving 30 days prior written notice of termination, which shall be effective and irrevocable upon delivery. If the resident terminates the Residency Agreement prior to the expiration of the initial term or renewal term, then the resident will be obligated to pay the monthly fee throughout the remainder of the term until the later of (i) removal of possessions from the apartment and key return to administration or (ii) re-occupancy of the apartment by a new resident.

The Residency Agreement will automatically terminate upon death of the resident (unless there is a surviving joint resident) and a personal representative will have 30 days from date of death to remove personal property from the apartment. The resident’s estate will be obligated to pay the monthly fee until the removal of possessions from the apartment and key return to administration.

*Termination by the Company* – The Company may terminate the Residency Agreement for just cause. Just cause includes (i) breach of agreement; (ii) misrepresenting information in admission process; (iii) failure to pay any charges; (iv) resident becomes infected with dangerous or contagious disease; and (v) a major change in physical or medical condition that cannot be cared for or is beyond the limits of the CCRC’s license.

**Note 3—Property and equipment, net**

Property and equipment, net at December 31, 2021 consisted of the following:

	<b>Quail Haven Pinehurst</b>	<b>Quail Haven Healthcare</b>	<b>Quail Haven Properties</b>	<b>Total</b>
Buildings and improvements	\$ -	\$ -	\$ 9,073,199	\$ 9,073,199
Land and land improvements	-	-	700,001	700,001
Furniture and fixtures	-	-	645,736	645,736
Leasehold improvements	302,400	73,890	-	376,290
Equipment	156,742	366,856	48,017	571,615
	<u>459,142</u>	<u>440,746</u>	<u>10,466,953</u>	<u>11,366,841</u>
Less accumulated depreciation	(198,977)	(253,500)	(2,461,674)	(2,914,151)
Property and equipment, net	<u>\$ 260,165</u>	<u>\$ 187,246</u>	<u>\$ 8,005,279</u>	<u>\$ 8,452,690</u>

**QUAIL HAVEN VILLAGE**  
**NOTES TO THE COMBINED FINANCIAL STATEMENTS**

DECEMBER 31, 2021

**Note 4—Intangible asset**

Intangible asset (indefinite-lived) consisted of the following at December 31, 2021:

Certificate of need	\$ 1,194,465
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**Note 5—Long-term debt and capital leases**

Long-term debt and capital leases for the Company consisted of the following at December 31, 2021:

Note payable bearing interest at a fixed rate of 2.93% due in monthly installments of principal and interest of \$43,614 for the period of September 2020 through July 2027 and a final payment of \$7,261,333 due upon the maturity date of August 25, 2027. This note is collateralized by the assignment of rents, profits, and leases and a Uniform Commercial Code security interest in the Personal Property as defined in the Deed of Trust.	\$ 8,842,698
Capital lease bearing interest at 6.50% due in 60 monthly installments, ending on November 1, 2023.	4,899
Total debt and capital leases	8,847,597
Less debt issuance costs	20,281
Less current installments of long-term debt and capital leases	268,914
Long-term debt and capital leases	\$ 8,558,402

Maturities of long-term debt and capital leases over the next five years and thereafter are as follows:

<b><u>Years Ending December 31,</u></b>	
2022	\$ 268,914
2023	277,331
2024	282,789
2025	291,187
2026	299,834
Thereafter	7,427,541
	\$ 8,847,597

**QUAIL HAVEN VILLAGE**  
**NOTES TO THE COMBINED FINANCIAL STATEMENTS**

DECEMBER 31, 2021

**Note 5—Long-term debt and capital leases (continued)**

Interest expense amounted to \$257,767 for the year ended December 31, 2021 including \$3,632 of amortization of debt issuance costs.

Future amortization of debt issuance costs at December 31, 2021 is as follows:

**Years Ending December 31,**

2022	\$	3,632
2023		3,632
2024		3,632
2025		3,632
2026		3,632
Thereafter		2,121
	<u>\$</u>	<u>20,281</u>

Certain loan agreements contain customary affirmative and negative covenants. Management believes the Company was in compliance with all covenants at December 31, 2021.

**Note 6—Related party transactions**

Other entities owned by Liberty Healthcare provide other benefits to the Company. These transactions are also considered related party transactions and are settled through related party cash accounts and payments to the other entities. As of December 31, 2021, total receivables and payables to related parties were \$1,903,441 and \$3,433,717, respectively.

Quail Haven Pinehurst and Quail Haven Healthcare have entered into a management agreement in which Quail Haven Pinehurst and Quail Haven Healthcare pay a management fee of 5% and 6%, respectively, of net revenues to Liberty Living Management, a related party who provides management services to the Company. These fees totaled \$513,120 for the year ended December 31, 2021.

**Note 7—Intercompany agreements**

Quail Haven Properties entered into separate lease agreements with Quail Haven Pinehurst and Quail Haven Healthcare, effective as of 2013, under which Quail Haven Pinehurst and Quail Haven Healthcare will make lease payments to Quail Haven Properties for use of the facilities. The lease agreements have terms of 10 years with options to renew the leases for two additional terms of five years each.

Future minimum lease payments are as follows for the years ending December 31:

<b><u>Years Ending December 31,</u></b>	<b><u>Quail Haven Pinehurst</u></b>	<b><u>Quail Haven Healthcare</u></b>	<b><u>Total</u></b>
2022	\$ 444,000	\$ 156,000	\$ 600,000
2023	370,000	130,000	500,000
	<u>\$ 814,000</u>	<u>\$ 286,000</u>	<u>\$ 1,100,000</u>

# QUAIL HAVEN VILLAGE

## NOTES TO THE COMBINED FINANCIAL STATEMENTS

DECEMBER 31, 2021

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### **Note 7—Intercompany agreements (continued)**

Total rent expense incurred by the Quail Haven Pinehurst and Quail Haven Healthcare to Quail Haven Properties was approximately \$444,000 and \$156,000, respectively, for the year ended December 31, 2021. These amounts have been eliminated in the combined financial statements.

### **Note 8—Contingencies**

The Company is subject to legal proceedings and claims which arise in the course of providing healthcare services. The Company maintains malpractice insurance coverage (\$1,000,000 per claim, \$3,000,000 aggregate) for claims made during the policy year. In management's opinion, adequate provision has been made for amounts expected to be paid under the policy's deductible limits for unasserted claims not covered by the policy and any other uninsured liability.

The healthcare industry is subject to numerous laws and regulations of federal, state, and local governments. These laws and regulations include, but are not necessarily limited to, matters such as licensure, accreditation, government-healthcare program participation requirements, reimbursement for patient services, and Medicare and Medicaid fraud and abuse. Recently, government activity has increased with respect to investigations and allegations concerning possible violations of fraud and abuse statutes and regulations by healthcare providers. Violations of these laws and regulations could result in expulsion from government healthcare programs together with the imposition of significant fines and penalties, as well as significant repayments for patient services previously billed.

### **Note 9—Pension plan**

The Company offers a defined contribution plan to eligible employees as defined by the plan. The Company will match employee contributions at the discretion of management. The Company contributed \$19,132 for the year ended December 31, 2021.

### **Note 10—Subsequent events**

The Company has evaluated subsequent events through May 12, 2022, in connection with the preparation of these combined financial statements, which is the date the combined financial statements were available to be issued. The Company is unaware of any subsequent events that would render the combined financial statements misleading.

## **SUPPLEMENTARY INFORMATION**

**QUAIL HAVEN VILLAGE**  
**COMBINING BALANCE SHEETS**

DECEMBER 31, 2021

	Quail Haven of Pinehurst, LLC	Quail Haven Healthcare Center of Pinehurst, LLC	Quail Haven Properties of Pinehurst, LLC	Eliminations	Total
<b>ASSETS</b>					
Current Assets:					
Cash	\$ 153,928	\$ 1,019,447	\$ 458,870	\$ -	\$ 1,632,245
Restricted cash	14,298	2,462	-	-	16,760
Resident accounts receivable, net	20,776	586,430	-	-	607,206
Accounts receivable - Quail Haven	1,552,434	3,911,769	140,000	(5,604,203)	-
Accounts receivable - other	12,985	1,681	-	-	14,666
Inventories	-	29,608	-	-	29,608
Prepaid expenses	47,721	30,479	-	(50,000)	28,200
Total Current Assets	<u>1,802,142</u>	<u>5,581,876</u>	<u>598,870</u>	<u>(5,654,203)</u>	<u>2,328,685</u>
Property and equipment, net	<u>260,165</u>	<u>187,246</u>	<u>8,005,279</u>	<u>-</u>	<u>8,452,690</u>
Noncurrent Assets:					
Intangible asset	-	-	1,194,465	-	1,194,465
Accounts receivable - related parties	310,941	1,542,500	50,000	-	1,903,441
Other assets	47,411	6,289	675	-	54,375
Total Noncurrent Assets	<u>358,352</u>	<u>1,548,789</u>	<u>1,245,140</u>	<u>-</u>	<u>3,152,281</u>
<b>Total Assets</b>	<u>\$ 2,420,659</u>	<u>\$ 7,317,911</u>	<u>\$ 9,849,289</u>	<u>\$ (5,654,203)</u>	<u>\$ 13,933,656</u>

**QUAIL HAVEN VILLAGE**  
**COMBINING BALANCE SHEETS (CONTINUED)**

DECEMBER 31, 2021

	Quail Haven of Pinehurst, LLC	Quail Haven Healthcare Center of Pinehurst, LLC	Quail Haven Properties of Pinehurst, LLC	Eliminations	Total
<b>LIABILITIES AND MEMBERS' EQUITY (DEFICIT)</b>					
Current Liabilities:					
Current portion of long-term debt and capital leases	\$ 2,201	\$ -	\$ 266,713	\$ -	\$ 268,914
Deferred revenue, current portion	37,678	76,737	50,000	(50,000)	114,415
Accrued expenses and other payables	353,803	1,070,226	-	-	1,424,029
Accounts payable - Quail Haven	3,965,741	1,384,526	253,936	(5,604,203)	-
Total Current Liabilities	<u>4,359,423</u>	<u>2,531,489</u>	<u>570,649</u>	<u>(5,654,203)</u>	<u>1,807,358</u>
Noncurrent Liabilities:					
Deferred revenue, noncurrent portion	57,059	-	-	-	57,059
Accounts payable - related parties	764,593	2,619,429	49,695	-	3,433,717
Long-term debt and capital leases, net	2,698	-	8,555,704	-	8,558,402
Notes payable - owners	-	46,800	-	-	46,800
Total Noncurrent Liabilities	<u>824,350</u>	<u>2,666,229</u>	<u>8,605,399</u>	<u>-</u>	<u>12,095,978</u>
Total Liabilities	5,183,773	5,197,718	9,176,048	(5,654,203)	13,903,336
Members' Equity (Deficit)	<u>(2,763,114)</u>	<u>2,120,193</u>	<u>673,241</u>	<u>-</u>	<u>30,320</u>
<b>Total Liabilities and Members' Equity (Deficit)</b>	<u>\$ 2,420,659</u>	<u>\$ 7,317,911</u>	<u>\$ 9,849,289</u>	<u>\$ (5,654,203)</u>	<u>\$ 13,933,656</u>



# QUAIL HAVEN VILLAGE

## COMBINING STATEMENTS OF OPERATIONS AND CHANGES IN MEMBERS' EQUITY

YEAR ENDED DECEMBER 31, 2021

	Quail Haven of Pinehurst, LLC	Quail Haven Healthcare Center of Pinehurst, LLC	Quail Haven Properties of Pinehurst, LLC	Eliminations	Total
<b>Revenue:</b>					
Resident revenue - Independent living	\$ 2,445,646	\$ -	\$ -	\$ -	\$ 2,445,646
Resident revenue - Assisted living	-	791,378	-	-	791,378
Resident revenue - Skilled nursing	-	5,287,221	-	-	5,287,221
Rent revenue	-	-	600,000	(600,000)	-
Other revenue	72,472	329,069	-	-	401,541
Community fee amortization	42,422	-	-	-	42,422
<b>Total Revenue</b>	<b>2,560,540</b>	<b>6,407,668</b>	<b>600,000</b>	<b>(600,000)</b>	<b>8,968,208</b>
<b>Expenses:</b>					
Resident services - Independent living	154,792	-	-	-	154,792
Resident services - Assisted living	-	439,979	-	-	439,979
Resident services - Skilled nursing	-	3,419,894	-	-	3,419,894
Dietary	722,076	388,358	-	-	1,110,434
Laundry	385	62,559	-	-	62,944
Housekeeping	118,714	191,535	-	-	310,249
Plant operations	876,730	287,852	-	-	1,164,582
Physical plant	464,317	187,910	-	(600,000)	52,227
General and administrative	544,650	485,387	9,478	-	1,039,515
Management fees	127,856	384,062	1,202	-	513,120
Interest	1,484	16	256,267	-	257,767
Depreciation and amortization	48,871	45,392	234,358	-	328,621
Other expense	30,698	487,414	-	-	518,112
<b>Total Expenses</b>	<b>3,090,573</b>	<b>6,380,358</b>	<b>501,305</b>	<b>(600,000)</b>	<b>9,372,236</b>
<b>Net Income (Loss)</b>	<b>(530,033)</b>	<b>27,310</b>	<b>98,695</b>	<b>-</b>	<b>(404,028)</b>
Members' equity (deficit), beginning of year	(2,233,081)	2,092,883	474,546	-	334,348
Contributions	-	-	100,000	-	100,000
<b>Members' equity (deficit), end of year</b>	<b>\$ (2,763,114)</b>	<b>\$ 2,120,193</b>	<b>\$ 673,241</b>	<b>\$ -</b>	<b>\$ 30,320</b>

**QUAIL HAVEN VILLAGE**  
**COMBINING STATEMENTS OF CASH FLOWS**

YEAR ENDED DECEMBER 31, 2021

	Quail Haven of Pinehurst, LLC	Quail Haven Healthcare Center of Pinehurst, LLC	Quail Haven Properties of Pinehurst, LLC	Eliminations	Total
<b>Cash flows from operating activities:</b>					
Net income (loss)	\$ (530,033)	\$ 27,310	\$ 98,695	\$ -	\$ (404,028)
Adjustments to reconcile net income (loss) to net cash flows from operating activities:					
Depreciation and amortization	48,871	45,392	234,358	-	328,621
Loss on sale of property and equipment	-	10,952	-	-	10,952
Amortization of debt issuance costs	-	-	3,632	-	3,632
Changes in operating assets and liabilities:					
Resident accounts receivable, net	(6,716)	(51,197)	-	-	(57,913)
Accounts receivable - other	(2,923)	38,424	-	-	35,501
Inventories	-	16,334	-	-	16,334
Prepaid expenses	(34,864)	(9,691)	-	50,000	5,445
Accounts receivable - related parties	(1,698)	(562,500)	-	-	(564,198)
Accounts receivable - Quail Haven	(461,921)	(521,702)	(140,000)	1,123,623	-
Other assets	(24,150)	-	-	-	(24,150)
Accrued expenses and other payables	233,183	(244,772)	(15,156)	-	(26,745)
Accounts payable - Quail Haven	614,701	558,588	(49,666)	(1,123,623)	-
Deferred revenue	(6,321)	(313,370)	50,000	(50,000)	(319,691)
Accounts payable - related parties	58,732	465,487	(449,222)	-	74,997
Net cash flows from operating activities	<u>(113,139)</u>	<u>(540,745)</u>	<u>(267,359)</u>	<u>-</u>	<u>(921,243)</u>

**QUAIL HAVEN VILLAGE**  
**COMBINING STATEMENTS OF CASH FLOWS (CONTINUED)**

YEAR ENDED DECEMBER 31, 2021

	Quail Haven of Pinehurst, LLC	Quail Haven Healthcare Center of Pinehurst, LLC	Quail Haven Properties of Pinehurst, LLC	Eliminations	Total
<b>Cash flows from investing activities:</b>					
Purchases of property and equipment	\$ (49,037)	\$ (19,322)	\$ -	\$ -	\$ (68,359)
<b>Cash flows from financing activities:</b>					
Principal payments on long-term debt	-	-	(299,195)	-	(299,195)
Contributions from officers/members	-	-	100,000	-	100,000
Payments on capital lease obligations	(4,905)	-	-	-	(4,905)
Net cash flows from financing activities	(4,905)	-	(199,195)	-	(204,100)
Net change in cash and restricted cash	(167,081)	(560,067)	(466,554)	-	(1,193,702)
Cash and restricted cash, beginning of year	335,307	1,581,976	925,424	-	2,842,707
Cash and restricted cash, end of year	<u>\$ 168,226</u>	<u>\$ 1,021,909</u>	<u>\$ 458,870</u>	<u>\$ -</u>	<u>\$ 1,649,005</u>
<b>Supplemental disclosure of cash flow information:</b>					
Cash paid during the year for interest	<u>\$ 1,484</u>	<u>\$ 16</u>	<u>\$ 267,791</u>	<u>\$ -</u>	<u>\$ 269,291</u>
<b>Reconciliation of cash and restricted cash to the combining balance sheets:</b>					
Cash per combining balance sheet	\$ 153,928	\$ 1,019,447	\$ 458,870	\$ -	\$ 1,632,245
Restricted cash per combining balance sheet	14,298	2,462	-	-	16,760
	<u>\$ 168,226</u>	<u>\$ 1,021,909</u>	<u>\$ 458,870</u>	<u>\$ -</u>	<u>\$ 1,649,005</u>

EXHIBIT B  
ACTUAL VERSUS FORECASTED RESULTS  
[ATTACHED]

**Quail Haven Village**  
**Material Difference Narrative**  
**For the Year Ended December 31, 2021**

For purposes of comparison, Quail Haven of Pinehurst, LLC, Quail Haven Healthcare Center of Pinehurst, LLC, and Quail Haven Properties of Pinehurst, LLC (collectively, "Quail Haven Village") used the following financial reports as of and for the year ended (actual)/ending (forecasted) December 31, 2021:

**Audited** - Obtained from the combined audited financial statements of Quail Haven Village as of and for the year ended December 31, 2021.

**Forecasted** - Obtained from the forecasted financial statements with the Independent Accountants' Compilation Report dated May 17, 2021, which was included in the Quail Haven Village Disclosure Statement dated May 31, 2021.

The following explanations are furnished pursuant to Section 58-64-30 of the General Statutes of North Carolina. The explanations pertain to material differences between the QH's audited and forecasted financial statements, as described above, as of and for the year ending December 31, 2021. See the summary Balance Sheets, Statements of Operations and Statements of Cash Flows behind this narrative for amounts and percentages.

For purposes of this narrative, "material" differences are considered to be variances of \$500,000 and 10% on line item amounts.

**Balance Sheets:**

1. Due From/To Related Parties - There are transactions throughout the year between other companies related to Quail Haven Village which are not part of the economic entity. Below is a summary of the net balances due to and from these companies (shown in a comprehensive total) at December 31, 2021:

	Forecasted			Actual		
	<u>Due From</u>	<u>Due To</u>	<u>Net Rec/(Pay)</u>	<u>Due From</u>	<u>Due To</u>	<u>Net Rec/(Pay)</u>
Total receivable/(payable)	\$ 2,811	\$ (3,789)	\$ (978)	\$ 1,903	\$ (3,434)	\$ (1,531)
						\$ (553)
						57%

Quail Haven Village received more from related parties than forecasted by a net amount of approximately \$550,000 (57%) to fund operating losses related to COVID-19.

**Statements of Operations:**

2. Other Expenses - Other expenses were approximately \$500,000 (100%) more than forecasted due to costs related to COVID-19.

**Statements of Cash Flows:**

3. Net change in current assets and liabilities - The net change in current assets and liabilities generated approximately \$600,000 less in cash used than forecasted, primarily as a result of related party transactions noted in #1 above.

**Quail Haven Village**  
**At December 31, 2021**

See Material Difference  
Narrative

<b>Balance Sheet (in '000s)</b>	<b>2021 Forecast</b>		<b>2021 Actual</b>		<b>Variance</b>	
<b>Assets:</b>						
Current assets:						
Cash	\$	1,496	\$	1,632	\$	136 9%
Cash - restricted		12		17		5 42%
Accounts receivable:						
Resident accounts receivable, net		640		607		(33) -5%
Other		50		15		(35) -70%
Inventories		48		30		(18) -38%
Prepaid expenses		30		29		(1) -3%
<b>Total current assets</b>		<b>2,276</b>		<b>2,330</b>		<b>54</b>
Noncurrent assets:						
Property and equipment, net		8,374		8,453		79 1%
Intangible assets		1,194		1,194		- 0%
Due from related parties		2,811	(1)	1,903		(908) -32%
Other non-current assets		43		54		11 26%
<b>Total noncurrent assets</b>		<b>12,422</b>		<b>11,604</b>		<b>(818)</b>
<b>Total assets</b>	<b>\$</b>	<b>14,698</b>	<b>\$</b>	<b>13,934</b>	<b>\$</b>	<b>(764)</b>
<b>Liabilities and Members' Deficit:</b>						
Current liabilities:						
Long-term debt and capital lease obligation, current portion	\$	270	\$	269		(1) 0%
Deferred revenue, current portion		443		114		(329) -74%
Accounts payable and accrued expenses		545		908		363 67%
Accrued payroll and related withholdings		550		517		(33) -6%
<b>Total current liabilities</b>		<b>1,808</b>		<b>1,808</b>		<b>-</b>
Long-term liabilities:						
Long-term debt and capital lease obligation, less current portion		8,598		8,558		(40) 0%
Deferred revenue, non-current portion		63		57		(6) -10%
Due to related parties		3,789		3,434		(355) -9%
Notes payable - owners		47		47		- 0%
<b>Total long-term liabilities</b>		<b>12,497</b>		<b>12,096</b>		<b>(401)</b>
<b>Total liabilities</b>		<b>14,305</b>		<b>13,904</b>		<b>(401)</b>
Member's equity		393		30		(363) -92%
<b>Total liabilities and member's equity</b>	<b>\$</b>	<b>14,698</b>	<b>\$</b>	<b>13,934</b>	<b>\$</b>	<b>(764)</b>

(1)

(1)

**Quail Haven Village**  
**For the Year Ended December 31, 2021**

<b>Statement of Operations (in 000s)</b>	<b>2021 Forecast</b>	<b>2021 Actual</b>	<b>Variance</b>	
<b>Revenue:</b>				
Community fee amortization	\$ 12	\$ 42	\$ 30	250%
Independent living service revenue	2,757	2,446	(311)	-11%
Assisted living service revenue	783	791	8	1%
Skilled nursing service revenue	5,521	5,287	(234)	-4%
Other revenue	52	402	350	673%
<b>Total Revenue</b>	<b>9,125</b>	<b>8,968</b>	<b>(157)</b>	
<b>Expenses:</b>				
Independent living resident services	120	155	35	29%
Assisted living resident services	425	440	15	4%
Skilled nursing resident services	3,406	3,420	14	0%
Dietary	1,162	1,110	(52)	-4%
Housekeeping	314	310	(4)	-1%
Laundry & Linen	75	63	(12)	-16%
General and Administrative	1,413	1,040	(373)	-26%
Management Fees	522	513	(9)	-2%
Plant & Operations	904	1,165	261	29%
Physical Plant/Repairs and maintenance	57	52	(5)	-9%
<b>Total expenses</b>	<b>8,398</b>	<b>8,268</b>	<b>(130)</b>	
Net operating income	727	700	(27)	-4%
<b>Other Revenue/(Expense):</b>				
Interest expense	(264)	(258)	6	-2%
Depreciation and amortization	(405)	(329)	76	-19%
Other expense	-	(518)	(518)	100%
<b>Total other revenue/(expense)</b>	<b>(669)</b>	<b>(1,105)</b>	<b>(436)</b>	
Net income/(loss)	58	(405)	(463)	-798%
Member's deficit, beginning of year	335	335	-	0%
Members' contributions	-	100	100	100%
Members' distributions	-	-	-	100%
<b>Member's deficit, end of year</b>	<b>\$ 393</b>	<b>\$ 30</b>	<b>\$ (363)</b>	

(2)



**Quail Haven Village**  
**For the Year Ended December 31, 2021**

<b>Statement of Cash Flows (in 000s)</b>	<b>2021 Forecast</b>	<b>2021 Actual</b>	<b>Variance</b>	
<b>Cash flows from operating activities:</b>				
Net income (loss) from operations	\$ 58	\$ (404)	\$ (462)	-797%
Adjustments to reconcile net income (loss) from operations to net cash provided by (used in) operating activities:				
Depreciation	401	329	(72)	-18%
Amortization of Community Fees	(12)	(42)	(30)	250%
(Gain)/loss on disposal of assets	-	11	11	100%
Amortization of deferred financing costs	4	4	-	0%
Provision for bad debts	-	37	37	100%
Net change in current assets and liabilities	(1,472)	(856)	616	-42%
<b>Net cash provided by (used in) operating activities</b>	<b>(1,021)</b>	<b>(921)</b>	<b>100</b>	
<b>Cash flows from investing activities:</b>				
Routine capital additions/purchases of property & equipment	(50)	(69)	(19)	38%
<b>Net cash provided by (used in) investing activities</b>	<b>(50)</b>	<b>(69)</b>	<b>(19)</b>	
<b>Cash flows from financing activities:</b>				
Principal payments on capital lease/payments on capital lease obligati	(264)	(304)	(40)	15%
Members' contributions/(distributions)	-	100	100	100%
<b>Net cash provided by (used in) financing activities</b>	<b>(264)</b>	<b>(204)</b>	<b>60</b>	
Change in cash and cash equivalents	(1,335)	(1,194)	141	
Cash and cash equivalents, beginning of year	2,843	2,843	-	
<b>Cash and cash equivalents, end of year</b>	<b>\$ 1,508</b>	<b>\$ 1,649</b>	<b>\$ 141</b>	

(3)

EXHIBIT C  
INTERIM FINANCIAL STATEMENTS  
[ATTACHED]

**Quail Haven Village**  
**Consolidated Statements of Operations and Changes in Members' Equity**  
**For Three Months Ended March 31, 2022**

	Quail Haven of Pinehurst, LLC	Quail Haven Healthcare Center of Pinehurst, LLC	Quail Haven Properties of Pinehurst, LLC	Eliminations	Consolidated
<b>Revenue:</b>					
Advance fee amortization	\$ 4,179	\$ -	\$ -	\$ -	\$ 4,179
Net resident service revenue:					
Independent living revenue	658,500	-	-	-	658,500
Assisted living revenue	-	205,716	-	-	205,716
Skilled nursing revenue	-	1,549,122	-	-	1,549,122
Provision for bad debt	-	7,432	-	-	7,432
Management fee revenue	-	-	-	-	-
Other revenue	6,308	2,351	-	-	8,659
<b>Total operating revenue</b>	<b>668,987</b>	<b>1,764,621</b>	<b>-</b>	<b>-</b>	<b>2,433,608</b>
<b>Expense:</b>					
<b>Direct expenses:</b>					
Nursing services	7,182	814,948	-	-	822,130
Dietary	194,496	92,437	-	-	286,933
Wellness	625	-	-	-	625
Patient activities	21,823	18,008	-	-	39,831
Social services	-	16,635	-	-	16,635
Physical therapy	-	73,367	-	-	73,367
Occupational therapy	-	23,363	-	-	23,363
Speech therapy	-	1,191	-	-	1,191
Medical supplies	-	77,322	-	-	77,322
Other ancillaries	-	2,051	-	-	2,051
<b>Total direct expense</b>	<b>224,126</b>	<b>1,119,322</b>	<b>-</b>	<b>-</b>	<b>1,343,448</b>
<b>Gross margin</b>	<b>444,861</b>	<b>645,299</b>	<b>-</b>	<b>-</b>	<b>1,090,160</b>
Indirect expense:					
Housekeeping	26,008	51,828	-	-	77,836
Laundry and linen	2,323	13,594	-	-	15,917
Barber & beauty	4,083	2	-	-	4,085
General and administrative	161,598	120,960	2,167	-	284,725
Management fee expense	32,774	105,431	300	-	138,505
Transportation	4,026	8,208	-	-	12,234
Plant operations	261,728	70,042	-	-	331,770
Physical plant	4,351	8,021	-	-	12,372
<b>Total indirect expense</b>	<b>496,891</b>	<b>378,086</b>	<b>2,467</b>	<b>-</b>	<b>877,444</b>
<b>Total expense</b>	<b>721,017</b>	<b>1,497,408</b>	<b>2,467</b>	<b>-</b>	<b>2,220,892</b>
<b>Earnings before interest, taxes, and depreciation</b>	<b>(52,030)</b>	<b>267,213</b>	<b>(2,467)</b>	<b>-</b>	<b>212,716</b>
<b>Other revenue/(expense):</b>					
Gain/(loss) on disposal of assets	-	-	-	-	-
Investment income/interest income	-	-	-	-	-
Investment/interest expense	-	-	(64,631)	-	(64,631)
Amortization of deferred financing costs	-	-	(908)	-	(908)
Rent revenue	-	-	150,000	(150,000)	-
Rent expense	(111,000)	(39,000)	-	150,000	-
Amortization of deferred marketing costs	(1,298)	-	-	-	(1,298)
Depreciation	(11,690)	(11,400)	(58,589)	-	(81,679)
Extraordinary expense	(120)	(9,295)	-	-	(9,415)
<b>Total other revenue/(expense)</b>	<b>(124,108)</b>	<b>(59,695)</b>	<b>25,872</b>	<b>-</b>	<b>(157,931)</b>
<b>Net income/(loss)</b>	<b>(176,138)</b>	<b>207,518</b>	<b>23,405</b>	<b>-</b>	<b>54,785</b>
Members' equity/(deficit), beginning of year	(2,763,114)	2,120,193	673,241	-	30,320
Members' contributions	-	-	-	-	-
Members' distributions	-	-	-	-	-
<b>Members' equity/(deficit), end of year</b>	<b>\$ (2,939,252)</b>	<b>\$ 2,327,711</b>	<b>\$ 696,646</b>	<b>\$ -</b>	<b>\$ 85,105</b>

**Quail Haven Village**  
**Consolidated Statements of Cash Flows**  
**For Three Months Ended March 31, 2022**

	<b>Quail Haven of Pinehurst, LLC</b>	<b>Quail Haven Healthcare Center of Pinehurst, LLC</b>	<b>Quail Haven Properties of Pinehurst, LLC</b>	<b>Eliminations</b>	<b>Consolidated</b>
<b>Cash flows from operating activities:</b>					
Net income/(loss)	\$ (176,138)	\$ 207,518	\$ 23,405	\$ -	\$ 54,785
Adjustments to reconcile income/(loss) to net cash provided by operating activities:					
Depreciation	11,690	11,400	58,589	-	81,679
Amortization of deferred financing costs	-	-	908	-	908
(Gain)/loss on disposal of assets	-	-	-	-	-
Amortization of advance fees	(4,179)	-	-	-	(4,179)
Amortization of deferred marketing costs	1,298	-	-	-	1,298
Provision for bad debts	-	(7,432)	-	-	(7,432)
Closed beds depreciation reclassification	-	-	-	-	-
Change in working capital:					
Resident accounts receivable	11,280	15,730	-	-	27,010
Other receivables	(68,552)	(6,568)	-	-	(75,120)
Inventories	-	-	-	-	-
Prepaid expenses	(8,808)	(27,237)	-	-	(36,045)
Accounts receivables - related parties	(43)	136,492	-	-	136,449
Intercompany receivables - Quail Haven Village	76,410	(63,730)	-	(12,680)	-
Other assets	2,950	-	-	-	2,950
Deferred revenue, current portion	81,513	21,003	-	-	102,516
Deferred revenue, long-term portion	(57,059)	-	-	-	(57,059)
Accounts payable and other accrued expenses and other payables	329,637	(52,500)	2,067	-	279,204
Accrued payroll and related withholdings	10,085	48,886	-	-	58,971
Resident refunds	-	-	-	-	-
Accounts payable - related parties	291	219,559	-	-	219,850
Intercompany payables - Quail Haven Village	63,730	23,590	(100,000)	12,680	-
<b>Cash flows from operating activities</b>	<b>274,105</b>	<b>526,711</b>	<b>(15,031)</b>	<b>-</b>	<b>785,785</b>
<b>Cash flows from investing activities:</b>					
Capital additions	(126,542)	(77,425)	-	-	(203,967)
Proceeds from sale of assets	-	-	-	-	-
<b>Cash flows from investing activities</b>	<b>(126,542)</b>	<b>(77,425)</b>	<b>-</b>	<b>-</b>	<b>(203,967)</b>
<b>Cash flows from financing activities:</b>					
Proceeds from long-term debt	-	-	-	-	-
Deferred financing costs	-	-	-	-	-
Principal payment of long-term debt and capital lease obligations	(777)	-	(66,212)	-	(66,989)
Notes payable - owners	-	(46,800)	-	-	(46,800)
Members' contributions/(distributions)	-	-	-	-	-
<b>Cash flows from financing activities</b>	<b>(777)</b>	<b>(46,800)</b>	<b>(66,212)</b>	<b>-</b>	<b>(113,789)</b>
Change in cash and cash equivalents	146,786	402,486	(81,243)	-	468,029
Cash and cash equivalents, beginning of year	168,226	1,021,909	458,870	-	1,649,005
<b>Cash and cash equivalents, end of year</b>	<b>\$ 315,012</b>	<b>\$ 1,424,395</b>	<b>\$ 377,627</b>	<b>\$ -</b>	<b>\$ 2,117,034</b>
Cash - unrestricted	\$ 300,714	\$ 1,422,018	\$ 377,627	-	\$ 2,100,359
Cash - restricted/invested	14,298	2,377	-	-	16,675
<b>Total cash</b>	<b>\$ 315,012</b>	<b>\$ 1,424,395</b>	<b>\$ 377,627</b>	<b>\$ -</b>	<b>\$ 2,117,034</b>

Quail Haven Village  
Consolidated Balance Sheets  
March 31, 2022

Assets	Quail Haven of Pinehurst, LLC	Quail Haven Healthcare Center of Pinehurst, LLC	Quail Haven Properties of Pinehurst, LLC	Eliminations	Consolidated
<b>Current assets:</b>					
Cash	\$ 300,714	\$ 1,422,018	\$ 377,627	\$ -	\$ 2,100,359
Cash - restricted	14,298	2,377	-	-	16,675
Accounts receivable:					
Resident accounts receivable, net	9,496	578,132	-	-	587,628
Other	81,537	8,249	-	-	89,786
Inventories	-	29,608	-	-	29,608
Prepaid expenses	56,529	57,716	-	(50,000)	64,245
Intercompany receivables - Quail Haven Village	1,476,024	3,975,499	140,000	(5,591,523)	-
<b>Total current assets</b>	<b>1,938,598</b>	<b>6,073,599</b>	<b>517,627</b>	<b>(5,641,523)</b>	<b>2,888,301</b>
<b>Non-current assets:</b>					
Investments	-	-	-	-	-
Property and equipment, net	375,017	253,271	7,946,690	-	8,574,978
Intangible assets	-	-	1,194,465	-	1,194,465
Due from related parties	310,984	1,406,008	50,000	-	1,766,992
Deferred marketing costs, net of amortization	15,581	-	-	-	15,581
Other non-current assets	27,582	6,289	675	-	34,546
<b>Total non-current assets</b>	<b>729,164</b>	<b>1,665,568</b>	<b>9,191,830</b>	<b>-</b>	<b>11,586,562</b>
<b>Total assets</b>	<b>\$ 2,667,762</b>	<b>\$ 7,739,167</b>	<b>\$ 9,709,457</b>	<b>\$ (5,641,523)</b>	<b>\$ 14,474,863</b>
<b>Liabilities and Members' Assets/(Deficits)</b>					
<b>Current liabilities:</b>					
Long-term debt and capital lease obligation, current portion	\$ 1,423	\$ -	\$ 200,501	\$ -	\$ 201,924
Deferred financing costs, net of accumulated amortization	-	-	-	-	-
Resident refunds, current portion	-	-	-	-	-
Deferred revenue, current portion	115,012	97,740	50,000	(50,000)	212,752
Accounts payable and accrued expenses	571,733	612,841	2,067	-	1,186,641
Accrued payroll and related withholdings	121,792	453,771	-	-	575,563
Intercompany payables - Quail Haven Village	4,029,471	1,408,116	153,936	(5,591,523)	-
<b>Total current liabilities</b>	<b>4,839,431</b>	<b>2,572,468</b>	<b>406,504</b>	<b>(5,641,523)</b>	<b>2,176,880</b>
<b>Non-current liabilities and deferred revenue:</b>					
Long-term debt and capital lease obligation, less current portion	2,699	-	8,575,985	-	8,578,684
Deferred financing costs, net of accumulated amortization	-	-	(19,373)	-	(19,373)
Deferred revenue, long-term portion	-	-	-	-	-
Due to related parties	764,884	2,838,988	49,695	-	3,653,567
Notes payable-owners	-	-	-	-	-
Total non-current liabilities and deferred revenue	767,583	2,838,988	8,606,307	-	12,212,878
<b>Total liabilities and deferred revenue</b>	<b>5,607,014</b>	<b>5,411,456</b>	<b>9,012,811</b>	<b>(5,641,523)</b>	<b>14,389,758</b>
Members' equity/(deficit)	(2,939,252)	2,327,711	696,646	-	85,105
<b>Total liabilities and members' equity/(deficit)</b>	<b>\$ 2,667,762</b>	<b>\$ 7,739,167</b>	<b>\$ 9,709,457</b>	<b>\$ (5,641,523)</b>	<b>\$ 14,474,863</b>

EXHIBIT D  
5-YEAR PROSPECTIVE FINANCIAL STATEMENTS  
[ATTACHED]

**Quail Haven Village**

Compilation of a Financial Forecast

For Each of the Five Years Ending  
December 31, 2026

(with Independent Accountants'  
Compilation Report thereon)

**Quail Haven Village**

Compilation of a Financial Forecast

Five Years Ending December 31, 2026

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## Independent Accountants' Compilation Report

Quail Haven Village  
Wilmington, North Carolina

Management of Quail Haven Village, a group of entities under common control, (the "Company") and the day-to-day operating manager, Liberty Living Management, LLC (collectively "Management") is responsible for the accompanying financial forecast of the Company, which comprises the forecasted combined balance sheets as of and for each of the five years ending December 31, 2026, the related forecasted combined statements of operations, changes in members' deficit, and cash flows for each of the years then ending, and the related summaries of significant assumptions and rationale in accordance with guidelines for the presentation of a financial forecast established by the American Institute of Certified Public Accountants ("AICPA").

The accompanying forecast and this report were prepared for inclusion with the disclosure statement filing requirements of North Carolina General Statutes, Chapter 58, Article 64 and should not be used for any other purpose.

We have performed a compilation engagement in accordance with Statements on Standards for Accounting and Review Services promulgated by the Accounting and Review Services Committee of the AICPA. We did not examine or review the financial forecast nor were we required to perform any procedures to verify the accuracy or completeness of the information provided by Management. Accordingly, we do not express an opinion, a conclusion, or provide any form of assurance on this financial forecast. The forecasted results may not be achieved as there will usually be differences between the prospective and actual results because events and circumstances frequently do not occur as expected, and those differences may be material.

We have no responsibility to update this report for events and circumstances occurring after the date of this report.

*Dixon Hughes Goodman LLP*

Atlanta, Georgia  
May 20, 2022

## Quail Haven Village

### Forecasted Combined Statements of Operations and Changes in Members' Deficit For Each of the Five Years Ending December 31, (In Thousands)

	2022	2023	2024	2025	2026
<b>Revenue:</b>					
Community fee amortization	\$ 32	\$ 38	\$ 45	\$ 51	\$ 42
Independent living	2,781	2,872	3,153	3,320	3,420
Assisted living	901	910	938	966	995
Skilled nursing	6,332	6,290	6,492	6,672	6,869
Other revenue	38	74	77	79	82
<b>Total operating revenue</b>	<b>10,084</b>	<b>10,184</b>	<b>10,705</b>	<b>11,088</b>	<b>11,408</b>
<b>Expense:</b>					
Independent living	150	155	160	164	169
Assisted living	531	547	564	581	598
Skilled nursing	4,270	4,398	4,530	4,666	4,806
Dietary	1,368	1,409	1,451	1,494	1,539
Housekeeping	365	375	387	399	410
Laundry	78	80	83	85	88
General and administrative	1,467	1,647	1,696	1,747	1,799
Management Fee	580	582	611	630	649
Plant operations	1,093	1,002	1,032	1,063	1,095
Physical plant	50	52	53	55	57
<b>Total operating expenses</b>	<b>9,952</b>	<b>10,247</b>	<b>10,567</b>	<b>10,884</b>	<b>11,210</b>
<b>Operating income (loss)</b>	<b>132</b>	<b>(63)</b>	<b>138</b>	<b>204</b>	<b>198</b>
<b>Other expense:</b>					
Interest expense	253	249	241	232	224
Deferred financing cost amortization	4	4	4	4	4
Deferred marketing cost amortization	1	9	11	13	10
Depreciation	323	335	342	349	357
<b>Total other expense</b>	<b>581</b>	<b>597</b>	<b>598</b>	<b>598</b>	<b>595</b>
<b>Net loss</b>	<b>(449)</b>	<b>(660)</b>	<b>(460)</b>	<b>(394)</b>	<b>(397)</b>
Members' equity (deficit), beginning of year	30	(419)	(1,079)	(1,539)	(1,933)
<b>Members' deficit, end of year</b>	<b>\$ (419)</b>	<b>\$ (1,079)</b>	<b>\$ (1,539)</b>	<b>\$ (1,933)</b>	<b>\$ (2,330)</b>

**See accompanying Independent Accountants' Compilation Report and Summary of  
Significant Forecast Assumptions and Rationale**

## Quail Haven Village

### Forecasted Combined Statements of Cash Flows For Each of the Five Years Ending December 31, (In Thousands)

	2022	2023	2024	2025	2026
<b>Cash flows from operating activities:</b>					
Net loss	\$ (449)	\$ (660)	\$ (460)	\$ (394)	\$ (397)
Adjustments to reconcile net loss to net cash from operating activities:					
Depreciation	323	335	342	349	357
Deferred financing cost amortization	4	4	4	4	4
Deferred marketing cost amortization	1	9	11	13	10
Community fee amortization	(32)	(38)	(45)	(51)	(42)
Change in current assets and liabilities, net	371	693	513	444	445
<b>Cash flows from operating activities</b>	<b>218</b>	<b>343</b>	<b>365</b>	<b>365</b>	<b>377</b>
<b>Cash flows from investing activities:</b>					
Capital additions	(70)	(73)	(76)	(79)	(82)
<b>Cash flows from investing activities</b>	<b>(70)</b>	<b>(73)</b>	<b>(76)</b>	<b>(79)</b>	<b>(82)</b>
<b>Cash flows from financing activities:</b>					
Principal payment of long-term debt	(267)	(275)	(283)	(291)	(300)
Principal payment of capital lease obligations	(2)	(3)	-	-	-
<b>Cash flows from financing activities</b>	<b>(269)</b>	<b>(278)</b>	<b>(283)</b>	<b>(291)</b>	<b>(300)</b>
Change in cash and restricted cash	(121)	(8)	6	(5)	(5)
Cash and restricted cash, beginning of year	1,649	1,528	1,520	1,526	1,521
<b>Cash and restricted cash, end of year</b>	<b>\$ 1,528</b>	<b>\$ 1,520</b>	<b>\$ 1,526</b>	<b>\$ 1,521</b>	<b>\$ 1,516</b>
<b>Cash and restricted cash reconciliation:</b>					
Cash	\$ 1,503	\$ 1,500	\$ 1,500	\$ 1,500	\$ 1,500
Cash - restricted	25	20	26	21	16
<b>Total cash and restricted cash</b>	<b>\$ 1,528</b>	<b>\$ 1,520</b>	<b>\$ 1,526</b>	<b>\$ 1,521</b>	<b>\$ 1,516</b>

**See accompanying Independent Accountants' Compilation Report and Summary of  
Significant Forecast Assumptions and Rationale**

## Quail Haven Village

### Forecasted Combined Balance Sheets For Each of the Five Years Ending December 31, (In Thousands)

Assets	2022	2023	2024	2025	2026
Current assets:					
Cash	\$ 1,503	\$ 1,500	\$ 1,500	\$ 1,500	\$ 1,500
Cash - restricted	25	20	26	21	16
Resident accounts receivable, net	719	716	738	761	784
Accounts receivable - other	15	15	15	15	15
Inventories	38	39	41	42	43
Prepaid expenses	94	97	101	104	107
<b>Total current assets</b>	<b>2,394</b>	<b>2,387</b>	<b>2,421</b>	<b>2,443</b>	<b>2,465</b>
Non-current assets:					
Property and equipment	8,199	7,937	7,671	7,401	7,126
Intangible assets	1,194	1,194	1,194	1,194	1,194
Due from related parties	2,656	2,598	2,526	2,448	2,365
Deferred marketing cost, net of amortization	28	31	28	23	21
Other non-current assets	35	35	35	35	35
<b>Total non-current assets</b>	<b>12,112</b>	<b>11,795</b>	<b>11,454</b>	<b>11,101</b>	<b>10,741</b>
<b>Total assets</b>	<b>\$ 14,506</b>	<b>\$ 14,182</b>	<b>\$ 13,875</b>	<b>\$ 13,544</b>	<b>\$ 13,206</b>
<b>Liabilities and Members' Deficit</b>					
Current liabilities:					
Long-term debt and capital lease obligation, current portion	\$ 278	\$ 283	\$ 291	\$ 300	\$ 7,427
Deferred revenue, current portion	211	220	207	189	181
Accounts payable and accrued expenses	1,106	1,132	1,169	1,201	1,232
Accrued payroll and related withholdings	628	645	664	686	706
<b>Total current liabilities</b>	<b>2,223</b>	<b>2,280</b>	<b>2,331</b>	<b>2,376</b>	<b>9,546</b>
Non-current liabilities:					
Long-term debt and capital lease obligation, net of current portion and deferred financing cost	8,285	8,006	7,719	7,423	-
Due to related parties	4,370	4,928	5,317	5,631	5,943
Notes payable - owners	47	47	47	47	47
<b>Total non-current liabilities</b>	<b>12,702</b>	<b>12,981</b>	<b>13,083</b>	<b>13,101</b>	<b>5,990</b>
<b>Total liabilities</b>	<b>14,925</b>	<b>15,261</b>	<b>15,414</b>	<b>15,477</b>	<b>15,536</b>
Members' deficit	(419)	(1,079)	(1,539)	(1,933)	(2,330)
<b>Total liabilities and members' deficit</b>	<b>\$ 14,506</b>	<b>\$ 14,182</b>	<b>\$ 13,875</b>	<b>\$ 13,544</b>	<b>\$ 13,206</b>

**See accompanying Independent Accountants' Compilation Report and Summary of  
Significant Forecast Assumptions and Rationale**

## Quail Haven Village

### Summary of Significant Forecast Assumptions and Rationale

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#### General

The accompanying financial forecast presents, to the best of the knowledge and belief of management of Quail Haven Village, a group of entities under common control, (the “Company” or the “Community”) and the day-to-day operating manager, Liberty Living Management, LLC (the “Operating Manager”) (collectively, “Management”), the expected financial position, results of operations and changes in members’ deficit, and cash flows of the Company as of and for the each of the five years ending December 31, 2026. Accordingly, the accompanying financial forecast reflects Management’s judgment as of May 20, 2022, the date of this forecast, of the expected conditions and its expected course of action during the forecast period. There will usually be differences between the prospective and actual results because events and circumstances frequently do not occur as expected, and those differences may be material.

Management’s purpose in releasing this financial forecast is for inclusion in the Company’s annual disclosure statement in accordance with Chapter 58, Article 64, of the North Carolina General Statutes. Accordingly, this report should not be used for any other purpose. The assumptions disclosed herein are those that Management believes are significant to the prospective financial statements.

*Basis of Presentation* – The prospective financial statements included in the forecast have been prepared in accordance with the accounting principles generally accepted in the United States of America. Significant accounting policies are described in the appropriate assumptions and notes to the prospective financial statements. The assumptions described are not all-inclusive.

#### Background

The Company is an economic entity comprised of three individual companies listed below. Management provides senior living services in Pinehurst, North Carolina. Services include providing and maintaining an independent living retirement community, assisted living services, skilled nursing care, and supporting services. The Community was acquired and began operations as the Company in November 2013.

Quail Haven of Pinehurst, LLC (“Quail Haven Pinehurst”) is a North Carolina for-profit limited liability company formed for the purpose of leasing and operating independent living units. Quail Haven Pinehurst is owned by Liberty Senior Living, LLC (“Liberty Senior Living”), a North Carolina limited liability company. Liberty Senior Living is owned by Liberty Healthcare Group, LLC (“Liberty Healthcare Group”), a North Carolina limited liability company.

Quail Haven Healthcare Center of Pinehurst, LLC (“Quail Haven Healthcare”) is a North Carolina for-profit limited liability company formed for the purpose of leasing and operating the 72-bed family care homes and the skilled nursing facility. Quail Haven Healthcare is owned by Liberty Senior Living. Liberty Senior Living is owned by Liberty Healthcare Group.

**See Independent Accountants’ Compilation Report**

Quail Haven Properties of Pinehurst, LLC (“Quail Haven Properties”) is a closely held North Carolina for-profit limited liability company formed for the purpose of developing and owning real property and the buildings of the Company.

The activities of Quail Haven Pinehurst, Quail Haven Healthcare, and Quail Haven Properties (collectively the “Company”) are included in Management’s forecast.

The Community consists of 79 Independent Living Units (the “Independent Living Units”), two six-bed family care homes (the “Assisted Living Units”), and 60 skilled nursing beds (the “Skilled Nursing Beds”). The Assisted Living Units and the Skilled Nursing Beds are collectively referred to as the “Healthcare Center.”

Quail Haven Properties owns two six-bed family care homes and holds the certificate of need (“CON”) for 60 skilled nursing beds, the value of which is recorded as an intangible asset on the balance sheet of Quail Haven Properties. Quail Haven Healthcare leases all 72 family care home beds and skilled nursing beds from Quail Haven Properties. Included in these 72 beds are services for 25 skilled nursing beds (the “Closed Beds”) reserved for independent living residents of Quail Have Pinehurst. In 2020, the North Carolina Department of Insurance approved a modification in the continuing care retirement community (the “CCRC”) license to include all three of the companies as co-providers.

#### *Related Parties*

Other entities owned by Liberty Healthcare Group provide other benefits to the Company. These transactions are considered related party transactions and are settled through related party cash accounts and payments to the other entities.

Quail Haven Pinehurst and Quail Haven Healthcare have entered into separate management agreements with the Operating Manager in which each company pays a management fee of 5 percent of total revenues derived from the Independent Living Units and 6 percent of total revenues derived from the Healthcare Center to the Operating Manager (the “Management Fee”).

**See Independent Accountants’ Compilation Report**

**The Community**

The Community is located in Pinehurst, North Carolina on approximately 18 acres of land owned by Quail Haven Properties and consists of the Independent Living Units, the Assisted Living Units, the Skilled Nursing Beds and related common spaces.

The following table summarizes the types of units, approximate square footage, and current monthly fee (“Monthly Fee”) or daily fees (“Daily Service Fee”) of the Community:

Unit Type	Number of Units	Square Footage	Monthly Fee <sup>(4)</sup>
<i>Independent Living Units:</i> <sup>(1)(2)</sup>			
One-bedroom apartment	29	560	\$ 3,160
Two-bedroom apartment	50	943	4,181
<b>Total / Weighted Average</b>	<b>79</b>	<b>802</b>	<b>\$ 3,806</b>
<i>Assisted Living Units:</i> <sup>(3)</sup>			
Studio	8	205	\$ 5,993
One-bedroom apartment	4	335	6,429
<b>Total / Weighted Average</b>	<b>12</b>	<b>248</b>	<b>\$ 6,138</b>
<i>Skilled Nursing Beds:</i>			<b>Daily Service Fee</b>
Private			\$ 274
Medicare – Traditional			529
Medicare – Managed Care			496
Medicaid			221
Hospice			251
<b>Total / Weighted Average</b>	<b>60</b>	<b>168</b>	<b>\$ 354</b>
<b>Total Units / Beds</b>	<b>151</b>		

Source: Management

- (1) Residents of the Independent Living Units are required to pay a one-time nonrefundable fee equal to one-month’s Monthly Fee (the “Community Fee”); a one-time non-refundable fee equal to one month’s Monthly Fee (the “Apartment Selection Fee”); and a one-time refundable security deposit equal to one month’s Monthly Fee (the “Security Deposit”).
- (2) The second person Monthly Fee for the Independent Living Units is \$554, effective January 1, 2022.
- (3) The Monthly Fees for assisted living include services provided under levels of care 1-4. An additional \$400 per month is applicable for level of care 5.
- (4) The Monthly Fees and Daily Service Fees increase each January for all residents. The Monthly Fees and Daily Service Fees shown are an average of the Monthly Fees and Daily Service Fees, effective January 1, 2022.

**See Independent Accountants’ Compilation Report**

## Residency and Care Agreements

Services – The residency agreement (“Residency and Care Agreement”) is a rental contract under which the Company is obligated, upon payment by the resident (the “Resident” or “Residents”) of the Security Deposit, Community Fee, Apartment Selection Fee, and ongoing payment of the Monthly Fee, to provide certain services to the Resident. While the Resident occupies an Independent Living Unit, services provided include:

- Utilities, except telephone and internet service;
- One meal per day;
- Weekly housekeeping services;
- Interior unit and appliance maintenance;
- Maintenance of common area and the grounds;
- Use of common areas and wellness center;
- Uncovered parking;
- Scheduled transportation; and
- 24-hour emergency response system.

Optional services, including additional transportation, dining, and housekeeping services, are available for an extra charge as well as home care services through the Company’s licensed home care services program.

Admittance Standards – Prior to taking occupancy of a selected Independent Living Unit, the Resident executes a Residency and Care Agreement. The terms of the Residency and Care Agreement require the Company accept persons at least 62 years of age at the time of occupancy, who demonstrate the ability to live independently and meet the financial obligations as a Resident. A reservation requires a signed Residency and Care Agreement and payment of a one-time Security Deposit; a one-time, non-refundable Apartment Selection Fee; and a one-time, non-refundable Community Fee. Upon occupancy, Residents are expected to pay an ongoing Monthly Fee.

Healthcare Benefit – The Company provides Residents temporary or permanent assisted living and skilled nursing services in the Healthcare Center, within the limits of the Company’s licensure. Residents receive an annual, non-cumulative discount of 10 percent from the then current direct admission rate, during the first 30 days of residency in the Healthcare Center.

Terms of Residency – The initial Residency and Care Agreement is for a term of thirteen months. After the initial term, the Resident has the option, each year, of executing another Residency and Care Agreement for thirteen months. If another thirteen-month Residency and Care Agreements is not executed, the Residency and Care Agreement shall expire at the end of the term.

**See Independent Accountants’ Compilation Report**



*Termination by the Resident Prior to Occupancy* – The Resident may cancel at any time and for any reason during the 30-day rescission period as defined in the Residency and Care Agreement (the “Rescission Period”) and shall receive a refund of any fees paid less a service charge. After the Rescission Period, the Resident may terminate the Residency and Care Agreement prior to moving into the Community by giving 30 days’ prior written notice. Under this circumstance, the Apartment Selection Fee and Community Fee become non-refundable after the Rescission Period.

*Termination by the Resident After Occupancy* – The Resident may terminate the Residency and Care Agreement after moving into the Community by giving 30 days’ prior written notice of termination, which shall be effective and irrevocable upon delivery. If the Resident terminates the Residency and Care Agreement prior to the expiration of the initial term or renewal term, then the Resident shall be liable for the Monthly Fee until the date that all of the Resident’s personal belongings are removed from the Independent Living Unit. In addition, the Resident shall be responsible for payment of liquidated damages of one month’s rental charge.

The Residency and Care Agreement shall automatically terminate upon death of the Resident (unless there is a surviving joint Resident) and a personal representative shall have 30 days from date of death to remove personal property from the Independent Living Unit. The Resident’s estate is obligated to pay the Monthly Fee until the removal of possessions from the Independent Living Unit and key return to administration.

*Termination by the Company* – The Company may terminate the Residency and Care Agreement for just cause to include: (i) breach of agreement; (ii) misrepresenting information in the admission process; (iii) failure to pay any charges; (iv) Resident becomes infected with dangerous or contagious disease; or (v) violation of any reasonable procedures at the Community.

## Summary of Significant Accounting Policies

Basis of Accounting and Presentation – The Company is assumed to maintain its accounting and financial records according to the accrual basis of accounting.

Cash – Cash includes cash on hand and cash on deposit held by one financial institution.

Restricted Cash – Restricted cash is comprised of patient trust funds and Security Deposits received from current residents and refundable priority deposits (the “Priority Deposit”) received from future residents, which are held in accordance with statute, law, or regulation of the federal, state, and local government. The Priority Deposit shall be applied to the Security Deposit paid by the Resident upon execution of a Residency and Care Agreement.

Related-Party Transactions – The principal members of the Company and other entities which they own or with which they are associated are considered related parties. Management monitors cash flow at each related party entity and transfers cash on an as-needed basis.

Statutory Operating Reserve – North Carolina General Statute section 58-64-33, requires licensed CCRCs to maintain an operating reserve equal to 50 percent (50%) of the total forecasted operating costs (adjusted for non-cash items) in a given year. If a CCRC maintains a combined independent and assisted living occupancy in excess of 90 percent (90%), the operating reserve amount required equals 25 percent (25%) of forecasted operating expenses (adjusted for non-cash items). The reserve may be funded by cash, invested cash, or investment grade securities. Management assumes that the statutory operating reserve shall be funded by an irrevocable standby letter of credit from a financial institution.

Deferred Revenue – The non-refundable Community Fee is amortized into income over five (5) years, the estimated average length of stay of a Resident in an Independent Living Unit.

Lease Accounting – The Financial Accounting Standards Board (“FASB”) issued Accounting Standards Update (“ASU”) No. 2016-02, Lease Accounting Standard in February 2016. ASU 2016-02 requires all leases with lease terms over twelve months to be capitalized as a right-of-use asset and lease liability on the balance sheet at the date of lease commencement. Leases are to be classified as either finance or operating. This distinction shall be relevant for the pattern of expense recognition in the statement of operations. Upon the combining of the Company’s financial statements, all material lease transactions occurring during the forecast period were recognized as internal lease transfers and eliminated from the financial presentation.

Property and Equipment – Property and equipment are recorded at cost. Depreciation is calculated on the straight-line method over the estimated useful lives of depreciable assets. The cost of maintenance and repairs is charged to operations as incurred, whereas significant renewals and betterments are capitalized.

**See Independent Accountants’ Compilation Report**

Deferred Marketing Costs – Management has implemented ASU No. 2014-09 “Revenue from Contracts with Customers” and adopted the treatment of deferred marketing costs. Under the standard, the Company capitalizes marketing sales commissions associated with securing new Residency and Care Agreements as an asset and amortizes these commissions over the estimated term of the respective Residency and Care Agreements.

Intangible Asset – For the Company, this asset includes fees related to the Company’s application for the CON. In accordance with accounting standards generally accepted in the United States of America, intangible assets with indefinite useful lives are reviewed for impairment in accordance with Accounting Standards Codification (“ASC”) 350, Intangibles – Goodwill and Other, which requires the Company to evaluate the recoverability of long-lived assets annually and whenever events or changes in circumstances indicate that its carrying amount may not be recoverable. The Company continually evaluates whether events and circumstances have occurred that indicate the CON may warrant revision or that the remaining carrying value may not be recoverable. As permitted by ASC 350, the Company performs qualitative assessments of impairment to determine whether the value of the CON was impaired. Management assumes no impairment for the intangible asset to occur during the forecast period.

Debt Financing Cost – Cost associated with the issuance of debt is capitalized and is being amortized over the term of the related debt using the straight-line method, which approximates the effective interest method. Debt issuance costs are netted against the related debt on the combined balance sheet and the amortization is included on the statement of operations and changes in members’ deficit.

Income Taxes – The Company has elected to be treated as a partnership for income tax purposes. The Company’s taxable income, its losses, and other pass-through items shall be reported on the members’ tax returns. Accordingly, no provision for income taxes has been included in the forecast.

**See Independent Accountants’ Compilation Report**

**Summary of Operating Revenue Assumptions**

The following table summarizes the assumed utilization of the Independent Living Units, the Assisted Living Units, and the Skilled Nursing Beds:

Year Ending December 31,	Average Units/Beds Available	Average Units Occupied	Occupied Percentage
<i>Independent Living Units:</i>			
2022-2023	79	58	73%
2024	79	62	78%
2025-2026	79	64	81%
<i>Assisted Living Units:</i>			
2022	12	11	92%
2023-2026	12	12	100%
<i>Skilled Nursing Beds:<sup>(1)</sup></i>			
2022	60	49	82%
2023-2026	60	51	85%

Source: Management

(1) The payor mix for the Skilled Nursing Beds is assumed to be as follows: Private pay: 40 percent; Medicare-traditional: 24 percent; Medicare-managed care: 4 percent; Medicaid: 29 percent; and Hospice: 3 percent.

*Independent Living Revenue*

Resident service revenue for Residents living in the Independent Living Units is based upon assumed Monthly Fees for services provided to Residents and the assumed occupancy of the Independent Living Units. Monthly Fees for the Independent Living Units are assumed to increase 3.0 percent annually throughout the forecast period.

*Assisted Living Revenue*

Resident service revenue for Residents living in the Assisted Living Units is based upon assumed Monthly Fees for services provided to Residents and the assumed occupancy of the Assisted Living Units. Monthly Fees for the Assisted Living Units are assumed to increase 3.0 percent annually throughout the forecast period.

*Skilled Nursing Revenue*

Resident service revenue for Residents living in the Skilled Nursing Beds is based upon the assumed Daily Service Fees for services provided to Residents and the assumed occupancy of the Skilled Nursing Beds. Daily Service Fees for the Skilled Nursing Beds are assumed to increase 3.0 percent annually throughout the forecast period.

*Other Revenue*

Other revenue is assumed to be generated from guest meals and other miscellaneous sources and is assumed to increase 3.0 percent annually during the forecast period.

**See Independent Accountants' Compilation Report**

**Summary of Operating Expense Assumptions***Salaries, Wages and Employee Benefits*

Salaries, wages, and employee benefits are assumed to increase 3.0 percent annually.

*Non-Salary Expenses*

Non-salary expenses are assumed to increase 3.0 percent annually.

*Management Fee Expense*

The Company is assumed to pay the Management Fee for the day-to-day management of the Community. The Management Fee is assumed to be based on 5.0 percent of the Independent Living Units' revenue and 6.0 percent of the Assisted Living Units' and the Skilled Nursing Beds' revenue.

**Statutory Operating Reserve**

The following table summarizes the forecasted Statutory Operating Reserve, which is calculated as a percentage of the Company's forecasted cash operating expenses.

	2022	2023	2024	2025	2026
Forecasted operating expenses	\$ 10,533	\$ 10,844	\$ 11,165	\$ 11,482	\$ 11,805
Add: principal payments on long-term debt	269	278	283	291	300
Subtract:					
Depreciation	(323)	(335)	(342)	(349)	(357)
Amortization	(5)	(13)	(15)	(17)	(14)
Forecasted operating expenses-adjusted	10,474	10,774	11,091	11,407	11,734
Operating reserve % required <sup>(1)</sup>	50%	50%	50%	50%	50%
Operating reserve <sup>(2)</sup>	\$ 5,237	\$ 5,387	\$ 5,546	\$ 5,704	\$ 5,867
Independent Living Units and Assisted Living Units:					
Available, beginning of year	91	91	91	91	91
Occupied, beginning of year	67	72	73	76	76
Occupancy percentage	74%	79%	80%	84%	84%

Source: Management

- (1) North Carolina state statute requires an operating reserve 50% or 25% of forecasted operating expenses-adjusted for occupancy of independent and assisted living below 90% or 90% or above, respectively.
- (2) Management satisfies the statutory operating reserve requirement through an irrevocable standby letter of credit with a financial institution.

**See Independent Accountants' Compilation Report**

**Property and Equipment**

The Company is assumed to incur routine capital additions during the forecast period that are to be capitalized as property and equipment. Depreciation expense for all capital assets is computed using the straight-line method for buildings and equipment over estimated average useful lives ranging from 5 to 40 years. The Companies' property and equipment costs, net of accumulated depreciation, during the forecast period are summarized in the table below.

**Table 4**  
**Schedule of Property and Equipment**  
**(in Thousands)**

	2022	2023	2024	2025	2026
Beginning balance	\$ 11,365	\$ 11,435	\$ 11,508	\$ 11,584	\$ 11,663
Routine capital additions	70	73	76	79	82
Property and equipment	11,435	11,508	11,584	11,663	11,745
Accumulated depreciation	(3,236)	(3,571)	(3,913)	(4,262)	(4,619)
Property and equipment, net	\$ 8,199	\$ 7,937	\$ 7,671	\$ 7,401	\$ 7,126

Source: Management

**Long-Term Debt**

The Company has a note payable (the "Note Payable") with a financial institution bearing interest at a fixed rate of 2.93 percent per annum due in monthly installments of principal and interest of approximately \$44,000 for the period of September 2020 through July 2027, and a final payment of approximately \$7,289,000 due upon the maturity date of August 25, 2027. The outstanding balance of the Note Payable was approximately \$8,843,000 as of December 31, 2021. The following table presents the forecasted debt service for the Note Payable.

**Table 5**  
**Principal and Interest Payments – Note Payable**  
**(in Thousands)**

Years Ended December 31,	Principal Payment	Interest Payment	Total Debt Service
2022	\$ 267	\$ 257	\$ 524
2023	275	249	524
2024	283	241	524
2025	291	232	523
2026	300	224	524
Thereafter	7,427	144	7,571
<b>Total</b>	<b>\$ 8,843</b>	<b>\$ 1,347</b>	<b>\$ 10,190</b>

Source: Management

**See Independent Accountants' Compilation Report**

The Company had a capital lease obligation with an outstanding balance of approximately \$5,000 as of December 31, 2021. This obligation is assumed to be fully satisfied in 2023 in accordance with the lease terms.

### Current Assets and Current Liabilities

Operating revenue as used below includes net resident service fee revenue. Operating expenses as used below exclude amortization, depreciation, and interest expense. Management has assumed working capital components based on the Companies' historical trends and are outlined in the following table:

Resident accounts receivable, net	41 days of operating revenues
Inventories	1 day of operating expenses
Prepaid expenses	3 days of operating expenses
Accounts payable and accrued expenses	41 days of operating expenses
Accrued payroll and related withholdings	23 days of operating expenses

Source: Management

### COVID-19 Pandemic

Management continues to evaluate the impact of the COVID-19 pandemic on the health care industry and has concluded that while it is reasonably possible that the virus could have a negative effect on the Company's financial position, and the results of its operations, the specific impact is not readily determinable as of the date of this forecast. Management's forecast does not include any adjustments that might result from the outcome of this uncertainty.

**See Independent Accountants' Compilation Report**

EXHIBIT E

CONTRACT FOR INDEPENDENT LIVING CONTINUING CARE

[ATTACHED]





## **Residency and Care Agreement**

**155 Blake Boulevard  
Pinehurst, North Carolina 28374  
(910) 295-2294**

**5/31/2020**

**Term of Agreement Begins:  
("Occupancy Date"): \_\_\_\_\_**

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# QUAIL HAVEN VILLAGE

## RESIDENCY AND CARE AGREEMENT

This RESIDENCY AND CARE AGREEMENT (the “Agreement”) is made this \_\_\_ day of \_\_\_\_\_, \_\_\_\_\_, between QUAIL HAVEN OF PINEHURST, LLC, a North Carolina for-profit limited liability company (the “Company” or “Community”) and \_\_\_\_\_ and \_\_\_\_\_ (herein individually or collectively called “Resident”). If two persons desire to share an Apartment enter into this Agreement, the term Resident shall apply to them jointly and severally and to the survivor of them.

### WITNESSETH:

WHEREAS, the Company leases and operates the continuing care retirement community known as Quail Haven Village (the “CCRC”), located at 155 Blake Boulevard, Pinehurst, North Carolina; and

WHEREAS, the Resident desires to use and occupy an apartment unit (referred to herein as an “Apartment”) located in the CCRC’s rental independent living building (the “Independent Living Building”); and

WHEREAS, and the Company desires to make the selected Apartment available to the Resident.

NOW, THEREFORE, FOR VALUABLE CONSIDERATION, the receipt and sufficiency of which the parties hereto acknowledge, and the full and faithful performance of all terms, covenants and conditions herein contained, the Resident and the Company hereby agree as follows:

1. Eligibility Requirements and Procedures.

The Resident will be qualified for admission as an occupant of the CCRC on the following terms and conditions:

- a. Age Criteria. The requirements for admission into the CCRC are nondiscriminatory except as to age. Admission is restricted to persons sixty-two (62) years of age or older with the exception of a younger second occupant. An underage second occupant may be approved for residency in the Apartment in the Company’s sole discretion but must, at a minimum, be at least fifty (50) years of age and meet the other requirements for residency in the CCRC. The Company reserves the right to limit the number of residents under the age of sixty-two (62) that will live in the CCRC.
- b. Preliminary Health Screen. The Resident must be capable of living independently and must satisfy the then current independent living criteria as published by the Company, which criteria may be amended from time to time in the Company’s sole discretion. The Resident shall provide to the Company an internal preliminary health screen (the “Preliminary Health Screen”), substantially in the form attached

to the Apartment Selection Agreement executed by the Resident and the Company dated as of the \_\_\_ day of \_\_\_\_\_, 20\_\_ (the “Apartment Selection Agreement”), completed by the Resident’s primary physician and certifying that the Resident meets the independent living criteria within the period outlined in Section 1.e. of this Agreement.

- c. Apartment Selection Agreement. At the time of selecting an Apartment, the Resident completed an Apartment Selection Agreement and submitted it to the Company along with an Apartment Selection Fee and Community Fee, as defined in Sections 7.a. and 7.b., respectively, of this Agreement. In the event of any conflict between the provisions of the Apartment Selection Agreement and this Agreement, the provisions of this Agreement shall control.
- d. Disclosure Statement. Upon execution of this Agreement, the Company will provide the Resident a copy of the CCRC’s Disclosure Statement (the “Disclosure Statement”) which fully describes the organization, facilities, policies, services, fees, financial condition, projections, and the vital information related to the CCRC. Included in the Disclosure Statement is a copy of this Agreement.
- e. Application. Within thirty (30) days of execution of the Apartment Selection Agreement, the Resident will complete a Preliminary Health Screen and a confidential financial statement, all on the forms provided by the Company, and deliver the same (all such documents collectively referred to herein as, the “Application Forms”) to the Company.
- f. Interview. The Resident must have an interview with a representative from the Company prior to being approved for residency in the CCRC. This interview may include a non-medical assessment of the Resident(s) as an initial step in determining the whether the requirements for residency may be met.
- g. Financial Condition. The Company must be satisfied that the Resident has the financial income and assets to pay the Monthly Service Fee (as defined in Section 7.d. of this Agreement), extra meal charges, charges for additional services, personal living expenses, and the future adjustments of these charges during the term of this Agreement. Immediately prior to the Occupancy Date (as defined in Section 1.n. of this Agreement), the Resident will affirm to the Company that the Resident’s financial situation does not differ materially or adversely from the financial situation as presented in the Application Forms (substantially in the form attached to the Apartment Selection Agreement). If the Resident’s then personal financial situation differs materially and adversely from the Resident’s prior financial situation, the Company may terminate this Agreement. After the Occupancy Date, the Company may require updated financial information. In the case of two Residents occupying an Apartment, and in the event of the death of one of the occupants, the surviving Resident will be required to submit an update of the original Application Forms within thirty (30) days after the Company’s request for the same.

- h. Health Insurance. Prior to the Occupancy Date, the Resident shall provide evidence of health insurance coverage to the Company at a level reasonably satisfactory to the Company.
- i. Review of Application. The Company will review the completed Application Forms as a basis for initial approval for residency in the CCRC. The Company will accept or deny an application based on the criteria and policies it has established, as the same may be amended from time to time. The Company will notify the Resident in writing of its decision on the application.
- j. Physician's Report. Thirty (30) days prior to the Occupancy Date (as defined in Section 1.o. of this Agreement), the Resident is required to submit to the Company an updated Preliminary Health Screen. The Company will respect the privacy of the Resident's personal health information and is committed to maintaining the Resident's confidentiality.
- k. Representations and Warranties. The Resident affirms that the representations made in the Application Forms or other statements of financial capability are accurate and reflect the Resident's current status. The Resident acknowledges that such representations are the basis for which the Company agrees to enter into this Agreement.
- l. Authorization to Release Medical Information. As a part of the application process, the Resident agrees to execute any such authorization forms as required by the Company to obtain the information concerning the Resident's medical history and condition necessary to enable the Company to adequately evaluate whether the Resident is appropriate for residency in the CCRC.
- m. Will, Durable Power-of-Attorney and Healthcare Directives. Thirty (30) days prior to the Occupancy Date, the Resident shall have in place a valid and enforceable will, identifying an Executor of the Resident's estate, that provides for the distribution of his or her assets and personal effects. Such will or other document of instruction shall include adequate provisions regarding burial or cremation directions and other funeral arrangements. Furthermore, prior to the Occupancy Date, the Resident shall deliver, and during the term of this Agreement shall maintain, a valid and effective North Carolina Durable Power of Attorney (the "Power-of-Attorney") and a living will or health care Power-of-Attorney (the "Health Directive") enforceable in accordance with the laws of the State of North Carolina. The Power-of-Attorney shall designate as the Resident's attorney in-fact any responsible person, including but not limited to, a lawyer, banker, or relative, to act on behalf of the Resident in the managing of the Resident's affairs and filing of the Resident's insurance or other benefits as fully and completely as if the Resident were acting personally. The Power-of Attorney shall be in such form that survives the Resident's incapacity or disability and otherwise be satisfactory to the Company. The Health Directive shall name a responsible person capable of making health care decisions in the case of incapacity or emergency.

- n. Notification of Availability. If the Resident is approved for residency in the CCRC, the Company will notify the Resident of the projected date of availability for occupancy (the “Notice of Availability Date”) and the Resident will have sixty (60) days from date of the Notice of Availability Date to occupy the Apartment (the date of occupancy hereinafter referred to as the “Occupancy Date”) and begin paying the Monthly Service Fee. If the Resident is not approved for residency in the CCRC, this Agreement shall be terminated and all payments made by the Resident before such termination, less those costs or other charges that are non-refundable pursuant to the terms of this Agreement, shall be refunded by the Company within thirty (30) days.

2. Basic Services and Programs.

Subject to the terms and conditions of this Agreement, the following basic services (collectively “Basic Services”) are included in the Monthly Service Fee (defined below):

- a. Description of Apartment. The Resident shall be entitled to the exclusive use of Apartment \_\_\_\_\_ located in the CCRC’s Independent Living Building.
- b. Appliances and Furnishings. The Apartment shall include the following appliances and furnishings:

- |  |  |
|--|--|
| <input checked="" type="checkbox"/> Window coverings                   | <input checked="" type="checkbox"/> Standard flooring        |
| <input checked="" type="checkbox"/> Electric range                     | <input checked="" type="checkbox"/> Self-cleaning oven       |
| <input checked="" type="checkbox"/> Refrigerator/freezer with icemaker | <input checked="" type="checkbox"/> Garbage disposal         |
| <input checked="" type="checkbox"/> Microwave                          | <input checked="" type="checkbox"/> Dishwasher               |
| <input checked="" type="checkbox"/> Washer and dryer                   | <input checked="" type="checkbox"/> Smoke and fire detectors |
| <input checked="" type="checkbox"/> Climate control system             | <input checked="" type="checkbox"/> Hot water heater         |
| <input checked="" type="checkbox"/> 24-hour emergency call system      | <input checked="" type="checkbox"/> Other permanent fixtures |

All other appliances and furnishings are to be provided by Resident.

- c. Utilities. The following utility fees are included in the Monthly Service Fee:

- |  |  |
|--|--|
| <input checked="" type="checkbox"/> Heating                | <input checked="" type="checkbox"/> Air conditioning |
| <input checked="" type="checkbox"/> Water                  | <input checked="" type="checkbox"/> Sewer            |
| <input checked="" type="checkbox"/> Gas                    | <input checked="" type="checkbox"/> Electricity      |
| <input checked="" type="checkbox"/> Basic cable television | <input checked="" type="checkbox"/> Pest control     |
| <input checked="" type="checkbox"/> Trash removal          |  |

- d. Meals. As part of the Monthly Service Fee, the Resident shall be provided with one (1) meal per day in the Clubhouse dining room.
- e. Maid Service. The Resident agrees to keep the Apartment in a clean and orderly condition. On a weekly basis, the Company will provide basic housekeeping

services in the Apartment. Please refer to basic cleaning schedule provided to resident at time of move in.

- f. Maintenance Services. The Company will be responsible for normal wear and tear, maintenance and replacement of the property, furnishings and equipment owned by or leased by the Company for use in the CCRC. The Resident will be responsible for any damage to such property, furnishings and equipment, including the cost of repair or replacement or the diminution in value thereof, caused by the Resident, the Resident's guests or the Resident's pets. The Resident will be responsible for the maintenance and repair of the Resident's personal property.
- g. Changes to Apartment. Any structural or physical change or redecoration and remodeling of any kind within or outside the Apartment may only be made by the Resident only with the prior written consent of the Company, which shall be granted at the Company's sole discretion, and at the sole expense of the Resident. All such improvements or changes shall be the property of the Company. Upon vacating the Apartment, the Resident, or the Resident's estate, shall be responsible for the costs of returning the Apartment to the condition that existed prior to the Resident taking possession of the Apartment.
- h. Grounds Keeping. The Company will maintain and repair the CCRC's grounds, including lawns, trees and shrubbery. Personal plantings and customization of landscaped areas are subject to the Company's approval.
- i. Use of CCRC Common Areas. The Resident has the non-exclusive right, along with other residents, to use the CCRC's common areas, including, but not limited to, the dining rooms, lounges, lobbies, library, social and recreational rooms and designated outdoor activity areas.
- j. Use of the Fitness Center. As part of the Monthly Service Fee, the Resident will be provided with membership to the First Health Fitness Center in either Pinehurst or Southern Pines.
- k. Programs. Recreational, social, educational and cultural programs will be coordinated by the CCRC's staff. Some activities are subject to an additional charge.
- l. Parking. The Company will provide parking areas for one personal vehicle and limited parking for the Resident's guests.
- m. Transportation. The Company will provide scheduled transportation to locations routinely visited by residents of the CCRC such as shopping centers, medical offices and social events. Some transportation is subject to an additional charge.
- n. Emergency Response System. The Company will provide, on a twenty-four (24) hour basis, an emergency call system. Response to a call shall be limited to an evaluation of the Resident's needs. If other medical response is determined to be

necessary, the Resident is responsible for any costs associated with such other medical response, including emergency medical transportation.

- o. Insurance. The Company will maintain general liability and hazard insurance on the property within the CCRC owned or leased by the Company, but will not be responsible for the Resident's personal property.

3. Optional Services.

A schedule of fees for services provided at extra cost including, but not limited to those optional services described below (collectively "Optional Services"), shall be established by the Company and shall be made available to the Resident. The Optional Services currently expected to be offered by the Company include the following:

- a. Transportation Services. If the Resident requests transportation in addition to that provided as a Basic Service, the Company may provide such transportation service provided that the Company has adequate transportation staff available at such date and time and to destinations that the Company identifies as being within the geographic area of transportation services.
- b. Food Services. If the Resident requests food services or catered services in addition to those provided as a Basic Service, the Company may provide such additional food services or catered services for an additional cost.
- c. Tray Service. The Resident may request that meals be delivered to the Apartment ("Tray Service") for a delivery charge; provided however, that Tray Service may not be requested for more than three (3) consecutive days except at a physician's or nurse's direction.
- d. Activities. Due to their special nature, a special fee may be required for some wellness and life enrichment programs.
- e. Additional Maid Service. If the Resident requests or requires housekeeping services in addition to those provided as a Basic Service, the Company may provide such services if staff is available to provide such services.
- f. Salon Services. Salon services in the Beauty Salon will be charged directly to the Resident in accordance with a published fee schedule.
- g. Upgraded Television Channels. Upgraded television channels will be available to the Resident in accordance with a published fee schedule.
- h. Additional Parking. Additional parking, including garage parking if available, may be made available to the Residents in accordance with a published fee schedule.
- i. Personal Emergency Transmitter. The provision of a Personal Emergency Transmitter ("PET") which shall transmit to the CCRC Concierge Desk.



4. Terms of Residence.

- a. Term of Agreement. The initial term of this Agreement shall be for thirteen (13) months beginning on the Occupancy Date (the "Term"). After the initial Term, this Agreement will automatically renew for additional thirteen (13) month periods, unless terminated in accordance with Section 8 below. Prior to the expiration of the initial Term or any renewal Term, the Company reserves the right to present the Resident with a new version of the Company Residency and Care Agreement for signature by the Company and the Resident.
- b. Nature and Extent of Rights. The Resident's right to occupy the Apartment shall exist and continue unless terminated as provided in this Agreement. Nothing contained herein shall be construed or is intended to require that The Company care for the Resident after expiration or termination of this Agreement..
- c. Terms of Occupancy. Signing of this Agreement does not deliver title to real or personal property, and this Agreement may not be assigned, transferred, inherited or devised. Any rights, privileges, benefits, or interests created by or under this Agreement shall be subordinated to any mortgage, deed of trust, or other security interest created on any of the premises or interests in the real estate comprising the CCRC and to all amendments, modifications, replacements or refunding thereof. The Resident agrees to execute and deliver any document required by the Company or by the holder of any mortgage, deed of trust or other interest to evidence or effect such subordination.
- d. Alteration or Modification. Notwithstanding any other provisions in this Agreement, the Company may alter or modify the Apartment to meet requirements of any statute, law or regulation of the federal, state or local Government. The Resident may not, without prior written consent of the Company, make any alterations or modifications to the Apartment.
- e. Use. The Apartment shall be used for residential purposes only and shall not be used for business or professional purposes, or in any manner in violation of any zoning or health ordinances.
- f. Permitted Occupants. The Resident(s) named herein and no other person shall reside in or occupy the Apartment during the term of this Agreement, except with the express prior written approval of the Company. If a second occupant who is not a party to this Agreement is accepted for residency in the CCRC after the date of this Agreement, such acceptance shall be subject to the approval of the Company and adherence to policies then governing all other admissions and such second resident shall enter into a Residency and Care Agreement. If the second occupant does not meet the requirements for residency, or does not execute a Residency and Care Agreement, he or she shall not be permitted to occupy the Apartment.
- g. Transfers. Should the Resident desire to transfer to another Apartment, the Resident must notify the Company in writing. Following receipt of this request,

and subject to availability, the Company may grant the Resident an option to move to the next available Apartment of the size requested. Upon transfer to a new residence, the Monthly Service Fee for the month in which the move takes place shall be prorated to reflect the percentage of the month that the Resident spends in each type of residence. With all transfers, there will be an up-fitting charge for the vacated residence based on the current rate established by the CCRC at the time of the transfer. The Resident will move all furnishings and belongings to the new residence within ten (10) days of the established occupancy date for the new residence. Any moving expense will be the responsibility of the Resident.

- h. Death or Transfer of One Resident. If one of the Residents named herein dies, moves out or is permanently transferred to the Healthcare Center or any other nursing center, the remaining Resident will continue to be bound by the terms of this Agreement except that the Monthly Service Fee will be reduced to the single occupancy rate then in effect.
- i. Rules and Regulations. The Resident and its guests and invitees shall comply in all respects with the CCRC's operating rules and regulations (the "Rules and Regulations") established by the Company from time to time. The Company may revise or amend such Rules and Regulations at any time in its sole discretion. A copy of the Rules and Regulations will be made available to the Resident.
- j. Pets. Subject to the prior written consent of the Company, which such consent shall be at the sole and absolute discretion of the Company, pets may be permitted in the Apartments. All pets must be on a leash at all times while not in a Resident's Apartment. Pets must be healthy, have current shots and rabies immunization, and be free of fleas and other parasites. The Resident must provide the Company with documentation that their pets have received all required shots and immunizations. The Resident is responsible for any costs expended by the Company for the failure of the Resident to adhere to the CCRC's pet policy, including, but not limited to, the cost of disinfection, cleaning and fumigation. Pets are prohibited in the dining spaces, the multipurpose room, the chapel, and the art space and activity rooms. The Resident understands and agrees that the pet must be removed from the Apartment, upon fourteen (14) days' prior written notice from the Company, if the pet becomes a nuisance to other residents of the CCRC, as determined by the Company in its sole and absolute discretion. The Resident agrees that if the Resident has been approved to have a pet living in the Apartment, and elects to do so, the Resident shall pay a non-refundable pet fee in the amount posted at the time the pet is registered.
- k. Smoking Policy. The CCRC is smoke-free. No smoking is permitted in the Apartment (to include any balconies) or in any other building or location in or on the CCRC's premises. The Resident agrees to abide by the CCRC's Rules and Regulations concerning smoking.

5. Nursing and Healthcare Services.

The CCRC will provide the Resident temporary or permanent assisted living services, assisted housing with services, and skilled nursing services (the “Healthcare Services”) in the healthcare center adjacent to the CCRC (the “Healthcare Center”). A number of the beds in the Healthcare Center have been designated as “closed beds” under state laws and/or regulations and, as such, are reserved for Residents (the “Closed Beds”). In the event that these Closed Beds are fully occupied, the Resident will be given priority access to the available unreserved beds (the “Open Beds”). Service in the Healthcare Center shall be provided within the limits of the Company’s license.

If the appropriate level of Healthcare Services based upon the needs of the Resident may not be obtained or are not provided within the Healthcare Center, such level of care must be obtained from another provider of healthcare services, including, but not necessarily limited to, a hospital, and the costs of those services shall be the sole responsibility of the Resident. The Resident (i) acknowledges and agrees that the Company will not be responsible for any claims, damages or expenses resulting from injury or death suffered by the Resident that is caused by, attributable to or in any way connected with the negligence or intentional acts or omissions of the physicians, employees or agents of any such other provider of healthcare services and (ii) releases the Company from liability for any such claims, damages or expenses.

6. Transfers of Resident

- a. Direct Transfer to the Healthcare Center. If after the execution of this Agreement and prior to the Occupancy Date, the Resident’s health or mental condition is such that, in the sole discretion of the Company, the Resident no longer meets the qualifications to live independently in the CCRC, and this Agreement is not otherwise terminated, the Resident may be transferred directly to the Healthcare Center. All fees and other charges due must be paid prior to any direct transfer. In the event there is more than one Resident occupying the Apartment, and one Resident is transferred directly to the Healthcare Center, the other Resident shall continue to be obligated under this Agreement and pay the required Monthly Service Fee applicable to a single resident.

In the event the Healthcare Center is not yet completed and licensed to operate and the Resident’s health or mental condition is such that, in the sole discretion of the Company, the Resident is precluded from living independently in the CCRC (the “Healthcare Transfers”), the Company will enter into a Transfer Agreement with a skilled nursing facility in reasonable proximity to the Company (the “Transfer Facility”) pursuant to which the Transfer Facility shall agree to accept appropriate Healthcare Transfers from the Company. The Company will provide transportation to the Healthcare Transfers to the Transfer Facility until such time as the Healthcare Center is available; provided however, the cost of the care at such Transfer Facility will be the responsibility of the Healthcare Transfer.

- b. Transfers to the Healthcare Center. The Resident agrees that the Company shall have the right to determine whether the Resident should be temporarily or permanently transferred from the Apartment to the Healthcare Center or from one level of care at the Healthcare Center to another level of care at the Healthcare Center. Such determination shall be in the Company's sole discretion and based on the professional opinion of the medical director of the Healthcare Center and the executive director of the CCRC that the Resident is no longer able to live independently or that living in the Apartment will endanger the Resident or the health and/or safety of others. Should the Resident fail to cooperate with a transfer of the Resident requested by the Company, the Company shall have the right to terminate this Agreement and the Resident shall no longer be permitted to live in the CCRC.
- c. Transfer Outside the CCRC. If, in the opinion of the Company, the physical or mental condition of the Resident requires services beyond that which can be provided by the facilities or personnel in the CCRC and the Healthcare Center or is beyond the scope of the services provided for in this Agreement, the Company may require that the Resident be temporarily or permanently transferred to a hospital, center, institution or other care environment equipped to give such care; provided however, the cost of the care at any such outside facility will be the responsibility of the Resident.
- d. Relinquishment of Apartment upon Permanent Transfer to the Healthcare Center or Outside Facility. If, in the sole discretion of the Company, the Resident's transfer to the Healthcare Center or to an outside facility is considered permanent, the Resident shall relinquish the Apartment and this Agreement shall terminate, unless there is a second Resident currently occupying the Apartment or unless otherwise approved by the Company.

7. Fees and Charges.

The following is a list of the fees and charges expected to be charged to the Residents of the CCRC.

- a. Apartment Selection Fee. Upon the execution of the Apartment Selection Agreement, the Resident paid an Apartment Selection Fee (the "Apartment Selection Fee") as identified in Exhibit A attached hereto. The Apartment Selection Fee is a nonrefundable fee (except as defined in Section 7.i. of this Agreement) and shall be applied to the first month's Monthly Service Fee.
- b. Community Fee. Upon the execution of the Apartment Selection Agreement, the Resident paid a Community Fee (the "Community Fee") as identified in Exhibit A attached hereto. The Community Fee is a one-time, nonrefundable fee (except as defined in Section 7.i. of this Agreement) which entitles Residents priority access to all services and amenities of the Community. A Community Fee will not be charged to Residents upon any renewal of this Agreement.

- c. Security Deposit Fee. Upon the execution of this Agreement, the Resident shall make a Security Deposit payment to the Company equal to one Monthly Service Fee payment (the “Security Deposit”), which shall be deposited in accordance with statute, law or regulation of the federal, state, and local Government. If the Resident has complied with all terms of the Agreement and returns the Apartment in the same or materially similar condition as when the Resident moved into the Apartment, the Company will return the Security Deposit to the Resident within thirty (30) days after the Resident’s move-out date. The Security Deposit shall be credited to the Resident as the last Monthly Service Fee payment in the event of the Resident’s death. In the event that the Resident breaches or otherwise violates the Agreement before the end of the last month of occupancy by the Resident, then the Security Deposit shall be forfeited to the Company. The Resident is additionally responsible for any expense incurred by the Company resulting from damages to the Apartment that are in excess of the Security Deposit. In the event that the Resident has entered into a Priority Partner Agreement (the “Priority Partner Agreement”) and paid a refundable deposit to the Company (the “Priority Deposit”), the Priority Deposit shall be applied to the amount due as the Security Deposit.
- d. Monthly Service Fees. Throughout the Term, the Resident shall pay to the Company a Monthly Service Fee (the “Monthly Service Fee”) in the amount of \$\_\_\_\_\_, as described on Exhibit A attached hereto, for a single Resident. If the Apartment will be occupied by two Residents pursuant to this Agreement, an additional monthly amount of \$\_\_\_\_\_ shall be paid by the second Resident. The Monthly Service Fee shall be paid by the Resident on or before the fifth (5<sup>th</sup>) day of each month for Basic Services to be rendered that month with the first payment due on or before the Occupancy Date. The Monthly Service Fee shall be due regardless of whether or not the Apartment is actually occupied by the Resident on the scheduled Occupancy Date and such Monthly Service Fee will not be adjusted if the Resident is voluntarily absent from the CCRC at any time after such date. If the Resident obtains possession of the Apartment prior to the first of a month, the Resident shall pay the Company the first Monthly Service Fee on a pro-rata basis based on the actual number of days contained in the month. If this Agreement does not terminate at the expiration of the initial Term or a renewal Term, the Monthly Service Fee may continue to be payable beyond the date of termination as set forth in Section 7 below.
- e. Adjustments to Monthly Service Fees. The Company reserves the right to change the amount of the Monthly Service Fee upon thirty (30) days’ written notice prior to the beginning of each calendar year. Adjustments to the Monthly Service Fee will be made as may be reasonably necessary according to the economic requirements and conditions of the CCRC, the level and quality of services provided to the residents of the CCRC and consistent with operating on a sound financial basis.
- f. Fees for Optional Services. The Resident shall receive a monthly statement from the Company showing the total amount of fees and other charges owed by the

Resident, which shall be paid by the fifth (5th) day of each month. A list of fees for recurring optional services (“Optional Services”) the Resident has elected to purchase as of the date of this Agreement is attached hereto as Exhibit A.

- g. Healthcare Center Fees and Charges. The Healthcare Center will consist of accommodations, equipment and staffing necessary for assisted living, assisted housing with services, skilled nursing care and memory care services on a temporary or permanent basis. The Company shall establish and publish per diem rates for accommodations and services at the Healthcare Center. Each calendar year, the Resident shall receive a ten percent (10%) discount on fees the Resident accrues during its first thirty (30) days of residency in the Healthcare Center (each day being a “Discounted Fee Day”). The Resident may not carry any unused Discounted Fee Days over to the following calendar year. Fees for residency in the Healthcare Center shall otherwise be payable in accordance with the Residency and Care Agreement and in accordance with the then published Healthcare Center per diem charge.
- h. Fees for Occupancy in the Healthcare Center. In the event the Resident is transferred to the Healthcare Center, as determined in the sole discretion of the Company, the Resident shall pay the then published Healthcare Center per diem charge plus charges for other services not included in the Healthcare Center per diem charge, subject to available Discounted Fee Days. In addition, the Resident shall continue to be responsible for the Monthly Service Fee and other charges payable under this Agreement.
- i. Refund of Fees. If the Resident cancels during the Rescission Period (as defined in Section 8.a.i of this Agreement), the Priority Deposit, Apartment Selection Fee, Community Fee and Security Deposit (and any other fees paid by Resident) in accordance with this Residency and Care Agreement will be refunded to the Resident, without interest, less a service charge of One Thousand Dollars (\$1,000.00) and less any charges specifically incurred by the Company at Resident’s request and set forth in Exhibit A of this Agreement or in writing in a separate addendum to the Agreement, signed by the Resident and the Company. Any refund shall be paid within thirty (30) days after the Company’s receipt of the Resident’s written notice of rescission. The Apartment Selection Fee and the Community Fee become non-refundable after the Rescission Period. The Security Deposit Fee is refundable and will be returned to the Resident within thirty (30) days after the Resident’s move-out date if the Resident has complied with all terms of the Agreement and returns the Apartment in the same or materially similar condition as when Resident moved into the Apartment. If the Resident breaches or otherwise violates the Agreement before the end of the last month of occupancy by the Resident, then the Security Deposit Fee shall be forfeited to the Company.
- j. Late Charges. The Company will charge a one percent (1%) late payment charge per month on any Monthly Fees and extra charges that have not been paid within five (5) days after their due date.

8. Termination.

- a. Termination by Resident. Upon the termination of this Agreement, the Resident shall have no further right to reside in the CCRC. The Agreement may be terminated or cancelled by the Resident under the following terms and conditions:
- i. Rescission During First Thirty (30) Days. The Resident may terminate this Agreement for any reason within thirty (30) days following the later of the execution of this Agreement or receipt by the Resident of the Disclosure Statement (the “Rescission Period”), and the Resident is not required to move into the facility before expiration of the Rescission Period. The Resident’s termination of this Agreement during the Rescission Period is without penalty, and all payments made by the Resident before such termination, less a service charge of One Thousand Dollars (\$1,000.00) and less any charges specifically incurred by the Company at the Resident’s request and set forth in Exhibit A of this Agreement or in writing in a separate addendum to the Agreement signed by the Resident and the Company. Any refund shall be paid within thirty (30) days after the Company receives written notice of the Resident’s election to terminate this Agreement.
  - ii. Termination After Rescission Period but Prior to the Occupancy Date. For Residents electing to reside in an Apartment, the Resident may terminate the Residency and Care Agreement for any reason after the Rescission Period but prior to the Occupancy Date upon written notice to the Company. In the event of such termination, the Resident shall be entitled to a refund of all monies paid to the Company, except, as the case may be, the Community Fee, the Apartment Selection Fee, and any costs or other charges that the Resident and the Company agree in advance are non-refundable.
  - iii. General Termination Right. The Resident may terminate this Agreement at any time for any reason by giving the Company thirty (30) days’ written notice signed by the Resident (or both of them if there are two Residents). In the event of termination by the Resident for reasons other than those permitted in this Agreement, the Resident shall pay the Company for all Optional Services rendered by the Company to the Resident through the date of termination and shall continue to be liable for the Monthly Service Fee until the date that all of the Resident’s personal belongings are removed from the Apartment. In addition, the Resident shall be responsible for payment of liquidated damage of one month’s rental charge, calculated at the existing market rate.

b. Termination by Death or Serious Illness

- i. Termination by Death or Serious Illness Prior to the Occupancy Date. If, prior to the Occupancy Date, the Resident dies or is precluded from living in the CCRC under the terms of this Agreement as a result of serious illness, injury, non-qualification or incapacity, this Agreement will automatically terminate. In the event this Agreement is terminated as provided for in this subsection, the Resident or the Resident's estate shall be entitled to a refund of any amounts paid to the Company, except, as the case may be, a service charge of One Thousand Dollars (\$1,000.00) and for costs or other charges that the Resident and the Company agree in advance are non-refundable. Such refund shall be paid by the Company within thirty (30) days after this Agreement is terminated pursuant to this subsection. The foregoing notwithstanding, if there is more than one Resident, this Agreement will continue to be binding on the surviving or eligible Resident until this Agreement is terminated as to or by the surviving Resident as provided for herein.
- ii. Termination by Death or Serious Illness After the Occupancy Date. If the Resident dies after the Occupancy Date or the Resident is precluded from living in the CCRC under the terms of this Agreement as a result of serious illness, injury, or incapacity and the serious illness, injury or incapacity is not otherwise addressed by the provisions of Section 6, then this Agreement shall terminate. In such event, the Resident or the estate of the Resident shall pay for any Optional Services rendered to the Resident through the date of termination and shall continue to be liable for the Monthly Service Fee until the date that all of the Resident's personal belongings are removed from the Apartment and the Apartment can be made ready for re-occupancy. The foregoing notwithstanding, if there is more than one Resident, this Agreement will continue to be binding on the surviving or eligible Resident until this Agreement is terminated as to or by the surviving Resident as provided for herein.

c. Termination by the Company

- i. Termination by the Company Prior to the Occupancy Date. If, in the Company's sole discretion, the Resident does not satisfy the criteria for occupancy in the CCRC, this Agreement shall terminate upon the Company's notification to the Resident of non-approval. In such event, all amounts paid to the Company shall be refunded to the Resident within thirty (30) days after the Company provides the Resident notice of non-approval.
- ii. Termination by The Company after the Occupancy Date. The Company may terminate this Agreement upon thirty (30) days written notice to the Resident in the event of the following:



- (1) The Resident fails to make payments to the Company of any amounts when due and such failure is not cured within fifteen (15) days after notice is given to the Resident;
- (2) The Resident consistently fails to comply with any term of this Agreement not involving the payment of money or any provisions of the Rules and Regulations and the Resident fails to cure such non-compliance within seven (7) days after written notice from the Company; or
- (3) The Resident or the Resident's authorized representative makes a material misrepresentation or omission in the information provided to the Company for its consideration of the Resident for residency in the CCRC.

- iii. Immediate Termination. If The Company determines in its sole and absolute discretion that the Resident's behavior interferes with or threatens to interfere with the safety of the Resident or the quiet enjoyment or safety of other residents, visitors and/or staff of the CCRC, or if the Resident's behavior is a detriment to other residents, visitors, and/or staff of the CCRC, the Company may immediately terminate this Agreement and the Resident shall promptly vacate the Apartment. In such event, the Resident shall pay the Company for all Optional Services rendered by the Company through the date of termination and shall continue to be liable for the Monthly Service Fee until all of the Resident's personal belongings are removed from the Apartment.
- iv. Effect of Termination by the Company after the Occupancy Date. In the event the Company terminates this Agreement after the Occupancy Date pursuant to subsection c.ii or c.iii above, the Resident shall promptly vacate the Apartment, but shall pay the Company for all Optional Services rendered by the Company through the date of termination and shall continue to be liable for the Monthly Service Fee until the date that all of the Resident's personal belongings are removed from the Apartment.

9. Miscellaneous

- a. Entire Agreement. This Agreement contains the entire agreement between the Resident and the Company. All prior discussions, agreements and negotiations are superseded by this Agreement.
- b. Successors and Assigns. The rights and privileges of the Resident under this Agreement, including but not limited to the right to and use the facilities of the CCRC under the terms of this Agreement, may not be transferred or assigned under any circumstances. The Company may transfer or assign this Agreement without the consent of the Resident. Except as provided for herein, this Agreement shall bind and inure to the benefit of the successors and assigns of the Company and to

the heirs, executors, personal representatives, any attorney-in-fact and administrators of the Resident.

- c. Severability. If any provisions of this Agreement are held to be invalid or unenforceable, such invalidity or unenforceability will not affect any other provision of this Agreement and this Agreement shall be construed and enforced as if such provision had not been included.
- d. Indemnity. The Resident shall indemnify, defend and hold the Company harmless from any and all claims, damages or expenses, including attorney's fees and court costs, resulting from any injury or death to persons or damage to property caused by, resulting from, attributable to or in any way connected to the Resident's negligence or intentional act or omission.
- e. Joint and Several Liability. If there is more than one Resident, the rights and obligations of each of the Residents are joint and several, unless otherwise provided in this Agreement.
- f. Notice Provisions. Any notices, consents or other communications to the Company shall be in writing and addressed to all of the following parties:

Executive Director  
Quail Haven of Pinehurst, LLC  
155 Blake Coulevard  
Pinehurst, North Carolina 28374

The Resident's address for the purpose of receiving notice under this Agreement prior to the Occupancy Date will be the address following the Resident's signature below. The address of the Resident for purposes of receiving notice under this Agreement after the Occupancy Date shall be the address of the Apartment.

- g. Religious or Charitable Affiliations. The Company is not affiliated with any religions or charitable organization
- h. Acknowledgement of Receipt of Disclosure Statement. The Resident acknowledges that the he or she has received a copy of the current Disclosure Statement of the CCRC.

Initials          Resident          \_\_\_\_\_  
  
                         Resident          \_\_\_\_\_

- i. Reading and Signing of Agreement. By signing this Agreement below, the Resident represents that he or she has read and agrees to all of the terms of this Agreement.

[Signatures begin on following page]

The Company and the Resident have signed this Agreement to be effective as of the date set forth on the first page.

**RESIDENT:**

Print Name: \_\_\_\_\_

Signature: \_\_\_\_\_

Date: \_\_\_\_\_

Address: \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

**RESIDENT:**

Print Name: \_\_\_\_\_

Signature: \_\_\_\_\_

Date: \_\_\_\_\_

Address: \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

**QUAIL HAVEN OF PINEHURST, LLC**

By: \_\_\_\_\_  
\_\_\_\_\_, Authorized Representative

Date: \_\_\_\_\_

**EXHIBIT A – FEE SCHEDULE**

**Resident Name(s)** \_\_\_\_\_

**Unit #** \_\_\_\_\_

**Agreement Date** \_\_\_\_\_

<b>Fees Paid at Apartment Selection Execution:</b>	<b>Amount</b>
Apartment Selection Fee	
Community Fee	
Other Fees (specify):	
<b>Total amount paid at Apartment Selection Agreement execution</b>	<b>\$</b>

<b>Fees Due at Residency and Care Agreement Execution:</b>	<b>Amount</b>
Security Deposit Fee	
Less: Priority Partner Fee previously paid	(                    )
Other Fees (specify):	
<b>Total amount due at Residency and Care Agreement execution</b>	<b>\$</b>

<b>Monthly Fees:</b>	<b>Amount</b>
First Person Service Fee	
Second Person Service Fee	
Other Fees (specify):	
<b>Total monthly fees</b>	<b>\$</b>

Note that the above-listed fees do not include fees for occupancy in the Healthcare Center that are described in Section 7 of the Agreement. In addition, fees for non-recurring Optional Services selected by the Resident shall be in the amount set forth in the schedule of fees provided by the Company.

The Resident acknowledges that he or she has reviewed and hereby approves the above tables of fees payable pursuant to this Agreement.

Initials	Resident	_____
	Resident	_____

EXHIBIT F

HISTORICAL AVERAGE DOLLAR AMOUNT OF INCREASES IN FEES

<b>EXHIBIT F</b>					
<b>Quail Haven Village</b>					
<b>Historical Average Dollar Amount of Increases in Fees</b>					
The following table is presented in accordance with North Carolina General Statute Section 58-64-20(a)(7)e. regarding Continuing Care Retirement Communities' Disclosure Statement requirement to show the frequency and average dollar amount of increase in the weighted average Monthly Service Fees for independent living units, Assisted Living units, and Daily Service Fees for Skilled Nursing					
	Effective 1/1/2018	Effective 1/1/2019	Effective 1/1/2020	Effective 1/1/2021	Effective 1/1/2022
<b>Independent Living Units (Monthly Fees):</b>					
<b>Apartments:</b>					
One-bedroom	\$ 97	\$ 56	\$ 73	\$ 74	\$ 161
Two-bedroom	\$ 181	\$ 110	\$ 180	\$ 77	\$ 54
Second person fee	\$ (175)	\$ -	\$ 15	\$ 13	\$ 39
<b>Healthcare Center:</b>					
<b>Assisted Living Units (Monthly Fees):</b>					
Studio	\$ 175	\$ 819	\$ 204	\$ 139	\$ 425
One-bedroom	\$ 192	\$ 860	\$ 247	\$ 153	\$ 320
<b>Skilled Nursing Beds (Daily Fees):</b>					
Private	\$ 9	\$ 7	\$ 7	\$ 7	\$ 20