

**NORTH CAROLINA DEPARTMENT OF INSURANCE**  
**NORTH CAROLINA LIFE AND ANNUITY - DIRECT ANNUITY CONSIDERATIONS BUSINESS**  
**FOR THE YEAR ENDED DECEMBER 31, 2019**

Rank	NAIC Company Code	Company Name	NC Insurer Type	State of Domicile	Direct Annuity Considerations	Market Share %	Cumulative Market Share %
1	65056	Jackson Natl Life Ins Co	Life, Accident, and Health	MI	616,590,916	6.873%	6.873%
2	65676	Lincoln Natl Life Ins Co	Life, Accident, and Health	IN	615,618,430	6.862%	13.736%
3	61689	Athene Ann & Life Co	Life, Accident, and Health	IA	517,437,868	5.768%	19.504%
4	68241	Prudential Ins Co Of Amer	Life, Accident, and Health	NJ	413,325,712	4.607%	24.111%
5	90611	Allianz Life Ins Co Of N Amer	Life, Accident, and Health	MN	343,669,761	3.831%	27.942%
6	91642	Forethought Life Ins Co	Life, Accident, and Health	IN	330,591,025	3.685%	31.627%
7	62944	AXA Equitable Life Ins Co	Life, Accident, and Health	NY	324,087,154	3.613%	35.240%
8	60488	American Gen Life Ins Co	Life, Accident, and Health	TX	296,138,279	3.301%	38.541%
9	69345	Teachers Ins & Ann Assoc Of Amer	Life, Accident, and Health	NY	289,187,155	3.224%	41.765%
10	67466	Pacific Life Ins Co	Life, Accident, and Health	NE	259,967,078	2.898%	44.663%
11	63312	Great Amer Life Ins Co	Life, Accident, and Health	OH	257,263,315	2.868%	47.530%
12	94250	Banner Life Ins Co	Life, Accident, and Health	MD	254,658,503	2.839%	50.369%
13	91596	New York Life Ins & Ann Corp	Life, Accident, and Health	DE	254,021,713	2.832%	53.201%
14	70238	Variable Ann Life Ins Co	Life, Accident, and Health	TX	238,482,730	2.658%	55.859%
15	92657	Nationwide Life & Ann Ins Co	Life, Accident, and Health	OH	228,066,870	2.542%	58.402%
16	61271	Principal Life Ins Co	Life, Accident, and Health	IA	218,612,751	2.437%	60.839%
17	79227	Pruco Life Ins Co	Life, Accident, and Health	AZ	192,516,161	2.146%	62.985%
18	79065	Delaware Life Ins Co	Life, Accident, and Health	DE	183,645,822	2.047%	65.032%
19	86509	Voya Retirement Ins & Ann Co	Life, Accident, and Health	CT	174,720,944	1.948%	66.979%
20	65935	Massachusetts Mut Life Ins Co	Life, Accident, and Health	MA	168,163,098	1.875%	68.854%
21	92738	American Equity Invest Life Ins Co	Life, Accident, and Health	IA	149,182,455	1.663%	70.517%
22	87726	Brighthouse Life Ins Co	Life, Accident, and Health	DE	140,564,368	1.567%	72.084%
23	66869	Nationwide Life Ins Co	Life, Accident, and Health	OH	139,587,505	1.556%	73.640%
24	63274	Fidelity & Guar Life Ins Co	Life, Accident, and Health	IA	129,453,654	1.443%	75.083%
25	68675	Security Benefit Life Ins Co	Life, Accident, and Health	KS	110,406,845	1.231%	76.314%
26	66044	Midland Natl Life Ins Co	Life, Accident, and Health	IA	98,312,520	1.096%	77.409%
27	65005	RiverSource Life Ins Co	Life, Accident, and Health	MN	92,860,505	1.035%	78.445%
28	68322	Great W Life & Ann Ins Co	Life, Accident, and Health	CO	91,248,421	1.017%	79.462%
29	86231	Transamerica Life Ins Co	Life, Accident, and Health	IA	83,693,603	0.933%	80.395%
30	61263	Bankers Life & Cas Co	Life, Accident, and Health	IL	79,747,995	0.889%	81.284%
31	68608	Symetra Life Ins Co	Life, Accident, and Health	IA	75,877,333	0.846%	82.130%
32	92622	Western Southern Life Assur Co	Life, Accident, and Health	OH	74,946,851	0.835%	82.965%
33	66974	North Amer Co Life & Hlth Ins	Life, Accident, and Health	IA	73,467,152	0.819%	83.784%
34	65528	Life Ins Co Of The Southwest	Life, Accident, and Health	TX	72,515,777	0.808%	84.592%
35	67091	Northwestern Mut Life Ins Co	Life, Accident, and Health	WI	68,752,322	0.766%	85.359%
36	68381	Reliance Standard Life Ins Co	Life, Accident, and Health	IL	63,877,633	0.712%	86.071%

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37	56014	Thrivent Financial For Lutherans	Fraternal	WI	60,957,410	0.680%	86.750%
38	57320	Woodmen World Life Ins Soc	Fraternal	NE	60,741,861	0.677%	87.427%
39	13183	Eagle Life Ins Co	Life, Accident, and Health	IA	59,714,976	0.666%	88.093%
40	62952	Equitable Life & Cas Ins Co	Life, Accident, and Health	UT	56,510,283	0.630%	88.723%
41	64238	Guaranty Income Life Ins Co	Life, Accident, and Health	IA	55,569,983	0.619%	89.342%
42	66168	Minnesota Life Ins Co	Life, Accident, and Health	MN	48,005,435	0.535%	89.878%
43	62510	Equitrust Life Ins Co	Life, Accident, and Health	IL	46,406,014	0.517%	90.395%
44	60895	American United Life Ins Co	Life, Accident, and Health	IN	44,717,713	0.498%	90.893%
45	97136	Metropolitan Tower Life Ins Co	Life, Accident, and Health	NE	39,087,057	0.436%	91.329%
46	93696	Fidelity Investments Life Ins Co	Life, Accident, and Health	UT	37,507,150	0.418%	91.747%
47	86126	Members Life Ins Co	Life, Accident, and Health	IA	36,469,760	0.407%	92.154%
48	93432	CM Life Ins Co	Life, Accident, and Health	CT	33,595,713	0.374%	92.528%
49	68136	Protective Life Ins Co	Life, Accident, and Health	TN	30,682,697	0.342%	92.870%
50	65978	Metropolitan Life Ins Co	Life, Accident, and Health	NY	28,777,368	0.321%	93.191%
51	69019	Standard Ins Co	Life, Accident, and Health	OR	28,600,236	0.319%	93.510%
52	86630	Prudential Ann Life Assur Corp	Life, Accident, and Health	AZ	28,088,895	0.313%	93.823%
53	83607	Guggenheim Life & Ann Co	Life, Accident, and Health	DE	25,759,716	0.287%	94.110%
54	64017	Jefferson Natl Life Ins Co	Life, Accident, and Health	TX	25,666,990	0.286%	94.396%
55	69663	USAA Life Ins Co	Life, Accident, and Health	TX	23,944,237	0.267%	94.663%
56	64513	Horace Mann Life Ins Co	Life, Accident, and Health	IL	23,892,385	0.266%	94.929%
57	61301	Ameritas Life Ins Corp	Life, Accident, and Health	NE	23,450,295	0.261%	95.191%
58	66915	New York Life Ins Co	Life, Accident, and Health	NY	20,387,856	0.227%	95.418%
59	60739	American Natl Ins Co	Life, Accident, and Health	TX	20,383,570	0.227%	95.645%
60	57541	Modern Woodmen Of Amer	Fraternal	IL	19,719,163	0.220%	95.865%
61	76112	Oxford Life Ins Co	Life, Accident, and Health	AZ	18,445,842	0.206%	96.071%
62	60445	Sagicor Life Ins Co	Life, Accident, and Health	TX	17,386,486	0.194%	96.265%
63	61999	Americo Fin Life & Ann Ins Co	Life, Accident, and Health	TX	17,160,315	0.191%	96.456%
64	61115	Atlantic Coast Life Ins Co	Life, Accident, and Health	SC	16,814,256	0.187%	96.643%
65	74780	Integrity Life Ins Co	Life, Accident, and Health	OH	15,657,221	0.175%	96.818%
66	66281	Transamerica Premier Life Ins Co	Life, Accident, and Health	IA	15,317,924	0.171%	96.989%
67	93661	Annuity Investors Life Ins Co	Life, Accident, and Health	OH	15,253,817	0.170%	97.159%
68	68896	Southern Farm Bureau Life Ins Co	Life, Accident, and Health	MS	15,108,446	0.168%	97.327%
69	69116	State Life Ins Co	Life, Accident, and Health	IN	14,917,085	0.166%	97.493%
70	70742	Family Benefit Life Ins Co	Life, Accident, and Health	MO	14,890,047	0.166%	97.659%
71	69868	United Of Omaha Life Ins Co	Life, Accident, and Health	NE	13,413,957	0.150%	97.809%
72	78778	Guardian Ins & Ann Co Inc	Life, Accident, and Health	DE	12,374,612	0.138%	97.947%

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73	93548	PHL Variable Ins Co	Life, Accident, and Health	CT	9,883,276	0.110%	98.057%
74	67644	Penn Mut Life Ins Co	Life, Accident, and Health	PA	9,771,728	0.109%	98.166%
75	14924	Secu Life Ins Co	Life, Accident, and Health	NC	9,552,034	0.106%	98.272%
76	68802	Sentinel Security Life Ins Co	Life, Accident, and Health	UT	8,822,510	0.098%	98.371%
77	69108	State Farm Life Ins Co	Life, Accident, and Health	IL	8,799,249	0.098%	98.469%
78	60142	TIAA Cref Life Ins Co	Life, Accident, and Health	NY	8,312,252	0.093%	98.561%
79	93734	Nassau Life & Ann Co	Life, Accident, and Health	CT	7,764,109	0.087%	98.648%
80	70435	The Savings Bank Mut Life Ins Co of	Life, Accident, and Health	MA	7,227,906	0.081%	98.729%
81	67105	Reliastar Life Ins Co	Life, Accident, and Health	MN	7,184,590	0.080%	98.809%
82	68543	Liberty Bankers Life Ins Co	Life, Accident, and Health	OK	6,757,066	0.075%	98.884%
83	64904	Investors Heritage Life Ins Co	Life, Accident, and Health	KY	6,175,731	0.069%	98.953%
84	66850	National Western Life Ins Co	Life, Accident, and Health	CO	5,863,786	0.065%	99.018%
85	90557	Zurich Amer Life Ins Co	Life, Accident, and Health	IL	5,764,022	0.064%	99.082%
86	68810	Sentry Life Ins Co	Life, Accident, and Health	WI	5,699,147	0.064%	99.146%
87	84174	ELCO Mut Life & Ann	Life, Accident, and Health	IL	4,790,846	0.053%	99.199%
88	99775	Funeral Directors Life Ins Co	Life, Accident, and Health	TX	4,471,593	0.050%	99.249%
89	60232	Lombard Intl Life Assur Co	Life, Accident, and Health	PA	4,270,165	0.048%	99.297%
90	56693	GCU	Fraternal	PA	4,116,158	0.046%	99.343%
91	56782	National Slovak Society Of The Usa	Fraternal	PA	3,920,735	0.044%	99.386%
92	88072	Talcott Resolution Life Ins Co	Life, Accident, and Health	CT	3,676,618	0.041%	99.427%
93	71153	Talcott Resolution Life & Ann Ins Co	Life, Accident, and Health	CT	3,634,542	0.041%	99.468%
94	65242	Lafayette Life Ins Co	Life, Accident, and Health	OH	2,904,291	0.032%	99.500%
95	61190	Auto Owners Life Ins Co	Life, Accident, and Health	MI	2,522,615	0.028%	99.528%
96	93742	Securian Life Ins Co	Life, Accident, and Health	MN	2,485,026	0.028%	99.556%
97	67172	Ohio Natl Life Ins Co	Life, Accident, and Health	OH	2,354,996	0.026%	99.582%
98	92916	United Amer Ins Co	Life, Accident, and Health	NE	2,306,674	0.026%	99.608%
99	56685	GBU Financial Life	Fraternal	PA	2,025,153	0.023%	99.631%
100	62626	CMFG Life Ins Co	Life, Accident, and Health	IA	1,962,772	0.022%	99.653%
		<i>ALL OTHERS</i>			31,172,912	0.347%	100.000%
		<b>TOTAL</b>			<b>8,970,829,497</b>	<b>100.000%</b>	

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2019	71854	AAA Life Ins Co	Life, Accident, and Health	MI	35,862	0.000%
2019	60054	Aetna Life Ins Co	Life, Accident, and Health	CT	-35	0.000%
2019	90611	Allianz Life Ins Co Of N Amer	Life, Accident, and Health	MN	343,669,761	3.831%
2019	64190	Allianz Life Ins Co Of NY	Life, Accident, and Health	NY	1,413,471	0.016%
2019	60186	Allstate Life Ins Co	Life, Accident, and Health	IL	148,064	0.002%
2019	70874	Allstate Life Ins Co Of NY	Life, Accident, and Health	NY	420	0.000%
2019	68594	American Amicable Life Ins Co Of TX	Life, Accident, and Health	TX	254,157	0.003%
2019	60275	American Bankers Life Assur Co Of FL	Life, Accident, and Health	FL	2,066	0.000%
2019	66001	American Benefit Life Ins Co	Life, Accident, and Health	OK	9,333	0.000%
2019	92738	American Equity Invest Life Ins Co	Life, Accident, and Health	IA	149,182,455	1.663%
2019	60399	American Family Life Ins Co	Life, Accident, and Health	WI	3,000	0.000%
2019	60410	American Fidelity Assur Co	Life, Accident, and Health	OK	950	0.000%
2019	60429	American Fidelity Life Ins Co	Life, Accident, and Health	FL	98,437	0.001%
2019	60488	American Gen Life Ins Co	Life, Accident, and Health	TX	296,138,279	3.301%
2019	60534	American Heritage Life Ins Co	Life, Accident, and Health	FL	1,020	0.000%
2019	60542	American Home Life Ins Co	Life, Accident, and Health	KS	1,000	0.000%
2019	67989	American Memorial Life Ins Co	Life, Accident, and Health	SD	187,483	0.002%
2019	63126	American Nat Life Ins Co of NY	Life, Accident, and Health	NY	157,969	0.002%
2019	60739	American Natl Ins Co	Life, Accident, and Health	TX	20,383,570	0.227%
2019	60836	American Republic Ins Co	Life, Accident, and Health	IA	14,030	0.000%
2019	60895	American United Life Ins Co	Life, Accident, and Health	IN	44,717,713	0.498%
2019	61999	Americo Fin Life & Ann Ins Co	Life, Accident, and Health	TX	17,160,315	0.191%
2019	61301	Ameritas Life Ins Corp	Life, Accident, and Health	NE	23,450,295	0.261%
2019	60033	Ameritas Life Ins Corp of NY	Life, Accident, and Health	NY	125,175	0.001%
2019	72222	Amica Life Ins Co	Life, Accident, and Health	RI	1,064,410	0.012%
2019	93661	Annuity Investors Life Ins Co	Life, Accident, and Health	OH	15,253,817	0.170%
2019	56499	Assured Life Assn	Fraternal	CO	29	0.000%
2019	71439	Assurity Life Ins Co	Life, Accident, and Health	NE	600	0.000%
2019	68039	Athene Ann & Life Assur Co of NY	Life, Accident, and Health	NY	32,467	0.000%
2019	61689	Athene Ann & Life Co	Life, Accident, and Health	IA	517,437,868	5.768%
2019	61492	Athene Annuity & Life Assur Co	Life, Accident, and Health	DE	44,542	0.000%
2019	61115	Atlantic Coast Life Ins Co	Life, Accident, and Health	SC	16,814,256	0.187%
2019	61190	Auto Owners Life Ins Co	Life, Accident, and Health	MI	2,522,615	0.028%

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2019	62944	AXA Equitable Life Ins Co	Life, Accident, and Health	NY	324,087,154	3.613%
2019	61212	Baltimore Life Ins Co	Life, Accident, and Health	MD	16,817	0.000%
2019	61239	Bankers Fidelity Life Ins Co	Life, Accident, and Health	GA	14,840	0.000%
2019	61263	Bankers Life & Cas Co	Life, Accident, and Health	IL	79,747,995	0.889%
2019	94250	Banner Life Ins Co	Life, Accident, and Health	MD	254,658,503	2.839%
2019	57223	Baptist Life Assn	Fraternal	NY	3,260	0.000%
2019	61395	Beneficial Life Ins Co	Life, Accident, and Health	UT	13,151	0.000%
2019	87726	Brighthouse Life Ins Co	Life, Accident, and Health	DE	140,564,368	1.567%
2019	60992	Brighthouse Life Ins Co of NY	Life, Accident, and Health	NY	125,000	0.001%
2019	56030	Catholic Financial Life	Fraternal	WI	121,925	0.001%
2019	57487	Catholic Order Of Foresters	Fraternal	IL	475	0.000%
2019	61735	Central Security Life Ins Co	Life, Accident, and Health	TX	1,456	0.000%
2019	61875	Church Life Ins Corp	Life, Accident, and Health	NY	281,816	0.003%
2019	71463	CICA Life Ins Co of Amer	Life, Accident, and Health	CO	216	0.000%
2019	93432	CM Life Ins Co	Life, Accident, and Health	CT	33,595,713	0.374%
2019	62626	CMFG Life Ins Co	Life, Accident, and Health	IA	1,962,772	0.022%
2019	76023	Columbian Life Ins Co	Life, Accident, and Health	IL	910,754	0.010%
2019	62103	Columbian Mut Life Ins Co	Life, Accident, and Health	NY	2,914	0.000%
2019	99937	Columbus Life Ins Co	Life, Accident, and Health	OH	1,034,400	0.012%
2019	84824	Commonwealth Ann & Life Ins Co	Life, Accident, and Health	MA	680,236	0.008%
2019	71404	Continental Gen Ins Co	Life, Accident, and Health	TX	18,593	0.000%
2019	94218	Country Investors Life Assur Co	Life, Accident, and Health	IL	42,750	0.000%
2019	79065	Delaware Life Ins Co	Life, Accident, and Health	DE	183,645,822	2.047%
2019	72664	Delaware Life Ins Co of NY	Life, Accident, and Health	NY	28,549	0.000%
2019	13183	Eagle Life Ins Co	Life, Accident, and Health	IA	59,714,976	0.666%
2019	84174	ELCO Mut Life & Ann	Life, Accident, and Health	IL	4,790,846	0.053%
2019	62928	EMC Natl Life Co	Life, Accident, and Health	IA	18,844	0.000%
2019	62952	Equitable Life & Cas Ins Co	Life, Accident, and Health	UT	56,510,283	0.630%
2019	62510	Equitrust Life Ins Co	Life, Accident, and Health	IL	46,406,014	0.517%
2019	70769	Erie Family Life Ins Co	Life, Accident, and Health	PA	1,554,308	0.017%
2019	57991	Everence Assn Inc	Fraternal	IN	164,353	0.002%
2019	70742	Family Benefit Life Ins Co	Life, Accident, and Health	MO	14,890,047	0.166%
2019	63088	Farm Bureau Life Ins Co	Life, Accident, and Health	IA	2,372	0.000%

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2019	63177	Farmers New World Life Ins Co	Life, Accident, and Health	WA	23,620	0.000%
2019	63258	Federated Life Ins Co	Life, Accident, and Health	MN	380,790	0.004%
2019	63274	Fidelity & Guar Life Ins Co	Life, Accident, and Health	IA	129,453,654	1.443%
2019	93696	Fidelity Investments Life Ins Co	Life, Accident, and Health	UT	37,507,150	0.418%
2019	71870	Fidelity Security Life Ins Co	Life, Accident, and Health	MO	37,100	0.000%
2019	56332	First Cath Slovak Ladies Assn USA	Fraternal	OH	6,350	0.000%
2019	56340	First Cath Slovak Union Of US & CN	Fraternal	OH	1,500	0.000%
2019	63495	Foresters Life Ins Ann Co	Life, Accident, and Health	NY	153,000	0.002%
2019	91642	Forethought Life Ins Co	Life, Accident, and Health	IN	330,591,025	3.685%
2019	99775	Funeral Directors Life Ins Co	Life, Accident, and Health	TX	4,471,593	0.050%
2019	56685	GBU Financial Life	Fraternal	PA	2,025,153	0.023%
2019	56693	GCU	Fraternal	PA	4,116,158	0.046%
2019	65536	Genworth Life & Ann Ins Co	Life, Accident, and Health	VA	953,587	0.011%
2019	70025	Genworth Life Ins Co	Life, Accident, and Health	DE	17,886	0.000%
2019	56154	Gleaner Life Ins Society	Fraternal	MI	24,388	0.000%
2019	62286	Golden Rule Ins Co	Life, Accident, and Health	IN	35,921	0.000%
2019	63967	Government Personnel Mut Life Ins Co	Life, Accident, and Health	TX	10,741	0.000%
2019	67059	GPM Hlth & Life Ins Co	Life, Accident, and Health	WA	5,500	0.000%
2019	63312	Great Amer Life Ins Co	Life, Accident, and Health	OH	257,263,315	2.868%
2019	90212	Great Southern Life Ins Co	Life, Accident, and Health	TX	5,282	0.000%
2019	68322	Great W Life & Ann Ins Co	Life, Accident, and Health	CO	91,248,421	1.017%
2019	71480	Great Western Ins Co	Life, Accident, and Health	IA	31,253	0.000%
2019	64211	Guarantee Trust Life Ins Co	Life, Accident, and Health	IL	7,148	0.000%
2019	64238	Guaranty Income Life Ins Co	Life, Accident, and Health	IA	55,569,983	0.619%
2019	78778	Guardian Ins & Ann Co Inc	Life, Accident, and Health	DE	12,374,612	0.138%
2019	83607	Guggenheim Life & Ann Co	Life, Accident, and Health	DE	25,759,716	0.287%
2019	64327	Harleysville Life Ins Co	Life, Accident, and Health	OH	29,434	0.000%
2019	64505	Homesteaders Life Co	Life, Accident, and Health	IA	592,045	0.007%
2019	64513	Horace Mann Life Ins Co	Life, Accident, and Health	IL	23,892,385	0.266%
2019	70580	Humanadental Ins Co	Health	WI	21,393	0.000%
2019	91693	IA Amer Life Ins Co	Life, Accident, and Health	TX	42,467	0.000%
2019	97764	Idealife Ins Co	Life, Accident, and Health	CT	60	0.000%
2019	64580	Illinois Mut Life Ins Co	Life, Accident, and Health	IL	16,800	0.000%

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2019	58068	Independent Order Of Foresters Us Br	Fraternal	NY	15,200	0.000%
2019	74780	Integrity Life Ins Co	Life, Accident, and Health	OH	15,657,221	0.175%
2019	64904	Investors Heritage Life Ins Co	Life, Accident, and Health	KY	6,175,731	0.069%
2019	63487	Investors Life Ins Co N Amer	Life, Accident, and Health	TX	2,467	0.000%
2019	65056	Jackson Natl Life Ins Co	Life, Accident, and Health	MI	616,590,916	6.873%
2019	60140	Jackson Natl Life Ins Co Of NY	Life, Accident, and Health	NY	1,483,082	0.017%
2019	64017	Jefferson Natl Life Ins Co	Life, Accident, and Health	TX	25,666,990	0.286%
2019	86375	John Hancock Life Ins Co of NY	Life, Accident, and Health	NY	81,869	0.001%
2019	65838	John Hancock Life Ins Co USA	Life, Accident, and Health	MI	870,841	0.010%
2019	65129	Kansas City Life Ins Co	Life, Accident, and Health	MO	329,496	0.004%
2019	58033	Knights Of Columbus	Fraternal	CT	187,615	0.002%
2019	65242	Lafayette Life Ins Co	Life, Accident, and Health	OH	2,904,291	0.032%
2019	68543	Liberty Bankers Life Ins Co	Life, Accident, and Health	OK	6,757,066	0.075%
2019	65331	Liberty Natl Life Ins Co	Life, Accident, and Health	NE	1,110,382	0.012%
2019	65412	Life Ins Co Of AL	Life, Accident, and Health	AL	400	0.000%
2019	65528	Life Ins Co Of The Southwest	Life, Accident, and Health	TX	72,515,777	0.808%
2019	65595	Lincoln Benefit Life Co	Life, Accident, and Health	NE	942,900	0.011%
2019	65927	Lincoln Heritage Life Ins Co	Life, Accident, and Health	IL	4,363	0.000%
2019	62057	Lincoln Life & Ann Co of NY	Life, Accident, and Health	NY	476,381	0.005%
2019	65315	Lincoln Life Assur Co of Boston	Life, Accident, and Health	NH	71,124	0.001%
2019	65676	Lincoln Natl Life Ins Co	Life, Accident, and Health	IN	615,618,430	6.862%
2019	60232	Lombard Intl Life Assur Co	Life, Accident, and Health	PA	4,270,165	0.048%
2019	65722	Loyal Amer Life Ins Co	Life, Accident, and Health	OH	591	0.000%
2019	65781	Madison Natl Life Ins Co Inc	Life, Accident, and Health	WI	392,181	0.004%
2019	65870	Manhattan Life Ins Co	Life, Accident, and Health	NY	268,308	0.003%
2019	67083	Manhattan Natl Life Ins Co	Life, Accident, and Health	OH	600	0.000%
2019	61883	ManhattanLife Assur Co of Amer	Life, Accident, and Health	AR	708	0.000%
2019	65935	Massachusetts Mut Life Ins Co	Life, Accident, and Health	MA	168,163,098	1.875%
2019	86126	Members Life Ins Co	Life, Accident, and Health	IA	36,469,760	0.407%
2019	65978	Metropolitan Life Ins Co	Life, Accident, and Health	NY	28,777,368	0.321%
2019	97136	Metropolitan Tower Life Ins Co	Life, Accident, and Health	NE	39,087,057	0.436%
2019	66087	Mid West Natl Life Ins Co Of TN	Life, Accident, and Health	TX	25,362	0.000%
2019	66044	Midland Natl Life Ins Co	Life, Accident, and Health	IA	98,312,520	1.096%

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Year	NAIC Company Code	Company Name	NC Insurer Type	State of Domicile	Direct Annuity Considerations	Market Share %
2019	66109	Midwestern United Life Ins Co	Life, Accident, and Health	IN	293	0.000%
2019	66168	Minnesota Life Ins Co	Life, Accident, and Health	MN	48,005,435	0.535%
2019	70416	MML Bay State Life Ins Co	Life, Accident, and Health	CT	5,000	0.000%
2019	57541	Modern Woodmen Of Amer	Fraternal	IL	19,719,163	0.220%
2019	66370	Mony Life Ins Co	Life, Accident, and Health	NY	13,035	0.000%
2019	78077	Mony Life Ins Co Of Amer	Life, Accident, and Health	AZ	276,847	0.003%
2019	66311	Motorists Life Ins Co	Life, Accident, and Health	OH	4,159	0.000%
2019	66427	Mutual Trust Life Ins Co a Pan Amer	Life, Accident, and Health	IL	134,610	0.002%
2019	93734	Nassau Life & Ann Co	Life, Accident, and Health	CT	7,764,109	0.087%
2019	67814	Nassau Life Ins Co	Life, Accident, and Health	NY	43,616	0.000%
2019	62359	Nassau Life Ins Co of TX	Life, Accident, and Health	TX	4,537	0.000%
2019	66583	National Guardian Life Ins Co	Life, Accident, and Health	WI	635,083	0.007%
2019	75264	National Integrity Life Ins Co	Life, Accident, and Health	NY	838,775	0.009%
2019	66680	National Life Ins Co	Life, Accident, and Health	VT	173,796	0.002%
2019	56782	National Slovak Society Of The Usa	Fraternal	PA	3,920,735	0.044%
2019	66850	National Western Life Ins Co	Life, Accident, and Health	CO	5,863,786	0.065%
2019	92657	Nationwide Life & Ann Ins Co	Life, Accident, and Health	OH	228,066,870	2.542%
2019	66869	Nationwide Life Ins Co	Life, Accident, and Health	OH	139,587,505	1.556%
2019	91626	New England Life Ins Co	Life, Accident, and Health	MA	137,695	0.002%
2019	91596	New York Life Ins & Ann Corp	Life, Accident, and Health	DE	254,021,713	2.832%
2019	66915	New York Life Ins Co	Life, Accident, and Health	NY	20,387,856	0.227%
2019	66974	North Amer Co Life & Hlth Ins	Life, Accident, and Health	IA	73,467,152	0.819%
2019	67091	Northwestern Mut Life Ins Co	Life, Accident, and Health	WI	68,752,322	0.766%
2019	67148	Occidental Life Ins Co Of NC	Life, Accident, and Health	TX	173,383	0.002%
2019	89206	Ohio Natl Life Assur Corp	Life, Accident, and Health	OH	7,880	0.000%
2019	67172	Ohio Natl Life Ins Co	Life, Accident, and Health	OH	2,354,996	0.026%
2019	76112	Oxford Life Ins Co	Life, Accident, and Health	AZ	18,445,842	0.206%
2019	97268	Pacific Life & Ann Co	Life, Accident, and Health	AZ	436,524	0.005%
2019	67466	Pacific Life Ins Co	Life, Accident, and Health	NE	259,967,078	2.898%
2019	71099	Parker Centennial Assur Co	Life, Accident, and Health	WI	5,535	0.000%
2019	67628	Pekin Life Ins Co	Life, Accident, and Health	IL	859	0.000%
2019	93262	Penn Ins & Ann Co	Life, Accident, and Health	DE	712,670	0.008%
2019	67644	Penn Mut Life Ins Co	Life, Accident, and Health	PA	9,771,728	0.109%



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2019	93548	PHL Variable Ins Co	Life, Accident, and Health	CT	9,883,276	0.110%
2019	72125	Physicians Life Ins Co	Life, Accident, and Health	NE	803,700	0.009%
2019	67873	Pioneer Amer Ins Co	Life, Accident, and Health	TX	11,920	0.000%
2019	65919	Primerica Life Ins Co	Life, Accident, and Health	TN	60,539	0.001%
2019	61271	Principal Life Ins Co	Life, Accident, and Health	IA	218,612,751	2.437%
2019	68047	Professional Ins Co	Life, Accident, and Health	TX	258	0.000%
2019	88536	Protective Life & Annuity Ins Co	Life, Accident, and Health	AL	100	0.000%
2019	68136	Protective Life Ins Co	Life, Accident, and Health	TN	30,682,697	0.342%
2019	68195	Provident Life & Accident Ins Co	Life, Accident, and Health	TN	3,106	0.000%
2019	79227	Pruco Life Ins Co	Life, Accident, and Health	AZ	192,516,161	2.146%
2019	86630	Prudential Ann Life Assur Corp	Life, Accident, and Health	AZ	28,088,895	0.313%
2019	68241	Prudential Ins Co Of Amer	Life, Accident, and Health	NJ	413,325,712	4.607%
2019	71390	Puritan Life Ins Co of Amer	Life, Accident, and Health	AZ	6,070	0.000%
2019	68381	Reliance Standard Life Ins Co	Life, Accident, and Health	IL	63,877,633	0.712%
2019	67105	Reliastar Life Ins Co	Life, Accident, and Health	MN	7,184,590	0.080%
2019	61360	Reliastar Life Ins Co Of NY	Life, Accident, and Health	NY	9,326	0.000%
2019	93572	RGA Reins Co	Life, Accident, and Health	MO	702,152	0.008%
2019	65005	RiverSource Life Ins Co	Life, Accident, and Health	MN	92,860,505	1.035%
2019	80594	Riversource Life Ins Co Of NY	Life, Accident, and Health	NY	654,158	0.007%
2019	57657	Royal Neighbors Of Amer	Fraternal	IL	781,252	0.009%
2019	60183	S USA Life Ins Co Inc	Life, Accident, and Health	AZ	191,314	0.002%
2019	60445	Sagicor Life Ins Co	Life, Accident, and Health	TX	17,386,486	0.194%
2019	64688	SCOR Global Life Amer Reins Co	Life, Accident, and Health	DE	80,000	0.001%
2019	14924	Secu Life Ins Co	Life, Accident, and Health	NC	9,552,034	0.106%
2019	93742	Securian Life Ins Co	Life, Accident, and Health	MN	2,485,026	0.028%
2019	68675	Security Benefit Life Ins Co	Life, Accident, and Health	KS	110,406,845	1.231%
2019	68713	Security Life Of Denver Ins Co	Life, Accident, and Health	CO	1,920	0.000%
2019	69485	Security Natl Life Ins Co	Life, Accident, and Health	UT	9,858	0.000%
2019	68802	Sentinel Security Life Ins Co	Life, Accident, and Health	UT	8,822,510	0.098%
2019	68810	Sentry Life Ins Co	Life, Accident, and Health	WI	5,699,147	0.064%
2019	68845	Shenandoah Life Ins Co	Life, Accident, and Health	VA	9,133	0.000%
2019	68896	Southern Farm Bureau Life Ins Co	Life, Accident, and Health	MS	15,108,446	0.168%
2019	69019	Standard Ins Co	Life, Accident, and Health	OR	28,600,236	0.319%

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Year	NAIC Company Code	Company Name	NC Insurer Type	State of Domicile	Direct Annuity Considerations	Market Share %
2019	86355	Standard Life & Accident Ins Co	Life, Accident, and Health	TX	583	0.000%
2019	69094	State Farm Life & Accident Asr Co	Life, Accident, and Health	IL	7,550	0.000%
2019	69108	State Farm Life Ins Co	Life, Accident, and Health	IL	8,799,249	0.098%
2019	69116	State Life Ins Co	Life, Accident, and Health	IN	14,917,085	0.166%
2019	69272	Sunset Life Ins Co Of Amer	Life, Accident, and Health	MO	967	0.000%
2019	69310	Surety Life Ins Co	Life, Accident, and Health	NE	1,373	0.000%
2019	68608	Symetra Life Ins Co	Life, Accident, and Health	IA	75,877,333	0.846%
2019	71153	Talcott Resolution Life & Ann Ins Co	Life, Accident, and Health	CT	3,634,542	0.041%
2019	88072	Talcott Resolution Life Ins Co	Life, Accident, and Health	CT	3,676,618	0.041%
2019	69345	Teachers Ins & Ann Assoc Of Amer	Life, Accident, and Health	NY	289,187,155	3.224%
2019	76236	The Cincinnati Life Ins Co	Life, Accident, and Health	OH	1,305,572	0.015%
2019	70435	The Savings Bank Mut Life Ins Co of	Life, Accident, and Health	MA	7,227,906	0.081%
2019	56014	Thrivent Financial For Lutherans	Fraternal	WI	60,957,410	0.680%
2019	60142	TIAA Cref Life Ins Co	Life, Accident, and Health	NY	8,312,252	0.093%
2019	69477	Time Ins Co II	Hospital, Medical, and Dental Service or Indemnity	PR	726	0.000%
2019	69566	Trans World Assur Co	Life, Accident, and Health	CA	6,120	0.000%
2019	70688	Transamerica Financial Life Ins Co	Life, Accident, and Health	NY	1,439	0.000%
2019	86231	Transamerica Life Ins Co	Life, Accident, and Health	IA	83,693,603	0.933%
2019	66281	Transamerica Premier Life Ins Co	Life, Accident, and Health	IA	15,317,924	0.171%
2019	60227	Trinity Life Ins Co	Life, Accident, and Health	OK	1,200	0.000%
2019	61425	Trustmark Ins Co	Life, Accident, and Health	IL	7,740	0.000%
2019	11121	Unified Life Ins Co	Life, Accident, and Health	TX	-123	0.000%
2019	70408	Union Security Ins Co	Life, Accident, and Health	KS	174,027	0.002%
2019	92916	United Amer Ins Co	Life, Accident, and Health	NE	2,306,674	0.026%
2019	69892	United Farm Family Life Ins Co	Life, Accident, and Health	IN	200	0.000%
2019	87645	United Fidelity Life Ins Co	Life, Accident, and Health	TX	11,263	0.000%
2019	69930	United Ins Co Of Amer	Life, Accident, and Health	IL	300	0.000%
2019	69973	United Life Ins Co	Life, Accident, and Health	IA	146,633	0.002%
2019	69868	United Of Omaha Life Ins Co	Life, Accident, and Health	NE	13,413,957	0.150%
2019	56456	United States Letter Carriers Mut Be	Fraternal	TN	90,711	0.001%
2019	70106	United States Life Ins Co in the Cit	Life, Accident, and Health	NY	782,508	0.009%
2019	56413	United Transportation Union Ins Assn	Fraternal	OH	127,670	0.001%
2019	70130	Universal Guar Life Ins Co	Life, Accident, and Health	OH	2,282	0.000%

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2019	80659	US Business of Canada Life Assur Co	Life, Accident, and Health	MI	119,644	0.001%
2019	69663	USAA Life Ins Co	Life, Accident, and Health	TX	23,944,237	0.267%
2019	60228	USAA Life Ins Co Of NY	Life, Accident, and Health	NY	21,856	0.000%
2019	68632	Vantis Life Ins Co	Life, Accident, and Health	CT	100,743	0.001%
2019	70238	Variable Ann Life Ins Co	Life, Accident, and Health	TX	238,482,730	2.658%
2019	80942	Voya Ins & Ann Co	Life, Accident, and Health	IA	654,233	0.007%
2019	86509	Voya Retirement Ins & Ann Co	Life, Accident, and Health	CT	174,720,944	1.948%
2019	70319	Washington Natl Ins Co	Life, Accident, and Health	IN	170,260	0.002%
2019	92622	Western Southern Life Assur Co	Life, Accident, and Health	OH	74,946,851	0.835%
2019	85189	Western United Life Assur Co	Life, Accident, and Health	WA	1,031,290	0.011%
2019	62413	Wilcac Life Ins Co	Life, Accident, and Health	IL	719,542	0.008%
2019	65900	Wilco Life Ins Co	Life, Accident, and Health	IN	360	0.000%
2019	57010	William Penn Assn	Fraternal	PA	1,447,748	0.016%
2019	66230	William Penn Life Ins Co Of NY	Life, Accident, and Health	NY	9,407	0.000%
2019	60704	Wilton Reassur Life Co of NY	Life, Accident, and Health	NY	4,405	0.000%
2019	57320	Woodmen World Life Ins Soc	Fraternal	NE	60,741,861	0.677%
2019	56480	Wsa Fraternal Life	Fraternal	CO	3,966	0.000%
2019	90557	Zurich Amer Life Ins Co	Life, Accident, and Health	IL	5,764,022	0.064%
<b>2019</b>		<b>TOTAL</b>			<b>8,970,829,497</b>	<b>100.000%</b>

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Year	Line of Business	NAIC Company Code	Company Name	NC Insurer Type	State of Domicile	Direct Annuity Considerations
2019	Ordinary	71854	AAA Life Ins Co	Life, Accident, and Health	MI	35,862
2019	Group	60054	Aetna Life Ins Co	Life, Accident, and Health	CT	-35
2019	Ordinary	90611	Allianz Life Ins Co Of N Amer	Life, Accident, and Health	MN	343,669,761
2019	Ordinary	64190	Allianz Life Ins Co Of NY	Life, Accident, and Health	NY	1,413,471
2019	Group	60186	Allstate Life Ins Co	Life, Accident, and Health	IL	13,000
2019	Ordinary	60186	Allstate Life Ins Co	Life, Accident, and Health	IL	135,064
2019	Ordinary	70874	Allstate Life Ins Co Of NY	Life, Accident, and Health	NY	420
2019	Ordinary	68594	American Amicable Life Ins Co Of TX	Life, Accident, and Health	TX	254,157
2019	Ordinary	60275	American Bankers Life Assur Co Of FL	Life, Accident, and Health	FL	2,066
2019	Ordinary	66001	American Benefit Life Ins Co	Life, Accident, and Health	OK	9,333
2019	Ordinary	92738	American Equity Invest Life Ins Co	Life, Accident, and Health	IA	149,182,455
2019	Ordinary	60399	American Family Life Ins Co	Life, Accident, and Health	WI	3,000
2019	Ordinary	60410	American Fidelity Assur Co	Life, Accident, and Health	OK	950
2019	Ordinary	60429	American Fidelity Life Ins Co	Life, Accident, and Health	FL	98,437
2019	Group	60488	American Gen Life Ins Co	Life, Accident, and Health	TX	4,103,384
2019	Ordinary	60488	American Gen Life Ins Co	Life, Accident, and Health	TX	292,034,895
2019	Ordinary	60534	American Heritage Life Ins Co	Life, Accident, and Health	FL	1,020
2019	Ordinary	60542	American Home Life Ins Co	Life, Accident, and Health	KS	1,000
2019	Group	67989	American Memorial Life Ins Co	Life, Accident, and Health	SD	4,856
2019	Ordinary	67989	American Memorial Life Ins Co	Life, Accident, and Health	SD	182,627
2019	Ordinary	63126	American Nat Life Ins Co of NY	Life, Accident, and Health	NY	157,969
2019	Group	60739	American Natl Ins Co	Life, Accident, and Health	TX	316,760
2019	Ordinary	60739	American Natl Ins Co	Life, Accident, and Health	TX	20,066,810
2019	Ordinary	60836	American Republic Ins Co	Life, Accident, and Health	IA	14,030
2019	Group	60895	American United Life Ins Co	Life, Accident, and Health	IN	43,576,146
2019	Ordinary	60895	American United Life Ins Co	Life, Accident, and Health	IN	1,141,567
2019	Ordinary	61999	Americo Fin Life & Ann Ins Co	Life, Accident, and Health	TX	17,160,315
2019	Group	61301	Ameritas Life Ins Corp	Life, Accident, and Health	NE	14,507,622
2019	Ordinary	61301	Ameritas Life Ins Corp	Life, Accident, and Health	NE	8,942,673
2019	Group	60033	Ameritas Life Ins Corp of NY	Life, Accident, and Health	NY	125,175
2019	Ordinary	72222	Amica Life Ins Co	Life, Accident, and Health	RI	1,064,410
2019	Group	93661	Annuity Investors Life Ins Co	Life, Accident, and Health	OH	14,244,969
2019	Ordinary	93661	Annuity Investors Life Ins Co	Life, Accident, and Health	OH	1,008,848

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2019	Ordinary	56499	Assured Life Assn	Fraternal	CO	29
2019	Group	71439	Assurity Life Ins Co	Life, Accident, and Health	NE	600
2019	Group	68039	Athene Ann & Life Assur Co of NY	Life, Accident, and Health	NY	23,327
2019	Ordinary	68039	Athene Ann & Life Assur Co of NY	Life, Accident, and Health	NY	9,140
2019	Group	61689	Athene Ann & Life Co	Life, Accident, and Health	IA	264,302,844
2019	Ordinary	61689	Athene Ann & Life Co	Life, Accident, and Health	IA	253,135,024
2019	Ordinary	61492	Athene Annuity & Life Assur Co	Life, Accident, and Health	DE	44,542
2019	Ordinary	61115	Atlantic Coast Life Ins Co	Life, Accident, and Health	SC	16,814,256
2019	Ordinary	61190	Auto Owners Life Ins Co	Life, Accident, and Health	MI	2,522,615
2019	Group	62944	AXA Equitable Life Ins Co	Life, Accident, and Health	NY	61,169,310
2019	Ordinary	62944	AXA Equitable Life Ins Co	Life, Accident, and Health	NY	262,917,844
2019	Ordinary	61212	Baltimore Life Ins Co	Life, Accident, and Health	MD	16,817
2019	Ordinary	61239	Bankers Fidelity Life Ins Co	Life, Accident, and Health	GA	14,840
2019	Ordinary	61263	Bankers Life & Cas Co	Life, Accident, and Health	IL	79,747,995
2019	Group	94250	Banner Life Ins Co	Life, Accident, and Health	MD	254,658,503
2019	Ordinary	57223	Baptist Life Assn	Fraternal	NY	3,260
2019	Ordinary	61395	Beneficial Life Ins Co	Life, Accident, and Health	UT	13,151
2019	Group	87726	Brighthouse Life Ins Co	Life, Accident, and Health	DE	6,519
2019	Ordinary	87726	Brighthouse Life Ins Co	Life, Accident, and Health	DE	140,557,849
2019	Ordinary	60992	Brighthouse Life Ins Co of NY	Life, Accident, and Health	NY	125,000
2019	Ordinary	56030	Catholic Financial Life	Fraternal	WI	121,925
2019	Ordinary	57487	Catholic Order Of Foresters	Fraternal	IL	475
2019	Ordinary	61735	Central Security Life Ins Co	Life, Accident, and Health	TX	1,456
2019	Group	61875	Church Life Ins Corp	Life, Accident, and Health	NY	204,389
2019	Ordinary	61875	Church Life Ins Corp	Life, Accident, and Health	NY	77,427
2019	Ordinary	71463	CICA Life Ins Co of Amer	Life, Accident, and Health	CO	216
2019	Ordinary	93432	CM Life Ins Co	Life, Accident, and Health	CT	33,595,713
2019	Ordinary	62626	CMFG Life Ins Co	Life, Accident, and Health	IA	1,962,772
2019	Ordinary	76023	Columbian Life Ins Co	Life, Accident, and Health	IL	910,754
2019	Ordinary	62103	Columbian Mut Life Ins Co	Life, Accident, and Health	NY	2,914
2019	Ordinary	99937	Columbus Life Ins Co	Life, Accident, and Health	OH	1,034,400
2019	Ordinary	84824	Commonwealth Ann & Life Ins Co	Life, Accident, and Health	MA	680,236
2019	Ordinary	71404	Continental Gen Ins Co	Life, Accident, and Health	TX	18,593

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2019	Ordinary	94218	Country Investors Life Assur Co	Life, Accident, and Health	IL	42,750
2019	Group	79065	Delaware Life Ins Co	Life, Accident, and Health	DE	7,073,380
2019	Ordinary	79065	Delaware Life Ins Co	Life, Accident, and Health	DE	176,572,442
2019	Ordinary	72664	Delaware Life Ins Co of NY	Life, Accident, and Health	NY	28,549
2019	Ordinary	13183	Eagle Life Ins Co	Life, Accident, and Health	IA	59,714,976
2019	Ordinary	84174	ELCO Mut Life & Ann	Life, Accident, and Health	IL	4,790,846
2019	Ordinary	62928	EMC Natl Life Co	Life, Accident, and Health	IA	18,844
2019	Ordinary	62952	Equitable Life & Cas Ins Co	Life, Accident, and Health	UT	56,510,283
2019	Group	62510	Equitrust Life Ins Co	Life, Accident, and Health	IL	268,000
2019	Ordinary	62510	Equitrust Life Ins Co	Life, Accident, and Health	IL	46,138,014
2019	Ordinary	70769	Erie Family Life Ins Co	Life, Accident, and Health	PA	1,554,308
2019	Ordinary	57991	Everence Assn Inc	Fraternal	IN	164,353
2019	Ordinary	70742	Family Benefit Life Ins Co	Life, Accident, and Health	MO	14,890,047
2019	Ordinary	63088	Farm Bureau Life Ins Co	Life, Accident, and Health	IA	2,372
2019	Ordinary	63177	Farmers New World Life Ins Co	Life, Accident, and Health	WA	23,620
2019	Ordinary	63258	Federated Life Ins Co	Life, Accident, and Health	MN	380,790
2019	Group	63274	Fidelity & Guar Life Ins Co	Life, Accident, and Health	IA	2,125
2019	Ordinary	63274	Fidelity & Guar Life Ins Co	Life, Accident, and Health	IA	129,451,529
2019	Ordinary	93696	Fidelity Investments Life Ins Co	Life, Accident, and Health	UT	37,507,150
2019	Group	71870	Fidelity Security Life Ins Co	Life, Accident, and Health	MO	27,048
2019	Ordinary	71870	Fidelity Security Life Ins Co	Life, Accident, and Health	MO	10,052
2019	Ordinary	56332	First Cath Slovak Ladies Assn USA	Fraternal	OH	6,350
2019	Ordinary	56340	First Cath Slovak Union Of US & CN	Fraternal	OH	1,500
2019	Ordinary	63495	Foresters Life Ins Ann Co	Life, Accident, and Health	NY	153,000
2019	Ordinary	91642	Forethought Life Ins Co	Life, Accident, and Health	IN	330,591,025
2019	Ordinary	99775	Funeral Directors Life Ins Co	Life, Accident, and Health	TX	4,471,593
2019	Ordinary	56685	GBU Financial Life	Fraternal	PA	2,025,153
2019	Ordinary	56693	GCU	Fraternal	PA	4,116,158
2019	Ordinary	65536	Genworth Life & Ann Ins Co	Life, Accident, and Health	VA	953,587
2019	Group	70025	Genworth Life Ins Co	Life, Accident, and Health	DE	7,886
2019	Ordinary	70025	Genworth Life Ins Co	Life, Accident, and Health	DE	10,000
2019	Ordinary	56154	Gleaner Life Ins Society	Fraternal	MI	24,388
2019	Ordinary	62286	Golden Rule Ins Co	Life, Accident, and Health	IN	35,921

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2019	Ordinary	63967	Government Personnel Mut Life Ins Co	Life, Accident, and Health	TX	10,741
2019	Ordinary	67059	GPM Hlth & Life Ins Co	Life, Accident, and Health	WA	5,500
2019	Group	63312	Great Amer Life Ins Co	Life, Accident, and Health	OH	-351,764
2019	Ordinary	63312	Great Amer Life Ins Co	Life, Accident, and Health	OH	257,615,079
2019	Group	90212	Great Southern Life Ins Co	Life, Accident, and Health	TX	3,567
2019	Ordinary	90212	Great Southern Life Ins Co	Life, Accident, and Health	TX	1,715
2019	Group	68322	Great W Life & Ann Ins Co	Life, Accident, and Health	CO	80,623,381
2019	Ordinary	68322	Great W Life & Ann Ins Co	Life, Accident, and Health	CO	10,625,040
2019	Ordinary	71480	Great Western Ins Co	Life, Accident, and Health	IA	31,253
2019	Ordinary	64211	Guarantee Trust Life Ins Co	Life, Accident, and Health	IL	7,148
2019	Ordinary	64238	Guaranty Income Life Ins Co	Life, Accident, and Health	IA	55,569,983
2019	Group	78778	Guardian Ins & Ann Co Inc	Life, Accident, and Health	DE	2,133
2019	Ordinary	78778	Guardian Ins & Ann Co Inc	Life, Accident, and Health	DE	12,372,479
2019	Ordinary	83607	Guggenheim Life & Ann Co	Life, Accident, and Health	DE	25,759,716
2019	Ordinary	64327	Harleysville Life Ins Co	Life, Accident, and Health	OH	29,434
2019	Ordinary	64505	Homesteaders Life Co	Life, Accident, and Health	IA	592,045
2019	Group	64513	Horace Mann Life Ins Co	Life, Accident, and Health	IL	3,689,550
2019	Ordinary	64513	Horace Mann Life Ins Co	Life, Accident, and Health	IL	20,202,835
2019	Ordinary	70580	Humanadental Ins Co	Health	WI	21,393
2019	Ordinary	91693	IA Amer Life Ins Co	Life, Accident, and Health	TX	42,467
2019	Ordinary	97764	Idealife Ins Co	Life, Accident, and Health	CT	60
2019	Ordinary	64580	Illinois Mut Life Ins Co	Life, Accident, and Health	IL	16,800
2019	Ordinary	58068	Independent Order Of Foresters Us Br	Fraternal	NY	15,200
2019	Ordinary	74780	Integrity Life Ins Co	Life, Accident, and Health	OH	15,657,221
2019	Ordinary	64904	Investors Heritage Life Ins Co	Life, Accident, and Health	KY	6,175,731
2019	Ordinary	63487	Investors Life Ins Co N Amer	Life, Accident, and Health	TX	2,467
2019	Group	65056	Jackson Natl Life Ins Co	Life, Accident, and Health	MI	2,989,292
2019	Ordinary	65056	Jackson Natl Life Ins Co	Life, Accident, and Health	MI	613,601,624
2019	Ordinary	60140	Jackson Natl Life Ins Co Of NY	Life, Accident, and Health	NY	1,483,082
2019	Group	64017	Jefferson Natl Life Ins Co	Life, Accident, and Health	TX	3,050
2019	Ordinary	64017	Jefferson Natl Life Ins Co	Life, Accident, and Health	TX	25,663,940
2019	Ordinary	86375	John Hancock Life Ins Co of NY	Life, Accident, and Health	NY	81,869
2019	Group	65838	John Hancock Life Ins Co USA	Life, Accident, and Health	MI	247,998

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2019	Ordinary	65838	John Hancock Life Ins Co USA	Life, Accident, and Health	MI	622,843
2019	Ordinary	65129	Kansas City Life Ins Co	Life, Accident, and Health	MO	329,496
2019	Ordinary	58033	Knights Of Columbus	Fraternal	CT	187,615
2019	Group	65242	Lafayette Life Ins Co	Life, Accident, and Health	OH	653,698
2019	Ordinary	65242	Lafayette Life Ins Co	Life, Accident, and Health	OH	2,250,593
2019	Ordinary	68543	Liberty Bankers Life Ins Co	Life, Accident, and Health	OK	6,757,066
2019	Ordinary	65331	Liberty Natl Life Ins Co	Life, Accident, and Health	NE	1,110,382
2019	Ordinary	65412	Life Ins Co Of AL	Life, Accident, and Health	AL	400
2019	Group	65528	Life Ins Co Of The Southwest	Life, Accident, and Health	TX	7,591,588
2019	Ordinary	65528	Life Ins Co Of The Southwest	Life, Accident, and Health	TX	64,924,189
2019	Group	65595	Lincoln Benefit Life Co	Life, Accident, and Health	NE	900
2019	Ordinary	65595	Lincoln Benefit Life Co	Life, Accident, and Health	NE	942,000
2019	Ordinary	65927	Lincoln Heritage Life Ins Co	Life, Accident, and Health	IL	4,363
2019	Group	62057	Lincoln Life & Ann Co of NY	Life, Accident, and Health	NY	284,472
2019	Ordinary	62057	Lincoln Life & Ann Co of NY	Life, Accident, and Health	NY	191,909
2019	Ordinary	65315	Lincoln Life Assur Co of Boston	Life, Accident, and Health	NH	71,124
2019	Group	65676	Lincoln Natl Life Ins Co	Life, Accident, and Health	IN	70,225,612
2019	Ordinary	65676	Lincoln Natl Life Ins Co	Life, Accident, and Health	IN	545,392,818
2019	Ordinary	60232	Lombard Intl Life Assur Co	Life, Accident, and Health	PA	4,270,165
2019	Ordinary	65722	Loyal Amer Life Ins Co	Life, Accident, and Health	OH	591
2019	Ordinary	65781	Madison Natl Life Ins Co Inc	Life, Accident, and Health	WI	392,181
2019	Ordinary	65870	Manhattan Life Ins Co	Life, Accident, and Health	NY	268,308
2019	Ordinary	67083	Manhattan Natl Life Ins Co	Life, Accident, and Health	OH	600
2019	Ordinary	61883	ManhattanLife Assur Co of Amer	Life, Accident, and Health	AR	708
2019	Group	65935	Massachusetts Mut Life Ins Co	Life, Accident, and Health	MA	75,812,269
2019	Ordinary	65935	Massachusetts Mut Life Ins Co	Life, Accident, and Health	MA	92,350,829
2019	Ordinary	86126	Members Life Ins Co	Life, Accident, and Health	IA	36,469,760
2019	Group	65978	Metropolitan Life Ins Co	Life, Accident, and Health	NY	27,287,522
2019	Ordinary	65978	Metropolitan Life Ins Co	Life, Accident, and Health	NY	1,489,846
2019	Group	97136	Metropolitan Tower Life Ins Co	Life, Accident, and Health	NE	39,014,420
2019	Ordinary	97136	Metropolitan Tower Life Ins Co	Life, Accident, and Health	NE	72,637
2019	Ordinary	66087	Mid West Natl Life Ins Co Of TN	Life, Accident, and Health	TX	25,362
2019	Group	66044	Midland Natl Life Ins Co	Life, Accident, and Health	IA	125,768



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2019	Ordinary	66044	Midland Natl Life Ins Co	Life, Accident, and Health	IA	98,186,752
2019	Ordinary	66109	Midwestern United Life Ins Co	Life, Accident, and Health	IN	293
2019	Group	66168	Minnesota Life Ins Co	Life, Accident, and Health	MN	25,752,802
2019	Ordinary	66168	Minnesota Life Ins Co	Life, Accident, and Health	MN	22,252,633
2019	Ordinary	70416	MML Bay State Life Ins Co	Life, Accident, and Health	CT	5,000
2019	Ordinary	57541	Modern Woodmen Of Amer	Fraternal	IL	19,719,163
2019	Group	66370	Mony Life Ins Co	Life, Accident, and Health	NY	12,933
2019	Ordinary	66370	Mony Life Ins Co	Life, Accident, and Health	NY	102
2019	Ordinary	78077	Mony Life Ins Co Of Amer	Life, Accident, and Health	AZ	276,847
2019	Ordinary	66311	Motorists Life Ins Co	Life, Accident, and Health	OH	4,159
2019	Ordinary	66427	Mutual Trust Life Ins Co a Pan Amer	Life, Accident, and Health	IL	134,610
2019	Ordinary	93734	Nassau Life & Ann Co	Life, Accident, and Health	CT	7,764,109
2019	Ordinary	67814	Nassau Life Ins Co	Life, Accident, and Health	NY	43,616
2019	Ordinary	62359	Nassau Life Ins Co of TX	Life, Accident, and Health	TX	4,537
2019	Group	66583	National Guardian Life Ins Co	Life, Accident, and Health	WI	64,318
2019	Ordinary	66583	National Guardian Life Ins Co	Life, Accident, and Health	WI	570,765
2019	Ordinary	75264	National Integrity Life Ins Co	Life, Accident, and Health	NY	838,775
2019	Ordinary	66680	National Life Ins Co	Life, Accident, and Health	VT	173,796
2019	Ordinary	56782	National Slovak Society Of The Usa	Fraternal	PA	3,920,735
2019	Ordinary	66850	National Western Life Ins Co	Life, Accident, and Health	CO	5,863,786
2019	Ordinary	92657	Nationwide Life & Ann Ins Co	Life, Accident, and Health	OH	228,066,870
2019	Group	66869	Nationwide Life Ins Co	Life, Accident, and Health	OH	30,480,959
2019	Ordinary	66869	Nationwide Life Ins Co	Life, Accident, and Health	OH	109,106,546
2019	Ordinary	91626	New England Life Ins Co	Life, Accident, and Health	MA	137,695
2019	Group	91596	New York Life Ins & Ann Corp	Life, Accident, and Health	DE	451,059
2019	Ordinary	91596	New York Life Ins & Ann Corp	Life, Accident, and Health	DE	253,570,654
2019	Group	66915	New York Life Ins Co	Life, Accident, and Health	NY	16,951,844
2019	Ordinary	66915	New York Life Ins Co	Life, Accident, and Health	NY	3,436,012
2019	Group	66974	North Amer Co Life & Hlth Ins	Life, Accident, and Health	IA	1,326,689
2019	Ordinary	66974	North Amer Co Life & Hlth Ins	Life, Accident, and Health	IA	72,140,463
2019	Ordinary	67091	Northwestern Mut Life Ins Co	Life, Accident, and Health	WI	68,752,322
2019	Ordinary	67148	Occidental Life Ins Co Of NC	Life, Accident, and Health	TX	173,383
2019	Ordinary	89206	Ohio Natl Life Assur Corp	Life, Accident, and Health	OH	7,880

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Year	Line of Business	NAIC Company Code	Company Name	NC Insurer Type	State of Domicile	Direct Annuity Considerations
2019	Ordinary	67172	Ohio Natl Life Ins Co	Life, Accident, and Health	OH	2,354,996
2019	Ordinary	76112	Oxford Life Ins Co	Life, Accident, and Health	AZ	18,445,842
2019	Ordinary	97268	Pacific Life & Ann Co	Life, Accident, and Health	AZ	436,524
2019	Group	67466	Pacific Life Ins Co	Life, Accident, and Health	NE	36,377,741
2019	Ordinary	67466	Pacific Life Ins Co	Life, Accident, and Health	NE	223,589,337
2019	Group	71099	Parker Centennial Assur Co	Life, Accident, and Health	WI	5,535
2019	Group	67628	Pekin Life Ins Co	Life, Accident, and Health	IL	859
2019	Ordinary	93262	Penn Ins & Ann Co	Life, Accident, and Health	DE	712,670
2019	Ordinary	67644	Penn Mut Life Ins Co	Life, Accident, and Health	PA	9,771,728
2019	Ordinary	93548	PHL Variable Ins Co	Life, Accident, and Health	CT	9,883,276
2019	Group	72125	Physicians Life Ins Co	Life, Accident, and Health	NE	75,228
2019	Ordinary	72125	Physicians Life Ins Co	Life, Accident, and Health	NE	728,472
2019	Ordinary	67873	Pioneer Amer Ins Co	Life, Accident, and Health	TX	11,920
2019	Ordinary	65919	Primerica Life Ins Co	Life, Accident, and Health	TN	60,539
2019	Group	61271	Principal Life Ins Co	Life, Accident, and Health	IA	135,585,992
2019	Ordinary	61271	Principal Life Ins Co	Life, Accident, and Health	IA	83,026,759
2019	Ordinary	68047	Professional Ins Co	Life, Accident, and Health	TX	258
2019	Ordinary	88536	Protective Life & Annuity Ins Co	Life, Accident, and Health	AL	100
2019	Ordinary	68136	Protective Life Ins Co	Life, Accident, and Health	TN	30,682,697
2019	Ordinary	68195	Provident Life & Accident Ins Co	Life, Accident, and Health	TN	3,106
2019	Ordinary	79227	Pruco Life Ins Co	Life, Accident, and Health	AZ	192,516,161
2019	Ordinary	86630	Prudential Ann Life Assur Corp	Life, Accident, and Health	AZ	28,088,895
2019	Group	68241	Prudential Ins Co Of Amer	Life, Accident, and Health	NJ	404,250,241
2019	Ordinary	68241	Prudential Ins Co Of Amer	Life, Accident, and Health	NJ	9,075,471
2019	Group	71390	Puritan Life Ins Co of Amer	Life, Accident, and Health	AZ	6,070
2019	Ordinary	68381	Reliance Standard Life Ins Co	Life, Accident, and Health	IL	63,877,633
2019	Group	67105	Reliastar Life Ins Co	Life, Accident, and Health	MN	2,588,924
2019	Ordinary	67105	Reliastar Life Ins Co	Life, Accident, and Health	MN	4,595,666
2019	Ordinary	61360	Reliastar Life Ins Co Of NY	Life, Accident, and Health	NY	9,326
2019	Group	93572	RGA Reins Co	Life, Accident, and Health	MO	702,152
2019	Group	65005	RiverSource Life Ins Co	Life, Accident, and Health	MN	499,710
2019	Ordinary	65005	RiverSource Life Ins Co	Life, Accident, and Health	MN	92,360,795
2019	Group	80594	Riversource Life Ins Co Of NY	Life, Accident, and Health	NY	45,704

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2019	Ordinary	80594	Riversource Life Ins Co Of NY	Life, Accident, and Health	NY	608,454
2019	Ordinary	57657	Royal Neighbors Of Amer	Fraternal	IL	781,252
2019	Ordinary	60183	S USA Life Ins Co Inc	Life, Accident, and Health	AZ	191,314
2019	Ordinary	60445	Sagicor Life Ins Co	Life, Accident, and Health	TX	17,386,486
2019	Ordinary	64688	SCOR Global Life Amer Reins Co	Life, Accident, and Health	DE	80,000
2019	Ordinary	14924	Secu Life Ins Co	Life, Accident, and Health	NC	9,552,034
2019	Group	93742	Securian Life Ins Co	Life, Accident, and Health	MN	2,485,026
2019	Group	68675	Security Benefit Life Ins Co	Life, Accident, and Health	KS	196,320
2019	Ordinary	68675	Security Benefit Life Ins Co	Life, Accident, and Health	KS	110,210,525
2019	Ordinary	68713	Security Life Of Denver Ins Co	Life, Accident, and Health	CO	1,920
2019	Ordinary	69485	Security Natl Life Ins Co	Life, Accident, and Health	UT	9,858
2019	Ordinary	68802	Sentinel Security Life Ins Co	Life, Accident, and Health	UT	8,822,510
2019	Group	68810	Sentry Life Ins Co	Life, Accident, and Health	WI	5,652,083
2019	Ordinary	68810	Sentry Life Ins Co	Life, Accident, and Health	WI	47,064
2019	Ordinary	68845	Shenandoah Life Ins Co	Life, Accident, and Health	VA	9,133
2019	Group	68896	Southern Farm Bureau Life Ins Co	Life, Accident, and Health	MS	208,374
2019	Ordinary	68896	Southern Farm Bureau Life Ins Co	Life, Accident, and Health	MS	14,900,072
2019	Ordinary	69019	Standard Ins Co	Life, Accident, and Health	OR	28,600,236
2019	Ordinary	86355	Standard Life & Accident Ins Co	Life, Accident, and Health	TX	583
2019	Ordinary	69094	State Farm Life & Accident Asr Co	Life, Accident, and Health	IL	7,550
2019	Ordinary	69108	State Farm Life Ins Co	Life, Accident, and Health	IL	8,799,249
2019	Ordinary	69116	State Life Ins Co	Life, Accident, and Health	IN	14,917,085
2019	Ordinary	69272	Sunset Life Ins Co Of Amer	Life, Accident, and Health	MO	967
2019	Ordinary	69310	Surety Life Ins Co	Life, Accident, and Health	NE	1,373
2019	Group	68608	Symetra Life Ins Co	Life, Accident, and Health	IA	182,516
2019	Ordinary	68608	Symetra Life Ins Co	Life, Accident, and Health	IA	75,694,817
2019	Ordinary	71153	Talcott Resolution Life & Ann Ins Co	Life, Accident, and Health	CT	3,634,542
2019	Ordinary	88072	Talcott Resolution Life Ins Co	Life, Accident, and Health	CT	3,676,618
2019	Group	69345	Teachers Ins & Ann Assoc Of Amer	Life, Accident, and Health	NY	109,630,871
2019	Ordinary	69345	Teachers Ins & Ann Assoc Of Amer	Life, Accident, and Health	NY	179,556,284
2019	Ordinary	76236	The Cincinnati Life Ins Co	Life, Accident, and Health	OH	1,305,572
2019	Ordinary	70435	The Savings Bank Mut Life Ins Co of	Life, Accident, and Health	MA	7,227,906
2019	Ordinary	56014	Thrivent Financial For Lutherans	Fraternal	WI	60,957,410

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2019	Ordinary	60142	TIAA Cref Life Ins Co	Life, Accident, and Health	NY	8,312,252
2019	Ordinary	69477	Time Ins Co II	Hospital, Medical, and Dental Service or Indemnity	PR	726
2019	Ordinary	69566	Trans World Assur Co	Life, Accident, and Health	CA	6,120
2019	Group	70688	Transamerica Financial Life Ins Co	Life, Accident, and Health	NY	1,110
2019	Ordinary	70688	Transamerica Financial Life Ins Co	Life, Accident, and Health	NY	329
2019	Group	86231	Transamerica Life Ins Co	Life, Accident, and Health	IA	169,218
2019	Ordinary	86231	Transamerica Life Ins Co	Life, Accident, and Health	IA	83,524,385
2019	Group	66281	Transamerica Premier Life Ins Co	Life, Accident, and Health	IA	34,592
2019	Ordinary	66281	Transamerica Premier Life Ins Co	Life, Accident, and Health	IA	15,283,332
2019	Ordinary	60227	Trinity Life Ins Co	Life, Accident, and Health	OK	1,200
2019	Ordinary	61425	Trustmark Ins Co	Life, Accident, and Health	IL	7,740
2019	Ordinary	11121	Unified Life Ins Co	Life, Accident, and Health	TX	-123
2019	Ordinary	70408	Union Security Ins Co	Life, Accident, and Health	KS	174,027
2019	Ordinary	92916	United Amer Ins Co	Life, Accident, and Health	NE	2,306,674
2019	Ordinary	69892	United Farm Family Life Ins Co	Life, Accident, and Health	IN	200
2019	Ordinary	87645	United Fidelity Life Ins Co	Life, Accident, and Health	TX	11,263
2019	Ordinary	69930	United Ins Co Of Amer	Life, Accident, and Health	IL	300
2019	Ordinary	69973	United Life Ins Co	Life, Accident, and Health	IA	146,633
2019	Group	69868	United Of Omaha Life Ins Co	Life, Accident, and Health	NE	8,060,446
2019	Ordinary	69868	United Of Omaha Life Ins Co	Life, Accident, and Health	NE	5,353,511
2019	Ordinary	56456	United States Letter Carriers Mut Be	Fraternal	TN	90,711
2019	Group	70106	United States Life Ins Co in the Cit	Life, Accident, and Health	NY	100
2019	Ordinary	70106	United States Life Ins Co in the Cit	Life, Accident, and Health	NY	782,408
2019	Ordinary	56413	United Transportation Union Ins Assn	Fraternal	OH	127,670
2019	Ordinary	70130	Universal Guar Life Ins Co	Life, Accident, and Health	OH	2,282
2019	Ordinary	80659	US Business of Canada Life Assur Co	Life, Accident, and Health	MI	119,644
2019	Ordinary	69663	USAA Life Ins Co	Life, Accident, and Health	TX	23,944,237
2019	Ordinary	60228	USAA Life Ins Co Of NY	Life, Accident, and Health	NY	21,856
2019	Ordinary	68632	Vantis Life Ins Co	Life, Accident, and Health	CT	100,743
2019	Group	70238	Variable Ann Life Ins Co	Life, Accident, and Health	TX	21,266,031
2019	Ordinary	70238	Variable Ann Life Ins Co	Life, Accident, and Health	TX	217,216,699
2019	Group	80942	Voya Ins & Ann Co	Life, Accident, and Health	IA	6,200
2019	Ordinary	80942	Voya Ins & Ann Co	Life, Accident, and Health	IA	648,033

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2019	Group	86509	Voya Retirement Ins & Ann Co	Life, Accident, and Health	CT	174,730,925
2019	Ordinary	86509	Voya Retirement Ins & Ann Co	Life, Accident, and Health	CT	-9,981
2019	Ordinary	70319	Washington Natl Ins Co	Life, Accident, and Health	IN	170,260
2019	Ordinary	92622	Western Southern Life Assur Co	Life, Accident, and Health	OH	74,946,851
2019	Ordinary	85189	Western United Life Assur Co	Life, Accident, and Health	WA	1,031,290
2019	Group	62413	Wilcac Life Ins Co	Life, Accident, and Health	IL	719,542
2019	Ordinary	65900	Wilco Life Ins Co	Life, Accident, and Health	IN	360
2019	Ordinary	57010	William Penn Assn	Fraternal	PA	1,447,748
2019	Ordinary	66230	William Penn Life Ins Co Of NY	Life, Accident, and Health	NY	9,407
2019	Ordinary	60704	Wilton Reassur Life Co of NY	Life, Accident, and Health	NY	4,405
2019	Ordinary	57320	Woodmen World Life Ins Soc	Fraternal	NE	60,741,861
2019	Ordinary	56480	Wsa Fraternal Life	Fraternal	CO	3,966
2019	Ordinary	90557	Zurich Amer Life Ins Co	Life, Accident, and Health	IL	5,764,022
<b>2019</b>			<b>TOTAL</b>			<b>8,970,829,497</b>