DISCLOSURE STATEMENT (INFORMATION BOOKLET)



1200 Porters Neck Road Wilmington, North Carolina 28411 (910) 686-7181

Marketing Office: 1-800-334-0240 (inside NC)

1-800-334-0035 (outside NC)

Plantation Village must deliver a Disclosure Statement to a prospective resident prior to or at the time a prospective resident executes a Residency Agreement to provide continuing care, or prior to or at the time a prospective resident transfers any money or other property to Plantation Village, whichever occurs first.

Plantation Village, like all other continuing care retirement communities in the State of North Carolina, is subject to the Continuing Care Retirement Communities Act. This Disclosure Statement has not been reviewed or approved by any government agency or representative to ensure accuracy or completeness of the information set out.

May 30, 2019

Unless earlier revised, the Village intends for this Disclosure Statement to remain effective until October 28, 2020.

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INTRODUCTION

Plantation Village (the "Village") brings to residents of the southeast North Carolina area, who are age 62 and over, a way of retirement living known as "continuing care." This concept offers retirees a life-style which is designed to meet their unique needs while allowing them the freedom to pursue their personal interests. As a continuing care community, the Village encompasses these important components: a private residence, a wide array of personal services, assisted living in Champions Assisted Living (or alternate facility), and nursing care in the Davis Health Care Center (or alternate facility). The Village is owned by Plantation Village, Inc. (the "Provider," "we," "us," or "our"), a North Carolina not-for-profit corporation which is committed to providing a quality senior living community that is fiscally sound and genuinely responsive to resident needs.

One of the purposes of this Disclosure Statement (Information Booklet) is to explain to prospective residents, their families, and their advisors who and what is involved in the operation of the Village. This Disclosure Statement was prepared on the basis of information available at the time of its publication and assumptions which were believed to be realistic as of that date. Such information and assumptions are, of course, subject to change and, in particular, are significantly affected by changes in inflation and interest rates. Because of future changes in circumstances, we expect that changes in the operation of the Village may be necessary.

Since nontechnical language has been used in this Disclosure Statement, the text of this booklet and the language of the Residency Agreement signed by a resident may not be the same. Although this Disclosure Statement details the provisions of the Residency Agreement, the Residency Agreement serves as the sole binding contract between the resident and us.

We are pledged to the letter and spirit of U.S. policy for the achievement of equal housing opportunity throughout the Nation. We encourage and support an affirmative advertising and marketing program in which there are no barriers to obtaining housing because of race, color, religion, sex, handicap/disability or national origin.

I. THE PEOPLE

PLANTATION VILLAGE, INC.

Plantation Village, Inc. is a North Carolina not-for-profit corporation organized for the purpose of owning and operating a continuing care senior living community. Its principal business address is 1200 Porters Neck Road, Wilmington, North Carolina 28411. A principal intent behind the operation of the Village is to provide a quality retirement life-style.

Plantation Village, Inc. was incorporated on September 22, 1982, and received recognition as an organization exempt from Federal income taxation under Section 501(c)(3) of the Internal Revenue Code. It has also qualified for exemption from franchise tax and State income tax under Sections 105-125 and 105-130.11(a)(3), respectively, of the General Statutes of North Carolina. No part of Plantation Village, Inc.'s earnings may be used for the benefit of, or be distributed to, its directors, officers or other private individuals.

Plantation Village, Inc. is not affiliated with any religious, charitable or other not-for-profit organization. It is a member of LeadingAge (formerly the American Association of Homes and Services for the Aging) and LeadingAge North Carolina (formerly the North Carolina Association of Non-Profit Homes for the Aging).

The Board of Directors of Plantation Village, Inc. currently consists of 12 members. The officers and directors serve without compensation for the good of the community. The officers or directors, nor any person involved in the management of the Village, do not have any proprietary interest in Plantation Village, Inc. There is not any professional service firm, association, trust, partnership or corporation, in which the Executive Director or any member of the Board of Directors has a 10 percent or greater interest in and which it is presently intended shall currently or in the future provide goods, leases or services to the Village or to residents of the Village, of an aggregate value of \$500 or more within any year. Further there is not any professional service firm, association, trust, partnership, or corporation that currently provides any goods, leases or services of an aggregate value of \$500 or more within any year to the Village or to the residents of the Village that has a 10% or greater interest in any officer, director or management staff (including the Executive Director).

The officers and directors for Plantation Village, Inc. are as follows:

President and Director

<u>Jack Fuller</u> – 8700 Thornblade Circle, Wilmington, NC 28411. Mr. Fuller obtained his degree in aeronautics and mathematics from Miami University, and spent 39 years with GE Corporation, most recently as the CEO of GE Hitachi Nuclear in 2007 with worldwide operations. He has been an active board member with the United Way of the Cape Fear Area, UNCW Advisory Committee of Cameron Business, New Hanover Regional Medical System, Advisory to Holtec International, Ozz Clean Energy, and UpWind Energy.

Vice President and Director

<u>Kim Nelson</u> – 8703 Thornblade Circle, Wilmington NC 28411. Kim Nelson received a degree in Biology from Temple University in Philadelphia and started a career in the pharmaceutical industry that lasted 29 years. During this time her areas of focus included strategic planning, project management, clinical development, risk management, and market optimization. Kim retired in 2014 and has refocused her efforts in making a meaningful difference in her community. She is Secretary of the Board and Development/Fundraising Chair for the Blue Ribbon Commission on the Prevention of Youth Violence, Planning and Investment Team member and founding member of the Women's

Leadership Council for the United Way of the Cape Fear Area's, co-chair of the WHQR emPowering Our Future campaign, and board member of the Wilmington Executives Club. She is on Advisory Boards for the Assistance League of Greater Wilmington, City Club de Rosset, and MARBIONC. Previous board and professional appointments include President of the North Carolina Chapter of the Healthcare Businesswomen's Association, Division Governor in North Carolina for Toastmasters International, Cape Fear Literacy Council board member and gala chair, Projects Chair for Leadership Wilmington Class of 2010, Secretary/Treasurer Sailors Haven Homeowners Association, and President Wilmington Women in Business (Delaware).

Treasurer and Director

Charles L. Earney – 710 Military Cutoff Road, Suite 250, Wilmington, NC 28405. Charles L. Earney, has been a practicing CPA for over 40 years. He is currently managing partner of Earney & Company, L.L.P. which was founded in 1982 and specializes in tax and financial statement related services for individual, business and tax-exempt entities. He retired in 2010 from the University of North Carolina-Wilmington as a tenured assistant professor of accounting. He previously was an audit manager for 10 years at Arthur Andersen & Company in Milwaukee and Charlotte, specializing in hospitals and insurance entities. He has been President and Treasurer of Plantation Village, and Treasurer of Lower Cape Fear Hospice and Hospice at Charlotte. He is currently President of Howe Creek Landing Owner's Association and Treasurer of the Village of Mayfaire Condominium Association and Smile for a Lifetime. He is on the advisory boards of Newbridge Bank, NHRMC Foundation, and Penn Foster College.

Secretary and Director

<u>David B. Sims, Jr.</u> – 2512 Shandy Lane, Wilmington, NC 28409. Mr. Sims received a bachelor of science degree in chemical engineering from the University of Tennessee. He also holds master's degree in mechanical and civil engineering from the University of Memphis. The first third of his career was spent in the chemical industry working for DuPont and W.R. Grace. In 1988, he established David Sims & Associates, specializing in mechanical, plumbing and electrical engineering. Mr. Sims is a member of the Wilmington Rotary Club, is a former Chairman of the New Hanover Regional Medical Center Board of Trustees and a former Trustee of Cape Fear Academy.

Director Director

<u>Barbara Biehner</u> – 101 Buckeye Drive, Wilmington NC 28411.Barbara Biehner is currently the Administrator of the Eastern Carolina Veterinary Referral Animal Emergency and Trauma Hospital. She has also been on the faculty of UNCWs Cameron School of Business since 2005 as an Executive in Residence and the Director of External Programs. Ms. Biehner spent 27+ years in health care management for hospitals and a specialty pharmacy distribution company as: Senior Vice President, Accredo Health, Inc., Memphis, TN, responsible for partnership operations, partnership development, strategic planning, human resources, corporate purchasing and property management and community foundation; Chief Executive Officer, Bon Secours-Holy Family Regional Health System, Altoona, PA, a 180-bed acute care facility with gerophsychiatric, rehabilitative and skilled care units; Senior Manager, Consulting Division, Child Health Corporation of America, Shawnee Mission, KS; Executive Director, Children's Healthcare Services, Inc. and Director, Children's Health Network, Inc., both part of Arkansas Children's Hospital, Little Rock, AR; Chief Operating Officer and Senior Vice President of Children's Hospital of The King's Daughters, Norfolk, VA; President of Spectrum Unlimited, Inc., Norfolk, VA; Vice President, Planning and Business Development, Children's Hospital National Medical Center, Washington, DC; Director, Corporate Development, Bon Secours Health System, Columbia, MD; Acting President, Alliance Health Services Corporation (now Sentara Health System), Norfolk, VA; Assistant Administrator, Chesapeake General Hospital, Chesapeake,

VA.

Director

<u>Virginia Carter</u> – PO Box 7068, Wilmington NC 28406. Virginia Carter received her J.D. from Duke University Law School and her B.A. from Washington and Lee University. As an attorney with Ward and Smith, P.A., she practices in the area of estate planning and estate administration. She works with clients on all components of estate plans, including wills, trusts, powers of attorney, and living wills. Ms. Carter also works with clients to implement planning to reduce or eliminate estate taxes, and advises individuals, families, and closely-held business owners on estate and business succession planning issues. Before moving to Wilmington, Ms. Carter worked in Gibson, Dunn & Crutcher's New York office on a wide range of business law matters and corporate transactions. She serves as Secretary/Treasurer of the New Hanover County Bar Association, is a member of the New Hanover County Estate Planning Council and is a graduate of Leadership Wilmington.

Director

<u>Terry Horton</u> – 1950 Hawthorne Road, Wilmington, NC 28403. Mr. Horton is a graduate of UNCW and works in the metal recycling business. He is a past chairman of the Wilmington Housing Authority; a past director of Cape Fear Memorial Hospital and of the Southern Chapter of the Institute of Scrap Iron and Steel; and past president of the UNCW Alumni Association, the NC Azalea Festival, the Wilmington YMCA, the Wilmington Rotary Club, and the Thalian Association. He is active in the NC Football Officials Association and the UNCW Seahawk Club. Mr. Horton recently retired after 25 years as public address announcer for UNCW basketball.

Director

<u>Richard Millard</u> – 615 Dogwood Lane, Wilmington, NC 28409. Richard Millard is currently the President/Owner of PCEMS, Inc. He was previously the Vice President and General Manager of IMPACT Systems Inc. Mr. Millard received his AAS Instrumentation Technology and AAS Electronics Technology from Cape Fear Tech, and his Comp TIA Certification in 2000. His activities include singing in the Wrightsville United Methodist Church Choir, a Barbershop Quartet, and President of the Cape Fear Chordsmen Barbershop Chorus in 2003-2004 and 2009-2010.

Director

Robert Mitchell – 902 Long Cove Court, Wilmington NC 28405. Bob Mitchell received a BS in Accounting from Northwestern University and an MBA from Indiana University, with a triple major in Finance, Marketing and Administration. His entire career was focused on the Treasury Departments of major NYSE, NASDAC, and a privately held firm – Gulf Oil Corporation, Household International, PHH, GATX and Ingram Industries. As a VP & Treasurer, he had a broad portfolio of financial responsibilities. Spare time activities included helping establish a volunteer Fire/Rescue organization in Texas, EMS organization in a Pittsburgh suburb (EMT training), and a Community Emergency Response Team (CERT) here in Wilmington, serving on Boards of these non-profit organizations. He mentors students for the Cameron Executive Network and guest lectures at the Cameron School of Business.

Director

<u>Stan Nawrocki</u> – 8243-2 Blue Heron Drive East, Wilmington, NC 28411. Stan Nawrocki received a B.A. degree from St. Joseph's College in Rensselaer, Indiana. He taught Jr. High School math for 7 years and then began his banking career at numerous banks, eventually becoming the COO and Executive Board member of Barclays bank of New York. He has also worked as an independent consultant to improve operations and profitability at banking installations in New Jersey, Arkansas,

California, and Oklahoma. Stan joined First Washington Consulting, where he worked in Warsaw Poland with the Polish Bankers Association, National Clearing House, Polish National Bank, and principal banks to improve payment systems for Poland's desired membership in the European Union. Stan and his wife Peggy moved to Landfall Community in Wilmington, where he volunteered on Property Owners' finance, building and grounds, and nominating committees. He served as the treasurer of Landfall Foundation, on the finance committee of the Country Club of Landfall, as the treasurer of Kenan Chapel Board and as Vice President. They moved to Plantation Village in 2014.

Director

<u>Becky Nesbitt</u> – 7909-2 Blue Heron Drive West, Wilmington, NC 28411. Ms. Nesbitt received her BA from Furman University and MS from State University of New York. She had a career in hospital administration in New York and North Carolina, with areas of responsibility including development, planning, marketing and the hospital foundation, and she held CFRE from the Association of Fundraising Professionals. Becky and her husband, Duncan, moved to Plantation Village in March, 2010, and she currently is a volunteer ESL tutor with the Cape Fear Literacy Council.

Director Director

Joanne Rockness – 8424 Bald Eagle Lane, Wilmington NC 28411. Joanne Rockness received a BS. MA, and MBA in mathematics and accounting from Western Michigan University and a PhD in Business Administration/ Accounting from UNC-Chapel Hill. She is a licensed CPAin North Carolina. Joanne spent 10 years as a professor in the College of Management at NCSU also serving as Associate Dean. She joined the UNCW Cameron School of Business in 1993 as the Cameron Professor of Accounting retiring from UNCW in 2014. She taught continuing education classes in business ethics for all the major CPA firms and many corporations for the past 25 years. Joanne has served on the following boards: UNCW Master of Science in Accounting, North Carolina Association of CPAs, Porters Neck Country Club, and Seapath Yacht Club.

The Board of Directors has the overall responsibility for the Village. Some of its primary duties involve the review and approval of building design, capital expenditures, operating budgets, and monitoring the Village's financial condition. The Board also adopts and approves the personnel policies for Village employees, annually reviews the insurance coverage on the Village's property and personnel, and contracts for and supervises the provision of legal and accounting services to the Village. Operational policies for the Village and criteria for resident admissions are subject to approval and periodic review by the Board of Directors. The Board also approves and monitors all building and expansion programs, as well as monitors compliance with the budget and the performance of the Village and its management. These activities are carried out by means of reports, studies, and on-site inspections. No other person or entity referred to herein has assumed any financial responsibility for the fulfillment of the Village's agreements, except as otherwise expressly stated.

Neither the Executive Director nor any member of the Board of Directors (i) has been convicted of a felony or pleaded nolo contendere to a felony charge or been held liable or enjoined in a civil action by final judgment for a felony or civil action involving fraud, embezzlement, fraudulent conversion or misappropriation of property; or (ii) is subject to a currently effective injunction or restrictive court order, or within the past five years has had any State or Federal license or permit suspended or revoked as a result of an action brought by a governmental agency or department, arising out of or relative to the business activity of health care, including actions affecting a license to operate a foster care facility, nursing home, retirement home, home for aged or facility subject to Section 58-64, North Carolina General Statutes, or similar law in another state.

RESIDENT COUNCIL

Administration assisted residents in establishing a Resident Council and its bylaws. The residents annually elect a council of representatives, which, in turn, forms committees in various areas of concern to inform administration. Monthly meetings are held to facilitate communication among residents, administration, and the Board of Directors.

LIFE CARE SERVICES LLC

We have retained Life Care Services LLC ("Life Care Services") to manage the Community. Life Care Services is a wholly-owned subsidiary of Life Care Companies LLC ("LCS"), an Iowa limited liability company.

LCS is a nationally recognized leader in the development, marketing and management of senior living communities throughout the United States. Since 1971, LCS has been instrumental in the planning, developing, marketing and managing of senior living communities throughout the United States. Management services are provided through Life Care Services, and it currently manages more than approximately 135 communities serving over 33,000 residents in 31 states (see Exhibit A attached to this Disclosure Statement).

Principal officers of LCS include Mr. Joel Nelson, Mrs. Diane Bridgewater, Mr. Rick Exline, Mr. Jason Victor, and Ms. Jill Sorensen.

Joel Nelson, President and CEO

Joel is president and chief executive officer of LCS, the ^{2nd} largest senior living operator, which includes not-for-profit and for-profit assets across the continuum of senior living. He is an experienced leader in governance within the industry, including all phases of real estate acquisition, development, operations, and marketing and sales. Joel is responsible for executing the business strategy across the six business lines in the LCS Family of Companies. He thrives on driving business growth, achieving service excellence, and enhancing the company's stability and value among financial partners, property owners, and other stakeholders in the senior living field. Currently, Joel serves on the board of managers for Life Care Companies, LCS Holdings, is past-chair and a current member of the Investment Committee. Outside of LCS, Joel is a member of the National Investment Center (NIC) operator advisory board, and the Central Iowa Alzheimer's Association board. He is also past chair and current board member of ChildServe, Inc., one of Des Moines largest not-for-profit organizations serving children and families with complex health care needs. Joel earned a Bachelor of Science degree in health service administration from Simpson College.

Mrs. Diane Bridgewater is Executive Vice President/Chief Financial and Administrative Officer of LCS. Diane joined the organization in 2006 after filling several executive level positions with Pioneer Hi-Bred International, a DuPont Company. In her years with Pioneer, she held a number of operational and financial roles including: Chief Financial Officer, Vice President and Business Director for North America, Director of Customer and Sales Services for Seed and Crop Protection, Worldwide Finance Director, and other roles. Diane started her career with KPMG. Diane earned her undergraduate degrees in Accounting and French from the University of Northern Iowa and received her CPA certification in 1986. Diane currently serves on the boards of LCS Holdings, Inc., Life Care Companies LLC, Casey's General Stores, and Bankers Trust.

Mr. Rick Exline joined the company in 1978 and is Executive Vice President/Director of Senior Living Management Not-For-Profit CCRC Division for Life Care ServicesTM, an LCS[®] Company. He is responsible for oversight of the company's not-for-profit CCRC management services. Rick's expertise is leading the operations of senior living communities so they run more efficiently, effectively, and profitably. He joined Life Care Services in 1978 as an Administrator-in-Training and rose through the organization in various leadership positions before assuming his current position in 2011. Rick serves on the Board of Managers for Life Care Services, the Board of Directors for LCS Holdings, Inc., Executive Leadership and Senior Living Management teams. Rick is also a trustee for the Company's 401K Benefit Program. He holds dual bachelor's degrees; one in Business Administration from Simpson College and one in Health Care Administration from Oklahoma Baptist University. He is also a graduate of the Executive Institute at The University of North Carolina at Chapel Hill. Rick has been a featured guest speaker at LeadingAge and other various state & national trade associations.

Mr. Jason Victor is Vice President/Controller, Treasurer and a Manager of Life Care Services. Jason joined the organization in 2007 and currently has responsibility for the organization's Corporate Accounting, Treasury and Tax functions. He oversees all aspects of general accounting, cash management, payroll, consolidations, and financial reporting. In addition, Jason provides oversight and guidance related to audits, internal controls, technical accounting, tax, and financial management systems. Jason started his career with Ernst & Young and later spent 9 years in various finance positions with Praxair, a Fortune 500 organization. He earned his undergraduate degree in Accounting from the University of Northern Iowa and currently holds an active CPA license in the state of Iowa. Jason also serves on the board of directors of Hexagon Insurance Company, Ltd.

Ms. Jill Sorenson is Senior Vice President/Senior Director of Operations Management and a Manager of Life Care Services. She has been employed by Life Care Services since 1982. After spending 15 years at the Life Care Services corporate office, working in the areas of accounting, IT liaison, and corporate resource manager, Jill transferred to San Diego to work at a continuing care retirement community, and became the Executive Director of that community in 2000. She was promoted to Director of Operations Management in 2007, to Vice President in 2010, and Senior Vice President/Senior Director of Operations Management in 2012. Jill provides oversight for senior living communities in Oregon, California, Hawaii, Arizona, Utah, Ohio, and Indiana. She has her MBA and bachelor's degree in Business Administration from Simpson College. Jill also served as a CARF/CCAC site evaluator from 2000-2007. She has presented at various industry conferences on a state and national level on a variety of topics affecting the senior living industry.

Management of the Village is performed by Life Care Services under contract with us. Life Care Services' responsibilities include: recruiting and employing the Executive Director; supervising the licensing, equipping, and staffing of the Village; preparing annual budgets; establishing and operating a system of financial controls for the Village, including comparative analyses with other facilities; and overseeing the food service and quality accommodations provided by the Village.

No manager of Life Care Services (i) has been convicted of a felony or pleaded nolo contendere to a felony charge or been held liable or enjoined in a civil action by final judgment for a felony or civil action involving fraud, embezzlement, fraudulent conversion or misappropriation of property; or (ii) is subject to a currently effective injunction or restrictive court order, or within the past five years has had any State or Federal license or permit suspended or revoked as a result of an action brought by a governmental agency or department, arising out of or relative to the business activity of health care, including actions affecting a license to operate a foster care facility, nursing home, retirement home, home for aged or facility subject to Section 58-64, North Carolina General Statutes, or similar law in another state.

Life Care Services is not financially responsible for our contractual obligations or other obligations. We retain the ultimate responsibility for hiring managers and monitoring the operating costs, wages, salaries, expenses, fees, and overall fiscal viability of the Village.

EXECUTIVE DIRECTOR

Mr. Zane Bennett became the Executive Director of Plantation Village on May 4, 2015 and is an employee of Life Care Services. He has a bachelor's degree in management and marketing from Florida Atlantic University, and a Master's Degree in Business from the University of North Carolina in Wilmington. He is a licensed nursing home administrator in the States of California and Wisconsin. Prior to becoming the Executive Director at Plantation Village, Mr. Bennett was the Administrator at Newcastle Place, a continuing care retirement community located in Milwaukee, Wisconsin. In 2012, he participated in the Life Care Services Professional Development Program for Executive Director, in which he was given the opportunity to develop his skills as a senior living manager.

II. THE VILLAGE

THE MISSION

The Mission of Plantation Village is to be a welcoming village for a stimulating and secure life with superior services.

THE LOCATION

The Village is located on 56 acres of land and is less than one-half mile from the Intracoastal Waterway and seven miles northeast of the Wilmington city limits. The site has frontage on Porters Neck Road and is located on adjoining property to The Davis Community.

PLANTATION VILLAGE

The Village is a continuing care senior living community designed to accommodate persons 62 years of age or older in a dignified manner. Currently, the Village has 246 residences including 2 cottages, 66 duplex homes, 48 villas, and 130 apartments with more than 25,500 square feet of common space. The community will accommodate approximately 488 residents. As of December 31, 2018, 232 residences were occupied, and there were 304 Village residents.

Presently, the types of residences available include one- or two-bedroom units, with full kitchens, one or two baths, and verandas. Some of the residences include screened porches and garages. All of the residences are equipped with safety features, which include emergency nurse call signals in the master bedroom and bath.

In addition to the primary intent of the Village, which is to assure the residents of continuing care throughout their retirement years, the Village is designed to create an environment that will enrich the lives of the people who live and work there. The design of the main commons facility provides areas for dining and meetings without detracting from the homelike environment of the Village. The Village also contains solarium lounges equipped with small libraries, personal laundry facilities, a main lobby/lounge with fireplace, administrative offices, a main dining room overlooking Blue Heron Pond, a private dining room, private storage, a Resident Care Center, an arts and crafts room, a library, a beauty/barber salon, and a large auditorium and a large patio area that overlooks Blue Heron Pond. Other common areas include an indoor pool, exercise room, woodworking shop, outdoor areas for gardening, and nature pathways.

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THE PERSONNEL

Subject to approval by the Board of Directors, Life Care Services employs the Executive Director of the Village. All other personnel are employed by us Plantation Village A Medical Director is available 24-hours per day on a consulting basis.

SERVICES AND AMENITIES

The decision to move into a continuing care senior living community involves careful consideration of many factors, including the services to be provided. The services to be provided to residents for the Monthly Fee and for an extra charge are listed in the Residency Agreements. Residents will receive monthly billing statements outlining the Monthly Fees and any extra charges.

Below, we have provided a more detailed description of the services and amenities available to you. The procedures to be followed in furnishing these services and amenities may be modified by the Village.

Activities

The Community Life Services Director is responsible for scheduling group events and transportation, preparing weekly updates, and overseeing the arts, crafts, and other planned activities (social, education, cultural, spiritual and recreational) in the residential portion of the Village. Some activities are included in the Monthly Fee, and others may be for an additional charge.

Beauty and Barber Salon

Beauty and barber salon services are available for an extra charge.

Building and Grounds Maintenance

The Village maintains all residences, common areas, buildings, grounds, and site amenities. Residents are responsible for maintenance and upkeep of any equipment installed and/ or owned by the resident.

Cable Television and Internet Access

Cable television and access to the internet are included in the Monthly Fee.

Common Area Amenities

Common area amenities are available during scheduled hours, and include, but are not limited to: fitness center with indoor pool; auditorium, , arts and craft room, gardening area, woodworking shop and artists' studio.

Dining Services

Residents are provided with one full meal each day in the dining room as part of their Monthly Fees. Meals may be taken at any scheduled time during the month, and additional meals (including guest meals) are available for an extra charge, which will be added to the resident's monthly statement. Residents also have the option of contracting for additional meals on a monthly basis. There is an additional charge for guest meals.

A cook-to-order menu is offered each and every day with a wide variety of choices, served

by a friendly wait staff, in the resort-style dining room known as the Magnolia Room restaurant with a panoramic view of scenic Blue Heron Pond. Daily specials feature a fresh "catch of the day," and made-to-order selections are prepared just as a resident would like. Delicious, heart- healthy options are also available, making it easy to eat healthy. Alcoholic beverages are also available for an extra charge.

A private dining room is available for use by residents and their guests. Special meals, if desired, are available for an additional charge.

Emergency Call System

All residences have an emergency call system located in the master bedroom and bathroom. The purpose of the system is to summon help in an emergency. The emergency call system is connected to an indicator panel in the Resident Care Center, which identifies the residence from which the signal initiated. Village personnel with emergency training will respond to calls from the emergency call system and will summon any other appropriate emergency services as required. Emergency telephone calls may also be made by designated personnel directly to the Medical Director.

Guest Accommodations

Guest accommodations are available for an extra charge with advance reservation. There is a seven-day limit on usage.

Health Care Services

Assisted living and nursing care services are available to all residents of the Village. For more detailed information, please see "Health Services" beginning on page 16 of this Disclosure Statement.

Home Care Services Program

The Village offers additional personal services to its residents through its licensed Home Care Services Program. The purpose of this program is to provide assistance to residents.. Services include, but are not limited to: assistance with bathing, dressing, household tasks, and escort to appointments and with errands.

Housekeeping

The Village provides regular housekeeping services to residents. Housekeeping services include: cleaning, dusting, and vacuuming the interior of the residence on a weekly basis; cleaning hard surface floors; and cleaning ovens and windows (as needed). Carpets are cleaned approximately every 12 months, and, at other times, spot cleaning is done. Furniture is moved at least once a year for cleaning hard-to-reach areas. Additional housekeeping services are available at additional charge.

Laundry

The Village provides weekly regular flat laundry service to the residents. Flat laundry is washed, dried, folded, and returned within a set time. Such service includes: sheets, pillowcases, towels, facecloths, dishcloths, and table linens. Although the use of permanent-press linen is strongly recommended, the staff will launder non-permanent press items, but will not iron flat laundry. Laundry facilities are also available so residents can wash and dry personal laundry. Personal laundry service (non-dry clean items) is available for an extra charge.

Other

Certain other services, nursing supplies, and other medical and miscellaneous supplies and services associated with medical treatment will be available at an extra charge. Further, other optional services related or unrelated to care in Champions Assisted Living or the Champions Health Care Center as approved by us may also be available for extra charge.

Parking

Surface parking is available for residents and guests. In addition, a limited number of carports are available for an extra charge.

Residence

Each residence is equipped with a complete kitchen, including refrigerator, range with oven, over-the-range microwave, garbage disposal, and dishwasher. Smoke detectors are also located in each residence.

Security

The Village provides security personnel 24 hours a day, seven days a week. For the residents' added safety, all entrance and exit doors are locked in the evening, requiring the resident to use a key to gain entrance.

Storage

Each residence includes a storage area, as part of the Monthly Fee.

Telephone Service

Local and long-distance telephone service is included in the Monthly Fee (with some limitations). The resident is required to provide his or her own telephones.

Transportation

Scheduled bus or other transportation services are provided Monday through Friday. Areas of regularly scheduled transportation generally include shopping centers, medical offices, and other professional offices. On Sundays, scheduled transportation is also provided to places of worship within the area. Special events transportation may be at extra charge to each participant.

Utilities

The following utilities are included in the Monthly Fee: air conditioning, heating, electricity, water, sewer, and trash disposal.

OTHER MISCELLANEOUS INFORMATION

Gratuities: Gratuities are not permitted, and employees who accept them are subject to discharge. Residents have established an employee appreciation fund to be shared with each employee during the Holidays on a basis determined by the residents and administration.

Pets: The Village has adopted a pet policy, wherein certain pets are allowed in the residences. A resident is required to sign a pet agreement and pay a non-refundable pet fee. See administration for a copy of the pet policy and pet agreement.

HEALTH SERVICES

Assisted Living

We provide assisted living care through Champions Assisted Living (the "Champions"), or in an alternate assisted living facility which we own or with which we may contract to provide assisted living care. Champions is a part of The Davis Community and is located adjacent to the Village.

A resident may be temporarily or permanently assigned to Champions if the resident is determined to need such care. Accommodations in Champions will be in a private one-bedroom suite or special care suite, depending on the level of care required by the resident. If the resident wishes to occupy a larger suite, resident will be charged the difference in the charges between the larger suite and the suites listed above.

We will cover the charges for temporary assisted living care at Champions (or the alternate assisted living facility) for up to 30 calendar days for each resident each fiscal year (the "Free Days of Care"). If there are two residents under the Residency Agreement, the Village will allow the residents to combine the Free Days of Care to be used by only one resident. During such time, the resident will continue to pay the Monthly Fee for his/her residence (first and second person as applicable), the charges for additional meals per day not covered by the Monthly Fee, and the charges for any additional services and supplies incurred by the resident. If the resident utilizes more than the Free Days of Care during a temporary stay, then he/she will be responsible for paying the full daily rate charged by Champions or the alternate assisted living facility, as well as the Monthly Fee for his/her residence (first and second person as applicable) and the charges for any additional services and supplies incurred by the resident. Once permanently assigned to assisted living, the resident no longer qualifies for the Free Days of Care. Any unused Free Days of Care will not be carried over to the next year.

If there is one resident occupying the residence and that resident is permanently assigned to Champions (or the alternate assisted living facility), he/she will be required to vacate and release the residence. The Monthly Fee will continue until removal of the resident's personal property from the residence. Payment for permanent assisted living care is outlined as follows:

If a resident is permanently assigned to assisted living, the resident will pay each month a per diem charge as defined herein, in lieu of the Monthly Fee. The per diem charge is a percentage of the daily rate then being charged by Champions to nonresidents of the Village for like accommodations. As of the date of this Disclosure Statement, the

percentage is set at 75 percent. Upon 60 days' written notice, we may change the percentage if, in our sole discretion, we deem it necessary to meet the financial needs of operating the Village or to provide the services to the residents (or without notice if such change in percentage is required by local, state or federal laws or regulations). In addition to the per diem charge, the resident will pay for any additional services incurred by the resident.

If there are two residents, and one resident is permanently assigned to Champions (or the alternate assisted living facility), payment for assisted living is outlined as follows:

• If one resident is permanently assigned to assisted living, that resident will pay the per diem charge as defined herein. The per diem charge is a percentage of the daily rate then being charged by Champions to nonresidents of the Village for like accommodations. As of the date of this Disclosure Statement, the percentage is set at 75 percent. Upon 60 days' written notice, we may change the percentage if, in our sole discretion, we deem it necessary to meet the financial needs of operating the Village or to provide the services to the residents (or without notice if such change in percentage is required by local, state or federal laws or regulations). In addition, said resident will pay for any additional services incurred by the resident. Further, for the resident occupying the residence while the other is a resident of assisted living, said resident will continue paying the first person Monthly Fee for the residence. In the event the resident assigned to assisted living will continue to pay the per diem charge and the first person Monthly Fee. The Monthly Fee for the residence will cease when the residence is vacated.

Health Center Care

We provide skilled and intermediate nursing care services through the Davis Health Care Center or another licensed health care center which we own or with which we may contract to provide nursing care. The Health Care Center is a part of The Davis Community and is located adjacent to the Village.

Health center accommodations shall be in a semiprivate room unless a private room is a medical necessity. If a resident desires an available private room but resident's medical treatment does not require resident to be in a private room, resident may obtain a private room upon agreement to pay the difference between private and semiprivate rates.

We will cover the charges for temporary nursing care at the Davis Health Care Center (or the alternate health care center) for up to 30 calendar days for each resident each fiscal year (the "Free Days of Care"). If there are two residents under the Residency Agreement, the Village will allow the residents to combine the Free Days of Care to be used by only one resident. During such time, the resident will continue to pay the Monthly Fee for his/her residence (first and second person as applicable), the charges for additional meals per day not covered by the Monthly Fee, and the charges for any additional services and supplies incurred by the resident. If the resident utilizes more than the Free Days of Care during a temporary stay, then he/she will be responsible for paying the full daily rate charged by the Davis Health Care Center or the alternate health care center, as well as the Monthly Fee for his/her residence (first and second person as applicable), and the charges for any additional services and supplies incurred by the resident. Once permanently assigned to the health center, the resident no longer qualifies for the Free Days of Care. Any unused Free Days of Care will not be carried over to the next year.

If there is one resident occupying the residence and that resident is permanently assigned to the Davis Health Care Center (or alternate health care facility), he/she will be required to vacate and release the residence. The Monthly Fee will continue until removal of the resident's personal property from the residence. Payment for permanent nursing care is outlined as follows:

• If a resident is permanently assigned, the resident will pay each month a per diem charge as defined herein, in lieu of the Monthly Fee. The per diem charge is a percentage of the daily rate then being charged by the Davis Health Care Center to nonresidents of the Village for like accommodations. As of the date of this Disclosure Statement, the percentage is 75 percent. Upon 60 days' written notice, we may change the percentage if, in our sole discretion, we deem it necessary to meet the financial needs of operating the Village or to provide the services to the residents (or without notice if such change in percentage is required by local, state or federal laws or regulations). In addition to the per diem charge, the resident will pay for any additional services incurred by the resident.

If there are two residents, and one resident is permanently assigned to the Davis Health Care Center, payment for nursing care is outlined as follows:

• If one resident is permanently assigned to the health center, that resident will pay the per diem charge as defined herein. The per diem charge is a percentage of the daily rate then being charged by the Davis Health Care Center to nonresidents of the Village for like accommodations. As of the date of this Disclosure Statement, the percentage is set at 75 percent. Upon 60 days' written notice, we may change the percentage if, in our sole discretion, we deem it necessary to meet the financial needs of operating the Village or to provide the services to the residents (or without notice if such change in percentage is required by local, state or federal laws or regulations). In addition, said resident will pay for any additional services incurred by the resident. Further, for the resident occupying the residence while the other is a resident of the Davis Health Care Center, said resident will continue paying the first person Monthly Fee for the residence. In the event the resident assigned to the health center will continue to pay the per diem charge and the first person Monthly Fee. The Monthly Fee for the residence will cease when the residence is vacated.

RESIDENT CARE CENTER

The Village provides emergency health care in the Resident Care Center, which is staffed by emergency personnel 24-hours a day, seven days a week. The Resident Care Center is utilized to respond to resident's emergency calls and to provide temporary nursing care and outpatient services. Outpatient services are provided by a nurse during regularly scheduled office hours. The nurse is available for routine consultations and checks of weight, blood pressure or other preventive care services. Some routine outpatient services are included in the Monthly Fee. However, special services such as injections and medication management are governed by State regulations and are subject to an additional charge. Delivery service from several pharmacies to the Resident Care Center is provided for the residents' convenience. Other Resident Care Center services are available for an extra charge.

CONTRACTS AND FEES

We have retained Life Care Services to manage the Village pursuant to a management agreement. Under the management agreement, we pay Life Care Services a monthly fee for management of the Village, which is subject to annual adjustment.

No person or entity involved in the management of the Village has any proprietary interest in the Village. All contracts involving the management of the Village were negotiated between Life Care Services and us. We are not affiliated with Life Care Services or any affiliate of Life Care Services.

III. THE PROPOSAL

THE LIFE CARE CONCEPT

The life care concept ensures an individual lifetime use of a residence, support services, assisted living care, and long-term nursing care if he or she can no longer live in a residence. This concept has grown as the result of the increasing number of men and women reaching retirement age and the concern for providing an alternative to traditional retirement living.

RETURN OF CAPITALTM PLAN

Senior living has evolved over the years in many ways. Probably the most dramatic is the handling of the historical, one-time "Entrance Fee." Originally, this Entrance Fee became the property of the community the day the resident assumed occupancy. This appeared to some to be inequitable for an individual who only was a resident for a short time, despite the balancing effect for the very long-term resident. As a consequence, the practice evolved of providing partial refunds to the estates of deceased residents with increasing percentages of the fee being "earned" and hence retainable by the owner over a series of months.

The Return of CapitalTM Residency Agreements for the Village go one step further. Under the 90 Percent Return of CapitalTM Plan, the resident or resident's estate will be eligible for a partial reimbursement of up to 90 percent of the Entrance Fee. Under the 50 Percent Return of CapitalTM Plan, the resident or resident's estate will be eligible for a partial reimbursement of up to 50 percent of the Entrance Fee. Partial reimbursement is subject to the deductions specified in the Return of CapitalTM Residency Agreements and will be paid only after receipt of the proceeds paid by the new resident and reoccupancy of the residence.

The release of the residence upon permanent assignment to Champions Assisted Living or the Davis Health Care Center (or alternate facilities) does not qualify a resident for partial reimbursement of the Entrance Fee under the Residency Agreements. Once the residence is released, it will be remarketed.

Copies of the Return of CapitalTM Residency Agreements are attached to this Disclosure Statement as Exhibits B and C.

TRADITIONAL PLAN

The Village is offering a Traditional Residency Agreement on a limited basis in addition to the 90 Percent Return of CapitalTM and the 50 Percent Return of CapitalTM Residency Agreements currently in place. Entrance Fees are less under the Traditional plan vs. those paid under the Return of CapitalTM plans. Further, the Entrance Fee paid by the resident will reduce at a rate of 2 percent per month of occupancy (or portion thereof). After 50 months of occupancy, the Entrance Fee reduces to a zero balance, and no refund will be paid. Any refund of the Entrance Fee due to the resident or his/her estate will be paid, without interest, within 30 days following the date the residence is reoccupied by a new resident and the Village has received the total Entrance Fee from the new resident.

The release of the residence upon permanent assignment to Champions Assisted Living or the Davis Health Care Center (or alternate facilities) does not qualify a resident for partial reimbursement of the Entrance Fee under the Traditional plan. Once the residence is released, it will be remarketed.

A copy of the Traditional Residency Agreement is attached to this Disclosure Statement as Exhibit D.

THE RESIDENCY AGREEMENTS

Upon deciding to become a resident of the Village, a future resident will execute a Residency Agreement to reserve the residence selected. The description of the Residency Agreements and the terms of residency contained in this Disclosure Statement are qualified by reference to the applicable form of Residency Agreement. Which Residency Agreement a prospective resident signs depends upon which refund provisions the resident prefers and which residence the resident wishes to live in.

We reserve the right to offer to new prospective residents alternative forms of Residency Agreements from time to time.

The basic terms and conditions relative to fees due under the Residency Agreements and services provided are summarized as follows:

- 1. **Payment of the Entrance Fee.** Payment of an Entrance Fee assures a resident a place in the Village for life and lifetime access to Champions Assisted Living or the Davis Health Care Center (or in alternate facilities which we own or with which we may contract to provide these services) as long as the resident complies with the Residency Agreement. At the time the resident makes application for residency at the Village, the residence will sign a Residency Agreement to reserve the residence selected and will pay an Entrance Fee deposit to the Community. The balance of the Entrance Fee will be paid upon the earlier of (i) occupancy or (ii) 120 days after the Residency Agreement is executed by the resident.
- 2 **Second Person Entrance Fee.** If there are two residents under the Residency Agreement, they will be required to pay a second person Entrance Fee at the same time that the balance of the initial Entrance Fee is due. The second person Entrance Fee is nonrefundable.

3. Reimbursement of the Entrance Fee.

3.1 **Right of Rescission.** In accordance with North Carolina laws and regulations governing continuing care retirement communities, a resident has the right to rescind the Residency Agreement within thirty (30) days following the later of (i) his/her execution of the Residency Agreement; or (ii) the receipt of a Disclosure Statement. The resident is not required to move into the Village before the expiration of the 30-day rescission period. If the resident rescinds the Residency Agreement, the Village will refund all amounts paid by the resident, without interest, less periodic charges specified in the Residency Agreement and applicable only to the period the residence was actually occupied by the resident, less a non-refundable fee equal to \$2,500, and less those costs incurred by the Village pursuant to the resident's written request, which will be reduced from the Entrance Fee, within 60 days following cancellation.

- Prior to Occupancy The portion of the Entrance Fee paid is fully refundable prior to occupancy if (i) the resident is not accepted for residency, (ii) the resident provides written notice of rescission within 30 days, (iii) the resident becomes unable to occupy his or her residence due to change of condition, such as death, illness, injury or incapacity, or (iv) resident elects to cancel the residency agreement because of a substantial change in the resident's physical, mental or financial condition. The Village will refund all amounts paid by the resident, without interest, less those costs incurred by the Village pursuant to resident's written request, within 60 days following cancellation. If the resident cancels the Residency Agreement for reasons other than those set forth in (i), (ii), (iii), and (iv) above, the resident will receive a refund of all amounts paid, less a non- refundable fee equal to \$2,500, which will be reduced from the Entrance Fee, and less those costs incurred by the Village pursuant to resident's written request, within 60 days following cancellation.
- After Occupancy After occupancy, if we or the Resident cancels the residency agreement pursuant to Section 8 or 9 of the Residency Agreement, or in the event of the resident's death, the resident or resident's estate will receive a refund of either 90 percent or 50 percent of the Entrance Fee (depending on which Return of CapitalTM Plan Residency Agreement was entered into with the resident). Under the Traditional plan, the Entrance Fee paid by the resident will reduce at a rate of 2 percent per month of occupancy (or portion thereof). After 50 months of occupancy under the Traditional plan, the Entrance Fee reduces to a zero balance, and no refund will be paid.

Refund, if any, will be paid within 30 days following the date of our receipt of the proceeds of the total Entrance Fee paid by a new resident. The Entrance Fee refund will be reduced by any fees or charges owed to us under the Residency Agreement. The second person Entrance Fee is nonrefundable.

4. **Payment of a Monthly Fee.** The resident is required to pay a Monthly Fee to the Village. A pro rata portion of the Monthly Fee is required to be paid on or before moving into the Village or within 120 days of the date the resident executes the Residency Agreement. Thereafter, the resident is obligated to pay the Monthly Fee by the fifth business day of each month. The Monthly Fees are intended to be used by us to fund all on-going costs of operating the Village.

The amount of the Monthly Fee in effect at the time a Residency Agreement is executed will be clearly stated in the Residency Agreement. Total Monthly Fees are higher when a second person also shares a residence. The Monthly Fee may be changed upon 60 days' written notice to the residents and will be increased only if it is necessary (i) to meet the financial needs of the Village, (ii) to provide services to the residents, (iii) to maintain the premises and residences, (iv) to maintain reserve funds required pursuant to financing or State statutory or regulatory requirements, and (v) for prudent management of the Village.

Following is a table showing the average dollar amount of increase in the Monthly Fees for the current year and for the previous five years:

Average Increase in Monthly Fees

| | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 |
|---------------|----------|----------|---------|----------|----------|----------|
| First Person | \$118.33 | \$121.79 | \$88.08 | \$108.17 | \$108.33 | \$121.61 |
| Second Person | \$33 | \$37 | \$28 | \$37 | \$37 | \$41 |

- 5. **Services and Amenities.** Section 1 of the Residency Agreements describes the services and amenities provided to the resident for the Monthly Fee. Additional services and amenities provided for an extra charge are listed in Section 2 of the Residency Agreements. A list of items available for an extra charge, including the fees for such items, is included in this Disclosure Statement as Exhibit H. The list can also be obtained from the Village's Marketing Office.
- 6. **Assisted Living.** The terms governing assisted living care are outlined in Section 3 of the Residency Agreements. Fees for assisted living care (including any increases) are established directly by The Davis Community. Residents receive a percentage discount off of the established daily rate, which as of the date of this Disclosure Statement, is set at a 25 percent discount.
- 7. **Nursing Care.** The terms governing nursing care are outlined in Section 4 of the Residency Agreements. Fees for nursing care (including any increases) are established directly by The Davis Community. Residents receive a percentage discount off of the established daily rate, which as of the date of this Disclosure Statement, is set at a 25 percent discount.
- 8. **Criteria for Resident Acceptance and Continued Acceptance.** Residency Agreements are subject to acceptance by us. At the time of the execution of a Residency Agreement, the resident must be 62 years of age or older, capable of living in a residence (with or without reasonable accommodation or reasonable modification), and have sufficient financial resources to pay the Entrance Fee, second person Entrance Fee, Monthly Fees and any extra charges incurred as defined in the Residency Agreement.

Financial evaluation is primarily dependent upon two factors (1) net worth and average monthly income. Generally, a prospective resident should have a minimum net worth equal to two (2) times the amount of the Entrance Fee (prior to payment of the Entrance Fee). Generally, a prospective resident should have a minimum monthly income range of one and one-half ($1\frac{1}{2}$) two (2) times the Monthly Fee (including second person fees when applicable) in effect at the time of residency. The stability and certainty of continued income will also be a factor in the evaluation process.

An inquiry will be made of all prospective residents regarding the prospective resident's ability to live in a residence, with or without reasonable accommodation or reasonable modification. To determine whether a prospective resident meets the health guidelines, the following information will be gathered: (1) insurance and health information will be obtained on a Confidential Data Application and Resident Health Information Form – to be completed by the prospective resident; (2) a Memory Health Assessment will be administered by the Village; and (3) a Confidential Medical History and Health Examination will be completed by the prospective resident's physician.

After executing a Residency Agreement but prior to occupancy, we can cancel the Residency Agreement if the resident does not pay his or her Entrance Fee, for non-acceptance based on the residency criteria listed above, or if the resident is unable to occupy the residence because of illness, injury or incapacity.

If the resident encounters financial difficulties after becoming a resident and is unable to pay the total Monthly Fee, these charges may be deferred. The resident will be permitted to remain at the Village if this does not impair our ability to operate the Village on a sound financial basis. If the resident needs assisted living or nursing care after experiencing financial difficulty, the resident will receive such care in an assisted living or health care center as appropriate. The resident will not be required to apply for any public assistance programs.

We have the right to cancel the resident's residency (i) if the resident does not comply with the terms of the Residency Agreement or the published operating procedures, covenants, rules, regulations or policies; or (ii) for nonpayment of fees or charges; or (iii) if it is determined the resident's health status or behavior constitutes a substantial threat to the health or safety of the resident or others, including refusal to consent to relocation, or would result in physical damage to the property of others or the Village; and/or (iv) there is a major change in the resident's physical or mental condition and resident's condition cannot be cared for in Champions Assisted Living or Davis Health Care Center (or alternate facilities) within the limits of their licenses.

- 9. **Provisions for New Second Resident.** No person other than the resident may occupy the residence without our written approval. If a second person, who is not a party to the Residency Agreement, wishes to become a resident of the Village, that person's acceptance will be in accordance with the Village's current residency policy. A second person Entrance Fee as determined by the Village will be paid upon residency. In addition, each month the then-current Monthly Fee for second persons will be paid. If the second person does not meet the requirements for residency, he or she will not be permitted to occupy the residence for more than 30 days (except with our written approval), and the resident may cancel the Residency Agreement.
- 10. **Provisions for Resident Marrying.** Should the resident marry, the spouse's acceptance will be in accordance with the Village's current residency policy governing all other admissions. A second person Entrance Fee as determined by the Village will be paid upon residency. Each month the then-current Monthly Fee for second persons will be paid. If the resident's spouse does not meet the residency requirements, he or she will not be permitted to occupy the residence for more than 30 days (except with our express written approval), and the resident may cancel the Residency Agreement. Should the resident marry a person who is also a resident of the Village and should they decide to occupy one residence, they must declare which residence will be occupied and which residence will be released (or they may choose to release both of their residences and occupy a new residence). The Entrance Fees paid by the residents may or may not be adjusted, depending on the residences occupied and released. The Monthly Fee will be adjusted to the then-current first and second person Monthly Fee in effect for the occupied residence.
- 11. **Resident's Cancellation Rights.** The resident may cancel a Residency Agreement for any reason at any time before the resident moves into the Village. The refund of the resident's Entrance Fee is described in Paragraph 3.1 above. After moving into the Village, the resident may cancel a Residency Agreement at any time by giving us 120 days' written notice. When the resident's residence is reoccupied by a new resident, and upon receipt of the proceeds of the total

Entrance Fee paid by the new resident, we will remit to the resident (or to the resident's estate) a refund as described in Paragraph 3.2 above.

Our Cancellation Rights. We may cancel a Residency Agreement after it has been accepted only for just cause as set forth in the Residency Agreements. Just cause shall exist if (i) the resident does not comply with the terms of the Residency Agreement or the published operating procedures, covenants rules, regulations, and policies for residents of the Village, (ii) nonpayment of fees; (iii) resident's health status or behavior constitutes a substantial threat to the health or safety of the resident, other residents, and others, or would result in physical damage to the property of others or the Village; and/or (iv) there is a major change in the resident's physical or mental condition, and said condition cannot be cared for in Champions Assisted Living or Davis Health Care Center (or alternate facilities) within the limits of their licenses.

Before canceling a Residency Agreement, we will give the resident written notice of the reasons and will give the resident 30 days to correct the problem. However, if it is determined that the 30 days is detrimental to the resident or other residents or staff of the Village, this waiting period will not be required. If we cancel the residency agreement, the resident will be entitled to receive a portion of the Entrance Fee described in Paragraph 3.2 above.

13. **Tax Considerations.** Each person considering executing a Residency Agreement should consult with his or her tax advisor regarding the tax considerations associated with the Residency Agreement. See the discussions of medical expense deductions found on page 30 of this Disclosure Statement.

RESIDENCE TRANSFERS

All residence transfers must be approved by the Executive Director of the Village. The Monthly Fee will be adjusted, and the Entrance Fee may be adjusted accordingly, all as set forth in a Transfer Amendment to the Residency Agreement. Residents transferring residences will pay an applicable transfer fee and a portion of the charges and expenses associated with refurbishing the residence being vacated. The Monthly Fee paid by the resident will be adjusted to the level of the current Monthly Fee for the new residence as of the date of occupancy of the new residence. Please see the Executive Director for further details on residence transfers.

90 PERCENT RETURN OF CAPITALTM ENTRANCE FEE TABLE

| Type of Residence | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 |
|----------------------|---------|---------|---------|---------|---------|---------|
| Apartments: | | | | | | |
| One-Bdrm Studio | 148,000 | 148,000 | 151,700 | 151,700 | 154,700 | 156,247 |
| One-Bdrm Traditional | 182,000 | 182,000 | 186,550 | 192,147 | 196,000 | 197,960 |
| One-Bdrm Deluxe | 213,000 | 213,000 | 218,325 | 224,875 | 229,400 | 231,694 |
| Two-Bdrm Traditional | 246,000 | 246,000 | 252,150 | 259,715 | 264,900 | 197,960 |
| Two-Bdrm Lakeside | 262,000 | 262,000 | 268,550 | 276,607 | 282,100 | 284,921 |
| Two-Bdrm Combo | 274,000 | 274,000 | 280,850 | 289,276 | 295,100 | 298,051 |
| Two-Bdrm Deluxe | 277,000 | 277,000 | 283,925 | 292,443 | 298,300 | 301,283 |
| Two-Bdrm Classic | 280,000 | 280,000 | 287,000 | 295,610 | 301,500 | 304,515 |
| Villas: | | | | | | |
| Deluxe Villa | 276,000 | 276,000 | 282.900 | 291,837 | 297,700 | 306,631 |
| Custom Villa | 308,000 | 308,000 | 315,700 | 325,171 | 331,700 | 340,518 |
| Villa Traditional | 307,000 | 307,000 | 314,675 | 324,115 | 330,600 | 341,651 |
| Villa Special | 342,000 | 342,000 | 350,550 | 361,067 | 368,300 | 379,349 |
| Duplexes: | | | | | | |
| Vista | 315,000 | 315,000 | 322,875 | 332,875 | 339,500 | 349,685 |
| Regency | 331,000 | 331,000 | 339,275 | 349,453 | 356,400 | 367,092 |
| Vista II | 337,000 | 337,000 | 345,425 | 355,788 | 362,900 | 373,787 |
| Regency II | 349,000 | 349,000 | 357,725 | 368,457 | 375,800 | 387,074 |
| Royale | 362,000 | 362,000 | 371,050 | 382,182 | 389,800 | 401,494 |
| Grande | 368,000 | 368,000 | 377,200 | 388,516 | 396,300 | 408,189 |
| Royale II | 386,000 | 386,000 | 395,650 | 407,520 | 415,700 | 428,171 |

| Type of Residence | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 |
|---|---------|---------|---------|---------|---------|---------|
| Grande II | 393,000 | 393,000 | 402,825 | 414,910 | 423,200 | 435,896 |
| Ashton | 394,900 | 394,900 | 404,773 | 416,916 | 425,300 | 438,059 |
| Baywater | 384,900 | 384,900 | 394,523 | 406,359 | 414,500 | 426,935 |
| Ashton Cottage | 399,900 | 399,900 | 409,898 | 422,195 | 430,600 | 443,518 |
| Baywater Cottage | 389,900 | 389,900 | 399,648 | 411,637 | 419,900 | 432,497 |
| Second Person Non- Refundable Entrance Fee | 20,000 | 20,000 | 20,000 | 20,000 | 20,000 | 20,000 |
| Plantation Place Apartments | | | | | | |
| One Bedroom Elmwood | 241,870 | 241,870 | 247,917 | 255,355 | 260,500 | 268,315 |
| One Bedroom Ashland | 248,570 | 248,570 | 254,784 | 262,428 | 267,700 | 275,731 |
| Two Bedroom Ingleside | 288,770 | 288,770 | 295,989 | 304,869 | 311,000 | 320,330 |
| Two Bedroom Oatland | 295,470 | 295,470 | 302,857 | 311,943 | 318,200 | 327,746 |
| Two Bedroom Orton | 369,170 | 369,170 | 378,399 | 389,751 | 397,500 | 409,425 |
| Two Bedroom Woodlawn | 355,770 | 355,770 | 364,664 | 375,604 | 383,100 | 394,593 |
| Two Bedroom Waverly | 374,530 | 374,530 | 383,893 | 395,410 | 403,300 | 415,399 |
| Two Bedroom Carlisle | 395,970 | 395,970 | 405,869 | 418,042 | 426,400 | 439,192 |
| Two Bedroom Covington | 387,930 | 387,930 | 397,628 | 409,557 | 417,700 | 430,231 |
| Second Person Non- Refundable Entrance Fee | 20,000 | 20,000 | 20,000 | 20,000 | 20,000 | 20,000 |

50 PERCENT RETURN OF CAPITAL $^{\text{TM}}$ ENTRANCE FEE TABLE

| Type of Residence | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 |
|----------------------|---------|---------|---------|---------|---------|---------|
| Apartments: | | | | | | |
| One-Bdrm Studio | 97,900 | 97,900 | 100,348 | 100,348 | 102,400 | 103,424 |
| One-Bdrm Traditional | 120,200 | 120,200 | 123,210 | 126,906 | 129,400 | 130,694 |
| One-Bdrm Deluxe | 141,000 | 141,000 | 144,525 | 148,860 | 151,800 | 153,318 |
| Two-Bdrm Traditional | 163,000 | 163,000 | 167,075 | 172,087 | 175,500 | 177,255 |
| Two-Bdrm Lakeside | 174,000 | 174,000 | 178,350 | 183,700 | 187,400 | 189,274 |
| Two-Bdrm Combo | 182,000 | 182,000 | 186,550 | 192,147 | 196,000 | 197,960 |
| Two-Bdrm Deluxe | 184,000 | 184,000 | 188,600 | 194,258 | 198,100 | 200,081 |
| Two-Bdrm Classic | 186,000 | 186,000 | 190,650 | 196,370 | 200,300 | 202,303 |
| Villas: | | | | | | |
| Deluxe Villa | 181,000 | 181,000 | 185,525 | 191,091 | 194,900 | 200,747 |
| Custom Villa | 204,000 | 204,000 | 209,100 | 215,373 | 219,700 | 226,291 |
| Traditional | 204,000 | 204,000 | 209,100 | 215,373 | 219,700 | 226,291 |
| Special | 226,000 | 226,000 | 231,650 | 238,600 | 243,400 | 250,702 |
| Duplexes: | | | | | | |
| Vista | 209,000 | 209,000 | 214,225 | 220,652 | 225,100 | 231,853 |
| Regency | 219,000 | 219,000 | 224,475 | 231,209 | 235,800 | 242,874 |
| Vista II | 223,000 | 223,000 | 228,575 | 235,432 | 240,100 | 247,303 |
| Regency II | 232,000 | 232,000 | 237,800 | 244,934 | 249,800 | 257,294 |
| Royale | 239,000 | 239,000 | 244,975 | 252,324 | 257,400 | 265,122 |
| Grande | 232,500 | 244,000 | 244,000 | 250,100 | 262,800 | 270,684 |

| Type of Residence | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 |
|---|---------|---------|---------|---------|---------|---------|
| Royale II | 256,000 | 256,000 | 262,400 | 252,324 | 275,700 | 283,971 |
| Grande II | 261,000 | 261,000 | 267,525 | 275,552 | 281,100 | 289,533 |
| Ashton | 284,900 | 284,900 | 292,023 | 300,784 | 306,800 | 316,004 |
| Baywater | 274,900 | 274,900 | 281,773 | 290,226 | 296,000 | 304,880 |
| Ashton Cottage | 289,900 | 289,900 | 297,148 | 306,062 | 306,800 | 321,566 |
| Baywater Cottage | 279,900 | 279,900 | 286,898 | 295,505 | 301,400 | 310,442 |
| Second Person Non- Refundable Entrance Fee | 20,000 | 20,000 | 20,000 | 20,000 | 20,000 | 20,000 |
| Plantation Place Apartments | | | | | | |
| One Bedroom Elmwood | 189,500 | 189,500 | 194,238 | 200,065 | 204,100 | 210,223 |
| One Bedroom Ashland | 195,000 | 195,000 | 199,875 | 205,871 | 210,000 | 216,300 |
| Two Bedroom Ingleside | 226,000 | 226,000 | 231,650 | 238,600 | 243,400 | 250,702 |
| Two Bedroom Oatland | 231,500 | 231,500 | 237,288 | 244,407 | 249,300 | 256,779 |
| Two Bedroom Orton | 289,000 | 289,000 | 296,225 | 305,112 | 311,200 | 320,536 |
| Two Bedroom Woodlawn | 279,000 | 279,000 | 285,975 | 294,554 | 300,400 | 309,412 |
| Two Bedroom Waverly | 293,000 | 293,000 | 300,325 | 309,335 | 315,500 | 324,965 |
| Two Bedroom Carlisle | 310,000 | 310,000 | 317,750 | 327,283 | 333,800 | 343,814 |
| Two Bedroom Covington | 304,000 | 304,000 | 311,600 | 320,948 | 327,400 | 337,222 |
| Second Person Non- Refundable Entrance Fee | 20,000 | 20,000 | 20,000 | 20,000 | 20,000 | 20,000 |

TRADITIONAL ENTRANCE FEE TABLE

| Type of Residence | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 |
|----------------------|---------|---------|---------|---------|---------|---------|
| Apartments: | | | | | | |
| One-Bdrm Studio | 77,150 | 77,150 | 79,079 | 79,079 | 80,700 | 81,507 |
| One-Bdrm Traditional | 94,730 | 94,730 | 97,098 | 100,010 | 102,000 | 103,020 |
| One-Bdrm Deluxe | 111,490 | 111,490 | 114,277 | 117,705 | 120,100 | 121,301 |
| Two-Bdrm Traditional | 128,450 | 128,450 | 131,661 | 135,610 | 138,300 | 139,683 |
| Two-Bdrm Lakeside | 135,900 | 135,900 | 139,298 | 143,476 | 146,300 | 147,763 |
| Two-Bdrm Combo | 143,550 | 143,550 | 147,139 | 151,553 | 154,600 | 156,146 |
| Two-Bdrm Deluxe | 143,760 | 143,760 | 147,354 | 151,774 | 154,800 | 156,348 |
| Two-Bdrm Classic | 146,240 | 146,240 | 149,896 | 154,392 | 157,500 | 159,075 |
| Villas: | | | | | | |
| Deluxe Villa | 141,280 | 141,280 | 144,812 | 149,156 | 152,100 | 156,663 |
| Custom Villa | 159,270 | 159,270 | 163,252 | 168,149 | 171,500 | 176,645 |
| Villa Traditional | 159,270 | 159,270 | 163,252 | 168,149 | 171,500 | 176,645 |
| Villa Special | 176,860 | 176,860 | 181,282 | 186,720 | 190,500 | 196,215 |
| Duplexes: | | | | | | |
| Vista | 163,200 | 163,200 | 167,280 | 172,298 | 175,700 | 180,971 |
| Regency | 170,860 | 170,860 | 175,132 | 180,385 | 184,000 | 189,520 |
| Vista II | 174,370 | 174,370 | 178,729 | 184,090 | 187,800 | 193,434 |
| Regency II | 181,400 | 181,400 | 185,935 | 191,513 | 195,300 | 201,159 |
| Royale | 187,200 | 187,200 | 191,880 | 197,636 | 201,600 | 207,648 |
| Grande | 190,500 | 190,500 | 195,263 | 201,120 | 205,100 | 211,523 |

| Type of Residence | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 |
|---|---------|---------|---------|---------|---------|---------|
| Royale II | 200,000 | 200,000 | 205,000 | 211,150 | 215,400 | 221,862 |
| Grande II | 204,000 | 204,000 | 209,100 | 215,373 | 219,700 | 226,291 |
| Second Person Non- Refundable Entrance Fee | 20,000 | 20,000 | 20,000 | 20,000 | 20,000 | 20,000 |

2019 MONTHLY FEE TABLE

| Type of Residence | Fee |
|-------------------------|-------|
| Apartments: | |
| One-Bedroom Studio | 2,649 |
| One-Bedroom Traditional | 2,943 |
| One-Bedroom Deluxe | 3,211 |
| Two-Bedroom Traditional | 3,498 |
| Two-Bedroom Lakeside | 3,593 |
| Two-Bedroom Combo | 3,676 |
| Two-Bedroom Deluxe | 3,776 |
| Two-Bedroom Classic | 4,161 |
| | |
| Deluxe Villa | 3,874 |
| Custom Villa | 4,437 |
| Villa Traditional | 4,035 |
| Villa Special | 4,530 |
| | |
| Vista | 4,510 |
| Regency | 4,519 |

| Type of Residence | Fee |
|-----------------------------|-------|
| Vista II | 4,669 |
| Regency II | 4,698 |
| Royale | 4,736 |
| Grande | 4,796 |
| Royale II | 4,947 |
| Grande II | 5,036 |
| Ashton | 5,227 |
| Baywater | 5,106 |
| Ashton Cottage | 5,227 |
| Baywater Cottage | 5,106 |
| Second Person: | 1,409 |
| Plantation Place Apartments | Fee |
| One Bedroom Elmwood | 3,217 |
| One Bedroom Ashland | 3,283 |
| Two Bedroom Ingleside | 3,506 |
| Two Bedroom Oatland | 3,617 |
| Two Bedroom Orton | 4,118 |
| Two Bedroom Woodlawn | 4,090 |
| Two Bedroom Waverly | 4,285 |
| Two Bedroom Carlisle | 4,313 |
| Two Bedroom Covington | 4,341 |
| Second Person | 1,409 |

IV. REGULATORY MATTERS

REGISTRATION

The North Carolina law requires registration of continuing care facilities pursuant to an act to continue registration and disclosure by continuing care facilities, and to provide for financial evaluation of continuing care facilities (the "Act"). The Village is subject to the provisions of this Act and has received a license to provide continuing care thereunder. Pursuant to G.S. 58-64-20(a), the Village is required to deliver a Disclosure Statement to a prospective resident upon the earlier of the execution of a Residency Agreement to provide continuing care or the transfer of any money or other property to the Village. Pursuant to G.S. 58-64-30(a) within 150 days following the end of each fiscal year, the Village shall have filed with the Department of Insurance an annual Disclosure Statement which includes updated financial information.

ESCROW ACCOUNT

Under the provisions of the Act, we have established an escrow account for Entrance Fees with First-Citizens Bank & Trust Company, 4300 Six Forks Road; Raleigh, NC 27609. The escrow agent shall invest the deposits in direct obligations of the United States, daily commingled funds, or in accounts insured by the Federal Deposit Insurance Corporation pursuant to the instructions of our Board of Directors.

Entrance Fee deposits and, if required, balance payments received from prospective residents are placed in escrow. Monies are released from the escrow account pursuant to the terms of the Escrow Agreement and the statutory requirements imposed upon the Village by the Act. A copy of the Escrow Agreement is available upon request.

Should a prospective resident or residents be entitled to a refund, we must give the depository notice. We will see that any and all notices are given to the escrow agent, and that refund requests are processed.

RESERVES

Pursuant to Section 58-64-33, N.C.G.S., we are required to maintain an Operating Reserve equal to 25 percent of the total operating costs projected for the 12-month period following the period covered by the most recent annual statement filed with the Department of Insurance. Funds from the Operating Reserve can only be released to us upon prior approval from the Department of Insurance. Based on the operating reserve calculation submitted to the Department of Insurance, we meet our operating reserve requirement for the Village.

An Asset Replacement Reserve is maintained by us to provide reserves for replacement of capital assets over time. Anticipated replacement items are budgeted annually.

Amounts deposited to reserve accounts may be invested in permitted investments consisting of certificates of deposit, United States Treasury obligations, or other investment obligations selected by the Finance Committee of our Board of Directors. Finance Committee members are:

Mr. Charles Earney, Chairperson

Ms. Joanne Rockness

Mr. Jack Fuller

Mr. Bob Mitchell

MEDICAL EXPENSE DEDUCTIONS

Residents of the Village may be able to take a percentage of the non-refundable Entrance Fee as a medical expense deduction in the year in which it is deemed finally paid. Also, a percentage of the Monthly Fee paid by a resident may be taken as a medical expense deduction each year. At the beginning of each year, the Village will provide the residents with the percentage of the prior year's Monthly Fees that has been determined to be attributable to providing health care for the Village. All deductions are, of course, subject to limitations imposed by the Internal Revenue Code of 1986, as amended. It is advisable that the resident seek the advice of tax counsel before taking any of these deductions.

V. FINANCIAL

FINANCIAL STATEMENTS

Included as Exhibit E are interim uncertified financial statements for the Village as of March 31, 2019. Audited financial statements for the Village for the years ending December 31, 2018 and 2017 are attached as Exhibit F to this Disclosure Statement. Attached as Exhibit G are forecasted financial statements for the Village for December 31, 2019 through 2023, including a balance sheet, statements of activity and changes in net assets (deficit), a statement of cash flows, and a summary of significant accounting policies and assumptions.

FINANCING

See Notes 6 and 11 of the Plantation Village, Inc. audited financial statements for information on long-term debt and financing for the Village.

FINANCIAL DATA

A current Disclosure Statement for the Village is available for inspection by the residents each year, which includes the audited financial statements and forecasted financial statements. Residents, through the finance committee of the Resident Council, are informed of the budgeting process annually. Reports and other data required under various statutes will also be available for review. Information regarding personnel salaries and employee disciplinary decisions will not be made available. All information about residents will be handled on a confidential basis.

EXPLANATION OF MATERIAL DIFFERENCES

Pursuant to Section 58-64-30(a) of the North Carolina General Statutes, we are required to provide a narrative describing any material differences between (i) the forecasted statements of revenues and expenses and cash flows or other forecasted financial data filed pursuant to <u>G.S. 58-64-20</u> as a part of the Disclosure Statement recorded most immediately subsequent to the start of the provider's most recently completed fiscal year and (ii) the actual results of operations.

On the following pages are the various explanations of material differences for the Balance Sheet, Statement of Operations, and Statement of Cash Flows projected for 2018 and the 2018 actual results:

Plantation Village

Explanation of Material Differences

Between Previous Pro Forma Balance Sheet Projection for 2018 and 2018 Actual Results from Operations

The following explanation is provided pursuant to the requirements of North Carolina G.S. 58-64-30. Set forth below is a comparison on 2018 actual results with 2018 projected results.

| Sources and (Uses) | | | | |
|---|---------------|-----------|---------------------------|------------------------|
| (Figures stated below are in thousands) | 2018 | 2018 | Fav/(Unfav) Difference | Percentage Variance |
| ASSETS | <u>Actual</u> | Projected | Dillerence | variance |
| Current Assets: | | | | |
| Cash and cash equivalents | 9,090 | 9,912 | (822) | -8.3% |
| Assets limited as to use, current portion (1) | 801 | 932 | (131) | -14.0% |
| Accounts receivable (2) | 337 | 189 | 148 | 78.2% |
| Entrance fees receivable (3) | 647 | 575 | . 72 | 12.6% |
| Hurricane Recieveable (4) | 1,454 | - | 1,454 | 100.0% |
| Prepaid expenses | 408 | 409 | (1) | -0.2% |
| Total Current Assets | 12,738 | 12,017 | 721 | |
| Assets limited as to use, noncurrent portion | 7,595 | 7,291 | 304 | 4.2% |
| Property and equipment, net | 41,850 | 41,540 | 310 | 0.7% |
| | | , | | |
| Total Assets | \$ 62,183 | \$ 60,848 | \$ 1,335 | |
| LIABILITIES AND NET ASSETS (DEFICIENCY) Current Liabilities: | | | | |
| Accounts payable and accrued expenses (5) | 3,390 | 1,423 | 1,967 | 138.2% |
| Deposits on unoccupied units | 363 | 340 | 23 | 6.8% |
| Long-term debt, current maturities | 381 | 380 | 1 | 0.3% |
| zong term dobt our ont materials | | | <u> </u> | 5.575 |
| Total Current Liabilities | 4,134 | 2,143 | 1,991 | |
| Refundable fees | 3,946 | 4,055 | (109) | -2.7% |
| Refundable entrance fees | 28,957 | 27,966 | 991 | 3.5% |
| Long-term debt, less current maturities | 11,893 | 11,897 | (4) | 0.0% |
| Deferred revenue from entrance fees | 12,522 | 12,866 | (344) | -2.7% |
| Total Liabilities | 61,452 | 58,927 | 2,525 | |
| Net Assets (Deficiency): | | | | |
| Unrestricted (6) | 730 | 1,921 | (1,191) | -62.0% |
| Total Liabilities and Net Assets (Deficiency) | \$ 62,183 | \$ 60,848 | \$ 1,335 | |

Plantation Village Wilmington, North Carolina

Balance Sheet Explanation of Material Differences Footnotes

Variances of 10% or greater between actual and projected results are considered material variances which are explained below:

- Assets limited as to use, current portion We had to use a portion of our operating reserves to help fund hurricane payables until the insurance proceeds were received.
- 2. Accounts Receivable Variance largely due to sales tax refunds.
- Entrance fees receivable A resident was expected to pay the balance of her entry fee in 2018 but due to extraordinary circumstances could not.
- 4. Hurricane receivable Receivables due to the hurricane were not projected in 2018
- 5. Accounts payable and accrued expenses We had not forecasted for the extra hurricane expenses
- 6. Unrestricted Net Assets variance due to hurricane expenses

Plantation Village

Explanation of Material Differences

Between Previous Pro Forma Statement of Operations and Change in Net Deficits for 2018 and 2018 Actual Results from Operations

The following explanation is provided pursuant to the requirements of North Carolina G.S. 58-64-30. Set forth below is a comparison of 2018 actual results with 2018 projected results.

Sources and (Uses)

(Figures stated below are in thousands)

| (Figures stated below are in thousands) | | | | |
|--|----------------|-------------------|----------------------------------|------------------------|
| | 2018 Actual | 2018 Projected | Fav/(Unfav) <u>Difference</u> | Percentage Variance |
| Revenues, Gains and Other Support: | | | | |
| Resident services | 13,903 | 14,242 | (339) | -2.4% |
| Amortization of advance fees | 1,913 | 1,846 | 67 | 3.6% |
| Insurance proceeds (1) | 2,154 | - | 2,154 | 100.0% |
| Other operating revenue | 511 | 510 | 1 | 0.2% |
| Investment income (2) | | 78 | (78) | -100.0% |
| Total Revenue, Gains, and Other Support | 18,481 | 16,676 | 1,805 | |
| Operating Expenses: | | | | |
| Resident care | 4,545 | 4,813 | (268) | -5.6% |
| Dietary | 2,011 | 2,157 | (146) | -6.8% |
| Housekeeping | 721 | 777 | (56) | -7.2% |
| Plant facility costs | 1,958 | 1,933 | 25 | 1.3% |
| General and administrative | 3,009 | 2,850 | 159 | 5.6% |
| Hurricane loss (3) | 2,849 | - | 2,849 | 100.0% |
| Depreciation | 2,154 | 2,077 | 77 | 3.7% |
| Interest | 388 | 389 | (1) | -0.4% |
| Investment income (loss) (2) | 358 | - | 358 | 100.0% |
| Total Operating Expenses | 17,992 | 14,996 | 2,996 | |
| Excess of Revenues Over Expenses | 489 | 1,680 | (1,191) | |
| Net Assets (Deficiency), Beginning of Year | 241 | 241 | 0 | |
| Net Assets (Deficiency), End of Year | \$ 730 | \$ 1,921 | \$ (1,191) | |

Plantation Village Wilmington, North Carolina

Operating Statement Explanation of Material Differences Footnotes

Variances of 10% or greater between actual and projected results are considered material variances which are explained below:

- 1. Insurance proceeds Hurricane proceeds not projected
- 2. Investment income (loss) We did not have the anticipated return on investments.
- 3. Hurricane Loss Hurricane loss not projected.

Plantation Village

Explanation of Material Differences

Between Previous Pro Forma Statements of Cash Flows Projection for 2018 and 2018 Actual Results from Operations

The following explanation is provided pursuant to the requirements of North Carolina G.S. 58-64-30. Set forth below is a comparison of 2018 actual results with 2018 projected results.

| Sources | and (| Uses | |
|----------|-------|--------|---------------------|
| (Figures | state | d belo | w are in thousands) |

| (Figures stated below are in thousands) | | | | |
|---|----------|-----------|-------------|------------|
| | 2018 | 2018 | Fav/(Unfav) | Percentage |
| | Actual | Projected | Difference | Variance |
| Cash Flows From Operating Activities: | | | | |
| Excess of revenues over expenses (1) | 489 | 1,680 | (1,191) | -70.9% |
| Adjustments to reconcile change in net assets to net | | | | |
| cash provided by operating activities: | | | | |
| Proceeds from non-refundable advance fees and deposits | 2,553 | 2,457 | 96 | 3.9% |
| Amortization of advance fees | (1,913) | (1,846) | (67) | 3.6% |
| Net realized gains (2) | (160) | - | | 100.0% |
| Net unrealized losses (3) | 729 | - | | 100.0% |
| Depreciation | 2,154 | 2,077 | 77 | 3.7% |
| Changes in assets and liabilities: | | | | |
| Receivables and other assets (4) | (153) | (113) | (40) | 35.4% |
| Accounts payable and accrued expenses (5) | 572 | 102 | 470 | 461.2% |
| Net Cash Provided by Operating Activities | 4.271 | 4.357 | (86) | |
| Net Cash Provided by Operating Activities | 4,271 | 4,307 | (00) | |
| Cash Flows from Investing Activities: | | | | |
| Net changes in assets limited as to use (6) | (845) | (36) | (809) | 2248.0% |
| Proceeds from sale of equipment | - | - ' | - ' | N/A |
| Purchase and construction of property and equipment (7) | (1,944) | (1,557) | (387) | 24.8% |
| Net Cash Used by Investing Activities | (2,789) | (1,593) | (1,196) | |
| , , | (-)/ | (-)/ | (1) | |
| Cash Flows from Financing Activities: | | | | |
| Proceeds from refundable entrance fees (8) | 3,411 | 2,910 | 501 | 17.2% |
| Refunds of entrance fees | (3,049) | (3,011) | (38) | 1.3% |
| Payments on long-term debt | (371) | (368) | (3) | 0.8% |
| Proceeds from long-term borrowings | | - | | N/A |
| Net Cash Provided (Used) by Financing Activities | (9) | (469) | 460 | |
| Net Change in Cash and Cash Equivalents | 1,473 | 2,295 | (822) | |
| Cash and Cash Equivalents, Beginning of Year | 7,617 | 7,617 | 0 | |
| Cash and Cash Equivalents, End of Year | \$ 9,090 | \$ 9,912 | \$ (822) | |
| | | | | |

Plantation Village Wilmington, North Carolina

Cash Flow Explanation of Material Differences Footnotes

Variances of 10% or greater between actual and projected results are considered material variances which are explained below:

- 1. Excess of revenues over expenses largely due to the hurricane expenses
- 2. Net realized gains not projected in 2018
- 3. Net unrealized losses not projected in 2018
- Receivables and other assets Hurricane recievables not projected in 2018.
- 5. Accounts payable and accrued expenses We had not forecasted for the extra hurricane expenses
- 6. Net changes in assets limited as to use Change due to hurricane expense
- Purchase and construction of property and equipment number of refurbishments higher than projected, HVAC replacement higher than projected.
- 8, Proceeds from refundable entrance fees 2 more closings than projected

VI. EXHIBITS

Exhibit A

Communities Managed by Life Care Services LLC

EXHIBIT A

SENIOR LIVING COMMUNITIES MANAGED BY LIFE CARE SERVICES AS OF 03/07/2019

Alabama, Hoover – Danberry at Inverness

Arizona, Chandler – Clarendale of Chandler

Arizona, Peoria – Sierra Winds

Arizona, Phoenix - Sagewood

Arizona, Tempe (Phoenix) – Friendship Village of Tempe

California, Carlsbad – LaCosta Glen and GlenBrook

California, Cupertino -Forum at Rancho San Antonio, The

California, Fullerton - Morningside of Fullerton and Park Vista

California, Pleasanton - Stoneridge Creek Pleasanton and CreekView

California, San Diego – Casa de las Campanas

California, San Diego – Glen at Scripps Ranch, The

California, San Juan Capistrano – Reata Glen

California, San Rafael – Aldersly Garden Retirement Community

California, Thousand Oaks – University Village at Thousand Oaks and Oak View

Connecticut, Essex – Essex Meadows

Connecticut, Mystic - StoneRidge

Connecticut, Redding - Meadow Ridge

Connecticut, Southbury – Pomperaug Woods

Florida, Boca Raton – Toby & Leon Cooperman Sinai Residences of Boca Raton

Florida, Celebration – Windsor at Celebration

Florida, Naples - Bayshore Memory Care

Florida, Naples – The Glenview at Pelican Bay

Florida, Orlando – Gentry Park

Florida, Palm City – Sandhill Cove

Florida, Poinciana – Tuscan Isle

Florida, Wesley Chapel – Beach House Assisted Living & Memory Care at Wiregrass Ranch

Georgia, Columbus – Spring Harbor at Green Island

Georgia, Cumming – Towne Club at Windermere

Georgia, Evans - Brandon Wilde

Georgia, Greensboro - Glen at Lake Oconee Village, The

Georgia, Savannah - Marshes of Skidaway Island, The

Georgia, Stone Mountain – Park Springs

Hawaii, Honolulu – Hale Ola Kino

Illinois, Addison – Clarendale of Addison

Illinois, Algonquin – Clarendale of Algonquin

Illinois, Chicago - Clare, The

Illinois, Godfrey –United Methodist Village

Illinois, Lincolnshire – Sedgebrook

Illinois, Lincolnwood - Carrington at Lincolnwood, The

Illinois, Long Grove – Arboria of Long Grove

Illinois, Mokena – Clarendale of Mokena

Illinois, Naperville – Monarch Landing

Illinois, St. Charles – River Glen of St. Charles

Illinois, Wheaton - Wyndemere

Indiana, Carmel – Magnolia Springs at Bridgewater

Indiana, Greenwood (Indianapolis) - Greenwood Village South

Indiana, Indianapolis - Magnolia Springs Southpointe

Indiana, Indianapolis – Marquette

Indiana, North Manchester – Peabody Retirement Community

Indiana, Schererville – Clarendale of Schererville

Indiana, Terre Haute – Westminster Village

Indiana, West Lafayette – Westminster Village West Lafayette

Iowa, Ames - Green Hills Retirement Community

Iowa, Cedar Rapids – Cottage Grove Place

Kansas, Atchison - Dooley Center

Kansas, Bel Aire – Catholic Care Center

Kentucky, Florence – Magnolia Springs Florence

Kentucky, Lexington – Magnolia Springs Lexington

Kentucky, Louisville – Magnolia Springs East

Kentucky, Louisville – Magnolia Springs at Whipps Mill

Maryland, Annapolis – Baywoods of Annapolis

Maryland, Columbia – Vantage House

Maryland, Pikesville (Baltimore) – North Oaks

Maryland, Timonium – Mercy Ridge

Maryland, Towson (Baltimore) - Blakehurst

Michigan, Battle Creek - NorthPointe Woods

Michigan, Dearborn – Henry Ford Village

Michigan, East Lansing – Burcham Hills

Michigan, Kalamazoo - Friendship Village

Michigan, Waterford – Canterbury on-the-Lake

Minnesota, Plymouth – Trillium Woods

Minnesota, Vadnais Heights – Gable Pines

Missouri, Higginsville – John Knox Village East

Missouri, Kansas City – Kingswood Senior Living Community

Missouri, St. Peters – Clarendale of St. Peters

Nebraska, Lincoln – Woodlands at Hillcrest, The

New Hampshire, Keene – Hillside Village

New Jersey, Bridgewater – Delaney of Bridgewater, The

New Jersey, Bridgewater – Laurel Circle

New Jersey, Lakewood – Harrogate

New York, Levittown – Village Green A Carlisle Assisted Living Community

New York, Patchogue – Village Walk Patchogue

New York, Purchase – Broadview – Senior Living at Purchase College

North Carolina, Chapel Hill -Cedars of Chapel Hill, The

North Carolina, Charlotte – Cypress of Charlotte, The

North Carolina, Durham – Croasdaile Village

North Carolina, Greensboro – WhiteStone

North Carolina, Greenville – Cypress Glen Retirement Community

North Carolina, Lumberton – Wesley Pines Retirement Community

North Carolina, Raleigh - Cypress of Raleigh, The

 $North\ Carolina,\ Wilmington-Plantation\ Village$

Ohio, Dublin – Friendship Village of Dublin

Ohio, Elyria – Wesleyan Senior Living

Ohio, Mason – Magnolia Springs Loveland

Oklahoma, Bartlesville – Green Country Village

Oregon, Dallas – Dallas Retirement Village

Oregon, Salem – Capital Manor

Pennsylvania, Reading – Heritage of Green Hills

South Carolina, Greenville – Rolling Green Village

South Carolina, Hilton Head Island – Bayshore on Hilton Head Island

South Carolina, Hilton Head Island – Cypress of Hilton Head, The

South Carolina, Sumter – Covenant Place

Tennessee, Brentwood – Heritage at Brentwood, The

Tennessee, Germantown – Gardens of Germantown, The

Tennessee, Hendersonville – Clarendale at Indian Lakes

Tennessee, Nashville – Clarendale at Bellevue Place

Texas, Austin – Westminster

Texas, Bedford – Parkwood Healthcare

Texas, Bedford – Parkwood Retirement

Texas, Dallas – Autumn Leaves

Texas, Dallas – Monticello West

Texas, Dallas – Signature Pointe

Texas, Dallas – Walnut Place

Texas, Georgetown –Delaney at Georgetown Village, The

Texas, League City -Delaney at South Shore Harbour, The

Texas, Lubbock – Carillon Senior LifeCare Community

Texas, McKinney – Ivy of McKinney, The

Texas, Richmond - Delaney at Parkway Lakes, The

Texas, Temple – Meridian of Temple

Texas, The Woodlands – Village at the Woodlands Waterway, The

Texas, Victoria - Copperfield Village

Texas, Victoria – Greatwood Homes of Victoria

Texas, Waco - Delaney at Lake Waco, The

Utah, Taylorsville – Summit Vista

Vermont, White River – Village at White River Junction, The

Virginia, Gainesville – Heritage Village Assisted Living and Memory Care

Washington, Issaquah – Timber Ridge at Talus

Wisconsin, Mequon – Newcastle Place

Wisconsin, Milwaukee – Eastcastle Place

Exhibit B

90 Percent Return of CapitalTM Residency Agreement



1200 Porters Neck Road Wilmington, North Carolina 28411 (910) 686-7181

Marketing Office: 800-334-0240 (inside NC)

800-334-0035 (outside NC)

Residency Agreement (90 Percent Return of CapitalTM)

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EXHIBIT A: Options and Custom Features

GLOSSARY

The following terms are described as used in the accompanying Residency Agreement. Reference to the Residency Agreement and the context in which the terms are used is recommended to provide a fuller understanding of each of the terms:

- "Agreement" means the Residency Agreement, entered into between the Resident and Plantation Village, Inc., which outlines the contractual obligations of both parties.
- "Champions Assisted Living" means the licensed assisted living facility at The Davis Community located adjacent to the Village, which we have entered into an agreement with to provide assisted living care to our residents in accordance with Section 3 of this Agreement.
- "Davis Health Care Center" means the licensed skilled nursing facility at The Davis Community located adjacent to the Village, which we have entered into an agreement with to provide skilled nursing care to our residents in accordance with Section 4 of this Agreement.
- "Entrance Fee" means payment that assures a resident a place at the Village for life as long as the resident complies with the terms of this Agreement. At the time the resident makes application for residency at the Village, the resident will sign a Residency Agreement to reserve the Residence selected and will pay an Entrance Fee deposit to the Village. The balance of the Entrance Fee will be paid upon the earlier of (i) occupancy or (ii) 120 days after the Residency Agreement is executed by you. Specific information is located in Section 5 of this Agreement.
- "Extra Charges" means the extra charges payable in consideration for the additional services and amenities requested by you, as set forth in Section 2 of this Agreement.
- "Residence" means the apartment, duplex or villa at the Village identified in the

- introductory paragraph of the Agreement, in which the Resident has the right to live pursuant to this Agreement in exchange for paying the Entrance Fee, Second Person Entrance Fee (if applicable), and the Monthly Fees.
- "Monthly Fee" means that monthly fee payable in consideration for the services and amenities provided to the residents of the Village, as set forth in Section 7 of this Agreement. The Monthly Fee includes a second person fee if there are two of you.
- "Occupancy" means the earlier of the date you move into the Village or pay the balance of the Entrance Fee to pursuant to Paragraph 5.2 of this Agreement.
- "Plantation Village, Inc." or "we" or "our" or "us" means the owner of the Residences, common areas, and site amenities associated with these areas. Plantation Village, Inc. is a North Carolina non-profit corporation.
- "Resident" or "you" means the Resident(s) who sign this Agreement. Sometimes a second resident (if there are two of you) is referred to in this Agreement as the "second person." Unless otherwise indicated, "you" refers to both of you if there are two of you.
- "Second Person Entrance Fee" means the fee paid to us for a second person's entrance into the Village pursuant to Paragraph 5.3 of this Agreement.
- "The Davis Community" includes Champions Assisted Living and the Davis Health Care Center, wherein Residents are

provided with assisted living and nursing care as outlined in the Agreement. The Davis Community and Plantation Village are not affiliated entities.

The "Village" means the continuing care senior living community known as "Plantation Village," including the apartments, duplexes, villas, cottages, common areas, and site amenities.



INTRODUCTION

This Return of CapitalTM Residency Agreement ("Agreement") is entered into by Plantation Village, Inc. ("we," "us," or "our") and _____ (individually or collectively, "you," "your," or "Resident"). Plantation Village Retirement Community is a continuing care senior living community located at 1200 Porters Neck Road; Wilmington, NC 28411 (hereafter the "Village").

We will provide residential housing for seniors along with a wide array of personal services and amenities outlined in this Agreement. Subject to the conditions contained in this Agreement, we agree to make available to you the Residence described as follows:

| Residence Number: | |
|-------------------|--|
| Residence Style: | |

You may have the option of selecting certain options and custom features in the Residence at an additional charge, which shall not be subject to any refund provision herein. Any such options and custom features selected and paid for by you will become our property. Such options and custom features must be approved by the Executive Director of the Village prior to adding them to the Residence. The Executive Director of the Village has consented to your request to add the options and custom features set forth in Exhibit A attached to this Agreement. You agree to pay the amount(s) set forth in Exhibit A to cover the costs for such items.

As a Resident of the Village, you are offered lifetime use of your Residence and lifetime access to Champions Assisted Living or the Davis Health Care Center (or in alternate facilities which we own or with which we may contract to provide these services). Champions Assisted Living and the Davis Health Care Center are located adjacent to the Village as a part of The Davis Community. The Village is also licensed as a Home Care Agency with the State of North Carolina. As a Home Care Agency, the Village can provide assistance with the activities of daily living to residents in their individual Residences (with or without extra charge).

To be accepted for residency, you must meet our admissions criteria, which includes: having reached the age of 62 (or sharing your Residence with another person who is 62 or older); financial guidelines; and the ability to live in a Residence – all as outlined in our current residency policy.

The purpose of this Residency Agreement is to set forth your rights and duties as a Resident of the Village and to delineate the services to be provided at the Village.

- 1. SERVICES AND AMENITIES PROVIDED TO RESIDENTS. We will furnish at the Village, so long as you reside in a Residence, the following services and amenities which are included in the Monthly Fee:
- **1.1** One full meal per day in the dining room;
- **1.2** Delivery service of lunch or dinner to your Residence;
- **1.3** Utilities, including air conditioning, heating, electricity, water, sewer, and trash disposal;
 - **1.4** Cable television;
 - 1.5 Internet access;
- **1.6** Local and long distance telephone service (with some limitations);
 - **1.7** Storage;
- **1.8** Building and grounds maintenance;
- **1.9** Regular housekeeping service;
 - **1.10** Regular flat laundry service;
- **1.11** Availability of laundry facilities so that you can wash and dry personal laundry;
- **1.12** Planned activities -- social, educational, cultural, spiritual, and recreational -- for those who wish to participate;
- **1.13** Surface parking for you and your guests;

- 1.14 Complete kitchen, including refrigerator, range with oven, over-the-range microwave, garbage disposal, and dishwasher (except in one-bedroom convertible units);
- **1.15** Local transportation scheduled by us (and as posted);
- **1.16** Emergency call system in each Residence bathroom and bedroom;
- 1.17 Emergency telephone calls to the Medical Director by designated personnel;
- **1.18** Smoke detectors in each Residence;
 - **1.19** 24-hour security personnel;
- **1.20** Use of the Village's common area amenities during scheduled hours;
- 1.21 Access to the Resident Care Center, which is available to respond to resident's emergency calls and to provide temporary nursing and outpatient services. Some routine outpatient services are included as part of the Monthly Fee; and
- **1.22** Home care services for a limited period of time in our sole discretion.

- 2. ADDITIONAL SERVICES AND AMENITIES PROVIDED FOR AN EXTRA CHARGE. At your request, we will also make available at the Village at the then-prevailing rates of extra charge:
- **2.1** Additional meals over those provided in consideration for the Monthly Fee:
 - **2.2** Alcoholic beverages;
- **2.3** Use of the private dining room, preparation of special meals for you and your guests, and use of Village wait staff for any of your special occasion events;
 - **2.4** Carports, when available;
 - **2.5** Guest accommodations;
 - **2.6** Guest meals;
 - **2.7** Beauty/barber shop services;
- **2.8** Personal laundry service (non-dry clean items);
- **2.9** Additional housekeeping services;
 - **2.10** Special events transportation;
- **2.11** Certain other services, such as medicine, drugs, prescribed therapy, nursing supplies, and other medical and miscellaneous supplies and services associated with medical treatment;
- **2.12** Other optional services related or unrelated to care in Champions Assisted Living or the Health Care Center as approved by us;
- **2.13** Additional outpatient services and special services (injections, medication management, etc.) are available in the Resident Care Center for an extra charge; and

- **2.14** Extended home care services based on the Resident's needs at the time such services are required in consultation with the Executive Director or his/her designee.
- 3. ASSISTED LIVING. If, in the opinion of the Executive Director and our Medical Director, after consultation with your attending physician, your family or your responsible party, the administrator of Champions Assisted Living or his or her designee, and you to the extent feasible, it is determined that you need assisted living care, you will be provided with such care at Champions Assisted Living or at an alternate assisted living facility which we own or with which we may contract to provide assisted living, based on the following terms:
- **3.1** Assisted Living Accommodations. Your assisted living accommodations will be in a private one-bedroom suite or special care suite, depending on the level of care needed by you. If you wish to occupy a larger suite, you agree to pay the difference in the charges between the larger suite and the suites listed above.
- Assignment to Assisted Living. Typically, a resident is considered temporarily assigned during the first thirty (30) consecutive days of care. However, a resident may be considered permanently assigned during that time if it is determined by our Medical Director that the resident requires long-term assisted living care. A resident will be considered permanently assigned to assisted living if he/she requires more than thirty (30) consecutive days of assisted living.
- 3.3 Thirty (30) Calendar Days of Temporary Assisted Living Care. We will cover the charges for assisted living care at Champions (or the alternate assisted living facility) for up to thirty (30) calendar days for each Resident each fiscal year during a

temporary stay. If there are two Residents, the allowance may be combined and used by only one Resident. During such time, you will continue to pay the Monthly Fee (first and second person, as applicable) for your Residence. In addition, you will pay for the cost of two (2) assisted living meals per day not covered by the Monthly Fee at the thencurrent charge for assisted living meals and the charges for any additional services and supplies as described in Paragraph 3.8 below. If you do not use the thirty (30) calendar days of care each fiscal year, any unused days will not be carried over to the next year. Once you are permanently assigned to assisted living, you no longer qualify for the thirty (30) days.

3.4 More Than Thirty (30) Calendar Days of Temporary Assisted Living Care. If you use more than thirty (30) calendar days of temporary assisted living care, you will be responsible for paying the full daily rate charged by Champions (or the alternate assisted living facility), as well as the Monthly Fee (first and second person, as applicable) for your Residence and the charges for any additional services and supplies as described in Paragraph 3.8 below.

Assisted Living When There is One of You. When permanently assigned to assisted living, you will be required to vacate and release your Residence within thirty (30) days of notice to you of permanent assignment. You will pay each month the Assisted Living Per Diem Charge as defined in Paragraph 3.7. Your Monthly Fee will continue until removal of your personal property from the Residence and from any storage unit. In addition, you will pay the charges for any additional services and supplies as described in Paragraph 3.8 below.

3.6 Permanent Assignment to Assisted Living When There are Two of You. When there are two of you, and one of you is permanently assigned to assisted

living, the other of you may continue to occupy the Residence under the terms of this Agreement and pay the first person Monthly Fee. The Resident permanently assigned to assisted living will pay the Assisted Living Per Diem Charge as described in Paragraph 3.7 below, plus the charges for any additional services and supplies as described in Paragraph 3.8. In the event the Resident in the Residence dies, the Resident in assisted living will pay the Assisted Living Per Diem Charge as described in Paragraph 3.7 below, as well as the first person Monthly Fee for the Residence until the removal of the personal property from the Residence and from any storage unit, which must be accomplished within thirty (30) days from the date of death.

In the event both of you are permanently assigned to assisted living, you will be required to vacate and release your Residence within thirty (30) days of notice to you of the last Resident's permanent assignment. Each of you will pay the Assisted Living Per Diem Charge as defined in Paragraph 3.7 below. The first person Monthly Fee will continue until removal of your personal property from the Residence and from any storage unit. In addition, you will pay the charges for any additional services and supplies as described in Paragraph 3.8 below.

3.7 Assisted Living Per Diem Charge. The Assisted Living Per Diem Charge, as used within this Agreement, is a percentage of the daily rate then being charged by Champions Assisted Living to nonresidents for like accommodations. The percentage is seventy-five percent (75%). Upon sixty (60) days' written notice, we may change the percentage if, in our sole discretion, we deem it necessary to meet the financial needs of operating the Village or to provide the services to the residents (or without notice if such change in percentage is required by local, State, or Federal laws and regulations).

3.8 Additional Services **Supplies.** Certain additional services and supplies will be provided in Champions Assisted Living, including but not limited to: personal transportation, personal laundry service, therapy services, nursing care, pharmaceutical supplies, guest accommodations, beauty and barber services, telephone, and personal care supplies. These additional services and supplies will be available at the then-prevailing rates of extra charge. Any extra charges for additional services and supplies will be paid for by you in accordance with Paragraph 7.1 of this Agreement. If we incur or advance charges for your care or treatment or for any additional services and supplies, you will promptly reimburse us for such charges.

3.9 Alternate Accommodations. If Champions Assisted Living is fully occupied, you will be provided and agree to relocate to another assisted living facility. Such assisted living accommodations shall be in a private suite, unless a semi-private suite is requested. Upon your relocation, you shall continue to be responsible for the applicable charges set forth in Section 3. To the extent we would be liable for your care and accommodations in Champions Assisted Living under this Agreement, we will be responsible for the charges associated with the alternate assisted living accommodations. You agree to relocate to Champions Assisted Living when a suite becomes available.

3.10 Return to Residence. If you have released your Residence because you have moved to assisted living, and if it is later determined by the Executive Director and our Medical Director, in consultation with your attending physician, that you are able to return to the Village, we will provide you with a Residence at the Village of the same or similar type as the one you released as soon as one becomes available. Upon reoccupying such Residence, your Monthly

Fee will be based on the then-current Monthly Fee for the new Residence.

- 3.11 Under Age 62. If you are under the age of 62 and require assisted living care, you will not qualify for the thirty (30) calendar days of temporary assisted living care as outlined in Paragraph 3.3. You will be charged the full daily rates then being charged to nonresidents by Champions Assisted Living or the alternate assisted living facility, until you attain the age of 62.
- 3.12 Refund of Entrance Fee. If you (or both of you, if there are two of you) are permanently assigned to Champions Assisted Living or to an alternate assisted living facility, this does not qualify you for an immediate refund of the Entrance Fee. Your Entrance Fee refund will be paid in accordance with Paragraph 6.5 hereof.
- 3.13 Care Outside the Village. If you choose to receive assisted living care at a facility not designated by the Village, we shall not be responsible for the assisted living charges incurred by you, and your Monthly Fee under this Agreement will not be reduced.
- **3.14** Assisted Living Admission Agreement. If you require assisted living care at Champions Assisted Living or at an alternate assisted living facility which we own or with which we may contract to provide assisted living, you agree to sign a separate Assisted Living Admission Agreement with those facilities as required by State law and regulations.
- 4. HEALTH CARE CENTER. If, in the opinion of the Executive Director and our Medical Director after consultation with your attending physician, your family or your responsible party, and you to the extent feasible, it is determined that you need nursing care, you will be provided with such care at the Davis Health Care Center (or at an alternate health care facility which we own or

with which we may contract to provide nursing care), based on the following terms:

- 4.1 Health Care Center Accommodations. Your health care center accommodations will be in a semi-private room unless a private room is medically necessary. If not medically necessary, you may still choose to occupy a private room if one is available as long as you agree to pay the difference between the charges for private and semi-private accommodations.
- 4.2 Temporary or Permanent Assignment to the Health Care Center. Typically, a resident is considered temporarily assigned during the first ninety (90) consecutive days of care. However, a resident may be considered permanently assigned during that time if it is determined by our Medical Director that long-term care is needed. A resident will be considered permanently assigned to the Davis Health Care Center (or the alternate health care facility) if he/she requires more than ninety (90) consecutive days of nursing care.
- 4.3 Thirty (30) Calendar Days of Temporary Nursing Care. We will cover the charges for nursing care at the Davis Health Care Center (or the alternate health care facility) for up to thirty (30) calendar days for each Resident each fiscal year during a temporary stay. If there are two Residents, the allowance may be combined and used by only one Resident. During such time, you will continue to pay the Monthly Fee (first and second person, as applicable) for your Residence. In addition, you will pay for the cost of two (2) health center meals per day not covered by the Monthly Fee at the thencurrent charge for health center meals and the charges for any additional services and supplies as described in Paragraph 4.8 below. If you do not use the thirty (30) calendar days of care each fiscal year, any unused days will not be carried over to the next year. Once you are permanently assigned to the Davis Health

Care Center (or the alternate health care facility), you no longer qualify for the thirty (30) days.

- 4.4 More Than Thirty (30) Calendar Days of Temporary Nursing Care. If you use more than thirty (30) calendar days of temporary nursing care, you will be responsible for paying the full daily rate charged by the Davis Health Care Center (or the alternate health care facility), as well as the Monthly Fee (first and second person, as applicable) for your Residence and the charges for any additional services and supplies as described in Paragraph 4.8 below.
- 4.5 Permanent Assignment to the Health Care Center When There is One of You. When permanently assigned to the Davis Health Care Center (or the alternate health care facility), you will be required to vacate and release your Residence within thirty (30) days of notice to you of permanent assignment. You will pay each month the Health Care Center Per Diem Charge as defined in Paragraph 4.7. Your Monthly Fee will continue until removal of your personal property from the Residence and from any storage unit. In addition, you will pay the charges for any additional services and supplies as described in Paragraph 4.8 below.
- Permanent Assignment to the Health Care Center When There are Two of You. When there are two of you and one of you is permanently assigned to the Davis Health Care Center (or the alternate health care facility), the other of you may continue to occupy the Residence under the terms of this Agreement and pay the first person Monthly Fee. The Resident permanently assigned will pay the Health Care Center Per Diem Charge as described in Paragraph 4.7 below, plus the charges for any additional services and supplies as described in Paragraph 4.8. In the event the Resident in the Residence dies, the Resident in the Davis Health Care Center (or the alternate health

care facility) will pay the Health Care Center Per Diem Charge as described in Paragraph 4.7 below, as well as the first person Monthly Fee for the Residence until removal of the personal property from the Residence and from any storage unit, which must be accomplished within thirty (30) days from the date of death.

In the event both of you are permanently assigned to the Davis Health Care Center (or the alternate health care facility), you will be required to vacate and release your Residence within thirty (30) days of notice to you of the last Resident's permanent assignment. Each of you will pay the Health Care Center Per Diem Charge as defined in Paragraph 4.7 below. Your first person Monthly Fee will continue until removal of your personal property from the Residence and from any storage unit. In addition, you will pay the charges for any additional services and supplies as described in Paragraph 4.8 below.

4.7 Health Care Center Per Diem Charge. The Health Care Center Per Diem Charge, as used within this Agreement, is a percentage of the daily rate then being charged by the Davis Health Care Center to nonresidents for like accommodations. The percentage is seventy-five percent (75%). Upon sixty (60) days' written notice, we may change the percentage if, in our sole discretion, we deem it necessary to meet the financial needs of operating the Village (or without notice if such change in percentage is required by local, State, or Federal laws and regulations).

4.8 Additional Services and Supplies. Certain additional services and supplies will be provided in the Davis Health Care Center, including but not limited to: medical treatment by our Medical Director or your attending physician, medicine, drugs, prescribed therapy, nursing supplies, personal laundry, and other medical and

miscellaneous supplies and services associated with medical treatment. These additional services and supplies will be available at the then-prevailing rates of extra charge. Any extra charges for additional services and supplies will be paid for by you in accordance with Paragraph 7.1 of this Agreement. If we incur or advance charges for your medical treatment or for any additional services and supplies associated with medical treatment (even though this medical treatment is given at the direction of your attending physician or the Medical Director without your prior approval), you will promptly reimburse us for such charges.

4.9 Medical Director and Attending Physician. We have designated a member in good standing of the New Hanover County Medical Society to act as our Medical Director and who will be on emergency call. You are required to have an attending physician upon admission to the Davis Health Care Center (or the alternate health care facility) at your own expense.

4.10 **Medicare** and **Insurance** Obligations. You agree to maintain Medicare Part A, Medicare Part B, and one supplemental health insurance policy or equivalent insurance coverage acceptable to us to assure your ability to fully cover a Medicare-qualified stay in the Davis Health Care Center (or the alternate health care Such supplemental insurance facility). should cover Medicare co-insurance and deductibles. You will furnish to us such evidence of coverage as we may from time to Should your supplemental time request. health insurance or equivalent coverage not fully cover a Medicare-qualified stay, or should you fail to purchase supplemental health insurance or equivalent coverage to fully cover a Medicare-qualified stay, you shall be financially responsible for paying deductibles, co-insurance amounts, and any other costs for each Medicare-qualified stay in the Davis Health Care Center (or the alternate health care facility). If failure to maintain Medicare Part A, Medicare Part B, or supplemental health insurance causes depletion of your resources and impairs your ability to meet your financial obligations, we need not defer your financial obligations to us as outlined in Paragraph 9.4 hereof, and we retain the right to cancel this Agreement as provided in Section 9.

4.11 Alternate Accommodations. If the Davis Health Care Center is fully occupied, you will be provided and agree to relocate to another health care facility. Such health care accommodations shall be in a semi-private room, unless a private room is medically necessary. Upon your relocation, you shall continue to be responsible for the applicable charges set forth in Section 4 herein. To the extent we would be liable for your care and accommodations in the Davis Health Care Center under this Agreement, we will be responsible for the charges associated with the alternate health care accommodations. You agree to relocate to the Davis Health Care Center when a bed becomes available.

4.12 Return to Residence. If you have released your Residence because you have moved to the Davis Health Care Center (or the alternate health care facility) and if it is later determined by the Executive Director and our Medical Director, in consultation with your attending physician, that you are able to return to the Village, we will provide you with a Residence at the Village of the same or similar type as the one you released as soon as one becomes available. Upon reoccupying such Residence, your Monthly Fee will be based on the then-current Monthly Fee for the new Residence.

4.13 Under Age 62. If you are under the age of 62 and require nursing care, you will not qualify for the thirty (30) calendar days of temporary nursing care as outlined in Paragraph 4.3. You will be

charged the rates then being charged to nonresidents by the Davis Health Care Center (or the alternate health care facility), until you attain the age of 62.

- **4.14 Refund of Entrance Fee.** If you (or both of you, if there are two of you) are permanently assigned to the Davis Health Care Center (or the alternate health care facility), this does not qualify you for immediate refund of the Entrance Fee. Your Entrance Fee refund will be paid in accordance with Paragraph 6.5 hereof.
- 4.15 Care Outside the Village. If you choose to receive care at a health care facility not designated by the Village, we shall not be responsible for the health care charges incurred by you, and your Monthly Fee under this Agreement will not be reduced.
- 4.16 Health Care Center Admission Agreement. If you require care in the Davis Health Care Center (or at an alternate health care facility which we own or with which we may contract to provide nursing care), you agree to sign a separate Health Care Center Admission Agreement with those facilities as required by Federal and State laws and regulations.
- **5. ENTRANCE FEE.** Your Entrance Fee is \$_____, which will be paid as outlined below.
- reserve your Residence, you will pay a deposit equal to ten percent (10%) of the Entrance Fee (\$_____) at the time you sign this Agreement. The Entrance Fee deposit shall be held in escrow pursuant to applicable statutory provisions and the terms of the escrow agreement established for the Village. In no event shall your Entrance Fee deposit be released from escrow prior to the expiration of your right of rescission period.

A copy of the escrow agreement is available upon request.

- 5.2 Balance of Entrance Fee. The remaining balance of the Entrance Fee equal to ninety percent (90%) (\$_____) of the Entrance Fee will be paid on or before one hundred and twenty days (120) following the date of your execution of this Agreement or upon the date of your occupancy, whichever occurs first.
- **5.3 Second Person Entrance Fee.** If there are two of you under this Agreement, you will pay a Second Person Entrance Fee equal to \$_____. Said fee will be paid to us at the same time you pay the balance of the Entrance Fee described in Paragraph 5.2 above. The Second Person Entrance Fee is nonrefundable after it is paid.

6. REIMBURSEMENT OF ENTRANCE FEE.

- 6.1 Nonacceptance. Except as waived by us after full disclosure, we require that you be at least 62 years of age or residing in the same Residence with a resident who is 62 or older; be capable of living in a Residence as defined in our current residency policy; and have assets and income which are sufficient under foreseeable circumstances and after provision for payment of your obligations hereunder to meet ordinary and customary living expenses after assuming occupancy. If we do not accept you for residency, this Agreement will automatically cancel. In such event, the portion of the Entrance Fee paid to that date will be refunded to you, without interest, within thirty (30) days following such cancellation.
- 6.2 Right of Rescission Period. You may rescind this Agreement by providing us with written notice within thirty (30) days following the later of your execution of this Agreement or receipt by you of a Disclosure Statement. In such event, the

portion of the Entrance Fee paid to that date will be refunded to you, without interest, within thirty (30) days following the date of our receipt of your notice of rescission. In the event you occupy the Residence during the rescission period, any money or property transferred to us will be refunded in full, without interest, within sixty (60) days following the date of our receipt of your notice of rescission, except we will retain those periodic charges (including Monthly Fees) set forth in this Agreement which are applicable to the period of time you actually occupied the Residence. We cannot require you to move into the Village prior to the expiration of your right of rescission period.

Change in Condition Prior 6.3 to Occupancy. If, prior to occupancy, you (or either of you, if there are two of you) die or become unable to occupy your Residence because of illness, injury, or incapacity, this Agreement will automatically cancel upon our receipt of notice of your death, illness, injury or incapacity. If you elect to cancel this Agreement because of a substantial change in your physical, mental, or financial condition prior to occupancy, then this Agreement will cancel upon written notice from you. We will return to you (or to your estate or legal representative) that portion of the Entrance Fee you have paid to that date, without interest, less any costs incurred by us at your request and set forth in Exhibit A or in writing in a separate addendum. Said refund will be made within sixty (60) days following (i) the date of automatic cancellation of this Agreement; or (ii) the date of our receipt of your notice of cancellation.

6.4 Cancellation Prior to Occupancy for Reasons Other Than Set Forth in Paragraph 6.2 or 6.3 Above. If, prior to occupancy, you provide us with written notice of cancellation of this Agreement for reasons other than those listed in Paragraph 6.2 or 6.3 above, we will retain a non-refundable fee equal to Two Thousand Five

Hundred Dollars (\$2,500) from the Entrance Fee you have paid to that date and any interest earned thereon, and less any costs incurred by us at your request, and set forth in Exhibit A or in writing in a separate addendum. We will return the remaining Entrance Fee within sixty (60) days following the date of our receipt of your notice of cancellation.

- 6.5 Cancellation After Occupancy. After occupancy should you or we cancel this Agreement pursuant to Section 8 or 9, or in the event of the your death or the death of the surviving Resident if there are two of you, we will remit to you (or to your estate) ninety percent (90%) of the Entrance Fee paid under this Agreement, not to exceed \$____. Such refund amount will be paid, without interest, within thirty (30) days following the date your Residence is reoccupied by a new resident and our receipt from the new resident of the total entrance The Second Person Entrance Fee is nonrefundable.
- **6.6 Offset Against Entrance Fee Refund.** In the event of cancellation of this Agreement as described in Paragraph 6.5 above, we will offset against any Entrance Fee refund due to you or your estate the following:
 - **6.6.1** The amount of any unreimbursed assisted living or health care expenses (except the cost of services described in Section 1 of this Agreement) incurred by us for your care during the time you live at the Village, Champions Assisted Living, or the Davis Health Care Center; and
 - **6.6.2** Any sums owed by you to us, including unpaid Monthly Fees, pro-rated Monthly Fees for the period of time the Residence was occupied after cancellation of this

Agreement, any extra charges, and other sums currently due; and

- **6.6.3** The amount of any Monthly Fees and other sums deferred by us on your behalf under Paragraph 9.4; and
- **6.6.4** All sums expended by us on your behalf to remove alterations and restore your Residence to its original condition as provided in Paragraph 10.7; and
- **6.6.5** Any costs incurred by us as a result of options and custom features added to the Residence at your request as outlined in Exhibit A or in a separate addendum to this Agreement.
- 7. MONTHLY FEE AND EXTRA CHARGES. You will pay the following Monthly Fee which provides the services and amenities listed under Section 1 and provides for all other financial requirements of operating the Village. In addition, you will pay extra charges for the additional services and amenities requested by you under Section 2.
- Payment of Monthly Fee 7.1 and Extra Charges. You will pay a pro rata portion of the Monthly Fee commencing on the earlier of (i) occupancy or (ii) within one hundred twenty (120) days of the date you executed this Agreement. Thereafter, your Monthly Fee will be payable each month in advance by the fifth (5th) business day of each month during the term of this Agreement. Any extra charges for additional services requested by you will be paid by the fifth (5th) business day of each month for the additional services obtained during the preceding month. Currently, the Monthly Fee is \$ for one person and an additional \$ for the second person. In the event there are two of you who occupy the Residence and one of you dies, the second

person Monthly Fee will cease, and the remaining person will continue to pay the first person Monthly Fee. The Monthly Fee for your Residence will cancel upon the surviving Resident's death and following death, the removal of all household furnishings and personal effects, or as provided in Section 8 or 9.

- 7.2 Late Payment Charge. If the Monthly Fee and extra charges are not paid by the end of the month, we will charge a one percent (1%) interest penalty a month on the unpaid balance of the Monthly Fee and any extra charges.
- 7.3 Changes in Monthly Fee. We may change the amount of the Monthly Fees upon sixty (60) days' written notice if, in our sole discretion, we deem it necessary to meet the financial needs of operating the Village or to provide the services to the residents (or without notice if such change in fee is required by local, State, or Federal laws or regulations).
- **7.4 Reserve Funds.** The amount of the Monthly Fee is and will continue to be affected by our policy of maintaining reserve funds for the financial security of the Village.
- 7.5 Adjustment in Monthly Fee Due to Assignment to Assisted Living or the Health Care Center. If you are assigned to Champions Assisted Living or the Davis Health Care Center (or alternate facilities which we own or with which we may contract to provide care), your Monthly Fee will be adjusted and certain additional charges will become due as described in Sections 3 and 4 hereof.
- 7.6 Reduction in Monthly Fee Due to Absence. If you are absent from the Village for more than fourteen (14) consecutive days, the Monthly Fee will be reduced by the raw food costs determined through the Village's budgeting process. You

are required to provide advance notice to administration of your absence in order to qualify for the reduction in the Monthly Fee.

8. YOUR CANCELLATION RIGHTS.

- 8.1 Prior to Occupancy. You may cancel this Agreement for any reason at any time before occupancy of the Village by giving us written notice signed by you (or both of you, if there are two of you). If you give such notice prior to your occupancy of the Village, the cancellation will be effective immediately upon our receipt of such notice. Refund of your Entrance Fee will be as described in Paragraph 6.2, 6.3, or 6.4 above.
- assume occupancy of the Village, you may cancel this Agreement at any time by giving us one hundred twenty (120) days' written notice signed by you (or both of you, if there are two of you). This Agreement will cancel at the expiration of the one hundred twenty (120) day notice period. You are required to pay the Monthly Fee until the later of (i) the expiration of such one hundred twenty (120) day period or (ii) removal of your personal property from the Residence and from any storage unit. Refund of your Entrance Fee will be as described in Paragraph 6.5 above.

In the event of your death (if there are two of you, the death of the surviving resident), this Agreement will automatically cancel. Your estate will be responsible for paying the Monthly Fee until the later of (i) thirty (30) days after your death or (ii) removal of your personal property from the Residence and from any storage unit. Refund of your Entrance Fee will be as described in Paragraph 6.5 above.

9. OUR CANCELLATION RIGHTS.

9.1 Just Cause. After we have accepted you for residency, we will not

cancel this Agreement except for just cause. Just cause is defined as:

- **9.1.1** Noncompliance. You do not comply with the terms of this Agreement or the published operating procedures, covenants, rules, regulations, and policies now existing or later amended by us; or
- 9.1.2 Nonpayment. You do not pay the Entrance Fee, the Monthly Fee, the Assisted Living Per Diem Charge, the Health Care Center Per Diem Charge, or any extra charges when required to do so by this Agreement; or
- 9.1.3 Threat to Health or Safety. Your health status or behavior constitutes a substantial threat to the health or safety of yourself, other residents, or others, including your refusal to consent to relocation, or would result in physical damage to the property of others or the Village; or
- **9.1.4 Change in Condition.** There is a major change in your physical or mental condition, and your condition cannot be cared for in Champions Assisted Living or in the Davis Health Care Center within the limits of their licenses.
- 9.2 Notice of Cancellation. Before any cancellation of this Agreement by us, we will give you notice in writing of the reasons. You will have thirty (30) days after that notice to correct the problem. If we determine the problem is corrected within the thirty (30) days, this Agreement shall remain in effect. If we determine the problem is not corrected within such time, this Agreement will be canceled, and you must leave the Village within thirty (30) days after we notify you of our determination. You are obligated to pay the Monthly Fee and any extra charges

you incur until the later of (i) the expiration of the thirty (30) day cancellation period, or (ii) removal of your personal property from the Residence. Refund of your Entrance Fee will be as described in Paragraph 6.5 above.

Emergency 9.3 Cancellation. Should your continued residency pose an imminent threat of serious harm to you or other residents, and the Medical Director determines that either the giving of notice or the waiting period described in Paragraph 9.2 above might be detrimental to you or other residents, then such notice and/or waiting period will not be required. Under such circumstances, we are expressly authorized to transfer you to an appropriate hospital or other care facility, and we will promptly notify your family or your representative and your attending physician. We are not responsible for any charges related to such transfer or relocation nor will our staff accompany you to the hospital or other facility.

After transfer, we will provide you with a notice of cancellation if you will be unable to return to the Village, Champions Assisted Living, or the Davis Health Care Center. Cancellation of this Agreement shall be deemed to have occurred when you are relocated. You are obligated to pay the Monthly Fee and any extra charges you incur until removal of your personal property from the Residence and from any storage unit. Refund of your Entrance Fee will be as described in Paragraph 6.5 above.

If there are two of you under this Agreement and one of you is transferred under the circumstances described in this Paragraph, the other Resident may continue to occupy the Residence, Champions Assisted Living, or the Davis Health Care Center under the terms of this Agreement.

9.4 Financial Difficulty If, after you have paid the Entrance Fee and assumed

occupancy at the Village, you encounter financial difficulties making it impossible for you to pay the Monthly Fee, the Assisted Living Per Diem Charge, the Health Care Center Per Diem Charge, and any extra charges, you may qualify for financial assistance in accordance with our thencurrent Resident Hardship Monthly Fee Discount Policy (the "Hardship Policy"). In accordance with the Hardship Policy, you may be permitted to remain at the Village for reduced fees based on your ability to pay. You must submit an application for assistance and be able to establish facts to justify deferment of these fees. Financial assistance is only available when deferment of such charges can, in our sole discretion, be granted without impairing our ability to operate the Village on a sound financial basis for the benefit of all the residents. Financial assistance will not be available to you if you have impaired your ability to meet your financial obligations hereunder by making unapproved gifts or other transfers or by not maintaining Medicare Part A, Medicare Part B and adequate supplemental insurance If financial assistance is not coverage. available, we may cancel your residency at the Village.

10. MISCELLANEOUS PROVISIONS WITH RESPECT TO YOUR RESIDENCE.

10.1 Use of Residence. The Residence is for living only and shall not be used for carrying on any business or profession, nor in any manner in violation of zoning restrictions.

10.2 Duration of Your Right to Occupy the Residence. You may reside in your Residence for as long as you (either of you) live except to the extent you are required to relocate to Champions Assisted Living or the Davis Health Care Center (or alternate facilities which we own or with which we may contract to provide care) in accordance

with the provisions of Sections 3 and 4, or unless this Agreement is canceled by you or by us pursuant to Section 8 or 9. If there are two of you, then upon the death or permanent assignment of one of you to Champions Assisted Living or to the Davis Health Care Center, or upon some other inability of one of you to occupy the Residence, the other may continue to occupy the Residence under the terms of this Agreement.

10.3 Occupants of the Residence.

Except as hereinafter provided, no person other than you (or both of you, if there are two of you) may occupy the Residence except with our express written approval. In the event that a second person who is not a party to this Agreement wishes to be accepted for residency under this Agreement after the date we sign this Agreement, said second person's acceptance will be based on our then-current residency policy. If accepted, an Entrance Fee as determined by us will be paid upon admission, and each month the thencurrent Monthly Fee for second persons will be paid. If such second person does not meet the requirements for residency, such second person will not be permitted to occupy the Residence for more than thirty (30) days (except with our express written approval), and you have the right to cancel this Agreement as provided in Paragraph 8.2.

Emergency Entry and Relo-10.4 cation. We may enter your Residence should it be necessary in an emergency to protect your health or safety or the health or safety of other residents. Should it be necessary to modify facilities to meet the requirements of any applicable law or regulation which necessitate temporary vacation of your Residence, we will provide alternate facilities for you without additional cost within or outside the Village. Further, if relocation is recommended by the Medical Director or your attending physician, we will request that you relocate to another Residence within the Village, to Champions Assisted Living, or to

the Davis Health Care Center for the protection of your health or safety or for the health or safety of the other residents of the Village.

- 10.5 Furnishings. Furnishings within the Residence will not be provided by us except as stated in Section 1. Furnishings provided by you (or either of you, if there are two of you) shall not be such as to interfere with your health or safety or the health or safety of other residents or others.
- 10.6 Removal and Storage of Personal Property. If you do not remove your personal property from the Residence and from any storage unit within thirty (30) days of: (i) your death (if there are two of you, the death of the surviving resident); (ii) permanent assignment Champions to Assisted Living or to the Davis Health Care Center; or (iii) cancellation of this Agreement as provided in Section 8 or 9, then we may remove and store such property at the expense and risk of you (or your estate) for a Monthly Fee. As an alternative and at our discretion, we may retain your property in the Residence or in any storage unit at the expense and risk of you (or your estate) for a Monthly Fee.
- 10.7 Alterations to the Residence. You may not undertake any alterations to your Residence without our prior written approval. Upon move out, we will, in our sole discretion, remove any alterations and restore the Residence to its original condition, normal wear and tear excepted. You agree to reimburse us for such charges. If you do not pay for such charges, then we will offset such charges against your Entrance Fee refund.
- 10.8 Refurbishment of the Residence. Customary and normal refurbishment charges of your Residence will be borne by us. Any necessary refurbishment

charges beyond those which are customary and normal will be paid by you.

10.9 Guests. No one other than you shall have a right of occupancy in the Residence without the consent of the Executive Director, unless otherwise permitted pursuant to guest policies established by us. The intent of the policies shall be to permit stays of short duration by your guests, where such stays shall not, in the opinion of the Executive Director, adversely affect the operation of the Village or be inconsistent with the welfare of other residents.

11. REPRESENTATIONS.

- **11.1** Your Representations. You represent and warrant to us the following:
 - 11.1.1 You are capable of living in a Residence as defined in our current residency policy; and
 - 11.2.2 You have assets and income which are sufficient under foreseeable circumstances, and after provisions for payment of your obligations under this Agreement, to meet ordinary and customary living expenses after you move into the Village (this is a requirement of entrance, unless waived by us in writing and after full disclosure by you of the circumstances); and
 - 11.2.3 All facts stated by you in your application for residency are true and complete; and
 - 11.2.4 You have not made any gift of your property in contemplation of signing this Agreement; and
 - 11.2.5 You will be at least 62 years of age or will reside with a resident of the Village who is 62 years

of age or older when you first move into the Village.

11.2 Our Representations. We represent and warrant to you that we are a not-for-profit corporation, and that we are not affiliated with any religious or charitable organizations.

12. PROMISES.

- **12.1 Our Promises.** We promise the following:
 - **12.1.1** It is and shall be our declared policy to operate as a not-for-profit organization; and
 - **12.1.2** We shall not cancel this Agreement without just cause as specified in Paragraph 9.1; and
 - **12.1.3** We shall not cancel this Agreement solely because of your financial inability to pay as specified in Paragraph 9.4; and
 - **12.1.4** We will abide by all other terms of this Agreement.
- **12.2 Your Promises.** You promise to do the following:
 - **12.2.1** To comply with all of our published operating procedures and policies now existing or hereafter amended; and
 - 12.2.2 To pay the Entrance Fee, Monthly Fee, Assisted Living Per Diem Charge, Health Care Center Per Diem Charge, and any extra charges provided for by this Agreement; and
 - **12.2.3** To provide, by will or otherwise, within sixty (60) days after occupancy of the Village, for the

disposition of all your furniture, possessions, and property located in the Village; and

- **12.2.4** To make funeral and burial arrangements at your expense; and
- 12.2.5 To not voluntarily take any action which could impair your ability to meet your financial obligations to us under this Agreement without our consent; and
- **12.2.6** To abide by all other terms of this Agreement.

13. ARBITRATION.

- 13.1 Voluntary Arbitration of Negligent Health Care Claims. For all claims for damages for personal injury or wrongful death based on alleged negligence in the provision of health care, the parties may voluntarily elect to submit to arbitration pursuant to the procedures set forth in Article 1H of Chapter 90 of the North Carolina General Statutes. N.C.G.S. §90-21.60(b) prohibits any contract from requiring prior agreement of the parties to arbitrate alleged negligent health care claims. If the parties agree to arbitrate such actions, said arbitration will be governed in accordance with N.C.G.S. §90-21.60, et seq.
- 13.2 Arbitration for Other Claims. You agree that any dispute, claim or controversy of any other kind (except for those disputes, claims or controversies arising under Paragraph 13.1 above) between you and us arising out of, in connection with, or relating to this Residency Agreement and any amendment hereof, or the breach hereof, which cannot be resolved by mutual agreement or in small claims court, will be submitted to and determined by arbitration in New Hanover County, North Carolina in accordance with the Federal Arbitration Act

and the then-current commercial arbitration rules of the Federal Arbitration Act. You and we will jointly agree on an arbitrator and the arbitrator will be selected according to the procedure set forth in State law, if applicable. In reaching a decision, the arbitrator shall prepare findings of fact and conclusions of law. Any direct arbitration costs incurred by vou will be borne by you. Costs of arbitration, including our legal costs and attorneys' fees, arbitrators' fees, and similar costs, will be borne by all residents of the Village, provided that the arbitrator may choose to award the costs of arbitration against us if the arbitrator determines that the proposed resolution urged by us was not reasonable. If the issue affects more than one resident, we may elect to join all affected residents into a single arbitration proceeding, and you hereby consent to such joinder.

- 13.3 Withdrawal of Agreement to Arbitrate. You may withdraw your agreement to arbitrate within thirty (30) days after signing this Agreement by giving us written notice of your withdrawal.
- 13.4 Binding Effect of Arbitration. This arbitration clause binds all parties to this Agreement and their spouses, heirs, representatives, executors, administrators, successors, and assigns, as applicable. After cancellation of this Agreement, this arbitration clause shall remain in effect for the resolution of all claims and disputes that are unresolved as of that date.

14. MISCELLANEOUS LEGAL PROVISIONS.

14.1 Nature of Rights. You understand and agree that (i) this Agreement or your rights under it (including the use of the Residence) may not be assigned, and no rights or benefits under this Agreement shall inure to the benefit of your heirs, legatees, assignees or representatives, except as to the Entrance Fee refund described in Section 6;

- (ii) this Agreement and your contractual right to occupy the Village shall exist and continue to exist during your lifetime unless canceled pursuant to Section 8 or 9; (iii) this Agreement grants you the right to occupy and use space in the Village, but does not give you exclusive possession of the Residence against us, and you will not be entitled to any rights of specific performance but will be limited to such remedies as set forth herein and as provided by continuing care law; (iv) this Agreement is not a lease or easement and does not transfer or grant you any interest in real property owned by us; and (v) this Agreement grants to us complete decisionmaking authority regarding the management and operation of the Village.
- 14.2 **Sale or Transfers.** We may sell or transfer our interest in the Village provided the buyer will agree to assume this Agreement and all other existing Residency Agreements. Upon the assumption of this Agreement by a buyer of the Village and its agreement to perform this Agreement and all other agreements, we will have no further obligation hereunder. If financially beneficial to us, the Village or land upon which it is located may be sold and leased back or assigned and leased back, but no such transaction will in any way alter our contractual obligations to you. Your signature hereto constitutes your consent and approval of any such future transaction.
- 14.3 Release. We are not responsible for loss of or damage to your personal property (unless such loss or damage is caused by our negligence or the negligence of our agents or employees), and you hereby release us from such liability. You may want to obtain, at your own expense, insurance to protect against such losses.
- 14.4 Indemnity. We will not be liable for, and you agree to indemnify, defend, and hold us harmless from claims, damages and expenses, including attorney's

fees and court costs, resulting from any injury or death to persons and any damages to property to the extent caused by, resulting from, attributable to or in any way connected with your negligent or intentional acts or omissions or that of your guests.

- **14.5** Reimbursement of Loss or Damage. You or your representative, if applicable, agree to reimburse us for any loss or damage to the Village caused by your intentional careless, or negligent acts or omissions or that of your guests.
- 14.6 Tax Considerations. Each person considering executing this Agreement should consult with his or her tax advisor regarding any tax considerations that may be associated with this Agreement.
- 14.7 Subordination. You agree that all your rights under this Agreement will always be subordinate and junior to the lien of all mortgages and other documents creating liens encumbering the Village, which have been or will be signed by us. Upon request, you agree to sign, acknowledge, and deliver to such lender(s) such further written evidence of such subordination as such lender(s) may reasonably require. Except to the extent of your obligation to pay the Monthly Fee, you will not be liable for any such indebtedness.
- **14.8 Entire Agreement.** This Agreement and any amendments, addenda or exhibits hereto contain our entire understanding with respect to your residency.
- 14.9 Amendments. This Agreement may be amended by agreement of the parties to this Agreement. No amendment of this Agreement will be valid unless in writing and signed by you and us.
- **14.10 Modification Due to Law or Regulation Changes.** This Agreement may be modified by us at any time in order to

comply with changes in applicable laws and regulations.

- **14.11 Governing Law.** This Agreement will be governed, interpreted, and construed according to the laws and regulations of the State of North Carolina.
- **14.12 Separability.** The invalidity of any restriction, condition, or other provision of this Agreement, or any part of the same, shall not impair or affect in any way the validity or enforceability of the rest of this Agreement.
- 14.13 Nonwaiver. If we fail to insist in any instance upon performance of any of the terms, covenants, or conditions of this Agreement, it shall not be construed as a waiver or relinquishment of the future performance of any such terms, covenants, or conditions, but your obligation with respect to such future performances shall continue in full force and effect.
- **14.14 Residents.** When there are two of you, the rights and obligations of each of you are joint and several, except as the context of this Agreement otherwise requires.
- 14.15 Capacity. This Agreement has been signed by our duly authorized agent, and no officer, director, agent or employee shall have any personal liability to you under this Agreement under any circumstance. This Agreement will become effective upon our acceptance and execution.

14.16 Reimbursement of Charges. You agree to reimburse us for any charges we incur to collect any unpaid amounts you owe to us under this Agreement.

14.17 Responsible Party. You agree to execute and deliver to us within sixty (60) days after assuming residency in your Residence a Durable Power of Attorney, trust documents, or other documentation naming a responsible party for business and financial

decision making. These documents should be drafted to remain effective notwithstanding your incompetence or disability and shall be in a form acceptable to us, and you agree to keep such documents in effect as long as this Agreement is in effect. The person(s) named as your responsible party shall not be a person(s) employed by us or any other entity engaged in the management of the Village.

14.18 Private Employee of Resi-

dent. If you need additional services, you can obtain these needed services from the Village's licensed Home Care Agency or from a private employee, an independent contractor, or through a different agency ("Personal Service Provider"). If you do not utilize the Village's Home Care Agency, we strongly advise you to obtain these needed services from a licensed and/or certified home health agency. If you obtain services from a private employee, independent contractor, or a different agency, then you must comply with our policy regarding Personal Service Providers and ensure that your private employee, independent contractor, or person you employ through an agency complies with our policies and rules of conduct set forth in our Personal Service Provider Policy. If you fail to follow or enforce the policies and rules set forth in the Personal Service Provider Policy, then we may elect at our sole option to cancel this Agreement.

14.19 Notice. Any notice required to be given to us under this Agreement will be in writing and mailed or delivered to the Executive Director at the Village. Any notice required to be given to you will be delivered to you at your Residence or at some other address upon your notice to us.

14.20 Survival of Representations and Obligations. Your representations and obligations under this Agreement, including but not limited to, your obligation to pay all sums owed by you to us, and your agreement to indemnify us as set forth in Paragraph 14.4,

and our representations and obligations under this Agreement, will survive any cancellation of your residency in the Village, regardless of the reason for such cancellation and regardless of whether it is initiated by you or by us.

[Signature page follows]

| 14.21 Acknowledgment of Receipt of Documents. You hereby certify that you received a copy of this Agreement and a copy of our most current Disclosure Statement. | Approved this day of, 20 PLANTATION VILLAGE, INC. |
|--|--|
| Executed this day of | |
| | By:Authorized Representative |
| RESIDENT | Residence Type |
| | Residence Number |
| Witness | Entrance Fee \$ |
| RESIDENT | Exhibit A: Options and Custom Features |
| Witness | EQUAL HOUSING OPPORTUNITY |

90% Return of Captial Residency Agreement (2018-05-25) .docx

Exhibit A

| Options and Custom Features Added at Resident's Request: | <u>Amount</u> |
|--|---------------|
| | <u>\$</u> |
| Total | <u>\$</u> |

| Initials Community | Resident(s) | |
|--------------------|-------------|--|
| | | |
| | | |
| | Resident(s) | |

Exhibit C

50 Percent Return of CapitalTM Residency Agreement



1200 Porters Neck Road Wilmington, North Carolina 28411 (910) 686-7181

Marketing Office: 800-334-0240 (inside NC) 800-334-0035 (outside NC)

Residency Agreement (50 Percent Return of CapitalTM)

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EXHIBIT A: Options and Custom Features

GLOSSARY

The following terms are described as used in the accompanying Residency Agreement. Reference to the Residency Agreement and the context in which the terms are used is recommended to provide a fuller understanding of each of the terms:

- "Agreement" means the Residency Agreement, entered into between the Resident and Plantation Village, Inc., which outlines the contractual obligations of both parties.
- "Champions Assisted Living" means the licensed assisted living facility at The Davis Community located adjacent to the Village, which we have entered into an agreement with to provide assisted living care to our residents in accordance with Section 3 of this Agreement.
- "Davis Health Care Center" means the licensed skilled nursing facility at The Davis Community located adjacent to the Village, which we have entered into an agreement with to provide skilled nursing care to our residents in accordance with Section 4 of this Agreement.
- "Entrance Fee" means payment that assures a resident a place at the Village for life as long as the resident complies with the terms of this Agreement. At the time the resident makes application for residency at the Village, the resident will sign a Residency Agreement to reserve the Residence selected and will pay an Entrance Fee deposit to the Village. The balance of the Entrance Fee will be paid upon the earlier of (i) occupancy or (ii) 120 days after the Residency Agreement is executed by you. Specific information is located in Section 5 of this Agreement.
- "Extra Charges" means the extra charges payable in consideration for the additional services and amenities requested by you, as set forth in Section 2 of this Agreement.
- "Residence" means the apartment, duplex or villa at the Village identified in the

- introductory paragraph of the Agreement, in which the Resident has the right to live pursuant to this Agreement in exchange for paying the Entrance Fee, Second Person Entrance Fee (if applicable), and the Monthly Fees.
- "Monthly Fee" means that monthly fee payable in consideration for the services and amenities provided to the residents of the Village, as set forth in Section 7 of this Agreement. The Monthly Fee includes a second person fee if there are two of you.
- "Occupancy" means the earlier of the date you move into the Village or pay the balance of the Entrance Fee to pursuant to Paragraph 5.2 of this Agreement.
- "Plantation Village, Inc." or "we" or "our" or "us" means the owner of the Residences, common areas, and site amenities associated with these areas. Plantation Village, Inc. is a North Carolina non-profit corporation.
- "Resident" or "you" means the Resident(s) who sign this Agreement. Sometimes a second resident (if there are two of you) is referred to in this Agreement as the "second person." Unless otherwise indicated, "you" refers to both of you if there are two of you.
- "Second Person Entrance Fee" means the fee paid to us for a second person's entrance into the Village pursuant to Paragraph 5.3 of this Agreement.
- "The Davis Community" includes Champions Assisted Living and the Davis Health Care Center, wherein Residents are provided with assisted living and nursing

care as outlined in the Agreement. The Davis Community and Plantation Village are not affiliated entities.

The "Village" means the continuing care senior living community known as "Plantation Village," including the apartments, duplexes, villas, cottages, common areas, and site amenities.



INTRODUCTION

This Return of Capital™ Residency Agreement ("Agreement") is entered into by Plantation Village, Inc. ("we," "us," or "our") and _____ (individually or collectively, "you," "your," or "Resident"). Plantation Village Retirement Community is a continuing care senior living community located at 1200 Porters Neck Road; Wilmington, NC 28411 (hereafter the "Village").

We will provide residential housing for seniors along with a wide array of personal services and amenities outlined in this Agreement. Subject to the conditions contained in this Agreement, we agree to make available to you the Residence described as follows:

| Residence Number: | |
|-------------------|--|
| Residence Style: | |

You may have the option of selecting certain options and custom features in the Residence at an additional charge, which shall not be subject to any refund provision herein. Any such options and custom features selected and paid for by you will become our property. Such options and custom features must be approved by the Executive Director of the Village prior to adding them to the Residence. The Executive Director of the Village has consented to your request to add the options and custom features set forth in Exhibit A attached to this Agreement. You agree to pay the amount(s) set forth in Exhibit A to cover the costs for such items.

As a Resident of the Village, you are offered lifetime use of your Residence and lifetime access to Champions Assisted Living or the Davis Health Care Center (or in alternate facilities which we own or with which we may contract to provide these services). Champions Assisted Living and the Davis Health Care Center are located adjacent to the Village as a part of The Davis Community. The Village is also licensed as a Home Care Agency with the State of North Carolina. As a Home Care Agency, the Village can provide assistance with the activities of daily living to residents in their individual Residences (with or without extra charge).

To be accepted for residency, you must meet our admissions criteria, which includes: having reached the age of 62 (or sharing your Residence with another person who is 62 or older); financial guidelines; and the ability to live in a Residence – all as outlined in our current residency policy.

The purpose of this Residency Agreement is to set forth your rights and duties as a Resident of the Village and to delineate the services to be provided at the Village.

- 1. SERVICES AND AMENITIES PROVIDED TO RESIDENTS. We will furnish at the Village, so long as you reside in a Residence, the following services and amenities which are included in the Monthly Fee:
- **1.1** One full meal per day in the dining room;
- **1.2** Delivery service of lunch or dinner to your Residence;
- **1.3** Utilities, including air conditioning, heating, electricity, water, sewer, and trash disposal;
 - **1.4** Cable television:
 - 1.5 Internet access;
- **1.6** Local and long distance telephone service (with some limitations);
 - **1.7** Storage;
- **1.8** Building and grounds maintenance;
- **1.9** Regular housekeeping service;
 - **1.10** Regular flat laundry service;
- **1.11** Availability of laundry facilities so that you can wash and dry personal laundry;
- **1.12** Planned activities -- social, educational, cultural, spiritual, and recreational -- for those who wish to participate;
- **1.13** Surface parking for you and your guests;
- **1.14** Complete kitchen, including refrigerator, range with oven, over-the-range

- microwave, garbage disposal, and dishwasher (except in one-bedroom convertible units);
- **1.15** Local transportation scheduled by us (and as posted);
- **1.16** Emergency call system in each Residence bathroom and bedroom:
- 1.17 Emergency telephone calls to the Medical Director by designated personnel;
- **1.18** Smoke detectors in each Residence;
 - **1.19** 24-hour security personnel;
- **1.20** Use of the Village's common area amenities during scheduled hours;
- 1.21 Access to the Resident Care Center, which is available to respond to resident's emergency calls and to provide temporary nursing and outpatient services. Some routine outpatient services are included as part of the Monthly Fee; and
- **1.22** Home care services for a limited period of time in our sole discretion.
- 2. ADDITIONAL SERVICES AND AMENITIES PROVIDED FOR AN EXTRA CHARGE. At your request, we will also make available at the Village at the then-prevailing rates of extra charge:
- **2.1** Additional meals over those provided in consideration for the Monthly Fee;
 - **2.2** Alcoholic beverages;
- **2.3** Use of the private dining room, preparation of special meals for you

and your guests, and use of Village wait staff for any of your special occasion events;

- **2.4** Carports, when available;
- **2.5** Guest accommodations;
- **2.6** Guest meals;
- **2.7** Beauty/barber shop services;
- **2.8** Personal laundry service (non-dry clean items);
- **2.9** Additional housekeeping services;
 - **2.10** Special events transportation;
- **2.11** Certain other services, such as medicine, drugs, prescribed therapy, nursing supplies, and other medical and miscellaneous supplies and services associated with medical treatment:
- **2.12** Other optional services related or unrelated to care in Champions Assisted Living or the Health Care Center as approved by us;
- **2.13** Additional outpatient services and special services (injections, medication management, etc.) are available in the Resident Care Center for an extra charge; and
- **2.14** Extended home care services based on the Resident's needs at the time such services are required in consultation with the Executive Director or his/her designee.
- 3. ASSISTED LIVING. If, in the opinion of the Executive Director and our Medical Director, after consultation with your attending physician, your family or your responsible party, the administrator of Champions Assisted Living or his or her designee, and you to the extent feasible, it is determined that you need assisted living care,

you will be provided with such care at Champions Assisted Living or at an alternate assisted living facility which we own or with which we may contract to provide assisted living, based on the following terms:

- 3.1 Assisted Living Accommodations. Your assisted living accommodations will be in a private one-bedroom suite or special care suite, depending on the level of care needed by you. If you wish to occupy a larger suite, you agree to pay the difference in the charges between the larger suite and the suites listed above.
- Assignment to Assisted Living. Typically, a resident is considered temporarily assigned during the first thirty (30) consecutive days of care. However, a resident may be considered permanently assigned during that time if it is determined by our Medical Director that the resident requires long-term assisted living care. A resident will be considered permanently assigned to assisted living if he/she requires more than thirty (30) consecutive days of assisted living.
- 3.3 Thirty (30) Calendar Days of Temporary Assisted Living Care. We will cover the charges for assisted living care at Champions (or the alternate assisted living facility) for up to thirty (30) calendar days for each Resident each fiscal year during a temporary stay. If there are two Residents, the allowance may be combined and used by only one Resident. During such time, you will continue to pay the Monthly Fee (first and second person, as applicable) for your Residence. In addition, you will pay for the cost of two (2) assisted living meals per day not covered by the Monthly Fee at the thencurrent charge for assisted living meals and the charges for any additional services and supplies as described in Paragraph 3.8 below. If you do not use the thirty (30) calendar days of care each fiscal year, any unused days will not be carried over to the next year. Once you

are permanently assigned to assisted living, you no longer qualify for the thirty (30) days.

- 3.4 More Than Thirty (30) Calendar Days of Temporary Assisted Living Care. If you use more than thirty (30) calendar days of temporary assisted living care, you will be responsible for paying the full daily rate charged by Champions (or the alternate assisted living facility), as well as the Monthly Fee (first and second person, as applicable) for your Residence and the charges for any additional services and supplies as described in Paragraph 3.8 below.
- Assisted Living When There is One of You. When permanently assigned to assisted living, you will be required to vacate and release your Residence within thirty (30) days of notice to you of permanent assignment. You will pay each month the Assisted Living Per Diem Charge as defined in Paragraph 3.7. Your Monthly Fee will continue until removal of your personal property from the Residence and from any storage unit. In addition, you will pay the charges for any additional services and supplies as described in Paragraph 3.8 below.
- Permanent Assignment to 3.6 Assisted Living When There are Two of You. When there are two of you, and one of you is permanently assigned to assisted living, the other of you may continue to occupy the Residence under the terms of this Agreement and pay the first person Monthly Fee. The Resident permanently assigned to assisted living will pay the Assisted Living Per Diem Charge as described in Paragraph 3.7 below, plus the charges for any additional services and supplies as described in Paragraph 3.8. In the event the Resident in the Residence dies, the Resident in assisted living will pay the Assisted Living Per Diem Charge as described in Paragraph 3.7 below, as well as the first person Monthly Fee for the Residence until the removal of the personal

property from the Residence and from any storage unit, which must be accomplished within thirty (30) days from the date of death.

In the event both of you are permanently assigned to assisted living, you will be required to vacate and release your Residence within thirty (30) days of notice to you of the last Resident's permanent assignment. Each of you will pay the Assisted Living Per Diem Charge as defined in Paragraph 3.7 below. The first person Monthly Fee will continue until removal of your personal property from the Residence and from any storage unit. In addition, you will pay the charges for any additional services and supplies as described in Paragraph 3.8 below.

- 3.7 Assisted Living Per Diem The Assisted Living Per Diem Charge, as used within this Agreement, is a percentage of the daily rate then being charged by Champions Assisted Living to nonresidents for like accommodations. The percentage is seventy-five percent (75%). Upon sixty (60) days' written notice, we may change the percentage if, in our sole discretion, we deem it necessary to meet the financial needs of operating the Village or to provide the services to the residents (or without notice if such change in percentage is required by local, State, or Federal laws and regulations).
- 3.8 Additional Services and **Supplies.** Certain additional services and supplies will be provided in Champions Assisted Living, including but not limited to: personal transportation, personal laundry service, therapy services, nursing care, pharmaceutical supplies, guest accommodations, beauty and barber services, telephone, and personal care supplies. These additional services and supplies will be available at the then-prevailing rates of extra charge. Any extra charges for additional services and supplies will be paid for by you in accordance with Paragraph 7.1 of this Agreement. If we

incur or advance charges for your care or treatment or for any additional services and supplies, you will promptly reimburse us for such charges.

- 3.9 Alternate Accommodations. If Champions Assisted Living is fully occupied, you will be provided and agree to relocate to another assisted living facility. Such assisted living accommodations shall be in a private suite, unless a semi-private suite is requested. Upon your relocation, you shall continue to be responsible for the applicable charges set forth in Section 3. To the extent we would be liable for your care and accommodations in Champions Assisted Living under this Agreement, we will be responsible for the charges associated with the alternate assisted living accommodations. You agree to relocate to Champions Assisted Living when a suite becomes available.
- 3.10 Return to Residence. If you have released your Residence because you have moved to assisted living, and if it is later determined by the Executive Director and our Medical Director, in consultation with your attending physician, that you are able to return to the Village, we will provide you with a Residence at the Village of the same or similar type as the one you released as soon as one becomes available. Upon reoccupying such Residence, your Monthly Fee will be based on the then-current Monthly Fee for the new Residence.
- 3.11 Under Age 62. If you are under the age of 62 and require assisted living care, you will not qualify for the thirty (30) calendar days of temporary assisted living care as outlined in Paragraph 3.3. You will be charged the full daily rates then being charged to nonresidents by Champions Assisted Living or the alternate assisted living facility, until you attain the age of 62.
- **3.12 Refund of Entrance Fee.** If you (or both of you, if there are two of you)

are permanently assigned to Champions Assisted Living or to an alternate assisted living facility, this does not qualify you for an immediate refund of the Entrance Fee. Your Entrance Fee refund will be paid in accordance with Paragraph 6.5 hereof.

- 3.13 Care Outside the Village. If you choose to receive assisted living care at a facility not designated by the Village, we shall not be responsible for the assisted living charges incurred by you, and your Monthly Fee under this Agreement will not be reduced.
- **3.14** Assisted Living Admission Agreement. If you require assisted living care at Champions Assisted Living or at an alternate assisted living facility which we own or with which we may contract to provide assisted living, you agree to sign a separate Assisted Living Admission Agreement with those facilities as required by State law and regulations.
- 4. HEALTH CARE CENTER. If, in the opinion of the Executive Director and our Medical Director after consultation with your attending physician, your family or your responsible party, and you to the extent feasible, it is determined that you need nursing care, you will be provided with such care at the Davis Health Care Center (or at an alternate health care facility which we own or with which we may contract to provide nursing care), based on the following terms:
- 4.1 Health Care Center Accommodations. Your health care center accommodations will be in a semi-private room unless a private room is medically necessary. If not medically necessary, you may still choose to occupy a private room if one is available as long as you agree to pay the difference between the charges for private and semi-private accommodations.
- 4.2 Temporary or Permanent Assignment to the Health Care Center.

Typically, a resident is considered temporarily assigned during the first ninety (90) consecutive days of care. However, a resident may be considered permanently assigned during that time if it is determined by our Medical Director that long-term care is needed. A resident will be considered permanently assigned to the Davis Health Care Center (or the alternate health care facility) if he/she requires more than ninety (90) consecutive days of nursing care.

4.3 Thirty (30) Calendar Days of Temporary Nursing Care. We will cover the charges for nursing care at the Davis Health Care Center (or the alternate health care facility) for up to thirty (30) calendar days for each Resident each fiscal year during a temporary stay. If there are two Residents, the allowance may be combined and used by only one Resident. During such time, you will continue to pay the Monthly Fee (first and second person, as applicable) for your Residence. In addition, you will pay for the cost of two (2) health center meals per day not covered by the Monthly Fee at the thencurrent charge for health center meals and the charges for any additional services and supplies as described in Paragraph 4.8 below. If you do not use the thirty (30) calendar days of care each fiscal year, any unused days will not be carried over to the next year. Once you are permanently assigned to the Davis Health Care Center (or the alternate health care facility), you no longer qualify for the thirty (30) days.

4.4 More Than Thirty (30) Calendar Days of Temporary Nursing Care. If you use more than thirty (30) calendar days of temporary nursing care, you will be responsible for paying the full daily rate charged by the Davis Health Care Center (or the alternate health care facility), as well as the Monthly Fee (first and second person, as applicable) for your Residence and the charges for any additional services and supplies as described in Paragraph 4.8 below.

4.5 Permanent Assignment to the Health Care Center When There is **One of You.** When permanently assigned to the Davis Health Care Center (or the alternate health care facility), you will be required to vacate and release your Residence within thirty (30) days of notice to you of permanent assignment. You will pay each month the Health Care Center Per Diem Charge as defined in Paragraph 4.7. Your Monthly Fee will continue until removal of your personal property from the Residence and from any storage unit. In addition, you will pay the charges for any additional services and supplies as described in Paragraph 4.8 below.

4.6 Permanent Assignment to the Health Care Center When There are Two of You. When there are two of you and one of you is permanently assigned to the Davis Health Care Center (or the alternate health care facility), the other of you may continue to occupy the Residence under the terms of this Agreement and pay the first person Monthly Fee. The Resident permanently assigned will pay the Health Care Center Per Diem Charge as described in Paragraph 4.7 below, plus the charges for any additional services and supplies as described in Paragraph 4.8. In the event the Resident in the Residence dies, the Resident in the Davis Health Care Center (or the alternate health care facility) will pay the Health Care Center Per Diem Charge as described in Paragraph 4.7 below, as well as the first person Monthly Fee for the Residence until removal of the personal property from the Residence and from any storage unit, which must be accomplished within thirty (30) days from the date of death.

In the event both of you are permanently assigned to the Davis Health Care Center (or the alternate health care facility), you will be required to vacate and release your Residence within thirty (30) days of notice to you of the last Resident's permanent

assignment. Each of you will pay the Health Care Center Per Diem Charge as defined in Paragraph 4.7 below. Your first person Monthly Fee will continue until removal of your personal property from the Residence and from any storage unit. In addition, you will pay the charges for any additional services and supplies as described in Paragraph 4.8 below.

4.7 Health Care Center Per Diem Charge. The Health Care Center Per Diem Charge, as used within this Agreement, is a percentage of the daily rate then being charged by the Davis Health Care Center to nonresidents for like accommodations. The percentage is seventy-five percent (75%). Upon sixty (60) days' written notice, we may change the percentage if, in our sole discretion, we deem it necessary to meet the financial needs of operating the Village (or without notice if such change in percentage is required by local, State, or Federal laws and regulations).

4.8 Additional Services and Supplies. Certain additional services and supplies will be provided in the Davis Health Care Center, including but not limited to: medical treatment by our Medical Director or your attending physician, medicine, drugs, prescribed therapy, nursing supplies, personal laundry, and other medical and miscellaneous supplies and services associated with medical treatment. These additional services and supplies will be available at the then-prevailing rates of extra charge. Any extra charges for additional services and supplies will be paid for by you in accordance with Paragraph 7.1 of this Agreement. If we incur or advance charges for your medical treatment or for any additional services and supplies associated with medical treatment (even though this medical treatment is given at the direction of your attending physician or the Medical Director without your prior approval), you will promptly reimburse us for such charges.

4.9 Medical Director and Attending Physician. We have designated a member in good standing of the New Hanover County Medical Society to act as our Medical Director and who will be on emergency call. You are required to have an attending physician upon admission to the Davis Health Care Center (or the alternate health care facility) at your own expense.

4.10 Medicare and Insurance Obligations. You agree maintain to Medicare Part A, Medicare Part B, and one supplemental health insurance policy or equivalent insurance coverage acceptable to us to assure your ability to fully cover a Medicare-qualified stay in the Davis Health Care Center (or the alternate health care Such supplemental insurance facility). should cover Medicare co-insurance and deductibles. You will furnish to us such evidence of coverage as we may from time to Should your supplemental time request. health insurance or equivalent coverage not fully cover a Medicare-qualified stay, or should you fail to purchase supplemental health insurance or equivalent coverage to fully cover a Medicare-qualified stay, you shall be financially responsible for paying deductibles, co-insurance amounts, and any other costs for each Medicare-qualified stay in the Davis Health Care Center (or the alternate health care facility). If failure to maintain Medicare Part A, Medicare Part B, or supplemental health insurance causes depletion of your resources and impairs your ability to meet your financial obligations, we need not defer your financial obligations to us as outlined in Paragraph 9.4 hereof, and we retain the right to cancel this Agreement as provided in Section 9.

4.11 Alternate Accommodations. If the Davis Health Care Center is fully occupied, you will be provided and agree to

relocate to another health care facility. Such health care accommodations shall be in a semi-private room, unless a private room is medically necessary. Upon your relocation, you shall continue to be responsible for the applicable charges set forth in Section 4 herein. To the extent we would be liable for your care and accommodations in the Davis Health Care Center under this Agreement, we will be responsible for the charges associated with the alternate health care accommodations. You agree to relocate to the Davis Health Care Center when a bed becomes available.

- 4.12 Return to Residence. If you have released your Residence because you have moved to the Davis Health Care Center (or the alternate health care facility) and if it is later determined by the Executive Director and our Medical Director, in consultation with your attending physician, that you are able to return to the Village, we will provide you with a Residence at the Village of the same or similar type as the one you released as soon as one becomes available. Upon reoccupying such Residence, your Monthly Fee will be based on the then-current Monthly Fee for the new Residence.
- 4.13 Under Age 62. If you are under the age of 62 and require nursing care, you will not qualify for the thirty (30) calendar days of temporary nursing care as outlined in Paragraph 4.3. You will be charged the rates then being charged to nonresidents by the Davis Health Care Center (or the alternate health care facility), until you attain the age of 62.
- 4.14 Refund of Entrance Fee. If you (or both of you, if there are two of you) are permanently assigned to the Davis Health Care Center (or the alternate health care facility), this does not qualify you for immediate refund of the Entrance Fee. Your Entrance Fee refund will be paid in accordance with Paragraph 6.5 hereof.

- 4.15 Care Outside the Village. If you choose to receive care at a health care facility not designated by the Village, we shall not be responsible for the health care charges incurred by you, and your Monthly Fee under this Agreement will not be reduced.
- 4.16 Health Care Center Admission Agreement. If you require care in the Davis Health Care Center (or at an alternate health care facility which we own or with which we may contract to provide nursing care), you agree to sign a separate Health Care Center Admission Agreement with those facilities as required by Federal and State laws and regulations.
- **5. ENTRANCE FEE.** Your Entrance Fee is \$_____, which will be paid as outlined below.
- reserve your Residence, you will pay a deposit equal to ten percent (10%) of the Entrance Fee (\$_____) at the time you sign this Agreement. The Entrance Fee deposit shall be held in escrow pursuant to applicable statutory provisions and the terms of the escrow agreement established for the Village. In no event shall your Entrance Fee deposit be released from escrow prior to the expiration of your right of rescission period. A copy of the escrow agreement is available upon request.
- 5.2 Balance of Entrance Fee. The remaining balance of the Entrance Fee equal to ninety percent (90%) (\$_____) of the Entrance Fee will be paid on or before one hundred and twenty days (120) following the date of your execution of this Agreement or upon the date of your occupancy, whichever occurs first.
- **5.3 Second Person Entrance Fee.** If there are two of you under this Agreement, you will pay a Second Person

Entrance Fee equal to \$_____. Said fee will be paid to us at the same time you pay the balance of the Entrance Fee described in Paragraph 5.2 above. The Second Person Entrance Fee is nonrefundable after it is paid.

6. REIMBURSEMENT OF ENTRANCE FEE.

6.1 Nonacceptance. Except as waived by us after full disclosure, we require that you be at least 62 years of age or residing in the same Residence with a resident who is 62 or older; be capable of living in a Residence as defined in our current residency policy; and have assets and income which are sufficient under foreseeable circumstances and after provision for payment of your obligations hereunder to meet ordinary and customary living expenses after assuming occupancy. If we do not accept you for residency, this Agreement will automatically cancel. In such event, the portion of the Entrance Fee paid to that date will be refunded to you, without interest, within thirty (30) days following such cancellation.

6.2 Right of Rescission Period. You may rescind this Agreement by providing us with written notice within thirty (30) days following the later of your execution of this Agreement or receipt by you of a Disclosure Statement. In such event, the portion of the Entrance Fee paid to that date will be refunded to you, without interest, within thirty (30) days following the date of our receipt of your notice of rescission. In the event you occupy the Residence during the rescission period, any money or property transferred to us will be refunded in full, without interest, within sixty (60) days following the date of our receipt of your notice of rescission, except we will retain those periodic charges (including Monthly Fees) set forth in this Agreement which are applicable to the period of time you actually occupied the Residence. We cannot require

you to move into the Village prior to the expiration of your right of rescission period.

- 6.3 **Change in Condition Prior** to Occupancy. If, prior to occupancy, you (or either of you, if there are two of you) die or become unable to occupy your Residence because of illness, injury, or incapacity, this Agreement will automatically cancel upon our receipt of notice of your death, illness, injury or incapacity. If you elect to cancel this Agreement because of a substantial change in your physical, mental, or financial condition prior to occupancy, then this Agreement will cancel upon written notice from you. We will return to you (or to your estate or legal representative) that portion of the Entrance Fee you have paid to that date, without interest, less any costs incurred by us at your request and set forth in Exhibit A or in writing in a separate addendum. Said refund will be made within sixty (60) days following (i) the date of automatic cancellation of this Agreement; or (ii) the date of our receipt of your notice of cancellation.
- 6.4 Cancellation Prior to Occupancy for Reasons Other Than Set Forth in Paragraph 6.2 or 6.3 Above. If, prior to occupancy, you provide us with written notice of cancellation of this Agreement for reasons other than those listed in Paragraph 6.2 or 6.3 above, we will retain a nonrefundable fee equal to Two Thousand Five Hundred Dollars (\$2,500) from the Entrance Fee you have paid to that date and any interest earned thereon, and less any costs incurred by us at your request, and set forth in Exhibit A or in writing in a separate addendum. We will return the remaining Entrance Fee within sixty (60) days following the date of our receipt of your notice of cancellation.
- **6.5** Cancellation After Occupancy. After occupancy should you or we cancel this Agreement pursuant to Section 8 or 9, or in the event of the your death or the

death of the surviving Resident if there are two of you, we will remit to you (or to your estate) fifty percent (50%) of the Entrance Fee paid under this Agreement, not to exceed \$_____. Such refund amount will be paid, without interest, within thirty (30) days following the date your Residence is reoccupied by a new resident and our receipt from the new resident of the total entrance fee. The Second Person Entrance Fee is nonrefundable.

- **6.6 Offset Against Entrance Fee Refund.** In the event of cancellation of this Agreement as described in Paragraph 6.5 above, we will offset against any Entrance Fee refund due to you or your estate the following:
 - 6.6.1 The amount of any unreimbursed assisted living or health care expenses (except the cost of services described in Section 1 of this Agreement) incurred by us for your care during the time you live at the Village, Champions Assisted Living, or the Davis Health Care Center; and
 - 6.6.2 Any sums owed by you to us, including unpaid Monthly Fees, pro-rated Monthly Fees for the period of time the Residence was occupied after cancellation of this Agreement, any extra charges, and other sums currently due; and
 - 6.6.3 The amount of any Monthly Fees and other sums deferred by us on your behalf under Paragraph 9.4; and
 - **6.6.4** All sums expended by us on your behalf to remove alterations and restore your Residence to its original condition as provided in Paragraph 10.7; and

- **6.6.5** Any costs incurred by us as a result of options and custom features added to the Residence at your request as outlined in Exhibit A or in a separate addendum to this Agreement.
- 7. MONTHLY FEE AND EXTRA CHARGES. You will pay the following Monthly Fee which provides the services and amenities listed under Section 1 and provides for all other financial requirements of operating the Village. In addition, you will pay extra charges for the additional services and amenities requested by you under Section 2.
- 7.1 Payment of Monthly Fee and Extra Charges. You will pay a pro rata portion of the Monthly Fee commencing on the earlier of (i) occupancy or (ii) within one hundred twenty (120) days of the date you executed this Agreement. Thereafter, your Monthly Fee will be payable each month in advance by the fifth (5th) business day of each month during the term of this Agreement. Any extra charges for additional services requested by you will be paid by the fifth (5th) business day of each month for the additional services obtained during the preceding month. Currently, the Monthly Fee is \$____ for one person and an additional \$_____ for the second person. In the event there are two of you who occupy the Residence and one of you dies, the second person Monthly Fee will cease, and the remaining person will continue to pay the first person Monthly Fee. The Monthly Fee for your Residence will cancel upon the surviving Resident's death and following death, the removal of all household furnishings and personal effects, or as provided in Section 8 or 9.
- 7.2 Late Payment Charge. If the Monthly Fee and extra charges are not paid by the end of the month, we will charge a one percent (1%) interest penalty a month on the

unpaid balance of the Monthly Fee and any extra charges.

- 7.3 Changes in Monthly Fee. We may change the amount of the Monthly Fees upon sixty (60) days' written notice if, in our sole discretion, we deem it necessary to meet the financial needs of operating the Village or to provide the services to the residents (or without notice if such change in fee is required by local, State, or Federal laws or regulations).
- **7.4 Reserve Funds.** The amount of the Monthly Fee is and will continue to be affected by our policy of maintaining reserve funds for the financial security of the Village.
- 7.5 Adjustment in Monthly Fee Due to Assignment to Assisted Living or the Health Care Center. If you are assigned to Champions Assisted Living or the Davis Health Care Center (or alternate facilities which we own or with which we may contract to provide care), your Monthly Fee will be adjusted and certain additional charges will become due as described in Sections 3 and 4 hereof.
- 7.6 Reduction in Monthly Fee Due to Absence. If you are absent from the Village for more than fourteen (14) consecutive days, the Monthly Fee will be reduced by the raw food costs determined through the Village's budgeting process. You are required to provide advance notice to administration of your absence in order to qualify for the reduction in the Monthly Fee.

8. YOUR CANCELLATION RIGHTS.

8.1 Prior to Occupancy. You may cancel this Agreement for any reason at any time before occupancy of the Village by giving us written notice signed by you (or both of you, if there are two of you). If you give such notice prior to your occupancy of

the Village, the cancellation will be effective immediately upon our receipt of such notice. Refund of your Entrance Fee will be as described in Paragraph 6.2, 6.3, or 6.4 above.

assume occupancy of the Village, you may cancel this Agreement at any time by giving us one hundred twenty (120) days' written notice signed by you (or both of you, if there are two of you). This Agreement will cancel at the expiration of the one hundred twenty (120) day notice period. You are required to pay the Monthly Fee until the later of (i) the expiration of such one hundred twenty (120) day period or (ii) removal of your personal property from the Residence and from any storage unit. Refund of your Entrance Fee will be as described in Paragraph 6.5 above.

In the event of your death (if there are two of you, the death of the surviving resident), this Agreement will automatically cancel. Your estate will be responsible for paying the Monthly Fee until the later of (i) thirty (30) days after your death or (ii) removal of your personal property from the Residence and from any storage unit. Refund of your Entrance Fee will be as described in Paragraph 6.5 above.

9. OUR CANCELLATION RIGHTS.

- **9.1 Just Cause.** After we have accepted you for residency, we will not cancel this Agreement except for just cause. Just cause is defined as:
 - **9.1.1 Noncompliance.** You do not comply with the terms of this Agreement or the published operating procedures, covenants, rules, regulations, and policies now existing or later amended by us; or
 - **9.1.2 Nonpayment.** You do not pay the Entrance Fee, the Monthly Fee, the Assisted Living Per Diem

Charge, the Health Care Center Per Diem Charge, or any extra charges when required to do so by this Agreement; or

9.1.3 Threat to Health or Safety. Your health status or behavior constitutes a substantial threat to the health or safety of yourself, other residents, or others, including your refusal to consent to relocation, or would result in physical damage to the property of others or the Village; or

9.1.4 Change in Condition. There is a major change in your physical or mental condition, and your condition cannot be cared for in Champions Assisted Living or in the Davis Health Care Center within the limits of their licenses.

9.2 Notice of Cancellation. Before any cancellation of this Agreement by us, we will give you notice in writing of the reasons. You will have thirty (30) days after that notice to correct the problem. If we determine the problem is corrected within the thirty (30) days, this Agreement shall remain in effect. If we determine the problem is not corrected within such time, this Agreement will be canceled, and you must leave the Village within thirty (30) days after we notify you of our determination. You are obligated to pay the Monthly Fee and any extra charges you incur until the later of (i) the expiration of the thirty (30) day cancellation period, or (ii) removal of your personal property from the Residence. Refund of your Entrance Fee will be as described in Paragraph 6.5 above.

9.3 Emergency Cancellation. Should your continued residency pose an imminent threat of serious harm to you or other residents, and the Medical Director determines that either the giving of notice or the waiting period described in Paragraph 9.2 above might be detrimental to you or other

residents, then such notice and/or waiting period will not be required. Under such circumstances, we are expressly authorized to transfer you to an appropriate hospital or other care facility, and we will promptly notify your family or your representative and your attending physician. We are not responsible for any charges related to such transfer or relocation nor will our staff accompany you to the hospital or other facility.

After transfer, we will provide you with a notice of cancellation if you will be unable to return to the Village, Champions Assisted Living, or the Davis Health Care Center. Cancellation of this Agreement shall be deemed to have occurred when you are relocated. You are obligated to pay the Monthly Fee and any extra charges you incur until removal of your personal property from the Residence and from any storage unit. Refund of your Entrance Fee will be as described in Paragraph 6.5 above.

If there are two of you under this Agreement and one of you is transferred under the circumstances described in this Paragraph, the other Resident may continue to occupy the Residence, Champions Assisted Living, or the Davis Health Care Center under the terms of this Agreement.

9.4 Financial Difficulty If, after you have paid the Entrance Fee and assumed occupancy at the Village, you encounter financial difficulties making it impossible for you to pay the Monthly Fee, the Assisted Living Per Diem Charge, the Health Care Center Per Diem Charge, and any extra charges, you may qualify for financial assistance in accordance with our thencurrent Resident Hardship Monthly Fee Discount Policy (the "Hardship Policy"). In accordance with the Hardship Policy, you may be permitted to remain at the Village for reduced fees based on your ability to pay. You must submit an application for

assistance and be able to establish facts to justify deferment of these fees. Financial assistance is only available when deferment of such charges can, in our sole discretion, be granted without impairing our ability to operate the Village on a sound financial basis for the benefit of all the residents. Financial assistance will not be available to you if you have impaired your ability to meet your financial obligations hereunder by making unapproved gifts or other transfers or by not maintaining Medicare Part A, Medicare Part B and adequate supplemental insurance coverage. If financial assistance is not available, we may cancel your residency at the Village.

10. MISCELLANEOUS PROVISIONS WITH RESPECT TO YOUR RESIDENCE.

10.1 Use of Residence. The Residence is for living only and shall not be used for carrying on any business or profession, nor in any manner in violation of zoning restrictions.

Duration of Your Right to 10.2 Occupy the Residence. You may reside in your Residence for as long as you (either of you) live except to the extent you are required to relocate to Champions Assisted Living or the Davis Health Care Center (or alternate facilities which we own or with which we may contract to provide care) in accordance with the provisions of Sections 3 and 4, or unless this Agreement is canceled by you or by us pursuant to Section 8 or 9. If there are two of you, then upon the death or permanent assignment of one of you to Champions Assisted Living or to the Davis Health Care Center, or upon some other inability of one of you to occupy the Residence, the other may continue to occupy the Residence under the terms of this Agreement.

10.3 Occupants of the Residence. Except as hereinafter provided, no person

other than you (or both of you, if there are two of you) may occupy the Residence except with our express written approval. In the event that a second person who is not a party to this Agreement wishes to be accepted for residency under this Agreement after the date we sign this Agreement, said second person's acceptance will be based on our then-current residency policy. If accepted, an Entrance Fee as determined by us will be paid upon admission, and each month the thencurrent Monthly Fee for second persons will be paid. If such second person does not meet the requirements for residency, such second person will not be permitted to occupy the Residence for more than thirty (30) days (except with our express written approval), and you have the right to cancel this Agreement as provided in Paragraph 8.2.

Emergency Entry and Relocation. We may enter your Residence should it be necessary in an emergency to protect your health or safety or the health or safety of other residents. Should it be necessary to modify facilities to meet the requirements of any applicable law or regulation which necessitate temporary vacation of your Residence, we will provide alternate facilities for you without additional cost within or outside the Village. Further, if relocation is recommended by the Medical Director or your attending physician, we will request that you relocate to another Residence within the Village, to Champions Assisted Living, or to the Davis Health Care Center for the protection of your health or safety or for the health or safety of the other residents of the Village.

10.5 Furnishings. Furnishings within the Residence will not be provided by us except as stated in Section 1. Furnishings provided by you (or either of you, if there are two of you) shall not be such as to interfere with your health or safety or the health or safety of other residents or others.

- Removal and Storage of Personal Property. If you do not remove your personal property from the Residence and from any storage unit within thirty (30) days of: (i) your death (if there are two of you, the death of the surviving resident); (ii) permanent assignment to Champions Assisted Living or to the Davis Health Care Center; or (iii) cancellation of this Agreement as provided in Section 8 or 9, then we may remove and store such property at the expense and risk of you (or your estate) for a Monthly Fee. As an alternative and at our discretion, we may retain your property in the Residence or in any storage unit at the expense and risk of you (or your estate) for a Monthly Fee.
- 10.7 Alterations to the Residence. You may not undertake any alterations to your Residence without our prior written approval. Upon move out, we will, in our sole discretion, remove any alterations and restore the Residence to its original condition, normal wear and tear excepted. You agree to reimburse us for such charges. If you do not pay for such charges, then we will offset such charges against your Entrance Fee refund.
- 10.8 Refurbishment of the Residence. Customary and normal refurbishment charges of your Residence will be borne by us. Any necessary refurbishment charges beyond those which are customary and normal will be paid by you.
- 10.9 Guests. No one other than you shall have a right of occupancy in the Residence without the consent of the Executive Director, unless otherwise permitted pursuant to guest policies established by us. The intent of the policies shall be to permit stays of short duration by your guests, where such stays shall not, in the opinion of the Executive Director, adversely affect the operation of the Village or be inconsistent with the welfare of other residents.

11. REPRESENTATIONS.

- **11.1 Your Representations.** You represent and warrant to us the following:
 - **11.1.1** You are capable of living in a Residence as defined in our current residency policy; and
 - 11.2.2 You have assets and income which are sufficient under foreseeable circumstances, and after provisions for payment of your obligations under this Agreement, to meet ordinary and customary living expenses after you move into the Village (this is a requirement of entrance, unless waived by us in writing and after full disclosure by you of the circumstances); and
 - 11.2.3 All facts stated by you in your application for residency are true and complete; and
 - 11.2.4 You have not made any gift of your property in contemplation of signing this Agreement; and
 - 11.2.5 You will be at least 62 years of age or will reside with a resident of the Village who is 62 years of age or older when you first move into the Village.
- 11.2 Our Representations. We represent and warrant to you that we are a not-for-profit corporation, and that we are not affiliated with any religious or charitable organizations.

12. PROMISES.

12.1 Our Promises. We promise the following:

- **12.1.1** It is and shall be our declared policy to operate as a not-for-profit organization; and
- **12.1.2** We shall not cancel this Agreement without just cause as specified in Paragraph 9.1; and
- **12.1.3** We shall not cancel this Agreement solely because of your financial inability to pay as specified in Paragraph 9.4; and
- **12.1.4** We will abide by all other terms of this Agreement.
- **12.2 Your Promises.** You promise to do the following:
 - **12.2.1** To comply with all of our published operating procedures and policies now existing or hereafter amended; and
 - 12.2.2 To pay the Entrance Fee, Monthly Fee, Assisted Living Per Diem Charge, Health Care Center Per Diem Charge, and any extra charges provided for by this Agreement; and
 - 12.2.3 To provide, by will or otherwise, within sixty (60) days after occupancy of the Village, for the disposition of all your furniture, possessions, and property located in the Village; and
 - **12.2.4** To make funeral and burial arrangements at your expense; and
 - 12.2.5 To not voluntarily take any action which could impair your ability to meet your financial obligations to us under this Agreement without our consent; and

12.2.6 To abide by all other terms of this Agreement.

13. ARBITRATION.

13.1 Voluntary Arbitration of Negligent Health Care Claims. For all claims for damages for personal injury or wrongful death based on alleged negligence in the provision of health care, the parties may voluntarily elect to submit to arbitration pursuant to the procedures set forth in Article 1H of Chapter 90 of the North Carolina General Statutes. N.C.G.S. §90-21.60(b) prohibits any contract from requiring prior agreement of the parties to arbitrate alleged negligent health care claims. If the parties agree to arbitrate such actions, arbitration will be governed in accordance with N.C.G.S. §90-21.60, et seq.

13.2 Arbitration for Other **Claims.** You agree that any dispute, claim or controversy of any other kind (except for those disputes, claims or controversies arising under Paragraph 13.1 above) between you and us arising out of, in connection with, or relating to this Residency Agreement and any amendment hereof, or the breach hereof, which cannot be resolved by mutual agreement or in small claims court, will be submitted to and determined by arbitration in New Hanover County, North Carolina in accordance with the Federal Arbitration Act and the then-current commercial arbitration rules of the Federal Arbitration Act. You and we will jointly agree on an arbitrator and the arbitrator will be selected according to the procedure set forth in State law, if applicable. In reaching a decision, the arbitrator shall prepare findings of fact and conclusions of law. Any direct arbitration costs incurred by you will be borne by you. Costs of arbitration, including our legal costs and attorneys' fees, arbitrators' fees, and similar costs, will be borne by all residents of the Village, provided that the arbitrator may choose to award the costs of arbitration

against us if the arbitrator determines that the proposed resolution urged by us was not reasonable. If the issue affects more than one resident, we may elect to join all affected residents into a single arbitration proceeding, and you hereby consent to such joinder.

13.3 Withdrawal of Agreement to Arbitrate. You may withdraw your agreement to arbitrate within thirty (30) days after signing this Agreement by giving us written notice of your withdrawal.

13.4 Binding Effect of Arbitration. This arbitration clause binds all parties to this Agreement and their spouses, heirs, representatives, executors, administrators, successors, and assigns, as applicable. After cancellation of this Agreement, this arbitration clause shall remain in effect for the resolution of all claims and disputes that are unresolved as of that date.

14. MISCELLANEOUS LEGAL PROVISIONS.

14.1 Nature of Rights. understand and agree that (i) this Agreement or your rights under it (including the use of the Residence) may not be assigned, and no rights or benefits under this Agreement shall inure to the benefit of your heirs, legatees, assignees or representatives, except as to the Entrance Fee refund described in Section 6; (ii) this Agreement and your contractual right to occupy the Village shall exist and continue to exist during your lifetime unless canceled pursuant to Section 8 or 9; (iii) this Agreement grants you the right to occupy and use space in the Village, but does not give you exclusive possession of the Residence against us, and you will not be entitled to any rights of specific performance but will be limited to such remedies as set forth herein and as provided by continuing care law; (iv) this Agreement is not a lease or easement and does not transfer or grant you any interest in real property owned by us; and (v) this Agreement grants to us complete decisionmaking authority regarding the management and operation of the Village.

Sale or Transfers. We may 14.2 sell or transfer our interest in the Village provided the buyer will agree to assume this Agreement and all other existing Residency Agreements. Upon the assumption of this Agreement by a buyer of the Village and its agreement to perform this Agreement and all other agreements, we will have no further obligation hereunder. If financially beneficial to us, the Village or land upon which it is located may be sold and leased back or assigned and leased back, but no such transaction will in any way alter our contractual obligations to you. Your signature hereto constitutes your consent and approval of any such future transaction.

14.3 Release. We are not responsible for loss of or damage to your personal property (unless such loss or damage is caused by our negligence or the negligence of our agents or employees), and you hereby release us from such liability. You may want to obtain, at your own expense, insurance to protect against such losses.

14.4 Indemnity. We will not be liable for, and you agree to indemnify, defend, and hold us harmless from claims, damages and expenses, including attorney's fees and court costs, resulting from any injury or death to persons and any damages to property to the extent caused by, resulting from, attributable to or in any way connected with your negligent or intentional acts or omissions or that of your guests.

14.5 Reimbursement of Loss or Damage. You or your representative, if applicable, agree to reimburse us for any loss or damage to the Village caused by your intentional careless, or negligent acts or omissions or that of your guests.

- 14.6 Tax Considerations. Each person considering executing this Agreement should consult with his or her tax advisor regarding any tax considerations that may be associated with this Agreement.
- 14.7 Subordination. You agree that all your rights under this Agreement will always be subordinate and junior to the lien of all mortgages and other documents creating liens encumbering the Village, which have been or will be signed by us. Upon request, you agree to sign, acknowledge, and deliver to such lender(s) such further written evidence of such subordination as such lender(s) may reasonably require. Except to the extent of your obligation to pay the Monthly Fee, you will not be liable for any such indebtedness.
- **14.8 Entire Agreement.** This Agreement and any amendments, addenda or exhibits hereto contain our entire understanding with respect to your residency.
- 14.9 Amendments. This Agreement may be amended by agreement of the parties to this Agreement. No amendment of this Agreement will be valid unless in writing and signed by you and us.
- **14.10 Modification Due to Law or Regulation Changes.** This Agreement may be modified by us at any time in order to comply with changes in applicable laws and regulations.
- **14.11 Governing Law.** This Agreement will be governed, interpreted, and construed according to the laws and regulations of the State of North Carolina.
- **14.12 Separability.** The invalidity of any restriction, condition, or other provision of this Agreement, or any part of the same, shall not impair or affect in any way the validity or enforceability of the rest of this Agreement.

- 14.13 Nonwaiver. If we fail to insist in any instance upon performance of any of the terms, covenants, or conditions of this Agreement, it shall not be construed as a waiver or relinquishment of the future performance of any such terms, covenants, or conditions, but your obligation with respect to such future performances shall continue in full force and effect.
- **14.14 Residents.** When there are two of you, the rights and obligations of each of you are joint and several, except as the context of this Agreement otherwise requires.
- 14.15 Capacity. This Agreement has been signed by our duly authorized agent, and no officer, director, agent or employee shall have any personal liability to you under this Agreement under any circumstance. This Agreement will become effective upon our acceptance and execution.

14.16 Reimbursement of Charges. You agree to reimburse us for any charges we incur to collect any unpaid amounts you owe to us under this Agreement.

- 14.17 Responsible Party. You agree to execute and deliver to us within sixty (60) days after assuming residency in your Residence a Durable Power of Attorney, trust documents, or other documentation naming a responsible party for business and financial decision making. These documents should be drafted to remain effective notwithstanding your incompetence or disability and shall be in a form acceptable to us, and you agree to keep such documents in effect as long as this Agreement is in effect. The person(s) named as your responsible party shall not be a person(s) employed by us or any other entity engaged in the management of the Village.
- **14.18 Private Employee of Resident.** If you need additional services, you can obtain these needed services from the Village's licensed Home Care Agency or

from a private employee, an independent contractor, or through a different agency ("Personal Service Provider"). If you do not utilize the Village's Home Care Agency, we strongly advise you to obtain these needed services from a licensed and/or certified home health agency. If you obtain services from a private employee, independent contractor, or a different agency, then you must comply with our policy regarding Personal Service Providers and ensure that your private employee, independent contractor, or person you employ through an agency complies with our policies and rules of conduct set forth in our Personal Service Provider Policy. If you fail to follow or enforce the policies and rules set forth in the Personal Service Provider Policy, then we may elect at our sole option to cancel this Agreement.

14.19 Notice. Any notice required to be given to us under this Agreement will be in writing and mailed or delivered to the Executive Director at the Village. Any notice required to be given to you will be delivered to you at your Residence or at some other address upon your notice to us.

14.20 Survival of Representations and Obligations. Your representations and obligations under this Agreement, including but not limited to, your obligation to pay all sums owed by you to us, and your agreement to indemnify us as set forth in Paragraph 14.4, and our representations and obligations under this Agreement, will survive any cancellation of your residency in the Village, regardless of the reason for such cancellation and regardless of whether it is initiated by you or by us.

[Signature page follows]

| 14.21 Acknowledgment of Receipt of Documents. You hereby certify that you received a copy of this Agreement and a copy of our most current Disclosure Statement. | Approved this day of PLANTATION VILLAGE, INC. |
|--|--|
| Executed this day of | D |
| | By:Authorized Representative |
| RESIDENT | Residence Type |
| | Residence Number |
| Witness | Entrance Fee \$ |
| RESIDENT | Exhibit A: Options and Custom Features |
| Witness | EQUAL HOUSING |

05/25/2018

50% Return of Captial Residency Agreement (2018-05-25) .docx

Exhibit A

| Options and Custom Features Added at Resident's Request: | <u>Amount</u> |
|--|---------------|
| | <u>\$</u> |
| Total | <u>\$</u> |

| Initials Community | Resident(s) | |
|--------------------|-------------|--|
| | | |
| | Resident(s) | |

Exhibit D Traditional Residency Agreement



1200 Porters Neck Road Wilmington, North Carolina 28411 (910) 686-7181

Marketing Office: 800-334-0240 (inside NC)

800-334-0035 (outside NC)

Residency Agreement (Traditional)

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EXHIBIT A: Options and Custom Features

GLOSSARY

The following terms are described as used in the accompanying Residency Agreement. Reference to the Residency Agreement and the context in which the terms are used is recommended to provide a fuller understanding of each of the terms:

- "Agreement" means the Residency Agreement, entered into between the Resident and Plantation Village, Inc., which outlines the contractual obligations of both parties.
- "Champions Assisted Living" means the licensed assisted living facility at The Davis Community located adjacent to the Village, which we have entered into an agreement with to provide assisted living care to our residents in accordance with Section 3 of this Agreement.
- "Davis Health Care Center" means the licensed skilled nursing facility at The Davis Community located adjacent to the Village, which we have entered into an agreement with to provide skilled nursing care to our residents in accordance with Section 4 of this Agreement.
- "Entrance Fee" means payment that assures a resident a place at the Village for life as long as the resident complies with the terms of this Agreement. At the time the resident makes application for residency at the Village, the resident will sign a Residency Agreement to reserve the Residence selected and will pay an Entrance Fee deposit to the Village. The balance of the Entrance Fee will be paid upon the earlier of (i) occupancy or (ii) 120 days after the Residency Agreement is executed by you. Specific information is located in Section 5 of this Agreement.
- "Extra Charges" means the extra charges payable in consideration for the additional services and amenities requested by you, as set forth in Section 2 of this Agreement.
- "Residence" means the apartment, duplex or villa at the Village identified in the

- introductory paragraph of the Agreement, in which the Resident has the right to live pursuant to this Agreement in exchange for paying the Entrance Fee, Second Person Entrance Fee (if applicable), and the Monthly Fees.
- "Monthly Fee" means that monthly fee payable in consideration for the services and amenities provided to the residents of the Village, as set forth in Section 7 of this Agreement. The Monthly Fee includes a second person fee if there are two of you.
- "Occupancy" means the earlier of the date you move into the Village or pay the balance of the Entrance Fee to pursuant to Paragraph 5.2 of this Agreement.
- "Plantation Village, Inc." or "we" or "our" or "us" means the owner of the Residences, common areas, and site amenities associated with these areas. Plantation Village, Inc. is a North Carolina non-profit corporation.
- "Resident" or "you" means the Resident(s) who sign this Agreement. Sometimes a second resident (if there are two of you) is referred to in this Agreement as the "second person." Unless otherwise indicated, "you" refers to both of you if there are two of you.
- "Second Person Entrance Fee" means the fee paid to us for a second person's entrance into the Village pursuant to Paragraph 5.3 of this Agreement.
- "The Davis Community" includes Champions Assisted Living and the Davis Health Care Center, wherein Residents are

provided with assisted living and nursing care as outlined in the Agreement. The Davis Community and Plantation Village are not affiliated entities.

The "Village" means the continuing care senior living community known as "Plantation Village," including the apartments, duplexes, villas, cottages, common areas, and site amenities.



INTRODUCTION

This Traditional Residency Agreement ("Agreement") is entered into by Plantation Village, Inc. ("we," "us," or "our") and _____ (individually or collectively, "you," "your," or "Resident"). Plantation Village Retirement Community is a continuing care senior living community located at 1200 Porters Neck Road; Wilmington, NC 28411 (hereafter the "Village").

We will provide residential housing for seniors along with a wide array of personal services and amenities outlined in this Agreement. Subject to the conditions contained in this Agreement, we agree to make available to you the Residence described as follows:

| Residence Number: | |
|-------------------|--|
| Residence Style: | |

You may have the option of selecting certain options and custom features in the Residence at an additional charge, which shall not be subject to any refund provision herein. Any such options and custom features selected and paid for by you will become our property. Such options and custom features must be approved by the Executive Director of the Village prior to adding them to the Residence. The Executive Director of the Village has consented to your request to add the options and custom features set forth in Exhibit A attached to this Agreement. You agree to pay the amount(s) set forth in Exhibit A to cover the costs for such items.

As a Resident of the Village, you are offered lifetime use of your Residence and lifetime access to Champions Assisted Living or the Davis Health Care Center (or in alternate facilities which we own or with which we may contract to provide these services). Champions Assisted Living and the Davis Health Care Center are located adjacent to the Village as a part of The Davis Community. The Village is also licensed as a Home Care Agency with the State of North Carolina. As a Home Care Agency, the Village can provide assistance with the activities of daily living to residents in their individual Residences (with or without extra charge).

To be accepted for residency, you must meet our admissions criteria, which includes: having reached the age of 62 (or sharing your Residence with another person who is 62 or older); financial guidelines; and the ability to live in a Residence – all as outlined in our current residency policy.

The purpose of this Residency Agreement is to set forth your rights and duties as a Resident of the Village and to delineate the services to be provided at the Village.

- 1. SERVICES AND AMENITIES PROVIDED TO RESIDENTS. We will furnish at the Village, so long as you reside in a Residence, the following services and amenities which are included in the Monthly Fee:
- **1.1** One full meal per day in the dining room;
- **1.2** Delivery service of lunch or dinner to your Residence;
- **1.3** Utilities, including air conditioning, heating, electricity, water, sewer, and trash disposal;
 - **1.4** Cable television;
 - 1.5 Internet access;
- **1.6** Local and long distance telephone service (with some limitations);
 - **1.7** Storage;
- **1.8** Building and grounds maintenance;
- **1.9** Regular housekeeping service;
 - **1.10** Regular flat laundry service;
- **1.11** Availability of laundry facilities so that you can wash and dry personal laundry;
- **1.12** Planned activities -- social, educational, cultural, spiritual, and recreational -- for those who wish to participate;
- **1.13** Surface parking for you and your guests;

- 1.14 Complete kitchen, including refrigerator, range with oven, over-the-range microwave, garbage disposal, and dishwasher (except in one-bedroom convertible units);
- **1.15** Local transportation scheduled by us (and as posted);
- **1.16** Emergency call system in each Residence bathroom and bedroom;
- 1.17 Emergency telephone calls to the Medical Director by designated personnel;
- **1.18** Smoke detectors in each Residence;
 - **1.19** 24-hour security personnel;
- **1.20** Use of the Village's common area amenities during scheduled hours;
- 1.21 Access to the Resident Care Center, which is available to respond to resident's emergency calls and to provide temporary nursing and outpatient services. Some routine outpatient services are included as part of the Monthly Fee; and
- **1.22** Home care services for a limited period of time in our sole discretion.

- 2. ADDITIONAL SERVICES AND AMENITIES PROVIDED FOR AN EXTRA CHARGE. At your request, we will also make available at the Village at the then-prevailing rates of extra charge:
- **2.1** Additional meals over those provided in consideration for the Monthly Fee;
 - **2.2** Alcoholic beverages;
- 2.3 Use of the private dining room, preparation of special meals for you and your guests, and use of Village wait staff for any of your special occasion events;
 - **2.4** Carports, when available;
 - **2.5** Guest accommodations;
 - **2.6** Guest meals;
 - **2.7** Beauty/barber shop services;
- **2.8** Personal laundry service (non-dry clean items);
- **2.9** Additional housekeeping services;
 - **2.10** Special events transportation;
- **2.11** Certain other services, such as medicine, drugs, prescribed therapy, nursing supplies, and other medical and miscellaneous supplies and services associated with medical treatment;
- **2.12** Other optional services related or unrelated to care in Champions Assisted Living or the Health Care Center as approved by us;
- **2.13** Additional outpatient services and special services (injections, medication management, etc.) are available in the Resident Care Center for an extra charge; and

- **2.14** Extended home care services based on the Resident's needs at the time such services are required in consultation with the Executive Director or his/her designee.
- 3. ASSISTED LIVING. If, in the opinion of the Executive Director and our Medical Director, after consultation with your attending physician, your family or your responsible party, the administrator of Champions Assisted Living or his or her designee, and you to the extent feasible, it is determined that you need assisted living care, you will be provided with such care at Champions Assisted Living or at an alternate assisted living facility which we own or with which we may contract to provide assisted living, based on the following terms:
- 3.1 Assisted Living Accommodations. Your assisted living accommodations will be in a private one-bedroom suite or special care suite, depending on the level of care needed by you. If you wish to occupy a larger suite, you agree to pay the difference in the charges between the larger suite and the suites listed above.
- Assignment to Assisted Living. Typically, a resident is considered temporarily assigned during the first thirty (30) consecutive days of care. However, a resident may be considered permanently assigned during that time if it is determined by our Medical Director that the resident requires long-term assisted living care. A resident will be considered permanently assigned to assisted living if he/she requires more than thirty (30) consecutive days of assisted living.
- 3.3 Thirty (30) Calendar Days of Temporary Assisted Living Care. We will cover the charges for assisted living care at Champions (or the alternate assisted living facility) for up to thirty (30) calendar days for each Resident each fiscal year during a

temporary stay. If there are two Residents, the allowance may be combined and used by only one Resident. During such time, you will continue to pay the Monthly Fee (first and second person, as applicable) for your Residence. In addition, you will pay for the cost of two (2) assisted living meals per day not covered by the Monthly Fee at the thencurrent charge for assisted living meals and the charges for any additional services and supplies as described in Paragraph 3.8 below. If you do not use the thirty (30) calendar days of care each fiscal year, any unused days will not be carried over to the next year. Once you are permanently assigned to assisted living, you no longer qualify for the thirty (30) days.

3.4 More Than Thirty (30) Calendar Days of Temporary Assisted Living Care. If you use more than thirty (30) calendar days of temporary assisted living care, you will be responsible for paying the full daily rate charged by Champions (or the alternate assisted living facility), as well as the Monthly Fee (first and second person, as applicable) for your Residence and the charges for any additional services and supplies as described in Paragraph 3.8 below.

Assisted Living When There is One of You. When permanently assigned to assisted living, you will be required to vacate and release your Residence within thirty (30) days of notice to you of permanent assignment. You will pay each month the Assisted Living Per Diem Charge as defined in Paragraph 3.7. Your Monthly Fee will continue until removal of your personal property from the Residence and from any storage unit. In addition, you will pay the charges for any additional services and supplies as described in Paragraph 3.8 below.

3.6 Permanent Assignment to Assisted Living When There are Two of You. When there are two of you, and one of you is permanently assigned to assisted

living, the other of you may continue to occupy the Residence under the terms of this Agreement and pay the first person Monthly Fee. The Resident permanently assigned to assisted living will pay the Assisted Living Per Diem Charge as described in Paragraph 3.7 below, plus the charges for any additional services and supplies as described in Paragraph 3.8. In the event the Resident in the Residence dies, the Resident in assisted living will pay the Assisted Living Per Diem Charge as described in Paragraph 3.7 below, as well as the first person Monthly Fee for the Residence until the removal of the personal property from the Residence and from any storage unit, which must be accomplished within thirty (30) days from the date of death.

In the event both of you are permanently assigned to assisted living, you will be required to vacate and release your Residence within thirty (30) days of notice to you of the last Resident's permanent assignment. Each of you will pay the Assisted Living Per Diem Charge as defined in Paragraph 3.7 below. The first person Monthly Fee will continue until removal of your personal property from the Residence and from any storage unit. In addition, you will pay the charges for any additional services and supplies as described in Paragraph 3.8 below.

3.7 **Assisted Living Per Diem** Charge. The Assisted Living Per Diem Charge, as used within this Agreement, is a percentage of the daily rate then being charged by Champions Assisted Living to nonresidents for like accommodations. The percentage is seventy-five percent (75%). Upon sixty (60) days' written notice, we may change the percentage if, in our sole discretion, we deem it necessary to meet the financial needs of operating the Village or to provide the services to the residents (or without notice if such change in percentage is required by local, State, or Federal laws and regulations).

3.8 Additional Services **Supplies.** Certain additional services and supplies will be provided in Champions Assisted Living, including but not limited to: personal transportation, personal laundry service, therapy services, nursing care, pharmaceutical supplies, guest accommodations, beauty and barber services, telephone, and personal care supplies. These additional services and supplies will be available at the then-prevailing rates of extra charge. Any extra charges for additional services and supplies will be paid for by you in accordance with Paragraph 7.1 of this Agreement. If we incur or advance charges for your care or treatment or for any additional services and supplies, you will promptly reimburse us for such charges.

3.9 Alternate Accommodations. If Champions Assisted Living is fully occupied, you will be provided and agree to relocate to another assisted living facility. Such assisted living accommodations shall be in a private suite, unless a semi-private suite is requested. Upon your relocation, you shall continue to be responsible for the applicable charges set forth in Section 3. To the extent we would be liable for your care and accommodations in Champions Assisted Living under this Agreement, we will be responsible for the charges associated with the alternate assisted living accommodations. You agree to relocate to Champions Assisted Living when a suite becomes available.

3.10 Return to Residence. If you have released your Residence because you have moved to assisted living, and if it is later determined by the Executive Director and our Medical Director, in consultation with your attending physician, that you are able to return to the Village, we will provide you with a Residence at the Village of the same or similar type as the one you released as soon as one becomes available. Upon reoccupying such Residence, your Monthly

Fee will be based on the then-current Monthly Fee for the new Residence.

- 3.11 Under Age 62. If you are under the age of 62 and require assisted living care, you will not qualify for the thirty (30) calendar days of temporary assisted living care as outlined in Paragraph 3.3. You will be charged the full daily rates then being charged to nonresidents by Champions Assisted Living or the alternate assisted living facility, until you attain the age of 62.
- 3.12 Refund of Entrance Fee. If you (or both of you, if there are two of you) are permanently assigned to Champions Assisted Living or to an alternate assisted living facility, this does not qualify you for an immediate refund of the Entrance Fee. Your Entrance Fee refund will be paid in accordance with Paragraph 6.5 hereof.
- 3.13 Care Outside the Village. If you choose to receive assisted living care at a facility not designated by the Village, we shall not be responsible for the assisted living charges incurred by you, and your Monthly Fee under this Agreement will not be reduced.
- **3.14** Assisted Living Admission Agreement. If you require assisted living care at Champions Assisted Living or at an alternate assisted living facility which we own or with which we may contract to provide assisted living, you agree to sign a separate Assisted Living Admission Agreement with those facilities as required by State law and regulations.
- 4. HEALTH CARE CENTER. If, in the opinion of the Executive Director and our Medical Director after consultation with your attending physician, your family or your responsible party, and you to the extent feasible, it is determined that you need nursing care, you will be provided with such care at the Davis Health Care Center (or at an alternate health care facility which we own or

with which we may contract to provide nursing care), based on the following terms:

- 4.1 Health Care Center Accommodations. Your health care center accommodations will be in a semi-private room unless a private room is medically necessary. If not medically necessary, you may still choose to occupy a private room if one is available as long as you agree to pay the difference between the charges for private and semi-private accommodations.
- 4.2 Temporary or Permanent Assignment to the Health Care Center. Typically, a resident is considered temporarily assigned during the first ninety (90) consecutive days of care. However, a resident may be considered permanently assigned during that time if it is determined by our Medical Director that long-term care is needed. A resident will be considered permanently assigned to the Davis Health Care Center (or the alternate health care facility) if he/she requires more than ninety (90) consecutive days of nursing care.
- 4.3 Thirty (30) Calendar Days of Temporary Nursing Care. We will cover the charges for nursing care at the Davis Health Care Center (or the alternate health care facility) for up to thirty (30) calendar days for each Resident each fiscal year during a temporary stay. If there are two Residents, the allowance may be combined and used by only one Resident. During such time, you will continue to pay the Monthly Fee (first and second person, as applicable) for your Residence. In addition, you will pay for the cost of two (2) health center meals per day not covered by the Monthly Fee at the thencurrent charge for health center meals and the charges for any additional services and supplies as described in Paragraph 4.8 below. If you do not use the thirty (30) calendar days of care each fiscal year, any unused days will not be carried over to the next year. Once you are permanently assigned to the Davis Health

Care Center (or the alternate health care facility), you no longer qualify for the thirty (30) days.

- 4.4 More Than Thirty (30) Calendar Days of Temporary Nursing Care. If you use more than thirty (30) calendar days of temporary nursing care, you will be responsible for paying the full daily rate charged by the Davis Health Care Center (or the alternate health care facility), as well as the Monthly Fee (first and second person, as applicable) for your Residence and the charges for any additional services and supplies as described in Paragraph 4.8 below.
- 4.5 Permanent Assignment to the Health Care Center When There is One of You. When permanently assigned to the Davis Health Care Center (or the alternate health care facility), you will be required to vacate and release your Residence within thirty (30) days of notice to you of permanent assignment. You will pay each month the Health Care Center Per Diem Charge as defined in Paragraph 4.7. Your Monthly Fee will continue until removal of your personal property from the Residence and from any storage unit. In addition, you will pay the charges for any additional services and supplies as described in Paragraph 4.8 below.
- Permanent Assignment to the Health Care Center When There are Two of You. When there are two of you and one of you is permanently assigned to the Davis Health Care Center (or the alternate health care facility), the other of you may continue to occupy the Residence under the terms of this Agreement and pay the first person Monthly Fee. The Resident permanently assigned will pay the Health Care Center Per Diem Charge as described in Paragraph 4.7 below, plus the charges for any additional services and supplies as described in Paragraph 4.8. In the event the Resident in the Residence dies, the Resident in the Davis Health Care Center (or the alternate health

care facility) will pay the Health Care Center Per Diem Charge as described in Paragraph 4.7 below, as well as the first person Monthly Fee for the Residence until removal of the personal property from the Residence and from any storage unit, which must be accomplished within thirty (30) days from the date of death.

In the event both of you are permanently assigned to the Davis Health Care Center (or the alternate health care facility), you will be required to vacate and release your Residence within thirty (30) days of notice to you of the last Resident's permanent assignment. Each of you will pay the Health Care Center Per Diem Charge as defined in Paragraph 4.7 below. Your first person Monthly Fee will continue until removal of your personal property from the Residence and from any storage unit. In addition, you will pay the charges for any additional services and supplies as described in Paragraph 4.8 below.

4.7 Health Care Center Per Diem Charge. The Health Care Center Per Diem Charge, as used within this Agreement, is a percentage of the daily rate then being charged by the Davis Health Care Center to nonresidents for like accommodations. The percentage is seventy-five percent (75%). Upon sixty (60) days' written notice, we may change the percentage if, in our sole discretion, we deem it necessary to meet the financial needs of operating the Village (or without notice if such change in percentage is required by local, State, or Federal laws and regulations).

4.8 Additional Services and Supplies. Certain additional services and supplies will be provided in the Davis Health Care Center, including but not limited to: medical treatment by our Medical Director or your attending physician, medicine, drugs, prescribed therapy, nursing supplies, personal laundry, and other medical and

miscellaneous supplies and services associated with medical treatment. These additional services and supplies will be available at the then-prevailing rates of extra charge. Any extra charges for additional services and supplies will be paid for by you in accordance with Paragraph 7.1 of this Agreement. If we incur or advance charges for your medical treatment or for any additional services and supplies associated with medical treatment (even though this medical treatment is given at the direction of your attending physician or the Medical Director without your prior approval), you will promptly reimburse us for such charges.

4.9 Medical Director and Attending Physician. We have designated a member in good standing of the New Hanover County Medical Society to act as our Medical Director and who will be on emergency call. You are required to have an attending physician upon admission to the Davis Health Care Center (or the alternate health care facility) at your own expense.

4.10 **Medicare** and **Insurance** Obligations. You agree to maintain Medicare Part A, Medicare Part B, and one supplemental health insurance policy or equivalent insurance coverage acceptable to us to assure your ability to fully cover a Medicare-qualified stay in the Davis Health Care Center (or the alternate health care Such supplemental insurance facility). should cover Medicare co-insurance and deductibles. You will furnish to us such evidence of coverage as we may from time to Should your supplemental time request. health insurance or equivalent coverage not fully cover a Medicare-qualified stay, or should you fail to purchase supplemental health insurance or equivalent coverage to fully cover a Medicare-qualified stay, you shall be financially responsible for paying deductibles, co-insurance amounts, and any other costs for each Medicare-qualified stay in the Davis Health Care Center (or the alternate health care facility). If failure to maintain Medicare Part A, Medicare Part B, or supplemental health insurance causes depletion of your resources and impairs your ability to meet your financial obligations, we need not defer your financial obligations to us as outlined in Paragraph 9.4 hereof, and we retain the right to cancel this Agreement as provided in Section 9.

4.11 Alternate Accommodations. If the Davis Health Care Center is fully occupied, you will be provided and agree to relocate to another health care facility. Such health care accommodations shall be in a semi-private room, unless a private room is medically necessary. Upon your relocation, you shall continue to be responsible for the applicable charges set forth in Section 4 herein. To the extent we would be liable for your care and accommodations in the Davis Health Care Center under this Agreement, we will be responsible for the charges associated with the alternate health care accommodations. You agree to relocate to the Davis Health Care Center when a bed becomes available.

4.12 Return to Residence. If you have released your Residence because you have moved to the Davis Health Care Center (or the alternate health care facility) and if it is later determined by the Executive Director and our Medical Director, in consultation with your attending physician, that you are able to return to the Village, we will provide you with a Residence at the Village of the same or similar type as the one you released as soon as one becomes available. Upon reoccupying such Residence, your Monthly Fee will be based on the then-current Monthly Fee for the new Residence.

4.13 Under Age 62. If you are under the age of 62 and require nursing care, you will not qualify for the thirty (30) calendar days of temporary nursing care as outlined in Paragraph 4.3. You will be

charged the rates then being charged to nonresidents by the Davis Health Care Center (or the alternate health care facility), until you attain the age of 62.

- **4.14 Refund of Entrance Fee.** If you (or both of you, if there are two of you) are permanently assigned to the Davis Health Care Center (or the alternate health care facility), this does not qualify you for immediate refund of the Entrance Fee. Your Entrance Fee refund will be paid in accordance with Paragraph 6.5 hereof.
- 4.15 Care Outside the Village. If you choose to receive care at a health care facility not designated by the Village, we shall not be responsible for the health care charges incurred by you, and your Monthly Fee under this Agreement will not be reduced.
- 4.16 Health Care Center Admission Agreement. If you require care in the Davis Health Care Center (or at an alternate health care facility which we own or with which we may contract to provide nursing care), you agree to sign a separate Health Care Center Admission Agreement with those facilities as required by Federal and State laws and regulations.
- **5. ENTRANCE FEE.** Your Entrance Fee is \$_____, which will be paid as outlined below.
- reserve your Residence, you will pay a deposit equal to ten percent (10%) of the Entrance Fee (\$_____) at the time you sign this Agreement. The Entrance Fee deposit shall be held in escrow pursuant to applicable statutory provisions and the terms of the escrow agreement established for the Village. In no event shall your Entrance Fee deposit be released from escrow prior to the expiration of your right of rescission period.

A copy of the escrow agreement is available upon request.

- 5.2 Balance of Entrance Fee. The remaining balance of the Entrance Fee equal to ninety percent (90%) (\$_____) of the Entrance Fee will be paid on or before one hundred and twenty days (120) following the date of your execution of this Agreement or upon the date of your occupancy, whichever occurs first.
- **5.3 Second Person Entrance Fee.** If there are two of you under this Agreement, you will pay a Second Person Entrance Fee equal to \$_____. Said fee will be paid to us at the same time you pay the balance of the Entrance Fee described in Paragraph 5.2 above. The Second Person Entrance Fee is nonrefundable after it is paid.

6. REIMBURSEMENT OF ENTRANCE FEE.

- 6.1 Nonacceptance. Except as waived by us after full disclosure, we require that you be at least 62 years of age or residing in the same Residence with a resident who is 62 or older; be capable of living in a Residence as defined in our current residency policy; and have assets and income which are sufficient under foreseeable circumstances and after provision for payment of your obligations hereunder to meet ordinary and customary living expenses after assuming occupancy. If we do not accept you for residency, this Agreement will automatically cancel. In such event, the portion of the Entrance Fee paid to that date will be refunded to you, without interest, within thirty (30) days following such cancellation.
- 6.2 Right of Rescission Period. You may rescind this Agreement by providing us with written notice within thirty (30) days following the later of your execution of this Agreement or receipt by you of a Disclosure Statement. In such event, the

portion of the Entrance Fee paid to that date will be refunded to you, without interest, within thirty (30) days following the date of our receipt of your notice of rescission. In the event you occupy the Residence during the rescission period, any money or property transferred to us will be refunded in full, without interest, within sixty (60) days following the date of our receipt of your notice of rescission, except we will retain those periodic charges (including Monthly Fees) set forth in this Agreement which are applicable to the period of time you actually occupied the Residence. We cannot require you to move into the Village prior to the expiration of your right of rescission period.

Change in Condition Prior 6.3 to Occupancy. If, prior to occupancy, you (or either of you, if there are two of you) die or become unable to occupy your Residence because of illness, injury, or incapacity, this Agreement will automatically cancel upon our receipt of notice of your death, illness, injury or incapacity. If you elect to cancel this Agreement because of a substantial change in your physical, mental, or financial condition prior to occupancy, then this Agreement will cancel upon written notice from you. We will return to you (or to your estate or legal representative) that portion of the Entrance Fee you have paid to that date, without interest, less any costs incurred by us at your request and set forth in Exhibit A or in writing in a separate addendum. Said refund will be made within sixty (60) days following (i) the date of automatic cancellation of this Agreement; or (ii) the date of our receipt of your notice of cancellation.

6.4 Cancellation Prior to Occupancy for Reasons Other Than Set Forth in Paragraph 6.2 or 6.3 Above. If, prior to occupancy, you provide us with written notice of cancellation of this Agreement for reasons other than those listed in Paragraph 6.2 or 6.3 above, we will retain a non-refundable fee equal to Two Thousand Five

Hundred Dollars (\$2,500) from the Entrance Fee you have paid to that date and any interest earned thereon, and less any costs incurred by us at your request, and set forth in Exhibit A or in writing in a separate addendum. We will return the remaining Entrance Fee within sixty (60) days following the date of our receipt of your notice of cancellation.

- 6.5 Cancellation After Occupancy. After occupancy should you or we cancel this Agreement pursuant to Section 8 or 9, or in the event of the your death or the death of the surviving Resident if there are two of you, you or your estate will be reimbursed the amount of the Entrance Fee previously paid by you, less two percent (2%) for each month of occupancy or portion thereof, for up to fifty (50) months. After fifty (50) months of occupancy, no refund of the Entrance Fee will be made. Such refund amount, if any, will be paid, without interest, within thirty (30) days following the date your Residence is reoccupied by a new resident and our receipt from the new resident of the total entrance fee. The Second Person Entrance Fee is nonrefundable.
- **6.6 Offset Against Entrance Fee Refund.** In the event of cancellation of this Agreement as described in Paragraph 6.5 above, we will offset against any Entrance Fee refund due to you or your estate the following:
 - 6.6.1 The amount of any unreimbursed assisted living or health care expenses (except the cost of services described in Section 1 of this Agreement) incurred by us for your care during the time you live at the Village, Champions Assisted Living, or the Davis Health Care Center; and
 - **6.6.2** Any sums owed by you to us, including unpaid Monthly Fees, pro-rated Monthly Fees for the

period of time the Residence was occupied after cancellation of this Agreement, any extra charges, and other sums currently due; and

- **6.6.3** The amount of any Monthly Fees and other sums deferred by us on your behalf under Paragraph 9.4; and
- **6.6.4** All sums expended by us on your behalf to remove alterations and restore your Residence to its original condition as provided in Paragraph 10.7; and
- **6.6.5** Any costs incurred by us as a result of options and custom features added to the Residence at your request as outlined in Exhibit A or in a separate addendum to this Agreement.
- 7. MONTHLY FEE AND EXTRA CHARGES. You will pay the following Monthly Fee which provides the services and amenities listed under Section 1 and provides for all other financial requirements of operating the Village. In addition, you will pay extra charges for the additional services and amenities requested by you under Section 2.
- 7.1 Payment of Monthly Fee and Extra Charges. You will pay a pro rata portion of the Monthly Fee commencing on the earlier of (i) occupancy or (ii) within one hundred twenty (120) days of the date you executed this Agreement. Thereafter, your Monthly Fee will be payable each month in advance by the fifth (5th) business day of each month during the term of this Agreement. Any extra charges for additional services requested by you will be paid by the fifth (5th) business day of each month for the additional services obtained during the preceding month. Currently, the Monthly Fee is \$ for one person and an additional

\$_____ for the second person. In the event there are two of you who occupy the Residence and one of you dies, the second person Monthly Fee will cease, and the remaining person will continue to pay the first person Monthly Fee. The Monthly Fee for your Residence will cancel upon the surviving Resident's death and following death, the removal of all household furnishings and personal effects, or as provided in Section 8 or 9.

- 7.2 Late Payment Charge. If the Monthly Fee and extra charges are not paid by the end of the month, we will charge a one percent (1%) interest penalty a month on the unpaid balance of the Monthly Fee and any extra charges.
- 7.3 Changes in Monthly Fee. We may change the amount of the Monthly Fees upon sixty (60) days' written notice if, in our sole discretion, we deem it necessary to meet the financial needs of operating the Village or to provide the services to the residents (or without notice if such change in fee is required by local, State, or Federal laws or regulations).
- **7.4 Reserve Funds.** The amount of the Monthly Fee is and will continue to be affected by our policy of maintaining reserve funds for the financial security of the Village.
- 7.5 Adjustment in Monthly Fee Due to Assignment to Assisted Living or the Health Care Center. If you are assigned to Champions Assisted Living or the Davis Health Care Center (or alternate facilities which we own or with which we may contract to provide care), your Monthly Fee will be adjusted and certain additional charges will become due as described in Sections 3 and 4 hereof.
- **7.6 Reduction in Monthly Fee Due to Absence.** If you are absent from the Village for more than fourteen (14)

consecutive days, the Monthly Fee will be reduced by the raw food costs determined through the Village's budgeting process. You are required to provide advance notice to administration of your absence in order to qualify for the reduction in the Monthly Fee.

8. YOUR CANCELLATION RIGHTS.

- may cancel this Agreement for any reason at any time before occupancy of the Village by giving us written notice signed by you (or both of you, if there are two of you). If you give such notice prior to your occupancy of the Village, the cancellation will be effective immediately upon our receipt of such notice. Refund of your Entrance Fee will be as described in Paragraph 6.2, 6.3, or 6.4 above.
- assume occupancy of the Village, you may cancel this Agreement at any time by giving us one hundred twenty (120) days' written notice signed by you (or both of you, if there are two of you). This Agreement will cancel at the expiration of the one hundred twenty (120) day notice period. You are required to pay the Monthly Fee until the later of (i) the expiration of such one hundred twenty (120) day period or (ii) removal of your personal property from the Residence and from any storage unit. Refund of your Entrance Fee will be as described in Paragraph 6.5 above.

In the event of your death (if there are two of you, the death of the surviving resident), this Agreement will automatically cancel. Your estate will be responsible for paying the Monthly Fee until the later of (i) thirty (30) days after your death or (ii) removal of your personal property from the Residence and from any storage unit. Refund of your Entrance Fee will be as described in Paragraph 6.5 above.

9. OUR CANCELLATION RIGHTS.

- **9.1 Just Cause.** After we have accepted you for residency, we will not cancel this Agreement except for just cause. Just cause is defined as:
 - **9.1.1 Noncompliance.** You do not comply with the terms of this Agreement or the published operating procedures, covenants, rules, regulations, and policies now existing or later amended by us; or
 - **9.1.2** Nonpayment. You do not pay the Entrance Fee, the Monthly Fee, the Assisted Living Per Diem Charge, the Health Care Center Per Diem Charge, or any extra charges when required to do so by this Agreement; or
 - 9.1.3 Threat to Health or Safety. Your health status or behavior constitutes a substantial threat to the health or safety of yourself, other residents, or others, including your refusal to consent to relocation, or would result in physical damage to the property of others or the Village; or
 - **9.1.4** Change in Condition. There is a major change in your physical or mental condition, and your condition cannot be cared for in Champions Assisted Living or in the Davis Health Care Center within the limits of their licenses.
- 9.2 Notice of Cancellation. Before any cancellation of this Agreement by us, we will give you notice in writing of the reasons. You will have thirty (30) days after that notice to correct the problem. If we determine the problem is corrected within the thirty (30) days, this Agreement shall remain in effect. If we determine the problem is not corrected within such time, this Agreement

will be canceled, and you must leave the Village within thirty (30) days after we notify you of our determination. You are obligated to pay the Monthly Fee and any extra charges you incur until the later of (i) the expiration of the thirty (30) day cancellation period, or (ii) removal of your personal property from the Residence. Refund of your Entrance Fee will be as described in Paragraph 6.5 above.

9.3 **Emergency** Cancellation. Should your continued residency pose an imminent threat of serious harm to you or other residents, and the Medical Director determines that either the giving of notice or the waiting period described in Paragraph 9.2 above might be detrimental to you or other residents, then such notice and/or waiting period will not be required. Under such circumstances, we are expressly authorized to transfer you to an appropriate hospital or other care facility, and we will promptly notify your family or your representative and your attending physician. We are not responsible for any charges related to such transfer or relocation nor will our staff accompany you to the hospital or other facility.

After transfer, we will provide you with a notice of cancellation if you will be unable to return to the Village, Champions Assisted Living, or the Davis Health Care Center. Cancellation of this Agreement shall be deemed to have occurred when you are relocated. You are obligated to pay the Monthly Fee and any extra charges you incur until removal of your personal property from the Residence and from any storage unit. Refund of your Entrance Fee will be as described in Paragraph 6.5 above.

If there are two of you under this Agreement and one of you is transferred under the circumstances described in this Paragraph, the other Resident may continue to occupy the Residence, Champions

Assisted Living, or the Davis Health Care Center under the terms of this Agreement.

9.4 Financial Difficulty If, after you have paid the Entrance Fee and assumed occupancy at the Village, you encounter financial difficulties making it impossible for you to pay the Monthly Fee, the Assisted Living Per Diem Charge, the Health Care Center Per Diem Charge, and any extra charges, you may qualify for financial assistance in accordance with our thencurrent Resident Hardship Monthly Fee Discount Policy (the "Hardship Policy"). In accordance with the Hardship Policy, you may be permitted to remain at the Village for reduced fees based on your ability to pay. You must submit an application for assistance and be able to establish facts to justify deferment of these fees. Financial assistance is only available when deferment of such charges can, in our sole discretion, be granted without impairing our ability to operate the Village on a sound financial basis for the benefit of all the residents. Financial assistance will not be available to you if you have impaired your ability to meet your financial obligations hereunder by making unapproved gifts or other transfers or by not maintaining Medicare Part A, Medicare Part B and adequate supplemental insurance If financial assistance is not available, we may cancel your residency at the Village.

10. MISCELLANEOUS PROVISIONS WITH RESPECT TO YOUR RESIDENCE.

- **10.1** Use of Residence. The Residence is for living only and shall not be used for carrying on any business or profession, nor in any manner in violation of zoning restrictions.
- 10.2 Duration of Your Right to Occupy the Residence. You may reside in your Residence for as long as you (either of

you) live except to the extent you are required to relocate to Champions Assisted Living or the Davis Health Care Center (or alternate facilities which we own or with which we may contract to provide care) in accordance with the provisions of Sections 3 and 4, or unless this Agreement is canceled by you or by us pursuant to Section 8 or 9. If there are two of you, then upon the death or permanent assignment of one of you to Champions Assisted Living or to the Davis Health Care Center, or upon some other inability of one of you to occupy the Residence, the other may continue to occupy the Residence under the terms of this Agreement.

10.3 Occupants of the Residence.

Except as hereinafter provided, no person other than you (or both of you, if there are two of you) may occupy the Residence except with our express written approval. In the event that a second person who is not a party to this Agreement wishes to be accepted for residency under this Agreement after the date we sign this Agreement, said second person's acceptance will be based on our then-current residency policy. If accepted, an Entrance Fee as determined by us will be paid upon admission, and each month the thencurrent Monthly Fee for second persons will be paid. If such second person does not meet the requirements for residency, such second person will not be permitted to occupy the Residence for more than thirty (30) days (except with our express written approval), and you have the right to cancel this Agreement as provided in Paragraph 8.2.

10.4 Emergency Entry and Relocation. We may enter your Residence should it be necessary in an emergency to protect your health or safety or the health or safety of other residents. Should it be necessary to modify facilities to meet the requirements of any applicable law or regulation which necessitate temporary vacation of your Residence, we will provide alternate facilities for you without additional cost within or

outside the Village. Further, if relocation is recommended by the Medical Director or your attending physician, we will request that you relocate to another Residence within the Village, to Champions Assisted Living, or to the Davis Health Care Center for the protection of your health or safety or for the health or safety of the other residents of the Village.

- 10.5 Furnishings. Furnishings within the Residence will not be provided by us except as stated in Section 1. Furnishings provided by you (or either of you, if there are two of you) shall not be such as to interfere with your health or safety or the health or safety of other residents or others.
- Removal and Storage of Personal Property. If you do not remove your personal property from the Residence and from any storage unit within thirty (30) days of: (i) your death (if there are two of you, the death of the surviving resident); (ii) permanent assignment to Champions Assisted Living or to the Davis Health Care Center; or (iii) cancellation of this Agreement as provided in Section 8 or 9, then we may remove and store such property at the expense and risk of you (or your estate) for a Monthly Fee. As an alternative and at our discretion, we may retain your property in the Residence or in any storage unit at the expense and risk of you (or your estate) for a Monthly Fee.
- 10.7 Alterations to the Residence. You may not undertake any alterations to your Residence without our prior written approval. Upon move out, we will, in our sole discretion, remove any alterations and restore the Residence to its original condition, normal wear and tear excepted. You agree to reimburse us for such charges. If you do not pay for such charges, then we will offset such charges against your Entrance Fee refund.

- 10.8 Refurbishment of the Residence. Customary and normal refurbishment charges of your Residence will be borne by us. Any necessary refurbishment charges beyond those which are customary and normal will be paid by you.
- 10.9 Guests. No one other than you shall have a right of occupancy in the Residence without the consent of the Executive Director, unless otherwise permitted pursuant to guest policies established by us. The intent of the policies shall be to permit stays of short duration by your guests, where such stays shall not, in the opinion of the Executive Director, adversely affect the operation of the Village or be inconsistent with the welfare of other residents.

11. REPRESENTATIONS.

- **11.1 Your Representations.** You represent and warrant to us the following:
 - 11.1.1 You are capable of living in a Residence as defined in our current residency policy; and
 - 11.2.2 You have assets and income which are sufficient under foreseeable circumstances, and after provisions for payment of your obligations under this Agreement, to meet ordinary and customary living expenses after you move into the Village (this is a requirement of entrance, unless waived by us in writing and after full disclosure by you of the circumstances); and
 - 11.2.3 All facts stated by you in your application for residency are true and complete; and
 - 11.2.4 You have not made any gift of your property in contemplation of signing this Agreement; and

- 11.2.5 You will be at least 62 years of age or will reside with a resident of the Village who is 62 years of age or older when you first move into the Village.
- 11.2 Our Representations. We represent and warrant to you that we are a not-for-profit corporation, and that we are not affiliated with any religious or charitable organizations.

12. PROMISES.

- **12.1 Our Promises.** We promise the following:
 - **12.1.1** It is and shall be our declared policy to operate as a not-for-profit organization; and
 - **12.1.2** We shall not cancel this Agreement without just cause as specified in Paragraph 9.1; and
 - **12.1.3** We shall not cancel this Agreement solely because of your financial inability to pay as specified in Paragraph 9.4; and
 - **12.1.4** We will abide by all other terms of this Agreement.
- **12.2 Your Promises.** You promise to do the following:
 - **12.2.1** To comply with all of our published operating procedures and policies now existing or hereafter amended; and
 - 12.2.2 To pay the Entrance Fee, Monthly Fee, Assisted Living Per Diem Charge, Health Care Center Per Diem Charge, and any extra charges provided for by this Agreement; and

- 12.2.3 To provide, by will or otherwise, within sixty (60) days after occupancy of the Village, for the disposition of all your furniture, possessions, and property located in the Village; and
- **12.2.4** To make funeral and burial arrangements at your expense; and
- 12.2.5 To not voluntarily take any action which could impair your ability to meet your financial obligations to us under this Agreement without our consent; and
- **12.2.6** To abide by all other terms of this Agreement.

13. ARBITRATION.

- Voluntary Arbitration of Negligent Health Care Claims. For all claims for damages for personal injury or wrongful death based on alleged negligence in the provision of health care, the parties may voluntarily elect to submit to arbitration pursuant to the procedures set forth in Article 1H of Chapter 90 of the North Carolina N.C.G.S. §90-21.60(b) General Statutes. prohibits any contract from requiring prior agreement of the parties to arbitrate alleged negligent health care claims. If the parties agree to arbitrate such actions, arbitration will be governed in accordance with N.C.G.S. §90-21.60, et seq.
- 13.2 Arbitration for Other Claims. You agree that any dispute, claim or controversy of any other kind (except for those disputes, claims or controversies arising under Paragraph 13.1 above) between you and us arising out of, in connection with, or relating to this Residency Agreement and any amendment hereof, or the breach hereof, which cannot be resolved by mutual

agreement or in small claims court, will be submitted to and determined by arbitration in New Hanover County, North Carolina in accordance with the Federal Arbitration Act and the then-current commercial arbitration rules of the Federal Arbitration Act. You and we will jointly agree on an arbitrator and the arbitrator will be selected according to the procedure set forth in State law, if applicable. In reaching a decision, the arbitrator shall prepare findings of fact and conclusions of law. Any direct arbitration costs incurred by you will be borne by you. arbitration, including our legal costs and attorneys' fees, arbitrators' fees, and similar costs, will be borne by all residents of the Village, provided that the arbitrator may choose to award the costs of arbitration against us if the arbitrator determines that the proposed resolution urged by us was not reasonable. If the issue affects more than one resident, we may elect to join all affected residents into a single arbitration proceeding, and you hereby consent to such joinder.

- 13.3 Withdrawal of Agreement to Arbitrate. You may withdraw your agreement to arbitrate within thirty (30) days after signing this Agreement by giving us written notice of your withdrawal.
- 13.4 Binding Effect of Arbitration. This arbitration clause binds all parties to this Agreement and their spouses, heirs, representatives, executors, administrators, successors, and assigns, as applicable. After cancellation of this Agreement, this arbitration clause shall remain in effect for the resolution of all claims and disputes that are unresolved as of that date.

14. MISCELLANEOUS LEGAL PROVISIONS.

14.1 Nature of Rights. You understand and agree that (i) this Agreement or your rights under it (including the use of the Residence) may not be assigned, and no

rights or benefits under this Agreement shall inure to the benefit of your heirs, legatees, assignees or representatives, except as to the Entrance Fee refund described in Section 6; (ii) this Agreement and your contractual right to occupy the Village shall exist and continue to exist during your lifetime unless canceled pursuant to Section 8 or 9; (iii) this Agreement grants you the right to occupy and use space in the Village, but does not give you exclusive possession of the Residence against us, and you will not be entitled to any rights of specific performance but will be limited to such remedies as set forth herein and as provided by continuing care law; (iv) this Agreement is not a lease or easement and does not transfer or grant you any interest in real property owned by us; and (v) this Agreement grants to us complete decisionmaking authority regarding the management and operation of the Village.

- 14.2 **Sale or Transfers.** We may sell or transfer our interest in the Village provided the buyer will agree to assume this Agreement and all other existing Residency Agreements. Upon the assumption of this Agreement by a buyer of the Village and its agreement to perform this Agreement and all other agreements, we will have no further obligation hereunder. If financially beneficial to us, the Village or land upon which it is located may be sold and leased back or assigned and leased back, but no such transaction will in any way alter our contractual obligations to you. Your signature hereto constitutes your consent and approval of any such future transaction.
- 14.3 Release. We are not responsible for loss of or damage to your personal property (unless such loss or damage is caused by our negligence or the negligence of our agents or employees), and you hereby release us from such liability. You may want to obtain, at your own expense, insurance to protect against such losses.

- 14.4 Indemnity. We will not be liable for, and you agree to indemnify, defend, and hold us harmless from claims, damages and expenses, including attorney's fees and court costs, resulting from any injury or death to persons and any damages to property to the extent caused by, resulting from, attributable to or in any way connected with your negligent or intentional acts or omissions or that of your guests.
- **14.5** Reimbursement of Loss or Damage. You or your representative, if applicable, agree to reimburse us for any loss or damage to the Village caused by your intentional careless, or negligent acts or omissions or that of your guests.
- 14.6 Tax Considerations. Each person considering executing this Agreement should consult with his or her tax advisor regarding any tax considerations that may be associated with this Agreement.
- 14.7 Subordination. You agree that all your rights under this Agreement will always be subordinate and junior to the lien of all mortgages and other documents creating liens encumbering the Village, which have been or will be signed by us. Upon request, you agree to sign, acknowledge, and deliver to such lender(s) such further written evidence of such subordination as such lender(s) may reasonably require. Except to the extent of your obligation to pay the Monthly Fee, you will not be liable for any such indebtedness.
- **14.8 Entire Agreement.** This Agreement and any amendments, addenda or exhibits hereto contain our entire understanding with respect to your residency.
- 14.9 Amendments. This Agreement may be amended by agreement of the parties to this Agreement. No amendment of this Agreement will be valid unless in writing and signed by you and us.

- **14.10 Modification Due to Law or Regulation Changes.** This Agreement may be modified by us at any time in order to comply with changes in applicable laws and regulations.
- **14.11 Governing Law.** This Agreement will be governed, interpreted, and construed according to the laws and regulations of the State of North Carolina.
- 14.12 Separability. The invalidity of any restriction, condition, or other provision of this Agreement, or any part of the same, shall not impair or affect in any way the validity or enforceability of the rest of this Agreement.
- 14.13 Nonwaiver. If we fail to insist in any instance upon performance of any of the terms, covenants, or conditions of this Agreement, it shall not be construed as a waiver or relinquishment of the future performance of any such terms, covenants, or conditions, but your obligation with respect to such future performances shall continue in full force and effect.
- **14.14 Residents.** When there are two of you, the rights and obligations of each of you are joint and several, except as the context of this Agreement otherwise requires.
- 14.15 Capacity. This Agreement has been signed by our duly authorized agent, and no officer, director, agent or employee shall have any personal liability to you under this Agreement under any circumstance. This Agreement will become effective upon our acceptance and execution.
- 14.16 Reimbursement of Charges. You agree to reimburse us for any charges we incur to collect any unpaid amounts you owe to us under this Agreement.
- **14.17 Responsible Party.** You agree to execute and deliver to us within sixty

(60) days after assuming residency in your Residence a Durable Power of Attorney, trust documents, or other documentation naming a responsible party for business and financial decision making. These documents should be drafted to remain effective notwithstanding your incompetence or disability and shall be in a form acceptable to us, and you agree to keep such documents in effect as long as this Agreement is in effect. The person(s) named as your responsible party shall not be a person(s) employed by us or any other entity engaged in the management of the Village.

14.18 Private Employee of Resident. If you need additional services, you can obtain these needed services from the Village's licensed Home Care Agency or from a private employee, an independent contractor, or through a different agency ("Personal Service Provider"). If you do not utilize the Village's Home Care Agency, we strongly advise you to obtain these needed services from a licensed and/or certified home health agency. If you obtain services from a private employee, independent contractor, or a different agency, then you must comply with our policy regarding Personal Service Providers and ensure that your private employee, independent contractor, or person you employ through an agency complies with our policies and rules of conduct set forth in our Personal Service Provider Policy. If you fail to follow or enforce the policies and rules set forth in the Personal Service Provider Policy, then we may elect at our sole option to cancel this Agreement.

14.19 Notice. Any notice required to be given to us under this Agreement will be in writing and mailed or delivered to the Executive Director at the Village. Any notice required to be given to you will be delivered to you at your Residence or at some other address upon your notice to us.

14.20 Survival of Representations and Obligations. Your representations and obligations under this Agreement, including

but not limited to, your obligation to pay all sums owed by you to us, and your agreement to indemnify us as set forth in Paragraph 14.4, and our representations and obligations under this Agreement, will survive any cancellation of your residency in the Village, regardless of the reason for such cancellation and regardless of whether it is initiated by you or by us.

14.21 Acknowledgment of Receipt of Documents. You hereby certify that you received a copy of this Agreement and a copy of our most current Disclosure Statement.

| Executed this | 20 | day | of |
|---------------|-------|-----|----|
| | _, 20 | · | |
| | | | |
| RESIDENT | | | |
| | | | |
| Witness | | | |
| | | | |
| RESIDENT | | | |
| | | | |
| Witness | | | |

| Approved this day of | Entrance Fee \$ |
|------------------------------|--|
| PLANTATION VILLAGE, INC. | Exhibit A: Options and Custom Features |
| By:Authorized Representative | 金上 |
| Residence Type | EQUAL HOUSING OPPORTUNITY 05/25/2018 |
| Residence Number | Traditional Residency Agreement (2018-05-25) .docx |

Exhibit A

| Options and Custom Features Added at Resident's Request: | <u>Amount</u> |
|--|---------------|
| | <u>\$</u> |
| Total | <u>\$</u> |

| Initials Community | Resident(s) | |
|--------------------|-------------|--|
| | | |
| | | |
| | Resident(s) | |

Exhibit E

Interim Uncertified Financial Statements for Plantation Village, Inc. as of March 31, 2019

Comparative Balance Sheet Plantation Village Equity Grp MAR-19USD 5/23/2019 7:06

| Liabilities Total Accounts Payable 315,374.57 Total Accrued Payroll Liabilities 198,006.14 Total Accrued Liabilities 9,447.11 Total Other Current Liabilities 987,233.55 Total Long-Term Liabilities 45,088,171.37 | NATURAL ACCOUNT | Current Month |
|--|---|---------------|
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| Total Accrued Payroll Liabilities198,006.14Total Accrued Liabilities9,447.11Total Other Current Liabilities987,233.55Total Long-Term Liabilities45,088,171.37Total Deferred Revenue - Non Refundable12,586,241.83Total Liabilities59,184,474.57Total Equity892,788.60 | Liabilities | |
| Total Accrued Payroll Liabilities198,006.14Total Accrued Liabilities9,447.11Total Other Current Liabilities987,233.55Total Long-Term Liabilities45,088,171.37Total Deferred Revenue - Non Refundable12,586,241.83Total Liabilities59,184,474.57Total Equity892,788.60 | | |
| Total Accrued Liabilities 9,447.11 Total Other Current Liabilities 987,233.55 Total Long-Term Liabilities 45,088,171.37 Total Deferred Revenue - Non Refundable 12,586,241.83 Total Liabilities 59,184,474.57 Total Equity 892,788.60 | Total Accounts Payable | 315,374.57 |
| Total Other Current Liabilities 987,233.55 Total Long-Term Liabilities 45,088,171.37 Total Deferred Revenue - Non Refundable 12,586,241.83 Total Liabilities 59,184,474.57 Total Equity 892,788.60 | Total Accrued Payroll Liabilities | 198,006.14 |
| Total Long-Term Liabilities 45,088,171.37 Total Deferred Revenue - Non Refundable 12,586,241.83 Total Liabilities 59,184,474.57 Total Equity 892,788.60 | Total Accrued Liabilities | 9,447.11 |
| Total Deferred Revenue - Non Refundable 12,586,241.83 Total Liabilities 59,184,474.57 Total Equity 892,788.60 | Total Other Current Liabilities | 987,233.55 |
| Total Liabilities 59,184,474.57 Total Equity 892,788.60 | Total Long-Term Liabilities | 45,088,171.37 |
| Total Equity 892,788.60 | Total Deferred Revenue - Non Refundable | 12,586,241.83 |
| Total Equity 892,788.60 | | |
| Total Equity 892,788.60 | Total Liabilities | 59,184,474.57 |
| | | |
| | Total Equity | 892,788.60 |
| Total Liabilities and Equity 60,077,263.17 | 1. 4 | |
| | Total Liabilities and Equity | 60.077,263.17 |
| | | 22,211,20111 |

| NATURAL ACCOUNT COST CENTER | YTD Actuals |
|--|---------------------|
| Operating Revenue | |
| Independent Living Revenue | |
| | 0.004.000.40 |
| Total IL & State Supplement Revenue | 2,994,228.40 |
| Health Center | |
| | |
| Total Life Care/Continuing Care | 378,756.00 |
| Total Health Center Revenue | 378,756.00 |
| | |
| Assisted Living | |
| Total Life Care/Continuing Care | 315,407.13 |
| Total Assisted Living December | 245 407 42 |
| Total Assisted Living Revenue | 315,407.13 |
| Home Health | |
| | |
| Total Private Pay | 152,903.38 |
| Total Home Health Revenue | 152,903.38 |
| | |
| Total Other Operating Revenue | 4,621.35 |
| Total Operating Revenue | 3,845,916.26 |
| | |
| Total General and Administrative Expense | 762,401.19 |
| Plant | |
| | |
| Total Wages Total Labor - Outside Contract | 91,552.23 261.00 |
| Total Benefits and Taxes | 20,486.52 |
| Total Other Expenses | 463,413.29 |
| Total Plant Expenses | 575,713.04 |
| | 3.3,3.01 |
| Environmental Services | |
| - / / // | 100 500 00 |
| Total Wages | 129,536.63 |

| NATURAL ACCOUNT COST CENTER | YTD Actuals |
|---------------------------------------|-------------|
| Total Labor - Outside Contract | 8,568.90 |
| Total Benefits and Taxes | 32,315.66 |
| Total Other Expenses: | 23,516.19 |
| | -, |
| Total Environmental Service Expense | 193,937.38 |
| | |
| | |
| Food Service | |
| | |
| Total Wages | 246,686.66 |
| Total Labor - Outside Contract | 4,074.72 |
| Total Other Frances | 43,370.74 |
| Total Other Expenses | 242,381.78 |
| Total Food & Beverage Service Expense | 536,513.90 |
| Total Food & Develage Service Expense | 330,313.90 |
| | |
| Resident Services | |
| | |
| Total Wages | 34,253.34 |
| Total Benefits | 6,025.45 |
| Total Other Expenses | 31,633.71 |
| | |
| Total Resident Services Expense | 71,912.50 |
| | |
| Haralda Orastan | |
| Health Center | |
| Total HC Administrative Expense | 572,132.10 |
| Total ITO Administrative Expense | 372, 132.10 |
| Total Health Center Expense | 572,132.10 |
| Total House Comercial | 3.2,.32 |
| | |
| Assisted Living | |
| | |
| Total Other Expenses | 403,970.33 |
| | |
| Total Assisted Living Expense | 403,970.33 |
| | |
| O | |
| Community Home Health | |
| Total Wages | 114,981.52 |
| Total Labor - Outside Contract | 9,816.76 |
| Total Benefits and Taxes | 13,079.08 |
| Total Other Expenses | 253.46 |
| | 233.10 |
| | |
| Total Community Home Health | 138,130.82 |
| | |

| NATURAL ACCOUNT COST CENTER | YTD Actuals |
|---|---|
| Olt at a | |
| Clinic | |
| Total Wages | 85,072.98 |
| Total Benefits and Taxes | 17,035.24 |
| Total Other Expenses | 7,006.06 |
| | , |
| Total Clinic | 109,114.28 |
| | |
| | |
| Total Operating Expense | 3,363,825.54 |
| | |
| Net Operating Income | 482,090.72 |
| Not operating moonic | 402,000.72 |
| | |
| Total Other Income | 874,349.48 |
| Total Other Expenses | 1,193,954.62 |
| | |
| Net Income/(Loss) | 162,485.58 |
| SUMMARY | |
| SUMMARY | |
| Operating Revenue | |
| | |
| Total Independent Living Revenue | 2,994,228.40 |
| Total Health Center Revenue | 378,756.00 |
| Total Assisted Living Revenue | 315,407.13 |
| Total Home Health Revenue | 152,903.38 |
| Total Other Operating Revenue | 4,621.35 |
| Total Onevetine Devenue | 2 045 046 26 |
| Total Operating Revenue | 3,845,916.26 |
| Operating Expense | |
| oporating Exponer | |
| Total General and Administrative Expense | 762,401.19 |
| Total Plant Expenses | 575,713.04 |
| Total Environmental Service Expense | 193,937.38 |
| Total Food & Beverage Service Expense | 536,513.90 |
| Total Resident Services Expense | 71,912.50 |
| Total Health Center Expense | 572,132.10 |
| Total Assisted Living Expense Total Community Home Health Expense | 403,970.33 138,130.82 |
| Total Clinic Expense | 109,114.28 |
| Total Ollillo Expelise | 103,114.20 |
| Total Operating Expense | 3,363,825.54 |
| position of my many | .,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, |
| Net Operating Income | 482,090.72 |
| | |

| NATURAL ACCOUNT COST CENTER | YTD Actuals |
|-----------------------------|--------------|
| Total Other Income | 874,349.48 |
| | |
| Total Other Expenses | 1,193,954.62 |
| | |
| Net Income/(Loss) | 162,485.58 |
| | |

Statement of Cash Flows
Plantation Village Equity Grp
MAR-19USD 5/23/2019 7:13

| | Year To Date Actual |
|---|-----------------------------|
| CASH FLOWS FROM OPERATING ACTIVITIES: | |
| Operating Revenue | 3,845,916.26 |
| Adjustments to Reconcile Net Operating Revenue to Cash: | |
| Decrease (Increase) in Resident Receivables | 1,590,800.79 |
| Decrease (Increase) in Other Accounts Receivable | 448,592.70 |
| Operating Revenue - Cash Basis | 5,885,309.75 |
| Operating Expenses | 3,363,825.54 |
| Adjustments to Reconcile Net Operating Expenses to Cash: | |
| Increase (Decrease) in Prepaid Expenses and Inventory Decrease (Increase) in Accounts Payable | (71,836.52) 1,519,094.15 |
| Decrease (Increase) in Accounts Payable Decrease (Increase) in Accrued Expenses | 85,843.60 |
| Operating Expenses - Cash Basis | 4,896,926.77 |
| Net Operating Income (Loss) - Cash Basis | 988,382.98 |
| Other | |
| Interest Income | 33,735.05 |
| Interest Expense | (99,306.66) |
| Other Income & Expense | 525,614.43 |
| Entrance Fees | |
| Entrance Fees Received Net of Refunds | (303,818.73) |
| Increase (Decrease) in Entrance Fee Deposits | 65,132.90 |
| NET CASH PROVIDED BY OPERATING ACTIVITIES: | 1,209,739.97 |
| CASH FLOWS FROM INVESTING ACTIVITIES: | |
| Purchases of Property and Equipment | (520,471.55) |
| Decrease (Increase) in Self Restricted Assets Decrease (Increase) in Restricted Assets | 9,315.65 (33.41) |
| | |
| NET CASH PROVIDED BY (USED IN) INVESTING ACTIVITIES: | (511,189.31) |
| CASH FLOWS FROM FINANCING ACTIVITIES: | |
| Effects of Refinancing/Principal Payment on Debt | (90,297.36) |
| NET CASH PROVIDED BY (USED IN) FINANCING ACTIVITIES: | (90,297.36) |
| NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS: | 608,253.30 |
| CASH AND CASH EQUIVALENTS - AT BEGINNING OF PERIOD | 1,698,459.59 |
| CASH AND CASH EQUIVALENTS - AT END OF PERIOD | 2,306,712.89 |

Exhibit F

Certified Financial Statements
for
Plantation Village, Inc.
for the Years Ended
December 31, 2018 and 2017

Plantation Village, Inc.

Financial Statements

Years Ended December 31, 2018 and 2017



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| | Statements of Cash Flows | 4 |
| | Notes to Financial Statements | 5 |



Independent Auditors' Report

Board of Directors Plantation Village, Inc. Wilmington, North Carolina

We have audited the accompanying financial statements of Plantation Village, Inc. (the "Community"), which comprise the balance sheets as of December 31, 2018 and 2017 and the related statements of operations and changes in net assets (deficiency) and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Community as of December 31, 2018 and 2017, and the results of its operations and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Dixon Hughes Goodman LLP

Raleigh, North Carolina May 6, 2019

| | 2018 | 2017 |
|---|-----------------------------------|----------------------|
| ASSETS | | |
| Current assets: | | |
| Cash and cash equivalents | \$ 9,090,454 | \$ 7,617,175 |
| Assets limited as to use, current portion | 801,468 | 896,245 |
| Accounts receivable | 336,784 | 183,832 |
| Entrance fees receivable | 647,392 | 558,282 |
| Hurricane receivable | 1,453,634 | - |
| Prepaid expenses and other | 408,144 | 384,919 |
| Total current assets | 12,737,876 | 9,640,453 |
| Assets limited as to use, noncurrent portion | 7,594,843 | 7,223,684 |
| Property and equipment, net | 41,849,808 | 42,060,276 |
| Total assets | 62,182,527 | 58,924,413 |
| LIABILITIES AND NET ASSETS Current liabilities: Accounts payable Accrued expenses Hurricane payable | 1,400,664 291,552 1,697,809 | 1,084,540 256,210 |
| Deposits and advanced payments | 362,968 | 320,438 |
| Long-term debt, current maturities | 381,160 | 369,529 |
| Total current liabilities | 4,134,153 | 2,030,717 |
| Refundable fees | 3,946,212 | 3,462,642 |
| Refundable entrance fees | 28,956,710 | 28,659,230 |
| Long-term debt, less current maturities | 11,893,265 | 12,275,680 |
| Deferred revenue from entrance fees | 12,521,895 | 12,254,792 |
| Total liabilities | 61,452,235 | 58,683,061 |
| Net assets without donor restrictions | 730,292 | 241,352 |
| Total liabilities and net assets | \$ 62,182,527 | \$ 58,924,413 |

Plantation Village, Inc. Statements of Operations and Changes in Net Assets (Deficiency) Years Ended December 31, 2018 and 2017

| | 2018 | 2017 |
|--|---------------|---------------|
| Revenue, gains and other support: | | |
| Resident services | \$ 13,903,040 | \$ 13,336,013 |
| Amortization of advance fees | 1,913,328 | 2,317,286 |
| Insurance proceeds | 2,153,982 | - |
| Other operating revenue | 510,691 | 405,807 |
| Total revenue, gains and other support | 18,481,041 | 16,059,106 |
| Operating expenses: | | |
| Resident care | 4,544,943 | 4,309,853 |
| Dietary | 2,010,947 | 2,050,451 |
| Housekeeping | 721,070 | 721,983 |
| Plant facility costs | 1,957,809 | 1,906,343 |
| General and administrative | 3,008,570 | 2,809,765 |
| Hurricane loss | 2,848,794 | - |
| Depreciation | 2,154,284 | 2,098,082 |
| Interest | 387,632 | 371,690 |
| Total operating expenses | 17,634,049 | 14,268,167 |
| Operating income | 846,992 | 1,790,939 |
| Non-operating gain (loss): | | |
| Investment income (loss) | (358,052) | 686,559 |
| Excess of revenues over expenses | 488,940 | 2,477,498 |
| Net assets (deficiency), beginning of year | 241,352 | (2,236,146) |
| Net assets, end of year | \$ 730,292 | \$ 241,352 |

| | | 2018 | | 2017 |
|--|----|--------------------------|----|--------------------------|
| Cash flow from operating activities: | • | 400.040 | • | 0.477.400 |
| Excess of revenues over expenses | \$ | 488,940 | \$ | 2,477,498 |
| Adjustments to reconcile excess of revenues over expenses | | | | |
| to net cash provided by operating activities: | | 2 552 902 | | 2.045.000 |
| Proceeds from non-refundable advance fees and deposits Amortization of advance fees | | 2,552,802 (1,913,328) | | 2,945,090 (2,317,286) |
| Net realized gains | | (1,913,328) | | (2,317,200) |
| Net unrealized losses | | 729,000 | | _ |
| Depreciation | | 2,154,284 | | 2,098,082 |
| Changes in assets and liabilities: | | 2,134,204 | | 2,090,002 |
| Accounts receivables | | (152,952) | | 24,705 |
| Hurricane receivable / payable | | 244,175 | | 21,700 |
| Prepaid expenses and other | | (23,225) | | (27,878) |
| Accounts payable | | 316,124 | | (1,470) |
| Accrued expenses | | 35,342 | | 31,805 |
| Net cash provided by operating activities | | 4,271,074 | | 5,230,546 |
| Cash flows from investing activities: | | | | |
| Net changes in assets limited as to use | | (845,294) | | (75,106) |
| Proceeds from sale of equipment | | - | | 11,779 |
| Purchase of property and equipment | | (1,943,816) | | (1,940,830) |
| Net cash used by investing activities | | (2,789,110) | | (2,004,157) |
| Cash flows from financing activities: | | | | |
| Proceeds from refundable entrance fees | | 3,410,563 | | 3,865,559 |
| Refunds of entrance fees | | (3,048,464) | | (3,295,761) |
| Payments on long-term debt | | (370,784) | | (396,342) |
| Net cash provided (used) by financing activities | | (8,685) | | 173,456 |
| Net change in cash and cash equivalents | | 1,473,279 | | 3,399,845 |
| Cash and cash equivalents, beginning of year | | 7,617,175 | | 4,217,330 |
| Cash and cash equivalents, end of year | \$ | 9,090,454 | \$ | 7,617,175 |
| Supplemental disclosure of cash flow information: | | | | |
| Cash paid for interest, including capitalized interest | \$ | 387,632 | \$ | 371,690 |
| Notes receivable received for entrance fees | \$ | 736,865 | \$ | 664,795 |

Notes to Financial Statements

1. Summary of Significant Accounting Policies

Organization

Plantation Village, Inc. (the "Community") is a nonprofit organization which principally provides housing, health care and other related services to residents through the operation of a continuing care retirement community in Wilmington, North Carolina containing 273 living units, of which 116 are villas, duplexes and cottages.

Basis of Presentation

The accompanying financial statements have been prepared on the accrual basis of accounting and in accordance with accounting principles generally accepted in the United States of America ("U.S. GAAP").

Use of Estimates

The preparation of financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements. Estimates also affect the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates.

Concentration of Credit Risk

The Community maintains deposits with high credit quality financial institutions, of which the balances at each institution exceeds the federally insured amount.

Cash and cash equivalents

For purposes of reporting cash flows, cash and cash equivalents include all highly liquid debt instruments and time deposits, other than those limited as to use, with an acquisition maturity of less than three months.

Assets limited as to use

Assets limited as to use consists of (1) cash accounts, (2) cash equivalents, consisting of money market accounts, and (3) mutual funds. The use of these assets is restricted or limited under terms of certain agreements or by the designation of the Community's Board of Directors. Money market funds and mutual funds are carried at fair value in the balance sheets. Investment income, including unrealized and realized gains, are included in excess revenues over expenses. Amounts required for current liabilities are classified as current assets.

Accounts receivable

Accounts receivable are carried at their original billed amounts. The Community has experienced few uncollectible accounts in the past as any past due receivables can be applied against refunds due to the resident from their initial investment in the Community.

Accounts receivable are considered past due if any portion of the receivable balance is outstanding for more than 60 days. Interest is charged on accounts receivable outstanding for more than 90 days and is recognized as it is charged.

Entrance fees receivable

Entrance fees receivable consist of short-term promissory notes from current residents related to the payment of the final installment of their entrance deposit. If the resident pays the note on or before the agreed upon due date, no interest is charged.

Property and equipment

Property and equipment, including construction in progress, is stated at cost less accumulated depreciation. Donated property is initially recorded at its estimated fair value at the date of receipt, which is then treated as cost. Depreciation is computed on the straight-line method based on the following estimated useful service lives:

Buildings25 - 40 yearsLand improvements20 yearsEquipment, furniture and fixtures5 - 10 yearsVehicles5 years

The Community assesses long-lived assets for impairment when events or circumstances exist that indicate the carrying amount of these assets may not be recoverable.

Deferred revenue from entrance fees

A residency agreement is required of all residents. The Community has historically provided two alternative residency agreements: traditional or return-of-capital plans. The traditional contract includes contract terms that 2 percent of contract total becomes nonrefundable per month for the first 50 months and thereafter 100 percent is nonrefundable. The Community currently offers either 90 percent or 50 percent return-of-capital plans. Each agreement provides for payment of an advance (entrance) fee and monthly service fees, each of which are subject to periodic increases. Return-of-capital residency agreements also provide for partial refunds of entrance fees upon termination of the agreement, but only upon re-occupancy of the unit and the collection of a new entrance fee.

Nonrefundable entrance fees are deferred and amortized to income by the straight-line method over the average expected remaining life of each resident beginning on the date of closing and are recalculated annually.

Refundable Entrance fees

Entrance fees payable are refundable advance fees that are recorded at the amount indicated by the contract.

Refundable fees

Refundable entrance fees related to residents who have been permanently assigned at a skilled nursing facility or assisted living facility are classified as noncurrent liabilities due to the indeterminable timing of the ultimate payment.

Obligation to provide future services

The Community annually calculates the present value of the net estimated cost of future services and use of facilities to be provided to current residents and compares that amount to the balance of deferred revenue from advance fees. If the present value of the net cost of future services and use of facilities, discounted at 2.9 percent, exceeds the deferred revenue from advance fees, a liability would be recorded (obligation to provide future services) with a corresponding charge to income. To date, deferred revenue from advance fees has always exceeded the present value of the net estimated cost of future services and use of facilities.

Net Assets

The accompanying financial statements present information regarding the Community's financial position and activities according to two classes of net assets: net assets without donor restrictions and net assets with donor

restrictions. Net assets, revenues, gains and losses are classified based on the existence or absence of donor-imposed restrictions. Accordingly, net assets and changes therein are classified as follows:

Net Assets without Donor Restrictions – Net assets available for use in general operations and not subject to donor-imposed stipulations.

Net Assets with Donor Restrictions – Net assets subject to donor imposed restrictions. Some donor imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Other donor-imposed restrictions are perpetual in nature, where the donor stipulates that resources be maintained in perpetuity. When a donor restriction expires, through the conclusion of a stipulated time restriction or accomplishment of a purpose restriction, net assets with donor restrictions are reclassified to net assets without donor restrictions. The Community had no net assets with donor restrictions at December 31, 2018 and 2017.

Resident services revenue

Resident services revenue is recorded at established rates monthly. Resident services revenue includes health care revenue for residents under residency agreements executed prior to January 1, 2001, consisting of monthly fees for persons permanently assigned to a nearby unrelated health center and charges for supplies and meals. The monthly fees for first persons permanently assigned to the health center are generally the same as for residents of the one bedroom traditional living unit. The monthly fees for second persons assigned to the health center are the same as second person fees for all other residents. All residency agreements executed after December 31, 2000, set health center fees equal to 75 percent of the nearby, unrelated nursing facility's stated per diem rate. Assisted living care residents pay 75 percent of the stated per diem of a nearby unrelated assisted living facility. The costs to the Community of the residents assigned to the health center or assisted living facility are included in resident care expenses.

Advertising expenses

All advertising expenses other than qualifying direct-response advertising costs associated with the initial occupancy of units are expensed in the year in which they are incurred. Advertising expenses were approximately \$439,000 and \$397,000 in 2018 and 2017, respectively.

Excess of revenues over expenses

The statements of operations and changes in net assets (deficiency) include excess of revenues over expenses. Changes in unrestricted net assets, which are excluded from excess of revenues over expenses, consistent with industry practice, would include unrealized gains and losses on investments other than trading securities, net assets released from restriction for purchase of property and equipment, and contributions of long-lived assets (including assets acquired using contributions which by donor restriction were to be used for the purposes of acquiring such assets).

Income taxes

The Community has been recognized by the Internal Revenue Service as a not-for-profit corporation as described in Section 501 (c)(3) of the Internal Revenue Code (IRC) and is exempt from federal income taxes pursuant to Section 501(a) of the IRC. Similar provisions apply to state income taxes in the North Carolina law. In the opinion of management, the Community has no uncertain tax positions.

New Accounting Pronouncements

During the year ended December 31, 2018, the Community adopted Accounting Standard Update ("ASU") 2016-14, Not-for-Profit Entities (Topic 958): Presentation of Financial Statements of Not-for-Profit Entities. This accounting standard is intended to improve the net asset classification requirements and the information presented in the financial statements and notes about a not-for-profit entity's liquidity, financial performance, and cash flows. The 2017 financial statements have been adjusted to reflect retrospective application of the new accounting guidance, except for the disclosures around liquidity and availability of resources and analysis of

expenses by functional and natural categories. These disclosures have been presented for 2018 only as allowed by ASU 2016-14. The retrospective application resulted in unrestricted net assets of \$241,352, being reported as net assets without donor restrictions as of December 31, 2017.

Recently issued accounting standards - Revenue from Contracts with Customers:

In May 2014, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) 2014-09, "Revenue from Contracts with Customers (Topic 606)". The core principle of this standard is that an entity should recognize revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. This guidance also requires enhanced disclosures regarding the nature, amount, timing and uncertainty of revenue and cash flows arising from an entity's contracts with customers. The FASB issued four additional standards that amended and/or clarified certain guidance and provisions in ASU 2014-09, all of which are effective January 1, 2019 for the Company. The Company is currently evaluating the impact on its financial statements upon the adoption of these new standards.

Subsequent events

The Community has evaluated its subsequent events (events occurring after December 31, 2018), through May 6, 2019, which represents the date the financial statements were available to be issued.

2. Fair Value Measurements

Under U.S GAAP, fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. In determining fair value, the Community uses various methods including market, income and cost approaches. Based on these approaches, the Community often utilizes certain assumptions that market participants would use in pricing the asset or liability, including assumptions about risk and or the risks inherent in the inputs to the valuation technique. These inputs can be readily observable, market corroborated, or generally unobservable inputs. The Community utilizes valuation techniques that maximize the use of observable inputs and minimize the use of unobservable inputs. Based on the observability of the inputs used in the valuation techniques the Community is required to provide the following information according to the fair value hierarchy. The fair value hierarchy ranks the quality and reliability of the information used to determine fair values. Financial assets and liabilities carried at fair value will be classified and disclosed in one of the following three categories:

- **Level 1:** Quoted prices for identical assets and liabilities traded in active exchange markets, such as the New York Stock Exchange.
- **Level 2:** Observable inputs other than Level 1 including quoted prices for similar assets or liabilities, quoted prices in less active markets, or other observable inputs that can be corroborated by observable market data. Level 2 also includes derivative contracts whose value is determined using a pricing model with observable market inputs or can be derived principally from or corroborated by observable market data.
- **Level 3:** Unobservable inputs supported by little or no market activity for financial instruments whose value is determined using pricing models, discounted cash flow methodologies, or similar techniques, as well as instruments for which the determination of fair value requires significant management judgment or estimation; also includes observable inputs for nonbinding single dealer quotes not corroborated by observable market data.

While the Community believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different estimate of fair value at the reporting date.

During the years ended December 31, 2018 and 2017, there were no changes to the Community's valuation techniques that had, or are expected to have, a material impact on its financial position or results of operations.

The following is a description of the valuation methodologies used for instruments measured at fair value:

Money Market Funds

Money market funds are public investment vehicles for which quoted prices are available and whose amounts are based on transacted values.

Mutual funds

The fair value is the market value based on quoted market prices.

At December 31, 2018 the Community had \$131,360 and \$8,194,598 in money market funds and mutual funds, respectively. At December 31, 2017 the Community had \$631,819 and 7,488,110 in money market funds and mutual funds, respectively. All investments at December 31, 2018 and 2017 were classified as level 1 investments.

3. Assets Limited as to Use

The components of assets limited as to use consist of the following:

| | | 2018 | | 2017 |
|--|----|-----------|---------|-----------|
| Current portion: | · | | · | _ |
| Deposits and advanced payments | \$ | 362,968 | \$ | 392,016 |
| Resident funds | | 57,340 | | 134,700 |
| By Board for debt repayment | | 381,160 | | 369,529 |
| | | 801,468 | <u></u> | 896,245 |
| Noncurrent portion: | | | | |
| Resident funds | | 70,353 | | - |
| Under regulatory requirement, operating reserve (Note 7) | | 3,397,100 | | 3,394,281 |
| By Board for future asset replacement | | 2,154,284 | | 2,098,082 |
| By Board for return of capital | | 1,973,106 | | 1,731,321 |
| , | | 7,594,843 | | 7,223,684 |
| | \$ | 8.396.311 | \$ | 8,119,929 |

In 2017, the Board designated amounts to fund current maturities of long term debt, to fund one year of depreciation based on immediate capital expenditure needs, and 50% of the refundable fee balance for residents permanently assigned to a long term care facility. These amounts may be invested in investment accounts and other cash and cash equivalent accounts. The Board may modify its policy for designated amounts from time to time.

The Community invests in various investment securities. Investment securities are exposed to various risks such as interest rate, market, and credit risks. Due to the level of risk associated with certain investment securities, it is at least reasonably possible that changes in the value of investment securities will occur in the near term and that such changes could affect the amounts reported in the balance sheet.

A summary of net investment income for the years ended December 31 follows:

| | | 2017 | |
|--|-----------|---------------------------------|-------------------------------------|
| Interest income Net realized gains Net unrealized gains (losses) | \$ | 210,860 160,088 (729,000) | \$ 156,030 232,767 297,762 |
| Net investment income (loss) | <u>\$</u> | (358,052) | \$ 686,559 |

4. Property and Equipment

Property and equipment consist of the following at December 31:

| | 2018 | | 2017 |
|-------------------------------|---------------------|-------------|------------|
| Land | \$ 503,93 | 5 \$ | 503,935 |
| Land improvements | 1,766,30 | 0 | 1,607,334 |
| Buildings | 62,693,72 | 0 | 60,958,221 |
| Fixed and movable equipment | 2,219,17 | 2 | 2,191,977 |
| Furniture and fixtures | 1,679,26 | 7 | 1,645,353 |
| Vehicles | 415,93 | <u> 1</u> | 409,931 |
| | 69,278,32 | 5 | 67,316,751 |
| Less accumulated depreciation | <u>27,572,41</u> | <u> </u> | 25,412,121 |
| | 41,705,91 | 5 | 41,904,630 |
| Construction-in-progress | 143,89 | <u>3</u> _ | 155,646 |
| Total property and equipment | <u>\$ 41,849,80</u> | <u>8</u> \$ | 42,060,276 |

5. Debt

Long-term debt at December 31, 2018 and 2017, consist of the following:

| | 2018 | _ | 2017 |
|--|---------------------------|----|-----------------------|
| Note payable to bank at 3.09%, due in 83 monthly installments including interest beginning September 5, 2017, and consecutive interest payments beginning September 5, 2013, due August 2023, collateralized by real estate. | \$ 8,336,617 | \$ | 8,585,133 |
| Note payable to bank at 1.10% above one-month LIBOR, not to exceed 5.99% (3.44% at December 31, 2018), due in 83 monthly installments including interest beginning September 5, 2017, and consecutive interest payments beginning September 5, 2013, due | | | |
| August 2023, collateralized by real estate. | 3,937,808 | | 4,060,076 |
| Less current maturities | 12,274,425 381,160 | | 12,645,209 369,529 |
| | \$ 11.893.265 | \$ | 12,275,680 |

The proceeds of the above notes were used to finance the Phase II Facility Expansion, which was completed in January, 2016. The original construction loan agreements provided for two interest only loans during construction.

Plantation Village, Inc. Notes to Financial Statements

The combined balances were limited to 70% of the appraised value of the property collateralized by the loans. One loan was up to \$13,175,000 at the 3.09% fixed rate and the other was up to \$6,000,000 at the LIBOR variable rate shown above.

Aggregate maturities required on long-term debt as of December 31, 2018, are due in future years as follows:

| 2019 2020 2021 2022 2023 | \$ | 381,160 392,124 405,500 418,264 10,677,377 |
|--------------------------------------|--------|--|
| | \$ | 12,274,425 |

The construction loans include certain affirmative covenants regarding financial information provided to the lender bank. The Company was in compliance with all of the covenants as of December 31, 2018.

6. Management Agreement

The Community operates under a management agreement with Life Care Services, LLC ("LCS"). Under this agreement, LCS coordinates the ongoing project management of the Community. In consideration for these services, the Community pays LCS a base monthly management fee and an additional incentive fee based upon achieving prescribed operating criteria. The management fee is subject to annual adjustment for cost of living increases or facility expansion. Management fees, incentive fees and miscellaneous charges under agreements with LCS totaled \$771,308 and \$645,367 for the years ended December 31, 2018 and 2017, respectively. At December 31, 2018 and 2017, \$39,812 and \$85,000, respectively, were included in accounts payable to LCS for various fees and charges under the agreement. The Community renewed their management agreement with LCS for five years beginning January 1, 2017.

7. Regulatory Matters

Continuing care retirement communities located in North Carolina are licensed and monitored by the State Department of Insurance under Article 64 of Chapter 58 of the North Carolina General Statutes. The Commissioner of Insurance has the authority to revoke or restrict the license of, or impose additional requirements on, any continuing care facility under certain circumstances specified in General Statute 58-64-10.

North Carolina General Statute 58-64-33 requires that continuing care retirement communities with occupancy levels in excess of 90 percent maintain an operating reserve equal to 25 percent of total operating costs forecasted for the twelve-month period following the most recent annual statement filed with the Department of Insurance upon approval of the Commissioner, unless otherwise instructed by the Commissioner. Continuing care retirement communities with less than 90 percent occupancy are required to maintain an operating reserve equal to 50 percent of forecasted total operating costs. Total operating costs shall include budgeted operating expenses plus debt service less depreciation and amortization expense and revenue associated with non-contractual expenses. The Community's occupancy was above 90 percent in 2018 and 2017. At December 31, 2018 and 2017, the Board of Directors had specifically designated \$3,397,100 and \$3,394,284, respectively, for the purpose of meeting this requirement (Note 3).

The operating reserve can only be released upon the submittal of a detailed request from the Community and must be approved by the North Carolina Department of Insurance.

8. Retirement Plan

The Community provides a retirement plan under Section 403(b) of the Internal Revenue Code. The Community matches 50 percent of the first 6 percent of employee contributions for a maximum match of 3 percent an employee's annual salary. Employees are eligible to participate in the plan after 90 days of service. An employee is eligible for the employer match after one year of service during which he or she has worked at least 1,000 hours (an average of 20 hours per week) and is at least age 21. Employees are subject to a six year vesting schedule for the Community's contributions. For the years ended December 31, 2018 and 2017, the Community contributed \$19,986 and \$39,224, respectively.

9. Liquidity and Availability

Financial assets available for general expenditures for fiscal 2019, classified as current assets were \$12,329,732 as of December 31, 2018.

The Community operates with a balanced budget and anticipates collecting sufficient revenue to cover general expenditures, debt service and budgeted capital expenditures. The accompanying statement of cash flows on page 4, which identifies sources and uses of cash, indicates net cash provided by operating activities in 2018 and 2017. As explained in Note 3, \$7,524,490 noncurrent assets limited as to use is generally not available due to board designation and regulatory requirements, but could be released to fund operations with appropriate Board and regulatory approval. The Community regularly monitors liquidity required to meet its operating needs and other contractual commitments, while also striving to maximize the investment of its available funds.

10. Hurricane Florence

On September 14, 2018, Hurricane Florence made landfall as a Category 1 hurricane at Wrightsville Beach, North Carolina, which is a barrier island contiguous to Wilmington, North Carolina. The winds and heavy rain caused widespread damage at the Community.

Total hurricane expense of \$2,848,794 is included in the Statement of Operations and Changes in Net Assets (Deficiency) for the year ended December 31, 2018 which are the incurred costs of repairs resulting from Hurricane Florence. Evaluation of hurricane repairs are in process and are being prioritized based on available funds and urgency. The final amount of hurricane loss cannot be estimated at this time since definite plans and commitments have not been made.

Management anticipates that the hurricane related expenditures will be reimbursed by insurance proceeds subject to deductibles and limits of the policies. However, since the final amounts to be realized from insurance cannot be determined with certainty until collected, such proceeds are not recorded until collected. At December 31, 2018, the Community has recognized \$2,153,982 in insurance proceeds in the Statement of Operations and Changes in Net Assets (Deficiency) of which \$1,453,634 was a receivable on the Balance Sheets at year end, but subsequently collected.

Although the Community's operations and cash flows were impacted by the storm, in the opinion of management, there will be no permanent long-term effect on the operations of the Community.

11. Schedule of Expenses by Natural Category and Function

The costs of providing the Community's program and other activities have been summarized on a functional basis below. Expenses that can be identified with a specific program or support service are charged directly to the program or support service. Costs common to multiple functions have been allocated using an objective basis, such as time spent, salaries, square feet, and other basis.

| | | Expenses for | year ended Dece | mber 31, 2018 |
|----------------------------|-----------------|----------------------|-----------------------|----------------------|
| | Health Care | Resident | General & | _ |
| | <u>Services</u> | <u>Services</u> | <u>Administration</u> | Total |
| Salaries and benefits | \$ 829,831 | \$ 2,466,830 | \$ 639,955 | \$ 3,936,616 |
| Dietary | - | 732,003 | - | 732,003 |
| Housekeeping | - | 33,782 | - | 33,782 |
| Plant facility costs | - | 775,309 | - | 775,309 |
| Supplies | 7,826 | 325,506 | 32,843 | 366,175 |
| Utilities | - | 552,365 | - | 552,365 |
| General and administrative | 3,381,850 | 575,626 | 1,889,613 | 5,847,089 |
| Hurricane loss | - | 2,848,794 | - | 2,848,794 |
| Depreciation | 3,421 | 2,117,400 | 33,463 | 2,154,284 |
| Interest | - | _ | 387,632 | 387,632 |
| Total operating expenses | \$ 4,222,928 | <u>\$ 10,427,615</u> | \$ 2,983,506 | <u>\$ 17,634,049</u> |

General and administrative expense include those costs that are not directly identifiable with any specific program, but which provide for all the overall support of the Community. General and administrative activities include those that provide governance, oversight, business management, financial recordkeeping, budgeting, legal services, human resources management, and similar activities that ensure an adequate working environment and an equitable employment program. Resources expended for fundraising from the general public are not significant.

Exhibit G

Forecasted Financial Statements for Plantation Village, Inc. for the Years Ending December 31, 2019 through 2023

Plantation Village, Inc.

Forecasted Financial Statements

Years Ending December 31, 2019 through 2023



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Independent Accountants' Compilation Report

Board of Directors Plantation Village, Inc. Wilmington, North Carolina

Management is responsible for the accompanying forecast of Plantation Village, Inc., which comprises the forecasted balance sheets as of December 31, 2019 through 2023, and the forecasted statements of operations and changes in net assets, and cash flows for the years then ending, including the related summaries of significant assumptions and accounting policies in accordance with guidelines for the presentation of a forecast established by the American Institute of Certified Public Accountants (AICPA). We have performed the compilation engagement in accordance with Statements on Standards for Accounting and Review Services promulgated by the Accounting and Review Services Committee of the AICPA. We did not examine or review the forecast nor were we required to perform any procedures to verify the accuracy or completeness of the information provided by management. Accordingly, we do not express an opinion, a conclusion, nor provide any form of assurance on this forecast.

There will usually be differences between the forecasted and actual results because events and circumstances frequently do not occur as expected, and those differences may be material. We have no responsibility to update this report for events and circumstances occurring after the date of this report.

Raleigh, North Carolina

Dixon Hughes Goodman LLP

May 28, 2019

| | | 2019 | | 2020 | | 2021 | | 2022 | | 2023 | |
|---|----|--------|----|--------|----|--------|----|--------|----|--------|--|
| ASSETS | | | | | | | | | | | |
| Current assets: | | | | | | | | | | | |
| Cash and cash equivalents | \$ | 9,625 | \$ | 13,456 | \$ | 17,215 | \$ | 21,055 | \$ | 24,981 | |
| Assets limited as to use, current portion | | 749 | | 781 | | 813 | | 852 | | 875 | |
| Accounts receivable | | 375 | | 387 | | 400 | | 413 | | 426 | |
| Entrance fees receivable | | 643 | | 663 | | 682 | | 703 | | 724 | |
| Prepaid expenses | | 429 | | 447 | | 462 | | 478 | | 494 | |
| Total current assets | | 11,821 | | 15,734 | | 19,572 | | 23,501 | | 27,500 | |
| Assets limited as to use: | | | | | | | | | | | |
| Operating reserve | | 3,502 | | 3,621 | | 3,743 | | 3,871 | | 4,082 | |
| Other assets limited as to use | | 7,659 | | 7,471 | | 7,438 | | 7,405 | | 7,307 | |
| Assets limited as to use, | | | | | | | | | | | |
| noncurrent portion | | 11,161 | | 11,092 | | 11,181 | | 11,276 | | 11,389 | |
| Property and equipment, net | | 41,176 | | 40,668 | | 40,253 | | 39,938 | | 39,724 | |
| Total assets | \$ | 64,158 | \$ | 67,494 | \$ | 71,006 | \$ | 74,715 | \$ | 78,613 | |
| LIABILITIES AND NET ASSETS Current liabilities: | | | | | | | | | | | |
| Accounts payable and accrued expenses | \$ | 1,336 | \$ | 1,393 | \$ | 1,440 | \$ | 1,490 | \$ | 1,540 | |
| Deposits on unoccupied units | | 358 | · | 376 | | 396 | | 417 | | 438 | |
| Long-term debt, current maturities | | 391 | | 405 | | 417 | | 435 | | 437 | |
| Total current liabilities | | 2,085 | | 2,174 | | 2,253 | | 2,342 | | 2,415 | |
| Refundable fees | | 4,513 | | 4,621 | | 4,736 | | 4,856 | | 4,983 | |
| Refundable entrance fees | | 29,829 | | 30,544 | | 31,301 | | 32,099 | | 32,939 | |
| Long-term debt, less current maturities | | 11,504 | | 11,099 | | 10,682 | | 10,247 | | 9,810 | |
| Deferred revenue from entrance fees | | 12,964 | | 13,641 | | 14,354 | | 15,105 | | 15,894 | |
| Total liabilities | | 60,895 | | 62,079 | | 63,326 | | 64,649 | | 66,041 | |
| Net assets | | | | | | | | | | | |
| Net assets without donor restriction | | 3,263 | | 5,415 | | 7,680 | | 10,066 | | 12,572 | |
| Total liabilities and net assets | \$ | 64,158 | \$ | 67,494 | \$ | 71,006 | \$ | 74,715 | \$ | 78,613 | |

Plantation Village, Inc. Forecasted Statements of Operations and Changes in Net Assets Years Ending December 31, 2019 through 2023 (dollars in thousands)

| | | 2019 2020 2021 | | 2021 2022 | | | 2023 | | | |
|--|----|----------------|----|-----------|----|--------|------|--------|----|--------|
| Revenue, gains and other support: | | | | | | | | | | |
| Resident services | \$ | 14,354 | \$ | 14,821 | \$ | 15,306 | \$ | 15,807 | \$ | 16,324 |
| Amortization of entrance fees | | 2,041 | | 2,072 | | 2,103 | | 2,134 | | 2,166 |
| Other operating revenue | | 1,442 | | 813 | | 824 | | 835 | | 847 |
| Investment income | | 120 | | 134 | | 135 | | 137 | | 138 |
| Total revenues, gains and | | | | | | | | | | |
| other support | | 17,957 | | 17,840 | | 18,368 | | 18,913 | | 19,475 |
| Operating expenses: | | | | | | | | | | |
| Resident care | | 4,769 | | 4,989 | | 5,201 | | 5,423 | | 5,654 |
| Dietary | | 2,135 | | 2,223 | | 2,294 | | 2,368 | | 2,443 |
| Housekeeping | | 805 | | 843 | | 871 | | 901 | | 931 |
| Plant facility costs | | 2,008 | | 2,078 | | 2,142 | | 2,208 | | 2,277 |
| General and administrative | | 2,973 | | 3,114 | | 3,215 | | 3,311 | | 3,416 |
| Depreciation | | 2,191 | | 2,071 | | 2,024 | | 1,972 | | 1,921 |
| Interest | | 381 | | 370 | | 356 | | 344 | | 327 |
| Total operating expenses | | 15,262 | | 15,688 | | 16,103 | | 16,527 | | 16,969 |
| Excess of revenues over expenses | | 2,695 | | 2,152 | | 2,265 | | 2,386 | - | 2,506 |
| Net assets without donor restrictions, | | | | | | | | | | |
| beginning of year | | 568 | | 3,263 | | 5,415 | | 7,680 | | 10,066 |
| Net assets net assets without | _ | | _ | | _ | | _ | | | |
| donor restrictions, end of year | \$ | 3,263 | \$ | 5,415 | \$ | 7,680 | \$ | 10,066 | \$ | 12,572 |

| | 2019 | | 2020 | | 2021 2022 | | 2021 | | 2022 | | 2022 | | 2023 |
|---|------|---------|--------------|----|-----------|----|---------|----|---------|--|------|--|------|
| Cash flows from operating activities: | | | | | | | | | | | | | |
| Excess of revenues over expenses | \$ | 2,695 | \$ 2,152 | \$ | 2,265 | \$ | 2,386 | \$ | 2,506 | | | | |
| Adjustments to reconcile change in net assets | | | | | | | | | | | | | |
| to net cash provided by operating activities: | | | | | | | | | | | | | |
| Depreciation | | 2,191 | 2,071 | | 2,024 | | 1,972 | | 1,921 | | | | |
| Proceeds from non-refundable entrance fees | | | | | | | | | | | | | |
| and deposits | | 1,768 | 1,992 | | 2,018 | | 2,045 | | 2,073 | | | | |
| Amortization of entrance fees | | (2,041) | (2,072) | | (2,103) | | (2,134) | | (2,166) | | | | |
| Changes in assets and liabilities: | | | | | | | | | | | | | |
| Receivables and other assets | | 710 | (168) | | (169) | | (177) | | (182) | | | | |
| Accounts payable and accrued expenses | | (1,530) | 75 | | 67 | | 70 | | 72 | | | | |
| Net cash provided by operating activities | | 3,793 | 4,050 | | 4,102 | | 4,162 | | 4,224 | | | | |
| Cash flows from investing activities: | | | | | | | | | | | | | |
| Purchases of property and equipment | | (1,516) | (1,563) | | (1,610) | | (1,657) | | (1,708) | | | | |
| Net changes in assets limited as to use | | 3,878 | 155 | | 2 | | (6) | | (4) | | | | |
| Net cash provided by (used in) investing activities | | 2,362 | (1,408) | | (1,608) | | (1,663) | | (1,712) | | | | |
| Cash flows from financing activities: | | | | | | | | | | | | | |
| Proceeds from refundable entrance fees | | 4,091 | 4,193 | | 4,298 | | 4,405 | | 4,517 | | | | |
| Refunds of entrance fees | | (1,939) | (2,613) | | (2,628) | | (2,647) | | (2,668) | | | | |
| Payments on long-term debt | | (380) | (391) | | (405) | | (417) | | (435) | | | | |
| Net cash provided by financing activities | | 1,772 | 1,189 | | 1,265 | | 1,341 | | 1,414 | | | | |
| Net change in cash and cash equivalents | | 7,927 | 3,831 | | 3,759 | | 3,840 | | 3,926 | | | | |
| Cash and cash equivalents, beginning of year | | 1,698 | 9,625 | | 13,456 | | 17,215 | | 21,055 | | | | |
| Cash and cash equivalents, end of year | \$ | 9,625 | \$ 13,456 | \$ | 17,215 | \$ | 21,055 | \$ | 24,981 | | | | |

Summary of Significant Forecast Assumptions and Accounting Policies

1. Nature of Business and Significant Accounting Policies

Plantation Village, Inc. (the Community) is a not-for-profit organization which principally provides housing, health care and other related services to residents through the operation of a continuing care retirement community in Wilmington, North Carolina containing 273 independent living units, of which 116 are villas, duplexes and cottages.

The Community is exempt from federal and state income taxes under Section 501 (c)(3) of the Internal Revenue Code and similar provisions in the North Carolina law.

This financial forecast is prepared to meet the requirements under North Carolina General Statute Chapter 58, Article 64, *Continuing Care Retirement Communities*.

This financial forecast presents, to the best of management's knowledge and belief, the Community's expected balance sheets and related statements of operations and changes in net assets and cash flows for the forecast period. Accordingly, the forecast reflects management's judgment of the expected conditions and its expected course of actions as of the date of this forecast. The financial forecast is based on management's assumptions concerning future events and circumstances. The assumptions disclosed herein are those which management believes are significant to the forecast or are key factors upon which the financial results of the Community depend.

There will usually be differences between forecasted and actual results, because events and circumstances frequently do not occur as expected, and those differences may be material. Management does not intend to revise this forecast to reflect changes in present circumstances or the occurrence of unanticipated events.

A summary of significant accounting policies follows:

Cash and cash equivalents

For purposes of reporting cash flows, cash and cash equivalents include all highly liquid debt instruments and time deposits, other than those limited as to use, with an acquisition maturity of less than three months.

Operating reserve and assets limited as to use

The operating reserve and assets limited as to use consist of cash and cash equivalents, and short-term and long-term investments carried at fair value, whose use is limited under statutory, contractual or board requirements.

Property and equipment

Property and equipment are carried at cost less accumulated depreciation and are being depreciated by the straight-line method over the following estimated service lives:

Buildings25 - 40 yearsLand improvements20 yearsEquipment, furniture and fixtures5 - 10 yearsVehicles5 years

The Community assesses long-lived assets for impairment whenever events or circumstances exist that indicate the carrying amount of the assets may not be recoverable. Construction in progress is not depreciated until the assets are placed into service.

Refundable fees

Refundable entrance fees related to residents who have been permanently assigned at a skilled nursing facility or assisted living facility are classified as noncurrent liabilities due to the indeterminable timing of the ultimate payment.

Deferred revenue from entrance fees

A residency agreement is required of all residents. The Community has historically provided two alternative residency agreements; the return-of-capital and traditional plans. Under the traditional contract, 2 percent of the contract total becomes nonrefundable per month for the first 50 months, and thereafter 100 percent is nonrefundable. The Community currently offers either 90 percent or 50 percent return-of-capital plans. Each agreement provides for payment of advance (entrance) fees and monthly service fees, each of which are subject to periodic increases. Return of capital residency agreements also provide for partial refunds of entrance fees upon termination of the agreement, but only upon re-occupancy of the unit and the collection of a new advance fee.

Nonrefundable entrance fees are deferred and amortized to income by the straight-line method over the average expected remaining life of each resident beginning on the date of closing and are recalculated annually.

Refundable Entrance fees

Entrance fees payable are refundable advance fees that are recorded at the amount indicated by the contract.

Obligation to provide future services

The Community annually calculates the present value of the net estimated cost of future services and use of facilities to be provided to current residents and compares that amount to the balance of deferred revenue from entrance fees. If the present value of the net cost of future services and use of facilities, discounted at 5.0 percent, exceeds the deferred revenue from entrance fees, a liability would be recorded (obligation to provide future services) with a corresponding charge to income. Historically, deferred revenue from entrance fees has always exceeded the present value of the net estimated cost of future services and use of facilities.

Net Assets

The accompanying financial statements present information regarding the Community's financial position and activities according to two classes of net assets: net assets without donor restrictions and net assets with donor restrictions. Net assets, revenues, gains and losses are classified based on the existence or absence of donor imposed restrictions. Accordingly, net assets and changes therein are classified as follows:

Net Assets without Donor Restrictions – Net assets available for use in general operations and not subject to donor-imposed stipulations.

Net Assets with Donor Restrictions – Net assets subject to donor imposed restrictions. Some donor imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Other donor-imposed restrictions are perpetual in nature, where the donor stipulates that resources be maintained in perpetuity. When a donor restriction expires, through the conclusion of a stipulated time restriction or accomplishment of a purpose restriction, net assets with donor restrictions are reclassified to net assets without donor restrictions. The Community has no net assets with donor restrictions.

Resident service fees revenue

Resident service fees are recorded at established rates monthly. Resident services revenue includes health care revenue for residents under residency agreements executed prior to January 1, 2001, consisting of monthly fees for persons permanently assigned to a nearby unrelated health center and charges for supplies and meals. The monthly fees for first persons permanently assigned to the health center are generally the same as for residents of the one bedroom traditional living unit. The monthly fees for second persons assigned to the health center are the same as second person fees for all other residents. All residency agreements executed after December 31, 2000, set health center fees equal to 75 percent of the nearby, unrelated nursing facility's stated per diem rate. Assisted living care residents pay 75 percent of the stated per diem of a nearby unrelated assisted living facility. The costs to the Community of the residents assigned to the health center or assisted living facility are included in resident care expenses.

Pending Accounting Pronouncement - The Financial Accounting Standards Board issued Accounting Standards Update No. 2014-09 ("ASU No. 2014-09"), Revenue from Contracts with Customers, which establishes principles for recognizing revenue upon the transfer of promised goods or services to customers, in an amount that reflects the expected consideration received in exchange for those goods or services. ASU No. 2014-09 is effective for fiscal years beginning after December 15, 2018, and interim periods within annual periods beginning after December 15, 2019. For purposes of the forecast, the Company has not implemented ASU No. 2014-09.

2. Summary of Significant Forecasted Balance Sheet Assumptions

Cash and cash equivalents

The forecasted balances of cash and cash equivalents result from the application of all other assumptions.

Assets limited as to use, current

Current portion of forecasted assets limited as to use is based on the forecasted changes in "deposits on unoccupied units" plus wait list deposits and current maturities on long term debt.

Other current assets

Other current assets are expected to increase at an average annual rate of 4.0 percent for 2019 through 2023.

Assets limited as to use, noncurrent

Noncurrent portion of forecasted assets limited as to use is based on the forecasted changes in the Board designated future asset replacement reserve which is one year of depreciation based on immediate capital expenditure needs, 50% of the refundable fee balance for residents permanently assigned to a long-term care facility, and the operating reserve.

Operating reserve

The operating reserve includes amounts set aside to meet the operating reserve requirements of North Carolina General Statute Chapter 58, Article 64. Note 4 shows that the Community forecasts sufficient funds to meet this requirement.

Property and equipment

Property and equipment additions and replacements have been estimated by management.

Accounts payable and accrued expenses

Accounts payable and accrued expenses are expected to increase at an average annual rate of 4.0 percent for 2019 through 2023.

Deposits on unoccupied units

The amounts of deposits are forecasted to increase an average of 5.0 percent from 2019 to 2023.

Deferred revenue from entrance fees and refundable entrance fees

Forecasted annual resident entry fees are based on estimated average unit prices times an actuarial projected number of units released coupled with an average 5.0 percent increase in average entry fee for the years 2019 through 2023. Forecasted refunds are based on actuarial estimates of the number of refunds times the estimated average refund potential.

Debt

Plantation Village funded an expansion through construction loan agreements executed in July of 2013 in the amounts of up to \$13,175,000 and up to \$6,000,000, collateralized by property. The construction loan agreement in the amount of up to \$13,175,000 has a fixed rate of 3.09 percent. The construction loan agreement in the amount of up to \$6,000,000 has a variable rate equal to 1.10 percentage points above the one-month LIBOR rate, but not more than 5.99 percent. The combined loan balance is limited to 70 percent of the appraised value of the collateral that will secure the loans.

Monthly payments of principal and interest will be calculated on the basis of the loan balances as of the regular payment commencement date, amortized over 25 years, with a balloon payment due August 5, 2023. Management plans to refinance the existing debt before the balloon payment is due to extended the maturity date.

Proceeds from refundable and non-refundable entrance fees and deposits

Attrition income and the components thereof have therefore been assumed to be as follows:

| <u>Year</u> | Total Entrance Fees <u>Received</u> | Refunds <u>Made</u> | Net Cash from Entrance <u>Fees</u> | Net Attrition Income | |
|-------------|---|------------------------|--|----------------------------|--|
| 2019 | \$ 5,859 | \$ (1,939) | \$ 3,920 | \$ 3,920 | |
| 2020 | 6,185 | (2,613) | 3,572 | 3,572 | |
| 2021 | 6,316 | (2,628) | 3,688 | 3,688 | |
| 2022 | 6,450 | (2,647) | 3,803 | 3,803 | |
| 2023 | 6,590 | (2,668) | 3,922 | 3,922 | |

3. Income and Expense Assumptions

Occupancy

Management expects that the Community will have an average of 231 units occupied during 2019 through 2023, an occupancy rate of approximately 93.8 percent. Management expects that 30.3 percent of the units will have a second occupant during 2019 thru 2023. The average number of health care patients is expected to be 18 during 2019 to 2023. The average number of assisted living patients is expected to be 23 during 2019 to 2023.

Resident service fees

For apartments, first person fees established for 2019 are expected to average \$3,663 per month and second person fees are expected to be \$1,409 per month. These fees are expected to increase at an average annual rate of 3.0 percent through 2023.

Health care revenue for residents under residency agreements executed prior to January 1, 2001, consists of monthly fees for persons permanently assigned to the health center and charges for supplies and meals. The monthly fees for first persons permanently assigned to the health center are generally the same as for residents of the one-bedroom traditional living unit. The monthly fees for second persons assigned to the health center are the same as second person fees for all other residents. Residency agreements executed from January 1, 2001, through December 31, 2008, set health center fees equal to 65 percent of the nursing facility's stated per diem rate. All residency agreements executed after December 31, 2008, set health center fees equal to 75 percent of the nursing facility's stated per diem rate.

Assisted living care residents pay 75 percent of the stated per diem of the assisted living facility.

Amortization of entrance fees

Nonrefundable entrance fees are amortized to income by the straight-line method over the average expected remaining life of each resident beginning on the date of closing.

Investment income

It has been assumed that cash and cash equivalents, operating reserve and assets limited as to use will earn average interest of 3.7 percent during the forecast period.

Expenses

The 2019 expenses, which include resident care, dietary, housekeeping, plant facility costs and general and administrative expenses are forecasted based on the 2019 budget. These expenses are forecasted to increase 2.7 percent in years 2019 through 2023.

Depreciation

Depreciation expense is based upon management's estimate for each year.

4. Regulatory Matters

The Community is required to comply with certain North Carolina statutes with respect to operating reserve requirements. This forecast assumes occupancy of independent living units to exceed 90 percent occupied as calculated by Department of Insurance, thus 25 percent of the adjusted operating expense base is assumed (otherwise a 50 percent requirement is imposed). The following schedule shows the computation of the estimated escrow and reserve requirements and the forecasted status of the Community with respect to those requirements during the forecast period.

Calculation of cash over escrow and reserve requirement based on operating expenses projected for the following year:

| , | 2019 | 2020 | 2021 | 2022 | 2023 |
|--|---------------------|---------------------|---------------------|---------------------|---------------------|
| Operating expense base: (Excluding depreciation; including debt service) Reserve percentage | \$ 14,008 25% | \$ 14,484 25% | \$ 14,972 25% | \$ 15,483 25% | \$ 16,328 25% |
| Calculated operating reserve requirement per statute | 3,502 | 3,621 | 3,743 | 3,871 | 4,082 |

5. Sensitivity of the Financial Forecasts to a Change in a Critical Variable

Change in occupancy percentage

The forecasted occupancy percentages represent management's expectations about the forecast period. The following table shows the forecasted change in revenue, gains and other support and net cash provided by operating activities if the occupancy percentage is less than forecasted.

Sensitivity of forecasted revenue, gains and other support, and net cash provided by operating activities to occupancy percentage:

| | Forecasted Revenue, Gains and Other Support | | Forecasted Cash Flows From Operating Activities | | | |
|------|---|--|---|--|--|--|
| Year | With Assumptions Disclosed in Note 3 | Assuming 5% Lower Occupancy in all Levels of Care | With Assumptions Disclosed in Note 3 | Assuming 5% Lower Occupancy in all Levels of Care | | |
| 2019 | \$ 17,957 | \$ 17,059 | \$ 3,793 | \$ 3,603 | | |
| 2020 | 17,840 | 16,948 | 4,050 | 3,848 | | |
| 2021 | 18,368 | 17,450 | 4,102 | 3,897 | | |
| 2022 | 18,913 | 17,967 | 4,162 | 3,954 | | |
| 2023 | 19,475 | 18,501 | 4,224 | 4,013 | | |

Exhibit H Charges for Additional Services

Cost of a **Resident** Meal: Cost of a **Guest** Meal:

Breakfast \$7.00 Breakfast \$8.00

Lunch/Dinner \$7.00 Lunch/Dinner \$16.00

Children's Menu \$7.50

One meal consists of one of each: Soup, Salad, Entree, Dessert, Beverage. There is a charge for any additional items; please see your server for details.

Alcoholic Beverages

| Beer - Bottled/Draft | I \$3.00 | | | |
|----------------------|---------------------|------------------|--|--|
| | | | | |
| Wine-House | \$4.00 <i>I</i> 6oz | \$6.00/long pour | | |
| Wine - Premium | \$5.00 / 6oz | \$7.00/long pour | | |
| | | | | |
| Tier 1 Liquor | Tier 2 Liquor | Tier 3 Liquor | | |
| \$4.00 | \$5.50 | \$6.50 | | |

Miscellaneous Charges

| Brown Bread | \$4.00 |
|-----------------------|---------|
| Mini Brown Bread | \$2.00 |
| Cookies | \$0.50 |
| Birthday Cake (Round) | \$15.00 |
| Yi Sheet Cake | \$25.00 |
| Full Sheet Cake | \$35.00 |

Server/Bartender resident requested events: \$18/hour per associate

Work Orders

MAINTENANCE/LANDSCAPING VALET & TRANSPORTATION 910-772-3160

8:30 am & 4:00pm - Monday- Friday

- · Emergencies will take precedence
- If an emergency is encountered after normal business hours please call the Resident Care Center at 772-3124 or Security at 228-4118

Non- Routine Maintenance and <u>Environmental Services:</u> \$18.00 per hour

Keys/ Remote Openers/ Medical Alert

| Keys | Openers | Medical Alert Pendant/Bracelet |
|--------------------|--------------------|--------------------------------|
| Front Door - \$150 | Gate - \$50 | \$150 |
| Mail Box - \$10 | Garage Door - \$70 | |

Plantation Village Home Care-Services

Mileage Costs

Mileage (Federal Rate)

\$0.535/ mile

Billable Nursing Assistant Time

Weekda

Weekend

CNA: FLATFEE

\$20.50/hour

\$20.50/hour

(Weekend for billing is: 11:01pmFriday- 11pm Sunday)

In the 2016 pricing structure, we have eliminated the weekend premium as well as the premium for fewer than 3 hours. We feel that a flat fee will make the home care pricing much easier to understand.

Skilled Nursing Fees:

In the 2016 pricing structure, we have made the decision to eliminate the charges for Case Management Visits, Medical Management Initial Visits, Nurse Care Plan Visits, and Nurse Return Visits. We hope that the elimination of these fees will lead to more clarity around the home care program.

| Nurse Medication Management with CNA Reminder | | | |
|---|------------------|--|--|
| Box filled every week | \$250.00/month | | |
| Box filled every week with 1/day reminder by CNA | \$300 .00/ month | | |
| Box filled every week with 2/day reminder by CNA | \$350 .00/ month | | |
| Box filled every week with 3/day reminder by CNA | \$400 .00/ month | | |
| Box filled every week with 4/day reminder by CNA | \$450.00/month | | |
| There are no pricing changes to the medication management program at this time. | | | |

Laundry Services

Personal laundry service is available to you for an additional charge. Place the laundry bag outside your front door by 9:30am on the day designated for laundry. Finished laundry will be returned to your door the following day. Laundry bags can be purchased at Wal-Mart, Target, Big Lots, etc.

| Wash & press man's shirt | \$2.25 |
|------------------------------|--------|
| Wash & press blouse | \$2.25 |
| Wash & press slacks/trousers | \$1.75 |
| Wash & press dress | \$2.75 |
| Wash & fold t-shirt | \$0.75 |
| Wash & fold socks | \$0.25 |
| Wash & fold underwear | \$0.50 |
| Press only- pants | \$1.00 |
| Press only-dress | \$1.50 |
| Press only blouse & shirt | \$1.50 |
| Pajamas | \$1.00 |
| Handkerchief | \$0.25 |

Salon 1200:

The salon is located in the Wellness Center and offers a variety of services. **Salon 1200** maintains high standards and retains first class licensed cosmetologist. They also utilize professional salon products and are in compliance with the Board of Cosmetology. Should you need a hair cut or would like to enjoy spa treatments, **please call 772-3122 to schedule an appointment.**

Hours: Wednesday, Thursday, and Friday- 9:00am - 3:00pm

| Men Haircut Cut & Shampoo Package Beard and Neck Trim | \$15.00 \$23.00 \$6.00 | |
|--|--|------------|
| Women Haircut Shampoo, Blow Dry, Style Shampoo, Hair Cut, Style Deep Condition Updo's | \$18.00 \$20.00 \$35.00 \$10.00 \$35.00 | (start at) |
| Chemicals Color Color, Cut, Style Partial Highlights Partial Lowlights, Cut, Style Full Highlights Highlights, Cut, Style Full Highlights and Lowlights Highlights, Lowlights, Cut, Style Permanents | \$50.00 \$62.00 \$50.00 \$65.00 \$65.00 \$72.00 \$72.00 \$85.00 | |
| Waxing Services Eyebrow Shaping Chin or Lip | \$12.00 \$10.00 | |
| Nail Care Manicure Spa Manicure Pedicure Spa Pedicure | \$24.00 \$28.00 \$35.00 \$55.00 | |

Last UpdatedMay 2018

Valet Services:

\$9.00 minimum cost \$18.00 per hour

Transportation Services:

Monday- Friday 6:00am -6:00pm \$7.00 minimum/ \$28.00 per hour

- In- town driving Special arrangements can be made for personal trips. The time charged is calculated from the time of pick up at Plantation Village, to the time of return to Plantation Village; whether accompanied by the resident or not.
- Out-of -town driving This service is limited to trips within 175 miles of Wilmington and subject to limited availability of drivers. Arrangements for drivers for out-of-t own trips or airport drop-offs & pick-ups should be made as soon as possible after you have made reservations or appointments.

Driving after hours & weekends:

Monday- Thursday: 6:00pm to 6:00am

Frida y: 6:00pm- Monday 6:00am

\$56.00 / per hour (2 hour minimum)

Reservation Process:

- Call the Dispatcher (772-3160) between the hours of 8:30am -4:00pm; Monday - Friday. Please give a 48 hour notice when scheduling your appointment.
- Taxi Service Plantation Village has set up accounts with 2 local cab companies; Lett's Taxi Service (343-3335) & Port City Taxi (762-1165). When calling for service, tell them you are a Plantation Village resident & give them your address. Plantation Village is billed for your trip, & you will be billed on your monthly statement. Tipping is allowed.

Emergency transportation - call the Resident Care Center (772-3124)
Activity Transportation - See the Leisure Services Director.

Guest Accommodations

A-208 (studio) - \$90.00/night(unit subject to change)

• 1 Queen bed, 1 Full-size pull out couch, 1 bathroom, full kitchen

8-105 (studio) - \$90.00/ night(unit subject to change)

• 1 Queen bed, 1 Full-size pull out couch, 1 bathroom, full kitchen

(Guest Accommodations have been upgraded with new furnishings)

- Residents may reserve our furnished studio apartment for up to 7 consecutive nights.
- Reservations are to be made in person with the receptionist; and can be made 90 days in advance of desired date. If you or your guests have not filled out the Guest Reservation form, please do so at the receptionist desk.
- A pet is allowed in the guest apartment with a onetime fee of \$50.00.
 Guests must follow our pet policy.

The charges for the guest room will appear on the resident's monthly bill. Guests may check in and pick up the key at the Hospitality Desk from 3:00pm to 4:30pm or in the Resident Care Center if the Hospitality Desk is closed. When departing, return the key to the Hospitality Desk by 11:00am so we can prepare the room for the next guest.

Last Updated September 2016