

A Liberty Senior Living Community

Disclosure Statement

May 31, 2021

104 Holcombe Cove Road Candler, North Carolina 28715 (828) 418-2333

Unless earlier revised, this Disclosure Statement will remain effective until October 31, 2022. Delivery of this Disclosure Statement to a contracting party prior to execution of a contract for the provision of continuing care is required by North Carolina law. This Disclosure Statement has not been reviewed or approved by any government agency or representative to ensure accuracy or completeness of the information set out.

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I. Introduction

Pisgah Valley Retirement Community (the "<u>CCRC</u>", or the "<u>Community</u>") is a continuing care retirement community which offers its residents ("<u>Residents</u>") seventy-two (72 independent living Apartments (each an "<u>Apartment</u>") located in thirty-six (36) duplex buildings (the "<u>Independent Living Buildings</u>"), a wide array of services, a community center (the "<u>Community Center</u>"), and the security of access to an adjacent twenty-four (24) assisted living facility (the "<u>Assisted Living Units</u>") and a one hundred eighteen (118) bed skilled nursing facility (the "<u>Skilled Nursing Beds</u>") (collectively, the "<u>Healthcare Center</u>"). The Community is situated on an approximately 30-acre campus located in Candler, North Carolina (the "<u>Site</u>"). As of February 28, 2021, there were ninety (90) independent living residents under Unit Owner Contracts or Residency and Care Agreements.

II. Organization, Ownership and Management

A. <u>Organization</u>

The Pisgah Valley Retirement Center, LLC ("Pisgah Valley Center") is a North Carolina for-profit limited liability company formed for the purpose of leasing and operating independent living units, assisted living, and skilled nursing beds. Pisgah Valley Center is owned by Liberty Senior Living, LLC ("Liberty Senior Living"), a North Carolina limited liability company. The business address of Liberty Senior Living is 2334 S. 41st Street; Wilmington, North Carolina 28403. Liberty Senior Living is owned by Liberty Healthcare Group, LLC ("Liberty Healthcare Group"), a North Carolina limited liability company.

B. Facility Ownership

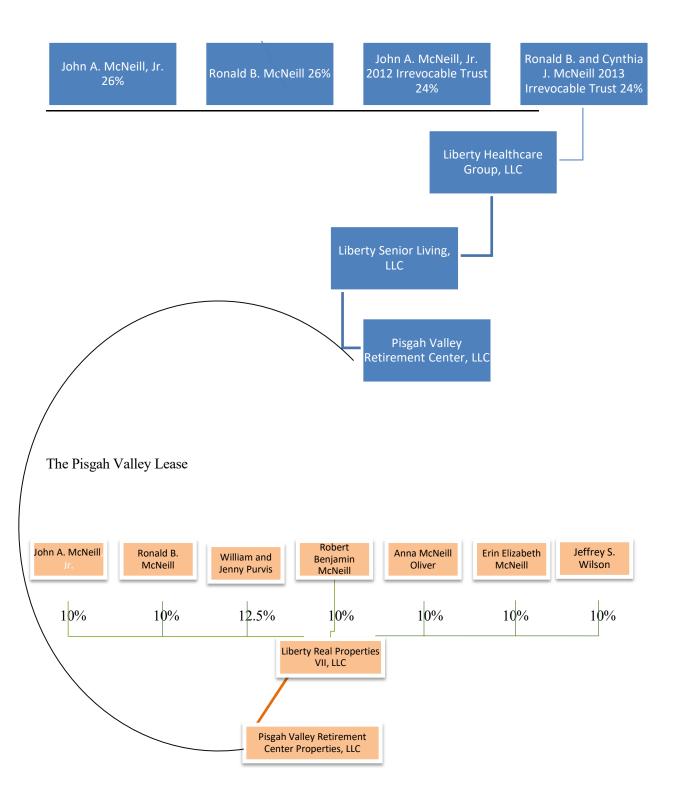
The Pisgah Valley Retirement Center Properties, LLC ("Pisgah Valley Properties") is a North Carolina for-profit limited liability company formed for the purpose of developing and owning real property and the buildings of the CCRC. Pisgah Valley Properties holds the certificate of need for one hundred eighteen (118) skilled nursing beds. Pisgah Valley Properties is owned by Liberty Real Properties VII, LLC, a North Carolina limited liability company.

Pisgah Valley Properties acquired the Site in February 2018, together with all of the improvements comprising the CCRC. Pisgah Valley Properties and Pisgah Valley Center have executed a lease agreement (the "Pisgah Valley Lease") for Pisgah Valley Center's use and operation of the Independent Living Buildings, the Community Center, the Healthcare Center, and the associated common areas.. The Pisgah Valley Lease has a term of ten (10) years and Pisgah Valley Center has the option to renew the Pisgah Valley Lease for five (5) additional terms of five (5) years each. Rent under the lease is an amount sufficient to satisfy the debt service coverage ratio required by Pisgah Valley Properties' lender. Pisgah Valley Properties is responsible for constructing, at Pisgah Valley Properties' sole cost and expense, all of the improvements leased pursuant to the Pisgah Valley Lease.

In May 2018, the North Carolina Department of Insurance issued a Continuing Care Retirement Community License to Pisgah Valley Center and Pisgah Valley Properties (collectively the "Company") as co-providers.

See organization/ownership chart below.

Organization/Ownership Chart



C. Healthcare

The CCRC will provide the Resident temporary or permanent assisted housing with services and skilled nursing services in the beds located within the Healthcare Center. The Healthcare Center operates twenty-four (24) Multi-Unit Assisted Housing with Services beds ("Assisted Living Units") and is licensed for one hundred eighteen (118) Skilled Nursing Beds. All Assisted Living Units and Skilled Nursing Beds ("Skilled Nursing Beds") in the Healthcare Center are available to the public; however, Residents under Residency and Care Agreements are given priority access to the available Assisted Living Units and Skilled Nursing Beds.

D. <u>Management</u>

Pisgah Valley Center operates the CCRC. No other person or entity referred to herein has assumed any financial responsibility for the fulfillment of Pisgah Valley Center's agreements or obligations, except as otherwise stated.

Pisgah Estates Unit Owners Association

<u>Pisgah Estates Unit Owners Association (the "Unit Owners Association")</u> is a North Carolina not-for-profit company formed in accordance with the North Carolina Condominium Act for the purpose for owning and managing the commonly owned property of CCRC's Independent Living Buildings. The Unit Owners Association began operations in 1975 and was incorporated in September 2008.

Pisgah Valley Properties has majority voting rights in the Unit Owners Association under the terms of a management agreement (the "Unit Owners Management Agreement"). Services are billed monthly and the Unit Owners Management Agreement is renewable each calendar year. The Unit Owners Association's revenue is generated exclusively through maintenance fees from independent living unit owners.

Liberty Living Management, LLC

Liberty Living Management, LLC ("<u>Liberty Living Management</u>") has executed a management agreement with Pisgah Valley Center in which Pisgah Valley Center pays Liberty Living Management a fee of five percent (5%) of total revenues derived from independent living units and six percent (6%) of total revenues derived from assisted living beds and skilled nursing beds paid to Pisgah Valley Center.

Liberty Living Management's headquarters are at 2334 S. 41st St., Wilmington, NC 28403. The following individuals are the key managers or corporate executives:

1. John A. McNeill, Jr. and Ronald B. McNeill

John A. McNeill Jr. and Ronald B. McNeill are managers of Liberty Senior Living, LLC as well as managers of Liberty Living Management.

John ("Sandy") A. McNeill, Jr. is a pharmacist by training and has had many years of business experience in the health care field. He has opened and operated four pharmacies and developed Medi-Care Supply Company from a relatively small operation with one location in 1975 to a multi-million dollar corporation with 16 locations when it was sold in 1986 to a Fortune 500 company.

Ronald ("Ronnie") B. McNeill is a Registered Professional Engineer with a Master's Degree in Business Administration. He brings technical, financial and health care insurance reimbursement expertise to the project. He previously served as Chief Financial Officer and Billing Manager of Medi-Care Supply Company. He contributes his substantial expertise in financial management and cost control to the efficient operation of the organization.

Together the McNeill's purchased their first nursing home in 1990, but the McNeill family's healthcare heritage dates all the way back to 1870 beginning with their great-grandfather. Over the last three decades the Liberty Healthcare Group has grown from a single nursing home to a fully integrated post-acute healthcare provider, which includes numerous nursing homes, assisted living facilities, independent living communities, continuing care retirement communities, and a home health and hospice company with several locations servicing various urban and rural counties in North Carolina, South Carolina, and Virginia. The McNeill family also operates a durable medical equipment company under the Liberty family as well as a retail and a long-term care pharmacy. The McNeill family comes from a tradition of service, dating back generations, and Sandy and Ronnie continue that tradition today as principals of one of the largest and most comprehensive healthcare companies in the state.

2. William B. Purvis

William ("Will") Purvis is a Manager of Liberty Living Management and President of Liberty Senior Living in Wilmington, North Carolina. He manages business development as well as capital financing for the Liberty companies. Prior to moving to Wilmington, Will worked with Grandbridge Real Estate Capital, a subsidiary of BB&T. Will was responsible for commercial mortgage production for the Eastern, Northeast and Triangle regions of the bank's network.

Will received a B.S. in Business Management from North Carolina State University and a Masters of Business Administration from Wake Forest University. He serves on the Senior Housing Product Council of Urban Land Institute, the Board of Directors for Cape Fear Council Boy Scouts of America, New Hanover Regional Medical Center Foundation, Wilmington Chamber of Commerce, and North Carolina Coastal Land Trust.

3. Cindy Stancil

Cindy Stancil, LNHA serves as the member and chairman of the Pisgah Estates Unit Owners Association Board of Directors. Cindy started her career in assisted living as the Administrator of Northridge Retirement Village in Raleigh, North Carolina in 1985. After four years of service, she moved to Wilmington, North Carolina, to open a new assisted living community, Liberty Commons Assisted Living. Over the past 30 years, Mrs. Stancil's responsibilities have grown from being the Administrator of an assisted living community to budgeting and training, policy and procedures development and implementation, research, design and development of nursing home, independent, and assisted living projects.

Cindy has served as a Board Member of the North Carolina Assisted Living Association as current Secretary and past President. She has worked in Task Force groups such as "The Star Rating program", the MUST pre-screening form, etc. with the Medical Care Commission, Division of Medical Assistance and Division of Health Services Regulation. Mrs. Stancil is a Licensed Assisted Living Administrator as well as a Licensed Nursing Home Administrator.

4. Nicole Cook

Nicole Cook, RN LNHA provides operational support to Liberty Living Management team in the role of Regional Operations Manager. Nicole is a native of Nashville, Tennessee, educated in North Carolina and has enjoyed a career in Healthcare for over 25 years. Nicole is an RN and is also licensed as a Nursing Home Administrator. Spending her career in both clinical and operational management, Nicole brings years of patient care and operational leadership to the team. With a passion for customer service and a dedication to quality patient care, she is active in ensuring that our Liberty Living communities provide the best possible experience for those we serve. Nicole resides in Wilmington, NC with her husband and daughter.

Facility Management

Michelle Grandy. Michelle Grandy became Executive Director of the CCRC in 2018. Ms. Grandy received a Bachelor's degree in Psychology from Southern Adventist University in

2009 and a Master's Degree in Management Leadership from Montreat College in 2015. She has been a licensed nursing home administrator in the State of North Carolina since October 2011. Previous to her current position, Michelle Grandy was Administrator of the Community's skilled nursing facility for four (4) years until 2016 and Administrator/Assistant Administrator of affiliated skilled nursing and independent living facilities in Elizabeth City, North Carolina for one (1) year and was Social Services Director of the Community's skilled nursing facility for two (2) years beginning in 2009. Throughout high school and college Ms. Grandy worked as a student aid, social services assistant, and activity assistant at the Community's skilled nursing facility. She currently serves on the Board of the North Carolina Health Care Facilities Association.

E. Related Parties.

The CCRC is managed and operated by various related parties pursuant to agreements entered into between those parties and the CCRC. These transactions are considered related party transactions and are settled through related party cash accounts and payments to the other entities.

F. <u>Legal Disclaimer</u>

No owners, managers, members, or management of the Company (i) have been convicted of a felony or pleaded nolo contendere to a felony charge, or been held liable or enjoined in a civil action by final judgment for a felony or civil action involving fraud, embezzlement, fraudulent conversion, or misappropriation of property; or (ii) are subject to a currently effective injunctive or restrictive court order, or within the past five years, had any state or federal license or permit suspended or revoked as a result of an action brought by any governmental agency or department, arising out of or related to business activity of health care, including actions affecting a license to operate a foster care facility, nursing home, retirement home, home for aged, or facility subject to N.C.G.S. Section 58-64 or a similar law in another state.

No professional service firm, association, trust, partnership, or corporation other than those stated above, in which this person has, or which has in this person, a ten percent (10%) or greater interest and which is presently intended shall currently or in the future provide goods, leases, or services to the facility, or to residents of the facility, of an aggregate value of five hundred dollars (\$500.00) or more within any year.

G. Affiliations

The Company is a private independent, for-profit limited liability company, which is not affiliated with any religious, charitable or other affinity group.

III. Facility Description and Amenities

A. Location

The Community is located on approximately 30 acres, having an address of 104 Holcombe Cove Road, Candler, North Carolina and is near the Smoky Mountains of western North Carolina, approximately 10 miles west of Asheville.

B. <u>Layout and Types of Accommodations</u>

The CCRC campus consists of seventy-two (72) Apartments located within thirty-six (36) Independent Living Buildings with two-bedroom and two-bedroom with den floor plans (all with single-car garages) that range from approximately 1,200 to 1,500 square feet. The CCRC can accommodate up to one hundred forty four (144) Residents, all of whom will be provided services pursuant to their respective Unit Owner Contract or Residency and Care Agreement. Subject to the terms and conditions of the Residency and Care Agreement and the limits of the Company's license, a full continuum of healthcare services are to be provided in the Healthcare Center. In addition, Residents will be given priority access to the available Assisted Living Units and Skilled Nursing Beds.

Each Apartment owner holds title and deed to their individual Apartment and, except for Apartments owned by the Company, is subject to a "Contract of Sale" or a "Contract of Sale with Right of First Refusal on Subsequent Transfer" (collectively "<u>Unit Owner Contracts</u>") with the Company. Under the Unit Owner Contract, when the unit owner decides to sell the Apartment, the Company has the right of first refusal to purchase the Apartment from the owner based upon the current appraised value. Once the Company owns all seventy-two (72) Apartments, the Pisgah Estates Unit Owners Association will be dissolved. As of February 28, 2021, twelve (12) of the seventy-two (72) Apartments were owned by individuals under Unit Owner Contracts with one (1) unit purchase pending.

C. <u>Amenities</u>

- 1. <u>Community Center</u>. The Community Center is a social center for Residents to gather. The Community Center features opportunities for receptions, wireless internet, billiards, games in a multi-purpose room.
- 2. <u>Wellness Center</u>. The on-site wellness center (the "<u>Wellness Center</u>") provides an array of wellness programs for the Residents. Facilities and services include fitness equipment, exercise classes, indoor heated pool and certain wellness education programs.

IV. Services

- A. <u>Basic Services</u>. Subject to the terms and conditions of the Residency and Care Agreement, the following basic services (collectively "<u>Basic Services</u>") are included in the Monthly Service Fee (defined below):
 - 1. <u>Appliances and Furnishings</u>. The Apartment includes the following appliances and furnishings: window coverings; standard flooring;

appliances, including an electric range/self-cleaning oven, refrigerator/freezer with icemaker, garbage disposal, microwave, dishwasher, washer, dryer, smoke and fire detectors, an individual climate control system, an individual hot water heater, a 24-hour emergency call system and other permanent fixtures. All other appliances and furnishings for the Apartments not listed above are to be provided by the Resident.

- 2. <u>Utilities</u>. Included with residency in an Apartment are heating, air conditioning, water, sewer, gas, electricity, trash removal and pest control.
- 3. <u>Maid Services</u>. The Resident agrees to keep the Apartment in a clean and orderly condition. On a bi-weekly basis, the Company will provide basic housekeeping services in the Apartment.
- 4. <u>Maintenance Services</u>. The Company will be responsible for normal wear and tear, maintenance and replacement of the property, furnishings and equipment owned or leased by the Company for use in the CCRC. The Resident will be responsible for any damage to such property, furnishings and equipment, including the cost of repair or replacement or the diminution in value thereof, caused by the Resident, the Resident's guests or the Resident's pets. The Resident will be responsible for the maintenance and repair of their personal property.
- 5. <u>Grounds Keeping.</u> The Company will maintain and repair the Community's grounds, including lawn, tree and shrubbery. Personal plantings and customization of landscaped areas are subject to the Company's approval.
- 6. <u>Use of CCRC Common Areas</u>. The Residents have the non-exclusive right, along with other residents, to use the CCRC's common areas, including, but not limited to, the dining rooms, lounges, lobbies, library, social and recreational rooms and designated outdoor activity areas.
- 7. <u>Use of the Wellness Center</u>. The Company will provide health and wellness programs and services at its on-site Wellness Center, including: use of fitness equipment, exercise classes, use of an indoor heated pool and hot tub and certain wellness education programs. The Resident will be advised of any required fee for a wellness program before enrolling in such program.
- 8. <u>Programs</u>. Recreational, social, educational and cultural activities will be coordinated by the CCRC's staff. Some activities are subject to an additional charge.
- 9. <u>Parking</u>. The Company will provide parking areas for one personal vehicle and limited parking for the Residents' guests..
- 10. <u>Transportation</u>. The Company will provide scheduled transportation to

locations routinely visited by Residents of the Community such as: shopping centers, medical offices and social events. Some transportation is subject to an additional charge.

- 11. <u>Emergency Response System</u>. The Company will provide, on a twenty-four (24) hour basis, an emergency call system. Response to a call shall be limited to an evaluation of the Resident's needs. If other medical response is determined necessary, the Resident is responsible for any costs associated with such other medical response, including emergency medical transportation.
- 12. <u>Insurance</u>. The Company will maintain general liability and hazard insurance on the property within the CCRC owned or leased by the Company, but will not be responsible for the Resident's personal property.
- B. Optional Services. A schedule of fees for services provided at extra cost including, but not limited to, those optional services described below (collectively "Optional Services"), shall be established by the Company and shall be made available to the Resident. The Optional Services currently expected to be offered by the Company include the following:
 - 1. <u>Meals</u>. The Company does not offer a meal plan. The Resident shall be entitled to dine in any of the Community's dining venues. Charges for food and beverages shall be billed directly to the Resident on a monthly basis in accordance with a published fee schedule.
 - 2. <u>Transportation Services</u>. If a Resident_requests transportation in addition to that provided as a Basic Service, the Company may provide such transportation provided the Company has adequate transportation staff available at such date and time and to destinations that the Company identifies as being within the geographic area of transportation services.
 - 3. <u>Food Services</u>. If a Resident requests food services or catered services in addition to those provided as a Basic Service, the Company may provide such additional food services or catered services for an additional cost.
 - 4. <u>Tray Service</u>. Residents may request that meals be delivered to the Apartment ("<u>Tray Service</u>") for a delivery charge; provided, however, that the Tray Service may not be requested for more than three (3) consecutive days except at a physician's or nurse's direction.
 - 5. <u>Activities</u>. Due to their special nature, a fee may be required for some wellness and life enrichment programs.
 - 6. <u>Additional Maid Service</u>. If a Resident requests or requires housekeeping services in addition to those provided as a Basic Service, the Company may

provide such services if staff is available to provide such services.

- 7. <u>Salon Services</u>. Salon services in the Beauty Salon will be charged directly to the Resident in accordance with a published fee schedule.
- 8. <u>Additional Parking</u>. Additional parking, including garage parking if available, may be made available to the Residents in accordance with a published fee schedule.
- 9. <u>Personal Emergency Transmitter</u>. The provision of a Personal Emergency Transmitter ("PET") which shall transmit to the local emergency responders.

C. Healthcare

The Company will provide healthcare services to the Residents in the Healthcare Center. Care in the Healthcare Center will only be provided within the limits of The Company's license. Hospital-level services are not provided within the Healthcare Center. Such level of care must be obtained from a hospital. The costs related to any hospitalization are the responsibility of the Resident.

The Healthcare Center's Medical Director will determine the appropriate level of nursing care required by the Resident upon admission to the Healthcare Center. Residents who are unable to return to their Apartment will have the benefit of permanent care in the Healthcare Center. If the appropriate level of healthcare based upon the needs of the Resident may not be obtained or are not provided within the Healthcare Center, such level of care must be provided by another provider of healthcare services, including, but not necessarily limited to, a hospital, and the costs of those services are the responsibility of the Resident. The Resident (i) acknowledges and agrees that the Company will not be responsible for any claims, damages or expenses resulting from injury or death suffered by the Resident which is caused by, attributable to or in any way connected with the negligence or intentional acts or omissions of the physicians, employees or agents of such any such other provider of healthcare services and (ii) releases the Company from liability for any such claims, damages or expenses.

V. Expansion/Development

There are no ongoing or proposed expansion or development projects.

VI. The Continuing Care Concept

The Company's continuing care concept ensures a Resident, so long as the Resident is in compliance with the Residency and Care Agreement, residence in an Apartment, a wide array of personal services and long-term nursing care in the Healthcare Center if the Resident can no longer live independently.

VII. The Residency and Care Agreement

To reside in an Apartment the prospective Resident and the Company will enter into a Residency and Care Agreement (the "Residency and Care Agreement"). A copy of the Residency and Care Agreement applicable to the Apartment is attached hereto as Exhibit E. As outlined in the Residency and Care Agreement, residency in the CCRC provides the Resident with use of the CCRC's common facilities, the Basic Services described above and healthcare in the Healthcare Center when the Resident is no longer capable of independent living. To the extent the terms of the Residency and Care Agreement differ from the summary contained in this Disclosure Statement, the terms of the Agreement shall control. The basic terms and conditions contained in the Residency and Care Agreement are summarized as follows:

- A. <u>Term.</u> The term of the Residency and Care Agreement shall be from the date of execution of the Residency and Care Agreement until termination in accordance with the Residency and Care Agreement (the "<u>Term</u>").
- B. <u>Eligibility Requirements</u>. Eligibility for residency in the Community is conditioned upon, among other things more particularly described in the Residency and Care Agreement, the following:
 - 1. <u>Age Criteria</u>. The requirements for admission into the CCRC are nondiscriminatory except as to age. Admission is restricted to persons sixty-two (62) years of age or older with the exception of a younger second occupant. An underage second occupant may be approved for residency in the Apartment in the Company's sole discretion but must, at a minimum, be fifty (50) years of age and meet the other requirements for residency in the CCRC. The Company reserves the right to limit the number of Residents under the age of sixty-two (62) that will live in the CCRC.
 - 2. <u>Preliminary Health Screen</u>. The Resident must be capable of living independently and must satisfy the then current independent living criteria as published by the Company, which may be amended from time to time in the Company's sole discretion. The Resident shall provide to the Company an internal preliminary health screen substantially in the form attached to the Residency and Care Agreement, completed by the Resident's primary physician and certifying that the Resident meets the independent living criteria within the period outlined in the Residency and Care Agreement.
 - 3. <u>Financial Condition</u>. The Company must be satisfied that the Resident has the financial income and assets to pay the Entrance Fee (the "<u>Entrance Fee</u>"), the Monthly Service Fee (the "<u>Monthly Service Fee</u>"), extra meal charges, charges for additional services, personal living expenses, and the future adjustments of these charges during the Term of this Agreement. Immediately prior to the Occupancy Date, the Resident will affirm to the Company that the Resident's financial situation does not differ materially or adversely from the financial situation as presented in the Application

Forms. If the Resident's then personal financial situation differs materially and adversely from the Resident's prior financial situation, the Company may terminate the Residency and Care Agreement. After the Occupancy Date, the Company may require updated financial information. In the case of two Residents occupying an Apartment, and in the event of the death of one of the occupants, the surviving Resident will be required to submit an update of the original Application Forms within thirty (30) days after the Company's request for the same.

- C. <u>Priority Partner Agreement</u>. A prospective resident may execute a Priority Partner Agreement (the "<u>Priority Partner Agreement</u>") with the Company to be placed on the waiting list for an Apartment.
- D. <u>Residency and Care Agreement</u>. Upon approval for residency by the Company, the Resident shall execute a Residency and Care Agreement.
- E. <u>Changes to Apartment</u>. Any structural or physical change or redecoration and remodeling of any kind within or outside the Apartment may only be made by the Resident only with the prior written consent of the Company, which shall be granted at the Company's sole discretion, and at the sole expense of the Resident. All such improvements or changes shall be the property of the Company. Upon vacating the Apartment, the Resident, or the Resident's estate, shall be responsible for the costs of returning the Apartment to the condition that existed prior to the Resident taking possession of the Apartment.
- F. <u>Changes in Condition Prior to Occupancy</u>. If after the execution of the Residency and Care Agreement and prior to the Occupancy Date the Resident's health or mental condition is such that, in the sole discretion of the Company, the Resident no longer meets the qualifications to live independently in the CCRC, and the Residency and Care Agreement is not otherwise terminated, such Resident may be transferred directly to the Healthcare Center. All fees and other charges due must be paid prior to any direct transfer. In the event there is more than one Resident occupying an Apartment and one Resident is transferred directly to the Healthcare Center, the other Resident shall continue to be obligated under the Residency and Care Agreement and pay the required Monthly Service Fee applicable to a single Resident.
- G. <u>Fees and Billing</u>. Residents shall be required to pay the Monthly Service Fee and other fees as set forth in the Residency and Care Agreement. Fees payable by the Residents are described in more detail below.
- H. <u>Permitted Occupants</u>. The Resident(s) named in the Residency and Care Agreement and no other person shall reside in or occupy the Apartment during the term of the Residency and Care Agreement, except with the express prior written approval of the Company. If a second occupant who is not a party to the Residency and Care Agreement is accepted for residency in the CCRC after the date of the Residency and Care Agreement, such acceptance shall be subject to the approval of the Company and

adherence to policies then governing all other admissions and such second resident shall enter into a Residence and Care Agreement. If the second occupant does not meet the requirements for residency, or does not execute a Residency and Care Agreement, he or she shall not be permitted to occupy the Apartment.

If two residents of the Community under separate Residency and Care Agreements wish to occupy one apartment, the residents may occupy either apartment and shall surrender the apartment the residents will not occupy. If the Apartment in the Residency and Care Agreement is surrendered, the Residency and Care Agreement will terminate and a refund of the Entrance Fee will be paid to the Resident. If the Apartment in the Residency and Care Agreement is occupied, the Residency and Care Agreement will terminate, the residents will execute a new Residency and Care Agreement and the Entrance Fee paid under the original Residency and Care Agreement will be applied to the Entrance Fee under the new Residency and Care Agreement.

A second occupant includes, but is not limited to, a spouse as defined by State statute.

- I. Transfers. Should the Resident desire to transfer to another Apartment, the Resident must notify the Company in writing. Following receipt of this request, and subject to availability, the Company may grant the Resident an option to move to the next available Apartment of the size requested. Upon transfer to a new residence, the Monthly Service Fee for the month in which the move takes place shall be prorated to reflect the percentage of the month that the Resident spends in each type of residence. If the Entrance Fee the Resident paid for the original Apartment is less than the current Entrance Fee for the subsequent apartment, the Resident will pay an amount equal to the difference between the Entrance Fee of the original Apartment and the current Entrance Fee of the subsequent apartment. If the Entrance Fee paid by the Resident for the original Apartment is greater than the current Entrance Fee for the subsequent apartment, the Resident will not be entitled to a refund as a result of the difference between such Entrance Fees. With all transfers, there will be an up-fitting charge for the vacated residence based on the current rate established by the CCRC at the time of the transfer. The Resident will move all furnishings and belongings to the new residence within ten (10) days of the established occupancy date for the new residence. Any moving expense will be the responsibility of the Resident.
- J. <u>Death or Transfer of One Resident</u>. If one of the Residents named in the Residency and Care Agreement dies, moves out or is permanently transferred to the Healthcare Center or any other nursing center, the remaining Resident will continue to be bound by the terms of the Residency and Care Agreement except that the Monthly Service Fee will be reduced to the single occupancy rate then in effect.
- K. <u>Smoking Policy</u>. The CCRC is smoke-free. No smoking is permitted in the Apartments (to include balconies) or any other building or location in or on the Community's premises. The Resident agrees to abide by the CCRC's Rules and Regulations concerning smoking.

- L. Pets. Subject to the prior written consent of the Company, which such consent shall be at the sole and absolute discretion of the Company, pets may be permitted in the Apartments. Pets must be on a leash at all times when not in a Resident's Apartment. Pets must be healthy, have current shots and rabies immunization, and be free of fleas and other parasites. The Resident must provide the Company with documentation that their pets have received all required shots and immunizations. The Resident is responsible for any costs expended by the Company for the failure of such Resident to adhere to the CCRC's pet policy, including, but not limited to, the cost of disinfection, cleaning and fumigation. Pets are prohibited in the dining spaces, the multipurpose room, the chapel, and the art space and activity rooms. The Resident understands and agrees that the pet must be removed from the Apartment, upon fourteen (14) days' prior written notice from the Company, if the pet becomes a nuisance to other Residents of the CCRC, as determined by the Company in its sole and absolute discretion. The Resident agrees that if the Resident has been approved to have a pet living in the Apartment, and elects to do so, the Resident shall pay a nonrefundable pet fee in the amount posted at the time the pet is registered.
- M. <u>Health Insurance</u>. Prior to the Occupancy Date, each Resident shall provide evidence of health insurance coverage to the Company at a level reasonably satisfactory to the Company.

N. Terminations

- 1. <u>Termination by Resident</u>. Upon the termination of the Residency and Care Agreement, the Resident shall have no further rights to reside in the CCRC. The Residency and Care Agreement may be terminated or cancelled by the Resident under the following terms and conditions:
 - (a) Rescission During First Thirty (30) Days. The Resident may terminate the Residency and Care Agreement for any reason within thirty (30) days following the later of the execution of the Residency and Care Agreement or receipt by the Resident of the Disclosure Statement (the "Rescission Period"), and the Resident is not required to move into the facility before expiration of the Rescission Period. The Resident's termination of the Residency and Care Agreement during the Rescission Period is without penalty, and all payments made by the Resident before such rescission, less a service charge of One-Thousand Dollars (\$1,000.00) and less any charges specifically incurred by the Company at Resident's request and set forth in Exhibit C of the Residency and Care Agreement or in writing in a separate addendum to the Agreement, signed by the Resident and the Company. Any refund shall be paid within thirty (30) days after the Company receives written notice of the Resident's election to terminate the Residency and Care Agreement.
 - (b) <u>Termination After Rescission Period but Prior to the Occupancy Date</u>. For Residents electing to reside in an Apartment, the Resident may terminate the Residency and Care Agreement for any reason after the Rescission Period but

prior the Occupancy Date upon prior written notice to the Company. In the event of such termination, the Resident shall be entitled to a refund of all monies paid to the Company, except, as the case may be, any costs or other charges that the Resident and the Company agree in advance are non-refundable.

(c) General Termination Right. The Resident may terminate the Residency and Care Agreement at any time for any reason by giving the Company thirty (30) days' written notice signed by the Resident (or both of them if there are two Residents). In the event of such termination by a Resident for reasons other than those permitted in the Residency and Care Agreement, the Resident shall pay the Company for all Optional Services rendered by the Company to the Resident through the date of termination and shall continue to be liable for the Monthly Service Fee until the date that all of the Resident's personal belongings are removed from the Apartment. In addition, the Resident shall be responsible for payment of liquidated damage of one month's rental charge, calculated at the existing market rate.

2. Termination by Death or Serious Illness

- (a) Termination by Death or Serious Illness Prior to the Occupancy Date. If prior to the Occupancy Date the Resident dies or is precluded from living in the CCRC under the terms of the Residency and Care Agreement as a result of serious illness, injury, non-qualification or incapacity, the Residency and Care Agreement will automatically terminate. In the event the Residency and Care Agreement is terminated provided for in the Residency and Care Agreement, the Resident or the Resident's estate shall be entitled to a refund of any amounts paid to the Company, except, as the case may be, a service charge of One-Thousand Dollars (\$1,000.00) and for costs or other charges that the Resident and the Company agree in advance are non-refundable. Such refund shall be paid by the Company within thirty (30) days after the Residency and Care Agreement is terminated pursuant to the applicable subsection of the Residency and Care Agreement. The foregoing notwithstanding, if there is more than one Resident, the Residency and Care Agreement will continue to be binding on the surviving or eligible Resident unless and until the Residency and Care Agreement is terminated as to or by the surviving Resident as provided for in the Residency and Care Agreement.
- (b) <u>Termination by Death or Serious Illness After the Occupancy Date</u>. If the Resident dies after the Occupancy Date or the Resident is precluded from living in the CCRC under the terms of the Residency and Care Agreement as a result of serious illness, injury, or incapacity and the serious illness, injury or incapacity that is not otherwise addressed by the provision of the Residency and Care Agreement, the Residency and Care Agreement shall terminate. In the event, the Resident or the estate of the Resident shall pay for any Optional Services rendered to the Resident through the date of termination and shall

continue to be liable for the Monthly Service Fee until the later of the date that all of the Resident's personal belongings are removed from the Apartment and the Apartment can be made ready for re-occupancy. The foregoing notwithstanding, if there is more than one Resident, the Residency and Care Agreement will continue to be binding on the surviving or eligible Resident until the Residency and Care Agreement is terminated as to or by the surviving Resident as provided for in the Residency and Care Agreement.

3. <u>Termination by the Company</u>

- (a) Termination by the Company Prior to the Occupancy Date. If, in the Company's sole discretion, the Resident does not satisfy the criteria for occupancy in the CCRC, the Residency and Care Agreement shall terminate upon the Company's notification to the Resident of non-approval. In such event, all amounts paid to the Company shall be refunded to the Resident within thirty (30) days after the Company provides the Resident notice of non-approval.
- (b) <u>Termination by the Company after the Occupancy Date</u>. The Company may terminate the Residency and Care Agreement upon thirty (30) days' written notice to the Resident in the event of the following:
 - (1) The Resident fails to make payments to the Company of any amounts when due and such failure is not cured within fifteen (15) days after notice is given to the Resident;
 - (2) The Resident fails to comply with any term of the Residency and Care Agreement not involving the payment of money or any provisions of the Rules and Regulations and the Resident fails to cure such non-compliance within seven (7) days after written notice from the Company; or
 - (3) The Resident, the Resident's authorized representative makes a material misrepresentation or omission in the information provided to the Company for its consideration of the Resident for residency in the CCRC.
- (c) <u>Immediate Termination</u>. If the Company determines in its sole and absolute discretion that a Resident's behavior interferes with or threatens to interfere with the safety of the Resident or the quiet enjoyment or safety of other Residents, visitors and/or staff of the CCRC, or if the Resident's behavior is a detriment to other residents, visitors, and/or staff of the CCRC, the Company may immediately terminate the Residency and Care Agreement and the Resident shall promptly vacate the Apartment. In such event, the Resident shall pay the Company through the date of termination and shall continue to be liable for the Monthly Service Fee until all of the Resident's personal belongings are removed from the Apartment.

(d) Effect of Termination by the Company after the Occupancy Date. In the event the Company terminates the Residency and Care Agreement after the Occupancy Date pursuant to the applicable subsections of the Residency and Care Agreement, the Resident shall promptly vacate the Apartment, but shall pay the Company for all Optional Services rendered by the Company through the date of termination and shall continue to be liable for the Monthly Service Fee until the date that all of the Resident's personal belongings are removed from the Apartment.

VIII. Fees

The following is a list of the fees and charges expected to be charged to the Residents of the CCRC.

A. <u>Entrance Fee</u>. Upon the execution of the Residency and Care Agreement, the Resident shall pay an Entrance Fee, as indicated on <u>Exhibit C</u> of the Residency and Care Agreement. The Entrance Fee provides the Resident with a right to occupy the Apartment unless terminated as provided in the Agreement. The Entrance Fee is non-transferable, non-interest bearing and shall be the property of the Company for use in accordance with the terms of the Agreement, and shall not be subject to the claims of the Resident's creditors. Any refundable portion of the Entrance Fee shall be governed by the Residency and Care Agreement.

The Resident may choose from two Entrance Fee refund options--a 0% or a 90% Entrance Fee refund. Refunds will be computed on a declining balance basis as outlined in the Residency and Care Agreement. Once the Agreement is executed, the Entrance Fee refund option selected cannot be changed. The Company may, for any lawful reason, limit availability of any of these Entrance Fee refund options.

The terms of payment of the Entrance Fee are as follows:

- 1. <u>Priority Deposit</u>. Upon entering into a Priority Partner Agreement (the "<u>Priority Partner Agreement</u>") and prior to entering into the Residency and Care Agreement, the Resident agrees to pay One Thousand Dollars (\$1,000.00) as a priority deposit (the "<u>Priority Deposit</u>.
- 2. <u>Reservation Fee.</u> Once the Company has approved the Resident's application, upon entering into the Residency and Care Agreement, the Resident shall pay an amount equal to ten percent (10%) of the Entrance Fee (the "<u>Reservation Fee</u>"), less any Priority Deposit previously paid.
- 3. Options and Custom Features. The Company will present the Resident with a written quote specific to the Resident's options and custom feature request detailing the prices. The cost of options and custom features selected will be invoiced by the Company for the selected options or custom features and is due by the Resident upon receipt of such invoice. The amounts for options

- and custom features will not be considered part of the Entrance Fee when calculating the refund.
- 4. <u>Balance of the Entrance Fee.</u> The balance of the total Entrance Fee for the Apartment will be due and payable prior to the Occupancy Date, unless otherwise agreed to in writing by management.
- B. Monthly Service Fee. Throughout the term, Residents shall pay the Company a Monthly Service Fee (the "Monthly Service Fee") as described in Exhibit C attached to the Residency and Care Agreement. The Monthly Service Fees shall be paid by the Resident on or before the fifth (5th) day of each month for Basic Services to be rendered that month with the first payment due on or before the Occupancy Date. The Monthly Service Fee shall be due regardless of whether or not the Apartment is actually occupied by the Resident on the scheduled Occupancy Date and such Monthly Service Fee will not be adjusted if the Resident is voluntarily absent from the CCRC at any time after such date. If the Resident obtains possession of the Apartment prior to the first of a month, the Resident shall pay the Company the first Monthly Service Fee on a pro-rata basis based on the actual number of days contained in the month.
- C. <u>Adjustments in the Monthly Fee</u>. The Company reserves the right to change the amount of the Monthly Service Fee upon thirty (30) days' written notice prior to the beginning of each calendar year. Adjustments to the Monthly Service Fee will be made as may be reasonably necessary according to the economic requirements and conditions of the Company and the level and quality of services provided to the residents of the CCRC and consistent with operating on a sound financial basis. See Exhibit F for five years of the historical average dollar amount of increases in fees.
- D. <u>Fees for Optional Services</u>. The Resident shall receive a monthly statement from the Company showing the total amount of fees and other charges owed by the Resident, which shall be paid by the fifth (5th) day of each month. A list of fees for recurring optional services ("<u>Optional Services</u>") the Resident has elected to purchase as of the date of the Residency and Care Agreement is attached hereto as <u>Exhibit C</u>.
- E. <u>Healthcare Center Fees and Charges</u>. The Healthcare Center will consist of accommodations, equipment and staffing necessary for assisted housing with services and skilled nursing care services on a temporary or permanent basis. The Company shall establish and publish rates for accommodations and services at the Healthcare Center. Fees for residency in the Healthcare Center shall otherwise be payable in accordance with the Residency and Care Agreement and in accordance with the then published Healthcare Center charge.
- F. Refund of Fees. Refund of fees may occur as follows:
 - 1. <u>Priority Deposit</u>. The Priority Deposit is fully refundable should the Resident choose not to proceed with the reservation process and not enter into the

- Residency and Care Agreement for any reason. The Priority Deposit will be fully applied toward the Entrance Fee should the Resident proceed with the reservation process and enter into the Residency and Care Agreement.
- 2. Rescission Period. If the Resident cancels during the Rescission Period (as defined in the Residency and Care Agreement), the Priority Deposit or Entrance Fee Monthly Service Fee (and any other fees paid by Resident) in accordance with this Residency and Care Agreement will be refunded to the Resident, without interest, less a service charge of One Thousand Dollars (\$1,000.00) and less any charges specifically incurred by the Company at Resident's request and set forth in Exhibit C of the Residency and Care Agreement or in writing in a separate addendum to the Residency and Care Agreement, signed by the Resident and the Company. Any refund shall be paid within thirty (30) days after the Company's receipt of the Resident's written notice of rescission.
- 3. Permanent Transfers to the Healthcare Center. Upon termination of the Residency and Care Agreement, the Resident may draw against the refundable portion of the Entrance Fee, provided a new resident of the Apartment has paid an Entrance Fee, to supplement payment of charges in the Healthcare Center if the Resident's other assets from all available sources are insufficient to cover the charges in the Healthcare Center. The Company will require the Resident to demonstrate the unavailability of other resources to cover costs in the Healthcare Center.
- 4. Withdrawal from the Community. Upon termination of this Agreement, the refund due shall be the Entrance Fee paid multiplied by the percentage based on the declining balance table below (i.e., the refundable amount) less: (i) any amount due to the Company for monthly care or other unpaid services when this Agreement terminates, (ii) any costs we pay to restore the Apartment to its original condition (normal wear and tear and any fire or other casualty loss excepted), and (iii) any costs the Company pays to remove, store or dispose of personal property left in the Apartment. Any refundable amount shall be paid to the Resident who withdraws from Community only when the Apartment is reserved by a new resident and thirty (30) days after the Company collects the full Entrance Fee from the new resident or 24 months after termination of this Agreement (whichever occurs first). Any refund due shall be paid to the estate of the deceased Resident or to a beneficiary identified in advance by the Resident.

The portion of the Entrance Fee that is refundable to the Resident will decline over time, based on the amount of time that has elapsed since the Occupancy Date and the type of contract, as follows:

	% Refundable		
Month of	0%	90%	
Occupancy*			
1 st	90%	90%	
2 nd	90%	90%	
3 rd	90%	90%	
4 th	90%	90%	
5 th	90%	90%	
6 th	85%	90%	
7 th	80%	90%	
8 th	75%	90%	
9 th	70%	90%	
10 th	65%	90%	
11 th	60%	90%	
12 th	55%	90%	
13 th	50%	90%	
14 th	45%	90%	
15 th	40%	90%	
16 th	35%	90%	
17 th	30%	90%	
18 th	25%	90%	
19 th	20%	90%	
20 th	15%	90%	
21 st	10%	90%	
22 nd	5%	90%	
23 rd and beyond	0%	90%	

^{*}The percentages in the table do not apply during the rescission period as described above.

G. <u>Late Charges</u>. The Company will charge a one percent (1%) late payment charge per month on any Monthly Fees and extra charges that have not been paid within five (5) days after their due date.

IX. Financial Information

- A. <u>Audited Financial Statements</u>. Audited financial statements of the Company as of and for the year ended December 31, 2020 are included as <u>Exhibit A</u>.
- B. <u>Actual versus Forecasted Results</u>. A narrative of material differences between the previously forecasted financial statements and actual results of operations for the year

- ended December 31, 2020 for the Company are included in Exhibit B.
- C. <u>Interim Financial Statements</u>. Interim financial statements for the three-month period ended March 31, 2021 for the Company are included as <u>Exhibit C</u>.
- D. <u>5-Year Prospective Financial Statements</u>. Financial forecasts for each of the five years ending December 31, 2025 for the CCRC as compiled by an independent public accountant are included as Exhibit D.
- E. Reserves, Escrow and Trusts. North Carolina law requires continuing care retirement communities such as the Community to maintain operating reserves equal to fifty percent (50%) of the total operating costs in a given year, or twenty-five percent (25%) of such total operating costs if occupancy as of a certain date exceeds ninety percent (90%) of the continuing care retirement community's capacity (such reserve amount is referred to herein as the "Statutory Reserve"). This law provides security to the Residents that the continuing care retirement community will be able to meet its contractual obligations to provide continuing care. The Company's Statutory Reserve will be maintained through a letter of credit issued by a financial institution approved by the North Carolina Department of Insurance (the "Letter of Credit"). The Letter of Credit will name the Company the beneficiary and be in an amount sufficient to satisfy the Statutory Reserve requirement.

X. Other Material Information

None.

EXHIBIT A AUDITED FINANCIAL STATEMENTS [ATTACHED]

COMBINED FINANCIAL STATEMENTS AND SUPPLEMENTARY INFORMATION

As of and for the Year Ended December 31, 2020

And Report of Independent Auditor



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Report of Independent Auditor

To the Members Pisgah Valley Wilmington, North Carolina

We have audited the accompanying combined financial statements of Pisgah Valley, a group of entities under common control, which comprise the combined balance sheet as of December 31, 2020, and the related combined statements of operations and changes in members' equity and cash flows for the year then ended, and the related notes to the combined financial statements.

Management's Responsibility for the Combined Financial Statements

Management is responsible for the preparation and fair presentation of these combined financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of combined financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these combined financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the combined financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the combined financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the combined financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the combined financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the combined financial statements.

We believe the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the combined financial statements referred to above present fairly, in all material respects, the financial position of Pisgah Valley as of December 31, 2020 and the results of its operations and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

Supplementary Information

Our audit was conducted for the purpose of forming an opinion on the combined financial statements as a whole. The supplementary information is presented for the purpose of additional analysis and is not a required part of the combined financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the combined financial statements. The information has been subjected to the auditing procedures applied in the audit of the combined financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the combined financial statements or to the combined financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated, in all material respects, in relation to the combined financial statements taken as a whole.

Charlotte, North Carolina

Cherry Bekaert LLP

May 12, 2021

COMBINED BALANCE SHEET

DECEMBER 31, 2020

ASSETS		
Current Assets:		
Cash	\$	3,407,700
Cash - restricted		49,400
Investments		1,062,941
Resident/patient receivable, net		1,257,023
Accounts receivable - other		78,022
Inventories		105,678
Prepaid expenses		80,140
Total Current Assets		6,040,904
Property and equipment, net		17,656,674
Noncurrent Assets:		
Intangible asset		2,905,000
Accounts receivable - related parties		4,513,350
Notes receivable - owners		4,648,721
Other assets		61,136
Total Noncurrent Assets		12,128,207
Total Assets	\$	35,825,785
LIABILITIES AND MEMBERS' EQUITY		
Current Liabilities:		
Current portion of long-term debt	\$	554,106
Resident refunds, current portion		1,056,318
Deferred revenue, current portion		982,697
Accrued expenses and other payables		1,426,876
Total Current Liabilities		4,019,997
Noncurrent Liabilities:		
Accounts payable - related parties		3,131,348
Long-term debt, noncurrent portion		19,128,653
Resident refunds, noncurrent portion		10,051,145
Deferred revenue, noncurrent portion		2,149,727
Notes payable - owners		104,800
Total Noncurrent Liabilities		34,565,673
Total Liabilities		38,585,670
Members' Equity		(2,759,885)
Total Liabilities and Members' Equity	\$	35,825,785

COMBINED STATEMENT OF OPERATIONS AND CHANGES IN MEMBERS' EQUITY

YEAR ENDED DECEMBER 31, 2020

Revenues, Gains, and Other Support:	
Resident/patient revenue	\$ 13,338,500
Independent living revenue	1,098,361
Rent revenue	4,200
Other revenue	308,938
Entrance fee amortization	213,024
Total Revenues, Gains, and Other Support	14,963,023
Expenses:	
Resident/patient services	6,681,268
Dietary	1,027,567
Laundry	141,917
Housekeeping	436,312
Plant operations	1,079,697
Physical plant	123,314
General and administrative	1,430,993
Management fees	876,162
Interest	752,127
Depreciation and amortization	881,604
Loss on disposal of vehicle	1,576
Other expense	1,277
Total Expenses	 13,433,814
Net Income	1,529,209
Members' equity, beginning of year	1,104,364
Distributions	 (5,393,458)
Members' equity, end of year	\$ (2,759,885)

COMBINED STATEMENT OF CASH FLOWS

YEAR ENDED DECEMBER 31, 2020

Cash flows from operating activities:	
Net income	\$ 1,529,209
Adjustments to reconcile net income to net cash flows	, ,
from operating activities:	
Depreciation and amortization	881,604
Amortization of debt issuance costs	203,507
Amortization of entrance fees	(213,024)
Unrealized and realized loss on investments	455
Loss on disposal of vehicle	1,576
Changes in operating assets and liabilities:	
Resident/patient receivable, net	(288,894)
Accounts receivable - other	1,570,405
Inventories	(55,446)
Prepaid expenses	(7,121)
Accounts receivable - related parties	(2,168,152)
Other assets	(9,750)
Accrued expenses and other payables	(670,479)
Deferred revenue, noncurrent portion	678,323
Accounts payable - related parties	 1,011,654
Net cash flows from operating activities	2,463,867
Cash flows from investing activities:	
Purchases of property and equipment	(944,342)
Accrued interest on notes receivable - owners	(148,343)
Purchases of investments	(2,566,244)
Sales of investments	 2,558,479
Net cash flows from investing activities	(1,100,450)
Cash flows from financing activities:	
Principal payments on long-term debt	(276,770)
Proceeds from long-term debt	5,658,656
Entrance fees received	1,781,915
Resident refunds of entrance fees	(1,271,990)
Payments for capitalized debt issuance costs	(172,082)
Distributions to officers/members	 (5,393,458)
Net cash flows from financing activities	 326,271
Net change in cash and restricted cash	1,689,688
Cash and restricted cash, beginning of year	1,767,412
Cash and restricted cash, end of year	\$ 3,457,100
Supplemental disclosure of cash flow information:	
Cash paid during the year for interest	\$ 571,897
Reconciliation of cash and restricted cash to the combined balance sheet:	
Cash per combined balance sheet	\$ 3,407,700
Cash - restricted per combined balance sheet	 49,400
	\$ 3,457,100

NOTES TO THE COMBINED FINANCIAL STATEMENTS

DECEMBER 31, 2020

Note 1—Nature of operations

Nature of Operations – Pisgah Valley (the "Company") is an economic entity comprised of three individual companies listed below. The Company provides senior living services in Candler, North Carolina. Services include providing and maintaining an independent living retirement community, assisted living services, skilled nursing care, and supporting services. The Company was acquired and began operations in February 2018.

<u>Pisgah Valley Retirement Center Properties, LLC ("Pisgah Valley Properties")</u> is a North Carolina for-profit limited liability company formed for the purpose of developing and owning real property and the buildings of the Company. Pisgah Valley Properties, through acquisition, holds the certificate of need ("CON") for 118 skilled nursing beds. The value of the CON is recorded as an intangible asset on Pisgah Valley Properties. Pisgah Valley Properties is owned by Liberty Real Properties VII, LLC, a North Carolina for-profit limited liability company.

<u>Pisgah Valley Retirement Center, LLC ("Pisgah Valley Center")</u> is a North Carolina for-profit limited liability company formed for the purpose of leasing and operating independent living units, assisted living, and skilled nursing beds. Pisgah Valley is owned by Liberty Senior Living, LLC, a North Carolina for-profit limited liability company. Liberty Senior Living, LLC is owned by Liberty Healthcare Group, LLC, a North Carolina for-profit limited liability company.

Pisgah Valley Center and Pisgah Valley Properties collectively are co-providers of a continuing care retirement community (the "CCRC") licensed by the state of North Carolina.

<u>Pisgah Estates Unit Owners Association (the "Unit Owners Association")</u> is a North Carolina not-for-profit company formed in accordance with the North Carolina Condominium Act for the purpose of owning and managing the commonly owned property of the Company's independent living units. The Unit Owners Association began operations in 1975 and was incorporated in September 2008. Pisgah Valley Properties has majority voting rights in the Unit Owners Association under the terms of a management agreement (the "Management Agreement"). Services are billed monthly and the Management Agreement is renewable each calendar year. The Unit Owners Association's revenue is generated exclusively through maintenance fees from independent living unit owners.

Note 2—Summary of significant accounting policies

Principles of Combination – The combined financial statements include the accounts of Pisgah Valley Center and Pisgah Valley Properties, both of which are owned and controlled by the members of the limited liability companies as well as the Unit Owners Association. All significant inter-company accounts and transactions have been eliminated. The combined financial statements do not and are not intended to represent the activity of a legal entity.

Basis of Accounting – The accompanying combined financial statements have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America ("U.S. GAAP").

Use of Estimates – The preparation of combined financial statements in conformity with U.S. GAAP requires management to make certain estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of any contingent assets and liabilities at the date of the combined financial statements and the reported amounts of revenues and expenses during the period. Actual results could differ from those estimates.

No assets or liabilities (real or contingent) of the individual members of any of the limited liability companies are included in the combined financial statements of the Company. Individual members are not liable for the Company's debt.

NOTES TO THE COMBINED FINANCIAL STATEMENTS

DECEMBER 31, 2020

Note 2—Summary of significant accounting policies (continued)

Cash and Cash Equivalents – Cash includes deposit accounts and investments purchased with an original maturity of three months or less. There were no cash equivalents as of December 31, 2020.

Restricted Cash – Restricted cash is comprised of patient trust funds.

Inventories – Inventories consist primarily of food and medical supplies and are stated at the lower of average cost or net realizable value.

Property and Equipment, Net – Property and equipment are stated at cost. Maintenance and repairs are charged to expense as incurred, and renewals and betterments are capitalized. Gains or losses on disposals are credited or charged to operations.

Depreciation and amortization is computed using the straight-line method over the estimated useful lives of the assets. Depreciation and amortization amounted to approximately \$881,604 for the year ended December 31, 2020.

The estimated useful lives used in computing depreciation are as follows:

Buildings and improvements 5 to 40 years Land improvements 5 to 15 years Furniture and fixtures 5 to 20 years

Leasehold improvements Lesser of 40 years or the lease term

Equipment 3 to 20 years

Debt Issuance Costs – Financing costs associated with the notes payable have been deferred and are being amortized over the term of the related debt using the straight-line method, which approximates the effective interest method. Amortization of debt issuance costs is recognized as interest expense in the combined statement of operations and changes in members' equity. Amortization of debt issuance costs was \$203,507 for the year ended December 31, 2020.

Investments – Investments are comprised of fixed income securities. Unrealized and realized gains and losses related to investments are reported in other revenue.

Fair Value Measurements – The Company measures assets and liabilities required to be recorded at fair value in accordance with U.S. GAAP. Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date.

Financial assets and liabilities that are measured and reported at fair value on a recurring basis are classified into one of the following three categories:

Level 1 - Quoted market prices in active markets for identical assets or liabilities.

Level 2 – Observable inputs other than quoted prices included in Level 1, such as quoted prices for similar assets and liabilities in active markets; quoted prices for identical or similar assets and liabilities in markets that are not active; or other inputs that are observable or can be corroborated by observable market data.

Level 3 – Unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities. This includes certain pricing models, discounted cash flow methodologies, and similar techniques that use significant unobservable inputs.

NOTES TO THE COMBINED FINANCIAL STATEMENTS

DECEMBER 31, 2020

Note 2—Summary of significant accounting policies (continued)

A financial instrument's level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Fixed income securities are public investment vehicles providing a return in the form of fixed periodic payments and eventual return of principal at maturity. The market value of the security is a quoted price for similar assets in an active market and classified within Level 2 of the valuation hierarchy. There were no Level 1 or Level 3 investments during 2020.

Revenue Recognition – The Company follows the guidance provided by Accounting Standards Codification ("ASC") 606, Revenue from Contracts with Customers and uses a five-step model to apply to revenue recognition, consisting of: (1) determination of whether a contract, an agreement between two or more parties that creates legally enforceable rights and obligations, exists; (2) identification of the performance obligations in the contract; (3) determination of the transaction price; (4) allocation of the transaction price to the performance obligations in the contract; and (5) recognition of revenue when (or as) the performance obligation is satisfied.

Resident/Patent Revenue – Resident fee revenue is reported at the amount that reflects the consideration the Company expects to receive in exchange for the services period. These amounts are due from residents or third party payers and include variable consideration for retroactive adjustments, if any, under reimbursement programs. Performance obligations are determined based on the nature of the services provided. Resident fee revenue is recognized as performance obligations are satisfied.

Under the Company's skilled nursing and assisted living senior living residency agreements, the Company provides senior living services to residents for a stated daily or monthly fee. The Company recognizes revenue for room, assistance with activities of daily living, inpatient therapy, healthcare, and personalized health services provided under assisted living and skilled nursing residency agreements in accordance with the provisions of U.S. GAAP. The senior living services included under the daily or monthly fee have the same timing and pattern of transfer and are a series of distinct services that are considered one performance obligation which is satisfied over time and recognized ratably over the contractual term, typically daily.

The Company has a performance obligation related to the series of distinct goods and services and another performance obligation related to access residents have for discounted fee days. Management has determined it is appropriate to allocate an equal amount of revenue to this material right each month.

The Company receives revenue for services under various third party payor programs which include Medicare, Medicaid, and other third party payors. Settlements with third party payors for retroactive adjustments due to audits, reviews, or investigations are included in the determination of the estimated transaction price for providing services. The Company estimates the transaction price based on terms of the contract with the payor, correspondence with the payor and historical payment trends, and retroactive adjustments are recognized in future periods as final settlements are determined.

The Company receives revenue from independent living residents containing a lease component that would fall under the guidance of ASC 840, *Leases*. The amount of revenue recorded under this guidance was approximately \$1,000,000 and there would be no difference in how the revenue would be recognized under ASC 606 or ASC 840.

Disaggregated Revenue – The Company has determined that the senior living services included under the daily or monthly fee have the same timing and pattern of transfer and are a series of distinct services that are considered one performance obligation which is satisfied over time.

NOTES TO THE COMBINED FINANCIAL STATEMENTS

DECEMBER 31, 2020

Note 2—Summary of significant accounting policies (continued)

Contract Balances – Timing differences among revenue recognition may result in contract assets or liabilities. Contract liabilities on the accompanying combined balance sheet consisted of contractual refund obligations under existing contracts (that is if all residents with a refundable balance were to have withdrawn) and nonrefundable entrance fees totaling approximately \$11,100,000 and \$3,100,000, respectively, at December 31, 2020. There were no contract assets as of December 31, 2020. Contract terms related to entrance fees collected are described below.

The Company collects a \$1,000 refundable deposit paid by prospective residents in order to be placed on a priority list for available patio homes. Once a prospective resident has been approved for admission and has selected an available patio home to occupy, the resident(s) signs a residence and services agreement (the "Residency Agreement") and provides the CCRC with a deposit of 10% of the total entrance fees on the specific patio home, less this initial \$1,000 priority deposit.

The CCRC offers two (2) entrance fee refund options – (1) nonrefundable ("Nonrefundable Option") or (2) 90% refundable ("Refundable Option"). Partial refunds for the Nonrefundable Option are computed on a declining balance basis. Commencing on the date of occupancy, the refundable portion of the Nonrefundable Option is reduced to 90% for months one through five and five basis points for every month thereafter until month 23 when the refundable portion is reduced to zero. The refundable portion of the entrance fee will be refunded within 30 days from when the Residency Agreement is terminated and the full amount of a new entrance fee for the patio home has been collected from a new resident. Estimates of entrance fee refunds are computed annually based on historical annual refunds and reclassified to current liabilities in the accompanying combined balance sheet.

Deferred Revenue from Entrance Fees – One hundred percent of the entrance fees paid under the Nonrefundable Option and 10% of the entrance fees paid under the Refundable Option by a resident upon entering into a Residency Agreement are nonrefundable after 24 months. In accordance with the Residency Agreement beginning with the date of occupancy, entrance fees that are expected to be nonrefundable to the resident are recorded as deferred revenue and are amortized into revenue using the straight-line method over the estimated remaining life expectancy of the resident. When a resident terminates their Residency Agreement, the amount of unamortized nonrefundable deferred revenue from entrance fees is recognized as revenue.

Resident Accounts Receivable, Net – Receivables from residents, patients, insurance companies, and third party contractual agencies are recorded at regular resident service rates, net of estimated contractual adjustments and uncollectible amounts. Contractual adjustments are estimated based on the terms of third party insured contracts and arrangements. Adequate allowances are provided for doubtful accounts and other uncertainties. Credit losses have historically been within management's expectations. Accounts receivable are stated in the amount management expects to collect from outstanding balances. Management provides for probable uncollectible amounts through a charge to earnings and a credit to the allowance for doubtful accounts based on its assessment of individual accounts. Balances still outstanding after management has used reasonable collection efforts are written off through a charge to the allowance for doubtful accounts and a credit to accounts receivable. Management recorded an allowance for doubtful accounts of \$5,605 as of December 31, 2020.

Accounts Receivable – Other – Other accounts receivable is comprised of estimated health plan recoverable costs (approximately \$57,000) and offset by estimated third party payor settlements (approximately \$21,000). The Company has agreements with third party payors that provide for payments to the Company at amounts different from its established rates. Payment arrangements include prospectively determined per diem payments. Revenue under third-party payor agreements is subject to audit and retroactive adjustment. Provisions for estimated third party payor settlements are provided in the period the related services are rendered. Differences between the estimated amounts accrued and interim and final settlements are reported in operations in the year of settlement.

NOTES TO THE COMBINED FINANCIAL STATEMENTS

DECEMBER 31, 2020

Note 2—Summary of significant accounting policies (continued)

Upcoming Pronouncement – Leases – In February 2016, the Financial Accounting Standards Board issued Accounting Standards Update ("ASU") 2016-02, Leases. The standard requires all leases with lease terms over 12 months to be capitalized as a right-of-use asset and lease liability on the balance sheet at the date of lease commencement. Leases will be classified as either finance or operating. This distinction will be relevant for the pattern of expense recognition in the statement of operations and changes in members' equity. This standard will be effective for the calendar year ending December 31, 2022. The Company is currently in the process of evaluating the impact of adoption of this ASU on the combined financial statements.

Income Taxes – The Company, with the consent of its members, has elected under the Internal Revenue Code to be taxed essentially as a partnership. In lieu of corporate federal income taxes, the members of a limited liability company are taxed on their proportionate share of the Company's taxable income. Management has evaluated the effect of the guidance provided by U.S. GAAP on Accounting for Uncertainty in Income Taxes. Management has evaluated all other tax positions that could have a significant effect on the combined financial statements and determined the Company had no uncertain income tax positions at December 31, 2020.

The Unit Owners Association, as a homeowners association, may be taxed either as a homeowners association or as a regular corporation. For the year ended December 31, 2020, the Unit Owners Association was taxed as a homeowners association. As a homeowners association, membership income is exempt from taxation if certain elections are made, and the homeowners association is taxed only on its non-membership income, such as interest earnings, at regular federal and state corporate rates.

Intangible Asset – In accordance with U.S. GAAP, intangible assets that have indefinite useful lives are not amortized but rather are tested at least annually for impairment. For the Company, this asset includes a CON. Intangible assets with indefinite useful lives are reviewed for impairment in accordance with ASC No. 350, Intangibles – Goodwill and Other, which requires the Company to evaluate the recoverability of long-lived assets annually and whenever events or changes in circumstances indicate that its carrying amount may not be recoverable. The Company continually evaluates whether events and circumstances have occurred that indicate the remaining estimated useful life of its CON may warrant revision or that the remaining carrying value may not be recoverable. As permitted by ASC 350, the Company will perform a qualitative assessment of impairment to determine whether the value if the CON is impaired. Based on the results of this qualitative assessment, the CON was not impaired as of December 31, 2020.

Impairment of Long-Lived Assets – The Company reviews the carrying value of its long-lived assets, whether held for use or disposal when events and circumstances indicate that the carrying amount of an asset may not be recoverable based on expected undiscounted cash flows attributable to that asset. The amount of any impairment is measured as the difference between the carrying value and the fair value of the impaired asset.

Operating Reserves – Continuing care retirement communities located in North Carolina are licensed and monitored by the North Carolina Department of Insurance ("NC DOI") under Article 64 of Chapter 58 of the North Carolina General Statute. The Commissioner of Insurance has the authority to revoke or restrict the license of or impose additional requirements on any continuing care facility under certain circumstances specified in General Statute 58-64-10.

North Carolina General Statute 58-64-33 requires that continuing care retirement communities with occupancy levels in excess of 90% maintain an operating reserve equal to 25% of total operating costs projected for the 12-month period following the most recent annual statement filed with the NC DOI, upon approval of the Commissioner. Continuing care retirement communities with less than 90% occupancy are required to maintain an operating reserve equal to 50% of projected total operating costs. Total operating costs shall include budgeted operating expenses plus debt service less depreciation and amortization expense and revenue associated with non-contractual expenses.

NOTES TO THE COMBINED FINANCIAL STATEMENTS

DECEMBER 31, 2020

Note 2—Summary of significant accounting policies (continued)

In order to meet North Carolina General Statute operating reserve requirement of \$3,327,000 for 2020, the CCRC maintained irrevocable standby letters of credit of up to \$3,400,000 for the period January through October 2020 and up to \$3,327,000 for the period November through December 2020.

Credit Concentrations – The Company places its cash and cash equivalents on deposit with financial institutions in the United States. The Federal Deposit Insurance Corporation covers \$250,000 for substantially all depository accounts. During the year ended December 31, 2020, the Company from time to time may have had amounts on deposit in excess of the insured limits.

The Company grants credit without collateral to its patients and residents, most of who are insured by third party payors. The mix of receivables from patients and third party payors at December 31, 2020 was as follows:

Medicare	84%
Medicaid	10%
Commercial insurance/private pay/other	6%
	100%
The Company's mix of revenue sources for the year ended December 31, 2020 was as follows:	
Medicare	27%
Medicaid	31%
Commercial insurance/private pay/other	43%
	101%

Advertising Costs – Advertising costs are expensed in the period incurred and totaled approximately \$25,000 for the year ended December 31, 2020.

Obligation to Provide Future Services – The CCRC enters into continuing care contracts with various residents. A continuing care contract is an agreement between a resident and the Company specifying the services and facilities to be provided to a resident over his or her remaining life. Under the contracts, the CCRC has the ability to increase fees as deemed necessary.

At the end of each fiscal year, the CCRC calculates the present value of estimated net cost of future services and the use of facilities to be provided to current residents and compares that amount with the balance of deferred revenue from entrance fees at that date. If the present value of the net cost of future services and the use of facilities exceeds the deferred revenue from entrance fees, a liability is recorded (obligation to provide future services) with a corresponding charge to income. No liability was recorded at December 31, 2020, because the present value of the estimated net costs of future services and use of facilities was less than deferred revenue from entrance fees. The obligation was discounted at 5.00%, based on the average life expectancy and expected annual inflationary increase of 3.00%.

Resident Refunds – Resident refunds payable include refunds due to residents or third party payors for overpayments, waiting list deposits by prospective residents, and estimated entrance fee refunds due to residents in the subsequent year.

NOTES TO THE COMBINED FINANCIAL STATEMENTS

DECEMBER 31, 2020

Note 3—Investments

The following tables set forth by level within the fair value hierarchy the Company's financial assets accounted for at fair value on a recurring basis as of December 31, 2020. Assets are classified in their entirety based on the lowest level of input that is significant to the fair value measurement. The Company's assessment of the significance of a particular input to the fair value measurement requires judgment, and may affect the valuation of fair value assets and liabilities and their placement within the fair value hierarchy levels.

Assets at fair value as of December 31, 2020 consist of the following:

	December 31, 2020										
	Lev	el 1		Level 2	Lev	/el 3	Fair Value				
Fixed income:											
U.S. Treasuries	\$	-	\$	50,523	\$	-	\$	50,523			
Foreign obligations		-		702,064		-		702,064			
Non-government obligations				290,712				290,712			
Total investments at fair value	\$	_	\$	1,043,299	\$	_	\$	1,043,299			

The Company has \$19,642 of cash and cash equivalents included in investments on the combined balance sheet at December 31, 2020, which was not classified as a level as prescribed within the provision.

Note 4—Property and equipment, net

Property and equipment, net at December 31, 2020 consists of the following:

	Pisgah Valley	Unit Owners Association	Pisgah Valley Properties	Total
Buildings and improvements	\$ -	\$ 92,000	\$ 15,562,294	\$ 15,654,294
Land and land improvements	-	1,141,643	1,278,742	2,420,385
Furniture and fixtures	395,385	-	-	395,385
Leasehold improvements	1,076,501	-	20,619	1,097,120
Vehicles	138,635	-	-	138,635
Equipment	333,309		482,632	815,941
	1,943,830	1,233,643	17,344,287	20,521,760
Less accumulated depreciation	(531,214)	(507,143)	(1,831,577)	(2,869,934)
	1,412,616	726,500	15,512,710	17,651,826
Construction in progress	4,848			4,848
Property and equipment, net	\$ 1,417,464	\$ 726,500	\$ 15,512,710	\$ 17,656,674

NOTES TO THE COMBINED FINANCIAL STATEMENTS

DECEMBER 31, 2020

Note 5—Intangible asset

Intangible asset (indefinite-lived) consisted of the following at December 31, 2020:

Certificate of need \$ 2,905,000

Note 6—Long-term debt

Long-term debt for the Company consists of the following at December 31, 2020:

Note payable for \$20,025,000 at 2.93%, payable in 84 monthly installments of \$94,675, due in August 2027. The note is guaranteed by the Company and Liberty Healthcare Group, LLC and secured by all real property and the furniture, fixtures, and equipment included in the asset purchase agreement.

\$ 19,844,598 (161,839) (554,106)

Less debt issuance costs Less current maturities

\$ 19,128,653

Maturities of long-term debt payments over the next five years and thereafter are as follows:

Years Ending December 31,

2021	\$ 554,106
2022	570,793
2023	587,983
2024	604,189
2025	623,884
Thereafter	 16,903,643
	\$ 19,844,598

Future amortization of debt issuance costs at December 31, 2020 is as follows:

Years Ending December 31,

2021	\$	24,583
2022	:	24,583
2023	:	24,583
2024	:	24,583
2025	:	24,583
Thereafter	;	38,924
	\$ 10	61,839

Certain loan agreements contain customary negative covenants. Management believes the Company was in compliance will all covenants at December 31, 2020.

Interest expense amounted to \$752,127 for the year ended December 31, 2020, including \$203,507 of amortization of debt issuance costs.

NOTES TO THE COMBINED FINANCIAL STATEMENTS

DECEMBER 31, 2020

Note 7—Related party transactions

Other entities owned by Liberty Healthcare provide other benefits to the Company. These transactions are also considered related party transactions and are settled through related party cash accounts and payments to the other entities. As of December 31, 2020, total receivables from related parties were \$4,513,350 and total payables to related parties were \$3,131,348.

Pisgah Valley entered into a management agreement effective January 1, 2019, in which Pisgah Valley pays a management fee of 5% and 6% of net revenues related to independent living and healthcare (assisted living and skilled nursing), respectively, to Liberty Living Management, LLC, a related party who provides management services to the Company. These fees totaled \$874,962 for the year ended December 31, 2020.

Pisgah Valley entered into a professional services agreement effective September 1, 2019, in which Pisgah Valley pays a professional service fee per resident per month to Liberty Private Care, LLC, a related party who provides professional services to the Company. Pisgah Valley also entered into a sub-lease agreement effective September 1, 2019, in which Liberty Private Care, LLC pays a sub-lease fee monthly to Pisgah Valley. The professional service and sub-lease fees totaled \$464,953 and \$4,200, respectively, for the year ended December 31, 2020.

Amounts previously advanced to owners of Liberty Healthcare by Pisgah Valley Properties were outstanding at December 31, 2020 in the amount of \$4,648,721. Such advances were pursuant to a note agreement, bearing interest at 2% per annum and were due and unpaid December 31, 2020. Final payment is due December 31, 2022. These advances along with accrued interest are included in noncurrent assets at December 31, 2020.

Note 8—Intercompany agreements

Pisgah Valley Properties entered into a lease agreement with Pisgah Valley, under which Pisgah Valley will make lease payments to Pisgah Valley Properties for use of the facilities. The lease agreements have terms of 10 years with options to renew the leases for five additional terms of five years each.

Future minimum lease payments are as follows for the years ending December 31:

Years Ending December 31,

2021	\$ 1,491,029
2022	1,491,029
2023	1,491,029
2024	1,491,029
2025	1,491,029
Thereafter	 3,106,311
	\$ 10,561,456

Total rent expense incurred by the Pisgah Valley to Pisgah Valley Properties was \$1,491,029 for the year ended December 31, 2020. These amounts have been eliminated in the combined financial statements.

NOTES TO THE COMBINED FINANCIAL STATEMENTS

DECEMBER 31, 2020

Note 9—Contingencies

The Company is subject to legal proceedings and claims which arise in the course of providing healthcare services. The Company maintains malpractice insurance coverage (\$1,000,000 per claim, \$3,000,000 aggregate) for claims made during the policy year. In management's opinion, adequate provision has been made for amounts expected to be paid under the policy's deductible limits for unasserted claims not covered by the policy and any other uninsured liability.

The health care industry is subject to numerous laws and regulations of federal, state, and local governments. These laws and regulations include but are not necessarily limited to matters such as licensure, accreditation, government-health care program participation requirements, reimbursement for patient services, and Medicare and Medicaid fraud and abuse. Recently, government activity has increased with respect to investigations and allegations concerning possible violations of fraud and abuse statutes and regulations by health care providers. Violations of these laws and regulations could result in expulsion from government health care programs together with the imposition of significant fines and penalties, as well as significant repayments for patient services previously billed.

On January 30, 2020, the World Health Organization declared the "COVID-19" outbreak a Public Health Emergency of International Concern and on March 11, 2020, declared it to be a pandemic. Actions taken around the world to help mitigate the spread of COVID-19 include restrictions on travel, quarantines, or stay-at-home restrictions in certain areas and forced closures for certain types of public places and businesses. COVID-19 and actions taken to mitigate it have had and are expected to continue to have an adverse impact on the economies and financial markets globally, including the geographical areas in which the Company operates.

While it is unknown how long these conditions will last and what the complete financial impact will be, the Company is closely monitoring the impact of the COVID-19 pandemic on all aspects of the business and are unable at this time to predict the continued impact that COVID-19 will have on their business, financial position, and operating results in future periods due to numerous uncertainties.

Note 10—Retirement plan

The Company sponsors a defined contribution plan to eligible employees as defined by the plan. The Company matches employee contributions at the discretion of management. The Company contributed approximately \$9,650 for the year ended December 31, 2020.

Note 11—Subsequent events

The Company has evaluated its subsequent events through May 12, 2021, in connection with the preparation of these combined financial statements, which is the date the combined financial statements were available to be issued.



PISGAH VALLEYCOMBINING BALANCE SHEET

DECEMBER 31, 2020

		Piarak Vallan		t Owners	Pisgah Valley				
	Pi:	Pisgah Valley		Association		Properties		liminations	 Total
ASSETS									
Current Assets:									
Cash	\$	1,370,530	\$	-	\$	2,037,170	\$	-	\$ 3,407,700
Cash - restricted		49,400		-		-		-	49,400
Investments		-		-		1,062,941		-	1,062,941
Resident/patient receivable, net		1,255,799		1,224		-		-	1,257,023
Accounts receivable - Pisgah Valley		172,860		27,196		2,872,231		(3,072,287)	-
Accounts receivable - other		78,022		-		-		-	78,022
Inventories		105,678		-		-		-	105,678
Prepaid expenses		80,040		-		100		-	 80,140
Total Current Assets		3,112,329		28,420		5,972,442		(3,072,287)	 6,040,904
Property and equipment, net		1,417,464		726,500		15,512,710		<u>-</u>	 17,656,674
Noncurrent Assets:									
Intangible asset		-		-		2,905,000		-	2,905,000
Accounts receivable - related parties		4,498,350		-		15,000		-	4,513,350
Notes receivable - owners		-		-		4,648,721		-	4,648,721
Other assets		60,986		150					 61,136
Total Noncurrent Assets		4,559,336		150		7,568,721			12,128,207
Total Assets	\$	9,089,129	\$	755,070	\$	29,053,873	\$	(3,072,287)	\$ 35,825,785

PISGAH VALLEYCOMBINING BALANCE SHEET (CONTINUED)

DECEMBER 31, 2020

	Pisgah Valley		Unit Owners Association		Pisgah Valley Properties		Eliminations		Total	
LIABILITIES AND MEMBERS' EQUITY										
Current Liabilities:										
Current portion of long-term debt	\$	-	\$	-	\$	554,106	\$	-	\$	554,106
Resident refunds, current portion		-		-		1,056,318		-		1,056,318
Deferred revenue, current portion		769,697		-		213,000		-		982,697
Accrued expenses and other payables		1,425,032		-		1,844		-		1,426,876
Accounts payable - Pisgah Valley		2,899,427				172,860		(3,072,287)		
Total Current Liabilities		5,094,156				1,998,128		(3,072,287)		4,019,997
Noncurrent Liabilities:										
Accounts payable - related parties		3,131,126		-		222		-		3,131,348
Long-term debt, noncurrent portion		-		-		19,128,653		-		19,128,653
Resident refunds, noncurrent portion		-		-		10,051,145		-		10,051,145
Deferred revenue, noncurrent portion		104 900		-		2,149,727		-		2,149,727
Notes payable - owners		104,800		<u>-</u> _		-				104,800
Total Noncurrent Liabilities		3,235,926				31,329,747				34,565,673
Total Liabilities		8,330,082		-		33,327,875		(3,072,287)		38,585,670
Members' Equity (Deficit)		759,047		755,070		(4,274,002)				(2,759,885)
Total Liabilities and Members' Equity (Deficit)	\$	9,089,129	\$	755,070	\$	29,053,873	\$	(3,072,287)	\$	35,825,785

PISGAH VALLEYCOMBINING STATEMENT OF OPERATIONS AND CHANGES IN MEMBERS' EQUITY

YEAR ENDED DECEMBER 31, 2020

		Pisgah Valley		Unit Owners Association		Pisgah Valley Properties		Eliminations		Total	
Revenue:											
Resident/patient revenue	\$	13,338,500	\$	-	\$	-	\$	-	\$	13,338,500	
Independent living revenue		1,048,038		264,384		-		(214,061)		1,098,361	
Rent revenue		4,200		-		1,491,029		(1,491,029)		4,200	
Other revenue		408,889		-		164,433		(264,384)		308,938	
Entrance fee amortization						213,024		_		213,024	
Total Revenue		14,799,627		264,384		1,868,486		(1,969,474)		14,963,023	
Expenses:											
Resident/patient services		6,681,268		-		-		-		6,681,268	
Dietary		1,027,567		-		-		-		1,027,567	
Laundry		141,917		-		-		-		141,917	
Housekeeping		436,312		-		-		-		436,312	
Plant operations		1,293,758		-		-		(214,061)		1,079,697	
Physical plant		1,614,343		-		-		(1,491,029)		123,314	
General and administrative		1,412,962		-		18,031		-		1,430,993	
Management fees		874,962		264,384		1,200		(264,384)		876,162	
Interest		-		-		752,127		-		752,127	
Depreciation and amortization		228,249		-		653,355		-		881,604	
Loss on disposal of vehicle		1,576		-		-		-		1,576	
Other expense				_		1,277				1,277	
Total Expenses		13,712,914		264,384		1,425,990		(1,969,474)		13,433,814	
Net Income		1,086,713		-		442,496		-		1,529,209	
Members' equity, beginning of year		(327,666)		755,070		676,960		-		1,104,364	
Distributions						(5,393,458)		-		(5,393,458)	
Members' equity, end of year	\$	759,047	\$	755,070	\$	(4,274,002)	\$	-	\$	(2,759,885)	

PISGAH VALLEYCOMBINING STATEMENT OF CASH FLOWS

YEAR ENDED DECEMBER 31, 2020

			U	nit Owners	P	isgah Valley			
	Pis	gah Valley	Α	ssociation	Properties		Eliminations		Total
Cash flows from operating activities:									
Net income	\$	1,086,713	\$	-	\$	442,496	\$	-	\$ 1,529,209
Adjustments to reconcile net income to									
net cash flows from operating activities:									
Depreciation and amortization		228,249		-		653,355		-	881,604
Amortization of debt issuance costs		-		-		203,507		-	203,507
Amortization of entrance fees		-		-		(213,024)		-	(213,024)
Unrealized and realized loss on investments		-		-		455		-	455
Loss on disposal of vehicle		1,576		-		-		-	1,576
Changes in operating assets and liabilities:									
Resident/patient receivable, net		(287,415)		(1,479)		-		-	(288,894)
Accounts receivable - other		58,330		-		1,512,075		-	1,570,405
Inventories		(55,446)		-		-		-	(55,446)
Prepaid expenses		(7,121)		-		-		-	(7,121)
Accounts receivable - related parties		(2,153,152)		-		(15,000)		-	(2,168,152)
Accounts receivable - Pisgah Valley		(172,860)		1,479		(1,415,243)	1,5	86,624	-
Other assets		(9,750)		-		· -		-	(9,750)
Accrued expenses and other payables		(649,045)		_		(21,434)		_	(670,479)
Deferred revenue, current portion		678,323		_		-		_	678,323
Accounts payable - related parties		1,011,432		_		222		_	1,011,654
Accounts payable - Pisgah Valley		1,413,764				172,860	(1,5	86,624)	<u> </u>
Net cash flows from operating activities		1,143,598				1,320,269		-	 2,463,867

COMBINING STATEMENT OF CASH FLOWS (CONTINUED)

YEAR ENDED DECEMBER 31, 2020

	Pis	sgah Valley	Unit Owners Association		Pisgah Valley Properties	Eliminations	Total
Cash flows from investing activities:	<u> </u>						
Purchases of property and equipment	\$	(399,215)	\$	- \$	(545,127)	\$ -	\$ (944,342)
Accrued interest on notes receivable - owners		-		-	(148,343)	-	(148,343)
Purchases of investments		-		-	(2,566,244)	-	(2,566,244)
Sales of investments					2,558,479		 2,558,479
Net cash flows from investing activities		(399,215)			(701,235)		 (1,100,450)
Cash flows from financing activities:							
Principal payments on long-term debt		-		-	(276,770)	-	(276,770)
Proceeds from long-term debt		-		-	5,658,656	-	5,658,656
Entrance fees received		-		-	1,781,915	-	1,781,915
Resident refunds of entrance fees		-		-	(1,271,990)	-	(1,271,990)
Payments for capitalized debt issuance costs		-		-	(172,082)	-	(172,082)
Distributions to officers/members	-				(5,393,458)		 (5,393,458)
Net cash flows from financing activities					326,271		 326,271
Net change in cash and restricted cash		744,383		-	945,305	-	1,689,688
Cash and restricted cash, beginning of year		675,547			1,091,865		 1,767,412
Cash and restricted cash, end of year	\$	1,419,930	\$	- \$	2,037,170	\$ -	\$ 3,457,100
Supplemental disclosure of cash flow information:							
Cash paid during the year for interest	\$		\$	- \$	571,897	<u>\$</u> -	\$ 571,897
Reconciliation of cash and restricted cash to the combining	g baland	e sheet:					
Cash per combining balance sheet	\$	1,370,530	\$	- \$	2,037,170	\$ -	\$ 3,407,700
Cash - restricted per combining balance sheet		49,400			<u> </u>		 49,400
	\$	1,419,930	\$	- \$	2,037,170	\$ -	\$ 3,457,100

EXHIBIT B ACTUAL VERSUS FORECASTED RESULTS [ATTACHED]

Pisgah Valley Material Difference Narrative At and For the Year Ended December 31, 2020

For purposes of comparison, Pisgah Valley used the following financial reports as of and for the year ended (actual)/ending (forecasted) December 31, 2020:

<u>Audited</u> - Obtained from the combining audited financial statements of Pisgah Valley as of and for the year ended December 31, 2020.

<u>Forecasted</u> - Obtained from the forecasted financial statements with the Independent Accountants' Compilation Report dated May 29, 2020, which was included in the Pisgah Valley Disclosure Statement dated May 31, 2020.

The following explanations are furnished pursuant to Section 58-64-30 of the General Statutes of North Carolina. The explanations pertain to material differences between the Pisgah Valley's audited and forecasted financial statements, as described above, as of and for the year ending December 31, 2020. See the summary Balance Sheets, Statements of Operations and Statements of Cash Flows behind this narrative for amounts and percentages.

For purposes of this narrative, "material" differences are considered to be variances of \$1,000,000 and 10% on line item amounts.

Pisgah Valley Material Difference Narrative At and For the Year Ended December 31, 2020

Balance Sheets:

- 1. <u>Cash</u> Cash was more than forecasted by approximately \$2,408,000 (241%) primarily due to cash generated from operations (see note #5 below).
- 2. <u>Due From/To Related Parties</u> There are transactions throughout the year between other companies related to Pisgah Valley which are not part of the economic entity. Below is a summary of the net balances due to and from these companies (shown in a comprehensive total) at December 31, 2020:

		Forecasted						Actual					
	_	Due	From	Du	e To	Re	Net c/(Pay)	<u>Du</u>	e From	Ī	Due To	Rec	Net c/(Pay)
Total receivable/(payable)		\$	1,459	\$	-	\$	1,459	\$	4,513	\$	(3,131)	\$	1,382
												\$	(77)
													-5%

The net amount due to companies related to but not under Pisgah Valley's economic entity was more than forecasted by approximately \$77,000 (5%) which is below the materiality threshold.

- 3. <u>Long-Term Debt Less Current Portion Net of Deferred Financing Costs</u> Non-current long-term debt, net of deferred financing costs, was more than forecasted by approximately \$5,639,000 (42%). This was the result of the refinancing of a loan with an outstanding balance of approximately \$14,600,000 with a new loan of approximately \$20,000,000. The forecast assumed borrowings at the same amount of the existing loan's outstanding balance at the time of refinance.
- 4. <u>Members' Equity/(Deficit)</u> Members' equity at year-end was less than forecasted by approximately \$4,517,000 (257%) primarily as a result of net distributions to members of approximately \$5,400,000 which was not forecast.

Pisgah Valley Material Difference Narrative At and For the Year Ended December 31, 2020

Statements of Operations and Changes in Members' Equity:

Members' Distribution - See note #4 above regarding Members' Equity.

Statements of Cash Flows:

5. Net Change in Current Assets and Liabilities - The net change in current assets and liabilities was more than forecasted by approximately \$1,270,000 (97%). This was due to approximately \$700,000 received in funds from the Coronavirus Aid, Relief, and Economic Security Act which were recorded as deferred revenue at year-end and not included in the forecast. Most of the remaining difference was caused by higher than forecasted cash provided by related party transactions.

<u>Proceeds from 2020 Loan</u> - See note #3 above regarding Long-Term Debt. For purposes of the forecast, proceeds and principal payments of long-term debt were reported at gross amounts. The audited financial statements reported these items at net amounts.

Members' Distribution - See note #4 above regarding Members' Equity.

Pisgah Valley At December 31, 2020

					Difference
Balance Sheet (in '000s)	2020 Forecast	2020 Actual	Variance - \$	Variance - %	Narrative
Assets:					
Current assets:					
Cash	\$ 1,000	\$ 3,408	\$ 2,408	241%	(1)
Cash - restricted	14	49	35	250%	
Investments	1,085	1,063	(22)	-2%	
Accounts receivable:					
Resident accounts receivable, net	1,015	1,257	242	24%	
Other	405	78	(327)	-81%	
Inventories	69	106	37	54%	
Prepaid expenses	69	80	11	16%	
Total current assets	3,657	6,041	2,384		
Noncurrent assets:					
Property and equipment, net	17,522	17,657	135	1%	
Intangible assets	2,905	2,905	-	0%	
Due from related parties	1,459	4,513	3,054	209%	(2)
Notes receivable	4,648	4,649	1	0%	
Deferred marketing costs, net	25	22	(3)	-12%	
Other non-current assets	39	39	-	0%	
Total noncurrent assets	26,598	29,785	3,187		
Total assets	\$ 30,255	\$ 35,826	\$ 5,571		
Liabilities and Members' Equity:					
Current liabilities:					
Long-term debt, current portion	359	554	195	54%	
Resident refunds, current portion	1,031	1,056	25	2%	
Deferred revenue from monthly fees	91	983	892	980%	
Accounts payable and accrued expenses	350	518	168	48%	
Accrued payroll and related withholdings	652	909	257	39%	
Total current liabilities	2,483	4,020	1,537		

See Material

Long-term liabilities:

Long-term debt, less current portion, net of deferred financing costs	13,490	19,129	5,639	42%	(3)
Resident refunds payable, less current portion	10,657	10,051	(606)	-6%	
Deferred revenue, net	1,763	2,150	387	22%	
Due to related parties	-	3,131	3,131	100%	(2)
Notes payable - owners	105	105	-	0%	
Total long-term liabilities	26,015	34,566	8,551		
Total liabilities	28,498	38,586	10,088		
Members' equity/(deficit)	1,757	(2,760)	(4,517)	-257%	(4)
Total liabilities and members' equity	\$ 30,255	\$ 35,826 \$	5,571		

Pisgah Valley For the Year Ended December 31, 2020

Statement of Operations and Changes in Members'		_	202	0 4 -41				See Materi Difference
Equity(in 000s)	2020	Forecast	2020) Actual	Varia	nce - \$	Variance - %	Narrativo
Revenue:								
Entrance fee amortization	\$	254	\$	213	\$	(41)	-16%	
Independent living service fees		1,081		1,098		17	2%	
Assisted living revenue		1,309		1,327		18	1%	
Skilled nursing service fees		11,553		12,011		458	4%	
Other revenue		131		136		5	4%	
Total Revenue		14,328		14,785		457	•	
Expenses:								
Independent living		181		138		(43)	-24%	
Assisted living		444		542		98	22%	
Skilled nursing		6,758		6,001		(757)	-11%	
Dietary		1,036		1,028		(8)	-1%	
Housekeeping		474		436		(38)	-8%	
Laundry & Linen		203		142		(61)	-30%	
General & Administrative		1,219		1,432		213	17%	
Management fees		848		876		28	3%	
Plant & Operations/maintenance		1,134		1,080		(54)	-5%	
Property costs/Physical plant		76		80		4	5%	
Total expenses		12,373		11,755		(618)	•	
Operating income		1,955		3,030		1,075	55%	
Other income/(expenses):								
Gain/(loss) on disposal of assets		-		(2)		(2)	100%	
Interest income		123		174		51	41%	
Interest expense		(573)		(752)		(179)	31%	
Rent revenue		_		4		4	100%	

Rent expense	(36)	(43)	(7)	19%	
Depreciation and amortization	(816)	(882)	(66)	8%	
Total other revenue/(expenses)	(1,302)	(1,501)	(199)		
Net income	653	1,529	876	134%	
Members' equity, beginning of year	1,104	1,104	-	0%	
Members' distribution	-	(5,393)	(5,393)	100%	(4)
Members' equity/(deficit), end of year	\$ 1,757 \$	(2,760) \$	(4,517)		

Pisgah Valley For the Year Ended December 31, 2020

								Differenc
Statement of Cash Flows (in 000s)	2020	Forecast	202	0 Actual	Var	riance - \$	Variance - %	Narrativo
Cash flows from operating activities:								
Net income (loss) from operations	\$	653	\$	1,529	\$	876	134%	
Adjustments to reconcile net income (loss) from operations to net cash								
provided by (used in) operating activities:								
Depreciation		816		876		60	7%	
Amortization of deferred financing costs		43		204		161	374%	
(Gain)/loss on disposal of assets		-		2		2	100%	
Amortization of entrance fees		(254)		(213)		41	-16%	
Amortization of deferred marketing costs		-		5		5	100%	
Provision for bad debts		-		93		93	100%	
Unrealized and realized gains on investments		-		-		-	100%	
Net change in current assets and liabilities		(1,303)		(33)		1,270	-97%	(5)
Net cash provided by (used in) operating activities		(45)		2,463		2,508		
Cash flows from investing activities:							•	
Capital additions		(748)		(944)		(196)	26%	
Accrued interest on notes receivable - owners		-		(148)		(148)	100%	
Change in investments		(29)		(8)		21	-72%	
Net cash provided by (used in) investing activities		(777)		(1,100)		(323)	•	
Cash flows from financing activities:							•	
Proceeds from 2020 Loan		14,237		5,659		(8,578)	-60%	(3)
Deferred financing costs		(93)		(172)		(79)	85%	
Principal payment of long-term debt and capital lease obligations		(14,607)		(277)		14,330	-98%	(3)
Members' distributions		-		(5,393)		(5,393)	100%	(4)
Entrance fees received		1,533		1,782		249	16%	
Resident refunds of entrance fees		(1,001)		(1,272)		(271)	27%	
Net cash provided by (used in) financing activities		69		327		258	•	

See Material

Change in cash and investments	(753)	1,690	2,443	
Cash and investments/Cash and cash equivalents, beginning of year	1,767	1,767	-	0%
Cash and investments/Cash and cash equivalents, end of year	\$ 1,014 \$	3,457 \$	2,443	
Cash reconciliation:				
Cash - unrestricted	\$ 1,000	3,408	2,408	241%
Cash - restricted	14	49	35	250%
Total cash	\$ 1,014 \$	3,457 \$	2,443	

EXHIBIT C INTERIM FINANCIAL STATEMENTS [ATTACHED]

Pisgah Valley Consolidated Statements of Operations and Changes in Members' Equity For the Three Months Ended March 31, 2021

	Pisgah Valley Retirement Center, LLC	Pisgah Valley Retirement Center Properties, LLC	Pisgah Estates Unit Owners Association	Eliminations	Consolidated
Revenue:					
Entrance fee amortization	\$ -	\$ 47,787	\$ -	\$ -	\$ 47,787
Net resident revenue:					
Independent living revenue	288,215	-	66,960	(55,291)	299,884
Assisted living revenue	277,019	-	-	-	277,019
Skilled nursing revenue	2,972,764	-	-	-	2,972,764
Provision for bad debt	(22,228)	_	-	-	(22,228)
Management fee revenue	66,960	_	_	(66,960)	-
Other revenue	54,752	(852)	1,822	-	55,722
Total operating revenue	3,637,482	46,935	68,782	(122,251)	3,630,948
Expense:					
Direct Expense:					
Nursing services	1,107,003	-	-	-	1,107,003
Dietary	239,353	-	-	-	239,353
Wellness	28,152	-	-	-	28,152
Patient activities	52,642	-	-	-	52,642
Social services	28,263	-	-	-	28,263
Physical therapy	89,753	-	-	-	89,753
Occupational therapy	80,215	_	-	-	80,215
Speech therapy	65,270	_	_	_	65,270
Respiratory therapy	3,540	_	-	_	3,540
Medical supplies	133,378	_	_	_	133,378
Other ancillaries	49,016	_	_	_	49,016
Total direct expense	1,876,585	-	-	-	1,876,585
GROSS MARGIN % GROSS MARGIN	1,760,897 48%	46,935 100%	68,782 100%	(122,251) 100%	1,754,363 48%
Indirect Expense:					
Housekeeping	112,952	-	-	-	112,952
Laundry and linen	35,319	-	-	-	35,319
Barber and beauty	2,907	-	-	-	2,907
General and administrative	325,570	10,796	-	-	336,366
Management fee expense	213,679	300	66,960	(66,960)	213,979
Transportation	17,823	-	-	-	17,823
Plant operations	339,177	-	-	(55,291)	283,886
Physical plant	19,748	-	-	- 1	19,748
Total indirect expense	1,067,175	11,096	66,960	(122,251)	1,022,980
Total expense	2,943,760	11,096	66,960	(122,251)	2,899,565
EBITDAD	(02.722	25 920	1 922		721 202
EBITDAR % EBITDAR	693,722 19%	35,839 76%	1,822 3%	0%	731,383 20%
Other revenue/(expense):					
Investment income/interest income	_	31,557	_	_	31,557
Investment/interest expense	_	(145,093)	_	_	(145,093)
Deferred financing cost amortization		(6,146)			(6,146)
Rent revenue	-	372,757	-	(372,757)	(0,140)
	(292.524)	3/2,/3/	-		(10.767)
Rent expense	(383,524)	-	-	372,757	(10,767)
Deferred marketing cost amortization	(1,573)	(170,000)	-	-	(1,573)
Depreciation	(59,890)	(170,008)	-	-	(229,898)
Extraordinary expense	(81,203)	-	-	-	(81,203)
Total other revenue/expense	(526,190)	83,067	-	-	(443,123)
NET INCOME/(LOSS)	167,532	118,906	1,822	-	288,260
NET INCOME/(LOSS) Members' equity/(deficit), beginning of year	16 7,532 759,047	118,906 (4,274,002)	1,822 755,070	-	288,260 (2,759,885)

Pisgah Valley Consolidated Statements of Cash Flows For the Three Months Ended March 31, 2021

Cash flows from operating activities:	F	sgah Valley Retirement enter, LLC		Pisgah Valley Retirement Center <u>Properties, LLC</u>	Uni	ah Estates t Owners sociation	Elim	ninations	<u>Co</u>	onsolidated
Net income/(loss)	\$	167,532	¢	118,906	•	1,822	\$		\$	288,260
Adjustments to reconcile income/(loss)	Ψ	107,332	ψ	110,700	Φ	1,022	φ	_	Ψ	200,200
to net cash provided by operating activities:								_		_
Depreciation		59,890		170,008		_		_		229,898
Amortization of deferred financing costs		37,070		6,146		_		_		6,146
Amortization of advance fees		_		(47,787)		_		_		(47,787)
Amortization of deferred marketing costs		1,573		(17,707)		_		_		1,573
Provision for bad debts		22,228				_		_		22,228
Unrealized (gain)/loss on investments		22,220		455		_				455
Change in working capital:		_		733		_		_		733
Resident accounts receivable		(184,100)				754				(183,346)
Inventories		16,116	'	_		734		_		16,116
Prepaid expenses		31,097		_		_		_		31,097
Accounts receivables - related parties		252,081		-		-		-		252,081
Intercompany receivables - Pisgah Valley		(12,096)				(14,245)		26,341		232,001
Other assets		(3,001)		(5,000)		(17,273)		20,541		(8,001)
Deferred revenue, current		37,767	,	(3,000)		_		_		37,767
Accounts payable and other accrued expenses and other payables		(85,528)		(1,134)				_		(86,662)
Accrued payroll and related withholdings		81,067	'	(1,134)		_		_		81,067
Accounts payable - related parties		204,900				_		_		204,900
Intercompany payables - Pisgah Valley		14,245		427		11,669		(26,341)		204,700
Cash flows from operating activities		603,771		242,021		- 11,007		(20,541)		845,792
Cash flows from investing activities:		005,771		212,021						015,772
Capital additions		(23,270)		(174,816)		_		_		(198,086)
Accrued interest on notes receivable - owners		(23,270)	'	(30,099)		_		_		(30,099)
Change in investments		_		811		_		_		811
Cash flows from investing activities		(23,270)		(204,104)		_		_		(227,374)
Cash flows from investing activities:		(23,270)	_	(204,104)						(227,374)
Principal payment of long-term debt and capital lease obligations		_		(138,931)		_		_		(138,931)
Entrance fees received		_		189,878		_		_		189,878
Resident refunds of entrance fees		_		(198,370)		_		_		(198,370)
Cash flows from financing activities		_		(147,423)		_				(147,423)
Change in cash and cash equivalents		580,501		(109,506)		_		_		470,995
Cash and cash equivalents, beginning of year		1,419,930		2,037,170		_		_		3,457,100
Cash and cash equivalents, end of year	\$	2,000,431	\$		\$	_	\$	_	\$	3,928,095
The same square money was or join	*	,,	4	-,,001					*	- /
Cash - unrestricted	\$	1,978,285	\$	1,927,664	\$	-	\$	_	\$	3,905,949
Cash - restricted/invested		22,146		-		-		_		22,146
Total cash	\$	2,000,431	\$	1,927,664	\$	_	\$	-	\$	3,928,095

	F	sgah Valley Retirement enter, LLC		Pisgah Valley Retirement Center Properties, LLC	Pisgah Estates Unit Owners Association	Eliminations	Consolidated
Assets							
Current assets:							
Cash	\$	1,978,285	\$	1,927,664	\$ -	\$ -	\$ 3,905,949
Cash - restricted		22,146		-	-	-	22,146
Investments		-		1,061,675	_	-	1,061,675
Accounts receivable:							
Resident accounts receivable, net		1,417,671		_	470	-	1,418,141
Other		78,022		_	_	-	78,022
Inventories		89,562		_	_	-	89,562
Prepaid expenses		48,943		100	_	_	49,043
Intercompany receivables - Pisgah Valley		184,956		2,872,231	41,441	(3,098,628)	-
Total current assets		3,819,585		5,861,670	41,911	(3,098,628)	6,624,538
Non-current assets:		2,017,202		2,001,070	.1,,,11	(5,070,020)	0,021,000
Notes receivable - owners		_		4,678,820	_	_	4,678,820
Property and equipment		1,380,844		15,517,518	726,500	_	17,624,862
Intangible assets		1,500,011		2,910,000	720,500	_	2,910,000
Due from related parties		4,246,269		15,000			4,261,269
Deferred marketing costs, net of amortization		23,790		13,000	_	-	23,790
Other non-current assets		38,624		-	150	-	38,774
Total non-current assets		5,689,527		23,121,338	726,650	<u>-</u>	29,537,515
Total assets	\$	9,509,112	\$	28,983,008	\$ 768,561	\$ (3,098,628)	
1 Otal assets	φ	9,309,112	φ	20,703,000	\$ 700,301	\$ (3,096,026)	\$ 50,102,055
Liabilities and Members' Equity/(Deficit)							
Current liabilities:							
Long-term debt and capital lease obligation, current portion	\$		\$	415,175	•	\$ -	\$ 415,175
Resident refunds, current portion:	Ф	-	Φ	413,173	5 -	5 -	\$ 415,175
Entrance fees				1,056,318			1,056,318
Deferred revenue, current portion		807,464		213,000	-	-	1,020,464
		,		710	-	-	
Accounts payable and accrued expenses Accrued payroll and related withholdings		430,319 990,252		/10	-	-	431,029 990,252
, ,				172 207	11.660	(2.009.629)	990,232
Intercompany payables - Pisgah Valley		2,913,672		173,287	11,669	(3,098,628)	2.012.220
Total current liabilities		5,141,707		1,858,490	11,669	(3,098,628)	3,913,238
Non-current liabilities and deferred revenue:				10 200 402			10 200 402
Long-term debt and capital lease obligation, less current portion		-		19,290,492	-	-	19,290,492
Deferred financing costs, net of accumulated amortization		-		(155,693)	-	-	(155,693)
Resident entrance fees payable, less current portion		-		9,834,457	-	-	9,834,457
Deferred revenue - entrance fees		2 22 6 02 6		2,310,136	-	-	2,310,136
Due to related parties		3,336,026		222	-	-	3,336,248
Notes payable - owners		104,800		-	-	-	104,800
Total non-current liabilities and deferred revenue		3,440,826		31,279,614	-	-	34,720,440
Total liabilities and deferred revenue		8,582,533		33,138,104	11,669	(3,098,628)	38,633,678
Members' equity/(deficit)		926,579		(4,155,096)	756,892	-	(2,471,625)
Total liabilities and members' equity/(deficit)	\$	9,509,112	\$	28,983,008	\$ 768,561	\$ (3,098,628)	\$ 36,162,053

EXHIBIT D 5-YEAR PROSPECTIVE FINANCIAL STATEMENTS [ATTACHED]

Pisgah Valley

Compilation of a Financial Forecast

For Each of the Five Years Ending December 31, 2025

(with Independent Accountants' Compilation Report thereon)

Pisgah Valley

Compilation of a Financial Forecast

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Independent Accountants' Compilation Report

Pisgah Valley Candler, North Carolina

Management of Pisgah Valley, a group of entities under common control, (the "Company") and the day-to-day operating manager, Liberty Living Management, LLC (collectively "Management") is responsible for the accompanying financial forecast of the Company, which comprises the forecasted combined balance sheets as of and for each of the five years ending December 31, 2025, the related forecasted combined statements of operations, changes in members' deficit, and cash flows for each of the years then ending, and the related summaries of significant assumptions and rationale in accordance with guidelines for the presentation of a financial forecast established by the American Institute of Certified Public Accountants ("AICPA").

The accompanying forecast and this report were prepared for inclusion with the disclosure statement filing requirements of North Carolina General Statutes, Chapter 58, Article 64. Accordingly, this report should not be used for any other purpose.

We have performed a compilation engagement in accordance with Statements on Standards for Accounting and Review Services promulgated by the Accounting and Review Services Committee of the AICPA. We did not examine or review the financial forecast nor were we required to perform any procedures to verify the accuracy or completeness of the information provided by Management. Accordingly, we do not express an opinion, a conclusion, or provide any form of assurance on this financial forecast. The forecasted results may not be achieved, as there will usually be differences between the prospective and actual results because events and circumstances frequently do not occur as expected, and those differences may be material.

We have no responsibility to update this report for events and circumstances occurring after the date of this report.

Dixon Hughes Goodman LLP

Atlanta, Georgia May 19, 2021



Pisgah Valley

Forecasted Combined Statements of Operations and Changes in Members' Deficit
For Each of the Five Years Ending December 31,

(In Thousands)

	2021	2022	2023	2024	2025
Revenue:					
Entrance fee amortization	\$ 236	\$ 279	\$ 324	\$ 359	\$ 380
Independent living	1,230	1,374	1,509	1,618	1,696
Assisted living	1,364	1,419	1,461	1,505	1,551
Skilled nursing	12,252	12,379	12,627	12,911	13,160
Other revenue	115	119	121	122	123
Total operating revenue	15,197	15,570	16,042	16,515	16,910
Expense:					
Independent living	231	235	240	244	249
Assisted living	551	560	571	582	594
Skilled nursing	7,213	7,328	7,474	7,624	7,776
Dietary	1,053	1,058	1,080	1,101	1,123
Housekeeping	467	469	478	488	497
Laundry	163	165	168	171	175
General and administrative	1,792	1,812	1,849	1,886	1,924
Management Fee	921	921	946	973	994
Plant operations	1,096	1,101	1,108	1,123	1,145
Physical plant	92	95	96	98	100
Total operating expense	13,579	13,744	14,010	14,290	14,577
Operating income	1,618	1,826	2,032	2,225	2,333
Other income (expense):					
Interest income	115	113	115	119	121
Rent revenue	4	4	4	4	4
Rent expense	(43)	(43)	(43)	(43)	(43)
Interest expense	(582)	(565)	(548)	(532)	(512)
Deferred financing costs amortization	(25)			(25)	(25)
Deferred marketing cost amortization	(6)		(8)	(9)	(10)
Depreciation	(892)			(1,197)	(1,234)
Total other income (expense)	(1,429)) (1,539)	(1,628)	(1,683)	(1,699)
Net income	189	287	404	542	634
Members' deficit, beginning of year	(2,760)		(2,284)	(1,880)	(1,338)
Members' deficit, end of year	\$ (2,571)) \$ (2,284)	\$ (1,880)	\$ (1,338)	\$ (704)

See accompanying Independent Accountants' Compilation Report and Summary of Significant Forecast Assumptions and Rationale

Forecasted Combined Statements of Cash Flows For Each of the Five Years Ending December 31, (In Thousands)

Pisgah Valley

		2021		2022		2023		2024		2025
Cash flows from operating activities:										
Net income	\$	189	\$	287	\$	404	\$	542	\$	634
Adjustments to reconcile net income										
to net cash from operating activities										
Entrance fee amortization		(236)		(279)		(324)		(359)		(380)
Deferred financing cost amortization		25		25		25		25		25
Deferred marketing cost amortization		6		6		8		9		10
Depreciation		892		1,017		1,123		1,197		1,234
Change in current assets and liabilities, net		162		301		144		(619)		(707)
Cash flows from operating activities		1,038		1,357		1,380		795		816
Cash flows from investing activities:										
Capital additions		(1,400)		(1,429)		(1,458)		(378)		(386)
Accrued interest on notes receivable		(120)		(123)		(127)		(130)		(133)
Change in investments		(13)		(13)		(13)		(14)		(14)
Cash flows from investing activities		(1,533)		(1,565)		(1,598)		(522)		(533)
Coal down for a formation of this										
Cash flows from financing activities: Principal payments on long-term debt		(554)		(571)		(588)		(604)		(624)
Entrance fees received		1,316		1,679		1,733		571		589
Resident refunds of entrance fees		(656)		(900)		(927)		(240)		
Cash flows from financing activities		106		208		218		(273)		(248)
Cash hows from infaheing activities		100		208		210		(2/3)		(203)
Change in cash and restricted cash		(389)		-		-		-		-
Cash and restricted cash, beginning of year		3,457		3,068		3,068		3,068		3,068
Cash and restricted cash, end of year	\$	3,068	\$	3,068	\$	3,068	\$	3,068	\$	3,068
Cash and restricted cash reconciliation:										
Cash	\$	3,019	\$	3,019	\$	3,019	\$	3,019	\$	3,019
Cash - restricted	Ψ	49	4	49	Ψ	49	4	49	4	49
Total cash and restricted cash	\$	3,068	\$	3,068	\$	3,068	\$	3,068	\$	3,068

See accompanying Independent Accountants' Compilation Report and Summary of Significant Forecast Assumptions and Rationale

Pisgah Valley

For Each of the Five Years Ending December 31, (In Thousands)

Assets		2021		2022		2023	20	24		2025
Current assets:										
Cash	\$	3,019	\$	3,019	\$	3,019	\$ 3	3,019	\$	3,019
Cash - restricted	•	49	•	49	•	49	,	49	•	49
Investments		1.076		1.089		1.102	1	1.116		1,130
Resident accounts receivable, net		1,283		1,297		1,323	1	1,349		1,379
Accounts receivable - other		78		78		78		78		78
Inventories		113		115		117		119		122
Prepaid expenses		76		77		78		80		81
Total current assets		5,694		5,724		5,766	4	5,810		5,858
Non-current assets:										
Property and equipment, net		18,166		18,578		18,913	18	3,094		17,246
Intangible assets		2,905		2,905		2,905	2	2,905		2,905
Accounts receivable - related parties		4,574		4,294		4,167	4	1,774		5,474
Notes receivable		4,769		4,892		5,019	4	5,149		5,282
Deferred marketing costs, net of amortization		24		27		28		22		15
Other non-current assets		39		39		39		39		39
Total non-current assets		30,477		30,735		31,071	3(),983		30,961
Total assets	\$	36,171	\$	36,459	\$	36,837	\$ 36	5,793	\$	36,819
Liabilities and Members' Deficit Current liabilities:										
Long-term debt, current portion	\$	571	\$	588	\$	604	\$	624	\$	643
Resident refunds payable, current portion	Ψ	900	Ψ	927	Ψ	240	Ψ	248	Ψ	255
Deferred revenue, current portion		1,007		1,031		1,052	1	1,043		1,032
Accounts payable and accrued expenses		607		616		628		639		654
Accrued payroll and related withholdings		1,058		1,072		1,094	1	1,113		1,139
Total current liabilities		4,143		4,234		3,618		3,667		3,723
Non-current liabilities:										
Long-term debt, non-current portion		18,582		18,019		17,440	16	5,841		16,223
Accounts payable - related parties		3,131		3,131		3,131	3	3,131		3,131
Resident refunds, non-current portion		10,394		10,625		11,578	1 1	1,637		11,698
Deferred revenue, non-current portion		2,387		2,629		2,845	2	2,750		2,643
Notes payable - owners		105		105		105		105		105
Total non-current liabilities		34,599		34,509		35,099	34	1,464		33,800
Total liabilities		38,742		38,743		38,717	38	3,131		37,523
Members' deficit		(2,571)		(2,284)		(1,880)		1,338)		(704)
Total liabilities and members' deficit	\$	36,171	\$	36,459	\$	36,837	\$ 36	5,793	\$	36,819

See accompanying Independent Accountants' Compilation Report and Summary of Significant Forecast Assumptions and Rationale

Pisgah Valley

Summary of Significant Forecast Assumptions and Rationale

For Each of the Five Years Ending December 31, 2025

General

The accompanying financial forecast presents, to the best of the knowledge and belief of management of Pisgah Valley, a group of entities under common control (the "Company"), and the day-to-day operating manager, Liberty Living Management, LLC (the "Operating Manager") (collectively, "Management"), the expected financial position, results of operations and changes in members' deficit, and cash flows of the Company as of and for the each of the five years ending December 31, 2025. Accordingly, the accompanying financial forecast reflects Management's judgment as of May 19, 2021, the date of this forecast, of the expected conditions and its expected course of action during the forecast period. There will usually be differences between the prospective and actual results because events and circumstances frequently do not occur as expected, and those differences may be material.

Management's purpose in releasing this financial forecast is for inclusion in the Company's annual disclosure statement in accordance with Chapter 58, Article 64, of the North Carolina General Statutes. Accordingly, this report should not be used for any other purpose. The assumptions disclosed herein are those that Management believes are significant to the prospective financial statements.

Basis of Presentation – The prospective financial statements included in the forecast have been prepared in accordance with the accounting principles generally accepted in the United States of America. Significant accounting policies are described in the appropriate assumptions and notes to the prospective financial statements. The assumptions described are not all-inclusive.

Background

Pisgah Valley is an economic entity comprised of three individual companies listed below. Management provides senior living services in Candler, North Carolina. Services include providing and maintaining an independent retirement community, assisted living services, skilled nursing care, and supporting services. The Community was acquired and began operations as the Company in February 2018.

<u>Pisgah Valley Retirement Center Properties</u>, <u>LLC ("Pisgah Valley Properties")</u> is a North Carolina for-profit limited liability company formed for the purpose of developing and owning real property and the buildings of the Company. Pisgah Valley Properties is owned by Liberty Real Properties VII, LLC, a North Carolina for-profit limited liability company. Pisgah Valley Properties holds the certificate of need ("CON") for 118 skilled nursing beds. The value of the CON is recorded as an intangible asset on the balance sheet of Pisgah Valley Properties.

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<u>Pisgah Valley Retirement Center, LLC ("Pisgah Valley Center")</u> is a North Carolina for-profit limited liability company formed for the purpose of leasing and operating independent living units, assisted living, and skilled nursing beds. Pisgah Valley Center is owned by Liberty Senior Living, LLC ("Liberty Senior Living"), a North Carolina limited liability company. Liberty Senior Living is owned by Liberty Healthcare Group, LLC, (the "Liberty Healthcare Group"), a North Carolina for-profit limited liability company.

Pisgah Valley Center and Pisgah Valley Properties are co-providers of a continuing care retirement community known as Pisgah Valley Retirement Community, licensed by the State of North Carolina.

<u>Pisgah Estates Unit Owners Association (the "Unit Owners Association")</u> is a North Carolina notfor-profit company formed in accordance with the North Carolina Condominium Act for the purpose of owning and managing the commonly owned property of the Company's independent living units. The Unit Owners Association began operations in 1975 and was incorporated in September 2008.

The activities of Pisgah Valley Properties, Pisgah Valley Center, and the Unit Owners Association (collectively referred to as the "Company", the "Community" or "CCRC") are included in Management's forecast.

The Community consists of 72 independent living units (the "Independent Living Units"), 24 multi-unit assisted housing with services units (the "Assisted Living Units"), and 118 skilled nursing beds (the "Skilled Nursing Beds"). The Assisted Living Units and the Skilled Nursing Beds are collectively referred to as the "Healthcare Center".

Related Parties

Other entities owned by Liberty Healthcare Group provide other benefits to the Company. These transactions are considered related party transactions and are settled through related party cash accounts and payments to the other entities.

Pisgah Valley has entered into a management agreement with the Operating Manager in which the Company pays a management fee of 5.0 percent of total revenues derived from the Independent Living Units and 6.0 percent of total revenues derived from the Assisted Living Units and Skilled Nursing Beds to the Operating Manager, a related party to the Company (the "Management Fee").

Pisgah Valley entered into a professional services agreement effective September 1, 2019 (the "Professional Services Agreement"), in which Pisgah Valley pays a professional service fee per resident per month to Liberty Private Care, LLC ("Liberty Private Care"), a related party that provides nurse aide services to the Company. Pisgah Valley entered into a sub-lease agreement effective September 1, 2019, in which Liberty Private Care pays a sub-lease fee monthly to Pisgah Valley.

Pisgah Valley Properties advanced amounts to the owners of the Liberty Healthcare Group. Such advances are pursuant to a note agreement, bearing interest at 2.0 percent per annum with a maturity date of December 31, 2022. These advances, along with accrued interest, are included in non-current assets. For purposes of the forecast, the maturity date on these advances is assumed to be extended, at the same rates and terms, through the end of the forecast period.

The Community

The Community is located in Candler, North Carolina on approximately 30 acres of land owned by Pisgah Valley Properties or the Unit Owners Association and consists of the Independent Living Units, the Assisted Living Units, the Skilled Nursing Beds, and related common spaces.

The following table summarizes the types of units, approximate square footage, monthly fee ("Monthly Fee") and entrance fees ("Entrance Fees") for the Independent Living Units:

Table 1
Independent Living Unit Configuration and Fees

			Entrance	Fees	Ionthly Fee		
Unit Type	Number of Units	Square Footage	Non- Refundable	90% Refundable	CCRC Contract	CCRC Contract	Homeowner Contract (2)
Independent Living Units:							
Two-bedroom	3	1,174	\$180,617	\$279,443	\$1,454	\$1,638	\$310
Two-bedroom/den	25	1,240	\$189,680	\$292,984	\$1,454	\$1,638	\$310
Two-bedroom/sunroom	5	1,474	\$202,129	\$313,404	\$1,454	\$1,638	\$310
Two-bedroom/den/sunroom	39	1,540	\$211,302	\$327,054	\$1,454	\$1,638	\$310
Total / Weighted Average	72	1,416	\$201,879	\$312,292	\$1,454	\$1,638	\$310

Source: Management

- (1) Management implemented a Monthly Fee increase effective February 1, 2019 for new independent living resident contracts entered into on or after February 1, 2019, which resulted in a discount of approximately 12 percent for residents with contracts prior to February 1, 2019. This discount shall remain in effect for the term of the resident's contract.
- (2) All unit owners, regardless of occupancy, pay a Monthly Fee to the Unit Owners Association. Total fees paid by Pisgah Valley Center and the related fees received by the Unit Owners Association are eliminated in the combined forecasted financial statements.
- (3) The second person Monthly Fee for the Independent Living Units is \$431 effective January 1, 2021.

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The following table summarizes the types of units and beds, approximate square footage, Monthly Fee, and daily fees ("Daily Service Fee") for the Assisted Living Units and the Skilled Nursing Beds:

Table 2 Healthcare Center Configuration and Fees				
Unit Type	Number of Units/ Beds	Square Footage	Monthly Fee (1)	
Assisted Living Units:				
Small studio	18	154	\$4,869	
Expanded studio	6	209	\$5,358	
Total / Weighted Average	24	168	\$4,991	
Skilled Nursing Beds:			Daily Service Fee (2)	
Semi-private	46	288	\$250	
Private	72	288	\$300	
Total / Weighted Avg.	118	288	\$281	
Total	142			

Source: Management

- (1) The second person Monthly Fee for assisted living units is \$1,214 effective January 1, 2021.
- (2) The Daily Service Fee for Medicare, Medicare-Managed Care, Medicaid, and Hospice are \$504, \$462, \$187, and \$186, respectively.

COVID-19 Pandemic

On January 30, 2020, the World Health Organization declared the "COVID-19" outbreak a Public Health Emergency of International Concern and on March 11, 2020, declared it to be a pandemic. Actions taken around the world to help mitigate the spread of COVID-19 include restrictions on travel, quarantines, or stay-at-home restrictions in certain areas and forced closures for certain types of public places and businesses. COVID-19 and actions taken to mitigate it have had and are expected to continue to have an adverse impact on the economies and financial markets globally, including the geographical areas in which the Community operates.

In December 2020, the U.S. Food and Drug Administration issued emergency use authorization of vaccines for the prevention of COVID-19.

For purposes of the forecast, Management has assumed no revenue impact and some additional staffing related expenses for fiscal year 2021. Management assumes COVID-19 shall have a negligible impact to its operations and has, therefore, excluded any additional revenue or expense related to COVID-19 for the remainder of the forecast period.

Unit Owner Contracts

<u>Services</u> – Prior to November 2006, the Independent Living Units were sold to residents (the "Unit Owner") through a contract of sale (the "Unit Owner Contract") and the individual Unit Owner obtained the deed to the Independent Living Unit. According to the Unit Owner Contract, Pisgah Valley Properties has the right to purchase the Independent Living Unit from the Unit Owner at the Independent Living Unit's appraised value. Under the Management Agreement with the Unit Owners Association, Pisgah Valley Center is to provide services to the Unit Owners as follows:

- Water and sewer;
- Routine pest control, guaranteed termite treatment, and trash removal;
- Landscaping/lawn care;
- Snow and ice removal;
- Use of the community center, community gardens and other common areas (e.g., streets, streetlights, etc.);
- Access to on-campus medical clinic;
- Activities programming;
- Weekly transportation to shopping and on-campus transportation; and
- Real property insurance.

<u>Right of First Refusal</u> – Through a right of first refusal, it is Pisgah Valley Properties' intent to purchase the Independent Living Units from the Unit Owners through attrition until Pisgah Valley Properties owns all 72 Independent Living Units. As of the date of this report, Pisgah Valley Properties owns 58 Independent Living Units. Approximately two Independent Living Units are assumed to be purchased each year until all 72 Independent Living Units are owned by Pisgah Valley Properties and operated by Pisgah Valley Center.

Residency and Care Agreements

<u>Independent Living Services</u> – The Company has been remarketing Independent Living Units to residents (the "Resident" or "Residents") under a Residency and Care Agreement (the "Residency and Care Agreement"). In addition to the services provided to the Unit Owners, the Company provides additional services to Residents of the Independent Living Unit as follows:

- Electricity;
- Propane;
- Cable-ready wiring;
- Bi-weekly housekeeping;
- Annual carpet cleaning;
- Membership to the Wellness Center;
- 24-hour emergency response system;
- Priority access to the Assisted Living Units and the Skilled Nursing Beds; and
- Interior unit and appliance maintenance/replacement.

See Independent Accountants' Compilation Report

Optional services, including additional transportation, dining, and housekeeping services, are available for an extra charge as well as home care services through a related home care service provider, Liberty Private Care.

<u>Admittance Standards</u> – Prior to taking occupancy of a selected Independent Living Unit, the Resident shall execute the Residency and Care Agreement. The terms of the Residency and Care Agreement require the Company accepts persons at least 62 years of age at the time of occupancy, who demonstrate the ability to live independently and meet the financial obligations as a Resident. A reservation requires a signed Residency and Care Agreement and a 10 percent Entrance Fee deposit. Upon occupancy, Residents are expected to pay the remaining Entrance Fee and an ongoing Monthly Fee.

<u>Terms of Residency</u> – The term of the Residency and Care Agreement shall be from the date of execution of the Residency and Care Agreement until termination in accordance with Section 8 of the Residency and Care Agreement (the "Term").

<u>Termination by the Resident Prior to Occupancy</u> – A Resident may cancel at any time and for any reason during the 30-day rescission period as defined in the Residency and Care Agreement (the "Rescission Period") and shall receive a refund of any fees paid less a service charge. After the Rescission Period, the Resident may terminate the Residency and Care Agreement prior to moving into the Community by giving thirty (30) days' prior written notice. Under this circumstance, the Resident shall receive a refund of any Entrance Fees paid less a service charge.

<u>Termination by the Resident After Occupancy</u> – The Resident may terminate the Residency and Care Agreement after moving into the Community by giving thirty (30) days' prior written notice of termination, which shall be effective and irrevocable upon delivery. The amount of refund due shall be determined according to the applicable Entrance Fee amortization schedule described below. After occupancy, all monies due to be refunded to the Resident are paid within thirty (30) days after Management collects the full amount of a new Entrance Fee for the Independent Living Unit from a new Resident or 24 months after termination, whichever comes first.

Refunds of the Entrance Fee are as follows:

Refund Options	Amortization Schedule		
90% Refundable Plan	Upon termination of the Residency and Care Agreement, the Resident's potential refund would equal the original Entrance Fee paid less a 10 percent reduction. After occupancy, the refund is fixed at 90 percent.		
Non-Refundable Plan	Upon termination of the Residency and Care Agreement, the Resident's potential refund would equal the original Entrance Fee paid less a 10 percent cancellation fee and five basis point reduction for each month of occupancy beginning in month 6 through month 22. No refund is available after 23 months of occupancy.		

<u>Termination Due to Death</u> – The Residency and Care Agreement shall automatically terminate upon death of the Resident (unless there is a surviving joint Resident) and a personal representative shall have thirty (30) days from date of death to remove personal property from the Independent Living Unit. The Resident's estate is obligated to pay the Monthly Fee until the removal of possessions from the Independent Living Unit and the key is returned to administration.

<u>Termination by the Company</u> – The Company may terminate the Residency and Care Agreement for just cause to include: (i) breach of agreement; (ii) misrepresenting information in the admission process; (iii) failure to pay any charges; (iv) Resident becomes infected with dangerous or contagious disease; or (v) violation of any reasonable procedures at the Community.

Summary of Significant Accounting Policies

<u>Basis of Accounting and Presentation</u> – The Company is assumed to maintain its accounting and financial records according to the accrual basis of accounting.

<u>Cash</u> – Cash includes cash on hand and cash on deposit held by one financial institution.

Restricted Cash – Restricted cash is comprised of patient trust funds.

<u>Investments</u> – Investments are comprised of fixed income securities. Unrealized and realized gains and losses related to investments are reported in other revenue.

<u>Related-Party Transactions</u> – The principal members of the Company and other entities, which they own or with which they are associated, are considered related parties. Management monitors cash flow at each related party entity and transfers cash on an as-needed basis. The cash flows between non-Company related parties are classified as non-current receivables/payables.

<u>Statutory Operating Reserve</u> – North Carolina General Statute section 58-64-33, requires licensed continuing care retirement communities ("CCRC") to maintain an operating reserve equal to fifty percent (50%) of the total forecasted operating costs (adjusted for non-cash items) in a given year. If a CCRC maintains a combined independent and assisted living occupancy in excess of 90 percent, the operating reserve amount required equals 25 percent (25%) of forecasted operating expenses (adjusted for non-cash items). The reserve may be funded by cash, invested cash, or investment grade securities. Management assumes that the statutory operating reserve shall be funded by an irrevocable standby letter of credit from a financial institution.

<u>Deferred Revenue from Entrance Fees</u> – Ten percent of the Entrance Fees paid under the 90% refundable Residency and Care Agreement and all of the Entrance Fee paid under the non-refundable Residency and Care Agreement are non-refundable based on a declining balance formula outlined in the Residency and Care Agreement. In accordance with the Residency and Care Agreement and beginning with the date of occupancy, Entrance Fees that are expected to be non-refundable to the Resident are recorded as deferred revenue and are amortized into revenue using the straight-line method over the estimated remaining life expectancy of the Resident. When a Resident terminates their Residency and Care Agreement, the amount of unamortized non-refundable deferred revenue from Entrance Fees is recognized as revenue.

<u>Lease Accounting</u> – The Financial Accounting Standards Board ("FASB") issued Accounting Standards Update ("ASU") No. 2016-02, Lease Accounting Standard in February 2016. ASU 2016-02 requires all leases with lease terms over twelve months to be capitalized as a right-of-use asset and lease liability on the balance sheet at the date of lease commencement. Leases are to be classified as either finance or operating. This distinction shall be relevant for the pattern of expense recognition in the statement of operations. The Company is currently in the process of evaluating the impact of adoption of this ASU and has not made final determinations. Therefore, for purposes of the forecast, ASU 2016-02 has not been implemented by the Company.

<u>Property and Equipment</u> – Property and equipment are stated at cost. Depreciation is computed on the straight-line method over the estimated useful lives of depreciable assets. Maintenance and repairs are charged to expense as incurred, and renewals and betterments are capitalized. Gains or losses on disposals are credited or charged to operations.

<u>Deferred Marketing Costs</u> – Management has implemented ASU No. 2014-09 "Revenue from Contracts with Customers" and adjusted the treatment of deferred marketing costs. Previously, all marketing costs incurred by the Company in acquiring initial Resident contracts were capitalized and amortized on a straight-line basis over a period of the approximate average life expectancy of the initial Residents. Under the standard, the Company capitalizes marketing sales commissions associated with securing new Residency and Care Agreements as an asset and amortizes these commissions over the estimated term of the respective Residency and Care Agreement.

<u>Intangible Asset</u> – The Company records its CON as an intangible asset. Intangible assets with indefinite useful lives are reviewed for impairment in accordance with ASC 350, Intangibles – Goodwill and Other, which requires the Company to evaluate the recoverability of long-lived assets annually and whenever events or changes in circumstances indicate that its carrying amount may not be recoverable. The Company continually evaluates whether events and circumstances have occurred that indicate the remaining estimated useful life of its CON may warrant revision or that the remaining carrying value may not be recoverable. Management has not assumed an impairment to intangible assets during the forecast period.

<u>Long-Term Debt</u> – Long-term debt consists of a bank loan. Unamortized loan costs are reported as a reduction of the long-term debt amount.

<u>Income Taxes</u> – The Company has elected to be treated as a partnership for income tax purposes. The Company's taxable income, its losses, and other pass-through items are reported on the members' tax returns. Accordingly, no provision for income taxes has been included in the forecast.

Summary of Operating Revenue Assumptions

The following table summarizes the assumed average utilization of the Independent Living Units, Assisted Living Units, and Skilled Nursing Beds:

		Table 3 Utilization	n			
	A	verage Units Oc	ccupied			
Year Ending December 31,	Units CCRC Homeowner Total Occupied Available Contracts (1) Contracts (1) Units Percentage					
Independent Living Units:						
2021	72	61	10	71	99%	
2022	72	64	6	70	97%	
2023	72	68	2	70	97%	
2024 - 2025	72	70	_	70	97%	
Assisted Living Units:						
2021	24			22	92%	
2022 - 2025	24			23	96%	
Skilled Nursing Units: (2)						
2021	118			101	86%	
2022 - 2025	118			110	93%	

Source: Management

Independent Living Revenue

Resident service revenue for Residents living in the Independent Living Units is based upon the assumed Monthly Fees for services provided to Residents and the assumed occupancy of the Independent Living Units. Monthly Fees for the Independent Living Units are assumed to increase 4.0 percent annually throughout the forecast period.

Assisted Living Revenue

Resident service revenue for residents living in the Assisted Living Units is based upon assumed Monthly Fees for services provided to Residents and the assumed occupancy of the Assisted Living Units. Monthly fees for the Assisted Living Units are assumed to increase 3.0 percent annually throughout the forecast period.

⁽¹⁾ Some Independent Living Units are owned by individuals under a Contract of Sale, which gives Pisgah Valley Properties right of first refusal to purchase upon the sale of the unit.

⁽²⁾ The payor mix for the Skilled Nursing Beds is assumed to be 25 percent, 18 percent, 9 percent, 45 percent, and 3 percent for private pay, Medicare-traditional, Medicare-managed care, Medicaid, and Hospice, respectively for 2021.

Skilled Nursing Revenue

Resident service revenue for Residents living in the Skilled Nursing Beds is based upon assumed Daily Service Fees for services provided to Residents and the assumed occupancy of Skilled Nursing Beds. Daily Service Fees for Skilled Nursing Beds are assumed to increase 2.0 percent annually throughout the forecast period.

Other Revenue

Revenue from other revenue is assumed to be generated from guest meals and other miscellaneous sources and is assumed to increase 1.0 percent annually during the forecast period.

Summary of Entrance Fees Assumptions

Move-in / Contract Types

The number of Independent Living Units move-ins due to attrition is assumed to be 5, 6, 6, 2 and 2 for fiscal years 2021, 2022, 2023, 2024 and 2025, respectively. The type of contract utilization associated with move-ins is assumed to be 40 percent on the non-refundable plan and 60 percent on the 90 percent refundable plan.

Entrance Fee Refunds

Under the terms of the Residency and Care Agreement, refunds of Entrance Fees are generated as a result of death or withdrawal from the Community, subject to the re-occupancy of the vacated Independent Living Unit or 24 months, whichever is earlier. In some cases, Entrance Fees may be generated from re-occupancy of the Independent Living Units without a corresponding refund because the Resident has not withdrawn from the Community but has permanently transferred to an Assisted Living Unit or a Skilled Nursing Bed. The number of refunds is assumed to be equal to the number of move-ins annually throughout the forecast period.

Summary of Operating Expense Assumptions

Salaries, Wages and Employee Benefits

Salaries, wages, and employee benefits are assumed to increase 2.0 percent annually.

Non-Salary Expenses

Non-salary expenses are assumed to increase approximately 2.0 percent annually.

Management Fee Expense

The Company is assumed to pay the Management Fee for the day-to-day management of the Community. The Management Fee is assumed to be based on 5.0 percent of Independent Living revenue and 6.0 percent of Assisted Living and Skilled Nursing revenue.

Statutory Operating Reserve

The following table summarizes the forecasted Statutory Operating Reserve, which is calculated as a percentage of the Company's forecasted cash operating expenses.

Table 4

Operating Reserve Requirement (in Thousands)					
	2021	2022	2023	2024	2025
Forecasted operating expense	\$ 15,127	\$ 15,400	\$ 15,757	\$ 16,096	\$ 16,401
Add: Annual debt service on long-term debt	554	571	588	604	624
Subtract:					
Depreciation	(892)	(1,017)	(1,123)	(1,197)	(1,234)
Amortization	(31)	(31)	(33)	(34)	(35)
Forecasted operating expenses-adjusted	14,758	14,923	15,189	15,469	15,756
Operating reserve % required (1)	25%	25%	25%	25%	25%
Operating reserve (2)	\$ 3,690	\$ 3,731	\$ 3,797	\$3,867	\$ 3,939
Independent Living and Assisted Living Units:					

Source: Management

Occupancy percentage

Available, beginning of year

Occupied, beginning of year

96

91

95%

96

93

97%

96

93

97%

96

93

97%

96

93

97%

See Independent Accountants' Compilation Report

⁽¹⁾ North Carolina state statute requires an operating reserve 50% or 25% of forecasted operating expenses-adjusted for occupancy of independent and assisted living below 90% or 90% or above, respectively.

⁽²⁾ Management satisfies the statutory operating reserve requirement through an irrevocable standby letter of credit with a financial institution.

Property and Equipment

The Company is assumed to incur routine capital additions during the forecast period that are to be capitalized as property and equipment. Depreciation expense for all capital assets is computed using the straight-line method for buildings and equipment over estimated average useful lives ranging from 5 to 40 years. The Company's property and equipment costs, net of accumulated depreciation, during the forecast period are summarized in the table below.

Table 5
Schedule of Property and Equipment
(in Thousands)

	2021	2022	2023	2024	2025
Beginning balance	\$ 20,527	\$ 21,927	\$ 23,356	\$ 24,814	\$ 25,192
Routine capital additions	330	337	344	351	358
Purchases and renovations (1)	1,070	1,092	1,114	27	28
Property and equipment, cost	21,927	23,356	24,814	25,192	25,578
Accumulated depreciation	(3,761)	(4,778)	(5,901)	(7,098)	(8,332)
Property and equipment, net	\$ 18,166	\$ 18,578	\$ 18,913	\$ 18,094	\$ 17,246

Source: Management

⁽¹⁾ Independent Living Units owned by individuals under a Contract of Sale are assumed to be purchased by Pisgah Valley Properties through December 31, 2023. Management assumes an average purchase price of approximately \$255,000 per unit (including renovation costs of approximately \$77,000) in 2021, which is assumed to increase 2.0 annually for the remainder of the forecast period.

Long-Term Debt

The Company has a note payable (the "Note Payable") with a financial institution bearing interest at a fixed rate of 2.93 percent per annum due in 84 monthly installments of principal and interest of approximately \$95,000 for the period of September 2020 through July 2027. The final payment of approximately \$15,916,000 is due upon the maturity date of August 25, 2027. The outstanding balance of the Note Payable was approximately \$19,844,000 on December 31, 2020. The following table presents the forecasted debt service for the Note Payable.

Table 6
Principal and Interest Payments – Note Payable
(In Thousands)

Years Ended December 31,	Principal Payment	Interest Payment	Total Debt Service
2021	\$ 554	\$ 582	\$ 1,136
2022	571	565	1,136
2023	588	548	1,136
2024	604	532	1,136
2025	624	512	1,136
Thereafter	16,903	812	17,715
Total	\$ 19,844	\$ 3,551	\$ 23,395

Source: Management

Current Assets and Current Liabilities

Operating revenue as used below includes net resident service fee revenue. Operating expenses as used below exclude amortization, depreciation, and interest expense. Management has assumed working capital components based on the Company's historical trends and are outlined in the following table:

Table 7		
Working Capital	– Days on Hand	
Resident accounts receivables, net	38 days of operating revenues	
Inventories	3 days of operating expenses	
Prepaid expenses	2 days of operating expenses	
Accounts payable and accrued expenses	16 days of operating expenses	
Accrued payroll and related withholdings	28 days of operating expenses	

Source: Management

EXHIBIT E

CONTRACT FOR INDEPENDENT LIVING CONTINUING CARE [ATTACHED]



Residency and Care Agreement

104 Holcombe Cove Road Candler, North Carolina 28715 (828) 418-2333

5/31/2021

Term of Agreement Begins: ("Occupancy Date"):

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PISGAH VALLEY RETIREMENT COMMUNITY

RESIDENCY AND CARE AGREEMENT

Th	is RESIDENCY AND CARE AG	REEMENT (the " <u>Agreement</u> ") is made this day
of	, between PISGAH	VALLEY RETIREMENT CENTER, LLC AND
PISGAH `	VALLEY RETIREMENT CENT	ER PROPERTIES, LLC, North Carolina for-profit
limited lia	bility companies (herein individua	lly or collectively the "Company" or "Community")
and	and	(herein individually or collectively called
"Resident"	"). If two persons desire to share	e an Apartment enter into this Agreement, the term
Dogidant a	1 11 1 4 41 1 4 41 1	rally and to the survivor of them.

WITNESSETH:

WHEREAS, the Company leases and operates the continuing care retirement community known as Pisgah Valley Retirement Community (the "<u>CCRC</u>"), located at 104 Holcombe Cove Road, Candler, North Carolina; and

WHEREAS, the Resident desires to use and occupy a patio home unit (referred to herein as an "Apartment") located in one of the CCRC's independent living duplex buildings (the "Independent Living Building"); and

WHEREAS, and the Company desires to make the selected Apartment available to the Resident.

NOW, THEREFORE, FOR VALUABLE CONSIDERATION, the receipt and sufficiency of which the parties hereto acknowledge, and the full and faithful performance of all terms, covenants and conditions herein contained, the Resident and the Company hereby agree as follows:

1. Eligibility Requirements and Procedures.

The Resident will be qualified for admission as an occupant of the CCRC on the following terms and conditions:

- a. <u>Age Criteria</u>. The requirements for admission into the CCRC are nondiscriminatory except as to age. Admission is restricted to persons sixty-two (62) years of age or older with the exception of a younger second occupant. An underage second occupant may be approved for residency in the Apartment in the Company's sole discretion but must, at a minimum, be at least fifty (50) years of age and meet the other requirements for residency in the CCRC. The Company reserves the right to limit the number of residents under the age of sixty-two (62) that will live in the CCRC.
- b. <u>Preliminary Health Screen</u>. The Resident must be capable of living independently and must satisfy the then current independent living criteria as published by the Company, which criteria may be amended from time to time in the Company's sole discretion. The Resident shall provide to the Company an internal preliminary

health screen, substantially in the form attached hereto as <u>Exhibit A</u> (the "<u>Preliminary Health Screen</u>"), completed by the Resident's primary physician and certifying that the Resident meets the independent living criteria within the period outlined in Section 1.d. of this Agreement.

- c. <u>Disclosure Statement</u>. Upon execution of this Agreement, the Company will provide the Resident a copy of the CCRC's Disclosure Statement (the "<u>Disclosure Statement</u>") which fully describes the organization, facilities, policies, services, fees, financial condition, projections, and the vital information related to the CCRC. Included in the Disclosure Statement is a copy of this Agreement.
- d. <u>Application</u>. Within thirty (30) days of execution of this Agreement, the Resident will complete a Preliminary Health Screen and a confidential financial statement, substantially in the form attached hereto as <u>Exhibit B</u>, all on the forms provided by the Company, and deliver the same (all such documents collectively referred to herein as, the "<u>Application Forms</u>") to the Company.
- e. <u>Interview</u>. The Resident must have an interview with a representative from the Company prior to being approved for residency in the CCRC. This interview may include a non-medical assessment of the Resident(s) as an initial step in determining the whether the requirements for residency may be met.
- f. Financial Condition. The Company must be satisfied that the Resident has the financial income and assets to pay the Entrance Fee (as defined in Section 7.a. of this Agreement), the Monthly Service Fee (as defined in Section 7.b. of this Agreement), extra meal charges, charges for additional services, personal living expenses, and the future adjustments of these charges during the Term of this Agreement. Immediately prior to the Occupancy Date (as defined in Section 1.m. of this Agreement), the Resident will affirm to the Company that the Resident's financial situation does not differ materially or adversely from the financial situation as presented in the Application Forms (substantially in the form attached to this Agreement). If the Resident's then personal financial situation differs materially and adversely from the Resident's prior financial situation, the Company may terminate this Agreement. After the Occupancy Date, the Company may require updated financial information. In the case of two Residents occupying an Apartment, and in the event of the death of one of the occupants, the surviving Resident will be required to submit an update of the original Application Forms within thirty (30) days after the Company's request for the same.
- g. <u>Health Insurance</u>. Prior to the Occupancy Date, the Resident shall provide evidence of health insurance coverage to the Company at a level reasonably satisfactory to the Company.
- h. <u>Review of Application</u>. The Company will review the completed Application Forms as a basis for initial approval for residency in the CCRC. The Company will accept or deny an application based on the criteria and policies it has established,

- as the same may be amended from time to time. The Company will notify the Resident in writing of its decision on the application.
- i. <u>Physician's Report</u>. Thirty (30) days prior to the Occupancy Date (as defined in Section 1.m. of this Agreement), the Resident is required to submit to the Company an updated Preliminary Health Screen. The Company will respect the privacy of the Resident's personal health information and is committed to maintaining the Resident's confidentiality.
- j. <u>Representations and Warranties</u>. The Resident affirms that the representations made in the Application Forms or other statements of financial capability are accurate and reflect the Resident's current status. The Resident acknowledges that such representations are the basis for which the Company agrees to enter into this Agreement.
- k. <u>Authorization to Release Medical Information</u>. As a part of the application process, the Resident agrees to execute any such authorization forms as required by the Company to obtain the information concerning the Resident's medical history and condition necessary to enable the Company to adequately evaluate whether the Resident is appropriate for residency in the CCRC.
- Will, Durable Power-of-Attorney and Healthcare Directives. Thirty (30) days prior 1. to the Occupancy Date, the Resident shall have in place a valid and enforceable will, identifying an Executor of the Resident's estate, that provides for the distribution of his or her assets and personal effects. Such will or other document of instruction shall include adequate provisions regarding burial or cremation directions and other funeral arrangements. Furthermore, prior to the Occupancy Date, the Resident shall deliver, and during the term of this Agreement shall maintain, a valid and effective North Carolina Durable Power of Attorney (the "Power-of-Attorney") and a living will or health care Power-of-Attorney (the "Health Directive") enforceable in accordance with the laws of the State of North Carolina. The Power-of-Attorney shall designate as the Resident's attorney in-fact any responsible person, including but not limited to, a lawyer, banker, or relative, to act on behalf of the Resident in the managing of the Resident's affairs and filing of the Resident's insurance or other benefits as fully and completely as if the Resident were acting personally. The Power-of Attorney shall be in such form that survives the Resident's incapacity or disability and otherwise be satisfactory to the Company. The Health Directive shall name a responsible person capable of making health care decisions in the case of incapacity or emergency.
- m. Notification of Availability. If the Resident is approved for residency in the CCRC, the Company will notify the Resident of the projected date of availability for occupancy (the "Availability Date") and the Resident will have thirty (30) days from Availability Date to occupy the Apartment (the date of occupancy hereinafter referred to as the "Occupancy Date") As of the Occupancy Date, the Resident will pay the balance of the Entrance Fee and begin paying the Monthly Service Fee. If the Resident is not approved for residency in the CCRC, this Agreement shall be

terminated and all payments made by the Resident before such termination, less those costs or other charges that are non-refundable pursuant to the terms of this Agreement, shall be refunded by the Company within thirty (30) days.

2.	Basic	Services	and	Programs.

Subject to the terms and conditions of this Agreement, the following basic services (collectively "Basic Services") are included in the Monthly Service Fee (defined below):

- a. <u>Description of Apartment</u>. The Resident shall be entitled to the exclusive use of Apartment <u>located in the CCRC's Independent Living Building.</u>
- b. <u>Appliances and Furnishings</u>. The Apartment shall include the following appliances and furnishings:

☑ Window coverings
 ☑ Electric range
 ☑ Refrigerator/freezer with icemaker
 ☑ Garbage disposal

 \boxtimes Washer and dryer \boxtimes Smoke and fire detectors

☐ Climate control system ☐ Hot water heater

 \boxtimes 24-hour emergency call system \boxtimes Other permanent fixtures

All other appliances and furnishings are to be provided by Resident.

c. <u>Utilities</u>. The following utility fees are included in the Monthly Service Fee:

☑ Water☑ Sewer☑ Gas☑ Trash removal☑ Pest control

- d. <u>Maid Service</u>. The Resident agrees to keep the Apartment in a clean and orderly condition. On a bi-weekly basis, the Company will provide basic housekeeping services in the Apartment. Please refer to the basic cleaning schedule provided to resident at time of move in.
- e. <u>Maintenance Services</u>. The Company will be responsible for normal wear and tear, maintenance and replacement of the property, furnishings and equipment owned by or leased by the Company for use in the CCRC. The Resident will be responsible for any damage to such property, furnishings and equipment, including the cost of repair or replacement or the diminution in value thereof, caused by the Resident, the Resident's guests or the Resident's pets. The Resident will be responsible for the maintenance and repair of the Resident's personal property.

- f. <u>Changes to Apartment</u>. Any structural or physical change or redecoration and remodeling of any kind within or outside the Apartment may only be made by the Resident only with the prior written consent of the Company, which shall be granted at the Company's sole discretion, and at the sole expense of the Resident. All such improvements or changes shall be the property of the Company. Upon vacating the Apartment, the Resident, or the Resident's estate, shall be responsible for the costs of returning the Apartment to the condition that existed prior to the Resident taking possession of the Apartment.
- g. <u>Grounds Keeping</u>. The Company will maintain and repair the CCRC's grounds, including lawns, trees and shrubbery. Personal plantings and customization of landscaped areas are subject to the Company's approval.
- h. <u>Use of CCRC Common Areas</u>. The Resident has the non-exclusive right, along with other residents, to use the CCRC's common areas, including, but not limited to, the dining rooms, lounges, lobbies, library, social and recreational rooms and designated outdoor activity areas.
- i. <u>Use of the Wellness Center</u>. The Company will provide health and wellness programs and services at its on-site wellness center (the "<u>Wellness Center</u>"), including use of fitness equipment, exercise classes, use of an indoor heated pool and hot tub and certain wellness education programs. The Resident will be advised of any required fee for a wellness program before enrolling in such program.
- j. <u>Programs</u>. Recreational, social, educational and cultural programs will be coordinated by the CCRC's staff. Some activities are subject to an additional charge.
- k. <u>Parking</u>. The Company will provide parking areas for one personal vehicle and limited parking for the Resident's guests.
- l. <u>Transportation</u>. The Company will provide scheduled transportation to locations routinely visited by residents of the CCRC such as shopping centers, medical offices and social events. Some transportation is subject to an additional charge.
- m. <u>Emergency Response System</u>. The Company will provide, on a twenty-four (24) hour basis, an emergency call system. Response to a call shall be limited to an evaluation of the Resident's needs. If other medical response is determined to be necessary, the Resident is responsible for any costs associated with such other medical response, including emergency medical transportation.
- n. <u>Insurance</u>. The Company will maintain general liability and hazard insurance on the property within the CCRC owned or leased by the Company, but will not be responsible for the Resident's personal property.

3. Optional Services.

A schedule of fees for services provided at extra cost including, but not limited to those optional services described below (collectively "Optional Services"), shall be established by the Company and shall be made available to the Resident. The Optional Services currently expected to be offered by the Company include the following:

- a. <u>Meals</u>. The Community does not offer a meal plan. The Resident shall be entitled to dine in any of the Community's dining venues. Charges for food and beverages shall be billed directly to the Resident on a monthly basis in accordance with a published fee schedule.
- b. <u>Transportation Services</u>. If the Resident requests transportation in addition to that provided as a Basic Service, the Company may provide such transportation service provided that the Company has adequate transportation staff available at such date and time and to destinations that the Company identifies as being within the geographic area of transportation services.
- c. <u>Food Services</u>. If the Resident requests food services or catered services in addition to those provided as a Basic Service, the Company may provide such additional food services or catered services for an additional cost.
- d. <u>Tray Service</u>. The Resident may request that meals be delivered to the Apartment ("<u>Tray Service</u>") for a delivery charge; provided however, that Tray Service may not be requested for more than three (3) consecutive days except at a physician's or nurse's direction.
- e. <u>Activities</u>. Due to their special nature, a special fee may be required for some wellness and life enrichment programs.
- f. <u>Additional Maid Service</u>. If the Resident requests or requires housekeeping services in addition to those provided as a Basic Service, the Company may provide such services if staff is available to provide such services.
- g. <u>Salon Services.</u> Salon services in the Beauty Salon will be charged directly to the Resident in accordance with a published fee schedule.
- h. <u>Additional Parking</u>. Additional parking, including garage parking if available, may be made available to the Residents in accordance with a published fee schedule.
- i. <u>Personal Emergency Transmitter.</u> The provision of a Personal Emergency Transmitter ("<u>PET</u>") which shall transmit to the local emergency responders.

4. <u>Terms of Residence</u>.

a. <u>Term of Agreement</u>. The term of this Agreement shall be from the date of execution of this Agreement until termination in accordance with Section 8 below (the "<u>Term</u>"). Prior to the expiration of the Term, the Company reserves the right to

- present the Resident with a new version of the Company Residency and Care Agreement for signature by the Company and the Resident.
- b. <u>Nature and Extent of Rights</u>. The Resident's right to occupy the Apartment shall exist and continue unless terminated as provided in this Agreement. Nothing contained herein shall be construed or is intended to require that the Company care for the Resident after expiration or termination of this Agreement..
- c. <u>Terms of Occupancy</u>. Signing of this Agreement does not deliver title to real or personal property, and this Agreement may not be assigned, transferred, inherited or devised. Any rights, privileges, benefits, or interests created by or under this Agreement shall be subordinated to any mortgage, deed of trust, or other security interest created on any of the premises or interests in the real estate comprising the CCRC and to all amendments, modifications, replacements or refunding thereof. The Resident agrees to execute and deliver any document required by the Company or by the holder of any mortgage, deed of trust or other interest to evidence or effect such subordination.
- d. <u>Alteration or Modification</u>. Notwithstanding any other provisions in this Agreement, the Company may alter or modify the Apartment to meet requirements of any statute, law or regulation of the federal, state or local Government. The Resident may not, without prior written consent of the Company, make any alterations or modifications to the Apartment.
- e. <u>Use</u>. The Apartment shall be used for residential purposes only and shall not be used for business or professional purposes, or in any manner in violation of any zoning or health ordinances.
- f. Permitted Occupants. The Resident(s) named herein and no other person shall reside in or occupy the Apartment during the term of this Agreement, except with the express prior written approval of the Company. If a second occupant who is not a party to this Agreement is accepted for residency in the CCRC after the date of this Agreement, such acceptance shall be subject to the approval of the Company and adherence to policies then governing all other admissions and such second resident shall enter into a Residency and Care Agreement. If the second occupant does not meet the requirements for residency, or does not execute a Residency and Care Agreement, he or she shall not be permitted to occupy the Apartment.

If two residents of the Community under separate Residency and Care Agreements wish to occupy one apartment, the residents may occupy either apartment and shall surrender the apartment the residents will not occupy. If the Apartment in this Agreement is surrendered, this Agreement will terminate and a refund of the Entrance Fee will be paid to the Resident. If the Apartment in this Agreement is occupied, this Agreement will terminate, the residents will execute a new Residency and Care Agreement and the Entrance Fee paid under this Agreement will be applied to the Entrance Fee under the new Residency and Care Agreement.

- Should the Resident desire to transfer to another Apartment, the g. Resident must notify the Company in writing. Following receipt of this request, and subject to availability, the Company may grant the Resident an option to move to the next available Apartment of the size requested. Upon transfer to a new residence, the Monthly Service Fee for the month in which the move takes place shall be prorated to reflect the percentage of the month that the Resident spends in each type of residence. If the Entrance Fee the Resident paid for the original Apartment is less than the current Entrance Fee for the subsequent apartment, the Resident will pay an amount equal to the difference between the Entrance Fee of the original Apartment and the current Entrance Fee of the subsequent apartment. If the Entrance Fee paid by the Resident for the original Apartment is greater than the current Entrance Fee for the subsequent apartment, the Resident will not be entitled to a refund as a result of the difference between such Entrance Fees. With all transfers, there will be an up-fitting charge for the vacated residence based on the current rate established by the CCRC at the time of the transfer. The Resident will move all furnishings and belongings to the new residence within ten (10) days of the established occupancy date for the new residence. Any moving expense will be the responsibility of the Resident.
- h. <u>Death or Transfer of One Resident</u>. If one of the Residents named herein dies, moves out or is permanently transferred to the Healthcare Center or any other nursing center, the remaining Resident will continue to be bound by the terms of this Agreement except that the Monthly Service Fee will be reduced to the single occupancy rate then in effect.
- i. <u>Rules and Regulations</u>. The Resident and its guests and invitees shall comply in all respects with the CCRC's operating rules and regulations (the "<u>Rules and Regulations</u>") established by the Company from time to time. The Company may revise or amend such Rules and Regulations at any time in its sole discretion. A copy of the Rules and Regulations will be made available to the Resident.
- Pets. Subject to the prior written consent of the Company, which such consent shall j. be at the sole and absolute discretion of the Company, pets may be permitted in the Apartments. All pets must be on a leash at all times while not in a Resident's Apartment. Pets must be healthy, have current shots and rabies immunization, and be free of fleas and other parasites. The Resident must provide the Company with documentation that their pets have received all required shots and immunizations. The Resident is responsible for any costs expended by the Company for the failure of the Resident to adhere to the CCRC's pet policy, including, but not limited to, the cost of disinfection, cleaning and fumigation. Pets are prohibited in the dining spaces, the multipurpose room, the chapel, and the art space and activity rooms. The Resident understands and agrees that the pet must be removed from the Apartment, upon fourteen (14) days' prior written notice from the Company, if the pet becomes a nuisance to other residents of the CCRC, as determined by the Company in its sole and absolute discretion. The Resident agrees that if the Resident has been approved to have a pet living in the Apartment, and elects to do

so, the Resident shall pay a non-refundable pet fee in the amount posted at the time the pet is registered.

k. <u>Smoking Policy</u>. The CCRC is smoke-free. No smoking is permitted in the Apartment (to include any balconies) or in any other building or location in or on the CCRC's premises. The Resident agrees to abide by the CCRC's Rules and Regulations concerning smoking.

5. <u>Nursing and Healthcare Services</u>.

The CCRC will provide the Resident temporary or permanent assisted housing with services and skilled nursing services (the "<u>Healthcare Services</u>") in the healthcare center adjacent to the CCRC (the "<u>Healthcare Center</u>"). The Resident will be given priority access to the available beds in the Healthcare Center. Service in the Healthcare Center shall be provided within the limits of the Company's license.

If the appropriate level of Healthcare Services based upon the needs of the Resident may not be obtained or are not provided within the Healthcare Center, such level of care must be obtained from another provider of healthcare services, including, but not necessarily limited to, a hospital, and the costs of those services shall be the sole responsibility of the Resident. The Resident (i) acknowledges and agrees that the Company will not be responsible for any claims, damages or expenses resulting from injury or death suffered by the Resident that is caused by, attributable to or in any way connected with the negligence or intentional acts or omissions of the physicians, employees or agents of any such other provider of healthcare services and (ii) releases the Company from liability for any such claims, damages or expenses.

6. Transfers of Resident

- a. <u>Direct Transfer to the Healthcare Center.</u> If after the execution of this Agreement and prior to the Occupancy Date, the Resident's health or mental condition is such that, in the sole discretion of the Company, the Resident no longer meets the qualifications to live independently in the CCRC, and this Agreement is not otherwise terminated, the Resident may be transferred directly to the Healthcare Center. All fees and other charges due must be paid prior to any direct transfer. In the event there is more than one Resident occupying the Apartment, and one Resident is transferred directly to the Healthcare Center, the other Resident shall continue to be obligated under this Agreement and pay the required Monthly Service Fee applicable to a single resident.
- b. <u>Transfers to the Healthcare Center</u>. The Resident agrees that the Company shall have the right to determine whether the Resident should be temporarily or permanently transferred from the Apartment to the Healthcare Center or from one level of care at the Healthcare Center to another level of care at the Healthcare Center. Such determination shall be in the Company's sole discretion and based on the professional opinion of the medical director of the Healthcare Center and the

executive director of the CCRC that the Resident is no longer able to live independently or that living in the Apartment will endanger the Resident or the health and/or safety of others. Should the Resident fail to cooperate with a transfer of the Resident requested by the Company, the Company shall have the right to terminate this Agreement and the Resident shall no longer be permitted to live in the CCRC.

- c. <u>Transfer Outside the CCRC</u>. If, in the opinion of the Company, the physical or mental condition of the Resident requires services beyond that which can be provided by the facilities or personnel in the CCRC and the Healthcare Center or is beyond the scope of the services provided for in this Agreement, the Company may require that the Resident be temporarily or permanently transferred to a hospital, center, institution or other care environment equipped to give such care; provided however, the cost of the care at any such outside facility will be the responsibility of the Resident.
- d. Relinquishment of Apartment upon Permanent Transfer to the Healthcare Center or Outside Facility. If, in the sole discretion of the Company, the Resident's transfer to the Healthcare Center or to an outside facility is considered permanent, the Resident shall relinquish the Apartment and this Agreement shall terminate, unless there is a second Resident currently occupying the Apartment or unless otherwise approved by the Company.

7. <u>Fees and Charges.</u>

The following is a list of the fees and charges expected to be charged to the Residents of the CCRC.

a. Entrance Fee. Upon the execution of this Agreement, the Resident shall pay an Entrance Fee, as indicated on Exhibit C of this Agreement. The Entrance Fee provides the Resident with a right to occupy the Apartment unless terminated as provided in this Agreement. The Entrance Fee is non-transferable, non-interest bearing and shall be the property of the Company for use in accordance with the terms of this Agreement, and shall not be subject to the claims of the Resident's creditors. Any refundable portion of the Entrance Fee shall be governed by Section 7.g. of this Agreement.

The Resident will choose from two Entrance Fee refund options--a 0% or a 90% Entrance Fee refund. Refunds will be computed on a declining balance basis as outlined in Section 7.g. Once this Agreement is executed, the Entrance Fee refund option selected cannot be changed. The Company may, for any lawful reason, limit availability of any of these Entrance Fee refund options.

The terms of payment of the Entrance Fee are as follows:

1. <u>Priority Deposit</u>. Upon entering into a Priority Partner Agreement (the "<u>Priority</u> Partner Agreement") and prior to entering into this Agreement, the Resident

- agrees to pay One Thousand Dollars (\$1,000.00) as a priority deposit (the "Priority Deposit").
- 2. Reservation Fee. Once the Company has approved the Resident's application, upon entering into this Agreement, the Resident shall pay an amount equal to ten percent (10%) of the Entrance Fee (the "Reservation Fee"), less any Priority Deposit previously paid.
- 3. Options and Custom Features. The Company will present the Resident with a written quote specific to the Resident's options and custom feature request detailing the prices. The cost of options and custom features selected will be invoiced by the Company for the selected options or custom features and is due by the Resident upon receipt of such invoice. The amounts for options and custom features will not be considered part of the Entrance Fee when calculating the refund.
- 4. <u>Balance of the Entrance Fee</u>. The balance of the total Entrance Fee for the Residence will be due and payable prior to the Occupancy Date, unless otherwise agreed to in writing by Management.
- Monthly Service Fees. Throughout the Term, the Resident shall pay to the b. Company a Monthly Service Fee (the "Monthly Service Fee") in the amount of \$, as described on Exhibit C attached hereto, for a single Resident. If the Apartment will be occupied by two Residents pursuant to this Agreement, an additional monthly amount of \$\\$ shall be paid by the second Resident as described on Exhibit C attached hereto. The Monthly Service Fee shall be paid by the Resident on or before the fifth (5th) day of each month for Basic Services to be rendered that month with the first payment due on or before the Occupancy Date. The Monthly Service Fee shall be due regardless of whether or not the Apartment is actually occupied by the Resident on the scheduled Occupancy Date and such Monthly Service Fee will not be adjusted if the Resident is voluntarily absent from the CCRC at any time after such date. If the Resident obtains possession of the Apartment prior to the first of a month, the Resident shall pay the Company the first Monthly Service Fee on a pro-rata basis based on the actual number of days contained in the month.
- c. <u>Adjustments to Monthly Service Fees</u>. The Company reserves the right to change the amount of the Monthly Service Fee upon thirty (30) days' written notice prior to the beginning of each calendar year. Adjustments to the Monthly Service Fee will be made as may be reasonably necessary according to the economic requirements and conditions of the Company, the level and quality of services provided to the residents of the CCRC and consistent with operating on a sound financial basis.
- d. <u>Fees for Optional Services</u>. The Resident shall receive a monthly statement from the Company showing the total amount of fees and other charges owed by the Resident, which shall be paid by the fifth (5th) day of each month. A list of fees for

- recurring optional services ("Optional Services") the Resident has elected to purchase as of the date of this Agreement is attached hereto as Exhibit C.
- e. <u>Healthcare Center Fees and Charges</u>. The Healthcare Center will consist of accommodations, equipment and staffing necessary for assisted housing with services and skilled nursing care services on a temporary or permanent basis. The Company shall establish and publish rates for accommodations and services at the Healthcare Center. Fees for residency in the Healthcare Center shall otherwise be payable in accordance with the Residency and Care Agreement and in accordance with the then published Healthcare Center charge.
- f. Fees for Occupancy in the Healthcare Center. In the event the Resident is transferred to the Healthcare Center, as determined in the sole discretion of the Company, the Resident shall pay the then published Healthcare Center charge plus charges for other services not included in the Healthcare Center charge. In addition, the Resident shall continue to be responsible for the Monthly Service Fee and other charges payable under this Agreement.
- g. <u>Refund of Fees.</u> Refund of fees may occur as follows:
 - 1. <u>Priority Deposit</u>. The Priority Deposit is fully refundable should the Resident choose not to proceed with the reservation process and not enter into this Agreement for any reason. The Priority Deposit will be fully applied toward the Entrance Fee should the Resident proceed with the reservation process and enter into this Agreement.
 - 2. Rescission Period. If the Resident cancels during the Rescission Period (as defined in Section 8.a.i of this Agreement), the Priority Deposit or Entrance Fee Monthly Service Fee (and any other fees paid by Resident) in accordance with this Residency and Care Agreement will be refunded to the Resident, without interest, less a service charge of One Thousand Dollars (\$1,000.00) and less any charges specifically incurred by the Company at Resident's request and set forth in Exhibit C of this Agreement or in writing in a separate addendum to the Agreement, signed by the Resident and the Company. Any refund shall be paid within thirty (30) days after the Company's receipt of the Resident's written notice of rescission.
 - 3. Permanent Transfers to the Healthcare Center. Upon termination of this Agreement, the Resident may draw against the refundable portion of the Entrance Fee, provided a new resident of the Apartment has paid an Entrance Fee, to supplement payment of charges in the Healthcare Center if the Resident's other assets from all available sources are insufficient to cover the charges in the Healthcare Center. The Company will require the Resident to demonstrate the unavailability of other resources to cover costs in the Healthcare Center.

4. Withdrawal from the Community. Upon termination of this Agreement, the refund due shall be the Entrance Fee paid multiplied by the percentage based on the declining balance table below (i.e., the refundable amount) less: (i) any amount due to the Company for monthly care or other unpaid services when this Agreement terminates, (ii) any costs we pay to restore the Apartment to its original condition (normal wear and tear and any fire or other casualty loss excepted), and (iii) any costs the Company pays to remove, store or dispose of personal property left in the Apartment. Any refundable amount shall be paid to the Resident who withdraws from Community only when the Apartment is reserved by a new resident and thirty (30) days after the Company collects the full Entrance Fee from the new resident or 24 months after termination of this Agreement (whichever occurs first). Any refund due shall be paid to the estate of the deceased Resident or to a beneficiary identified in advance by the Resident.

The portion of the Entrance Fee that is refundable to the Resident will decline over time, based on the amount of time that has elapsed since the Occupancy Date and the type of contract, as follows:

	% Refu	ındable
Month of Occupancy*	0%	90%
1 st	90%	90%
2 nd	90%	90%
3 rd	90%	90%
4 th	90%	90%
5 th	90%	90%
6 th	85%	90%
7 th	80%	90%
8 th	75%	90%
9 th	70%	90%
10 th	65%	90%
11 th	60%	90%
12 th	55%	90%
13 th	50%	90%
14 th	45%	90%
15 th	40%	90%
16 th	35%	90%
17 th	30%	90%
18 th	25%	90%
19 th	20%	90%
20 th	15%	90%
21 st	10%	90%
22 nd	5%	90%
23 rd and beyond	0%	90%

^{*}The percentages in the table do not apply during the rescission period as described above.

- h. <u>Late Charges</u>. The Company will charge a one percent (1%) late payment charge per month on any Monthly Fees and extra charges that have not been paid within five (5) days after their due date.
- i. <u>Financial Assistance</u>. The policies relating to financial assistance are determined by the Company. The amount of assistance is determined on an individual basis and there is no guarantee of assistance to any individual resident.

8. <u>Termination</u>.

- a. <u>Termination by Resident</u>. Upon the termination of this Agreement, the Resident shall have no further right to reside in the CCRC. The Agreement may be terminated or cancelled by the Resident under the following terms and conditions:
 - i. Rescission During First Thirty (30) Days. The Resident may terminate this Agreement for any reason within thirty (30) days following the later of the execution of this Agreement or receipt by the Resident of the Disclosure Statement (the "Rescission Period"), and the Resident is not required to move into the facility before expiration of the Rescission Period. The Resident's termination of this Agreement during the Rescission Period is without penalty, and all payments made by the Resident before such termination, less a service charge of One Thousand Dollars (\$1,000.00) and less any charges specifically incurred by the Company at the Resident's request and set forth in Exhibit C of this Agreement or in writing in a separate addendum to the Agreement signed by the Resident and the Company. Any refund shall be paid within thirty (30) days after the Company receives written notice of the Resident's election to terminate this Agreement.
 - ii. Termination After Rescission Period but Prior to the Occupancy Date. For Residents electing to reside in an Apartment, the Resident may terminate the Residency and Care Agreement for any reason after the Rescission Period but prior to the Occupancy Date upon written notice to the Company. In the event of such termination, the Resident shall be entitled to a refund of all monies paid to the Company, except, as the case may be, any costs or other charges that the Resident and the Company agree in advance are non-refundable.
 - iii. General Termination Right. The Resident may terminate this Agreement at any time for any reason by giving the Company thirty (30) days' written notice signed by the Resident (or both of them if there are two Residents). In the event of termination by the Resident for reasons other than those permitted in this Agreement, the Resident shall pay the Company for all Optional Services rendered by the Company to the Resident through the date of termination and shall continue to be liable for the Monthly Service

Fee until the date that all of the Resident's personal belongings are removed from the Apartment. In addition, the Resident shall be responsible for payment of liquidated damage of one month's rental charge, calculated at the existing market rate.

b. Termination by Death or Serious Illness

- i. Termination by Death or Serious Illness Prior to the Occupancy Date. If, prior to the Occupancy Date, the Resident dies or is precluded from living in the CCRC under the terms of this Agreement as a result of serious illness, injury, non-qualification or incapacity, this Agreement will automatically terminate. In the event this Agreement is terminated as provided for in this subsection, the Resident or the Resident's estate shall be entitled to a refund of any amounts paid to the Company, except, as the case may be, a service charge of One Thousand Dollars (\$1,000.00) and for costs or other charges that the Resident and the Company agree in advance are non-refundable. Such refund shall be paid by the Company within thirty (30) days after this Agreement is terminated pursuant to this subsection. The foregoing notwithstanding, if there is more than one Resident, this Agreement will continue to be binding on the surviving or eligible Resident until this Agreement is terminated as to or by the surviving Resident as provided for herein.
- ii. Termination by Death or Serious Illness After the Occupancy Date. If the Resident dies after the Occupancy Date or the Resident is precluded from living in the CCRC under the terms of this Agreement as a result of serious illness, injury, or incapacity and the serious illness, injury or incapacity is not otherwise addressed by the provisions of Section 6, then this Agreement shall terminate. In such event, the Resident or the estate of the Resident shall pay for any Optional Services rendered to the Resident through the date of termination and shall continue to be liable for the Monthly Service Fee until the date that all of the Resident's personal belongings are removed from the Apartment and the Apartment can be made ready for re-occupancy. The foregoing notwithstanding, if there is more than one Resident, this Agreement will continue to be binding on the surviving or eligible Resident until this Agreement is terminated as to or by the surviving Resident as provided for herein.

c. <u>Termination by the Company</u>

i. <u>Termination by the Company Prior to the Occupancy Date</u>. If, in the Company's sole discretion, the Resident does not satisfy the criteria for occupancy in the CCRC, this Agreement shall terminate upon the Company's notification to the Resident of non-approval. In such event, all amounts paid to the Company shall be refunded to the Resident within thirty (30) days after the Company provides the Resident notice of non-approval.

- ii. <u>Termination by The Company after the Occupancy Date</u>. The Company may terminate this Agreement upon thirty (30) days written notice to the Resident in the event of the following:
 - (1) The Resident fails to make payments to the Company of any amounts when due and such failure is not cured within fifteen (15) days after notice is given to the Resident;
 - (2) The Resident consistently fails to comply with any term of this Agreement not involving the payment of money or any provisions of the Rules and Regulations and the Resident fails to cure such non-compliance within seven (7) days after written notice from the Company; or
 - (3) The Resident or the Resident's authorized representative makes a material misrepresentation or omission in the information provided to the Company for its consideration of the Resident for residency in the CCRC.
- iii. <u>Immediate Termination</u>. If The Company determines in its sole and absolute discretion that the Resident's behavior interferes with or threatens to interfere with the safety of the Resident or the quiet enjoyment or safety of other residents, visitors and/or staff of the CCRC, or if the Resident's behavior is a detriment to other residents, visitors, and/or staff of the CCRC, the Company may immediately terminate this Agreement and the Resident shall promptly vacate the Apartment. In such event, the Resident shall pay the Company for all Optional Services rendered by the Company through the date of termination and shall continue to be liable for the Monthly Service Fee until all of the Resident's personal belongings are removed from the Apartment.
- iv. <u>Effect of Termination by the Company after the Occupancy Date</u>. In the event the Company terminates this Agreement after the Occupancy Date pursuant to subsection c.ii or c.iii above, the Resident shall promptly vacate the Apartment, but shall pay the Company for all Optional Services rendered by the Company through the date of termination and shall continue to be liable for the Monthly Service Fee until the date that all of the Resident's personal belongings are removed from the Apartment.

9. Miscellaneous

- a. <u>Entire Agreement</u>. This Agreement contains the entire agreement between the Resident and the Company. All prior discussions, agreements and negotiations are superseded by this Agreement.
- b. <u>Successors and Assigns</u>. The rights and privileges of the Resident under this Agreement, including but not limited to the right to and use the facilities of the CCRC under the terms of this Agreement, may not be transferred or assigned under

any circumstances. The Company may transfer or assign this Agreement without the consent of the Resident. Except as provided for herein, this Agreement shall bind and inure to the benefit of the successors and assigns of the Company and to the heirs, executors, personal representatives, any attorney-in-fact and administrators of the Resident.

- c. <u>Severability</u>. If any provisions of this Agreement are held to be invalid or unenforceable, such invalidity or unenforceability will not affect any other provision of this Agreement and this Agreement shall be construed and enforced as if such provision had not been included.
- d. <u>Indemnity</u>. The Resident shall indemnify, defend and hold the Company harmless from any and all claims, damages or expenses, including attorney's fees and court costs, resulting from any injury or death to persons or damage to property caused by, resulting from, attributable to or in any way connected to the Resident's negligence or intentional act or omission.
- e. <u>Joint and Several Liability</u>. If there is more than one Resident, the rights and obligations of each of the Residents are joint and several, unless otherwise provided in this Agreement.
- f. <u>Notice Provisions</u>. Any notices, consents or other communications to the Company shall be in writing and addressed to all of the following parties:

Executive Director Pisgah Valley Retirement Center, LLC 104 Holcombe Cove Road Candler, North Carolina 28715

The Resident's address for the purpose of receiving notice under this Agreement prior to the Occupancy Date will be the address following the Resident's signature below. The address of the Resident for purposes of receiving notice under this Agreement after the Occupancy Date shall be the address of the Apartment.

- g. <u>Religious or Charitable Affiliations</u>. The Company is not affiliated with any religions or charitable organization
- h. <u>Acknowledgement of Receipt of Disclosure Statement</u>. The Resident acknowledges that the he or she has received a copy of the current Disclosure Statement of the CCRC.

Initials	Resident		
	Resident		

i. <u>Reading and Signing of Agreement</u>. By signing this Agreement below, the Resident represents that he or she has read and agrees to all of the terms of this Agreement.

[Signatures begin on following page]

The Company and the Resident have signed this Agreement to be effective as of the date set forth on the first page.

	RESIDENT:
Print Name:	
	RESIDENT:
Print Name:	
Signature:	
Date:	
	PSIGAH VALLEY RETIREMENT CENTER, LLC AND PISGAH VALLEY RETIREMENT CENTER PROPERTIES, LLC
By:	
	, Authorized Representative
Date:	

EXHIBIT A- FORM OF PRELIMINARY HEALTH SCREEN



Pisgah Valley Retirement Community is a continuing care retirement community designed especially for older adults who are able to care for themselves, but choose to have certain services provided for them. Supportive services include meals, housekeeping, maintenance, transportation and recreational activities.

Authorization for Release of Information

I,	hereby	authorize	my	attending	physician,
and his/her	r represent	tatives to dis	cuss ar	nd answer ar	ny questions
regarding the attached form with the Execu	ıtive Direc	tor. In additi	on, this	authorizatio	on will serve
as permission to release any additional me	edical reco	rds if reques	ted. Th	is form valid	d for six (6)
months from the date it has been signed.					
Signature of Resident					
Address of Address		_			
		_			
Date:					



A Liberty Senior Living Community

Medical History & Physical Exam

	Last		First		Middle
Date of Birth:		Ht		B/P	
Vision:	Poor	FairGood	Glasses: _		
Hearing:	Poor	_FairGood	Deaf :	_ Hearing A	xid:
Ambulation:		Walker No		Assistive De	vice Needed
Allergies:					
	cation and Dosa				
Smoking: Cu	rrent				

Review of Systems	Positive Findings	
Eyes	-	
ENT		
Cardiovascular		
Respiratory		
Gastrointestinal		
Genitourinary		
Musculoskeletal		
Integumentary		
Neurological		
Psychiatric		
Endocrine		
Hematologic/Lymphatic		
Allergic/Immunologic		
 Able to perform Able to do own Able to prepare Able to shop for Able to administ Manages financi Recognize own Continent or self 	feet or more to dining room chairs light daily tasks such as dishwashing, bed making laundry, including moving wet clothes from washer to dryer light meals groceries, put away groceries, etc ter own medication in correct dosages at correct time ial matters (budgets, writes checks, pays rent/bills) health needs and able to schedule own medical appointments f manages incontinence; no urine on garments l use of narcotics, sedatives or alcohol? If yes, please explain:	
	special diet? If yes, please explain:	
	person have the sensory, mental and physical ability to perce	eive an
	it from this building, including ascent or descent of stairs with	
In your opinion, is this pers	on able to live independently?YesNo	

In your opinion, does this person need nursing or convalesce	int care, i.e., Assisted or Skilled
Nursing Care routinely provided in a community subject to lice	nsure by the State Department of
Health? Yes No	
	
Signature of Physician	
Name of Physician (print)	
Address:	
Phone #: Date:	

EXHIBIT B - FORM OF FINANCIAL STATEMENT



A Liberty Senior Living Community

Financial Statement

Date of Birth:

ne:			_		Date of Birth:		
ress:					Phone:		
Personal Data		!S*	No		Annual Income		
	Α	В	Α	В		Α	В
Do you have a will?					Wages		
Do you have a trust?					Bonus		
Do you have a Long Term Care Policy?					Interest Income		
What are the daily rates for AL? SN?					Dividend Income		
Are you involved in any suits or legal actions?					Other Investment Income		
Are all personal income taxes current?					Rental Income		
Are there any assets pledged or encumbered?					Gen/Ltd Partnership		
Do you have any contingent liabilities?					Pension/Annuity Income		
					Social Security		
					Other Income		

Name: _____

Total

^{*} Yes answers may require detailed responses

Assets	Liabilities	
Cash in Bank or Financial Institution (Sch. 1)	\$ Notes Payable/Other Loans/Pmts Due (Sch. 9)	\$
Cash surrender value of life insurance (Sch. 2)	\$ Loans on Life Insurance (Sch. 2)	\$
Notes and Accounts Receivable (Sch. 3)	\$ Loans on Personal Property (Sch. 6)	\$
Marketable Stocks and Bonds (Sch. 4)	\$ Real Estate Mortgages (Sch. 7)	\$
Partnership/ S Corp Interests (Sch. 5)	\$ Taxes Due	\$
Deferred Income (Years Deferred:)	\$ Credit Card Debt	\$
Real Estate (Sch. 7)	\$ Proprietorship Liabilities	\$
Vested Interest in Retirement / 401K (Sch. 8)	\$ Partnership Liabilities (Sch. 5)	\$
Personal Property (Sch. 6)	\$ Other Liabilities	\$
Other Assets	\$	\$
	\$	\$
	\$ TOTAL LIABILITIES	\$
	\$ NET WORTH	\$
TOTAL ASSETS	\$ TOTAL LIABILITIES & NET WORTH	\$

Please complete financial schedules on next page Attach additional sheets, if necessary

Schedule 1: Cash in Bank or Financial Institution											
Name of Bank or Financial Insti	tution	Che	cking Savings or CD's			Are th	iese acc	counts pledge	d?		
	Tota	I \$		\$							
Schedule 2: Life Insurance											
Name of Insured	Rene	eficiary	Face Amount Cash Value			2	Policy L	nans	Δς	signed to:	
rame of modred	Denie	y	1 466 7 11	nount		casii vaia	-	1 Oney E	.00113	713	Signed to:
					_						
		Total	\$		\$		\$				
Schedule 3: Notes and Accounts Receiva	ble										
Name				Am	ount	t				Due Date	
		-	6								
		Total	\$								
Schedule 4: Marketable Securities											
Security Name		# Shares		Registered	d To			Cost		Marke	t Value
	<u> </u>					Total	\$			\$	
Schedule 5: Partnership / S Corp Intere	ests		Ownersh	in 9/		Dartnar	ship Equit			Dobt	<u> </u>
indille			OWITEISTI	11µ 70		Partifiers	siiip Equit	у	Debt		
			To			Total	\$				
School L. C. Bourse J. Brown											
Schedule 6: Personal Property Description	1 \	/alue	Balance Payment					Lender			
Description	· ·	alue	Dan	arice		T a	ymene			Lender	
Total	\$		\$ \$								
Schedule 7: Real Estate											
Description			Balance Pay		ayment			Lender			
Total	\$		\$			\$					
								•			
Schedule 8: Vested Interest in Retirem											
	Pla	an Description / 1	rustee							Value	
								Total \$			

Schedule 9: Notes Payable / Other I	Loans / Payment Due		
Lender	Account Number	Balance	Payment
	I Total	\$	\$
			•
Representations and Warranties			
condition on the date indicated. I/We agree th	foregoing information provided on the pages of this appart if any material change(s) occur(s) in my/our financiarely upon the financial application and the representation	al condition that I/we will immediat	tely notify the Community of said changes. Unless the
3.		D .	
Signature:		Date:	
Signature:		Date:	

EXHIBIT C – FEE SCHEDULE

Resident Name(s)	
Unit #	
Contract Type:0%90%	
Agreement Date	
Entrance Fees and Options Summary:	Amount
A. Entrance Fee 1 st person	
B. Entrance Fee 2 nd person (if applicable)	
C. Options and Custom Features (if applicable)	
Total Entrance Fee and Options (total A, B, C)	\$
Entrance Fees and Options Payment Plan:	Amount
D. 10% Reservation Fee (10% of A + B)	
Less: Priority Deposit previously paid (if applicable)	()
E. Total amount due at Residency and Care Agreement execution	
F. Remaining Entrance Fee (A + B – C)	
G. Options and Custom Features (if applicable) (C)	
H. Total amount due at move-in (F + G)	
Total Entrance Fee and Options (total E + H) (equal to Total Entrance Fee and Options above)	s
Monthly Service Fees:	Amount
First Person Monthly Service Fee	Amount
Second Person Monthly Service Fee	
Other Monthly Fees (specify):	
, i	
Total monthly fees	\$

Note that the above-listed fees do not include fees for occupancy in the Healthcare Center that are described in Section 7 of the Agreement. In addition, fees for non-recurring Optional Services selected by the Resident shall be in the amount set forth in the schedule of fees provided by the Company.

The Resident acknowledges that he or she has reviewed and hereby approves the above tables of fees payable pursuant to this Agreement.

Initials	Resident	
	Resident	

EXHIBIT F

HISTORICAL AVERAGE DOLLAR AMOUNT OF INCREASES IN FEES

The following table is presented in accordance with North Carolina General Statute Section 58-64-20(a)(7)e. regarding Continuing Care Retirement Communities' Disclosure Statement requirement to show the frequency and average dollar amount of increase in the weighted average Monthly Service Fees for independent living units, Assisted Living units, and Daily Service Fees for Skilled Nursing Beds at the

independent living units, Assisted Living units	s, and Da	ily Ser	vice	Fees fo	or Sk	alled N	ursii	ng Bed	s at t	he
	Dec		Dec		E 60		Tree 4		Тее	
	Effective				Effective					
	10/1	1/2016	10/	1/2017	10/	1/2018	10/1	1/2019	1/1	/2021
Independent Living Units (Monthly Fees):										
Apartments:										
Two-bedroom	\$	30	\$	40	\$	220	\$	75	\$	63
Two-bedroom w/ den	\$	30	\$	40	\$	220	\$	75	\$	63
Two-bedroom w/sunroom	\$	30	\$	40	\$	220	\$	75	\$	63
Two-bedroom w/den & sunroom	\$	30	\$	40	\$	220	\$	75	\$	63
Second person fee	\$	11	\$	9	\$	15	\$	19	\$	17
Healthcare Center:										
Assisted Living Units (Monthly Fees):										
Studio	\$	124	\$	126	\$	175	\$	182	\$	142
Expanded Studio	\$	136	\$	142	\$	192	\$	200	\$	156
Second person fee	\$	31	\$	29	\$	44	\$	45	\$	35
Skilled Nursing Beds (Daily Fees):										
Private	\$	8	\$	8	\$	8	\$	6	\$	10
Semi-private	\$	8	\$	(42)	\$	6	\$	5	\$	5