

NORTH CAROLINA DEPARTMENT OF INSURANCE
NORTH CAROLINA ACCIDENT AND HEALTH - TITLE XVIII MEDICARE BUSINESS
FOR THE YEAR ENDED DECEMBER 31, 2017

| Rank | NAIC Company Code | Company Name | NC Insurer Type | State of Domicile | Direct Premiums Written | Direct Premiums Earned | Direct Losses Paid | Direct Losses Incurred | Market Share % | Cumulative Market Share % |
|------|-------------------|------------------------------------|----------------------------------------------------|-------------------|-------------------------|------------------------|----------------------|------------------------|----------------|---------------------------|
| 1 | 95710 | UnitedHealthcare of WI Inc | Health Maintenance Organization | WI | 1,378,003,346 | 1,380,324,562 | 1,029,486,329 | 1,065,737,890 | 25.1% | 25.1% |
| 2 | 71420 | Sierra Hlth & Life Ins Co Inc | Health | NV | 1,270,776,582 | 1,263,878,582 | 1,019,542,974 | 1,041,694,930 | 23.2% | 48.3% |
| 3 | 54631 | BCBS of NC Inc | Hospital, Medical, and Dental Service or Indemnity | NC | 903,160,393 | 903,160,393 | 790,704,754 | 780,718,585 | 16.5% | 64.8% |
| 4 | 73288 | Humana Ins Co | Health | WI | 773,747,172 | 773,747,172 | 654,381,549 | 633,423,800 | 14.1% | 78.9% |
| 5 | 95270 | Humana Medical Plan Inc | Health Maintenance Organization | FL | 737,115,896 | 737,115,896 | 619,951,864 | 622,284,216 | 13.4% | 92.3% |
| 6 | 15685 | Care N Care Ins Co of NC | Health | NC | 103,798,947 | 103,798,947 | 99,017,091 | 97,986,475 | 1.9% | 94.2% |
| 7 | 12962 | FirstCarolinaCare Ins Co Inc | Health Maintenance Organization | NC | 69,563,751 | 69,563,751 | 66,357,745 | 67,068,805 | 1.3% | 95.5% |
| 8 | 95132 | Cigna Hlthcare of NC Inc | Health Maintenance Organization | NC | 59,146,500 | 59,146,500 | 50,210,040 | 47,886,093 | 1.1% | 96.5% |
| 9 | 60052 | Humana Benefit Plan of IL Inc | Health | IL | 55,686,479 | 55,686,479 | 45,190,719 | 44,824,935 | 1.0% | 97.6% |
| 10 | 81973 | Coventry Hlth & Life Ins Co | Health | MO | 48,700,639 | 48,093,897 | 44,524,789 | 43,018,928 | 0.9% | 98.5% |
| 11 | 95109 | Aetna Hlth Inc PA Corp | Health Maintenance Organization | PA | 44,543,960 | 43,534,505 | 34,509,108 | 34,708,266 | 0.8% | 99.3% |
| 12 | 12325 | Gateway Hlth Plan of OH Inc | Health Maintenance Organization | OH | 37,797,313 | 37,797,313 | 33,243,029 | 33,376,874 | 0.7% | 100.0% |
| 13 | 12288 | Fresenius Hlth Plans of NC Inc | Health Maintenance Organization | NC | 10,171,866 | 10,171,866 | 7,308,119 | 8,781,482 | 0.2% | 100.1% |
| 14 | 12558 | Care Improvement Plus of TX Ins Co | Health | TX | 358 | 3,072 | -30,264 | -2,210 | 0.0% | 100.1% |
| | | <i>ALL OTHERS</i> | | | -7,552,665 | 343,771 | 1,099,181 | -336,492 | -0.1% | #REF! |
| | | TOTAL | | | 5,484,660,537 | 5,486,366,706 | 4,495,497,027 | 4,521,172,577 | 100.1% | |

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FOR THE YEAR ENDED DECEMBER 31, 2017

| Year | Line of Business | NAIC Company Code | Company Name | NC Insurer Type | State of Domicile | Direct Premiums Written | Direct Premiums Earned | Direct Losses Paid | Direct Losses Incurred | Market Share % |
|-------------|-----------------------------|-------------------|--------------------------------------|----------------------------------------------------|-------------------|-------------------------|------------------------|----------------------|------------------------|----------------|
| 2017 | Title XVIII medicare | 95109 | Aetna Hlth Inc PA Corp | Health Maintenance Organization | PA | 44,543,960 | 43,534,505 | 34,509,108 | 34,708,266 | 0.8% |
| 2017 | Title XVIII medicare | 13044 | Americas 1st Choice Ins Co of NC Inc | Health | NC | 0 | 5,149 | -28,324 | -45,389 | 0.0% |
| 2017 | Title XVIII medicare | 54631 | BCBS of NC Inc | Hospital, Medical, and Dental Service or Indemnity | NC | 903,160,393 | 903,160,393 | 790,704,754 | 780,718,585 | 16.5% |
| 2017 | Title XVIII medicare | 12558 | Care Improvement Plus of TX Ins Co | Health | TX | 358 | 3,072 | -30,264 | -2,210 | 0.0% |
| 2017 | Title XVIII medicare | 12567 | Care Improvement Plus S Central Ins | Health | AR | 0 | 0 | -3 | 0 | 0.0% |
| 2017 | Title XVIII medicare | 15685 | Care N Care Ins Co of NC | Health | NC | 103,798,947 | 103,798,947 | 99,017,091 | 97,986,475 | 1.9% |
| 2017 | Title XVIII medicare | 95132 | Cigna Hlthcare of NC Inc | Health Maintenance Organization | NC | 59,146,500 | 59,146,500 | 50,210,040 | 47,886,093 | 1.1% |
| 2017 | Title XVIII medicare | 81973 | Coventry Hlth & Life Ins Co | Health | MO | 48,700,639 | 48,093,897 | 44,524,789 | 43,018,928 | 0.9% |
| 2017 | Title XVIII medicare | 12962 | FirstCarolinaCare Ins Co Inc | Health Maintenance Organization | NC | 69,563,751 | 69,563,751 | 66,357,745 | 67,068,805 | 1.3% |
| 2017 | Title XVIII medicare | 12288 | Fresenius Hlth Plans of NC Inc | Health Maintenance Organization | NC | 10,171,866 | 10,171,866 | 7,308,119 | 8,781,482 | 0.2% |
| 2017 | Title XVIII medicare | 12325 | Gateway Hlth Plan of OH Inc | Health Maintenance Organization | OH | 37,797,313 | 37,797,313 | 33,243,029 | 33,376,874 | 0.7% |
| 2017 | Title XVIII medicare | 60052 | Humana Benefit Plan of IL Inc | Health | IL | 55,686,479 | 55,686,479 | 45,190,719 | 44,824,935 | 1.0% |
| 2017 | Title XVIII medicare | 73288 | Humana Ins Co | Health | WI | 773,747,172 | 773,747,172 | 654,381,549 | 633,423,800 | 14.1% |
| 2017 | Title XVIII medicare | 95270 | Humana Medical Plan Inc | Health Maintenance Organization | FL | 737,115,896 | 737,115,896 | 619,951,864 | 622,284,216 | 13.4% |
| 2017 | Title XVIII medicare | 71420 | Sierra Hlth & Life Ins Co Inc | Health | NV | 1,270,776,582 | 1,263,878,582 | 1,019,542,974 | 1,041,694,930 | 23.2% |
| 2017 | Title XVIII medicare | 95103 | UnitedHealthcare of NC Inc | Health Maintenance Organization | NC | -7,552,665 | 338,622 | 1,127,508 | -291,103 | -0.1% |
| 2017 | Title XVIII medicare | 95710 | UnitedHealthcare of WI Inc | Health Maintenance Organization | WI | 1,378,003,346 | 1,380,324,562 | 1,029,486,329 | 1,065,737,890 | 25.1% |
| 2017 | Title XVIII medicare | | TOTAL | | | 5,484,660,537 | 5,486,366,706 | 4,495,497,027 | 4,521,172,577 | 100.0% |