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NORTH CAROLINA DEPARTMENT OF INSURANCE
RALEIGH, NORTH CAROLINA

STATE OF NORTH CAROLINA
COUNTY OF WAKE

BEFORE THE COMMISSIONER
OF INSURANCE

IN THE MATTER OF THE LICENSURE
OF JOHN LORD
LICENSE NO. 0018742101

VOLUNTARY SETTLEMENT
AGREEMENT

NOW COME, JOHN LORD (hereinafter "Mr. Lord") and the North Carolina Department of Insurance (hereinafter "Department"), and hereby voluntarily and knowingly enter into the following Voluntary Settlement Agreement (hereinafter "this Agreement").

WHEREAS, the Department has the authority and responsibility for enforcement of the insurance laws of this State, and for regulating and licensing insurance agents; and

WHEREAS, Mr. Lord currently holds a non-resident producer's license with authority for Life and Accident & Health or Sickness insurance and a Medicare Supplement Long-Term Care license issued by the Department; and

WHEREAS, North Carolina General Statute § 58-33-32(k) requires producers to report to the Commissioner any administrative action taken against the producer in another state or by another governmental agency in this State, including enforcement actions taken against the producer by the Financial Industry Regulatory Authority (FINRA), within 30 days after the final disposition of the matter; and

WHEREAS, Mr. Lord's application for a producer's license with the South Dakota Department of Insurance was denied effective June 29, 2018 for misstatement and failure to make a required disclosure on his application and past criminal record, which the department deemed to have demonstrated a lack of fitness or trustworthiness on Mr. Lord's part; and

WHEREAS, the North Dakota Department of Insurance issued Mr. Lord's insurance producer's license effective September 17, 2018 on a conditional basis for a period of five years (1825 days) based on past criminal record/history; and

WHEREAS, the Indiana Department of Insurance denied Mr. Lord's application for an insurance producer's license effective November 09, 2018 based on past criminal record/history; and

WHEREAS, the Louisiana Department of Insurance revoked Mr. Lord's insurance producer's license effective January 17, 2019 for failure to make a required disclosure on his application; and

WHEREAS, the Washington Department of Insurance revoked Mr. Lord's producer's license effective May 07, 2019 based on other state's action taken against his license, failure to report such action and failure to respond to department inquiries; and

WHEREAS, the South Dakota Department of Insurance denied Mr. Lord's license application effective June 12, 2019 for misstatement and failure to make a required disclosure on his application and past criminal record, which the department deemed to have demonstrated a lack of fitness or trustworthiness on Mr. Lord's part; and

WHEREAS, the Wyoming Department of Insurance revoked Mr. Lord's license effective October 02, 2019 based on other state action taken against his license, failure to report other state action and failure to respond to department inquiries; and

WHEREAS, Mr. Lord did not report these administrative actions taken by South Dakota (2), North Dakota, Indiana, Louisiana, Washington and Wyoming against his producer's license to this Department within 30 days after the final disposition of the matters as required by North Carolina General Statute § 58-33-32(k), and therefore was in violation thereof; and

WHEREAS, Mr. Lord admits to these violations of North Carolina General Statute § 58-33-32(k); and

WHEREAS, North Carolina General Statute § 58-33-46(a)(2) provides that the Commissioner may place on probation, suspend, revoke, or refuse to issue or renew any license issued under Article 58 of the General Statutes of North Carolina for violating any insurance law of this or any other state, violating any administrative rule, subpoena, or order of the Commissioner or of another state's regulator; and

WHEREAS, Mr. Lord has agreed to settle, compromise, and resolve the matter referenced in this Agreement on behalf of himself, and the Department has agreed not to pursue additional penalties, sanctions, remedies, or restitution based on these matters against Mr. Lord; and


WHEREAS, the parties to this Agreement mutually wish to resolve this matter by consent before the Department initiates an administrative hearing and have reached a mutually agreeable resolution of this matter as set out in this Agreement.


NOW, THEREFORE, in exchange for the consideration and promises and agreements set out herein, Mr. Lord and the Department hereby agree to the following:

1. Immediately upon the signing of this Agreement, Mr. Lord shall pay a civil penalty of **\$700.00** to the Department. The form of payment shall be by certified check, cashier's check or money order. The check or money order for the payment of this civil penalty shall be payable to the "North Carolina Department of Insurance." Mr. Lord shall remit the civil penalty by certified mail, return receipt requested, to the Department along with a copy of this signed Agreement. The civil penalty and the signed Agreement must be received by the Department no later than **March 04, 2020**. The civil penalty shall be subject to disbursement in accordance with the provisions of Article IX, Section 7 of the North Carolina Constitution for the benefit of public schools.

2. This Agreement does not in any way affect the Department's disciplinary power in any future examination of Mr. Lord or in any other complaints involving Mr. Lord.
3. Mr. Lord enters into this Agreement, on behalf of himself, freely and voluntarily and with the knowledge of his right to have an administrative hearing on this matter. Mr. Lord understands he may consult with an attorney prior to entering into this Agreement.
4. The parties to this Agreement agree that this Agreement shall have the full force and effect of an Order of the Commissioner. Mr. Lord understands that N.C.G.S. § 58-33-46(a)(2) provides that a producer's license may be revoked for violating an Order of the Commissioner.
5. This Agreement, when finalized, will be a public record and will **not** be held confidential by the Department. Following the execution of this Agreement, all licenses issued by the Department to Mr. Lord shall reflect that Regulatory Action has been taken against him. The Department is free to disclose the contents of this Agreement with third parties upon request or pursuant to any law or policy providing for such disclosure. The Department routinely provides copies of voluntary settlement agreement to all companies that have appointed the licensee.
6. The parties have read and understand this Agreement and agree to abide by the terms and conditions stated herein.
7. Be aware that if a state or federal regulator other than the N. C. Department of Insurance has issued an occupational or professional license to you, that regulator may require you to report this administrative action to it. The N.C. Department of Insurance cannot give you legal advice as to the specific reporting requirements of other state or federal regulator.

N. C. Department of Insurance


By: John Lord
License No. 0018742101


By: Angela Hatchell
Deputy Commissioner

Date: 2/6/2019

Date: 3/9/20