

**NORTH CAROLINA DEPARTMENT OF INSURANCE**  
**NORTH CAROLINA ACCIDENT AND HEALTH - GUARANTEED RENEWABLE BUSINESS**  
**FOR THE YEAR ENDED DECEMBER 31, 2017**

Rank	NAIC Company Code	Company Name	NC Insurer Type	State of Domicile	Direct Premiums Written	Direct Premiums Earned	Direct Losses Paid	Direct Losses Incurred	Market Share %	Cumulative Market Share %
1	60380	American Family Life Assur Co of Col	Life, Accident, and Health	NE	160,802,061	162,556,143	75,511,707	76,538,939	13.9%	13.9%
2	62049	Colonial Life & Accident Ins Co	Life, Accident, and Health	SC	123,321,285	125,302,309	69,161,100	69,302,942	10.7%	24.6%
3	71412	Mutual Of Omaha Ins Co	Life, Accident, and Health	NE	102,736,899	102,113,671	72,420,632	70,660,393	8.9%	33.5%
4	69868	United Of Omaha Life Ins Co	Life, Accident, and Health	NE	83,446,989	83,661,718	60,108,013	59,019,643	7.2%	40.7%
5	70025	Genworth Life Ins Co	Life, Accident, and Health	DE	78,362,268	81,083,195	64,860,354	86,253,436	6.8%	47.5%
6	65838	John Hancock Life Ins Co USA	Life, Accident, and Health	MI	48,298,429	47,885,783	27,553,116	36,115,222	4.2%	51.7%
7	61263	Bankers Life & Cas Co	Life, Accident, and Health	IL	28,963,429	30,927,419	25,108,944	29,035,278	2.5%	54.2%
8	69000	Northwestern Long Term Care Ins Co	Life, Accident, and Health	WI	24,087,515	23,683,394	1,968,417	5,974,881	2.1%	56.3%
9	12321	American Continental Ins Co	Life, Accident, and Health	TN	22,417,760	22,445,427	17,745,191	17,883,065	1.9%	58.2%
10	25178	State Farm Mut Auto Ins Co	Property and Casualty	IL	18,960,644	14,665,649	10,270,364	11,677,012	1.6%	59.9%
11	78700	Aetna Hlth & Life Ins Co	Life, Accident, and Health	CT	18,385,483	18,267,128	15,120,156	15,660,710	1.6%	61.4%
12	98205	Natl Foundation Life Ins Co	Life, Accident, and Health	TX	17,675,531	17,494,145	5,301,636	6,081,394	1.5%	63.0%
13	70319	Washington Natl Ins Co	Life, Accident, and Health	IN	15,467,994	15,716,265	12,255,419	13,408,096	1.3%	64.3%
14	67369	Cigna Hlth & Life Ins Co	Life, Accident, and Health	CT	15,362,216	15,610,115	11,349,144	12,393,634	1.3%	65.6%
15	69663	USAA Life Ins Co	Life, Accident, and Health	TX	14,682,975	14,677,368	11,638,214	11,828,672	1.3%	66.9%
16	62065	Colonial Penn Life Ins Co	Life, Accident, and Health	PA	13,581,894	13,606,931	9,180,714	9,322,267	1.2%	68.1%
17	62952	Equitable Life & Cas Ins Co	Life, Accident, and Health	UT	12,060,687	12,141,051	10,589,811	10,594,668	1.0%	69.1%
18	79987	Medico Corp Life Ins Co	Life, Accident, and Health	IA	11,516,087	11,420,445	8,819,442	9,138,624	1.0%	70.1%
19	65978	Metropolitan Life Ins Co	Life, Accident, and Health	NY	11,417,515	11,318,034	4,691,408	6,585,601	1.0%	71.1%
20	72850	United World Life Ins Co	Life, Accident, and Health	NE	11,398,513	10,666,566	6,648,990	6,573,681	1.0%	72.1%
21	88366	American Retirement Life Ins Co	Life, Accident, and Health	OH	11,078,970	11,054,611	9,063,792	9,337,195	1.0%	73.1%
22	86231	Transamerica Life Ins Co	Life, Accident, and Health	IA	11,037,552	11,118,457	10,871,305	15,426,923	1.0%	74.0%
23	62146	Combined Ins Co Of Amer	Life, Accident, and Health	IL	10,975,587	11,051,255	12,844,490	12,551,006	1.0%	75.0%
24	60534	American Heritage Life Ins Co	Life, Accident, and Health	FL	9,702,480	9,745,987	5,841,907	4,992,123	0.8%	75.8%
25	77968	Family Heritage Life Ins Co Of Amer	Life, Accident, and Health	OH	8,747,921	8,728,745	2,011,585	2,128,350	0.8%	76.6%
		<i>ALL OTHERS</i>			270,663,778	268,481,185	216,787,192	227,473,534	23.4%	100.0%
		<b>TOTAL</b>			<b>1,155,152,462</b>	<b>1,155,422,996</b>	<b>777,723,043</b>	<b>835,957,289</b>	<b>100.0%</b>	

**NORTH CAROLINA DEPARTMENT OF INSURANCE**  
**NORTH CAROLINA ACCIDENT AND HEALTH - GUARANTEED RENEWABLE BUSINESS**  
**FOR THE YEAR ENDED DECEMBER 31, 2017**

Year	Line of Business	NAIC Company Code	Company Name	NC Insurer Type	State of Domicile	Direct Premiums Written	Direct Premiums Earned	Direct Losses Paid	Direct Losses Incurred	Market Share %
2017	Guaranteed renewable (individual)	71854	AAA Life Ins Co	Life, Accident, and Health	MI	686,569	696,902	268,562	250,645	0.1%
2017	Guaranteed renewable (individual)	71471	Ability Ins Co	Life, Accident, and Health	NE	675,148	691,774	1,249,753	751,064	0.1%
2017	Guaranteed renewable (individual)	78700	Aetna Hlth & Life Ins Co	Life, Accident, and Health	CT	18,385,483	18,267,128	15,120,156	15,660,710	1.6%
2017	Guaranteed renewable (individual)	60054	Aetna Life Ins Co	Life, Accident, and Health	CT	870,058	860,909	243,350	569,858	0.1%
2017	Guaranteed renewable (individual)	90611	Allianz Life Ins Co Of N Amer	Life, Accident, and Health	MN	7,614,727	7,924,082	5,640,935	5,914,278	0.7%
2017	Guaranteed renewable (individual)	64190	Allianz Life Ins Co Of NY	Life, Accident, and Health	NY	47,976	47,976	0	0	0.0%
2017	Guaranteed renewable (individual)	60186	Allstate Life Ins Co	Life, Accident, and Health	IL	408,155	410,849	450,730	455,347	0.0%
2017	Guaranteed renewable (individual)	70874	Allstate Life Ins Co Of NY	Life, Accident, and Health	NY	18,789	18,535	10,777	10,774	0.0%
2017	Guaranteed renewable (individual)	60216	Amalgamated Life Ins Co	Life, Accident, and Health	NY	231,539	231,539	63,820	63,820	0.0%
2017	Guaranteed renewable (individual)	12321	American Continental Ins Co	Life, Accident, and Health	TN	22,417,760	22,445,427	17,745,191	17,883,065	1.9%
2017	Guaranteed renewable (individual)	60380	American Family Life Assur Co of Col	Life, Accident, and Health	NE	160,802,061	162,556,143	75,511,707	76,538,939	13.9%
2017	Guaranteed renewable (individual)	60410	American Fidelity Assur Co	Life, Accident, and Health	OK	1,376,508	1,389,768	535,441	605,817	0.1%
2017	Guaranteed renewable (individual)	60488	American Gen Life Ins Co	Life, Accident, and Health	TX	4,960,562	4,944,145	2,025,775	2,323,841	0.4%
2017	Guaranteed renewable (individual)	60534	American Heritage Life Ins Co	Life, Accident, and Health	FL	9,702,480	9,745,987	5,841,907	4,992,123	0.8%
2017	Guaranteed renewable (individual)	60518	American Hlth & Life Ins Co	Life, Accident, and Health	TX	38	39	0	0	0.0%
2017	Guaranteed renewable (individual)	60577	American Income Life Ins Co	Life, Accident, and Health	IN	1,067,287	1,065,896	250,527	325,095	0.1%
2017	Guaranteed renewable (individual)	60739	American Natl Ins Co	Life, Accident, and Health	TX	48,217	47,740	13,992	2,495	0.0%
2017	Guaranteed renewable (individual)	71773	American Natl Life Ins Co Of TX	Life, Accident, and Health	TX	71,054	70,717	48,412	56,474	0.0%
2017	Guaranteed renewable (individual)	80624	American Progressive L&H Ins Of NY	Life, Accident, and Health	NY	101,189	102,725	703	576	0.0%
2017	Guaranteed renewable (individual)	60801	American Public Life Ins Co	Life, Accident, and Health	OK	57,945	58,066	3,421	-10,011	0.0%
2017	Guaranteed renewable (individual)	67679	American Republic Corp Ins Co	Life, Accident, and Health	IA	2,566,335	2,570,882	1,725,047	1,699,709	0.2%
2017	Guaranteed renewable (individual)	60836	American Republic Ins Co	Life, Accident, and Health	IA	5,127,888	5,199,506	4,007,211	3,883,859	0.4%
2017	Guaranteed renewable (individual)	88366	American Retirement Life Ins Co	Life, Accident, and Health	OH	11,078,970	11,054,611	9,063,792	9,337,195	1.0%
2017	Guaranteed renewable (individual)	60895	American United Life Ins Co	Life, Accident, and Health	IN	1,333	1,387	0	0	0.0%
2017	Guaranteed renewable (individual)	61999	Americo Fin Life & Ann Ins Co	Life, Accident, and Health	TX	378,246	363,299	302,150	329,311	0.0%
2017	Guaranteed renewable (individual)	61301	Ameritas Life Ins Corp	Life, Accident, and Health	NE	557,377	553,396	33,159	4,075	0.0%
2017	Guaranteed renewable (individual)	56499	Assured Life Assn	Fraternal	CO	157,778	158,988	119,161	118,932	0.0%
2017	Guaranteed renewable (individual)	71439	Assurity Life Ins Co	Life, Accident, and Health	NE	3,586,925	3,644,408	2,424,698	2,741,702	0.3%
2017	Guaranteed renewable (individual)	61689	Athene Ann & Life Co	Life, Accident, and Health	IA	80	81	0	0	0.0%
2017	Guaranteed renewable (individual)	61492	Athene Annuity & Life Assur Co	Life, Accident, and Health	DE	1,530,855	1,559,733	1,042,870	989,268	0.1%
2017	Guaranteed renewable (individual)	84522	Auto Club Life Ins Co	Life, Accident, and Health	MI	1,075	1,122	0	11	0.0%
2017	Guaranteed renewable (individual)	61190	Auto Owners Life Ins Co	Life, Accident, and Health	MI	551,149	547,605	69,903	217,642	0.0%
2017	Guaranteed renewable (individual)	62944	AXA Equitable Life Ins Co	Life, Accident, and Health	NY	51,203	53,181	302,040	288,032	0.0%
2017	Guaranteed renewable (individual)	61212	Baltimore Life Ins Co	Life, Accident, and Health	MD	30	30	0	0	0.0%
2017	Guaranteed renewable (individual)	71919	Bankers Fidelity Assur Co	Life, Accident, and Health	GA	11,262	0	0	0	0.0%
2017	Guaranteed renewable (individual)	61239	Bankers Fidelity Life Ins Co	Life, Accident, and Health	GA	2,569,597	2,407,118	1,777,495	1,841,430	0.2%
2017	Guaranteed renewable (individual)	61263	Bankers Life & Cas Co	Life, Accident, and Health	IL	28,963,429	30,927,419	25,108,944	29,035,278	2.5%
2017	Guaranteed renewable (individual)	94250	Banner Life Ins Co	Life, Accident, and Health	MD	18,302	18,302	0	0	0.0%
2017	Guaranteed renewable (individual)	71714	Berkshire Life Ins Co of Amer	Life, Accident, and Health	MA	1,091,486	1,086,759	8,856	-198,376	0.1%
2017	Guaranteed renewable (individual)	61476	Boston Mut Life Ins Co	Life, Accident, and Health	MA	13,795	13,813	30	45	0.0%
2017	Guaranteed renewable (individual)	87726	Brighthouse Life Ins Co	Life, Accident, and Health	DE	6,472,224	8,384,523	15,269,537	1,373,064	0.6%
2017	Guaranteed renewable (individual)	56030	Catholic Financial Life	Fraternal	WI	45	48	0	0	0.0%
2017	Guaranteed renewable (individual)	61727	Central Reserve Life Ins Co	Life, Accident, and Health	OH	477,889	482,268	218,839	209,525	0.0%

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2017	Guaranteed renewable (individual)	61751	Central States H & L Co Of Omaha	Life, Accident, and Health	NE	231,948	228,009	140,403	228,791	0.0%
2017	Guaranteed renewable (individual)	34274	Central States Ind Co Of Omaha	Property and Casualty	NE	3,524,501	3,532,447	2,779,410	2,752,968	0.3%
2017	Guaranteed renewable (individual)	80896	Centre Life Ins Co	Life, Accident, and Health	MA	2,916	3,443	1,400	184	0.0%
2017	Guaranteed renewable (individual)	61832	Chesapeake Life Ins Co	Life, Accident, and Health	OK	1,549	1,549	0	0	0.0%
2017	Guaranteed renewable (individual)	61859	Christian Fidelity Life Ins Co	Life, Accident, and Health	TX	46,095	46,973	25,863	26,228	0.0%
2017	Guaranteed renewable (individual)	71463	CICA Life Ins Co Of Amer	Life, Accident, and Health	CO	138	138	0	0	0.0%
2017	Guaranteed renewable (individual)	67369	Cigna Hlth & Life Ins Co	Life, Accident, and Health	CT	15,362,216	15,610,115	11,349,144	12,393,634	1.3%
2017	Guaranteed renewable (individual)	61921	Citizens Security Life Ins Co	Life, Accident, and Health	KY	6,220	6,628	16,115	16,521	0.0%
2017	Guaranteed renewable (individual)	62626	CMFG Life Ins Co	Life, Accident, and Health	IA	1,602,352	1,530,420	260,104	357,494	0.1%
2017	Guaranteed renewable (individual)	62049	Colonial Life & Accident Ins Co	Life, Accident, and Health	SC	123,321,285	125,302,309	69,161,100	69,302,942	10.7%
2017	Guaranteed renewable (individual)	62065	Colonial Penn Life Ins Co	Life, Accident, and Health	PA	13,581,894	13,606,931	9,180,714	9,322,267	1.2%
2017	Guaranteed renewable (individual)	62103	Columbian Mut Life Ins Co	Life, Accident, and Health	NY	5,336	5,430	14,677	16,502	0.0%
2017	Guaranteed renewable (individual)	99937	Columbus Life Ins Co	Life, Accident, and Health	OH	267	307	14,690	14,699	0.0%
2017	Guaranteed renewable (individual)	62146	Combined Ins Co Of Amer	Life, Accident, and Health	IL	10,975,587	11,051,255	12,844,490	12,551,006	1.0%
2017	Guaranteed renewable (individual)	78697	Combined Life Ins Co Of NY	Life, Accident, and Health	NY	89,848	91,005	80,375	78,456	0.0%
2017	Guaranteed renewable (individual)	81426	Commercial Travelers Life Ins Co	Life, Accident, and Health	NY	1,547	1,562	86	86	0.0%
2017	Guaranteed renewable (individual)	77828	Companion Life Ins Co	Life, Accident, and Health	SC	296,995	293,646	173,824	197,501	0.0%
2017	Guaranteed renewable (individual)	62308	Connecticut Gen Life Ins Co	Life, Accident, and Health	CT	200,992	170,137	213,292	204,674	0.0%
2017	Guaranteed renewable (individual)	62359	Constitution Life Ins Co	Life, Accident, and Health	TX	1,234,506	1,256,944	958,085	893,562	0.1%
2017	Guaranteed renewable (individual)	71730	Continental Amer Ins Co	Life, Accident, and Health	NE	571	572	0	0	0.0%
2017	Guaranteed renewable (individual)	20443	Continental Cas Co	Property and Casualty	IL	7,863,553	-557,829	12,419,082	16,233,336	0.7%
2017	Guaranteed renewable (individual)	71404	Continental Gen Ins Co	Life, Accident, and Health	TX	7,742,858	7,874,581	3,911,666	4,084,878	0.7%
2017	Guaranteed renewable (individual)	68500	Continental Life Ins Co Brentwood	Life, Accident, and Health	TN	2,606,320	2,601,605	1,493,987	1,497,968	0.2%
2017	Guaranteed renewable (individual)	62553	Country Life Ins Co	Life, Accident, and Health	IL	92,760	93,419	74,177	88,940	0.0%
2017	Guaranteed renewable (individual)	82880	CSI Life Ins Co	Life, Accident, and Health	NE	3,239,351	3,207,857	2,212,987	2,279,038	0.3%
2017	Guaranteed renewable (individual)	62928	EMC Natl Life Co	Life, Accident, and Health	IA	62,028	62,662	6,382	7,159	0.0%
2017	Guaranteed renewable (individual)	62952	Equitable Life & Cas Ins Co	Life, Accident, and Health	UT	12,060,687	12,141,051	10,589,811	10,594,668	1.0%
2017	Guaranteed renewable (individual)	70769	Erie Family Life Ins Co	Life, Accident, and Health	PA	10,259	10,259	11,388	63,321	0.0%
2017	Guaranteed renewable (individual)	57991	Everence Assn Inc	Fraternal	IN	90,225	90,620	63,857	63,861	0.0%
2017	Guaranteed renewable (individual)	26921	Everest Reins Co	Property and Casualty	DE	234,340	201,006	81,566	118,608	0.0%
2017	Guaranteed renewable (individual)	77968	Family Heritage Life Ins Co Of Amer	Life, Accident, and Health	OH	8,747,921	8,728,745	2,011,585	2,128,350	0.8%
2017	Guaranteed renewable (individual)	63053	Family Life Ins Co	Life, Accident, and Health	TX	623,715	626,097	459,625	474,386	0.1%
2017	Guaranteed renewable (individual)	63088	Farm Bureau Life Ins Co	Life, Accident, and Health	IA	2,207	2,338	0	0	0.0%
2017	Guaranteed renewable (individual)	63290	Fidelity Life Assn A Legal Reserve L	Life, Accident, and Health	IL	2,669	2,669	0	0	0.0%
2017	Guaranteed renewable (individual)	71870	Fidelity Security Life Ins Co	Life, Accident, and Health	MO	175,630	183,760	0	-2,063	0.0%
2017	Guaranteed renewable (individual)	90328	First Hlth Life & Hlth Ins Co	Life, Accident, and Health	TX	1,642,039	1,641,025	1,236,829	1,229,227	0.1%
2017	Guaranteed renewable (individual)	64297	First Unum Life Ins Co	Life, Accident, and Health	NY	377,542	411,145	610,299	895,415	0.0%
2017	Guaranteed renewable (individual)	91642	Forethought Life Ins Co	Life, Accident, and Health	IN	1,700,753	1,705,576	1,418,727	1,402,034	0.1%
2017	Guaranteed renewable (individual)	62324	Freedom Life Ins Co Of Amer	Life, Accident, and Health	TX	713,316	716,093	325,165	344,103	0.1%
2017	Guaranteed renewable (individual)	63665	General Amer Life Ins Co	Life, Accident, and Health	MO	1,318	1,318	13,500	13,336	0.0%
2017	Guaranteed renewable (individual)	38962	Genesis Ins Co	Property and Casualty	DE	6,450	6,525	5,624	30,030	0.0%
2017	Guaranteed renewable (individual)	65536	Genworth Life & Ann Ins Co	Life, Accident, and Health	VA	381,814	387,559	304,915	301,701	0.0%
2017	Guaranteed renewable (individual)	70025	Genworth Life Ins Co	Life, Accident, and Health	DE	78,362,268	81,083,195	64,860,354	86,253,436	6.8%

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2017	Guaranteed renewable (individual)	72990	Genworth Life Ins Co of NY	Life, Accident, and Health	NY	1,581,545	1,581,545	1,220,202	1,220,202	0.1%
2017	Guaranteed renewable (individual)	70939	Gerber Life Ins Co	Life, Accident, and Health	NY	2,442,099	2,453,634	1,567,585	1,597,662	0.2%
2017	Guaranteed renewable (individual)	91472	Globe Life & Accident Ins Co	Life, Accident, and Health	NE	1,400,083	1,414,930	333,110	307,413	0.1%
2017	Guaranteed renewable (individual)	62286	Golden Rule Ins Co	Life, Accident, and Health	IN	922,971	795,152	202,335	451,444	0.1%
2017	Guaranteed renewable (individual)	67059	GPM Hlth & Life Ins Co	Life, Accident, and Health	WA	418,918	355,308	151,888	234,999	0.0%
2017	Guaranteed renewable (individual)	71218	Grange Life Ins Co	Life, Accident, and Health	OH	502	528	0	0	0.0%
2017	Guaranteed renewable (individual)	63312	Great Amer Life Ins Co	Life, Accident, and Health	OH	1,602,948	1,621,816	757,698	1,211,174	0.1%
2017	Guaranteed renewable (individual)	64211	Guarantee Trust Life Ins Co	Life, Accident, and Health	IL	6,473,737	6,460,288	2,246,401	2,270,712	0.6%
2017	Guaranteed renewable (individual)	64238	Guaranty Income Life Ins Co	Life, Accident, and Health	LA	70,594	70,611	59,323	60,234	0.0%
2017	Guaranteed renewable (individual)	64246	Guardian Life Ins Co Of Amer	Life, Accident, and Health	NY	1,834	1,837	14,813	15,260	0.0%
2017	Guaranteed renewable (individual)	64327	Harleysville Life Ins Co	Life, Accident, and Health	OH	1,602	1,602	0	0	0.0%
2017	Guaranteed renewable (individual)	70815	Hartford Life & Accident Ins Co	Life, Accident, and Health	CT	49	326	0	0	0.0%
2017	Guaranteed renewable (individual)	71153	Hartford Life & Ann Ins Co	Life, Accident, and Health	CT	-4,604	-1,367	31,093	31,093	0.0%
2017	Guaranteed renewable (individual)	88072	Hartford Life Ins Co	Life, Accident, and Health	CT	135	20	4	4	0.0%
2017	Guaranteed renewable (individual)	66214	Heartland Natl Life Ins Co	Life, Accident, and Health	IN	24,160	23,277	14,549	14,983	0.0%
2017	Guaranteed renewable (individual)	64513	Horace Mann Life Ins Co	Life, Accident, and Health	IL	1,739	1,775	0	-13	0.0%
2017	Guaranteed renewable (individual)	91693	IA Amer Life Ins Co	Life, Accident, and Health	TX	162,041	146,055	174,092	174,070	0.0%
2017	Guaranteed renewable (individual)	97764	Idealife Ins Co	Life, Accident, and Health	CT	24,463	24,499	25,988	25,434	0.0%
2017	Guaranteed renewable (individual)	64580	Illinois Mut Life Ins Co	Life, Accident, and Health	IL	1,580,700	1,618,178	545,257	242,656	0.1%
2017	Guaranteed renewable (individual)	26581	Independence Amer Ins Co	Property and Casualty	DE	5,554	5,554	0	-178	0.0%
2017	Guaranteed renewable (individual)	64904	Investors Heritage Life Ins Co	Life, Accident, and Health	KY	1,620	1,642	1,100	1,100	0.0%
2017	Guaranteed renewable (individual)	63487	Investors Life Ins Co N Amer	Life, Accident, and Health	TX	962	949	0	42	0.0%
2017	Guaranteed renewable (individual)	65056	Jackson Natl Life Ins Co	Life, Accident, and Health	MI	574,012	574,438	570,599	568,647	0.0%
2017	Guaranteed renewable (individual)	64017	Jefferson Natl Life Ins Co	Life, Accident, and Health	TX	2,346	2,370	4,805	4,918	0.0%
2017	Guaranteed renewable (individual)	65080	John Alden Life Ins Co	Life, Accident, and Health	WI	699,536	720,321	2,574,498	4,255,532	0.1%
2017	Guaranteed renewable (individual)	93610	John Hancock Life & Hlth Ins Co	Life, Accident, and Health	MA	1,380,401	1,356,113	778,064	930,419	0.1%
2017	Guaranteed renewable (individual)	65838	John Hancock Life Ins Co USA	Life, Accident, and Health	MI	48,298,429	47,885,783	27,553,116	36,115,222	4.2%
2017	Guaranteed renewable (individual)	65110	Kanawha Ins Co	Life, Accident, and Health	SC	8,082,983	8,041,917	10,338,436	14,431,138	0.7%
2017	Guaranteed renewable (individual)	65129	Kansas City Life Ins Co	Life, Accident, and Health	MO	3,275	3,446	0	-91	0.0%
2017	Guaranteed renewable (individual)	58033	Knights Of Columbus	Fraternal	CT	1,015,037	1,002,449	113,872	49,354	0.1%
2017	Guaranteed renewable (individual)	65242	Lafayette Life Ins Co	Life, Accident, and Health	OH	1,367	1,367	0	0	0.0%
2017	Guaranteed renewable (individual)	68543	Liberty Bankers Life Ins Co	Life, Accident, and Health	OK	2,594	2,733	1,598	1,945	0.0%
2017	Guaranteed renewable (individual)	65315	Liberty Life Assur Co Of Boston	Life, Accident, and Health	NH	2,639	5,903	0	0	0.0%
2017	Guaranteed renewable (individual)	23043	Liberty Mut Ins Co	Property and Casualty	MA	0	0	0	-81	0.0%
2017	Guaranteed renewable (individual)	65331	Liberty Natl Life Ins Co	Life, Accident, and Health	NE	2,626,073	2,625,603	823,272	819,849	0.2%
2017	Guaranteed renewable (individual)	65412	Life Ins Co Of AL	Life, Accident, and Health	AL	827,000	825,485	125,433	121,514	0.1%
2017	Guaranteed renewable (individual)	78140	Life Ins Co Of Boston & NY	Life, Accident, and Health	NY	724	740	757	754	0.0%
2017	Guaranteed renewable (individual)	65528	Life Ins Co Of The Southwest	Life, Accident, and Health	TX	52	52	0	0	0.0%
2017	Guaranteed renewable (individual)	77720	LifeSecure Ins Co	Life, Accident, and Health	MI	1,007,507	985,146	16,863	-37,939	0.1%
2017	Guaranteed renewable (individual)	99724	LifeShield Natl Ins Co	Life, Accident, and Health	OK	42,826	43,818	55,089	55,089	0.0%
2017	Guaranteed renewable (individual)	65595	Lincoln Benefit Life Co	Life, Accident, and Health	NE	1,171,838	1,191,856	610,824	976,880	0.1%
2017	Guaranteed renewable (individual)	65927	Lincoln Heritage Life Ins Co	Life, Accident, and Health	IL	26,487	26,487	30,842	29,784	0.0%
2017	Guaranteed renewable (individual)	65676	Lincoln Natl Life Ins Co	Life, Accident, and Health	IN	252,161	338,098	315,237	266,975	0.0%

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Year	Line of Business	NAIC Company Code	Company Name	NC Insurer Type	State of Domicile	Direct Premiums Written	Direct Premiums Earned	Direct Losses Paid	Direct Losses Incurred	Market Share %
2017	Guaranteed renewable (individual)	65722	Loyal Amer Life Ins Co	Life, Accident, and Health	OH	6,016,501	6,042,843	3,863,926	4,259,167	0.5%
2017	Guaranteed renewable (individual)	56758	Loyal Christian Benefit Assn	Fraternal	PA	251,890	0	0	0	0.0%
2017	Guaranteed renewable (individual)	65781	Madison Natl Life Ins Co Inc	Life, Accident, and Health	WI	209	196	0	6	0.0%
2017	Guaranteed renewable (individual)	65870	Manhattan Life Ins Co	Life, Accident, and Health	NY	2,386,940	2,394,630	1,846,181	2,045,948	0.2%
2017	Guaranteed renewable (individual)	61883	ManhattanLife Assur Co of Amer	Life, Accident, and Health	AR	4,987,580	5,006,437	1,627,144	1,671,388	0.4%
2017	Guaranteed renewable (individual)	65935	Massachusetts Mut Life Ins Co	Life, Accident, and Health	MA	8,656,772	8,693,984	1,201,078	2,955,384	0.7%
2017	Guaranteed renewable (individual)	69515	Medamerica Ins Co	Life, Accident, and Health	PA	4,023,055	4,362,698	6,904,299	6,845,152	0.3%
2017	Guaranteed renewable (individual)	79987	Medico Corp Life Ins Co	Life, Accident, and Health	IA	11,516,087	11,420,445	8,819,442	9,138,624	1.0%
2017	Guaranteed renewable (individual)	31119	Medico Ins Co	Life, Accident, and Health	IA	3,176,664	3,196,674	1,453,932	1,466,607	0.3%
2017	Guaranteed renewable (individual)	65978	Metropolitan Life Ins Co	Life, Accident, and Health	NY	11,417,515	11,318,034	4,691,408	6,585,601	1.0%
2017	Guaranteed renewable (individual)	66087	Mid West Natl Life Ins Co Of TN	Life, Accident, and Health	TX	37,234	38,731	7,807	7,806	0.0%
2017	Guaranteed renewable (individual)	66168	Minnesota Life Ins Co	Life, Accident, and Health	MN	45,666	44,082	208,507	143,550	0.0%
2017	Guaranteed renewable (individual)	57541	Modern Woodmen Of Amer	Fraternal	IL	455	465	4,800	11,988	0.0%
2017	Guaranteed renewable (individual)	66265	Monarch Life Ins Co	Life, Accident, and Health	MA	364	367	0	-231	0.0%
2017	Guaranteed renewable (individual)	66370	Mony Life Ins Co	Life, Accident, and Health	NY	12,395	14,106	43,242	-19,227	0.0%
2017	Guaranteed renewable (individual)	71412	Mutual Of Omaha Ins Co	Life, Accident, and Health	NE	102,736,899	102,113,671	72,420,632	70,660,393	8.9%
2017	Guaranteed renewable (individual)	66397	Mutual Savings Life Ins Co	Life, Accident, and Health	AL	478	490	0	0	0.0%
2017	Guaranteed renewable (individual)	61409	National Benefit Life Ins Co	Life, Accident, and Health	NY	1,018	849	0	0	0.0%
2017	Guaranteed renewable (individual)	11991	National Cas Co	Property and Casualty	OH	1,180	-4,133	5,040	4,076	0.0%
2017	Guaranteed renewable (individual)	66583	National Guardian Life Ins Co	Life, Accident, and Health	WI	102,917	84,950	0	0	0.0%
2017	Guaranteed renewable (individual)	82538	National Hlth Ins Co	Life, Accident, and Health	TX	31,016	28,035	106	-1,696	0.0%
2017	Guaranteed renewable (individual)	87963	National Teachers Assoc Life Ins Co	Life, Accident, and Health	TX	6,671,274	6,658,558	1,948,116	1,668,540	0.6%
2017	Guaranteed renewable (individual)	19445	National Union Fire Ins Co Of Pitts	Property and Casualty	PA	84,900	84,900	12,663	7,345	0.0%
2017	Guaranteed renewable (individual)	66869	Nationwide Life Ins Co	Life, Accident, and Health	OH	655,676	655,676	599,105	599,105	0.1%
2017	Guaranteed renewable (individual)	98205	Natl Foundation Life Ins Co	Life, Accident, and Health	TX	17,675,531	17,494,145	5,301,636	6,081,394	1.5%
2017	Guaranteed renewable (individual)	78743	New Era Life Ins Co	Life, Accident, and Health	TX	2,022,410	2,029,939	1,855,896	1,877,864	0.2%
2017	Guaranteed renewable (individual)	69698	New Era Life Ins Co Of Midwest	Life, Accident, and Health	TX	366,956	310,163	135,779	183,990	0.0%
2017	Guaranteed renewable (individual)	66915	New York Life Ins Co	Life, Accident, and Health	NY	6,151,023	6,140,713	2,115,816	2,736,583	0.5%
2017	Guaranteed renewable (individual)	68349	North Amer Ins Co	Life, Accident, and Health	WI	26,651	26,744	20,269	19,967	0.0%
2017	Guaranteed renewable (individual)	67032	North Carolina Mut Life Ins Co	Life, Accident, and Health	NC	13,488	13,476	0	1,373	0.0%
2017	Guaranteed renewable (individual)	69000	Northwestern Long Term Care Ins Co	Life, Accident, and Health	WI	24,087,515	23,683,394	1,968,417	5,974,881	2.1%
2017	Guaranteed renewable (individual)	67091	Northwestern Mut Life Ins Co	Life, Accident, and Health	WI	7,485,595	7,307,252	1,690,275	6,144,123	0.6%
2017	Guaranteed renewable (individual)	67148	Occidental Life Ins Co Of NC	Life, Accident, and Health	TX	562	568	0	0	0.0%
2017	Guaranteed renewable (individual)	67172	Ohio Natl Life Ins Co	Life, Accident, and Health	OH	18,966	18,942	0	0	0.0%
2017	Guaranteed renewable (individual)	67180	Ohio State Life Ins Co	Life, Accident, and Health	TX	69	69	0	0	0.0%
2017	Guaranteed renewable (individual)	67199	Old Amer Ins Co	Life, Accident, and Health	MO	5,071	5,158	36,810	40,600	0.0%
2017	Guaranteed renewable (individual)	67326	Old Surety Life Ins Co	Life, Accident, and Health	OK	1,147,215	1,144,601	686,760	702,308	0.1%
2017	Guaranteed renewable (individual)	13100	Omaha Ins Co	Life, Accident, and Health	NE	856,650	849,238	640,237	671,344	0.1%
2017	Guaranteed renewable (individual)	56383	Order of United Commercial Travelers	Fraternal	OH	1,541,641	1,548,272	1,064,622	1,049,134	0.1%
2017	Guaranteed renewable (individual)	76112	Oxford Life Ins Co	Life, Accident, and Health	AZ	6,395,887	6,493,004	5,621,121	5,499,204	0.6%
2017	Guaranteed renewable (individual)	67393	Ozark Natl Life Ins Co	Life, Accident, and Health	MO	336	343	0	0	0.0%
2017	Guaranteed renewable (individual)	70785	Pacificare Life & Hlth Ins Co	Life, Accident, and Health	IN	289,893	289,893	227,440	199,611	0.0%
2017	Guaranteed renewable (individual)	67539	Pan Amer Life Ins Co	Life, Accident, and Health	LA	29,572	31,945	0	0	0.0%

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Year	Line of Business	NAIC Company Code	Company Name	NC Insurer Type	State of Domicile	Direct Premiums Written	Direct Premiums Earned	Direct Losses Paid	Direct Losses Incurred	Market Share %
2017	Guaranteed renewable (individual)	67598	Paul Revere Life Ins Co	Life, Accident, and Health	MA	35,524	36,077	27,232	23,409	0.0%
2017	Guaranteed renewable (individual)	67628	Pekin Life Ins Co	Life, Accident, and Health	IL	267	385	0	0	0.0%
2017	Guaranteed renewable (individual)	67644	Penn Mut Life Ins Co	Life, Accident, and Health	PA	268	274	0	-540	0.0%
2017	Guaranteed renewable (individual)	67784	Philadelphia Amer Life Ins Co	Life, Accident, and Health	TX	3,515,962	3,454,170	2,546,415	2,699,031	0.3%
2017	Guaranteed renewable (individual)	72125	Physicians Life Ins Co	Life, Accident, and Health	NE	657,884	659,569	535,195	539,411	0.1%
2017	Guaranteed renewable (individual)	80578	Physicians Mut Ins Co	Life, Accident, and Health	NE	5,055,117	5,083,521	3,353,900	3,128,390	0.4%
2017	Guaranteed renewable (individual)	58009	Police & Firemens Ins Assn	Fraternal	IN	9,830	9,810	96	100	0.0%
2017	Guaranteed renewable (individual)	65919	Primerica Life Ins Co	Life, Accident, and Health	TN	2,523	2,553	0	-29	0.0%
2017	Guaranteed renewable (individual)	61271	Principal Life Ins Co	Life, Accident, and Health	IA	825	1,006	3,756	-28,228	0.0%
2017	Guaranteed renewable (individual)	68047	Professional Ins Co	Life, Accident, and Health	TX	3,069,135	3,111,906	2,046,425	2,046,425	0.3%
2017	Guaranteed renewable (individual)	68136	Protective Life Ins Co	Life, Accident, and Health	TN	326,489	329,178	282,914	275,098	0.0%
2017	Guaranteed renewable (individual)	67903	Provident Amer Life & Hlth Ins Co	Life, Accident, and Health	OH	17,658	17,654	4,565	4,607	0.0%
2017	Guaranteed renewable (individual)	68195	Provident Life & Accident Ins Co	Life, Accident, and Health	TN	8,448,630	8,543,844	3,943,440	4,261,681	0.7%
2017	Guaranteed renewable (individual)	68209	Provident Life & Cas Ins Co	Life, Accident, and Health	TN	8,019	8,492	14,593	5,266	0.0%
2017	Guaranteed renewable (individual)	68241	Prudential Ins Co Of Amer	Life, Accident, and Health	NJ	4,657,781	4,690,397	2,621,397	4,879,140	0.4%
2017	Guaranteed renewable (individual)	68284	Pyramid Life Ins Co	Life, Accident, and Health	KS	837,034	848,512	612,116	650,198	0.1%
2017	Guaranteed renewable (individual)	68357	Reliable Life Ins Co	Life, Accident, and Health	MO	318	210	0	0	0.0%
2017	Guaranteed renewable (individual)	61360	Reliastar Life Ins Co Of NY	Life, Accident, and Health	NY	106,514	105,550	233,249	287,897	0.0%
2017	Guaranteed renewable (individual)	68462	Reserve Natl Ins Co	Life, Accident, and Health	OK	2,892,033	3,012,750	1,752,922	1,788,964	0.3%
2017	Guaranteed renewable (individual)	65005	RiverSource Life Ins Co	Life, Accident, and Health	MN	5,281,623	5,340,697	6,505,913	6,549,775	0.5%
2017	Guaranteed renewable (individual)	80594	Riversource Life Ins Co Of NY	Life, Accident, and Health	NY	129,725	131,908	340	342	0.0%
2017	Guaranteed renewable (individual)	57657	Royal Neighbors Of Amer	Fraternal	IL	101,885	111,322	105,473	102,996	0.0%
2017	Guaranteed renewable (individual)	60176	SBLI USA Life Ins Co Inc	Life, Accident, and Health	NY	366,315	331,572	176,082	232,088	0.0%
2017	Guaranteed renewable (individual)	68713	Security Life Of Denver Ins Co	Life, Accident, and Health	CO	14,040	14,097	19,630	8,372	0.0%
2017	Guaranteed renewable (individual)	68772	Security Mut Life Ins Co Of NY	Life, Accident, and Health	NY	805	779	3,320	3,605	0.0%
2017	Guaranteed renewable (individual)	76325	Senior Hlth Ins Co of PA	Life, Accident, and Health	PA	2,923,325	3,685,498	16,899,484	15,743,447	0.3%
2017	Guaranteed renewable (individual)	68802	Sentinel Security Life Ins Co	Life, Accident, and Health	UT	2,247,783	2,229,364	1,467,830	1,571,239	0.2%
2017	Guaranteed renewable (individual)	97241	Settlers Life Ins Co	Life, Accident, and Health	WI	42,228	42,549	2,131	2,131	0.0%
2017	Guaranteed renewable (individual)	65757	Shelter Life Ins Co	Life, Accident, and Health	MO	998	975	0	0	0.0%
2017	Guaranteed renewable (individual)	68845	Shenandoah Life Ins Co	Life, Accident, and Health	VA	302,873	304,213	148,174	150,865	0.0%
2017	Guaranteed renewable (individual)	68896	Southern Farm Bureau Life Ins Co	Life, Accident, and Health	MS	5,898,811	1,826,616	4,197,107	1,676,185	0.5%
2017	Guaranteed renewable (individual)	69019	Standard Ins Co	Life, Accident, and Health	OR	1,063,309	1,045,814	308,437	411,359	0.1%
2017	Guaranteed renewable (individual)	86355	Standard Life & Accident Ins Co	Life, Accident, and Health	TX	2,027,131	2,047,972	1,092,927	904,008	0.2%
2017	Guaranteed renewable (individual)	71706	Standard Life & Cas Ins Co	Life, Accident, and Health	UT	1,352,063	1,356,779	10,780	9,065	0.1%
2017	Guaranteed renewable (individual)	89009	Standard Life Ins Co Of NY	Life, Accident, and Health	NY	2,629	2,396	0	110	0.0%
2017	Guaranteed renewable (individual)	69078	Standard Security Life Ins Co Of NY	Life, Accident, and Health	NY	80,888	80,303	7,000	7,000	0.0%
2017	Guaranteed renewable (individual)	68985	Starmount Life Ins Co	Life, Accident, and Health	LA	9,139	9,104	0	0	0.0%
2017	Guaranteed renewable (individual)	25178	State Farm Mut Auto Ins Co	Property and Casualty	IL	18,960,644	14,665,649	10,270,364	11,677,012	1.6%
2017	Guaranteed renewable (individual)	69116	State Life Ins Co	Life, Accident, and Health	IN	347,814	353,648	279,488	538,416	0.0%
2017	Guaranteed renewable (individual)	69132	State Mut Ins Co	Life, Accident, and Health	GA	1,096,640	1,100,768	670,315	671,407	0.1%
2017	Guaranteed renewable (individual)	89184	Sterling Investors Life Ins Co	Life, Accident, and Health	IN	948,166	1,019,275	904,933	866,055	0.1%
2017	Guaranteed renewable (individual)	77399	Sterling Life Ins Co	Life, Accident, and Health	IL	564,288	564,370	455,540	440,034	0.0%
2017	Guaranteed renewable (individual)	68608	Symetra Life Ins Co	Life, Accident, and Health	IA	1,649	2,341	5,868	5,322	0.0%

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Year	Line of Business	NAIC Company Code	Company Name	NC Insurer Type	State of Domicile	Direct Premiums Written	Direct Premiums Earned	Direct Losses Paid	Direct Losses Incurred	Market Share %
2017	Guaranteed renewable (individual)	69345	Teachers Ins & Ann Assoc Of Amer	Life, Accident, and Health	NY	194,642	194,496	354,939	338,550	0.0%
2017	Guaranteed renewable (individual)	76236	The Cincinnati Life Ins Co	Life, Accident, and Health	OH	241,777	252,516	117,927	219,296	0.0%
2017	Guaranteed renewable (individual)	56014	Thrivent Financial For Lutherans	Fraternal	WI	6,748,355	6,659,104	6,550,634	4,086,777	0.6%
2017	Guaranteed renewable (individual)	60142	TIAA Cref Life Ins Co	Life, Accident, and Health	NY	138,471	138,164	118,604	-61,008	0.0%
2017	Guaranteed renewable (individual)	69477	Time Ins Co	Life, Accident, and Health	WI	2,677,304	2,698,976	2,875,651	1,943,833	0.2%
2017	Guaranteed renewable (individual)	69353	TPM Life Ins Co	Life, Accident, and Health	PA	0	0	26,275	28,339	0.0%
2017	Guaranteed renewable (individual)	70688	Transamerica Financial Life Ins Co	Life, Accident, and Health	NY	48,542	48,934	35,650	40,551	0.0%
2017	Guaranteed renewable (individual)	86231	Transamerica Life Ins Co	Life, Accident, and Health	IA	11,037,552	11,118,457	10,871,305	15,426,923	1.0%
2017	Guaranteed renewable (individual)	66281	Transamerica Premier Life Ins Co	Life, Accident, and Health	IA	3,988,060	10,729,370	3,719,590	9,282,764	0.3%
2017	Guaranteed renewable (individual)	61425	Trustmark Ins Co	Life, Accident, and Health	IL	388,428	392,484	236,992	225,164	0.0%
2017	Guaranteed renewable (individual)	80314	Unicare Life & Hlth Ins Co	Life, Accident, and Health	IN	2,434,516	1,928,981	1,558,330	1,509,300	0.2%
2017	Guaranteed renewable (individual)	11121	Unified Life Ins Co	Life, Accident, and Health	TX	689,175	690,908	254,034	250,009	0.1%
2017	Guaranteed renewable (individual)	62596	Union Fidelity Life Ins Co	Life, Accident, and Health	KS	62,546	63,575	20,418	21,062	0.0%
2017	Guaranteed renewable (individual)	69744	Union Labor Life Ins Co	Life, Accident, and Health	MD	4,590	4,550	0	-5,291	0.0%
2017	Guaranteed renewable (individual)	69779	Union Natl Life Ins Co	Life, Accident, and Health	LA	5	5	0	0	0.0%
2017	Guaranteed renewable (individual)	70408	Union Security Ins Co	Life, Accident, and Health	KS	1,529,088	1,547,175	1,795,147	2,391,552	0.1%
2017	Guaranteed renewable (individual)	92916	United Amer Ins Co	Life, Accident, and Health	NE	5,024,496	5,082,566	3,496,295	3,549,158	0.4%
2017	Guaranteed renewable (individual)	69892	United Farm Family Life Ins Co	Life, Accident, and Health	IN	2,577	2,556	2,552	2,443	0.0%
2017	Guaranteed renewable (individual)	87645	United Fidelity Life Ins Co	Life, Accident, and Health	TX	150,761	150,013	180,302	166,481	0.0%
2017	Guaranteed renewable (individual)	69930	United Ins Co Of Amer	Life, Accident, and Health	IL	535,447	538,820	173,477	175,702	0.0%
2017	Guaranteed renewable (individual)	92703	United Natl Life Ins Co Of Amer	Life, Accident, and Health	IL	11,094	9,844	250	285	0.0%
2017	Guaranteed renewable (individual)	69868	United Of Omaha Life Ins Co	Life, Accident, and Health	NE	83,446,989	83,661,718	60,108,013	59,019,643	7.2%
2017	Guaranteed renewable (individual)	42129	United Security Assur Co Of PA	Life, Accident, and Health	PA	123,156	123,324	0	0	0.0%
2017	Guaranteed renewable (individual)	56456	United States Letter Carriers Mut Be	Fraternal	TN	22,419	22,424	10,366	10,248	0.0%
2017	Guaranteed renewable (individual)	70106	United States Life Ins Co in the Cit	Life, Accident, and Health	NY	3,828	3,664	687	998	0.0%
2017	Guaranteed renewable (individual)	56413	United Transportation Union Ins Assn	Fraternal	OH	43,190	43,547	42,442	41,016	0.0%
2017	Guaranteed renewable (individual)	72850	United World Life Ins Co	Life, Accident, and Health	NE	11,398,513	10,666,566	6,648,990	6,573,681	1.0%
2017	Guaranteed renewable (individual)	97179	UnitedHealthcare Life Ins Co	Life, Accident, and Health	WI	-199,641	-236,336	1,971,764	762,736	0.0%
2017	Guaranteed renewable (individual)	70130	Universal Guar Life Ins Co	Life, Accident, and Health	OH	130	130	0	0	0.0%
2017	Guaranteed renewable (individual)	62235	Unum Life Ins Co Of Amer	Life, Accident, and Health	ME	7,141,979	7,895,339	11,008,765	14,585,363	0.6%
2017	Guaranteed renewable (individual)	80705	US Br Great West Life Assur Co	Life, Accident, and Health	MI	3,920	3,973	8,328	8,183	0.0%
2017	Guaranteed renewable (individual)	69663	USAA Life Ins Co	Life, Accident, and Health	TX	14,682,975	14,677,368	11,638,214	11,828,672	1.3%
2017	Guaranteed renewable (individual)	94358	USABLE Life	Life, Accident, and Health	AR	233,155	233,155	78,675	78,675	0.0%
2017	Guaranteed renewable (individual)	80942	Voya Ins & Ann Co	Life, Accident, and Health	IA	8,667	8,705	750	750	0.0%
2017	Guaranteed renewable (individual)	70319	Washington Natl Ins Co	Life, Accident, and Health	IN	15,467,994	15,716,265	12,255,419	13,408,096	1.3%
2017	Guaranteed renewable (individual)	70483	Western & Southern Life Ins Co	Life, Accident, and Health	OH	4,049,190	4,048,606	3,204,484	3,193,662	0.4%
2017	Guaranteed renewable (individual)	85189	Western United Life Assur Co	Life, Accident, and Health	WA	77,767	74,625	63,670	146,012	0.0%
2017	Guaranteed renewable (individual)	65900	Wilco Life Ins Co	Life, Accident, and Health	IN	2,395,633	2,413,677	2,141,866	3,538,477	0.2%
2017	Guaranteed renewable (individual)	66230	William Penn Life Ins Co Of NY	Life, Accident, and Health	NY	-4	-4	0	0	0.0%
2017	Guaranteed renewable (individual)	57320	Woodmen World Life Ins Soc	Fraternal	NE	1,300,335	1,308,136	537,449	632,577	0.1%
2017	Guaranteed renewable (individual)	16535	Zurich Amer Ins Co	Property and Casualty	NY	0	0	0	-4	0.0%
<b>2017</b>	<b>Guaranteed renewable (individual)</b>		<b>TOTAL</b>			<b>1,155,152,462</b>	<b>1,155,422,996</b>	<b>777,723,043</b>	<b>835,957,289</b>	<b>100.0%</b>