

NORTH CAROLINA DEPARTMENT OF INSURANCE
NORTH CAROLINA ACCIDENT AND HEALTH - DENTAL ONLY BUSINESS
FOR THE YEAR ENDED DECEMBER 31, 2017

| Rank | NAIC Company Code | Company Name | NC Insurer Type | State of Domicile | Direct Premiums Written | Direct Premiums Earned | Direct Losses Paid | Direct Losses Incurred | Market Share % | Cumulative Market Share % |
|------|-------------------|--------------------------------------|--|-------------------|-------------------------|------------------------|--------------------|------------------------|----------------|---------------------------|
| 1 | 54631 | BCBS of NC Inc | Hospital, Medical, and Dental Service or Indemnity | NC | 72,630,737 | 72,630,737 | 48,808,184 | 48,046,876 | 41.6% | 41.6% |
| 2 | 54658 | Delta Dental of NC | Hospital, Medical, and Dental Service or Indemnity | NC | 49,965,343 | 49,965,343 | 39,757,473 | 39,510,007 | 28.6% | 70.2% |
| 3 | 61700 | Renaissance Life & Hlth Ins Co of Am | Health | IN | 13,082,175 | 13,082,175 | 9,434,262 | 9,396,876 | 7.5% | 77.7% |
| 4 | 70580 | Humanadental Ins Co | Health | WI | 11,439,918 | 11,458,764 | 8,064,483 | 7,679,892 | 6.6% | 84.2% |
| 5 | 73288 | Humana Ins Co | Health | WI | 8,304,355 | 8,298,718 | 5,540,248 | 5,762,864 | 4.8% | 89.0% |
| 6 | 73474 | Dentegra Ins Co | Health | DE | 6,195,607 | 6,183,443 | 4,214,764 | 4,212,688 | 3.5% | 92.6% |
| 7 | 95179 | Cigna Dental Hlth of NC Inc | Health Maintenance Organization | NC | 5,763,702 | 5,763,702 | 4,676,669 | 4,687,081 | 3.3% | 95.9% |
| 8 | 95910 | Aetna Dental Inc | Health Maintenance Organization | TX | 4,066,260 | 4,066,260 | 6,967,743 | 7,015,268 | 2.3% | 98.2% |
| 9 | 85766 | United Concordia Ins Co | Health | AZ | 1,950,453 | 1,950,453 | 3,770,472 | 1,416,504 | 1.1% | 99.3% |
| 10 | 92525 | TruAssure Ins Co | Health | IL | 1,136,561 | 0 | 785,994 | 774,362 | 0.7% | 99.9% |
| 11 | 60984 | Compbenefits Ins Co | Health | TX | 46,013 | 46,013 | 28,605 | 27,617 | 0.0% | 100.0% |
| 12 | 67660 | Pennsylvania Life Ins Co | Health | PA | 43,122 | 43,388 | 15,967 | 15,747 | 0.0% | 100.0% |
| | | TOTAL | | | 174,624,246 | 173,488,996 | 132,064,864 | 128,545,782 | 100.0% | |

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|-------------|--------------------|-------------------|--------------------------------------|--|-------------------|-------------------------|------------------------|--------------------|------------------------|----------------|
| 2017 | Dental only | 95910 | Aetna Dental Inc | Health Maintenance Organization | TX | 4,066,260 | 4,066,260 | 6,967,743 | 7,015,268 | 2.3% |
| 2017 | Dental only | 54631 | BCBS of NC Inc | Hospital, Medical, and Dental Service or Indemnity | NC | 72,630,737 | 72,630,737 | 48,808,184 | 48,046,876 | 41.6% |
| 2017 | Dental only | 95179 | Cigna Dental Hlth of NC Inc | Health Maintenance Organization | NC | 5,763,702 | 5,763,702 | 4,676,669 | 4,687,081 | 3.3% |
| 2017 | Dental only | 60984 | Compbenefits Ins Co | Health | TX | 46,013 | 46,013 | 28,605 | 27,617 | 0.0% |
| 2017 | Dental only | 54658 | Delta Dental of NC | Hospital, Medical, and Dental Service or Indemnity | NC | 49,965,343 | 49,965,343 | 39,757,473 | 39,510,007 | 28.6% |
| 2017 | Dental only | 73474 | Dentegra Ins Co | Health | DE | 6,195,607 | 6,183,443 | 4,214,764 | 4,212,688 | 3.5% |
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| 2017 | Dental only | 67660 | Pennsylvania Life Ins Co | Health | PA | 43,122 | 43,388 | 15,967 | 15,747 | 0.0% |
| 2017 | Dental only | 61700 | Renaissance Life & Hlth Ins Co of Am | Health | IN | 13,082,175 | 13,082,175 | 9,434,262 | 9,396,876 | 7.5% |
| 2017 | Dental only | 92525 | TruAssure Ins Co | Health | IL | 1,136,561 | 0 | 785,994 | 774,362 | 0.7% |
| 2017 | Dental only | 85766 | United Concordia Ins Co | Health | AZ | 1,950,453 | 1,950,453 | 3,770,472 | 1,416,504 | 1.1% |
| 2017 | Dental only | | TOTAL | | | 174,624,246 | 173,488,996 | 132,064,864 | 128,545,782 | 100.0% |