

# **Disclosure Statement**

May 31, 2021

4801 Barclay Downs Drive Charlotte, North Carolina 28210 (980) 224-8540

Unless earlier revised, this Disclosure Statement will remain effective until October 31, 2022. Delivery of this Disclosure Statement to a contracting party prior to execution of a contract for the provision of continuing care is required by North Carolina law. This Disclosure Statement has not been reviewed or approved by any governmental agency or representative to ensure accuracy or completeness of the information set out.

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## I. Introduction

The Barclay at SouthPark (the "CCRC" or the "Community") is a continuing care retirement community which offers its residents ("Residents") one hundred sixty-five (165) independent living rental apartments (each an "Apartment") located in an independent living facility (the "Independent Living Building"), a wide array of services, a clubhouse (the "Clubhouse"), and the security of access to an adjacent one hundred thirty (130) bed healthcare center (the "Healthcare Center"). The Community is situated on an approximately 10.5-acre campus located in Charlotte, North Carolina (the "Site"). As of February 28, 2021, there were twenty-two (22) independent living residents under Residency and Care Agreements.

# II. Organization, Ownership and Management

# A. <u>Organization</u>

Charlotte SP Senior Housing OPCO, LLC ("SouthPark OPCO") is a Delaware for-profit limited liability company registered to do business in North Carolina formed for the purpose of leasing and operating a continuing care retirement community. SouthPark OPCO is solely owned by Charlotte SP Senior Housing JV OPCO, LLC ("SouthPark Joint Venture OPCO"). SouthPark Joint Venture OPCO is the only entity having, directly or indirectly, a ten percent (10%) or greater beneficial interest in SouthPark OPCO.

# B. <u>Facility Ownership</u>

<u>Charlotte SP Senior Housing PROPCO</u>, <u>LLC</u> (the "SouthPark PROPCO") is a Delaware for-profit limited liability company registered to do business in North Carolina formed for the purpose of developing and owning real property and the buildings of the Company (defined below).

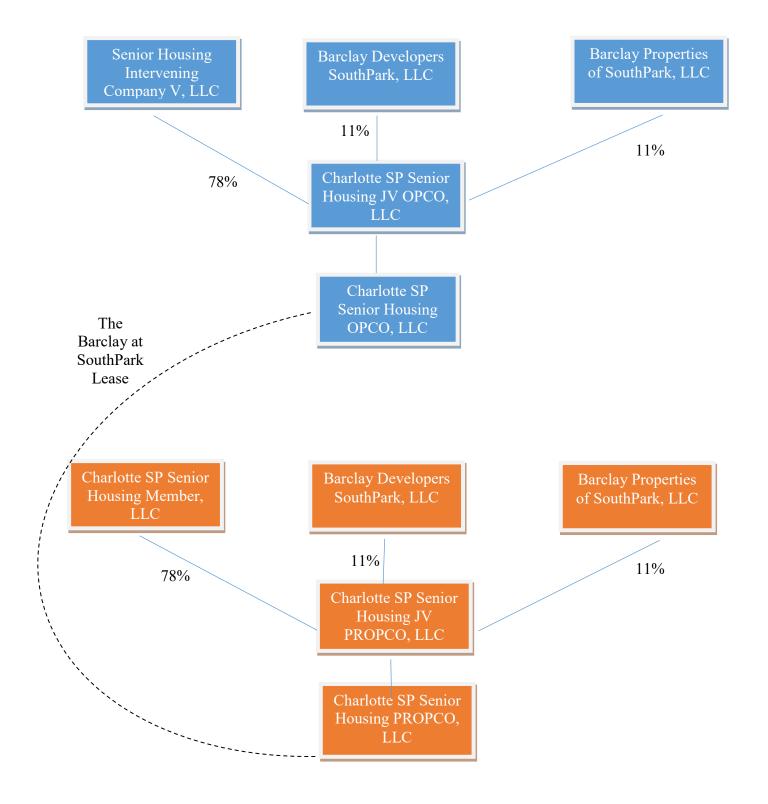
SouthPark PROPCO purchased the Site in July 2018, together with all of the improvements comprising the Company (defined below). SouthPark OPCO has executed a lease agreement ("The Barclay at SouthPark Lease") for SouthPark OPCO's use and operation of the Independent Living Building, the Clubhouse, the Healthcare Center, and the associated common areas. The Barclay at SouthPark Lease has a term of eighteen (18) years and rent under the lease is in an amount sufficient to satisfy the debt service coverage ratio required by SouthPark PROPCO's lender. SouthPark PROPCO is responsible for constructing, at SouthPark PROPCO's sole cost and expense, all of the improvements leased pursuant to The Barclay at SouthPark Lease.

In August 2020, the North Carolina Department of Insurance issued a Continuing Care Retirement Community Conditional License (the "<u>License</u>") to SouthPark OPCO, Barclay Senior Living (defined below), and SouthPark PROPCO (individually and collectively the "<u>Company</u>"), as co-providers. The License allowed the Community to open and provide continuing care with certain reporting

requirements until break-even occupancy is attained. The business address of the Company is One Town Center Road, Suite 300; Boca Raton, Florida 33486.

See the organization/ownership chart below.

# **Organization/Ownership Chart**



# C. Healthcare

The CCRC provides the Resident temporary or permanent assisted living services and skilled nursing services in the beds located within the Healthcare Center. The Healthcare Center is licensed for one-hundred eight (108) assisted living beds and twenty-two (22) skilled nursing beds. Eighty (80) of the assisted living beds are reserved for the Residents of the CCRC (the "Closed Beds"). The remaining Healthcare Center beds are available to the public (the "Open Beds"). In the event that the Closed Beds are fully occupied, the Resident will be given priority access to the available Open Beds.

# D. <u>Management</u>

The Company operates the CCRC. No other person or entity referred to herein has assumed any financial responsibility for the fulfillment of the Company's agreements or obligations, except as otherwise stated.

Barclay Senior Living SouthPark, LLC

<u>Barclay Senior Living SouthPark, LLC ("Barclay Senior Living")</u> is a North Carolina for-profit limited liability company formed for the purpose of providing staffing and payroll management services to the SouthPark OPCO and providing property management services to SouthPark PROPCO.

SouthPark OPCO has executed a staffing agreement (the "<u>Staffing Agreement</u>") with a fee of five percent (5%) of total revenues derived from independent living units and six percent (6%) of total revenues derived from assisted living beds, memory care beds, and skilled nursing beds paid to Barclay Senior Living.

Liberty Living Management, LLC

Liberty Living Management, LLC ("<u>Liberty Living Management</u>") has executed a management agreement with Barclay Senior Living in which Barclay Senior Living pays Liberty Living Management fees equal to the fees derived from the Staffing Agreement. Liberty Living Management's headquarters are at 2334 S. 41<sup>st</sup> St., Wilmington, NC 28403. The following individuals are key managers or corporate executives:

## 1. John A. McNeill, Jr. and Ronald B. McNeill

John A. McNeill Jr. and Ronald B. McNeill are managers of Liberty Living Management.

John ("Sandy") A. McNeill, Jr. is a pharmacist by training and has had many years of business experience in the health care field. He has opened and operated four pharmacies and developed Medi-Care Supply Company from a relatively small operation with one location in 1975 to a multi-

million dollar corporation with 16 locations when it was sold in 1986 to a Fortune 500 company.

Ronald ("Ronnie") B. McNeill is a Registered Professional Engineer with a Master's Degree in Business Administration. He brings technical, financial and health care insurance reimbursement expertise to the project. He previously served as Chief Financial Officer and Billing Manager of Medi-Care Supply Company. He contributes his substantial expertise in financial management and cost control to the efficient operation of the organization.

Together the McNeill's purchased their first nursing home in 1990, but the McNeill family's healthcare heritage dates all the way back to 1870 beginning with their great-grandfather. Over the last three decades the Liberty Healthcare Group has grown from a single nursing home to a fully integrated post-acute healthcare provider, which includes numerous nursing homes, assisted living facilities, independent living communities, continuing care retirement communities, and a home health and hospice company with several locations servicing various urban and rural counties in North Carolina, South Carolina, and Virginia. The McNeill family also operates a durable medical equipment company under the Liberty family as well as a retail and a long-term care pharmacy. The McNeill family comes from a tradition of service, dating back generations, and Sandy and Ronnie continue that tradition today as principals of one of the largest and most comprehensive healthcare companies in the state.

#### 2. William B. Purvis

William ("Will") Purvis is a Manager of Liberty Living Management and President of Liberty Senior Living in Wilmington, North Carolina. He manages business development as well as capital financing for the Liberty companies. Prior to moving to Wilmington, Will worked with Grandbridge Real Estate Capital, a subsidiary of BB&T. Will was responsible for commercial mortgage production for the Eastern, Northeast and Triangle regions of the bank's network.

Will received a B.S. in Business Management from North Carolina State University and a Masters of Business Administration from Wake Forest University. He serves on the Senior Housing Product Council of Urban Land Institute, the Board of Directors for Cape Fear Council Boy Scouts of America, New Hanover Regional Medical Center Foundation, Wilmington Chamber of Commerce, and North Carolina Coastal Land Trust.

## 3. Cindy Stancil

Cindy Stancil, LNHA is the President of Operations of Liberty Living Management. Cindy started her career in assisted living as the Administrator of Northridge Retirement Village in Raleigh, North Carolina in 1985. After four years of service, she moved to Wilmington, North Carolina, to open a new assisted living community, Liberty Commons Assisted Living. Over the past 30 years, Mrs. Stancil's responsibilities have grown from being the Administrator of an assisted living community to budgeting and training, policy and procedures development and implementation, research, design and development of nursing home, independent, and assisted living projects.

Cindy has served as a Board Member of the North Carolina Assisted Living Association as current Secretary and past President. She has worked in Task Force groups such as "The Star Rating program", the MUST pre-screening form, etc. with the Medical Care Commission, Division of Medical Assistance and Division of Health Services Regulation. Mrs. Stancil is a Licensed Assisted Living Administrator as well as a Licensed Nursing Home Administrator.

#### 4. Nicole Cook

Nicole Cook, RN LNHA provides operational support to Liberty Living Management team in the role of Regional Operations Manager. Nicole is a native of Nashville, Tennessee, educated in North Carolina and has enjoyed a career in Healthcare for over 25 years. Nicole is an RN and is also licensed as a Nursing Home Administrator. Spending her career in both clinical and operational management, Nicole brings years of patient care and operational leadership to the team. With a passion for customer service and a dedication to quality patient care, she is active in ensuring that our Liberty Living communities provide the best possible experience for those we serve. Nicole resides in Wilmington, NC with her husband and daughter.

## Facility Management

<u>Judi Donovan</u>. Judi Donovan serves as the Campus Executive Director overseeing the daily operations for the CCRC. Judi enjoyed a successful airline career in various operational roles prior to stepping into the senior housing field. Originally from Michigan, Judi has over 18 years of experience in senior living and 20+ years in operational management, training and development, and has led teams in opening 20 senior living communities in eight states. Judi holds a bachelor's degree in business and an M.B.A. with a concentration in healthcare. She is a member of Argentum, SAGE (Society for the Advancement of Gerontological Environments) and North Carolina Assisted Living Association.

# E. Related Parties

The CCRC is managed and operated by various related parties pursuant to agreements entered into between those parties and the CCRC. These transactions are considered related party transactions and are settled through related party cash accounts and payments to the other entities.

# F. <u>Legal Disclaimer</u>

Neither the managers nor any principals of the Company (i) have been convicted of a felony or pleaded nolo contendere to a felony charge or been held liable or enjoined in a civil action by final judgment for a felony or civil action involving fraud, embezzlement, fraudulent conversion, or misappropriation of property or (ii) are subject to a currently effective injunctive or restrictive court order, or within the past five years, had any state or federal license or permit suspended or revoked as a result of an action brought by any governmental agency or department, arising out of or related to business activity of health care, including actions affecting a license to operate a foster care facility, nursing home, retirement home, home for the aged, or facility subject to N.C.G.S. Section 58-64 or similar law in another state.

No professional service firm, association, trust, partnership, or corporation other than those stated above, in which this person has, or which has in this person, a ten percent (10%) or greater interest and which it is presently intended shall currently or in the future provide goods, leases, or services to the facility, or to residents of the facility, of an aggregate value of five hundred dollars (\$500.00) or more within any year.

# G. <u>Affiliations</u>

The Company is a private independent, for-profit limited liability company, which is not affiliated with any religious, charitable or other affinity group.

## **III.** Facility Description and Amenities

# A. <u>Location</u>

The Community is located on an approximately 10.5-acre site, having an address of 4801 Barclay Downs Drive, Charlotte, North Carolina and is situated within a larger medical park development that will also include additional medical office buildings. The Site is a mixed-use development that includes a variety of residential choices, shops, and restaurants.

# B. <u>Layout and Types of Accommodations</u>

Accommodations of the CCRC include one hundred sixty-five (165) Apartments within the Independent Living Building with one and two bedroom floor plans that

range from approximately 740 to 1,760 square feet. The CCRC is able to accommodate up to two hundred fifty (250) Residents, all of whom will be provided services pursuant to their respective Residency and Care Agreements. Subject to the terms and conditions of the Residency and Care Agreement and the limits of the Company's license, a full continuum of healthcare services is provided in the Healthcare Center. In addition, in the event the Closed Beds are fully occupied, Residents will be given priority access to the available Open Beds.

# C. Amenities

- 1. <u>Clubhouse</u>. The Clubhouse is a social center for Residents to gather. The Clubhouse features opportunities for formal and informal dining, a corner market with all day service, wireless internet, a business center, billiards and card rooms, and a multi-purpose room.
- 2. <u>Wellness Center</u>. The on-site wellness center (the "<u>Wellness Center</u>") provides an array of wellness programs for the Residents. Facilities and services include state-of-the-art fitness equipment, exercise classes, indoor heated pool and certain wellness education programs.

## IV. Services

- A. <u>Basic Services</u>. Subject to the terms and conditions of the Residency and Care Agreement, the following basic services (collectively "<u>Basic Services</u>") are included in the Monthly Service Fee (defined below):
  - 1. <u>Appliances and Furnishings</u>. The Apartments shall include the following appliances and furnishings: window coverings; standard flooring; appliances, including an electric range/self-cleaning oven, refrigerator/freezer with icemaker, garbage disposal, microwave, dishwasher, washer and dryer; smoke and fire detectors; an individual climate control system; an individual hot water heater; a 24-hour emergency call system and other permanent fixtures. All other appliances and furnishings for the Apartments not listed above are to be provided by the Resident.
  - 2. <u>Utilities</u>. Included with residency in an Apartment are heating, air conditioning, water, sewer, gas, electricity, basic cable television, trash removal and pest control.
  - 3. <u>Meals</u>. As part of the Monthly Service Fee, the Resident shall be given a monthly declining balance meal plan credit (the "<u>Declining Balance Meal Credit</u>"). The Resident shall be entitled to dine in any of the CCRC's dining options and charges for the food and beverages, except for alcoholic beverages, of the Resident or of any guest of the Resident shall be deducted from such Declining Balance Meal Credit. Upon termination of the Residency and Care Agreement, any unused portion of the

Declining Balance Meal Credit shall be forfeited. If the monthly charges of the Resident exceed the amount of the monthly Declining Balance Meal Credits, such additional charges shall be billed to the Resident on a monthly basis.

- 4. <u>Maid Service</u>. The Resident agrees to keep the Apartment in a clean and orderly condition. On a weekly basis, the Company will provide basic housekeeping services in the Apartment.
- 5. <u>Maintenance Services</u>. The Company will be responsible for normal wear and tear, maintenance and replacement of the property, furnishings and equipment owned or leased by the Company for use in the CCRC. The Resident will be responsible for any damage to such property, furnishings and equipment, including the cost of repair or replacement or the diminution in value thereof, caused by the Resident, the Resident's guests or the Resident's pets. The Resident will be responsible for the maintenance and repair of their personal property.
- 6. <u>Grounds Keeping</u>. The Company will maintain and repair the CCRC's grounds, including lawns, trees and shrubbery. Personal plantings and customization of landscaped areas are subject to the Company's approval.
- 7. <u>Use of Community Common Areas</u>. The Resident has the non-exclusive right, along with other residents, to use the CCRC's common areas, including, but not limited to, the dining rooms, lounges, lobbies, library, social and recreational rooms and designated outdoor activity areas.
- 8. <u>Use of the Wellness Center.</u> The Company will provide health and wellness programs and services at the on-site Wellness Center, including use of fitness equipment, exercise classes, use of an indoor heated pool and certain wellness education programs. The Resident will be advised of any required fee for a wellness program before enrolling in such program.
- 9. <u>Programs</u>. Recreational, social, educational and cultural activities will be coordinated by the CCRC's staff. Some activities are subject to an additional charge.
- 10. <u>Parking</u>. The Company will provide parking areas for one personal vehicle per Resident and limited parking for the Residents' guests.
- 11. <u>Transportation</u>. The Company will provide scheduled transportation to locations routinely visited by Residents of the CCRC, such as shopping centers, medical offices and social events. Some transportation is subject to an additional charge.
- 12. <u>Emergency Response System</u>. The Company will provide, on a twenty-four (24) hour basis, an emergency call system. Response to a call shall

be limited to an evaluation of the Resident's needs. If other medical response is determined necessary, the Resident is responsible for any costs associated with such other medical response, including emergency medical transportation.

- 13. <u>Insurance</u>. The Company will maintain general liability and hazard insurance on the property within the CCRC owned or leased by the Company, but will not be responsible for the Resident's personal property.
- B. <u>Optional Services</u>. A schedule of fees for services provided at extra cost including, but not limited to, those optional services described below (collectively "<u>Optional Services</u>"), shall be established by the Company and shall be made available to the Resident. The Optional Services currently expected to be offered by the Company include the following:
  - 1. <u>Transportation Services</u>. If a Resident requests transportation in addition to that provided as a Basic Service, the Company may provide such transportation provided that the Company has adequate transportation staff available at such date and time and to destinations that the Company identifies as being within the geographic area of transportation services.
  - 2. <u>Food Services</u>. If a Resident requests food services or catered services in addition to those provided as a Basic Service, the Company may provide such additional food services or catered services for an additional cost.
  - 3. <u>Tray Service</u>. Residents may request that meals be delivered to the Apartment ("<u>Tray Service</u>") for a delivery charge; provided, however, that the Tray Service may not be requested for more than three (3) consecutive days except at a physician's or nurse's direction.
  - 4. <u>Activities</u>. Due to their special nature, a special fee may be required for some wellness and life enrichment programs.
  - 5. <u>Additional Maid Service</u>. If a Resident requests or requires housekeeping services in addition to those provided as a Basic Service, the Company may provide such services if staff is available to provide such services.
  - 6. <u>Spa Services</u>. Spa and personal care services in the Wellness Center will be available in accordance with a published fee schedule.
  - 7. <u>Upgraded Television Channels</u>. Upgraded television channels will be available to the Resident in accordance with a published fee schedule.
  - 8. <u>Additional Parking</u>. Additional parking, including garage parking if available, may be made available to the Residents in accordance with a published fee schedule.

9. <u>Personal Emergency Transmitter</u>. The provision of a Personal Emergency Transmitter ("<u>PET</u>") which shall transmit to the CCRC's Concierge Desk.

#### C. Healthcare

The CCRC will provide healthcare services to the Resident in the Healthcare Center. Care in the Healthcare Center will only be provided within the limits of the Company's license. Hospital-level services are not provided within the Healthcare Center. Such level of care must be obtained from a hospital. The costs related to any hospitalization are the responsibility of the Resident.

The Healthcare Center's Medical Director will determine the appropriate level of nursing care required by the Resident upon admission to the Healthcare Center. Residents who are unable to return to their Apartment will have the benefit of permanent care in the Healthcare Center. If the appropriate level of healthcare based upon the needs of the Resident may not be obtained or are not provided within the Healthcare Center, such level of care must be provided by another provider of healthcare services, including, but not necessarily limited to, a hospital, and the costs of those services are the responsibility of the Resident. The Resident (i) acknowledges and agrees that the Company will not be responsible for any claims, damages or expenses resulting from injury or death suffered by the Resident which is caused by, attributable to or in any way connected with the negligence or intentional acts or omissions of the physicians, employees or agents of such any such other provider of healthcare services and (ii) releases the Company from liability for any such claims, damages or expenses.

# V. Expansion/Development

The CCRC opened one hundred sixty-five (165) independent living rental apartments in January 2021 and opened a one hundred thirty (130) bed healthcare center in March 2021.

Planned future phases of the Community may include the construction of up to an additional two-hundred and twenty-four (224) Apartments. The additional Apartments will be constructed as dictated by demand for residency in the Community. The expected date for commencement of such construction is not known at this time.

# VI. The Continuing Care Concept

The Company's continuing care concept ensures a Resident, so long as the Resident is in compliance with the Residency and Care Agreement, residence in an Apartment, a wide array of personal services and long-term nursing care in the Healthcare Center if the Resident can no longer live independently.

# VII. The Residency and Care Agreement

To reside in an Apartment the prospective Resident and the Company will enter into a Residency and Care Agreement (the "Residency and Care Agreement"). A copy of the

Residency and Care Agreement applicable to the Apartments is attached hereto as <u>Exhibit</u> <u>E</u>. As outlined in the Residency and Care Agreement, residency in the CCRC provides the Resident with use of the CCRC's common facilities, the Basic Services described above and healthcare in the Healthcare Center when the Resident is no longer capable of independent living. To the extent the terms of the Residency and Care Agreement differ from the summary contained in this Disclosure Statement, the terms of the Residency and Care Agreement shall control. The basic terms and conditions contained in the Residency and Care Agreement are summarized as follows:

- A. <u>Term.</u> The initial term of the Residency and Care Agreement shall be for thirteen (13) months beginning on the Occupancy Date. After the initial term, the Residency and Care Agreement will automatically renew for additional thirteen (13) months periods, unless terminated as set forth in the Residency and Care Agreement.
- B. <u>Eligibility Requirements</u>. Eligibility for residency in the Community is conditioned upon, among other things more particularly described in the Residency and Care Agreement, the following:
  - 1. <u>Age Criteria</u>. The requirements for admission into the CCRC are nondiscriminatory except as to age. Admission is restricted to persons sixty-two (62) years of age or older with the exception of a younger second occupant. An underage second occupant may be approved for residency in the Apartment in the Company's sole discretion but must, at a minimum, be fifty (50) years of age and meet the other requirements for residency in the CCRC. The Company reserves the right to limit the number of Residents under the age of sixty-two (62) that will live in the CCRC.
  - 2. Preliminary Health Screen. The Resident must be capable of living independently and must satisfy the then current independent living criteria as published by the Company, which criteria may be amended from time to time in the Company's sole discretion. The Resident shall provide to the Company an internal preliminary health screen substantially in the form attached to the Apartment Selection Agreement executed by the Resident and the Company, completed by the Resident's primary physician and certifying that the Resident meets the independent living criteria within the period outlined in the Residency and Care Agreement.
  - 3. <u>Financial Condition</u>. The Company must be satisfied that the Resident has the financial income and assets to pay the Monthly Service Fee, extra meal charges, charges for additional services, personal living expenses, and the future adjustments of these charges during the term of the Residency and Care Agreement. Immediately prior to the Occupancy Date (as defined in the Residency and Care Agreement), the Resident will affirm to the Company that the Resident's financial situation does not differ materially and adversely from the financial situation presented in the Application Forms (substantially in the form attached to the

Apartment Selection Agreement). If the Resident's then personal financial situation differs materially and adversely from the Resident's prior financial situation, the Company may terminate the Residency and Care Agreement. After the Occupancy Date, the Company may require updated financial information. In the case of two Residents occupying an Apartment, and in the event of the death of one of the occupants, the surviving Resident will be required to submit an update of the original Application Forms within thirty (30) days after the Company's request for the same.

- C. <u>Priority Partner Agreement</u>. A prospective resident may execute a Priority Partner Agreement (the "<u>Priority Partner Agreement</u>") with the Company to be placed on the waiting list for an Apartment.
- D. <u>Apartment Selection Agreement</u>. At the time of selecting an Apartment, the Resident shall execute an Apartment Selection Agreement ("<u>Apartment Selection Agreement</u>") and submit it to the Company along with an Apartment Selection Fee and Community Fee, as defined in the Residency and Care Agreement.
- E. <u>Residency and Care Agreement</u>. Within seven (7) days of executing an Apartment Selection Agreement, the Resident shall execute a Residency and Care Agreement.
- F. <u>Changes to Apartment</u>. Any structural or physical change or redecoration and remodeling of any kind within or outside the Apartment may only be made by the Resident only with the prior written consent of the Company, which shall be granted at the Company's sole discretion, and at the sole expense of the Resident. All such improvements or changes shall be the property of the Company. Upon vacating the Apartment, the Resident, or the Resident's estate, shall be responsible for the costs of returning the Apartment to the condition that existed prior to the Resident taking possession of the Apartment.
- G. <u>Changes in Condition Prior to Occupancy</u>. If after the execution of the Residency and Care Agreement and prior to the Occupancy Date the Resident's health or mental condition is such that, in the sole discretion of the Company, the Resident no longer meets the qualifications to live independently in the CCRC, and the Residency and Care Agreement is not otherwise terminated, the Resident may be transferred directly to the Healthcare Center. All fees and other charges due must be paid prior to any direct transfer. In the event there is more than one Resident occupying the Apartment, and one Resident is transferred directly to the Healthcare Center, the other Resident shall continue to be obligated under the Residency and Care Agreement and pay the required Monthly Service Fee applicable to a single Resident.
- H. <u>Fees and Billing</u>. The Resident shall be required to pay the Monthly Service Fee and other fees as set forth in the Residency and Care Agreement. Fees payable by the Resident are described in more detail below.

I. Permitted Occupants. The Resident(s) named in the Residency and Care Agreement and no other person shall reside in or occupy the Apartment during the term of the Residency and Care Agreement, except with the express prior written approval of the Company. If a second occupant who is not a party to the Residency and Care Agreement is accepted for residency in the CCRC after the date of the Residency and Care Agreement, such acceptance shall be subject to the approval of the Company and adherence to policies then governing all other admissions and such second resident shall enter into a Residency and Care Agreement. If the second occupant does not meet the requirements for residency, or does not execute a Residency and Care Agreement, he or she shall not be permitted to occupy the Apartment.

A second occupant includes, but is not limited to, a spouse as defined by State statute.

- J. <u>Transfers</u>. Should the Resident desire to transfer to another Apartment, the Resident must notify the Company in writing. Following receipt of this request, and subject to availability, the Company may grant the Resident an option to move to the next available Apartment of the size requested. Upon transfer to a new residence, the Monthly Service Fee for the month in which the move takes place shall be prorated to reflect the percentage of the month that the Resident spends in each type of residence. With all transfers, there will be an up-fitting charge for the vacated residence based on the current rate established by the CCRC at the time of the transfer. The Resident will move all furnishings and belongings to the new residence within ten (10) days of the established occupancy date for the new residence. Any moving expense will be the responsibility of the Resident.
- K. <u>Death or Transfer of One Resident</u>. If one of the Residents named in the Residency and Care Agreement dies, moves out or is permanently transferred to the Healthcare Center or any other nursing center, the remaining Resident will continue to be bound by the terms of the Residency and Care Agreement except that the Monthly Service Fee will be reduced to the single occupancy rate then in effect.
- L. <u>Smoking Policy</u>. The CCRC is smoke-free. No smoking is permitted in the Apartment (to include balconies) or in any other building or location in or on the CCRC's premises. The Resident agrees to abide by the CCRC's Rules and Regulations concerning smoking.
- M. Pets. Subject to the prior written consent of the Company, which such consent shall be at the sole and absolute discretion of the Company, pets may be permitted in the Apartments. All pets must be on a leash at all times while not in a Resident's Apartment. Pets must be healthy, have current shots and rabies immunization, and be free of fleas and other parasites. The Resident must provide the Company with documentation that their pets have received all required shots and immunizations. The Resident is responsible for any costs expended by the Company for the failure of such Resident to adhere to the CCRC's pet policy, including, but not limited to, the cost of disinfection, cleaning and fumigation. Pets are prohibited in the dining

spaces, the Wellness Center, the multipurpose room, the chapel, and the art space and activity rooms. The Resident understands and agrees that the pet must be removed from the Apartment, upon fourteen (14) days' prior written notice from the Company, if the pet becomes a nuisance to other Residents of the CCRC, as determined by the Company in its sole and absolute discretion. The Resident agrees that if the Resident has been approved to have a pet living in the Apartment, and elects to do so, the Resident shall pay a non-refundable pet fee in the amount posted at the time the pet is registered.

N. <u>Health Insurance</u>. Prior to the Occupancy Date, the Resident shall provide evidence of health insurance coverage to the Company at a level reasonably satisfactory to the Company.

# O. <u>Termination</u>

- 1. <u>Termination by Resident</u>. Upon the termination of the Residency and Care Agreement, the Resident shall have no further right to reside in the CCRC. The Residency and Care Agreement may be terminated or cancelled by the Resident under the following terms and conditions:
  - Rescission During First Thirty (30) Days. The Resident may (a) terminate the Residency and Care Agreement for any reason within thirty (30) days following the later of the execution of the Residency and Care Agreement or receipt by the Resident of the Disclosure Statement (the "Rescission Period"), and the Resident is not required to move into the facility before expiration of the Rescission Period. The Resident's termination of the Residency and Care Agreement during the Rescission Period is without penalty, and all payments made by the Resident before such termination, less a service charge of One-Thousand Dollars (\$1,000.00) and less any charges specifically incurred by the Company at the Resident's request and set forth in Exhibit A of the Residency and Care Agreement or in writing in a separate addendum to the Residency and Care Agreement, signed by the Resident and the Company. Any refund shall be paid within thirty (30) days after the Company receives written notice of the Resident's election to terminate the Residency and Care Agreement.
  - (b) Termination After Rescission Period but Prior to the Occupancy Date. For Residents electing to reside in an Apartment, the Resident may terminate the Residency and Care Agreement for any reason after the Rescission Period but prior the Occupancy Date upon written notice to the Company. In the event of such termination, the Resident shall be entitled to a refund of all monies paid to the Company, except, as the case may be, the Community Fee, the Apartment Selection Fee, and any costs or other charges that the Resident and the Company agree in advance are non-refundable.

(c) General Termination Right. The Resident may terminate the Residency and Care Agreement at any time for any reason by giving the Company thirty (30) days' written notice signed by the Resident (or both of them if there are two Residents). In the event of such termination by a Resident for reasons other than those permitted in the Residency and Care Agreement, the Resident shall pay the Company for all Optional Services rendered by the Company to the Resident through the date of termination and shall continue to be liable for the Monthly Service Fee until the date that all of the Resident's personal belongings are removed from the Apartment. In addition, the Resident shall be responsible for payment of liquidated damage of one month's rental charge, calculated at the existing market rate.

# 2. <u>Termination by Death or Serious Illness</u>

- (a) Termination by Death or Serious Illness Prior to the Occupancy Date. If prior to the Occupancy Date the Resident dies or is precluded from living in the CCRC under the terms of the Residency and Care Agreement as a result of serious illness, injury, nonqualification or incapacity, the Residency and Care Agreement will automatically terminate. In the event the Residency and Care Agreement is terminated as provided for in the Residency and Care Agreement, the Resident or the Resident's estate shall be entitled to a refund of any amounts paid to the Company, except, as the case may be, a service charge of One-Thousand Dollars (\$1,000.00) and for costs or other charges that the Resident and the Company agree in advance are non-refundable. Such refund shall be paid by the Company within thirty (30) days after the Residency and Care Agreement is terminated pursuant to the applicable subsection of the Residency and Care Agreement. The foregoing notwithstanding, if there is more than one Resident, the Residency and Care Agreement will continue to be binding on the surviving or eligible Resident until the Residency and Care Agreement is terminated as to or by the surviving Resident as provided for in the Residency and Care Agreement.
- (b) Termination by Death or Serious Illness After the Occupancy Date. If the Resident dies after the Occupancy Date or the Resident is precluded from living in the CCRC under the terms of the Residency and Care Agreement as a result of serious illness, injury, or incapacity and the serious illness, injury or incapacity is not otherwise addressed by the provision of the Residency and Care Agreement, then the Residency and Care Agreement shall terminate. In such event, the Resident or the estate of the Resident shall pay for any Optional Services rendered to the Resident through the date of termination and shall continue to be liable for the Monthly Service

Fee until the later of the date that all of the Resident's personal belongings are removed from the Apartment and the Apartment can be made ready for re-occupancy. The foregoing notwithstanding, if there is more than one Resident, the Residency and Care Agreement will continue to be binding on the surviving or eligible Resident until the Residency and Care Agreement is terminated as to or by the surviving Resident as provided for in the Residency and Care Agreement.

# 3. <u>Termination by the Company</u>

- (a) Termination by the Company Prior to the Occupancy Date. If, in the Company's sole discretion, the Resident does not satisfy the criteria for occupancy in the CCRC, the Residency and Care Agreement shall terminate upon the Company's notification to the Resident of non-approval. In such event, all amounts paid to the Company shall be refunded to the Resident within thirty (30) days after the Company provides the Resident notice of non-approval.
- (b) <u>Termination by the Company after the Occupancy Date</u>. The Company may terminate the Residency and Care Agreement upon thirty (30) days written notice to the Resident in the event of the following:
  - (1) The Resident fails to make payments to the Company of any amounts when due and such failure is not cured within fifteen (15) days after notice is given to the Resident;
  - (2) The Resident fails to comply with any term of the Residency and Care Agreement not involving the payment of money or any provisions of the Rules and Regulations and the Resident fails to cure such non-compliance within seven (7) days after written notice from the Company; or
  - (3) The Resident or the Resident's authorized representative makes a material misrepresentation or omission in the information provided to the Company for its consideration of the Resident for residency in the CCRC.
- (c) <u>Immediate Termination</u>. If the Company determines in its sole and absolute discretion that a Resident's behavior interferes with or threatens to interfere with the safety of the Resident or the quiet enjoyment or safety of other Residents, visitors and/or staff of the CCRC, or if the Resident's behavior is a detriment to other residents, visitors, and/or staff of the CCRC, the Company may immediately terminate the Residency and Care Agreement and the Resident shall promptly vacate the Apartment. In such event, the Resident shall pay

the Company for all Optional Services rendered by the Company through the date of termination and shall continue to be liable for the Monthly Service Fee until all of the Resident's personal belongings are removed from the Apartment.

(d) Effect of Termination by the Company after the Occupancy Date. In the event the Company terminates the Residency and Care Agreement after the Occupancy Date pursuant to the applicable subsections of the Residency and Care Agreement, the Resident shall promptly vacate the Apartment, but shall pay the Company for all Optional Services rendered by the Company through the date of termination and shall continue to be liable for the Monthly Service Fee until the date that all of the Resident's personal belongings are removed from the Apartment.

#### VIII. Fees

The following is a list of the fees and charges expected to be charged to the Residents of the CCRC:

- A. <u>Priority Deposit.</u> Upon the execution of the Priority Partner Agreement, the prospective resident shall submit to the Company a payment of One-Thousand Dollars (\$1,000.00) (the "<u>Priority Deposit</u>"). The Priority Deposit is fully refundable should the prospective resident choose not to proceed with the reservation process and not enter into a Residency and Care Agreement for any reason. The Priority Deposit will be fully applied toward the Security Deposit should the prospective resident proceed with the reservation process and execute a Residency and Care Agreement.
- B. <u>Apartment Selection Fee.</u> Upon the execution of the Apartment Selection Agreement, the Resident shall submit to the Company a fee equal to one Monthly Service Fee payment (the "<u>Apartment Selection Fee</u>"). The Apartment Selection Fee is a non-refundable fee (except as defined in the Residency and Care Agreement) and shall be fully applied toward the first month's Monthly Service Fee.
- C. <u>Community Fee</u>. Upon the execution of the Apartment Selection Agreement, the Resident shall submit to the Company a fee equal to one Monthly Service Fee payment (the "<u>Community Fee</u>"). The Community Fee is a one-time, non-refundable fee (except as defined in the Residency and Care Agreement) which entitles the Resident priority access to all services and amenities of the Community. A Community Fee will not be charged to Residents upon any renewal of the Residency and Care Agreement.
- D. <u>Security Deposit</u>. Upon the execution of the Residency and Care Agreement, the Resident shall make a Security Deposit payment to the Company equal to one Monthly Service Fee payment (the "Security Deposit"), which shall be deposited

in accordance with statute, law or regulation of the federal, state, and local Government. If the Resident has complied with all terms of the Residency and Care Agreement and returns the Apartment in the same or materially similar condition as when the Resident moved into the Apartment, the Company will return the Security Deposit to the Resident within thirty (30) days after the Resident's moveout date. The Security Deposit shall be credited to the Resident as the last Monthly Service Fee payment in the event of the Resident's death. In the event that the Resident breaches or otherwise violates the Residency and Care Agreement before the end of the last month of occupancy by the Resident, then the Security Deposit shall be forfeited to the Company. The Resident is additionally responsible for any expense incurred by the Company resulting from damages to the Apartment that are in excess of the Security Deposit. In the event that the Resident has entered into a Priority Partner Agreement and paid a refundable deposit to the Company, the Priority Deposit shall be applied to the amount due as the Security Deposit.

- E. Monthly Service Fee. Throughout the Term, the Resident shall pay to the Company a Monthly Service Fee (the "Monthly Service Fee") as described in Exhibit A attached to the Residency and Care Agreement. The Monthly Service Fee shall be paid by the Resident on or before the fifth (5<sup>th</sup>) day of each month for Basic Services to be rendered that month with the first payment due on or before the Occupancy Date. The Monthly Service Fee shall be due regardless of whether or not the Apartment is actually occupied by the Resident on the scheduled Occupancy Date and such Monthly Service Fee will not be adjusted if the Resident is voluntarily absent from the CCRC at any time after such date. If the Resident obtains possession of the Apartment prior to the first of a month, the Resident shall pay the Company the first Monthly Service Fee on a pro-rata basis based on the actual number of days contained in the month. If the Residency and Care Agreement does not terminate at the expiration of the initial Term or a renewal Term, the Monthly Service Fee may continue to be payable beyond the date of termination as set forth in the Residency and Care Agreement.
- F. Adjustments to Monthly Service Fees. The Company reserves the right to change the amount of the Monthly Service Fee upon thirty (30) days' written notice prior to any renewal of the Residency and Care Agreement. Adjustments to the Monthly Service Fee will be made as may be reasonably necessary according to the economic requirements and conditions of the CCRC and the level and quality of services provided to the residents of the CCRC and consistent with operating on a sound financial basis. See Exhibit F for five years of the historical average dollar amount of increases in fees.
- G. <u>Fees for Optional Services</u>. The Resident shall receive a monthly statement from the Company showing the total amount of fees and other charges owed by the Resident, which shall be paid by the fifth (5<sup>th</sup>) day of each month. A list of fees for recurring Optional Services the Resident has elected to purchase as of the date of the Residency and Care Agreement shall be attached to the Residency and Care Agreement as Exhibit A.

- H. Healthcare Center Fees and Charges. The Healthcare Center will consist of accommodations, equipment and staffing necessary for assisted living, assisted housing with services, skilled nursing care and memory care services on a temporary or permanent basis. The Company shall establish and publish per diem rates for accommodations and services at the Healthcare Center. Each calendar year, the Resident shall receive a ten percent (10%) discount on fees the Resident accrues during its first thirty (30) days of residency in the Healthcare Center (each day being a "Discounted Fee Day"). The Resident may not carry any unused Discounted Fee Days over to the following calendar year. Fees for residency in the Healthcare Center shall otherwise be payable in accordance with the Residency and Care Agreement and in accordance with the then published Healthcare Center per diem charge.
- I. Refund of Fees. If the Resident cancels during the Rescission Period as defined in the Residency and Care Agreement, the Priority Deposit, Apartment Selection Fee, Community Fee, and Security Deposit (and any other fees paid by Resident) in accordance with the Residency and Care Agreement will be refunded to the Resident, without interest, less a service charge of One Thousand Dollars (\$1,000.00) and less any charges specifically incurred by the Company at the Resident's request and set forth in Exhibit A of the Residency and Care Agreement or in writing in a separate addendum to the Residency and Care Agreement, signed by the Resident and the Company. Any refund shall be paid within thirty (30) days after the Company's receipt of the Resident's written notice of rescission. The Apartment Selection Fee and the Community Fee become non-refundable after the Rescission Period. The Security Deposit is refundable and will be returned to the Resident within thirty (30) days after the Resident's move-out date if the Resident has complied with all terms of the Residency and Care Agreement and returns the Apartment in the same or materially similar condition as when Resident moved into the Apartment. If the Resident breaches or otherwise violates the Residency and Care Agreement before the end of the last month of occupancy by the Resident, then the Security Deposit shall be forfeited to the Company.
- J. <u>Late Charges</u>. The Company will charge a one percent (1%) late payment charge per month on any Monthly Service Fees and extra charges that have not been paid within five (5) days after their due date.

#### IX. Financial Information

- A. <u>Audited Financial Statements</u>. Audited financial statements of the Company as of and for the year ended December 31, 2020 are included as <u>Exhibit A</u>.
- B. <u>Actual versus Projected Results</u>. A narrative of material differences between the previously projected financial statements and actual results of operations for the year ended December 31, 2020 for the Company are included in <u>Exhibit B</u>.
- C. <u>Interim Financial Statements</u>. Interim financial statements for the three-month period ended March 31, 2021 for the Company are included as <u>Exhibit C</u>.

- D. <u>Five-Year Prospective Financial Statements</u>. Financial projections for each of the five years ending December 2025 for the Company as compiled by an independent public accountant are included as <u>Exhibit D</u>.
- E. Reserves, Escrow and Trusts. North Carolina law requires continuing care retirement communities such as the Community to maintain operating reserves equal to fifty percent (50%) of the total operating costs in a given year, or twenty-five percent (25%) of such total operating costs if occupancy as of a certain date exceeds ninety percent (90%) of the Community's capacity (such reserve amount is referred to herein as the "Statutory Reserve"). This law provides security to the Residents that the Company will be able to meet its contractual obligations to provide continuing care. The Company's Statutory Reserve will be maintained through a letter of credit issued by a financial institution approved by the North Carolina Department of Insurance (the "Letter of Credit"). The Letter of Credit will name the Company as the beneficiary and be in an amount sufficient to satisfy the Statutory Reserve requirement.

During the Fill-up Period, all Priority and Security Deposits received from prospective Residents will be held in escrow with a state-chartered or federally-chartered bank. The escrowed funds may not be released to the Company until statutorily mandated levels of reserves are received and long-term financing is secured. If the Company fails to meet these pre-opening financing obligations, the bank shall return the escrowed monies to the prospective Residents. These statutorily mandated financing levels are detailed in the North Carolina General Statutes at §58-64-35.

# X. Other Material Information

None.

# EXHIBIT A AUDITED FINANCIAL STATEMENTS [ATTACHED]

COMBINED FINANCIAL STATEMENTS AND SUPPLEMENTAL SCHEDULES

As of and for the Year Ended December 31, 2020

And Report of Independent Auditor



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# **Report of Independent Auditor**

To the Members
The Barclay at SouthPark
Wilmington, North Carolina

We have audited the accompanying combined financial statements of The Barclay at SouthPark, a group of entities under common control, which comprise the combined balance sheet as of December 31, 2020, and the related combined statements of operations and changes in members' equity and cash flows for the year then ended, and the related notes to the combined financial statements.

#### Management's Responsibility for the Combined Financial Statements

Management is responsible for the preparation and fair presentation of these combined financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

## **Auditor's Responsibility**

Our responsibility is to express an opinion on these combined financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the combined financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the combined financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the combined financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the combined financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the combined financial statements.

We believe the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

# **Opinion**

In our opinion, the combined financial statements referred to above present fairly, in all material respects, the financial position of The Barclay at SouthPark as of December 31, 2020, and the results of its operations and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

# **Supplemental Information**

Our audit was conducted for the purpose of forming an opinion on the combined financial statements as a whole. The supplemental schedules are presented for the purpose of additional analysis and are not a required part of the combined financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the combined financial statements. The information has been subjected to the auditing procedures applied in the audit of the combined financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the combined financial statements or to the combined financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated, in all material respects, in relation to the combined financial statements taken as a whole.

Charlotte, North Carolina

harry Bekaert LLP

April 23, 2021

# **COMBINED BALANCE SHEET**

DECEMBER 31, 2020

ASSETS		
Current Assets:	•	100.015
Cash	\$	120,645
Restricted cash Accounts receivable - other		188,483 326
Prepaid expenses		8,628
Total Current Assets		318,082
Property and equipment, net		146,528,128
Noncurrent Assets:		
Intangible asset		460,065
Receivables - related parties		368,723
Other assets		204,760
Total Noncurrent Assets		1,033,548
Total Assets	\$	147,879,758
LIADULTIES AND MEMBERS! FOLLITY		
LIABILITIES AND MEMBERS' EQUITY  Current Liabilities:		
Accrued expenses and other payables	\$	10,374,365
Deferred revenue, current portion	Ψ	171,570
·		
Total Current Liabilities		10,545,935
Noncurrent Liabilities:		
Deferred revenue, noncurrent		182,570
Accounts payable - related parties		938,554
Long-term debt, net		88,701,565
Total Noncurrent Liabilities		89,822,689
Total Liabilities		100,368,624
Members' Equity		47,511,134
Total Liabilities and Members' Equity	\$	147,879,758

# COMBINED STATEMENT OF OPERATIONS AND CHANGES IN MEMBERS' EQUITY

# YEAR ENDED DECEMBER 31, 2020

Expenses:	
Resident/patient services	\$ 21,147
Dietary	9,284
Housekeeping	91
General and administrative	866,144
Plant operations	72,229
Physical plant	106,237
Interest expense	738,137
Depreciation and amortization expense	369,684
Other expenses	 500
Total Expenses	2,183,453
Net Loss	(2,183,453)
Members' equity, beginning of year	 49,694,587
Members' equity, end of year	\$ 47,511,134

# COMBINED STATEMENT OF CASH FLOWS

YEAR ENDED DECEMBER 31, 2020

Cash flows from operating activities:	_	(2 (22 (22)
Net loss	\$	(2,183,453)
Adjustments to reconcile net loss to net cash flows		
from operating activities:		000 004
Depreciation and amortization		369,684
Amortization of debt issuance costs		242,785
Changes in operating assets and liabilities:		
Accounts receivable - other		(326)
Receivables - related parties		(59,726)
Prepaid expenses		(5,711)
Other assets		(205,241)
Accrued expenses and other payables		(4,250,313)
Deferred revenue		354,140
Accounts payable - related parties		177,269
Net cash flows from operating activities		(5,560,892)
Cash flows from investing activities:		
Purchases of property and equipment		(43,414,078)
Cash flows from financing activities:		
Proceeds from issuance of long-term debt		44,006,227
Net change in cash and restricted cash		(4,968,743)
Cash and restricted cash, beginning of year		5,277,871
Cash and restricted cash, end of year	\$	309,128
Supplemental disclosure of cash flow information:		
Cash paid during the year for interest	\$	2,562,422
Cash para daring the year for interest	<u> </u>	2,002,122
Reconciliation of cash and restricted cash to the balance sheet:		
Cash per combined balance sheet	\$	120,645
Restricted cash per combined balance sheet		188,483
	\$	309,128

#### NOTES TO THE COMBINED FINANCIAL STATEMENTS

**DECEMBER 31, 2020** 

# Note 1—Nature of operations

Nature of Operations – The Barclay at SouthPark (the "Company" or "CCRC") is an economic entity comprised of three individual companies listed below. The Company was organized to provide senior living services in Charlotte, North Carolina. Services will include providing and maintaining a 165-unit independent living rental apartments with assisted living services, skilled nursing care, and supporting services. As of December 31, 2020, the CCRC was approved to operate under a conditional permanent license issued by the North Carolina Department of Insurance ("NC DOI") in August 2020. The CCRC opened the independent living units in January 2021 and plans to open the healthcare units in March 2021.

Charlotte SP Senior Housing PROPCO, LLC ("SouthPark PROPCO") is a Delaware for-profit limited liability company registered to do business in North Carolina and formed for the purpose of developing and owning real property and the buildings of the Company. SouthPark PROPCO is owned by Charlotte SP Senior Housing JV PROPCO, LLC, a Delaware limited liability company.

Charlotte SP Senior Housing OPCO, LLC ("Barclay at SouthPark") is a Delaware for-profit limited liability company registered to do business in North Carolina and formed for the purpose of leasing and operating a continuing care retirement community known as The Barclay at SouthPark. The Company is owned by Charlotte SP Senior Housing JV OPCO, LLC, a Delaware limited liability company.

Barclay Senior Living SouthPark, LLC ("Barclay Senior Living") is a North Carolina for-profit limited liability company formed for the purpose of employing the employees of the Company and providing management services to the two entities listed above.

SouthPark PROPCO holds the certificate of need ("CON") for 22 skilled nursing beds. The collective value of the CON is recorded as an intangible asset on SouthPark PROPCO.

# Note 2—Summary of significant accounting policies

Principles of Combination – The combined financial statements include the accounts of SouthPark PROPCO, Barclay at SouthPark, and Barclay Senior Living, which are owned and controlled by the members of the limited liability companies. All significant inter-company accounts and transactions have been eliminated. The combined financial statements do not and are not intended to represent the activity of a legal entity.

Basis of Accounting – The accompanying combined financial statements have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America ("U.S. GAAP").

Use of Estimates – The preparation of combined financial statements in conformity with U.S. GAAP requires management to make certain estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of any contingent assets and liabilities at the date of the combined financial statements and the reported amounts of revenues and expenses during the year. Actual results could differ from those estimates.

No assets or liabilities (real or contingent) of the individual member of any of the companies are included in the combined financial statements of the Company. Individual members are not liable for the Company's debt.

## NOTES TO THE COMBINED FINANCIAL STATEMENTS

**DECEMBER 31, 2020** 

# Note 2—Summary of significant accounting policies (continued)

Restricted Cash – Restricted cash is comprised of a refundable deposit made to the NC DOI pursuant to the North Carolina Administrative Code ("NCAC"), 11 NCAC 11H .0102(3)(a)(iv). For continuing care facilities, in order to obtain a preliminary certificate of licensure, the NC DOI requires a deposit of either \$100 for each unit for 50% of the total proposed units, or \$100,000, whichever amount is more. The deposit is refundable upon receipt of a permanent license. The Company earns and recognizes interest income on the deposit.

Restricted cash also includes refundable priority deposits (the "Priority Deposit") received from future residents, which are held in accordance with statute, law, or regulation of the federal, state, and local government. The Priority Deposit will be applied to the Security Deposit paid by the resident upon execution of a Residency and Care Agreement. The liability associated with refundable priority deposits as of December 31, 2020 totaled \$88,000.

*Property and Equipment, Net* – Property and equipment are stated at cost. Maintenance and repairs are charged to expense as incurred, and renewals and betterments are capitalized. Gains or losses on disposals are credited or charged to operations.

Depreciation and amortization is computed using the straight-line method over the estimated useful lives of the assets. Depreciation and amortization expense amounted to \$369,684 for the year ended December 31, 2020.

The estimated useful lives used in computing depreciation and amortization are as follows:

Buildings and improvements 5 to 40 years
Land improvements 5 to 15 years
Furniture and fixtures 5 to 20 years
Vehicles 10 years
Equipment 3 to 20 years

Interest Capitalization – Interest costs incurred on borrowed funds during the year of construction of property and equipment were capitalized as a component of the cost of acquiring those assets, and depreciated over their estimated useful lives by the straight-line method of depreciation. During the year ended December 31, 2020, interest capitalized totaled \$1,945,637.

Debt Issuance Costs, Net – Loan origination costs are being amortized over the life of the loan utilizing a straight-line method which approximates the effective interest rate method. The amortization of these costs is included in interest expense. Amortization of loan origination costs was \$242,785 for the year ended December 31, 2020.

Revenue Recognition – The Company follows the guidance provided by Accounting Standards Codification ("ASC") 606, Revenue from Contracts with Customers and uses a five-step model to apply to revenue recognition, consisting of: (1) determination of whether a contract, an agreement between two or more parties that creates legally enforceable rights and obligations, exists; (2) identification of the performance obligations in the contract; (3) determination of the transaction price; (4) allocation of the transaction price to the performance obligations in the contract; and (5) recognition of revenue when (or as) the performance obligation is satisfied.

The Company also collects a one-time upfront nonrefundable community fee. The community fee is recorded as deferred revenue and amortized over five years, the estimated stay of the resident based on historical knowledge.

Contract Balances – Timing differences among revenue recognition may result in contract assets or liabilities. Contract liabilities on the accompanying combined balance sheet related to the nonrefundable community fee and prepaid resident/patient revenue totaled \$182,570 and \$171,570, respectively, as of December 31, 2020 and is recorded as deferred revenue on the combined balance sheet. There were no contract assets as of December 31, 2020.

## NOTES TO THE COMBINED FINANCIAL STATEMENTS

**DECEMBER 31, 2020** 

# Note 2—Summary of significant accounting policies (continued)

*Upcoming Pronouncement – Leases* – In February 2016, the Financial Accounting Standards Board issued Accounting Standards Update ("ASU") 2016-02, *Leases*. The standard requires all leases with lease terms over 12 months to be capitalized as a right-of-use asset and lease liability on the balance sheet at the date of lease commencement. Leases will be classified as either finance or operating. This distinction will be relevant for the pattern of expense recognition in the statement of operations. This standard will be effective for the calendar year ending December 31, 2022. The Company is currently in the process of evaluating the impact of adoption of this ASU on the combined financial statements.

Income Taxes – The Company, with the consent of its members, has elected under the Internal Revenue Code to be taxed as a partnership. In lieu of corporate federal income taxes, the members of an LLC are taxed on their proportionate share of the Company's taxable income. Management has evaluated the effect of the guidance provided by U.S. GAAP on accounting for uncertainty in income taxes. Management has evaluated all other income tax positions that could have a significant effect on the combined financial statements and determined the Company had no uncertain income tax positions at December 31, 2020.

Intangible Asset – In accordance with U.S. GAAP, intangible assets with indefinite useful lives are reviewed for impairment in accordance with Accounting Standards Codification ASC 350, Intangibles – Goodwill and Other, which requires the Company to evaluate the recoverability of long-lived assets annually and whenever events or changes in circumstances indicate that their carrying amount may not be recoverable. For the Company, this asset includes a CON. The Company continually evaluates whether events and circumstances have occurred that indicate the CON may warrant revision or that the remaining carrying value may not be recoverable. As permitted by ASC 350, the Company performed a qualitative assessment of impairment to determine whether the value of the CON was impaired. Based on the results of this qualitative assessment, the CON was not impaired as of December 31, 2020.

Impairment of Long-Lived Assets – The Company reviews the carrying value of its long-lived assets, whether held for use or disposal when events and circumstances indicate that the carrying amount of an asset may not be recoverable based on expected undiscounted cash flows attributable to that asset. The amount of any impairment is measured as the difference between the carrying value and the fair value of the impaired asset.

Credit Concentrations – The Company places its cash and cash equivalents on deposit with financial institutions in the United States. The Federal Deposit Insurance Corporation covers \$250,000 for substantially all depository accounts. During the year ended December 31, 2020, the Company from time to time may have had amounts on deposit in excess of insured limits.

Advertising Costs – Advertising costs are expensed in the year incurred and totaled \$335,096 for the year ended December 31, 2020.

# NOTES TO THE COMBINED FINANCIAL STATEMENTS

**DECEMBER 31, 2020** 

# Note 3—Property and equipment, net

Property and equipment, net at December 31, 2020 consists of the following:

	SouthPark PROPCO	clay at thPark	rclay r Living	Total
Buildings and improvements	\$ 122,589,340	\$ -	\$ -	\$ 122,589,418
Land and land improvements	19,520,994	-	-	19,520,994
Furniture and fixtures	1,789,434	-	-	1,789,434
Vehicles	193,107	-	-	193,107
Equipment	2,804,859	 		2,804,859
	146,897,734	-	-	146,897,812
Less accumulated depreciation	(369,606)	_		(369,684)
Property and equipment, net	\$ 146,528,128	\$ 	\$ 	\$ 146,528,128

# Note 4—Intangible asset

Intangible asset (indefinite-lived) consists of the following at December 31, 2020:

Certificate of need \$ 460,065

#### Note 5—Long-term debt

Long-term debt for the Company consists of the following at December 31, 2020:

Building loan agreement bearing interest at a variable rate of 1.50% plus the Federal Funds Rate (2.00% at December 31, 2020) with interest only payments due monthly from the note effective date through July 24, 2022 and payment in full due upon the maturity date of July 24, 2022. The Company has an option to extend the note. If exercised, commencing on August 1, 2022 payments of principal would be due in equal monthly amounts sufficient to amortize the outstanding principal balance of the loan, as July 24, 2022, in level monthly payments over 30 years, at a fixed interest rate of 6.00%. This note is collateralized by the real property and improvements and related real and personal property as well as any additional property and improvements located thereon.

Less debt issuance costs
Less current portion of long-term debt
Long-term debt, net

\$ 89,064,922

\$ 89,064,922

\$ 88,701,565

## NOTES TO THE COMBINED FINANCIAL STATEMENTS

**DECEMBER 31, 2020** 

# Note 5—Long-term debt (continued)

Future maturities of long-term debt are as follows:

<b>Years</b>	<b>Ending</b>	<b>December</b>	31,

2021	\$ -
2022	89,064,922
	\$ 89,064,922

Interest expense amounted to \$738,137 for the year ended December 31, 2020, including \$242,785 related to debt issuance cost amortization. Future amortization of debt issuance costs at December 31, 2020 is as follows:

Years	Ending	Decem	ber 31,
-------	--------	-------	---------

2021	\$ 218,014
2022	 145,343
	 363,357

The loan agreement contains customary affirmative and negative financial covenants. Management believes the Company was in compliance with all covenants at December 31, 2020.

# Note 6—Related party transactions

Other entities owned by Liberty Healthcare provide other benefits to the Company. These transactions are also considered related party transactions and are settled through related party cash accounts and payments to the other entities. As of December 31, 2020, total receivables and payables to related parties were \$368,723 and \$938,554, respectively.

## Note 7—Intercompany agreements

SouthPark PROPCO entered into a lease agreement with Barclay at SouthPark, under which Barclay at SouthPark will make lease payments to SouthPark PROPCO for use of the facilities. The lease agreement has a term of eighteen years. The lease agreement provides annual base rent for the first eight years of the lease term and states the subsequent ten years will be based on fair market rental value.

Future minimum lease payments are as follows:

## **Years Ending December 31,**

2021	\$ 3,250,002
2022	6,825,006
2023	7,507,506
2024	8,132,502
2025	8,610,000
Thereafter	4,410,000
	\$ 38,735,016

Total rent expense incurred by the Barclay at SouthPark was \$291,241 for the year ended December 31, 2020. This amount has been eliminated on the combined financial statements.

#### NOTES TO THE COMBINED FINANCIAL STATEMENTS

**DECEMBER 31, 2020** 

# Note 8—Contingencies

The health care industry is subject to numerous laws and regulations of federal, state, and local governments. These laws and regulations include but are not necessarily limited to matters such as licensure, accreditation, government-health care program participation requirements, reimbursement for patient services, and Medicare and Medicaid fraud and abuse. Recently, government activity has increased with respect to investigations and allegations concerning possible violations of fraud and abuse statutes and regulations by health care providers. Violations of these laws and regulations could result in expulsion from government health care programs together with the imposition of significant fines and penalties, as well as significant repayments for patient services previously billed.

On January 30, 2020, the World Health Organization declared the coronavirus "COVID-19" outbreak a Public Health Emergency of International Concern and on March 11, 2020, declared it to be a pandemic. Actions taken around the world to help mitigate the spread of COVID-19 include restrictions on travel, quarantines, or stay-at-home restrictions in certain areas and forced closures for certain types of public places and businesses. COVID-19 and actions taken to mitigate it have had and are expected to continue to have an adverse impact on the economies and financial markets globally, including the geographical areas in which the Company operates.

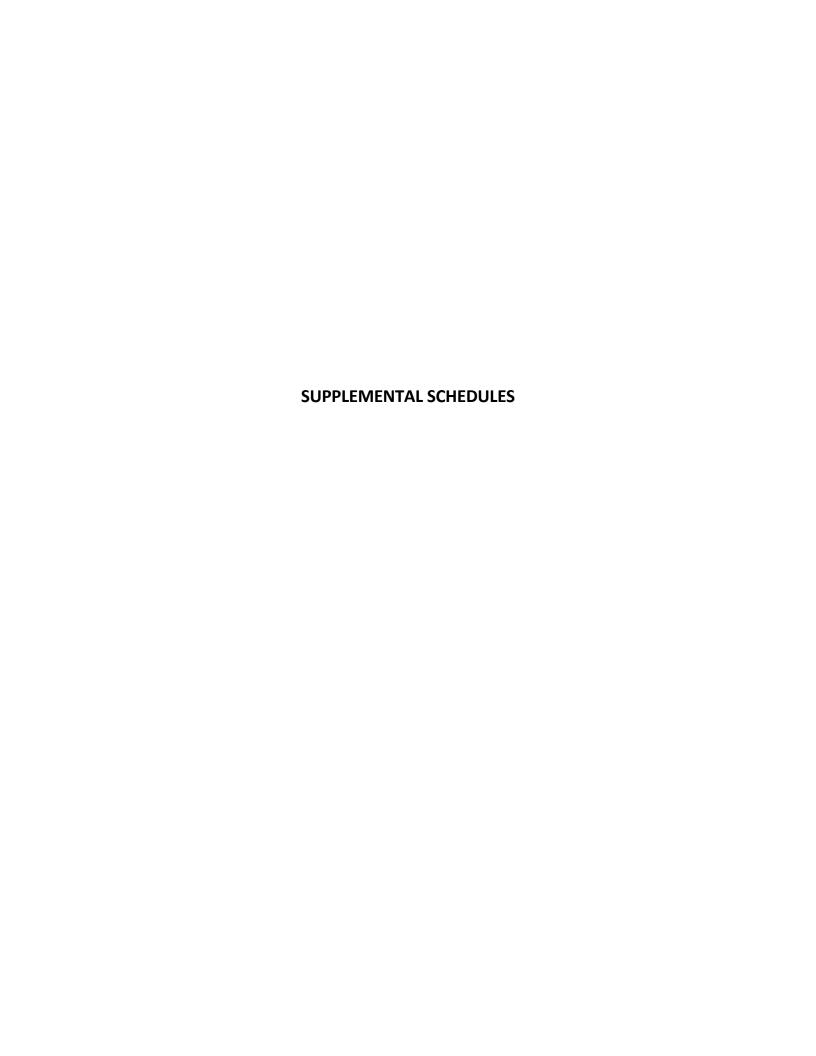
While it is unknown how long these conditions will last and what the complete financial impact will be, the Company is closely monitoring the impact of the COVID-19 pandemic on all aspects of the business and are unable at this time to predict the continued impact that COVID-19 will have on their business, financial position, and operating results in future periods due to numerous uncertainties.

## Note 9—Pension plan

The Company offers a defined contribution plan (the "Plan") to eligible employees as defined by the Plan. The Company will match employee contributions at the discretion of management. The Company contributed \$1,372 to the Plan for the year ended December 31, 2020.

# Note 10—Subsequent events

The Company has evaluated subsequent events through April 23, 2021, in connection with the preparation of these combined financial statements, which is the date the combined financial statements were available to be issued.



#### **COMBINING BALANCE SHEETS**

DECEMBER 31, 2020

	SouthPark PROPCO		Barclay at SouthPark		Barclay Senior Living		Eliminations		Total
ASSETS									
Current Assets:									
Cash	\$	-	\$	103,648	\$	16,997	\$	-	\$ 120,645
Restricted cash		-		188,483		-		-	188,483
Accounts receivable - The Barclay at SouthPark	1,79	4,730		601,103		390,696		(2,786,529)	-
Accounts receivable - other		-		163		163		-	326
Prepaid expenses				8,484		144			8,628
Total Current Assets	1,79	4,730		901,881		408,000		(2,786,529)	 318,082
Property and equipment, net	146,52	8,128						<u>-</u>	146,528,128
Noncurrent Assets:									
Intangible asset	46	0,065		-		-		-	460,065
Receivables - related parties	35	9,205		7,561		1,957		-	368,723
Other assets	18	5,117		19,643		_			204,760
Total Noncurrent Assets	1,00	4,387		27,204		1,957			1,033,548
Total Assets	\$ 149,32	7,245	\$	929,085	\$	409,957	\$	(2,786,529)	\$ 147,879,758

#### COMBINING BALANCE SHEETS (CONTINUED)

DECEMBER 31, 2020

	SouthPark PROPCO	Barclay at SouthPark	Barclay nior Living	E	liminations	Total
LIABILITIES AND MEMBERS' EQUITY (DEFICIT)						
Current Liabilities:						
Accrued expenses and other payables	\$ 10,164,073	\$ 161,368	\$ 48,924	\$	-	\$ 10,374,365
Deferred revenue, current portion	-	171,570	-		-	171,570
Accounts payable - The Barclay at SouthPark	243,748	2,185,426	357,355		(2,786,529)	 
Total Current Liabilities	 10,407,821	 2,518,364	 406,279		(2,786,529)	10,545,935
Noncurrent Liabilities:						
Deferred revenue, noncurrent	-	182,570	-		-	182,570
Accounts payable - related parties	666,346	267,607	4,601		-	938,554
Long-term debt, net	88,701,565		 			88,701,565
Total Noncurrent Liabilities	89,367,911	450,177	 4,601			89,822,689
Total Liabilities	99,775,732	2,968,541	410,880		(2,786,529)	100,368,624
Members' Equity (Deficit)	49,551,513	(2,039,456)	 (923)			47,511,134
Total Liabilities and Members' Equity (Deficit)	\$ 149,327,245	\$ 929,085	\$ 409,957	\$	(2,786,529)	\$ 147,879,758

#### **COMBINING STATEMENT OF OPERATIONS**

#### YEAR ENDED DECEMBER 31, 2020

	outhPark PROPCO	Barclay at SouthPark		Barclay Senior Living		Eliminations		Total
Revenues: Rent revenue	\$ 291,241	\$	-	\$	_	\$ (291,241)	\$	-
Other income	 _		-	385,2	28	(385,228)		-
Total Revenues	 291,241			385,2	28	(676,469)		-
Expenses:								
Resident/patient services	-		21,147	5,0	07	(5,007)		21,147
Dietary	-		9,284	2,9	84	(2,984)		9,284
Housekeeping	-		91		-	-		91
General and administrative	4,079		861,142	319,6	11	(318,688)		866,144
Plant operations	-		72,229	57,6	38	(57,638)		72,229
Physical plant	-		397,478	9	11	(292,152)		106,237
Interest expense	738,137		-		-	-		738,137
Depreciation and amortization expense	367,400		2,284		-	-		369,684
Other	 500		<u>-</u>		_			500
Total Expenses	 1,110,116		1,363,655	386,1	51_	(676,469)		2,183,453
Net Loss	\$ (818,875)	\$	(1,363,655)	\$ (92	23)	\$ -	\$	(2,183,453)

### THE BARCLAY AT SOUTHPARK COMBINING STATEMENT OF CASH FLOWS

#### YEAR ENDED DECEMBER 31, 2020

	SouthPark PROPCO		Barclay at SouthPark	Barclay Senior Living	Eliminations	Total
Cash flows from operating activities:						
Net loss	\$ (818,875)	) \$	(1,363,655)	\$ (923)	\$ -	\$ (2,183,453)
Adjustments to reconcile net loss to net cash flows						
from operating activities:						
Depreciation and amortization	367,400		2,284	-	-	369,684
Amortization of debt issuance costs	242,785		-	-	-	242,785
Changes in operating assets and liabilities:						
Accounts receivable - other	-		(163)	(163)	-	(326)
Receivables - related parties	(51,733	)	(7,512)	(481)	-	(59,726)
Accounts receivable - The Barclay at SouthPark	(1,093,636	)	(601,103)	(385,488)	2,080,227	-
Prepaid expenses	-		(5,567)	(144)	-	(5,711)
Other assets	(188,057	)	(17,184)	-	-	(205,241)
Accrued expenses and other payables	(4,360,807	)	68,254	42,240	-	(4,250,313)
Deferred revenue	-		354,140	-	-	354,140
Accounts payable - related parties	38,929		134,239	4,101	-	177,269
Accounts payable - The Barclay at SouthPark	243,748		1,479,124	357,355	(2,080,227)	
Net cash flows from operating activities	(5,620,246	)	42,857	16,497	<u> </u>	(5,560,892)
Cash flows from investing activities:						
Purchases of property and equipment	(43,414,078	)			<u> </u>	(43,414,078)
Cash flows from financing activities:						
Proceeds from issuance of long-term debt	44,006,227	_	<u>-</u>		<u> </u>	 44,006,227
Net change in cash and restricted cash	(5,028,097	)	42,857	16,497	-	(4,968,743)
Cash and restricted cash, beginning of year	5,028,097		249,274	500		5,277,871
Cash and restricted cash, end of year	\$ -	\$	292,131	\$ 16,997	\$ -	\$ 309,128

#### COMBINING STATEMENT OF CASH FLOWS (CONTINUED)

YEAR ENDED DECEMBER 31, 2020

	SouthPark PROPCO			Barclay at SouthPark		Barclay ior Living	Eliminations		Total
Supplemental disclosure of cash flow information:  Cash paid during the year for interest	\$	2,562,422	\$		\$		\$	-	\$ 2,562,422
Reconciliation of cash and restricted cash to the combining balance sheet:									
Cash per combining balance sheet Restricted cash per combining balance sheet	\$	-	\$	103,648 188,483	\$	16,997	\$	-	\$ 120,645 188,483
restricted dash per somblining balance sheet	\$	-	\$	292,131	\$	16,997	\$	-	\$ 309,128

# EXHIBIT B ACTUAL VERSUS PROJECTED RESULTS [ATTACHED]

# Charlotte SP Senior Housing OPCO, LLC Barclay Senior Living SouthPark, LLC Charlotte SP Senior Housing PROPCO, LLC\* Material Difference Narrative For the Year Ended December 31, 2020

\* Note: - Charlotte SP Senior Housing PROPCO, LLC is also a company included under The Barclay at SouthPark's Continuing Care Retirement Community license. It was approved and added subsequent to the submission and approval of the Projected financial statements. Therefore, the Projected financial statements as described below do not include activity related to this company. To be comparative, this company has been excluded in the financial statements presented for purposes of this narrative. This company will be added to this comparison in subsequent years,

For purposes of comparison, Charlotte SP Senior Housing OPCO, LLC and Barclay Senior Living SouthPark, LLC (the "Company") used the following financial reports as of and for the year ended (actual)/ending (projected) December 31, 2020:

<u>Audited</u> - Obtained from the Supplemental Schedules of the audited financial statements of Charlotte SP Senior Housing OPCO, LLC, Barclay Senior Living SouthPark, LLC, and Charlotte SP Senior Housing PROPCO, LLC (collectively, "The Barclay at SouthPark") as of and for the year ended December 31, 2020.

<u>Projected</u> - Obtained from the projected financial statements for the Company with the Independent Accountants' Compilation Report dated June 12, 2020, which was included in the Barclay at SouthPark Disclosure Statement dated May 31, 2020.

The following explanations are furnished pursuant to Section 58-64-30 of the General Statutes of North Carolina. The explanations pertain to material differences between the Company's audited and projected financial statements, as described above, as of and for the year ending December 31, 2020. See the summary Balance Sheets, Statements of Operations and Statements of Cash Flows behind this narrative for amounts and percentages.

For purposes of this narrative, "material" differences are considered to be variances of \$100,000 and 10% on line item amounts.

#### **Balance Sheets:**

1. <u>Intercompany Receivable/Payable - The Barclay at SouthPark</u> - There are numerous transactions throughout the year between other companies related under The Barclay at SouthPark economic entity. Below is a summary of the net balances due to and from these companies at December 31, 2020:

Charlotte SP Senior Housing PROPCO, LLC Total receivable/(payable)

		P	rojected			Actual								
Due	<u>From</u>	Ι	Due To	n	as/(Darr)	<u>Du</u>	e From	Ι	Due To	n	as/(Day)			
\$	-	\$	(1,572)	\$	(1,572)	\$	244	\$	(1,794)	\$	(1,550)			
\$	-	\$	(1,572)	\$	(1,572)	\$	244	\$	(1,794)	\$	(1,550)			
	·		·							\$	22			

-1%

The net amount due to the property company related under The Barclay at SouthPark economic entity was less than projected by approximately \$22,000 (1%), which is below the materiality threshold.

- 2. <u>Deferred Revenue</u> Deferred Revenue was more than projected by approximately \$355,000 (100%). The projection assumed no Community and Apartment Selection Fees (subject to deferral) would be collected until early 2021. At 12/31/2020 The Barclay at SouthPark had collected these fees from approximately 25 residents, averaging approximately \$14,000 (\$7,000 Community Fee and \$7,000 Apartment Selection Fee) per unit.
- 3. <u>Related Party Receivables/Payables</u> There are numerous transactions throughout the year between other companies related to The Barclay at SouthPark which are not part of the economic entity. Below is a summary of the net balances due to and from these companies at December 31, 2020:

Various
Total receivable/(payable)

	Projected					Actual									
Due	<u>From</u>	Due	<u>To</u>	D.	a/(Day)	Due	From	Ι	Due To	D.	net Davi				
						\$	10	\$	(273)	\$	(263)				
\$	-	\$	-	\$	-	\$	10	\$	(273)	\$	(263)				

\$ (263)

The net amount due to companies related to but not under The Barclay at SouthPark economic entity was more than projected by approximately \$263,000 (100%), which reduced the amount of cash needed from the property company (see #1 above).

4. <u>Members' Deficit</u> - The members' deficit was approximately \$439,000 (27%) greater than projected primarily for the reasons indicated in #5 and #6 below.

#### Statements of Operations and Changes in Members' Equity:

- 5. <u>General, Administrative, and Marketing Expenses</u> General, administrative, and marketing expenses were more than projected by approximately \$132,000 (18%) primarily related to marketing and advertising costs, along with the hiring of a healthcare administrator in 2020 in preparation for the healthcare unit opening in early 2021.
- 6. <u>Rent Expense</u> Rent expense was more than projected by approximately \$301,000 (314%) because the projection assumed the lease agreement with Charlotte SP Senior Housing PROPCO, LLC would begin upon opening in 2021. The lease term began in late 2020 upon issuance of a Certificate of Occupancy.
- 7. Net Loss The net operating loss and net loss were approximately \$135,000 (16%) and \$439,000 (47%), respectively, greater than projected for the reasons indicated in #5 and #6 above.

#### **Statements of Cash Flows:**

8. <u>Changes in Operating Assets and Liabilities</u> - Changes in Operating Assets and Liabilities was more than projected by approximately \$494,000 (53%) of the intercompany and related party transactions described in #1 and #3 above, along with the variance in deferred revenue described in #2 above.

Charlotte SP Senior Housing OPCO, LLC Barclay Senior Living SouthPark, LLC Charlotte SP Senior Housing PROPCO, LLC\* At December 31, 2020

					2	2020 Audited								~
Balance Sheet (in '000s)	2020 Projection		Charlotte SP Senior Housing B OPCO, LLC			rclay Senior Living SouthPark, LLC		iminations	Comb	oined	Va	riance		See Material Difference Narrative
Assets:														
Current assets:														
Cash	\$	50	5	5 104	\$	17	\$	-	\$	121	\$	71	142%	
Cash - restricted		201		188		-		-		188		(13)	-6%	
Accounts receivable - other				-		-		-		-		-	100%	
Prepaid expenses		5	5	8	\$	-		-		8		3	60%	
Intercompany receivable - Barclay at SouthPark		-	5	601	\$	391		(748)		244		244	100%	(1)
Total current assets		256		901		408		(748)		561		305		
Noncurrent assets:														
Due from related parties		-		8		2		-		10		10	100%	(3)
Deferred marketing costs		-		20		-		-		20		20	100%	
Total noncurrent assets		-		28		2		-		30		30		
Total assets	\$	256	Ş	929	\$	410	\$	(748)	\$	591	\$	335		
Liabilities and Members' Deficit:														
Current liabilities:														
Deferred revenue, current portion	\$			· - · -	\$	-	\$	-	\$	172	\$	172	100%	(2)
Accounts payable and accrued expenses		253		160		-		-		160		(93)	-37%	
Accrued payroll and related withholdings		32		-		49		-		49		17	53%	
Intercompany payable - The Barclay at SouthPark		1,572		2,185		357		(748)		1,794		222	14%	(1)
Total current liabilities		1,857		2,517		406		(748)	2	2,175		318		
Long-term liabilities:														
Deferred revenue, non-current		-		183		-		-		183		183	100%	(2)
Due to related parties				268		5		-		273		273	100%	(3)
Total long-term liabilities		- 1		451		5		-		456		456		
Total liabilities		1,857		2,968		411		(748)	- 2	2,631		774		
Members' deficit		(1,601)		(2,039)		(1)	)	-	(2	2,040)		(439)	27%	(4)
Total liabilities and members' deficit	\$	256	5	929	\$	410	\$	(748)	\$	591	\$	335		

### Charlotte SP Senior Housing OPCO, LLC For the Year Ended December 31, 2020

Statement of Operations and Changes in Members' Equity(in 000s)	2020 Projection				(	Combined	Variance		See Material Difference Narrative
Revenue:									
Other revenue	\$ -	\$	- \$	385 \$	(385) \$	_	\$ -	100%	
Total Revenue	ф <u>-</u>	Φ	- 5	385	(385)	-	φ - -	10070	
Total Revenue				303	(303)				
Expenses:									
Independent living resident services	50		13	3	(3)	13	(37)	-74%	
Skilled nursing resident services	-		8	2	(2)	8	8	100%	
Dietary	-		9	3	(3)	9	9	100%	
Housekeeping	-		-	-	-	-	-	100%	
General, administrative, and marketing	730		861	319	(318)	862	132	18%	(5)
Plant operations	50		72	58	(58)	72	22	44%	
Property costs	-		1	1	(1)	1	1	100%	
Total expenses	830		964	386	(385)	965	135		
Operating income/(loss)	(830)		(964)	(1)	-	(965)	(135)	16%	(7)
Other operating income (expenses):									
Interest income	1		-	-	-	-	(1)	-100%	
Rent expense	(96)		(397)	-	-	(397)	(301)	314%	(6)
Depreciation and amortization	- 1		(2)	-	-	(2)	(2)	100%	
Total other operating income (expenses)	(95)		(399)	-	-	(399)	(304)		
Net income/(loss)	(925)		(1,363)	(1)	-	(1,364)	(439)	47%	(7)
Members' deficit, beginning of year	(676)		(676)	_	_	(676)		0%	
Members' contributions	-		-	-	_	-	_	100%	
Members' distributions	-		<del>-</del>	-	_	-	-	100%	
Members' deficit, end of year	\$ (1,601)	\$	(2,039) \$	(1) \$	- S	(2,040)	\$ (439)	27%	(4)

### Charlotte SP Senior Housing OPCO, LLC For the Year Ended December 31, 2020

Statement of Cash Flows (in 000s)	2020 F	Projection				Combined	Variance	į	See Material Difference Narrative
Cash flows from operating activities:									
Net income (loss) from operations	\$	(925)	\$ (1,363) \$	(1) \$	-	\$ (1,364)	(439)	47%	(7)
Adjustments to reconcile net income (loss) from operations to net									
cash provided by (used in) operating activities:								100%	
Depreciation Amortization of deferred marketing costs		-	2	_	_	2	2	100%	
Changes in operating assets and liabilities, net		927	1,404	17	_	1,421	494	53%	(8)
Net cash flows from operating activities		2	43	16	-	59	57		(*)
Cash flows from investing activities:									
Capital additions		-	-	-		-	-	100%	
Net cash flows from investing activities		-	-	-	-	-	-		
Cash flows from financing activities:								1000/	
Member contributions/(distributions)			-	-	-	-		100%	
Net cash flows from financing activities			<u>-</u>	-	-	-			
Change in cash		2	43	16	_	59	57		
Cash, beginning of year		249	249	1		250	1		
Cash, end of year	\$	251	\$ 292 \$	17 \$	-	\$ 309	\$ 58		
Cash Reconciliation:									
Cash	\$	50	\$ 104 \$	17		\$ 121	\$ 71	142%	
Cash - restricted		201	 188	-		188	(13)	-6%	
Total cash	\$	251	\$ 292 \$	17 \$	-	\$ 309	\$ 58		

# EXHIBIT C INTERIM FINANCIAL STATEMENTS [ATTACHED]

#### The Barclay at SouthPark Combined Statements of Operations and Changes in Members' Equity For the Three Months Ended March 31, 2021

	tte SP Senior g OPCO, LLC	Barclay Senior Hou SouthPark, LLC	_	Charlotte SP Senior Housing PROPCO, LLC	Elimin	ations	Consolidated
Revenue:							
Advance fee amortization	\$ 3,122	\$	-	\$ -	\$	-	\$ 3,122
Net resident revenue:							
Independent living	202,462		-	-		-	202,462
Assisted living	14,671		-	-		-	14,671
Skilled nursing	6,995		-	-		-	6,995
Management fees	-	11	,931	-	(1	1,931)	-
Other revenue	8,928	734	,895	-	(73	4,895)	8,928
Total operating revenue	236,178	746	,826	-	(74	6,826)	236,178
Expense:							
Direct expenses:							
Nursing services	191,317	160	,658	-	(16	0,658)	191,317
Dietary	146,397	101	,750	-	(10	1,750)	146,397
Wellness	21,918	18	,915	-	(1	8,915)	21,918
Patient activities	42,083	27	,398	-	(2	7,398)	42,083
Social Services	16,657	16	,957	-	(1	6,957)	16,657
Physical therapy	13,138	13	,396	-	(1	3,396)	13,138
Occupational therapy	358		358	-		(358)	358
Speech therapy	1,804	1	,804	-	(	1,804)	1,804
Other ancillaries	1,311		-	-		-	1,311
Total direct expenses	434,983	341	,236	-	(34	1,236)	434,983
GROSS MARGIN	(198,805)	405	,590	-	(40	5,590)	(198,805)
Indirect expenses:							
Housekeeping	50,736	32	,679	-	(3	2,679)	50,736
Laundry and linen	35,146		863	-		(863)	35,146
General and administrative	720,433		,646	1,458	(31	0,591)	721,946
Management fee	12,337		,931	-		1,931)	12,337
Plant operations	268,250		,869	-	(4	8,869)	268,250
Property costs	54,886		657	-		(657)	54,886
Total indirect expenses	1,141,788	405		1,458	(40	5,590)	1,143,301
Total operating expenses	1,576,771	746	,881	1,458	(74	6,826)	1,578,284

	Charlotte SP Senior Housing OPCO, LLC	Barclay Senior Housing SouthPark, LLC	Charlotte SP Senior Housing PROPCO, LLC	Eliminations	Consolidated
EBITDAR	(1,340,593)	(55)	(1,458)	-	(1,342,106)
Other revenue/(expense):					
Investment/interest expense	-	-	(824,950)	-	(824,950)
Amortization of deferred financing costs	-	-	(60,696)	-	(60,696)
Rent revenue	-	-	1,747,444	(1,747,444)	-
Rent expense	(1,747,444)	-	-	1,747,444	-
Amortization of marketing costs	(1,507)	-	-	-	(1,507)
Depreciation	-	-	(1,120,133)	-	(1,120,133)
COVID expense	(21,513)	-	-	-	(21,513)
Owner's expense	(1,625)	-	(8,125)	-	(9,750)
Total other revenue/(expense)	(1,770,464)	-	(266,460)	-	(2,038,549)
NET INCOME/(LOSS)	(3,112,682)	(55)	(267,918)	-	(3,380,655)
Members' equity/(deficit), beginning of year	(2,039,456)	(923)	49,551,513	-	47,511,134
Members' equity/(deficit), end of year	\$ (5,152,138)	` '	\$ 49,283,595	\$ -	\$ 44,130,479

The Barclay at SouthPark Combined Statements of Cash Flows For the Three Months Ended March 31, 2021

		Charlotte SP Senior Housing OPCO, LLC	Ba	arclay Senior Housing SouthPark, LLC	Charlotte SP Senior Housing PROPCO, LLC	Elin	ninations	Con	solidated
Cash flows from operating activities:									
Net income/(loss)	\$	(3,112,682)	\$	(55)	\$ (267,918)	\$	-	\$	(3,380,655)
Adjustments to reconcile income/(loss)									
to net cash provided by operating activities:									
Depreciation		-		-	1,120,133		-		1,120,133
Amortization of deferred financing costs		-		-	60,696		-		60,696
Amortization of advance fees		(3,122)		-	-		-		(3,122)
Amortization of deferred marketing costs		1,507		-	-		-		1,507
Change in working capital:									
Resident accounts receivable		(4,314)		-	-		-		(4,314)
Prepaid expenses		(179,928)		2	(5,400)		-		(185,326)
Accounts receivables - related parties		(1)		(1)	(6,701)		-		(6,703)
Intercompany receivable - Barclay at SouthPark		251,300		168,776	(2,913,977)		2,493,901		(0)
Other assets		(14,512)		-	2		-		(14,510)
Deferred revenue, current portion		161,286		-	-		-		161,286
Accounts payable and other accrued expenses and other payables		419,744		-	(3,691,471)		-		(3,271,727)
Accrued payroll and related withholdings		· -		165,826	-		-		165,826
Deferred revenue, noncurrent portion		(182,570)		-	-		-		(182,570)
Accounts payable - related parties		94,307		14,329	(174,750)		-		(66,114)
Intercompany payable - Barclay at SouthPark		2,745,201		(357,355)	106,055	(	2,493,901)		0
Cash flows from operating activities		176,216		(8,478)	(5,773,331)	,	_		(5,605,593)
Cash flows from investing activities:									
Routine capital purchases		-		-	(1,033,859)		-		(1,033,859)
Cash flows from investing activities		-		-	(1,033,859)		-		(1,033,859)
Cash flows from financing activities:									
Proceeds from long-term debt		-		-	6,851,876		-		6,851,876
Cash flows from financing activities		-		-	6,851,876		-		6,851,876
Change in cash and cash equivalents		176,216		(8,478)	44,686		-		212,424
Cash and cash equivalents, beginning of year		292,131		16,997	0		-		309,128
Cash and cash equivalents, end of year	\$	468,347	\$	8,519	\$ 44,686	\$	-	\$	521,552
Colomorphist I		207.027		0.510	44.606				250 121
Cash - unrestricted		296,926		8,519	44,686		-		350,131
Cash - restricted/invested	Ф.	171,421	Ф	0.710	- A4.000	Ф		Ф	171,421
Total cash	\$	468,347	\$	8,519	\$ 44,686	\$		\$	521,552

296,926 171,421 4,314 163 188,412 349,803 1,011,039	- 163 142 221,920	- - 5,400	\$ - \$ - -	171,421 4,314 326
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349,803	221,920	· · · · · · · · · · · · · · · · · · ·		193,954
		4,708,707	(5.280.430)	-
, ,	230,744			720,146
		,,	(=) ==)	
-	_	146,441,854	-	146,441,854
-	-	460,065	-	460,065
7,562	1,958	365,906	-	375,426
32,648	-	-	-	32,648
-	-	185,115	-	185,115
40,210	1,958	147,452,940	-	147,495,108
1,051,249	\$ 232,702	<b>\$</b> 152,211,733	\$ (5,280,430) \$	3 148,215,254
	\$ -	\$ -	\$ - \$	/ -
581,112	-	6,472,602	-	7,053,714
-	214,750	-	-	214,750
	-	· · · · · · · · · · · · · · · · · · ·	( / / /	
5,841,473	214,750	6,822,405	(5,280,430)	7,598,198
-	-	, ,	-	95,916,798
261.014	10.020		-	(302,661)
			-	872,440
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			(5,280,430)	104,084,775
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#### EXHIBIT D

## 5-YEAR PROSPECTIVE FINANCIAL STATEMENTS [ATTACHED]

Compilation of a Financial Projection

For Each of the Five Years Ending December 31, 2025

(with Independent Accountants' Compilation Report thereon)

#### Compilation of a Financial Projection

#### TABLE OF CONTENTS

Independent Accountants' Compilation Report	1
Projected Financial Statements:	
Projected Combined Statements of Operations and Changes in Members' Equity	2
Projected Combined Statements of Cash Flows	3
Projected Combined Balance Sheets	4
Summary of Significant Projection Assumptions and Rationale	5



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#### **Independent Accountants' Compilation Report**

The Barclay at SouthPark Charlotte, North Carolina

Management of The Barclay at SouthPark (the "Company") and the day-to-day operating manager, Liberty Living Management, LLC (collectively "Management") is responsible for the accompanying financial projection of the Company, which comprises the projected combined balance sheets as of and for each of the five years ending December 31, 2025, the related projected combined statements of operations, changes in members' equity, and cash flows for each of the years then ending, and the related summaries of significant assumptions and rationale in accordance with guidelines for the presentation of a financial projection established by the American Institute of Certified Public Accountants ("AICPA").

The accompanying projection and this report were prepared for inclusion with the disclosure statement filing requirements of North Carolina General Statutes, Chapter 58, Article 64. Accordingly, this report should not be used for any other purpose.

We have performed a compilation engagement in accordance with Statements on Standards for Accounting and Review Services promulgated by the Accounting and Review Services Committee of the AICPA. We did not examine or review the financial projection nor were we required to perform any procedures to verify the accuracy or completeness of the information provided by Management. Accordingly, we do not express an opinion, a conclusion, or provide any form of assurance on this financial projection. The projected results may not be achieved, as there will usually be differences between the prospective and actual results because events and circumstances frequently do not occur as expected, and those differences may be material.

Furthermore, even if the following hypothetical assumptions occur during the projection period:

- the independent living apartments and health center units and beds are successfully marketed and achieve and maintain projected occupancy levels during the projection period; and
- the Company refinances its construction loan during fiscal year 2022 at rates and terms as assumed in the projection.

There will usually be differences between the projected and actual results because events and circumstances frequently do not occur as expected, and those differences may be material.

We have no responsibility to update this report for events and circumstances occurring after the date of this report.

Dixon Hughes Goodman LLP

Atlanta, Georgia May 6, 2021



Projected Combined Statements of Operations and Changes in Members' Equity For Each of the Five Years Ending December 31, (In Thousands)

		2021		2022		2023		2024	2024	
Revenue:										
Community fee amortization	\$	36	\$	87	\$	113	\$	124	\$	131
Independent living	Φ	5,439	Φ	12,094	Ψ	14,974	Ψ	15,635	Ψ	16,104
Assisted living		2,023		6,888		9,453		9,970		10,104
Skilled nursing		1,556		3,662		3,796		3,922		4,037
Other revenue		1,330		126		127		128		129
Total operating revenue		9,171		22,857		28,463		29,779		30,670
Total operating revenue		9,171		22,637		20,403		29,119		30,070
Expense:										
Independent living		281		367		396		403		412
Assisted living		1,175		3,377		3,876		3,954		4,033
Skilled nursing		1,547		3,597		3,639		3,712		3,786
Dietary		1,501		3,734		4,177		4,260		4,346
Housekeeping		461		1,029		1,153		1,176		1,200
Laundry		51		52		53		54		55
General and administrative		3,206		3,271		3,336		3,402		3,470
Management Fee		495		1,248		1,556		1,629		1,678
Plant operations		1,351		1,673		1,706		1,741		1,775
Physical plant		194		198		202		206		210
Total operating expenses		10,262		18,546		20,094		20,537		20,965
Operating income (loss)		(1,091)		4,311		8,369		9,242		9,705
Other expense										
Interest expense		3,412		3,949		4,168		4,091		4,010
Deferred financing costs amortization		243		155		35		35		35
Deferred marketing cost amortization		8		34		38		40		39
Depreciation		4,417		4,885		4,926		4,931		4,936
Other expense		43		1		1		1		1
Total other expense		8,123		9,024		9,168		9,098		9,021
Net income (loss)		(9,214)		(4,713)		(799)		144		684
Members' equity, beginning of year		47,511		38,297		33,584		32,785		32,929
Members' equity, end of year	\$	38,297	\$	33,584	\$	32,785	\$	32,929	\$	33,613

See accompanying Independent Accountants' Compilation Report and Summary of Significant Projection Assumptions and Rationale

#### Projected Combined Statements of Cash Flows For Each of the Five Years Ending December 31, (In Thousands)

	2021		2022	2023	2024	2025
Cash flows from operating activities:						
Net income (loss)	\$ (9,214)	\$	(4,713)	\$ (799)	\$ 144	\$ 684
Adjustments to reconcile net income (loss)						
to net cash provided by operating activities:						
Depreciation	4,417		4,885	4,926	4,931	4,936
Deferred financing costs amortization	243		155	35	35	35
Deferred marketing cost amortization	8		34	38	40	39
Community fee amortization	(36)		(87)	(113)	(124)	(131)
Change in current assets and liabilities, net	190		1,908	(2,121)	(2,959)	(3,430)
Cash flows from operating activities	(4,392)		2,182	1,966	2,067	2,133
Cash flows from investing activities:  Capital additions	(8,933)		(2,214)	(75)	(75)	(75)
Cash flows from investing activities	(8,933)		(2,214)	(75)	(75)	(75)
Cash flows from financing activities:						
Proceeds from long-term debt	14,796		108,139	_	_	_
Deferred financing costs			(1,060)	_	_	_
Principal payment of long-term debt	_	(	(106,769)	(1,898)	(1,975)	(2,056)
Cash flows from financing activities	14,796		310	(1,898)	(1,975)	(2,056)
Change in cash and restricted cash	1,471		278	(7)	17	2
Cash and restricted cash, beginning of year	309		1,780	2,058	2,051	2,068
Cash and restricted cash, end of year	\$ 1,780	\$	2,058	\$ 2,051	\$ 2,068	\$ 2,070
Cash and restricted cash reconciliation:						
Cash	\$ 1,000	\$	1,000	\$ 1,000	\$ 1,000	\$ 1,000
Cash - restricted	780		1,058	1,051	1,068	1,070
Total cash and restricted cash	\$ 1,780	\$	2,058	\$ 2,051	\$ 2,068	\$ 2,070

## Projected Combined Balance Sheets For Each of the Five Years Ending December 31, (In Thousands)

Assets	2	2021		2022		2023		2024		2025
Current assets:										
Cash	\$	1,000	\$	1,000	\$	1,000	\$	1,000	\$	1,000
Cash - restricted	Ψ	780	Ψ	1,058	Ψ	1,051	Ψ	1,068	Ψ	1,070
Resident accounts receivable, net		384		903		936		965		996
Prepaid expenses		84		152		165		168		172
Total current assets		2,248		3,113		3,152		3,201		3,238
Non-current assets:										
Property and equipment, net	1	51,044	1	148,373		143,522		138,666		133,805
Intangible asset	1	460	1	460		460		460		460
Due from related parties		650		11,125		21,545		26,501		31,391
Deferred marketing costs, net of amortization		115		129		111		79		48
Other non-current assets		185		185		185		185		185
Total non-current assets	1	52,454	1	160,272		165,823		165,891		165,889
Total assets		54,702		163,385		168,975		169,092		169,127
Tourusses	ΨΙ	31,702	Ψ.	103,303	Ψ.	100,773	Ψ	100,002	Ψ	10),127
Liabilities and Members' Equity										
Current liabilities:										
Long-term debt, current portion	\$	769	\$	1,898	\$	1,975	\$	2,056	\$	2,140
Deferred revenue, current portion	•	313	,	504	•	544	•	530	•	514
Accounts payable and accrued expenses		1,540		2,230		2,283		2,311		2,328
Accrued payroll and related withholdings		392		711		770		787		804
Total current liabilities		3,014		5,343		5,572		5,684		5,786
Non-current liabilities:										
Long-term debt, less current portion	1	02,972	1	102,308		100,368		98,347		96,242
Due to related parties		10,087		21,614		29,672		31,568		32,939
Deferred revenue, noncurrent		332		536		578		564		547
Total non-current liabilities	1	13,391	1	124,458		130,618		130,479		129,728
				129,801		136,190		136,163		135,514
Total liabilities	1	16,405		129,801		150,170		130,103		
Total liabilities  Members' equity		16,405 38,297		33,584		32,785		32,929		33,613

See accompanying Independent Accountants' Compilation Report and Summary of Significant Projection Assumptions and Rationale

#### **Summary of Significant Projection Assumptions and Rationale**

#### For Each of the Five Years Ending December 31, 2025

#### General

The accompanying financial projection presents, to the best of the knowledge and belief of management of The Barclay at SouthPark, a group of entities under common control, (the "Company" or the "Community") and the day-to-day operating manager, Liberty Living Management, LLC (the "Operating Manager") (collectively "Management"), the expected financial position, results of operations and changes in members' equity, and cash flows of the Company as of and for each of the five years ending December 31, 2025. Accordingly, the accompanying financial projection reflects Management's judgment as of May 6, 2021, the date of this projection, of the expected conditions and its expected course of action during the projection period assuming the hypothetical assumption defined below occur. However, even if the hypothetical assumptions stated below were to occur, there will usually be differences between the projected and actual results, because events and circumstances frequently do not occur as expected, and those differences may be material.

Management's purpose in releasing this financial projection is for inclusion in the Company's annual disclosure statement in accordance with Chapter 58, Article 64, of the North Carolina General Statutes. Accordingly, this report should not be used for any other purpose. The assumptions disclosed herein are those that Management believes are significant to the prospective financial statements.

Basis of Presentation – The prospective financial statements included in the projection have been prepared in accordance with the accounting principles generally accepted in the United States of America. Significant accounting policies are described in the appropriate assumptions and notes to the prospective financial statements. The assumptions described are not all-inclusive.

Hypothetical Assumption – A hypothetical assumption is an assumption used in a financial projection to present a condition or course of action that is not necessarily expected to occur but is consistent with the purpose of the presentation. Hypothetical assumptions are not derived from sources, which are based upon supporting documentation such as contracts, agreements, or other empirical data. Management has prepared its financial projection assuming the following hypothetical assumptions:

- the independent living apartments and health center units and beds are successfully marketed and achieve and maintain projected occupancy levels during the projection period; and
- the Company refinances its construction loan during fiscal year 2022 at rates and terms as assumed in the projection.

#### **Background**

The Company is an economic entity comprised of three individual companies listed below. Management provides senior living services in Charlotte, North Carolina. Services include providing and maintaining an independent living retirement community, assisted living services, skilled nursing care, and supporting services. The Community began operations in January 2021.

<u>Charlotte SP Senior Housing PROPCO, LLC ("SouthPark PROPCO")</u> is a Delaware for-profit limited liability company registered to do business in North Carolina and formed for the purpose of developing and owning real property and the buildings of the Community. SouthPark PROPCO is owned by Charlotte SP Senior Housing JV PROPCO, LLC, a Delaware limited liability company.

<u>Charlotte SP Senior Housing OPCO, LLC ("Barclay at SouthPark")</u> is a Delaware for-profit limited liability company registered to do business in North Carolina formed for the purpose of leasing and operating the Community. Barclay at SouthPark is owned by Charlotte SP Senior Housing JV OPCO, LLC, a Delaware limited liability company.

<u>Barclay Senior Living SouthPark, LLC ("Barclay Senior Living")</u> is a North Carolina for-profit limited liability company formed for the purpose of employing the employees of the Community and providing management services to the two entities listed above.

The activities of SouthPark PROPCO, Barclay at SouthPark, and Barclay Senior Living (collectively, the "Company") are included in Management's projection.

The Community currently consists of 165 independent living rental apartments (the "Independent Living Units"), 78 assisted living units and 24 memory support units (these 102 units are collectively referred to as the "Assisted Living Units") and 22 skilled nursing beds (the "Skilled Nursing Beds"). The Assisted Living Units and the Skilled Nursing Beds are collectively referred to as the "Healthcare Center".

SouthPark PROPCO and Barclay at SouthPark hold the certificate of need for 108 assisted living beds and 22 skilled nursing beds. The Company obtained a conditional Continuing Care Retirement Community ("CCRC") license from the North Carolina Department of Insurance ("NCDOI") in August 2020. Management anticipates receiving the final license upon breakeven operations, as defined by NCDOI.

#### Related Parties

Other entities owned by Liberty Healthcare Group, LLC provide other benefits to the Community. These transactions are considered related party transactions and are settled through related party cash accounts and payments to the other entities.

Barclay Senior Living entered into management agreements with the Operating Manager in which Barclay Senior Living pays a management fee of 5.0 percent of total revenues derived from Independent Living Units and 6.0 percent of total revenues derived from Assisted Living Units and Skilled Nursing Beds (the "Management Fee") to the Operating Manager, a related party to the Company.

#### **The Community**

The Community is located in Charlotte, North Carolina on a 6-acre site owned by SouthPark PROPCO. The following table summarizes the types of units, approximate square footage and assumed monthly fee ("Monthly Fee") or daily fees ("Daily Service Fee") of the Community:

	Table 1								
Community Configuration and Fees									
Unit Type	Number of Units	Square Footage	Monthly Fee (1) (2)(3)						
Independent Living Units:									
One-bedroom	67	1,009	\$6,388						
Two-bedroom	98	1,338	\$7,405						
<b>Total/Weighted Average</b>	165	1,204	\$6,992						
Assisted Living Units: (4)									
Memory Support	24	420	\$8,962						
Standard	78	590	\$8,488						
Total/Weighted Average	102	550	\$8,600						
Skilled Nursing Beds:			Daily Service Fee						
Private			\$345						
Medicare – Traditional			\$500						
Medicare – Managed Care			\$400						
Total/Weighted Average	22	425	\$415						
Total Units/Beds	289								

Source: Management

- (1) Residents of the Independent Living Units are required to pay a one-time non-refundable fee equal to one month's Monthly Fee (the "Community Fee"); a one-time non-refundable fee equal to one month's Monthly Fee (the "Apartment Selection Fee"); and a one-time refundable security deposit equal to one month's Monthly Fee (the "Security Deposit").
- (2) The second person Monthly Fee is \$1,200 for the Independent Living Units and \$2,000 for the Assisted Living Units.
- (3) Monthly Fees and Daily Fees shown are effective as of January 1, 2021.
- (4) Assisted Living Units are assumed to be licensed for 108 beds with six units available for double occupancy.

#### See Independent Accountants' Compilation Report

The following table illustrates the timeline for opening and anticipated fill-up of the Community.

Table 2	
Anticipated Community Timeline	
Independent Living Units available for occupancy	January 2021
Health Center available for occupancy	February 2021
Medicare license obtained	July 2021
Skilled Nursing Beds achieve stabilized occupancy of 95%	November 2021
Assisted Living Units achieve stabilized occupancy of 90%	March 2023
Independent Living Units achieve stabilized occupancy of 95%	June 2023

Source: Management

#### **COVID-19 Pandemic**

On January 30, 2020, the World Health Organization declared the "COVID-19" outbreak a Public Health Emergency of International Concern and on March 11, 2020, declared it to be a pandemic. Actions taken around the world to help mitigate the spread of COVID-19 include restrictions on travel, quarantines, or stay-at-home restrictions in certain areas and forced closures for certain types of public places and businesses. COVID-19 and actions taken to mitigate it have had and are expected to continue to have an adverse impact on the economies and financial markets globally, including the geographical areas in which the Community operates.

In December 2020, the U.S. Food and Drug Administration issued emergency use authorization of vaccines for the prevention of COVID-19.

For purposes of the projection, Management has assumed no revenue impact and some additional staffing related expenses for fiscal year 2021. Management assumes COVID-19 shall have a negligible impact to its operations and has, therefore, excluded any additional revenue or expense related to COVID-19 for the remainder of the projection period.

#### **Residency and Care Agreement**

<u>Services</u> – The residency agreement ("Residency and Care Agreement") is a rental contract under which the Company is obligated, upon payment by the resident (the "Resident" or "Residents") of the Security Deposit, Community Fee, Apartment Selection Fee, and ongoing payment of the Monthly Fee, to provide certain services to the Resident. While the Resident occupies an Independent Living Unit, services provided include:

- Utilities, except telephone and internet service;
- Declining balance meal plan;
- Weekly housekeeping services:
- Interior unit and appliance maintenance;
- Maintenance of common area and the grounds;
- Use of common areas and wellness center;
- Uncovered parking;
- Scheduled transportation; and
- 24-hour emergency response system.

Optional services, including covered parking, personal laundry, additional transportation, additional dining, and additional housekeeping services, are available for an extra charge.

<u>Admittance Standards</u> – Prior to taking occupancy of a selected Independent Living Unit, the Resident shall execute a Residency and Care Agreement. The terms of the Residency and Care Agreement require the Company accept persons at least 62 years of age at the time of occupancy, who demonstrate the ability to live independently, and meet the financial obligations as a Resident. A reservation requires a signed Residency and Care Agreement and payment of a Security Deposit, a non-refundable Apartment Selection Fee, and a one-time, non-refundable Community Fee. Upon occupancy, Residents are expected to pay an ongoing Monthly Fee.

<u>Healthcare Benefit</u> – The Company provides Residents temporary or permanent assisted living, memory care and skilled nursing services in the Healthcare Center, within the limits of the Company's licensure. Residents receive an annual, non-cumulative discount of 10 percent from the current market rate during the first 30 days of residency in the Healthcare Center.

<u>Terms of Residency</u> – The initial Residency and Care Agreement shall be for a term of thirteen months. After the initial term, the Resident has the option, each year, of executing another Residency and Care Agreement for thirteen months. If another thirteen-month Residency and Care Agreement is not executed, the Residency and Care Agreement shall expire at the end of the term.

<u>Termination by the Resident Prior to Occupancy</u> – The Resident may cancel at any time and for any reason during the 30-day rescission period as defined in the Residency and Care Agreement (the "Rescission Period") and shall receive a refund of any fees paid less a service charge. After the Rescission Period, the Resident may terminate the Residency and Care Agreement prior to moving into the Community by giving thirty (30) days' prior written notice. Under this circumstance, the Apartment Selection Fee and Community Fee become non-refundable after the Rescission Period.

<u>Termination by the Resident After Occupancy</u> – The Resident may terminate the Residency and Care Agreement after moving into the Community by giving thirty (30) days' prior written notice of termination, which shall be effective and irrevocable upon delivery. If the Resident terminates the Residency and Care Agreement prior to the expiration of the initial term or renewal term, then the Resident shall be liable for the Monthly Fee until the date that all of the Resident's personal belongings are removed from the Independent Living Unit. In addition, the Resident shall be responsible for payment of liquidated damages of one month's rental charge.

The Residency and Care Agreement shall automatically terminate upon death of the resident (unless there is a surviving joint Resident) and a personal representative shall have thirty (30) days from date of death to remove personal property from the Independent Living Unit. The Resident's estate is obligated to pay the Monthly Fee until the removal of possessions from the Independent Living Unit and key return to administration.

<u>Termination by the Company</u> – The Company may terminate the Residency and Care Agreement for just cause to include: (i) breach of agreement; (ii) misrepresenting information in the admission process; (iii) failure to pay any charges; (iv) Resident becomes infected with dangerous or contagious disease; or (v) violation of any reasonable procedures at the Community.

#### **Summary of Significant Accounting Policies**

<u>Basis of Accounting</u> – The Company is assumed to maintain its accounting and financial records according to the accrual basis of accounting.

<u>Cash</u> – Cash includes cash on hand and cash on deposit held by one financial institution.

<u>Restricted Cash</u> – Restricted cash includes Security Deposits received from current residents and refundable priority deposits (the "Priority Deposit") received from future residents, which are held in accordance with statute, law, or regulation of the federal, state, and local government. The Priority Deposit shall be applied to the Security Deposit paid by the Resident upon execution of a Residency and Care Agreement.

Restricted cash also includes a refundable deposit made to the NCDOI pursuant to the North Carolina Administrative Code ("NCAC"), 11 NCAC 11H.0102(3)(a)(iv). For continuing care facilities, in order to obtain a preliminary certificate of licensure, the NCDOI requires a deposit of either \$100 for each unit for 50% of the total proposed units, or \$100,000, whichever amount is more. The deposit is refundable upon receipt of a permanent license. The Company earns and recognizes interest income on the deposit.

<u>Related-Party Transactions</u> – The principal members of the Company and other entities, which they own or with which they are associated, are considered related parties. Management monitors cash flow at each related party entity and transfers cash on an as-needed basis.

<u>Statutory Operating Reserve</u> – North Carolina General Statute section 58-64-33, requires licensed CCRC to maintain an operating reserve equal to fifty percent (50%) of the total projected operating costs (adjusted for non-cash items) in a given year. If a CCRC maintains a combined independent and assisted living occupancy in excess of 90 percent, the operating reserve amount required equals 25 percent (25%) of projected operating expenses (adjusted for non-cash items). The reserve may be funded by cash, invested cash, or investment grade securities. Management assumes that the statutory operating reserve shall be funded by an irrevocable standby letter of credit from a financial institution.

<u>Deferred Revenue</u> – The non-refundable Community Fee is amortized into income over the estimated average length of stay of the Residents in the Independent Living Units and Assisted Living Units, assumed to be five and two years, respectively.

<u>Lease Accounting</u> — The Financial Accounting Standards Board ("FASB") issued Accounting Standards Update ("ASU") No. 2016-02, Lease Accounting Standard in February 2016. ASU 2016-02 requires all leases with lease terms over twelve months to be capitalized as a right-of-use asset and lease liability on the balance sheet at the date of lease commencement. Leases are to be classified as either finance or operating. This distinction shall be relevant for the pattern of expense recognition in the statement of operations. The Company is currently in the process of evaluating the impact of adoption of this ASU and has not made final determinations. Therefore, for purposes of the projection, ASU 2016-02 has not been implemented by the Company.

<u>Property and Equipment</u> – Property and equipment are recorded at cost. Depreciation is calculated on the straight-line method over the estimated useful lives of depreciable assets or the term of the depreciable assets. The cost of maintenance and repairs is charged to operations as incurred, whereas significant renewals and betterments are capitalized.

<u>Deferred Marketing Costs</u> – Management has implemented ASU No. 2014-09 "Revenue from Contracts with Customers" and adopted the treatment of deferred marketing costs. Under the standard, the Company capitalizes marketing sales commissions associated with securing new Residency and Care Agreements as an asset and amortizes these commissions over the estimated term of the respective Residency and Care Agreements.

<u>Income Taxes</u> – The Company has elected to be treated as a partnership for income tax purposes. The Company's taxable income, its losses and other pass-through items are reported on the members' tax returns. Accordingly, no provision for income taxes has been included in the projections.

#### **Summary of Revenue Assumptions**

The following table summarizes the move-in assumptions for the Community during the projection period.

Table 3
Assumed Quarterly Fill-Up for the
Independent Living Units/Assisted Living Units/Skilled Nursing Beds

		endent Li in Schedi			d Living in Sched	d Nursing Beds e-in Schedule <sup>(1)</sup>			
		Cum	ulative		Сит	ulative		Сити	lative
	Quarterly Move-ins	Unit	Unit	Quarterly Move-ins	Unit	Unit	Quarterly Move-ins	Bed	Bed
Fiscal Year/Month	Total	Total	% <sup>(2)</sup>	Total	Total	% <sup>(2)</sup>	Total	Total	% <sup>(2)</sup>
2021									
1st Quarter	22	22	13%	7	7	7%	1	1	5%
2 <sup>nd</sup> Quarter	35	57	35%	15	22	22%	4	5	23%
3 <sup>rd</sup> Quarter	24	81	49%	11	33	32%	10	15	68%
4th Quarter	22	103	62%	9	42	41%	6	21	95%
2022									
1st Quarter	12	115	70%	12	54	53%	-	21	95%
2 <sup>nd</sup> Quarter	9	124	75%	10	64	63%	-	21	95%
3 <sup>rd</sup> Quarter	12	136	82%	12	76	75%	-	21	95%
4th Quarter	9	145	88%	9	85	83%	-	21	95%
2023									
1st Quarter	6	151	92%	7	92	90%	_	21	95%
2nd Quarter	5	156	95%		92	90%		21	95%
Total		156	95%		92	90%		21	95%

Source: Management

<sup>(1)</sup> The Independent Living Units opened in January 2021 and the Assisted Living Units and Skilled Nursing Beds opened in February 2021.

<sup>(2)</sup> Cumulative occupancy is based on 165 available Independent Living Units, 102 Assisted Living Units and 22 Skilled Nursing Beds.

The following table summarizes the assumed utilization of the Independent Living Units, Assisted Living Units, and the Skilled Nursing Beds:

	Table 4		
	Utilization	1	
Year Ending December 31,	Average Units Available	Average Units Occupied	Occupied Percentage
Independent Living Un	its: (1)		
2021	165	58	35%
2022	165	127	77%
2023	165	155	94%
2024-2025	165	156	95%
Assisted Living Units:			
2021	94	22	23%
2022	102	67	66%
2023-2025	102	92	90%
Skilled Nursing Beds: (	2)	_	
2021	20	9	45%
2022-2025	22	21	95%

Source: Management

#### Independent Living and Assisted Living Revenue

Resident service revenue for Residents living in the Independent Living Units and Assisted Living Units is based upon the assumed Monthly Fees for services provided to Residents and the assumed occupancy of the Independent Living Units and Assisted Living Units. Monthly Fees for the Independent Living Units and Assisted Living Units are assumed to increase 3.0 percent annually throughout the projection period.

#### Skilled Nursing Revenue

Resident service revenue for residents living in the Skilled Nursing Beds is based upon assumed Daily Service Fees for services provided to Residents and the assumed occupancy of Skilled Nursing Beds. Daily Service Fees for the Skilled Nursing Beds are assumed to increase 3.0 percent annually throughout the projection period.

#### Other Revenues

Revenue from other revenue is assumed to be generated from guest meals and other miscellaneous sources and is assumed to increase 1.0 percent annually during the projection period.

<sup>(1)</sup> The double occupancy percentage for the Independent Living Units is assumed to be 60 percent throughout the projection period.

<sup>(2)</sup> Medicare approval is assumed to be July 1, 2021. The payor mix for the Skilled Nursing Beds is assumed to be 40 percent and 60 percent for private pay and Medicare, respectively, throughout the projection period.

#### **Summary of Operating Expense Assumptions**

Salaries, Wages and Employee Benefits

Salaries, wages, and employee benefits are assumed to increase incrementally during the fill-up period then 2.0 percent annually thereafter.

Non-Salary Expenses

Non-salary expenses are assumed to increase incrementally during the fill-up period then 2.0 percent annually thereafter.

Management Fee Expense

The Company is assumed to pay the Management Fee for the day-to-day management of the Community. The Management Fee is assumed to be based on 5.0 percent of Independent Living Units revenue and 6.0 percent of Assisted Living Units and Skilled Nursing Beds revenue.

#### **Statutory Operating Reserve**

The following table summarizes the projected Statutory Operating Reserve, which is calculated as a percentage of the Company's projected cash operating expenses.

Table 5											
Operating Reserve Requirement											
(in Thousands)											
2021 2022 2023 2024 2025											
Projected operating expenses	\$	18,385	\$ 27,570	\$ 29,262	\$ 29,635	\$ 29,986					
Add: principal payments on long-term debt		-	769	1,898	1,975	2,056					
Subtract:											
Depreciation		(4,417)	(4,885)	(4,926)	(4,931)	(4,936)					
Amortization		(251)	(189)	(73)	(75)	(74)					
Projected operating expenses-adjusted		13,717	23,265	26,161	26,604	27,032					
Operating reserve % required <sup>(1)</sup>		50%	50%	50%	25%	25%					
Operating reserve (2)	\$	6,859	\$ 11,633	\$ 13,081	\$ 6,651	\$ 6,758					
Independent Living Units and Assisted Living	Uni	its:									
Available, beginning of year		165	267	267	267	267					
Occupied, beginning of year		-	145	230	248	248					
Occupancy percentage		0%	54%	86%	93%	93%					
C M											

Source: Management

#### See Independent Accountants' Compilation Report

<sup>(1)</sup> North Carolina state statute requires an operating reserve 50% or 25% of projected operating expenses-adjusted for occupancy of independent and assisted living below 90% or 90% or above, respectively.

<sup>(2)</sup> Management plans to satisfy the statutory operating reserve requirement through an irrevocable standby letter of credit with a financial institution.

#### **Property and Equipment**

The Company is assumed to incur routine capital additions during the projection period that are to be capitalized as property and equipment. Depreciation expense for all capital assets is computed based on the straight-line method for buildings and equipment over estimated average useful lives of 40, 15 and 10 years, respectively. The Company's property and equipment costs, net of accumulated depreciation, during the projection period are summarized in the table below.

Table 6 Schedule of Property and Equipment (in thousands of dollars)								
2021 2022 2023 2024 2025								
Beginning balance	\$ 146,898	\$ 155,831	\$ 158,045	\$ 158,120	\$ 158,195			
Routine capital additions	25	75	75	75	75			
New construction capital additions	5,539	-	-	-	-			
Capitalized interest	3,369	2,139	-	-	-			
Property and equipment, cost	155,831	158,045	158,120	158,195	158,270			
Accumulated depreciation	(4,787)	(9,672)	(14,598)	(19,529)	(24,465)			
Property and equipment, net	\$151,044	\$148,373	\$ 143,522	\$ 138,666	\$ 133,805			

Source: Management

# **Long-Term Debt**

#### Construction Loan

SouthPark PROPCO has a construction loan agreement (the "Construction Loan") with a financial institution bearing interest at a variable rate of 1.50 percent plus the Federal Funds Rate with interest only payments due monthly from the note effective date through July 24, 2022 and payment in full due upon the maturity date of July 24, 2022 of \$106,000,000. Management assumes a 3.5 percent per annum fixed interest rate for the period of the Construction Loan.

SouthPark PROPCO has an option to extend the Construction Loan. If exercised, commencing on August 1, 2022 payments of principal would be due in equal monthly amounts sufficient to amortize the outstanding principal balance of the loan, as of July 24, 2022, in level monthly payments over 30 years, at a fixed interest rate of 6.0 percent.

#### Permanent Loan

For purposes of the projection, Management assumes the outstanding balance of the Construction Loan shall be refinanced to a permanent loan (the "Permanent Loan") in July 2022. The Permanent Loan is assumed to be \$106,000,000 with a fixed interest rate of 4.0 percent per annum. Principal and interest on the Permanent Loan are assumed to be paid monthly beginning in August 2022 and amortized over a 30-year period.

# See Independent Accountants' Compilation Report

The following table presents the projected debt service for the long-term debt.

# Table 7 Principal and Interest Payments (In Thousands)

	Construc	Construction Loan Permanent Loan		nt Loan			
Years Ended December 31,	Principal Payment		terest yment	Principal Payment	Interest Payment	Del	Total bt Service
2021	\$ -	\$	3,369	\$ -	\$ -	\$	3,369
2022	106,000		2,139	769	1,762		110,670
2023	-		-	1,898	4,175		6,073
2024	-		-	1,975	4,097		6,072
2025	-		-	2,056	4,017		6,073
thereafter	-		-	99,302	62,131		161,433
Total	\$106,000	\$	5,508	\$ 106,000	\$ 76,182	\$	293,690

Source: Management

# **Current Assets and Current Liabilities**

Operating revenue as used below includes Skilled Nursing net resident service fee revenue. Operating expenses as used below exclude amortization, depreciation, and interest expense. Management has assumed working capital components based on industry experience and are outlined in the following table:

Table 8				
Working Capital – Days on Hand				
Resident accounts receivable, net	90 days of operating revenue			
Prepaid expenses	3 days of operating expenses			
Accounts payable and accrued expenses	23 days of operating expenses			
Accrued payroll and related withholdings	14 days of operating expenses			

Source: Management

# EXHIBIT E

# CONTRACT FOR INDEPENDENT LIVING CONTINUING CARE [ATTACHED]



# **Residency and Care Agreement**

4801 Barclay Downs Drive Charlotte, North Carolina 28210 (980) 224-8540

5/31/2020

Term of Agreement Begins	
("Occupancy Date"):	

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#### THE BARCLAY AT SOUTHPARK

# RESIDENCY AND CARE AGREEMENT

This RESIDENCY AND	CARE AGREEMENT (the "	Agreement") is made this day
of,, between C	CHARLOTTE SP SENIOR HO	OUSING OPCO, LLC, a Delaware
for-profit limited liability compa	ny registered to do business is	n North Carolina (the "Company"
or "Community") and	and	(herein individually or
collectively called "Resident").	If two persons desire to sh	are an Apartment enter into this

#### WITNESSETH:

WHEREAS, the Company leases and operates the continuing care retirement community known as The Barclay at SouthPark (the "<u>CCRC</u>"), located at 4801 Barclay Downs Drive, Charlotte, North Carolina; and

WHEREAS, the Resident desires to use and occupy an apartment unit (referred to herein as an "<u>Apartment</u>") located in the CCRC's rental independent living building (the "<u>Independent Living Building</u>"); and

WHEREAS, and the Company desires to make the selected Apartment available to the Resident.

NOW, THEREFORE, FOR VALUABLE CONSIDERATION, the receipt and sufficiency of which the parties hereto acknowledge, and the full and faithful performance of all terms, covenants and conditions herein contained, the Resident and the Company hereby agree as follows:

1. <u>Eligibility Requirements and Procedures.</u>

The Resident will be qualified for admission as an occupant of the CCRC on the following terms and conditions:

- a. <u>Age Criteria</u>. The requirements for admission into the CCRC are nondiscriminatory except as to age. Admission is restricted to persons sixty-two (62) years of age or older with the exception of a younger second occupant. An underage second occupant may be approved for residency in the Apartment in the Company's sole discretion but must, at a minimum, be at least fifty (50) years of age and meet the other requirements for residency in the CCRC. The Company reserves the right to limit the number of residents under the age of sixty-two (62) that will live in the CCRC.
- b. <u>Preliminary Health Screen</u>. The Resident must be capable of living independently and must satisfy the then current independent living criteria as published by the Company, which criteria may be amended from time to time in the Company's sole discretion. The Resident shall provide to the Company an internal preliminary health screen (the "<u>Preliminary Health Screen</u>"), substantially in the form attached

- to the Apartment Selection Agreement executed by the Resident and the Company dated as of the \_\_\_ day of \_\_\_\_, 20\_\_ (the "<u>Apartment Selection Agreement</u>"), completed by the Resident's primary physician and certifying that the Resident meets the independent living criteria within the period outlined in Section 1.e. of this Agreement.
- c. <u>Apartment Selection Agreement</u>. At the time of selecting an Apartment, the Resident completed an Apartment Selection Agreement and submitted it to the Company along with an Apartment Selection Fee and Community Fee, as defined in Sections 7.a. and 7.b., respectively, of this Agreement. In the event of any conflict between the provisions of the Apartment Selection Agreement and this Agreement, the provisions of this Agreement shall control.
- d. <u>Disclosure Statement</u>. Upon execution of this Agreement, the Company will provide the Resident a copy of the CCRC's Disclosure Statement (the "<u>Disclosure Statement</u>") which fully describes the organization, facilities, policies, services, fees, financial condition, projections, and the vital information related to the CCRC. Included in the Disclosure Statement is a copy of this Agreement.
- e. <u>Application</u>. Within thirty (30) days of execution of the Apartment Selection Agreement, the Resident will complete a Preliminary Health Screen and a confidential financial statement, all on the forms provided by the Company, and deliver the same (all such documents collectively referred to herein as, the "<u>Application Forms</u>") to the Company.
- f. <u>Interview</u>. The Resident must have an interview with a representative from the Company prior to being approved for residency in the CCRC. This interview may include a non-medical assessment of the Resident(s) as an initial step in determining the whether the requirements for residency may be met.
- Financial Condition. The Company must be satisfied that the Resident has the g. financial income and assets to pay the Monthly Service Fee (as defined in Section 7.d. of this Agreement), extra meal charges, charges for additional services, personal living expenses, and the future adjustments of these charges during the term of this Agreement. Immediately prior to the Occupancy Date (as defined in Section 1.n. of this Agreement), the Resident will affirm to the Company that the Resident's financial situation does not differ materially or adversely from the financial situation as presented in the Application Forms (substantially in the form attached to the Apartment Selection Agreement). If the Resident's then personal financial situation differs materially and adversely from the Resident's prior financial situation, the Company may terminate this Agreement. After the Occupancy Date, the Company may require updated financial information. In the case of two Residents occupying an Apartment, and in the event of the death of one of the occupants, the surviving Resident will be required to submit an update of the original Application Forms within thirty (30) days after the Company's request for the same.

- h. <u>Health Insurance</u>. Prior to the Occupancy Date, the Resident shall provide evidence of health insurance coverage to the Company at a level reasonably satisfactory to the Company.
- i. Review of Application. The Company will review the completed Application Forms as a basis for initial approval for residency in the CCRC. The Company will accept or deny an application based on the criteria and policies it has established, as the same may be amended from time to time. The Company will notify the Resident in writing of its decision on the application.
- j. <u>Physician's Report</u>. Thirty (30) days prior to the Occupancy Date (as defined in Section 1.n. of this Agreement), the Resident is required to submit to the Company an updated Preliminary Health Screen. The Company will respect the privacy of the Resident's personal health information and is committed to maintaining the Resident's confidentiality.
- k. <u>Representations and Warranties</u>. The Resident affirms that the representations made in the Application Forms or other statements of financial capability are accurate and reflect the Resident's current status. The Resident acknowledges that such representations are the basis for which the Company agrees to enter into this Agreement.
- 1. <u>Authorization to Release Medical Information</u>. As a part of the application process, the Resident agrees to execute any such authorization forms as required by the Company to obtain the information concerning the Resident's medical history and condition necessary to enable the Company to adequately evaluate whether the Resident is appropriate for residency in the CCRC.
- Will, Durable Power-of-Attorney and Healthcare Directives. Thirty (30) days prior m. to the Occupancy Date, the Resident shall have in place a valid and enforceable will, identifying an Executor of the Resident's estate, that provides for the distribution of his or her assets and personal effects. Such will or other document of instruction shall include adequate provisions regarding burial or cremation directions and other funeral arrangements. Furthermore, prior to the Occupancy Date, the Resident shall deliver, and during the term of this Agreement shall maintain, a valid and effective North Carolina Durable Power of Attorney (the "Power-of-Attorney") and a living will or health care Power-of-Attorney (the "Health Directive") enforceable in accordance with the laws of the State of North Carolina. The Power-of-Attorney shall designate as the Resident's attorney in-fact any responsible person, including but not limited to, a lawyer, banker, or relative, to act on behalf of the Resident in the managing of the Resident's affairs and filing of the Resident's insurance or other benefits as fully and completely as if the Resident were acting personally. The Power-of Attorney shall be in such form that survives the Resident's incapacity or disability and otherwise be satisfactory to the Company. The Health Directive shall name a responsible person capable of making health care decisions in the case of incapacity or emergency.

n. Notification of Availability. If the Resident is approved for residency in the CCRC, the Company will notify the Resident of the projected date of availability for occupancy (the "Notice of Availability Date") and the Resident will have sixty (60) days from date of the Notice of Availability Date to occupy the Apartment (the date of occupancy hereinafter referred to as the "Occupancy Date") and begin paying the Monthly Service Fee. If the Resident is not approved for residency in the CCRC, this Agreement shall be terminated and all payments made by the Resident before such termination, less those costs or other charges that are non-refundable pursuant to the terms of this Agreement, shall be refunded by the Company within thirty (30) days.

# 2. <u>Basic Services and Programs</u>.

Subject to the terms and conditions of this Agreement, the following basic services (collectively "Basic Services") are included in the Monthly Service Fee (defined below):

- a. <u>Description of Apartment</u>. The Resident shall be entitled to the exclusive use of Apartment \_\_\_\_\_\_ located in the CCRC's Independent Living Building.
- b. <u>Appliances and Furnishings</u>. The Apartment shall include the following appliances and furnishings:

☑ Window coverings
 ☑ Electric range
 ☑ Refrigerator/freezer with icemaker
 ☑ Garbage disposal

☑ Microwave☑ Dishwasher☑ Washer and dryer☑ Smoke and fire detectors

oximes Climate control system oximes Hot water heater

 $\boxtimes$  24-hour emergency call system  $\boxtimes$  Other permanent fixtures

All other appliances and furnishings are to be provided by Resident.

c. <u>Utilities</u>. The following utility fees are included in the Monthly Service Fee:

☑Water☑ Sewer☑ Gas☑ Electricity☑ Basic cable television☑ Pest control

⊠Trash removal

d. <u>Meals</u>. As part of the Monthly Service Fee, the Resident shall be given a monthly declining balance meal plan credit (the "<u>Declining Balance Meal Credit</u>"). The Resident shall be entitled to dine in any of the CCRC's dining options and charges for the food and beverages, except for alcoholic beverages, of the Resident and any guest of the Resident shall be deducted from such Declining Balance Meal Credit.

Upon termination of this Agreement, any unused portion of the Declining Balance Meal Credit shall be forfeited. If the monthly charges of the Resident exceed the amount of the monthly Declining Balance Meal Credit, such additional charges shall be billed to the Resident on a monthly basis.

- e. <u>Maid Service</u>. The Resident agrees to keep the Apartment in a clean and orderly condition. On a weekly basis, the Company will provide basic housekeeping services in the Apartment. Please refer to basic cleaning schedule provided to resident at time of move in.
- f. <u>Maintenance Services</u>. The Company will be responsible for normal wear and tear, maintenance and replacement of the property, furnishings and equipment owned by or leased by the Company for use in the CCRC. The Resident will be responsible for any damage to such property, furnishings and equipment, including the cost of repair or replacement or the diminution in value thereof, caused by the Resident, the Resident's guests or the Resident's pets. The Resident will be responsible for the maintenance and repair of the Resident's personal property.
- g. <u>Changes to Apartment</u>. Any structural or physical change or redecoration and remodeling of any kind within or outside the Apartment may only be made by the Resident only with the prior written consent of the Company, which shall be granted at the Company's sole discretion, and at the sole expense of the Resident. All such improvements or changes shall be the property of the Company. Upon vacating the Apartment, the Resident, or the Resident's estate, shall be responsible for the costs of returning the Apartment to the condition that existed prior to the Resident taking possession of the Apartment.
- h. <u>Grounds Keeping</u>. The Company will maintain and repair the CCRC's grounds, including lawns, trees and shrubbery. Personal plantings and customization of landscaped areas are subject to the Company's approval.
- i. <u>Use of CCRC Common Areas</u>. The Resident has the non-exclusive right, along with other residents, to use the CCRC's common areas, including, but not limited to, the dining rooms, lounges, lobbies, library, social and recreational rooms and designated outdoor activity areas.
- j. <u>Use of the Wellness Center</u>. The Company will provide health and wellness programs and services at its on-site wellness center (the "<u>Wellness Center</u>"), including use of fitness equipment, exercise classes, use of an indoor heated pool and certain wellness education programs. The Resident will be advised of any required fee for a wellness program before enrolling in such program.
- k. <u>Programs</u>. Recreational, social, educational and cultural programs will be coordinated by the CCRC's staff. Some activities are subject to an additional charge.
- 1. <u>Parking</u>. The Company will provide parking areas for one personal vehicle and limited parking for the Resident's guests.

- m. <u>Transportation</u>. The Company will provide scheduled transportation to locations routinely visited by residents of the CCRC such as shopping centers, medical offices and social events. Some transportation is subject to an additional charge.
- n. <u>Emergency Response System</u>. The Company will provide, on a twenty-four (24) hour basis, an emergency call system. Response to a call shall be limited to an evaluation of the Resident's needs. If other medical response is determined to be necessary, the Resident is responsible for any costs associated with such other medical response, including emergency medical transportation.
- o. <u>Insurance</u>. The Company will maintain general liability and hazard insurance on the property within the CCRC owned or leased by the Company, but will not be responsible for the Resident's personal property.

# 3. <u>Optional Services</u>.

A schedule of fees for services provided at extra cost including, but not limited to those optional services described below (collectively "Optional Services"), shall be established by the Company and shall be made available to the Resident. The Optional Services currently expected to be offered by the Company include the following:

- a. <u>Transportation Services</u>. If the Resident requests transportation in addition to that provided as a Basic Service, the Company may provide such transportation service provided that the Company has adequate transportation staff available at such date and time and to destinations that the Company identifies as being within the geographic area of transportation services.
- b. <u>Food Services</u>. If the Resident requests food services or catered services in addition to those provided as a Basic Service, the Company may provide such additional food services or catered services for an additional cost.
- c. <u>Tray Service</u>. The Resident may request that meals be delivered to the Apartment ("<u>Tray Service</u>") for a delivery charge; provided however, that Tray Service may not be requested for more than three (3) consecutive days except at a physician's or nurse's direction.
- d. <u>Activities</u>. Due to their special nature, a special fee may be required for some wellness and life enrichment programs.
- e. <u>Additional Maid Service</u>. If the Resident requests or requires housekeeping services in addition to those provided as a Basic Service, the Company may provide such services if staff is available to provide such services.
- f. <u>Spa Services.</u> Spa and personal care services in the Wellness Center will be available in accordance with a published fee schedule.
- g. <u>Upgraded Television Channels.</u> Upgraded television channels will be available to the Resident in accordance with a published fee schedule.

- h. <u>Additional Parking</u>. Additional parking, including garage parking if available, may be made available to the Residents in accordance with a published fee schedule.
- i. <u>Personal Emergency Transmitter.</u> The provision of a Personal Emergency Transmitter ("<u>PET</u>") which shall transmit to the CCRC Concierge Desk.

# 4. Terms of Residence.

- a. <u>Term of Agreement</u>. The initial term of this Agreement shall be for thirteen (13) months beginning on the Occupancy Date (the "<u>Term</u>"). After the initial Term, this Agreement will automatically renew for additional thirteen (13) month periods, unless terminated in accordance with Section 8 below. Prior to the expiration of the initial Term or any renewal Term, the Company reserves the right to present the Resident with a new version of the Company Residency and Care Agreement for signature by the Company and the Resident.
- b. <u>Nature and Extent of Rights</u>. The Resident's right to occupy the Apartment shall exist and continue unless terminated as provided in this Agreement. Nothing contained herein shall be construed or is intended to require that the Company care for the Resident after expiration or termination of this Agreement.
- c. <u>Terms of Occupancy</u>. Signing of this Agreement does not deliver title to real or personal property, and this Agreement may not be assigned, transferred, inherited or devised. Any rights, privileges, benefits, or interests created by or under this Agreement shall be subordinated to any mortgage, deed of trust, or other security interest created on any of the premises or interests in the real estate comprising the CCRC and to all amendments, modifications, replacements or refunding thereof. The Resident agrees to execute and deliver any document required by the Company or by the holder of any mortgage, deed of trust or other interest to evidence or effect such subordination.
- d. <u>Alteration or Modification</u>. Notwithstanding any other provisions in this Agreement, the Company may alter or modify the Apartment to meet requirements of any statute, law or regulation of the federal, state or local Government. The Resident may not, without prior written consent of the Company, make any alterations or modifications to the Apartment.
- e. <u>Use</u>. The Apartment shall be used for residential purposes only and shall not be used for business or professional purposes, or in any manner in violation of any zoning or health ordinances.
- f. Permitted Occupants. The Resident(s) named herein and no other person shall reside in or occupy the Apartment during the term of this Agreement, except with the express prior written approval of the Company. If a second occupant who is not a party to this Agreement is accepted for residency in the CCRC after the date of this Agreement, such acceptance shall be subject to the approval of the Company and adherence to policies then governing all other admissions and such second

- resident shall enter into a Residency and Care Agreement. If the second occupant does not meet the requirements for residency, or does not execute a Residency and Care Agreement, he or she shall not be permitted to occupy the Apartment.
- g. <u>Transfers</u>. Should the Resident desire to transfer to another Apartment, the Resident must notify the Company in writing. Following receipt of this request, and subject to availability, the Company may grant the Resident an option to move to the next available Apartment of the size requested. Upon transfer to a new residence, the Monthly Service Fee for the month in which the move takes place shall be prorated to reflect the percentage of the month that the Resident spends in each type of residence. With all transfers, there will be an up-fitting charge for the vacated residence based on the current rate established by the CCRC at the time of the transfer. The Resident will move all furnishings and belongings to the new residence within ten (10) days of the established occupancy date for the new residence. Any moving expense will be the responsibility of the Resident.
- h. <u>Death or Transfer of One Resident</u>. If one of the Residents named herein dies, moves out or is permanently transferred to the Healthcare Center or any other nursing center, the remaining Resident will continue to be bound by the terms of this Agreement except that the Monthly Service Fee will be reduced to the single occupancy rate then in effect.
- i. <u>Rules and Regulations</u>. The Resident and its guests and invitees shall comply in all respects with the CCRC's operating rules and regulations (the "<u>Rules and Regulations</u>") established by the Company from time to time. The Company may revise or amend such Rules and Regulations at any time in its sole discretion. A copy of the Rules and Regulations will be made available to the Resident.
- j. Pets. Subject to the prior written consent of the Company, which such consent shall be at the sole and absolute discretion of the Company, pets may be permitted in the Apartments. All pets must be on a leash at all times while not in a Resident's Apartment. Pets must be healthy, have current shots and rabies immunization, and be free of fleas and other parasites. The Resident must provide the Company with documentation that their pets have received all required shots and immunizations. The Resident is responsible for any costs expended by the Company for the failure of the Resident to adhere to the CCRC's pet policy, including, but not limited to, the cost of disinfection, cleaning and fumigation. Pets are prohibited in the dining spaces, the Wellness Center, the multipurpose room, the chapel, and the art space and activity rooms. The Resident understands and agrees that the pet must be removed from the Apartment, upon fourteen (14) days' prior written notice from the Company, if the pet becomes a nuisance to other residents of the CCRC, as determined by the Company in its sole and absolute discretion. The Resident agrees that if the Resident has been approved to have a pet living in the Apartment, and elects to do so, the Resident shall pay a non-refundable pet fee in the amount posted at the time the pet is registered.

k. <u>Smoking Policy</u>. The CCRC is smoke-free. No smoking is permitted in the Apartment (to include any balconies) or in any other building or location in or on the CCRC's premises. The Resident agrees to abide by the CCRC's Rules and Regulations concerning smoking.

#### 5. Nursing and Healthcare Services.

The CCRC will provide the Resident temporary or permanent assisted living services, assisted housing with services, and skilled nursing services (the "Healthcare Services") in the healthcare center adjacent to the CCRC (the "Healthcare Center"). A number of the beds in the Healthcare Center have been designated as "closed beds" under state laws and/or regulations and, as such, are reserved for Residents (the "Closed Beds"). In the event that these Closed Beds are fully occupied, the Resident will be given priority access to the available unreserved beds (the "Open Beds"). Service in the Healthcare Center shall be provided within the limits of the Company's license.

If the appropriate level of Healthcare Services based upon the needs of the Resident may not be obtained or are not provided within the Healthcare Center, such level of care must be obtained from another provider of healthcare services, including, but not necessarily limited to, a hospital, and the costs of those services shall be the sole responsibility of the Resident. The Resident (i) acknowledges and agrees that the Company will not be responsible for any claims, damages or expenses resulting from injury or death suffered by the Resident that is caused by, attributable to or in any way connected with the negligence or intentional acts or omissions of the physicians, employees or agents of any such other provider of healthcare services and (ii) releases the Company from liability for any such claims, damages or expenses.

# 6. <u>Transfers of Resident</u>

a. <u>Direct Transfer to the Healthcare Center.</u> If after the execution of this Agreement and prior to the Occupancy Date, the Resident's health or mental condition is such that, in the sole discretion of the Company, the Resident no longer meets the qualifications to live independently in the CCRC, and this Agreement is not otherwise terminated, the Resident may be transferred directly to the Healthcare Center. All fees and other charges due must be paid prior to any direct transfer. In the event there is more than one Resident occupying the Apartment, and one Resident is transferred directly to the Healthcare Center, the other Resident shall continue to be obligated under this Agreement and pay the required Monthly Service Fee applicable to a single resident.

In the event the Healthcare Center is not yet completed and licensed to operate and the Resident's health or mental condition is such that, in the sole discretion of the Company, the Resident is precluded from living independently in the CCRC (the "<u>Healthcare Transfers</u>"), the Company will enter into a Transfer Agreement with a skilled nursing facility in reasonable proximity to the Company (the "<u>Transfer Facility</u>") pursuant to which the Transfer Facility shall agree to accept appropriate Healthcare Transfers from the Company. The Company will provide transportation

to the Healthcare Transfers to the Transfer Facility until such time as the Healthcare Center is available; provided however, the cost of the care at such Transfer Facility will be the responsibility of the Healthcare Transfer.

- b. Transfers to the Healthcare Center. The Resident agrees that the Company shall have the right to determine whether the Resident should be temporarily or permanently transferred from the Apartment to the Healthcare Center or from one level of care at the Healthcare Center to another level of care at the Healthcare Center. Such determination shall be in the Company's sole discretion and based on the professional opinion of the medical director of the Healthcare Center and the executive director of the CCRC that the Resident is no longer able to live independently or that living in the Apartment will endanger the Resident or the health and/or safety of others. Should the Resident fail to cooperate with a transfer of the Resident requested by the Company, the Company shall have the right to terminate this Agreement and the Resident shall no longer be permitted to live in the CCRC.
- c. <u>Transfer Outside the CCRC</u>. If, in the opinion of the Company, the physical or mental condition of the Resident requires services beyond that which can be provided by the facilities or personnel in the CCRC and the Healthcare Center or is beyond the scope of the services provided for in this Agreement, the Company may require that the Resident be temporarily or permanently transferred to a hospital, center, institution or other care environment equipped to give such care; provided however, the cost of the care at any such outside facility will be the responsibility of the Resident.
- d. Relinquishment of Apartment upon Permanent Transfer to the Healthcare Center or Outside Facility. If, in the sole discretion of the Company, the Resident's transfer to the Healthcare Center or to an outside facility is considered permanent, the Resident shall relinquish the Apartment and this Agreement shall terminate, unless there is a second Resident currently occupying the Apartment or unless otherwise approved by the Company.

# 7. <u>Fees and Charges.</u>

The following is a list of the fees and charges expected to be charged to the Residents of the CCRC.

- a. <u>Apartment Selection Fee</u>. Upon the execution of the Apartment Selection Agreement, the Resident paid an Apartment Selection Fee (the "Apartment Selection Fee") as identified in Exhibit A attached hereto. The Apartment Selection Fee is a nonrefundable fee (except as defined in Section 7.i. of this Agreement) and shall be applied to the first month's Monthly Service Fee.
- b. <u>Community Fee.</u> Upon the execution of the Apartment Selection Agreement, the Resident paid a Community Fee (the "<u>Community Fee</u>") as identified in Exhibit A attached hereto. The Community Fee is a one-time, nonrefundable fee (except as

- defined in Section 7.i. of this Agreement) which entitles Residents priority access to all services and amenities of the Community. A Community Fee will not be charged to Residents upon any renewal of this Agreement.
- Security Deposit Fee. Upon the execution of this Agreement, the Resident shall c. make a Security Deposit payment to the Company equal to one Monthly Service Fee payment (the "Security Deposit"), which shall be deposited in accordance with statute, law or regulation of the federal, state, and local Government. If the Resident has complied with all terms of the Agreement and returns the Apartment in the same or materially similar condition as when the Resident moved into the Apartment, the Company will return the Security Deposit to the Resident within thirty (30) days after the Resident's move-out date. The Security Deposit shall be credited to the Resident as the last Monthly Service Fee payment in the event of the Resident's death. In the event that the Resident breaches or otherwise violates the Agreement before the end of the last month of occupancy by the Resident, then the Security Deposit shall be forfeited to the Company. The Resident is additionally responsible for any expense incurred by the Company resulting from damages to the Apartment that are in excess of the Security Deposit. In the event that the Resident has entered into a Priority Partner Agreement (the "Priority Partner Agreement") and paid a refundable deposit to the Company (the "Priority Deposit"), the Priority Deposit shall be applied to the amount due as the Security Deposit.
- d. Monthly Service Fees. Throughout the Term, the Resident shall pay to the Company a Monthly Service Fee (the "Monthly Service Fee") in the amount of \$ , as described on Exhibit A attached hereto, for a single Resident. If the Apartment will be occupied by two Residents pursuant to this Agreement, an additional monthly amount of \$\_\_\_\_\_ shall be paid by the second Resident. The Monthly Service Fee shall be paid by the Resident on or before the fifth (5<sup>th</sup>) day of each month for Basic Services to be rendered that month with the first payment due on or before the Occupancy Date. The Monthly Service Fee shall be due regardless of whether or not the Apartment is actually occupied by the Resident on the scheduled Occupancy Date and such Monthly Service Fee will not be adjusted if the Resident is voluntarily absent from the CCRC at any time after such date. If the Resident obtains possession of the Apartment prior to the first of a month, the Resident shall pay the Company the first Monthly Service Fee on a pro-rata basis based on the actual number of days contained in the month. If this Agreement does not terminate at the expiration of the initial Term or a renewal Term, the Monthly Service Fee may continue to be payable beyond the date of termination as set forth in Section 7 below.
- e. <u>Adjustments to Monthly Service Fees</u>. The Company reserves the right to change the amount of the Monthly Service Fee upon thirty (30) days' written notice prior to any renewal of this Agreement. Adjustments to the Monthly Service Fee will be made as may be reasonably necessary according to the economic requirements and conditions of the CCRC, the level and quality of services provided to the residents of the CCRC and consistent with operating on a sound financial basis.

- f. <u>Fees for Optional Services</u>. The Resident shall receive a monthly statement from the Company showing the total amount of fees and other charges owed by the Resident, which shall be paid by the fifth (5th) day of each month. A list of fees for recurring optional services ("Optional Services") the Resident has elected to purchase as of the date of this Agreement is attached hereto as <u>Exhibit A</u>.
- g. <u>Healthcare Center Fees and Charges</u>. The Healthcare Center will consist of accommodations, equipment and staffing necessary for assisted living, assisted housing with services, skilled nursing care and memory care services on a temporary or permanent basis. The Company shall establish and publish per diem rates for accommodations and services at the Healthcare Center. Each calendar year, the Resident shall receive a ten percent (10%) discount on fees the Resident accrues during its first thirty (30) days of residency in the Healthcare Center (each day being a "Discounted Fee Day"). The Resident may not carry any unused Discounted Fee Days over to the following calendar year. Fees for residency in the Healthcare Center shall otherwise be payable in accordance with the Residency and Care Agreement and in accordance with the then published Healthcare Center per diem charge.
- h. Fees for Occupancy in the Healthcare Center. In the event the Resident is transferred to the Healthcare Center, as determined in the sole discretion of the Company, the Resident shall pay the then published Healthcare Center per diem charge plus charges for other services not included in the Healthcare Center per diem charge, subject to available Discounted Fee Days. In addition, the Resident shall continue to be responsible for the Monthly Service Fee and other charges payable under this Agreement.
- i. Refund of Fees. If the Resident cancels during the Rescission Period (as defined in Section 8.a.i of this Agreement), the Priority Deposit, Apartment Selection Fee, Community Fee and Security Deposit (and any other fees paid by Resident) in accordance with this Residency and Care Agreement will be refunded to the Resident, without interest, less a service charge of One Thousand Dollars (\$1,000.00) and less any charges specifically incurred by the Company at Resident's request and set forth in Exhibit A of this Agreement or in writing in a separate addendum to the Agreement, signed by the Resident and the Company. Any refund shall be paid within thirty (30) days after the Company's receipt of the Resident's written notice of rescission. The Apartment Selection Fee and the Community Fee become non-refundable after the Rescission Period. The Security Deposit Fee is refundable and will be returned to the Resident within thirty (30) days after the Resident's move-out date if the Resident has complied with all terms of the Agreement and returns the Apartment in the same or materially similar condition as when Resident moved into the Apartment. If the Resident breaches or otherwise violates the Agreement before the end of the last month of occupancy by the Resident, then the Security Deposit Fee shall be forfeited to the Company.

j. <u>Late Charges</u>. The Company will charge a one percent (1%) late payment charge per month on any Monthly Fees and extra charges that have not been paid within five (5) days after their due date.

# 8. <u>Termination</u>.

- a. <u>Termination by Resident</u>. Upon the termination of this Agreement, the Resident shall have no further right to reside in the CCRC. The Agreement may be terminated or cancelled by the Resident under the following terms and conditions:
  - i. Rescission During First Thirty (30) Days. The Resident may terminate this Agreement for any reason within thirty (30) days following the later of the execution of this Agreement or receipt by the Resident of the Disclosure Statement (the "Rescission Period"), and the Resident is not required to move into the facility before expiration of the Rescission Period. The Resident's termination of this Agreement during the Rescission Period is without penalty, and all payments made by the Resident before such termination, less a service charge of One Thousand Dollars (\$1,000.00) and less any charges specifically incurred by the Company at the Resident's request and set forth in Exhibit A of this Agreement or in writing in a separate addendum to the Agreement signed by the Resident and the Company. Any refund shall be paid within thirty (30) days after the Company receives written notice of the Resident's election to terminate this Agreement.
  - ii. Termination After Rescission Period but Prior to the Occupancy Date. For Residents electing to reside in an Apartment, the Resident may terminate the Residency and Care Agreement for any reason after the Rescission Period but prior to the Occupancy Date upon written notice to the Company. In the event of such termination, the Resident shall be entitled to a refund of all monies paid to the Company, except, as the case may be, the Community Fee, the Apartment Selection Fee, and any costs or other charges that the Resident and the Company agree in advance are non-refundable.
  - iii. General Termination Right. The Resident may terminate this Agreement at any time for any reason by giving the Company thirty (30) days' written notice signed by the Resident (or both of them if there are two Residents). In the event of termination by the Resident for reasons other than those permitted in this Agreement, the Resident shall pay the Company for all Optional Services rendered by the Company to the Resident through the date of termination and shall continue to be liable for the Monthly Service Fee until the date that all of the Resident's personal belongings are removed from the Apartment. In addition, the Resident shall be responsible for payment of liquidated damage of one month's rental charge, calculated at the existing market rate.

# b. <u>Termination by Death or Serious Illness</u>

- i. Termination by Death or Serious Illness Prior to the Occupancy Date. If, prior to the Occupancy Date, the Resident dies or is precluded from living in the CCRC under the terms of this Agreement as a result of serious illness, injury, non-qualification or incapacity, this Agreement will automatically terminate. In the event this Agreement is terminated as provided for in this subsection, the Resident or the Resident's estate shall be entitled to a refund of any amounts paid to the Company, except, as the case may be, a service charge of One Thousand Dollars (\$1,000.00) and for costs or other charges that the Resident and the Company agree in advance are non-refundable. Such refund shall be paid by the Company within thirty (30) days after this Agreement is terminated pursuant to this subsection. The foregoing notwithstanding, if there is more than one Resident, this Agreement will continue to be binding on the surviving or eligible Resident until this Agreement is terminated as to or by the surviving Resident as provided for herein.
- ii. Termination by Death or Serious Illness After the Occupancy Date. If the Resident dies after the Occupancy Date or the Resident is precluded from living in the CCRC under the terms of this Agreement as a result of serious illness, injury, or incapacity and the serious illness, injury or incapacity is not otherwise addressed by the provisions of Section 6, then this Agreement shall terminate. In such event, the Resident or the estate of the Resident shall pay for any Optional Services rendered to the Resident through the date of termination and shall continue to be liable for the Monthly Service Fee until the date that all of the Resident's personal belongings are removed from the Apartment and the Apartment can be made ready for re-occupancy. The foregoing notwithstanding, if there is more than one Resident, this Agreement will continue to be binding on the surviving or eligible Resident until this Agreement is terminated as to or by the surviving Resident as provided for herein.

# c. Termination by the Company

- i. <u>Termination by the Company Prior to the Occupancy Date</u>. If, in the Company's sole discretion, the Resident does not satisfy the criteria for occupancy in the CCRC, this Agreement shall terminate upon the Company's notification to the Resident of non-approval. In such event, all amounts paid to the Company shall be refunded to the Resident within thirty (30) days after the Company provides the Resident notice of non-approval.
- ii. <u>Termination by the Company after the Occupancy Date</u>. The Company may terminate this Agreement upon thirty (30) days written notice to the Resident in the event of the following:

- (1) The Resident fails to make payments to the Company of any amounts when due and such failure is not cured within fifteen (15) days after notice is given to the Resident;
- (2) The Resident consistently fails to comply with any term of this Agreement not involving the payment of money or any provisions of the Rules and Regulations and the Resident fails to cure such non-compliance within seven (7) days after written notice from the Company; or
- (3) The Resident or the Resident's authorized representative makes a material misrepresentation or omission in the information provided to the Company for its consideration of the Resident for residency in the CCRC.
- iii. <u>Immediate Termination</u>. If the Company determines in its sole and absolute discretion that the Resident's behavior interferes with or threatens to interfere with the safety of the Resident or the quiet enjoyment or safety of other residents, visitors and/or staff of the CCRC, or if the Resident's behavior is a detriment to other residents, visitors, and/or staff of the CCRC, the Company may immediately terminate this Agreement and the Resident shall promptly vacate the Apartment. In such event, the Resident shall pay the Company for all Optional Services rendered by the Company through the date of termination and shall continue to be liable for the Monthly Service Fee until all of the Resident's personal belongings are removed from the Apartment.
- iv. Effect of Termination by the Company after the Occupancy Date. In the event the Company terminates this Agreement after the Occupancy Date pursuant to subsection c.ii or c.iii above, the Resident shall promptly vacate the Apartment, but shall pay the Company for all Optional Services rendered by the Company through the date of termination and shall continue to be liable for the Monthly Service Fee until the date that all of the Resident's personal belongings are removed from the Apartment.

# 9. Miscellaneous

- a. <u>Entire Agreement</u>. This Agreement contains the entire agreement between the Resident and the Company. All prior discussions, agreements and negotiations are superseded by this Agreement.
- b. <u>Successors and Assigns</u>. The rights and privileges of the Resident under this Agreement, including but not limited to the right to and use the facilities of the CCRC under the terms of this Agreement, may not be transferred or assigned under any circumstances. The Company may transfer or assign this Agreement without the consent of the Resident. Except as provided for herein, this Agreement shall bind and inure to the benefit of the successors and assigns of the Company and to

the heirs, executors, personal representatives, any attorney-in-fact and administrators of the Resident.

- c. <u>Severability</u>. If any provisions of this Agreement are held to be invalid or unenforceable, such invalidity or unenforceability will not affect any other provision of this Agreement and this Agreement shall be construed and enforced as if such provision had not been included.
- d. <u>Indemnity</u>. The Resident shall indemnify, defend and hold the Company harmless from any and all claims, damages or expenses, including attorney's fees and court costs, resulting from any injury or death to persons or damage to property caused by, resulting from, attributable to or in any way connected to the Resident's negligence or intentional act or omission.
- e. <u>Joint and Several Liability</u>. If there is more than one Resident, the rights and obligations of each of the Residents are joint and several, unless otherwise provided in this Agreement.
- f. <u>Notice Provisions</u>. Any notices, consents or other communications to the Company shall be in writing and addressed to all of the following parties:

Executive Director Charlotte SP Senior Housing OPCO, LLC 4801 Barclay Downs Drive Charlotte, North Carolina 28210

The Resident's address for the purpose of receiving notice under this Agreement prior to the Occupancy Date will be the address following the Resident's signature below. The address of the Resident for purposes of receiving notice under this Agreement after the Occupancy Date shall be the address of the Apartment.

- g. <u>Religious or Charitable Affiliations</u>. The Company is not affiliated with any religions or charitable organization
- h. <u>Acknowledgement of Receipt of Disclosure Statement</u>. The Resident acknowledges that the he or she has received a copy of the current Disclosure Statement of the CCRC.

Initials	Resident	
	Resident	

i. <u>Reading and Signing of Agreement</u>. By signing this Agreement below, the Resident represents that he or she has read and agrees to all of the terms of this Agreement.

[Signatures begin on following page]

The Company and the Resident have signed this Agreement to be effective as of the date set forth on the first page.

	RESIDENT:
Print Name:	
A 11	
	RESIDENT:
Print Name:	
	CHARLOTTE SP SENIOR HOUSING OPCO, LLC
By:	A (1 : 1D )
	, Authorized Representative
Date:	

# EXHIBIT A – FEE SCHEDULE

Resident Name(s)		
U <b>nit</b> #		
Agreement Date		
Fees Paid at Apartment Selection Execution:		Amount
Apartment Selection Fee		
Community Fee		
Other Fees (specify):		
Total amount paid at Apartment Selection Agreement execution	\$	
Fees Due at Residency and Care Agreement Execution:		Amount
Security Deposit Fee		
Less: Priority Partner Fee previously paid	(	)
Other Fees (specify):		
Total amount due at Residency and Care		
Agreement execution	\$	
Mandle France		A
Monthly Fees: First Person Service Fee		Amount
Second Person Service Fee		
Other Fees (specify):		
Total monthly fees	\$	

Note that the above-listed fees do not include fees for occupancy in the Healthcare Center that are described in Section 7 of the Agreement. In addition, fees for non-recurring Optional Services selected by the Resident shall be in the amount set forth in the schedule of fees provided by the Company.

The Resident acknowledges that he or she has reviewed and hereby approves the above tables of fees payable pursuant to this Agreement.

Initials	Resident	-
	Resident	

# **EXHIBIT F**

# HISTORICAL AVERAGE DOLLAR AMOUNT OF INCREASES IN FEES

The following table is presented in accordance with North Carolina General Statute Section 58-64-20(a)(7)e. regarding Continuing Care Retirement Communities' Disclosure Statement requirement to show the frequency and average dollar amount of increase in the weighted average Monthly Service Fees for independent living units, Assisted Living units, and Daily Service Fees for Skilled Nursing

	Effective	Effective	Effective	Effective	<b>Effective</b>
	1/1/2017	1/1/2018	1/1/2019	1/1/2020	1/1/2021
<b>Independent Living Units (Monthly Fees):</b>					
Apartments:					
One-bedroom	*	*	*	*	*
One bedroom/den	*	*	*	*	*
Two-bedroom	*	*	*	*	*
Two-bedroom with den	*	*	*	*	*
Second person fee	*	*	*	*	*

Independent living fees are revised annually effective January 1 and adjusted throughout the year at the time of each individual resident's contract renewal.

<b>Effective</b>	<b>Effective</b>	<b>Effective</b>	Effective	<b>Effective</b>
3/1/2017	3/1/2018	3/1/2019	3/1/2020	3/1/2021

Healthcare Center:					
Assisted Living Units (Monthly Fees):					
Memory care	*	*	*	*	*
Standard	*	*	*	*	*
Second person fee	*	*	*	*	*
Skilled Nursing Beds (Daily Fees):					
Private	*	*	*	*	*

<sup>\*</sup>Community opened independent living units in January 2021 and the healthcare center in March 2021.