

NORTH CAROLINA DEPARTMENT OF INSURANCE
NORTH CAROLINA ACCIDENT AND HEALTH - GUARANTEED RENEWABLE BUSINESS
FOR THE YEAR ENDED DECEMBER 31, 2018

Rank	NAIC Company Code	Company Name	NC Insurer Type	State of Domicile	Direct Premiums Written	Direct Premiums Earned	Direct Losses Paid	Direct Losses Incurred	Market Share %	Cumulative Market Share %
1	60380	American Family Life Assur Co of Col	Life, Accident, and Health	NE	163,205,923	164,253,877	74,330,489	75,047,586	13.4%	13.4%
2	62049	Colonial Life & Accident Ins Co	Life, Accident, and Health	SC	127,146,843	127,389,871	72,146,295	73,546,343	10.5%	23.9%
3	71412	Mutual Of Omaha Ins Co	Life, Accident, and Health	NE	103,425,264	103,234,846	75,206,239	78,746,962	8.5%	32.4%
4	70025	Genworth Life Ins Co	Life, Accident, and Health	DE	77,483,044	78,635,907	70,945,642	103,695,455	6.4%	38.8%
5	69868	United Of Omaha Life Ins Co	Life, Accident, and Health	NE	75,669,410	75,905,166	54,147,114	53,616,340	6.2%	45.0%
6	65838	John Hancock Life Ins Co USA	Life, Accident, and Health	MI	50,250,597	50,838,214	31,315,996	43,046,259	4.1%	49.1%
7	72850	United World Life Ins Co	Life, Accident, and Health	NE	29,597,726	29,258,473	20,625,319	22,470,521	2.4%	51.6%
8	98205	Natl Foundation Life Ins Co	Life, Accident, and Health	TX	28,594,754	28,454,225	11,209,752	12,359,447	2.4%	53.9%
9	61263	Bankers Life & Cas Co	Life, Accident, and Health	IL	27,846,438	29,540,694	26,240,603	25,417,755	2.3%	56.2%
10	69000	Northwestern Long Term Care Ins Co	Life, Accident, and Health	WI	26,700,321	26,594,042	2,206,012	6,409,362	2.2%	58.4%
11	67369	Cigna Hlth & Life Ins Co	Life, Accident, and Health	CT	22,793,570	20,770,818	16,045,497	16,927,182	1.9%	60.3%
12	78700	Aetna Hlth & Life Ins Co	Life, Accident, and Health	CT	21,760,024	21,693,759	18,819,839	19,348,577	1.8%	62.1%
13	12321	American Continental Ins Co	Life, Accident, and Health	TN	20,534,364	20,616,443	16,123,231	16,166,633	1.7%	63.8%
14	25178	State Farm Mut Auto Ins Co	Property and Casualty	IL	19,281,735	16,201,063	10,787,413	11,677,335	1.6%	65.3%
15	69663	USAA Life Ins Co	Life, Accident, and Health	TX	15,922,373	15,886,395	12,850,397	12,859,845	1.3%	66.7%
16	62065	Colonial Penn Life Ins Co	Life, Accident, and Health	PA	15,290,513	15,178,541	10,816,902	10,962,719	1.3%	67.9%
17	70319	Washington Natl Ins Co	Life, Accident, and Health	IN	15,032,929	15,094,034	11,651,073	10,303,385	1.2%	69.1%
18	71404	Continental Gen Ins Co	Life, Accident, and Health	TX	14,566,418	12,253,689	14,347,831	24,031,092	1.2%	70.3%
19	88366	American Retirement Life Ins Co	Life, Accident, and Health	OH	12,833,840	12,797,465	10,615,434	10,842,721	1.1%	71.4%
20	79987	Medico Corp Life Ins Co	Life, Accident, and Health	IA	11,536,179	11,521,423	9,077,568	9,189,474	0.9%	72.3%
21	65978	Metropolitan Life Ins Co	Life, Accident, and Health	NY	11,419,874	11,347,550	4,985,358	6,831,082	0.9%	73.3%
22	62146	Combined Ins Co Of Amer	Life, Accident, and Health	IL	10,958,888	11,020,653	11,645,298	11,812,362	0.9%	74.2%
23	86231	Transamerica Life Ins Co	Life, Accident, and Health	IA	10,768,769	10,797,780	11,362,250	13,165,373	0.9%	75.1%
24	62952	Equitable Life & Cas Ins Co	Life, Accident, and Health	UT	10,419,699	10,533,598	8,796,313	9,031,063	0.9%	75.9%
25	77968	Family Heritage Life Ins Co Of Amer	Life, Accident, and Health	OH	9,553,840	9,513,391	2,199,027	2,233,654	0.8%	76.7%
		<i>ALL OTHERS</i>			282,989,700	282,552,226	227,900,878	244,156,630	23.3%	100.0%
		TOTAL			1,215,583,035	1,211,884,143	836,397,770	923,895,157	100.0%	

NORTH CAROLINA DEPARTMENT OF INSURANCE
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FOR THE YEAR ENDED DECEMBER 31, 2018

Year	Line of Business	NAIC Company Code	Company Name	NC Insurer Type	State of Domicile	Direct Premiums Written	Direct Premiums Earned	Direct Losses Paid	Direct Losses Incurred	Market Share %
2018	Guaranteed renewable (individual)	71854	AAA Life Ins Co	Life, Accident, and Health	MI	613,792	616,599	206,646	203,607	0.1%
2018	Guaranteed renewable (individual)	71471	Ability Ins Co	Life, Accident, and Health	NE	614,231	625,888	855,252	846,717	0.1%
2018	Guaranteed renewable (individual)	78700	Aetna Hlth & Life Ins Co	Life, Accident, and Health	CT	21,760,024	21,693,759	18,819,839	19,348,577	1.8%
2018	Guaranteed renewable (individual)	60054	Aetna Life Ins Co	Life, Accident, and Health	CT	172,414	901,699	440,234	484,631	0.0%
2018	Guaranteed renewable (individual)	35963	AF&L Ins Co	Property and Casualty	PA	50,009	44,714	336,019	-209,883	0.0%
2018	Guaranteed renewable (individual)	90611	Allianz Life Ins Co Of N Amer	Life, Accident, and Health	MN	7,612,435	7,751,433	6,402,017	6,554,516	0.6%
2018	Guaranteed renewable (individual)	64190	Allianz Life Ins Co Of NY	Life, Accident, and Health	NY	52,994	52,994	0	0	0.0%
2018	Guaranteed renewable (individual)	60186	Allstate Life Ins Co	Life, Accident, and Health	IL	381,812	376,676	457,479	422,621	0.0%
2018	Guaranteed renewable (individual)	70874	Allstate Life Ins Co Of NY	Life, Accident, and Health	NY	21,734	21,165	5,910	6,624	0.0%
2018	Guaranteed renewable (individual)	60216	Amalgamated Life Ins Co	Life, Accident, and Health	NY	263,966	263,966	137,393	137,393	0.0%
2018	Guaranteed renewable (individual)	12321	American Continental Ins Co	Life, Accident, and Health	TN	20,534,364	20,616,443	16,123,231	16,166,633	1.7%
2018	Guaranteed renewable (individual)	60380	American Family Life Assur Co of Col	Life, Accident, and Health	NE	163,205,923	164,253,877	74,330,489	75,047,586	13.4%
2018	Guaranteed renewable (individual)	60410	American Fidelity Assur Co	Life, Accident, and Health	OK	1,497,230	1,530,169	548,516	712,943	0.1%
2018	Guaranteed renewable (individual)	60488	American Gen Life Ins Co	Life, Accident, and Health	TX	4,319,201	4,253,306	2,487,533	2,668,613	0.4%
2018	Guaranteed renewable (individual)	60534	American Heritage Life Ins Co	Life, Accident, and Health	FL	9,387,000	9,318,997	4,960,048	4,813,596	0.8%
2018	Guaranteed renewable (individual)	60518	American Hlth & Life Ins Co	Life, Accident, and Health	TX	38	-23	0	0	0.0%
2018	Guaranteed renewable (individual)	60577	American Income Life Ins Co	Life, Accident, and Health	IN	1,094,423	1,092,664	274,666	302,336	0.1%
2018	Guaranteed renewable (individual)	60739	American Natl Ins Co	Life, Accident, and Health	TX	47,403	48,622	100,000	86,919	0.0%
2018	Guaranteed renewable (individual)	71773	American Natl Life Ins Co Of TX	Life, Accident, and Health	TX	220,362	219,575	204,663	221,887	0.0%
2018	Guaranteed renewable (individual)	80624	American Progressive L&H Ins Of NY	Life, Accident, and Health	NY	90,250	90,841	0	0	0.0%
2018	Guaranteed renewable (individual)	60801	American Public Life Ins Co	Life, Accident, and Health	OK	48,539	48,674	43,608	60,293	0.0%
2018	Guaranteed renewable (individual)	67679	American Republic Corp Ins Co	Life, Accident, and Health	IA	2,512,020	2,526,968	1,716,025	1,707,762	0.2%
2018	Guaranteed renewable (individual)	60836	American Republic Ins Co	Life, Accident, and Health	IA	4,734,339	4,754,383	3,692,411	3,829,541	0.4%
2018	Guaranteed renewable (individual)	88366	American Retirement Life Ins Co	Life, Accident, and Health	OH	12,833,840	12,797,465	10,615,434	10,842,721	1.1%
2018	Guaranteed renewable (individual)	60895	American United Life Ins Co	Life, Accident, and Health	IN	1,401	1,418	0	0	0.0%
2018	Guaranteed renewable (individual)	61999	Americo Fin Life & Ann Ins Co	Life, Accident, and Health	TX	664,336	658,466	471,182	499,686	0.1%
2018	Guaranteed renewable (individual)	61301	Ameritas Life Ins Corp	Life, Accident, and Health	NE	643,276	633,014	15,779	41,570	0.1%
2018	Guaranteed renewable (individual)	60033	Ameritas Life Ins Corp of NY	Life, Accident, and Health	NY	1,370	1,352	0	0	0.0%
2018	Guaranteed renewable (individual)	56499	Assured Life Assn	Fraternal	CO	468,347	474,649	281,318	278,530	0.0%
2018	Guaranteed renewable (individual)	71439	Assurity Life Ins Co	Life, Accident, and Health	NE	3,453,754	3,453,039	2,318,585	2,552,667	0.3%
2018	Guaranteed renewable (individual)	15940	Assurity Life Ins Co of NY	Life, Accident, and Health	NY	195	248	0	2	0.0%
2018	Guaranteed renewable (individual)	61492	Athene Annuity & Life Assur Co	Life, Accident, and Health	DE	1,307,507	1,324,282	1,140,447	414,477	0.1%
2018	Guaranteed renewable (individual)	84522	Auto Club Life Ins Co	Life, Accident, and Health	MI	960	1,007	0	12	0.0%
2018	Guaranteed renewable (individual)	61190	Auto Owners Life Ins Co	Life, Accident, and Health	MI	578,911	566,973	61,176	-95,918	0.0%
2018	Guaranteed renewable (individual)	62944	AXA Equitable Life Ins Co	Life, Accident, and Health	NY	53,703	55,229	244,719	241,264	0.0%
2018	Guaranteed renewable (individual)	61212	Baltimore Life Ins Co	Life, Accident, and Health	MD	30	30	0	0	0.0%
2018	Guaranteed renewable (individual)	71919	Bankers Fidelity Assur Co	Life, Accident, and Health	GA	25,473	0	0	0	0.0%
2018	Guaranteed renewable (individual)	61239	Bankers Fidelity Life Ins Co	Life, Accident, and Health	GA	3,185,920	3,036,772	2,336,338	2,435,991	0.3%
2018	Guaranteed renewable (individual)	61263	Bankers Life & Cas Co	Life, Accident, and Health	IL	27,846,438	29,540,694	26,240,603	25,417,755	2.3%
2018	Guaranteed renewable (individual)	94250	Banner Life Ins Co	Life, Accident, and Health	MD	79,519	79,519	0	0	0.0%
2018	Guaranteed renewable (individual)	71714	Berkshire Life Ins Co of Amer	Life, Accident, and Health	MA	938,434	968,486	0	0	0.1%
2018	Guaranteed renewable (individual)	61476	Boston Mut Life Ins Co	Life, Accident, and Health	MA	19,513	19,461	3,670	3,652	0.0%
2018	Guaranteed renewable (individual)	87726	Brighthouse Life Ins Co	Life, Accident, and Health	DE	6,382,395	8,323,115	15,963,480	16,290,468	0.5%
2018	Guaranteed renewable (individual)	56030	Catholic Financial Life	Fraternal	WI	45	47	0	0	0.0%
2018	Guaranteed renewable (individual)	61751	Central States H & L Co Of Omaha	Life, Accident, and Health	NE	188,168	187,987	122,463	112,886	0.0%
2018	Guaranteed renewable (individual)	34274	Central States Ind Co Of Omaha	Property and Casualty	NE	3,332,483	3,334,898	2,493,185	2,505,676	0.3%
2018	Guaranteed renewable (individual)	80896	Centre Life Ins Co	Life, Accident, and Health	MA	1,389	1,664	20,237	-7,980	0.0%
2018	Guaranteed renewable (individual)	61832	Chesapeake Life Ins Co	Life, Accident, and Health	OK	1,839	1,814	0	22	0.0%

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2018	Guaranteed renewable (individual)	61859	Christian Fidelity Life Ins Co	Life, Accident, and Health	TX	52,009	51,872	21,291	19,883	0.0%
2018	Guaranteed renewable (individual)	71463	CICA Life Ins Co of Amer	Life, Accident, and Health	CO	69	100	0	0	0.0%
2018	Guaranteed renewable (individual)	67369	Cigna Hlth & Life Ins Co	Life, Accident, and Health	CT	22,793,570	20,770,818	16,045,497	16,927,182	1.9%
2018	Guaranteed renewable (individual)	61727	Cigna Natl Hlth Ins Co	Life, Accident, and Health	OH	411,644	416,627	214,990	212,422	0.0%
2018	Guaranteed renewable (individual)	61921	Citizens Security Life Ins Co	Life, Accident, and Health	KY	6,040	6,390	1,370	1,377	0.0%
2018	Guaranteed renewable (individual)	62626	CMFG Life Ins Co	Life, Accident, and Health	IA	1,625,484	1,627,415	283,680	256,076	0.1%
2018	Guaranteed renewable (individual)	62049	Colonial Life & Accident Ins Co	Life, Accident, and Health	SC	127,146,843	127,389,871	72,146,295	73,546,343	10.5%
2018	Guaranteed renewable (individual)	62065	Colonial Penn Life Ins Co	Life, Accident, and Health	PA	15,290,513	15,178,541	10,816,902	10,962,719	1.3%
2018	Guaranteed renewable (individual)	62103	Columbian Mut Life Ins Co	Life, Accident, and Health	NY	4,930	4,962	640	-1,269	0.0%
2018	Guaranteed renewable (individual)	99937	Columbus Life Ins Co	Life, Accident, and Health	OH	0	0	14,562	14,556	0.0%
2018	Guaranteed renewable (individual)	62146	Combined Ins Co Of Amer	Life, Accident, and Health	IL	10,958,888	11,020,653	11,645,298	11,812,362	0.9%
2018	Guaranteed renewable (individual)	78697	Combined Life Ins Co Of NY	Life, Accident, and Health	NY	103,239	102,403	84,686	130,255	0.0%
2018	Guaranteed renewable (individual)	81426	Commercial Travelers Life Ins Co	Life, Accident, and Health	NY	1,920	1,997	0	0	0.0%
2018	Guaranteed renewable (individual)	77828	Companion Life Ins Co	Life, Accident, and Health	SC	422,201	467,882	277,184	275,532	0.0%
2018	Guaranteed renewable (individual)	62308	Connecticut Gen Life Ins Co	Life, Accident, and Health	CT	137,681	113,268	160,310	517,852	0.0%
2018	Guaranteed renewable (individual)	62359	Constitution Life Ins Co	Life, Accident, and Health	TX	991,976	1,008,515	748,116	780,438	0.1%
2018	Guaranteed renewable (individual)	71730	Continental Amer Ins Co	Life, Accident, and Health	NE	602	598	0	0	0.0%
2018	Guaranteed renewable (individual)	20443	Continental Cas Co	Property and Casualty	IL	7,504,354	-433,760	14,264,586	14,975,302	0.6%
2018	Guaranteed renewable (individual)	71404	Continental Gen Ins Co	Life, Accident, and Health	TX	14,566,418	12,253,689	14,347,831	24,031,092	1.2%
2018	Guaranteed renewable (individual)	68500	Continental Life Ins Co Brentwood	Life, Accident, and Health	TN	5,020,229	5,011,519	2,667,180	2,703,474	0.4%
2018	Guaranteed renewable (individual)	62553	Country Life Ins Co	Life, Accident, and Health	IL	121,884	125,135	75,945	86,574	0.0%
2018	Guaranteed renewable (individual)	82880	CSI Life Ins Co	Life, Accident, and Health	NE	3,729,477	3,627,730	2,723,465	2,781,520	0.3%
2018	Guaranteed renewable (individual)	62928	EMC Natl Life Co	Life, Accident, and Health	IA	53,376	53,262	7,873	8,216	0.0%
2018	Guaranteed renewable (individual)	62952	Equitable Life & Cas Ins Co	Life, Accident, and Health	UT	10,419,699	10,533,598	8,796,313	9,031,063	0.9%
2018	Guaranteed renewable (individual)	91785	Equitable Natl Life Ins Co Inc	Life, Accident, and Health	UT	2,855	622	5	8	0.0%
2018	Guaranteed renewable (individual)	70769	Erie Family Life Ins Co	Life, Accident, and Health	PA	11,206	11,206	23,013	110,020	0.0%
2018	Guaranteed renewable (individual)	57991	Everence Assn Inc	Fraternal	IN	102,528	102,170	71,081	71,012	0.0%
2018	Guaranteed renewable (individual)	26921	Everest Reins Co	Property and Casualty	DE	931,489	884,813	737,883	863,236	0.1%
2018	Guaranteed renewable (individual)	77968	Family Heritage Life Ins Co Of Amer	Life, Accident, and Health	OH	9,553,840	9,513,391	2,199,027	2,233,654	0.8%
2018	Guaranteed renewable (individual)	63053	Family Life Ins Co	Life, Accident, and Health	TX	545,438	548,160	494,641	518,591	0.0%
2018	Guaranteed renewable (individual)	63088	Farm Bureau Life Ins Co	Life, Accident, and Health	IA	1,042	1,101	0	0	0.0%
2018	Guaranteed renewable (individual)	63177	Farmers New World Life Ins Co	Life, Accident, and Health	WA	13,973	13,973	21,269	21,269	0.0%
2018	Guaranteed renewable (individual)	63290	Fidelity Life Assn A Legal Reserve L	Life, Accident, and Health	IL	2,467	0	0	0	0.0%
2018	Guaranteed renewable (individual)	71870	Fidelity Security Life Ins Co	Life, Accident, and Health	MO	158,596	157,885	0	581	0.0%
2018	Guaranteed renewable (individual)	90328	First Hlth Life & Hlth Ins Co	Life, Accident, and Health	TX	1,695,673	1,697,386	1,345,549	1,348,720	0.1%
2018	Guaranteed renewable (individual)	64297	First Unum Life Ins Co	Life, Accident, and Health	NY	386,644	420,337	750,876	1,547,224	0.0%
2018	Guaranteed renewable (individual)	91642	Forethought Life Ins Co	Life, Accident, and Health	IN	1,445,110	1,457,739	1,067,384	1,048,791	0.1%
2018	Guaranteed renewable (individual)	62324	Freedom Life Ins Co Of Amer	Life, Accident, and Health	TX	730,706	731,348	225,887	261,934	0.1%
2018	Guaranteed renewable (individual)	38962	Genesis Ins Co	Property and Casualty	DE	538	-5,565	109,592	530,581	0.0%
2018	Guaranteed renewable (individual)	65536	Genworth Life & Ann Ins Co	Life, Accident, and Health	VA	327,596	332,002	314,418	280,658	0.0%
2018	Guaranteed renewable (individual)	70025	Genworth Life Ins Co	Life, Accident, and Health	DE	77,483,044	78,635,907	70,945,642	103,695,455	6.4%
2018	Guaranteed renewable (individual)	72990	Genworth Life Ins Co of NY	Life, Accident, and Health	NY	1,677,417	1,677,417	1,239,707	1,239,707	0.1%
2018	Guaranteed renewable (individual)	70939	Gerber Life Ins Co	Life, Accident, and Health	NY	2,177,991	2,178,250	1,315,972	1,211,260	0.2%
2018	Guaranteed renewable (individual)	91472	Globe Life & Accident Ins Co	Life, Accident, and Health	NE	1,459,021	1,482,004	638,363	731,325	0.1%
2018	Guaranteed renewable (individual)	62286	Golden Rule Ins Co	Life, Accident, and Health	IN	7,340,185	7,196,435	2,479,840	3,140,742	0.6%
2018	Guaranteed renewable (individual)	63967	Government Personnel Mut Life Ins Co	Life, Accident, and Health	TX	511,059	513,904	378,249	371,671	0.0%
2018	Guaranteed renewable (individual)	67059	GPM Hlth & Life Ins Co	Life, Accident, and Health	WA	2,147,573	2,143,616	1,616,961	1,825,806	0.2%
2018	Guaranteed renewable (individual)	71218	Grange Life Ins Co	Life, Accident, and Health	OH	723	704	0	0	0.0%

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2018	Guaranteed renewable (individual)	63312	Great Amer Life Ins Co	Life, Accident, and Health	OH	1,560,149	1,611,022	898,574	1,325,211	0.1%
2018	Guaranteed renewable (individual)	64211	Guarantee Trust Life Ins Co	Life, Accident, and Health	IL	7,922,374	7,890,895	2,736,439	3,132,090	0.7%
2018	Guaranteed renewable (individual)	64238	Guaranty Income Life Ins Co	Life, Accident, and Health	IA	66,224	66,342	112,821	112,689	0.0%
2018	Guaranteed renewable (individual)	64246	Guardian Life Ins Co Of Amer	Life, Accident, and Health	NY	1,650	1,654	7,167	-1,112	0.0%
2018	Guaranteed renewable (individual)	64327	Harleysville Life Ins Co	Life, Accident, and Health	OH	1,206	1,206	0	0	0.0%
2018	Guaranteed renewable (individual)	70815	Hartford Life & Accident Ins Co	Life, Accident, and Health	CT	30	30	0	0	0.0%
2018	Guaranteed renewable (individual)	66214	Heartland Natl Life Ins Co	Life, Accident, and Health	IN	39,002	37,651	16,381	15,592	0.0%
2018	Guaranteed renewable (individual)	64513	Horace Mann Life Ins Co	Life, Accident, and Health	IL	1,295	1,295	0	1	0.0%
2018	Guaranteed renewable (individual)	91693	IA Amer Life Ins Co	Life, Accident, and Health	TX	143,168	145,435	122,313	122,313	0.0%
2018	Guaranteed renewable (individual)	97764	Idealife Ins Co	Life, Accident, and Health	CT	18,051	17,953	11,917	10,709	0.0%
2018	Guaranteed renewable (individual)	64580	Illinois Mut Life Ins Co	Life, Accident, and Health	IL	1,590,671	1,616,433	493,382	694,567	0.1%
2018	Guaranteed renewable (individual)	26581	Independence Amer Ins Co	Property and Casualty	DE	98,956	98,956	71,718	96,835	0.0%
2018	Guaranteed renewable (individual)	64904	Investors Heritage Life Ins Co	Life, Accident, and Health	KY	1,134	1,211	1,400	1,400	0.0%
2018	Guaranteed renewable (individual)	63487	Investors Life Ins Co N Amer	Life, Accident, and Health	TX	1,154	1,139	0	0	0.0%
2018	Guaranteed renewable (individual)	65056	Jackson Natl Life Ins Co	Life, Accident, and Health	MI	550,893	542,013	683,289	691,501	0.0%
2018	Guaranteed renewable (individual)	64017	Jefferson Natl Life Ins Co	Life, Accident, and Health	TX	2,146	2,170	750	625	0.0%
2018	Guaranteed renewable (individual)	65080	John Alden Life Ins Co	Life, Accident, and Health	WI	720,309	724,613	2,803,894	2,636,156	0.1%
2018	Guaranteed renewable (individual)	93610	John Hancock Life & Hlth Ins Co	Life, Accident, and Health	MA	1,689,266	1,711,615	799,321	1,329,592	0.1%
2018	Guaranteed renewable (individual)	65838	John Hancock Life Ins Co USA	Life, Accident, and Health	MI	50,250,597	50,838,214	31,315,996	43,046,259	4.1%
2018	Guaranteed renewable (individual)	65129	Kansas City Life Ins Co	Life, Accident, and Health	MO	2,979	2,936	0	52	0.0%
2018	Guaranteed renewable (individual)	58033	Knights Of Columbus	Fraternal	CT	1,137,070	1,122,859	212,050	522,416	0.1%
2018	Guaranteed renewable (individual)	65242	Lafayette Life Ins Co	Life, Accident, and Health	OH	1,266	1,266	0	0	0.0%
2018	Guaranteed renewable (individual)	68543	Liberty Bankers Life Ins Co	Life, Accident, and Health	OK	42,164	41,375	21,125	23,284	0.0%
2018	Guaranteed renewable (individual)	19917	Liberty Ins Underwriters Inc	Property and Casualty	IL	264	1	0	15	0.0%
2018	Guaranteed renewable (individual)	65315	Liberty Life Assur Co Of Boston	Life, Accident, and Health	NH	7,076	14,286	0	0	0.0%
2018	Guaranteed renewable (individual)	23043	Liberty Mut Ins Co	Property and Casualty	MA	0	0	0	-591	0.0%
2018	Guaranteed renewable (individual)	65331	Liberty Natl Life Ins Co	Life, Accident, and Health	NE	2,900,512	2,905,223	4,539,677	4,590,971	0.2%
2018	Guaranteed renewable (individual)	65412	Life Ins Co Of AL	Life, Accident, and Health	AL	776,859	782,667	33,092	33,716	0.1%
2018	Guaranteed renewable (individual)	78140	Life Ins Co Of Boston & NY	Life, Accident, and Health	NY	539	539	0	0	0.0%
2018	Guaranteed renewable (individual)	65528	Life Ins Co Of The Southwest	Life, Accident, and Health	TX	52	52	0	0	0.0%
2018	Guaranteed renewable (individual)	77720	LifeSecure Ins Co	Life, Accident, and Health	MI	1,393,337	1,372,470	37,822	81,816	0.1%
2018	Guaranteed renewable (individual)	99724	LifeShield Natl Ins Co	Life, Accident, and Health	OK	64,742	63,552	47,170	47,174	0.0%
2018	Guaranteed renewable (individual)	65595	Lincoln Benefit Life Co	Life, Accident, and Health	NE	1,113,276	1,118,554	687,859	967,542	0.1%
2018	Guaranteed renewable (individual)	65927	Lincoln Heritage Life Ins Co	Life, Accident, and Health	IL	21,188	21,183	43,209	42,691	0.0%
2018	Guaranteed renewable (individual)	65676	Lincoln Natl Life Ins Co	Life, Accident, and Health	IN	233,988	320,091	309,050	482,641	0.0%
2018	Guaranteed renewable (individual)	65722	Loyal Amer Life Ins Co	Life, Accident, and Health	OH	5,927,322	5,933,782	3,987,768	4,076,007	0.5%
2018	Guaranteed renewable (individual)	56758	Loyal Christian Benefit Assn	Fraternal	PA	342,351	0	0	0	0.0%
2018	Guaranteed renewable (individual)	73504	Lumico Life Ins Co	Life, Accident, and Health	MO	41,876	40,830	2,300	2,300	0.0%
2018	Guaranteed renewable (individual)	65781	Madison Natl Life Ins Co Inc	Life, Accident, and Health	WI	209	223	0	-8	0.0%
2018	Guaranteed renewable (individual)	65870	Manhattan Life Ins Co	Life, Accident, and Health	NY	3,196,568	3,196,897	2,663,987	2,633,315	0.3%
2018	Guaranteed renewable (individual)	67083	Manhattan Natl Life Ins Co	Life, Accident, and Health	OH	95	95	40,700	40,700	0.0%
2018	Guaranteed renewable (individual)	61883	ManhattanLife Assur Co of Amer	Life, Accident, and Health	AR	6,476,282	6,868,311	2,462,811	2,924,309	0.5%
2018	Guaranteed renewable (individual)	65935	Massachusetts Mut Life Ins Co	Life, Accident, and Health	MA	9,380,395	8,992,982	1,424,186	384,733	0.8%
2018	Guaranteed renewable (individual)	69515	Medamerica Ins Co	Life, Accident, and Health	PA	3,872,414	4,181,129	6,617,626	6,932,025	0.3%
2018	Guaranteed renewable (individual)	79987	Medico Corp Life Ins Co	Life, Accident, and Health	IA	11,536,179	11,521,423	9,077,568	9,189,474	0.9%
2018	Guaranteed renewable (individual)	31119	Medico Ins Co	Life, Accident, and Health	IA	3,269,518	3,291,539	1,436,878	1,448,641	0.3%
2018	Guaranteed renewable (individual)	65641	Medico Life & Hlth Ins Co	Life, Accident, and Health	IA	541	528	283	313	0.0%
2018	Guaranteed renewable (individual)	65978	Metropolitan Life Ins Co	Life, Accident, and Health	NY	11,419,874	11,347,550	4,985,358	6,831,082	0.9%

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2018	Guaranteed renewable (individual)	97136	Metropolitan Tower Life Ins Co	Life, Accident, and Health	NE	1,324	1,348	0	-160	0.0%
2018	Guaranteed renewable (individual)	66087	Mid West Natl Life Ins Co Of TN	Life, Accident, and Health	TX	33,041	32,963	44,014	44,014	0.0%
2018	Guaranteed renewable (individual)	66168	Minnesota Life Ins Co	Life, Accident, and Health	MN	34,699	31,315	10,934	165,754	0.0%
2018	Guaranteed renewable (individual)	57541	Modern Woodmen Of Amer	Fraternal	IL	455	461	4,800	4,260	0.0%
2018	Guaranteed renewable (individual)	66265	Monarch Life Ins Co	Life, Accident, and Health	MA	316	306	0	0	0.0%
2018	Guaranteed renewable (individual)	66370	Mony Life Ins Co	Life, Accident, and Health	NY	11,150	11,358	44,614	19,254	0.0%
2018	Guaranteed renewable (individual)	71412	Mutual Of Omaha Ins Co	Life, Accident, and Health	NE	103,425,264	103,234,846	75,206,239	78,746,962	8.5%
2018	Guaranteed renewable (individual)	66397	Mutual Savings Life Ins Co	Life, Accident, and Health	AL	462	457	200	196	0.0%
2018	Guaranteed renewable (individual)	61409	National Benefit Life Ins Co	Life, Accident, and Health	NY	783	697	0	0	0.0%
2018	Guaranteed renewable (individual)	11991	National Cas Co	Property and Casualty	OH	1,180	-2,569	5,040	4,109	0.0%
2018	Guaranteed renewable (individual)	66583	National Guardian Life Ins Co	Life, Accident, and Health	WI	397,713	342,674	587	587	0.0%
2018	Guaranteed renewable (individual)	82538	National Hlth Ins Co	Life, Accident, and Health	TX	174,703	147,734	8,836	10,722	0.0%
2018	Guaranteed renewable (individual)	87963	National Teachers Assoc Life Ins Co	Life, Accident, and Health	TX	6,884,378	6,907,860	2,412,837	1,989,622	0.6%
2018	Guaranteed renewable (individual)	19445	National Union Fire Ins Co Of Pitts	Property and Casualty	PA	74,951	74,951	26,635	20,084	0.0%
2018	Guaranteed renewable (individual)	66869	Nationwide Life Ins Co	Life, Accident, and Health	OH	613,932	613,932	562,054	562,054	0.1%
2018	Guaranteed renewable (individual)	98205	Natl Foundation Life Ins Co	Life, Accident, and Health	TX	28,594,754	28,454,225	11,209,752	12,359,447	2.4%
2018	Guaranteed renewable (individual)	78743	New Era Life Ins Co	Life, Accident, and Health	TX	1,817,217	1,833,534	1,752,888	1,742,286	0.1%
2018	Guaranteed renewable (individual)	69698	New Era Life Ins Co Of Midwest	Life, Accident, and Health	TX	1,573,238	1,516,160	1,089,256	1,219,608	0.1%
2018	Guaranteed renewable (individual)	66915	New York Life Ins Co	Life, Accident, and Health	NY	6,324,197	6,333,439	2,294,719	2,411,844	0.5%
2018	Guaranteed renewable (individual)	68349	North Amer Ins Co	Life, Accident, and Health	WI	27,055	27,003	33,351	33,947	0.0%
2018	Guaranteed renewable (individual)	69000	Northwestern Long Term Care Ins Co	Life, Accident, and Health	WI	26,700,321	26,594,042	2,206,012	6,409,362	2.2%
2018	Guaranteed renewable (individual)	67091	Northwestern Mut Life Ins Co	Life, Accident, and Health	WI	8,179,587	7,996,911	1,675,318	4,891,118	0.7%
2018	Guaranteed renewable (individual)	67148	Occidental Life Ins Co Of NC	Life, Accident, and Health	TX	649	649	0	0	0.0%
2018	Guaranteed renewable (individual)	67172	Ohio Natl Life Ins Co	Life, Accident, and Health	OH	18,310	18,289	0	0	0.0%
2018	Guaranteed renewable (individual)	67180	Ohio State Life Ins Co	Life, Accident, and Health	TX	62	62	0	0	0.0%
2018	Guaranteed renewable (individual)	67199	Old Amer Ins Co	Life, Accident, and Health	MO	5,021	5,141	46,195	36,723	0.0%
2018	Guaranteed renewable (individual)	67326	Old Surety Life Ins Co	Life, Accident, and Health	OK	1,382,970	1,381,632	835,871	856,519	0.1%
2018	Guaranteed renewable (individual)	13100	Omaha Ins Co	Life, Accident, and Health	NE	1,173,479	1,162,637	1,064,150	1,095,946	0.1%
2018	Guaranteed renewable (individual)	56383	Order of United Commercial Travelers	Fraternal	OH	1,353,204	1,360,410	820,640	809,574	0.1%
2018	Guaranteed renewable (individual)	76112	Oxford Life Ins Co	Life, Accident, and Health	AZ	5,343,741	5,396,931	4,960,604	4,970,274	0.4%
2018	Guaranteed renewable (individual)	67393	Ozark Natl Life Ins Co	Life, Accident, and Health	MO	247	251	0	0	0.0%
2018	Guaranteed renewable (individual)	70785	Pacificare Life & Hlth Ins Co	Life, Accident, and Health	IN	318,181	318,181	215,239	237,860	0.0%
2018	Guaranteed renewable (individual)	67539	Pan Amer Life Ins Co	Life, Accident, and Health	LA	38,112	34,648	1,536	0	0.0%
2018	Guaranteed renewable (individual)	67598	Paul Revere Life Ins Co	Life, Accident, and Health	MA	31,231	31,701	6,360	5,426	0.0%
2018	Guaranteed renewable (individual)	67628	Pekin Life Ins Co	Life, Accident, and Health	IL	299	299	0	0	0.0%
2018	Guaranteed renewable (individual)	67644	Penn Mut Life Ins Co	Life, Accident, and Health	PA	49	48	0	-556	0.0%
2018	Guaranteed renewable (individual)	67784	Philadelphia Amer Life Ins Co	Life, Accident, and Health	TX	4,763,769	4,727,835	3,015,711	3,103,603	0.4%
2018	Guaranteed renewable (individual)	72125	Physicians Life Ins Co	Life, Accident, and Health	NE	657,596	658,281	522,717	520,075	0.1%
2018	Guaranteed renewable (individual)	80578	Physicians Mut Ins Co	Life, Accident, and Health	NE	4,799,176	4,834,891	3,173,404	4,174,088	0.4%
2018	Guaranteed renewable (individual)	58009	Police & Firemens Ins Assn	Fraternal	IN	38,943	39,803	1,601	1,450	0.0%
2018	Guaranteed renewable (individual)	65919	Primerica Life Ins Co	Life, Accident, and Health	TN	2,441	2,375	0	29	0.0%
2018	Guaranteed renewable (individual)	61271	Principal Life Ins Co	Life, Accident, and Health	IA	316	860	756	103	0.0%
2018	Guaranteed renewable (individual)	68047	Professional Ins Co	Life, Accident, and Health	TX	2,675,139	2,730,704	1,707,473	1,707,473	0.2%
2018	Guaranteed renewable (individual)	68136	Protective Life Ins Co	Life, Accident, and Health	TN	289,690	290,536	215,750	205,098	0.0%
2018	Guaranteed renewable (individual)	67903	Provident Amer Life & Hlth Ins Co	Life, Accident, and Health	OH	16,486	16,483	2,948	3,124	0.0%
2018	Guaranteed renewable (individual)	68195	Provident Life & Accident Ins Co	Life, Accident, and Health	TN	8,675,009	8,699,527	4,130,469	4,264,429	0.7%
2018	Guaranteed renewable (individual)	68209	Provident Life & Cas Ins Co	Life, Accident, and Health	TN	7,777	7,949	8,550	14,846	0.0%
2018	Guaranteed renewable (individual)	68241	Prudential Ins Co Of Amer	Life, Accident, and Health	NJ	4,756,723	4,760,568	2,773,646	4,341,759	0.4%

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2018	Guaranteed renewable (individual)	71390	Puritan Life Ins Co of Amer	Life, Accident, and Health	TX	2,793	2,793	0	0	0.0%
2018	Guaranteed renewable (individual)	68284	Pyramid Life Ins Co	Life, Accident, and Health	KS	694,041	708,453	551,788	654,528	0.1%
2018	Guaranteed renewable (individual)	68357	Reliable Life Ins Co	Life, Accident, and Health	MO	235	210	0	0	0.0%
2018	Guaranteed renewable (individual)	61360	Reliastar Life Ins Co Of NY	Life, Accident, and Health	NY	101,739	102,927	216,929	196,474	0.0%
2018	Guaranteed renewable (individual)	68462	Reserve Natl Ins Co	Life, Accident, and Health	OK	3,049,645	3,103,704	2,114,872	2,360,634	0.3%
2018	Guaranteed renewable (individual)	65005	RiverSource Life Ins Co	Life, Accident, and Health	MN	5,379,840	5,436,720	7,447,554	7,591,218	0.4%
2018	Guaranteed renewable (individual)	80594	Riversource Life Ins Co Of NY	Life, Accident, and Health	NY	133,446	135,995	1,693	1,721	0.0%
2018	Guaranteed renewable (individual)	57657	Royal Neighbors Of Amer	Fraternal	IL	111,846	111,500	104,028	103,350	0.0%
2018	Guaranteed renewable (individual)	60183	S USA Life Ins Co Inc	Life, Accident, and Health	AZ	502	486	628	680	0.0%
2018	Guaranteed renewable (individual)	68713	Security Life Of Denver Ins Co	Life, Accident, and Health	CO	12,442	12,903	3,232	2,685	0.0%
2018	Guaranteed renewable (individual)	68772	Security Mut Life Ins Co Of NY	Life, Accident, and Health	NY	805	801	3,850	4,173	0.0%
2018	Guaranteed renewable (individual)	76759	Senior Amer Ins Co	Property and Casualty	PA	3,172	3,172	96,294	-34,454	0.0%
2018	Guaranteed renewable (individual)	76325	Senior Hlth Ins Co of PA	Life, Accident, and Health	PA	2,469,480	3,169,746	14,762,273	10,965,172	0.2%
2018	Guaranteed renewable (individual)	68802	Sentinel Security Life Ins Co	Life, Accident, and Health	UT	3,221,219	3,214,785	2,362,814	2,486,157	0.3%
2018	Guaranteed renewable (individual)	97241	Settlers Life Ins Co	Life, Accident, and Health	WI	23,497	25,303	0	0	0.0%
2018	Guaranteed renewable (individual)	65757	Shelter Life Ins Co	Life, Accident, and Health	MO	1,026	1,026	0	0	0.0%
2018	Guaranteed renewable (individual)	68845	Shenandoah Life Ins Co	Life, Accident, and Health	VA	421,181	417,968	333,722	350,341	0.0%
2018	Guaranteed renewable (individual)	68896	Southern Farm Bureau Life Ins Co	Life, Accident, and Health	MS	5,612,457	1,734,147	4,607,213	529,580	0.5%
2018	Guaranteed renewable (individual)	19178	Southern Guar Ins Co	Property and Casualty	WI	127,936	120,663	14,162	80,239	0.0%
2018	Guaranteed renewable (individual)	69019	Standard Ins Co	Life, Accident, and Health	OR	1,125,773	1,103,245	257,616	562,268	0.1%
2018	Guaranteed renewable (individual)	86355	Standard Life & Accident Ins Co	Life, Accident, and Health	TX	1,678,638	1,720,297	969,709	857,013	0.1%
2018	Guaranteed renewable (individual)	71706	Standard Life & Cas Ins Co	Life, Accident, and Health	UT	1,191,645	1,184,949	553,992	577,587	0.1%
2018	Guaranteed renewable (individual)	89009	Standard Life Ins Co Of NY	Life, Accident, and Health	NY	3,068	3,142	0	13	0.0%
2018	Guaranteed renewable (individual)	69078	Standard Security Life Ins Co Of NY	Life, Accident, and Health	NY	75,886	74,137	5,347	5,347	0.0%
2018	Guaranteed renewable (individual)	68985	Starmount Life Ins Co	Life, Accident, and Health	ME	8,552	8,526	50,000	50,000	0.0%
2018	Guaranteed renewable (individual)	25178	State Farm Mut Auto Ins Co	Property and Casualty	IL	19,281,735	16,201,063	10,787,413	11,677,335	1.6%
2018	Guaranteed renewable (individual)	69116	State Life Ins Co	Life, Accident, and Health	IN	330,913	331,385	394,659	712,245	0.0%
2018	Guaranteed renewable (individual)	69132	State Mut Ins Co	Life, Accident, and Health	GA	944,070	948,072	608,491	602,482	0.1%
2018	Guaranteed renewable (individual)	89184	Sterling Investors Life Ins Co	Life, Accident, and Health	IN	829,079	864,556	835,223	834,908	0.1%
2018	Guaranteed renewable (individual)	77399	Sterling Life Ins Co	Life, Accident, and Health	IL	495,523	496,518	341,101	333,270	0.0%
2018	Guaranteed renewable (individual)	68608	Symetra Life Ins Co	Life, Accident, and Health	IA	1,622	2,294	5,868	5,890	0.0%
2018	Guaranteed renewable (individual)	71153	Talcott Resolution Life & Ann Ins Co	Life, Accident, and Health	CT	18,654	19,679	25,994	25,994	0.0%
2018	Guaranteed renewable (individual)	88072	Talcott Resolution Life Ins Co	Life, Accident, and Health	CT	141	141	0	0	0.0%
2018	Guaranteed renewable (individual)	69345	Teachers Ins & Ann Assoc Of Amer	Life, Accident, and Health	NY	170,832	173,953	256,605	-72,295	0.0%
2018	Guaranteed renewable (individual)	76236	The Cincinnati Life Ins Co	Life, Accident, and Health	OH	259,580	252,086	101,219	79,711	0.0%
2018	Guaranteed renewable (individual)	56014	Thrivent Financial For Lutherans	Fraternal	WI	8,532,639	8,414,874	8,588,341	8,370,127	0.7%
2018	Guaranteed renewable (individual)	60142	TIAA Cref Life Ins Co	Life, Accident, and Health	NY	127,828	128,935	97,769	87,700	0.0%
2018	Guaranteed renewable (individual)	69477	Time Ins Co II	Hospital, Medical, and Dental Service or Indemnity	PR	2,953,596	2,981,882	2,892,140	602,132	0.2%
2018	Guaranteed renewable (individual)	70688	Transamerica Financial Life Ins Co	Life, Accident, and Health	NY	47,872	48,006	41,674	41,521	0.0%
2018	Guaranteed renewable (individual)	86231	Transamerica Life Ins Co	Life, Accident, and Health	IA	10,768,769	10,797,780	11,362,250	13,165,373	0.9%
2018	Guaranteed renewable (individual)	66281	Transamerica Premier Life Ins Co	Life, Accident, and Health	IA	3,866,194	11,283,323	3,317,314	8,866,793	0.3%
2018	Guaranteed renewable (individual)	61425	Trustmark Ins Co	Life, Accident, and Health	IL	332,284	331,461	165,982	135,958	0.0%
2018	Guaranteed renewable (individual)	80314	Unicare Life & Hlth Ins Co	Life, Accident, and Health	IN	1,922,626	1,799,328	2,057,103	2,061,537	0.2%
2018	Guaranteed renewable (individual)	11121	Unified Life Ins Co	Life, Accident, and Health	TX	643,553	646,459	294,990	251,957	0.1%
2018	Guaranteed renewable (individual)	62596	Union Fidelity Life Ins Co	Life, Accident, and Health	KS	53,296	54,395	44,785	46,207	0.0%
2018	Guaranteed renewable (individual)	69744	Union Labor Life Ins Co	Life, Accident, and Health	MD	4,423	4,437	0	-6,815	0.0%
2018	Guaranteed renewable (individual)	69779	Union Natl Life Ins Co	Life, Accident, and Health	LA	5	5	0	0	0.0%
2018	Guaranteed renewable (individual)	70408	Union Security Ins Co	Life, Accident, and Health	KS	1,509,733	1,558,818	2,187,578	3,954,014	0.1%

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Year	Line of Business	NAIC Company Code	Company Name	NC Insurer Type	State of Domicile	Direct Premiums Written	Direct Premiums Earned	Direct Losses Paid	Direct Losses Incurred	Market Share %
2018	Guaranteed renewable (individual)	92916	United Amer Ins Co	Life, Accident, and Health	NE	4,297,038	4,339,306	3,141,032	3,130,230	0.4%
2018	Guaranteed renewable (individual)	69892	United Farm Family Life Ins Co	Life, Accident, and Health	IN	2,044	2,040	2,965	2,841	0.0%
2018	Guaranteed renewable (individual)	87645	United Fidelity Life Ins Co	Life, Accident, and Health	TX	152,051	157,963	155,916	133,350	0.0%
2018	Guaranteed renewable (individual)	69930	United Ins Co Of Amer	Life, Accident, and Health	IL	526,274	520,749	165,120	155,661	0.0%
2018	Guaranteed renewable (individual)	92703	United Natl Life Ins Co Of Amer	Life, Accident, and Health	IL	27,981	27,845	1,030	2,717	0.0%
2018	Guaranteed renewable (individual)	69868	United Of Omaha Life Ins Co	Life, Accident, and Health	NE	75,669,410	75,905,166	54,147,114	53,616,340	6.2%
2018	Guaranteed renewable (individual)	42129	United Security Assur Co Of PA	Life, Accident, and Health	PA	144,276	140,998	93,732	583,129	0.0%
2018	Guaranteed renewable (individual)	56456	United States Letter Carriers Mut Be	Fraternal	TN	19,553	19,555	12,450	12,361	0.0%
2018	Guaranteed renewable (individual)	70106	United States Life Ins Co in the Cit	Life, Accident, and Health	NY	566	569	1,072	1,496	0.0%
2018	Guaranteed renewable (individual)	56413	United Transportation Union Ins Assn	Fraternal	OH	44,747	45,384	18,150	19,170	0.0%
2018	Guaranteed renewable (individual)	72850	United World Life Ins Co	Life, Accident, and Health	NE	29,597,726	29,258,473	20,625,319	22,470,521	2.4%
2018	Guaranteed renewable (individual)	97179	UnitedHealthcare Life Ins Co	Life, Accident, and Health	WI	215,404	215,006	69,593	48,852	0.0%
2018	Guaranteed renewable (individual)	70130	Universal Guar Life Ins Co	Life, Accident, and Health	OH	91	91	0	0	0.0%
2018	Guaranteed renewable (individual)	62235	Unum Life Ins Co Of Amer	Life, Accident, and Health	ME	7,178,047	7,939,891	11,948,602	18,696,391	0.6%
2018	Guaranteed renewable (individual)	80705	US Br Great West Life Assur Co	Life, Accident, and Health	MI	3,596	3,621	7,885	2,274	0.0%
2018	Guaranteed renewable (individual)	69663	USAA Life Ins Co	Life, Accident, and Health	TX	15,922,373	15,886,395	12,850,397	12,859,845	1.3%
2018	Guaranteed renewable (individual)	94358	USAbLe Life	Life, Accident, and Health	AR	201,970	201,970	60,888	60,888	0.0%
2018	Guaranteed renewable (individual)	80942	Voya Ins & Ann Co	Life, Accident, and Health	IA	7,643	7,714	1,125	1,125	0.0%
2018	Guaranteed renewable (individual)	70319	Washington Natl Ins Co	Life, Accident, and Health	IN	15,032,929	15,094,034	11,651,073	10,303,385	1.2%
2018	Guaranteed renewable (individual)	70483	Western & Southern Life Ins Co	Life, Accident, and Health	OH	4,051,340	4,046,105	2,949,564	3,105,778	0.3%
2018	Guaranteed renewable (individual)	85189	Western United Life Assur Co	Life, Accident, and Health	WA	76,372	139,662	66,936	73,773	0.0%
2018	Guaranteed renewable (individual)	65900	Wilco Life Ins Co	Life, Accident, and Health	IN	2,274,992	2,279,364	2,418,586	2,385,370	0.2%
2018	Guaranteed renewable (individual)	57320	Woodmen World Life Ins Soc	Fraternal	NE	1,240,721	1,235,758	557,451	585,324	0.1%
2018	Guaranteed renewable (individual)		TOTAL			1,215,583,035	1,211,884,143	836,397,770	923,895,157	100.0%