

NORTH CAROLINA DEPARTMENT OF INSURANCE
NORTH CAROLINA ACCIDENT AND HEALTH - NON-CANCELABLE BUSINESS
FOR THE YEAR ENDED DECEMBER 31, 2017

Rank	NAIC Company Code	Company Name	NC Insurer Type	State of Domicile	Direct Premiums Written	Direct Premiums Earned	Direct Losses Paid	Direct Losses Incurred	Market Share %	Cumulative Market Share %
1	67091	Northwestern Mut Life Ins Co	Life, Accident, and Health	WI	31,520,212	30,867,773	18,563,909	18,741,342	20.9%	20.9%
2	65935	Massachusetts Mut Life Ins Co	Life, Accident, and Health	MA	19,246,659	19,703,327	22,941,693	18,712,033	12.8%	33.7%
3	68195	Provident Life & Accident Ins Co	Life, Accident, and Health	TN	17,723,053	18,378,864	14,553,926	13,142,605	11.8%	45.5%
4	61271	Principal Life Ins Co	Life, Accident, and Health	IA	17,555,178	13,905,801	5,958,309	6,600,177	11.7%	57.2%
5	71714	Berkshire Life Ins Co of Amer	Life, Accident, and Health	MA	10,355,681	10,319,244	1,415,141	2,340,769	6.9%	64.0%
6	62146	Combined Ins Co Of Amer	Life, Accident, and Health	IL	8,817,603	8,890,476	2,936,907	2,887,174	5.9%	69.9%
7	65978	Metropolitan Life Ins Co	Life, Accident, and Health	NY	8,292,073	8,388,019	4,815,040	6,904,966	5.5%	75.4%
8	61301	Ameritas Life Ins Corp	Life, Accident, and Health	NE	6,570,707	6,637,264	1,693,380	1,834,481	4.4%	79.8%
9	67598	Paul Revere Life Ins Co	Life, Accident, and Health	MA	4,164,232	4,611,429	10,261,103	7,829,882	2.8%	82.5%
10	65005	RiverSource Life Ins Co	Life, Accident, and Health	MN	3,863,331	3,869,177	1,459,432	1,469,271	2.6%	85.1%
11	69019	Standard Ins Co	Life, Accident, and Health	OR	3,835,337	3,815,815	332,390	1,157,716	2.5%	87.6%
12	62235	Unum Life Ins Co Of Amer	Life, Accident, and Health	ME	2,403,157	2,628,071	6,000,569	6,001,842	1.6%	89.2%
13	64246	Guardian Life Ins Co Of Amer	Life, Accident, and Health	NY	2,155,492	2,158,337	4,266,558	1,134,607	1.4%	90.7%
14	86231	Transamerica Life Ins Co	Life, Accident, and Health	IA	1,390,376	1,414,586	427,471	594,836	0.9%	91.6%
15	63258	Federated Life Ins Co	Life, Accident, and Health	MN	1,271,007	1,288,934	228,338	-423,460	0.8%	92.4%
16	91642	Forethought Life Ins Co	Life, Accident, and Health	IN	1,032,321	1,032,321	0	0	0.7%	93.1%
17	66168	Minnesota Life Ins Co	Life, Accident, and Health	MN	859,771	911,233	1,577,622	4,639,654	0.6%	93.7%
18	68209	Provident Life & Cas Ins Co	Life, Accident, and Health	TN	765,315	780,956	334,084	354,413	0.5%	94.2%
19	66915	New York Life Ins Co	Life, Accident, and Health	NY	734,327	739,202	1,652,984	1,167,505	0.5%	94.7%
20	66370	Mony Life Ins Co	Life, Accident, and Health	NY	684,767	737,549	1,061,193	2,133,158	0.5%	95.1%
21	89206	Ohio Natl Life Assur Corp	Life, Accident, and Health	OH	565,602	566,976	824,114	1,049,651	0.4%	95.5%
22	63967	Government Personnel Mut Life Ins Co	Life, Accident, and Health	TX	555,810	561,406	435,148	444,360	0.4%	95.9%
23	65676	Lincoln Natl Life Ins Co	Life, Accident, and Health	IN	528,518	589,515	1,749,046	1,464,941	0.4%	96.2%
24	56014	Thrivent Financial For Lutherans	Fraternal	WI	523,094	530,036	396,779	-55,194	0.3%	96.6%
25	62944	AXA Equitable Life Ins Co	Life, Accident, and Health	NY	516,919	527,002	982,165	981,989	0.3%	96.9%
		<i>ALL OTHERS</i>			4,623,387	4,867,660	8,074,952	5,607,214	3.1%	100.0%
		TOTAL			150,553,929	148,720,973	112,942,253	106,715,932	100.0%	

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FOR THE YEAR ENDED DECEMBER 31, 2017

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2017	Non-cancelable (individual)	60275	American Bankers Life Assur Co Of FL	Life, Accident, and Health	FL	32,325	32,327	6,250	3,767	0.0%
2017	Non-cancelable (individual)	60488	American Gen Life Ins Co	Life, Accident, and Health	TX	211,531	223,525	164,256	164,495	0.1%
2017	Non-cancelable (individual)	60534	American Heritage Life Ins Co	Life, Accident, and Health	FL	561	-2,282	0	0	0.0%
2017	Non-cancelable (individual)	60739	American Natl Ins Co	Life, Accident, and Health	TX	1,720	1,778	0	70,459	0.0%
2017	Non-cancelable (individual)	80624	American Progressive L&H Ins Of NY	Life, Accident, and Health	NY	175	174	0	0	0.0%
2017	Non-cancelable (individual)	60836	American Republic Ins Co	Life, Accident, and Health	IA	2,271	2,224	30,400	31,083	0.0%
2017	Non-cancelable (individual)	60895	American United Life Ins Co	Life, Accident, and Health	IN	21,908	23,798	89,560	-38,361	0.0%
2017	Non-cancelable (individual)	61301	Ameritas Life Ins Corp	Life, Accident, and Health	NE	6,570,707	6,637,264	1,693,380	1,834,481	4.4%
2017	Non-cancelable (individual)	60033	Ameritas Life Ins Corp of NY	Life, Accident, and Health	NY	8,144	8,063	0	0	0.0%
2017	Non-cancelable (individual)	71439	Assurity Life Ins Co	Life, Accident, and Health	NE	159,391	162,535	10,707	8,427	0.1%
2017	Non-cancelable (individual)	61689	Athene Ann & Life Co	Life, Accident, and Health	IA	15,062	15,053	0	0	0.0%
2017	Non-cancelable (individual)	61492	Athene Annuity & Life Assur Co	Life, Accident, and Health	DE	112,314	127,043	1,909	5,660	0.1%
2017	Non-cancelable (individual)	62944	AXA Equitable Life Ins Co	Life, Accident, and Health	NY	516,919	527,002	982,165	981,989	0.3%
2017	Non-cancelable (individual)	61212	Baltimore Life Ins Co	Life, Accident, and Health	MD	255	255	0	0	0.0%
2017	Non-cancelable (individual)	61263	Bankers Life & Cas Co	Life, Accident, and Health	IL	1,581	1,584	50	49	0.0%
2017	Non-cancelable (individual)	71714	Berkshire Life Ins Co of Amer	Life, Accident, and Health	MA	10,355,681	10,319,244	1,415,141	2,340,769	6.9%
2017	Non-cancelable (individual)	87726	Brighthouse Life Ins Co	Life, Accident, and Health	DE	58,650	70,427	275,405	29,335	0.0%
2017	Non-cancelable (individual)	57487	Catholic Order Of Foresters	Fraternal	IL	64	64	0	0	0.0%
2017	Non-cancelable (individual)	80896	Centre Life Ins Co	Life, Accident, and Health	MA	295,121	309,993	825,714	-1,348,351	0.2%
2017	Non-cancelable (individual)	61832	Chesapeake Life Ins Co	Life, Accident, and Health	OK	576	576	0	0	0.0%
2017	Non-cancelable (individual)	62626	CMFG Life Ins Co	Life, Accident, and Health	IA	2,025	2,047	3,889	3,932	0.0%
2017	Non-cancelable (individual)	62049	Colonial Life & Accident Ins Co	Life, Accident, and Health	SC	17,088	17,666	14,021	12,279	0.0%
2017	Non-cancelable (individual)	62103	Columbian Mut Life Ins Co	Life, Accident, and Health	NY	11	17	0	0	0.0%
2017	Non-cancelable (individual)	62146	Combined Ins Co Of Amer	Life, Accident, and Health	IL	8,817,603	8,890,476	2,936,907	2,887,174	5.9%
2017	Non-cancelable (individual)	78697	Combined Life Ins Co Of NY	Life, Accident, and Health	NY	195,616	195,492	182,110	207,709	0.1%
2017	Non-cancelable (individual)	84824	Commonwealth Ann & Life Ins Co	Life, Accident, and Health	MA	6,729	6,748	66,718	67,825	0.0%
2017	Non-cancelable (individual)	62308	Connecticut Gen Life Ins Co	Life, Accident, and Health	CT	17,593	16,775	68,662	36,789	0.0%
2017	Non-cancelable (individual)	62359	Constitution Life Ins Co	Life, Accident, and Health	TX	1,102	1,110	61,855	53,094	0.0%
2017	Non-cancelable (individual)	20443	Continental Cas Co	Property and Casualty	IL	54	54	0	2	0.0%
2017	Non-cancelable (individual)	71404	Continental Gen Ins Co	Life, Accident, and Health	TX	45,046	47,717	67,867	45,587	0.0%
2017	Non-cancelable (individual)	62553	Country Life Ins Co	Life, Accident, and Health	IL	-12	-12	0	0	0.0%
2017	Non-cancelable (individual)	63177	Farmers New World Life Ins Co	Life, Accident, and Health	WA	6,375	6,375	0	0	0.0%
2017	Non-cancelable (individual)	63258	Federated Life Ins Co	Life, Accident, and Health	MN	1,271,007	1,288,934	228,338	-423,460	0.8%
2017	Non-cancelable (individual)	64297	First Unum Life Ins Co	Life, Accident, and Health	NY	29,229	32,604	8,568	6,163	0.0%
2017	Non-cancelable (individual)	91642	Forethought Life Ins Co	Life, Accident, and Health	IN	1,032,321	1,032,321	0	0	0.7%
2017	Non-cancelable (individual)	63665	General Amer Life Ins Co	Life, Accident, and Health	MO	97,156	99,361	50,604	-113	0.1%
2017	Non-cancelable (individual)	65536	Genworth Life & Ann Ins Co	Life, Accident, and Health	VA	242	245	0	0	0.0%
2017	Non-cancelable (individual)	63967	Government Personnel Mut Life Ins Co	Life, Accident, and Health	TX	555,810	561,406	435,148	444,360	0.4%
2017	Non-cancelable (individual)	64246	Guardian Life Ins Co Of Amer	Life, Accident, and Health	NY	2,155,492	2,158,337	4,266,558	1,134,607	1.4%
2017	Non-cancelable (individual)	70815	Hartford Life & Accident Ins Co	Life, Accident, and Health	CT	20,970	20,693	50,098	50,098	0.0%
2017	Non-cancelable (individual)	88072	Hartford Life Ins Co	Life, Accident, and Health	CT	8,557	8,672	3,996	3,996	0.0%

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2017	Non-cancelable (individual)	64580	Illinois Mut Life Ins Co	Life, Accident, and Health	IL	126,289	126,815	153,306	445,749	0.1%
2017	Non-cancelable (individual)	58068	Independent Order Of Foresters Us Br	Fraternal	NY	144,056	144,056	75,181	75,181	0.1%
2017	Non-cancelable (individual)	65056	Jackson Natl Life Ins Co	Life, Accident, and Health	MI	357,560	352,449	991,582	991,582	0.2%
2017	Non-cancelable (individual)	64017	Jefferson Natl Life Ins Co	Life, Accident, and Health	TX	0	6	0	0	0.0%
2017	Non-cancelable (individual)	86375	John Hancock Life Ins Co of NY	Life, Accident, and Health	NY	47,479	47,914	0	91,880	0.0%
2017	Non-cancelable (individual)	65838	John Hancock Life Ins Co USA	Life, Accident, and Health	MI	101,947	100,552	0	484,477	0.1%
2017	Non-cancelable (individual)	65331	Liberty Natl Life Ins Co	Life, Accident, and Health	NE	76,564	76,596	6,000	4,003	0.1%
2017	Non-cancelable (individual)	97691	Life Of The South Ins Co	Life, Accident, and Health	GA	895	734	0	1	0.0%
2017	Non-cancelable (individual)	62057	Lincoln Life & Ann Co of NY	Life, Accident, and Health	NY	3,157	3,364	0	0	0.0%
2017	Non-cancelable (individual)	65676	Lincoln Natl Life Ins Co	Life, Accident, and Health	IN	528,518	589,515	1,749,046	1,464,941	0.4%
2017	Non-cancelable (individual)	65935	Massachusetts Mut Life Ins Co	Life, Accident, and Health	MA	19,246,659	19,703,327	22,941,693	18,712,033	12.8%
2017	Non-cancelable (individual)	65978	Metropolitan Life Ins Co	Life, Accident, and Health	NY	8,292,073	8,388,019	4,815,040	6,904,966	5.5%
2017	Non-cancelable (individual)	66087	Mid West Natl Life Ins Co Of TN	Life, Accident, and Health	TX	750	750	0	0	0.0%
2017	Non-cancelable (individual)	66168	Minnesota Life Ins Co	Life, Accident, and Health	MN	859,771	911,233	1,577,622	4,639,654	0.6%
2017	Non-cancelable (individual)	66265	Monarch Life Ins Co	Life, Accident, and Health	MA	325,065	334,045	1,537,053	998,721	0.2%
2017	Non-cancelable (individual)	66370	Mony Life Ins Co	Life, Accident, and Health	NY	684,767	737,549	1,061,193	2,133,158	0.5%
2017	Non-cancelable (individual)	71412	Mutual Of Omaha Ins Co	Life, Accident, and Health	NE	9,528	9,552	41,981	17,174	0.0%
2017	Non-cancelable (individual)	66397	Mutual Savings Life Ins Co	Life, Accident, and Health	AL	14	17	0	0	0.0%
2017	Non-cancelable (individual)	61409	National Benefit Life Ins Co	Life, Accident, and Health	NY	0	0	8,638	8,331	0.0%
2017	Non-cancelable (individual)	66583	National Guardian Life Ins Co	Life, Accident, and Health	WI	6,089	6,234	3,192	-8,377	0.0%
2017	Non-cancelable (individual)	66680	National Life Ins Co	Life, Accident, and Health	VT	483,302	628,890	813,823	666,100	0.3%
2017	Non-cancelable (individual)	66869	Nationwide Life Ins Co	Life, Accident, and Health	OH	4,350	4,350	0	0	0.0%
2017	Non-cancelable (individual)	91626	New England Life Ins Co	Life, Accident, and Health	MA	167,846	177,502	159,641	141,032	0.1%
2017	Non-cancelable (individual)	66915	New York Life Ins Co	Life, Accident, and Health	NY	734,327	739,202	1,652,984	1,167,505	0.5%
2017	Non-cancelable (individual)	66974	North Amer Co Life & Hlth Ins	Life, Accident, and Health	IA	40	43	0	0	0.0%
2017	Non-cancelable (individual)	67032	North Carolina Mut Life Ins Co	Life, Accident, and Health	NC	21	21	0	0	0.0%
2017	Non-cancelable (individual)	67091	Northwestern Mut Life Ins Co	Life, Accident, and Health	WI	31,520,212	30,867,773	18,563,909	18,741,342	20.9%
2017	Non-cancelable (individual)	89206	Ohio Natl Life Assur Corp	Life, Accident, and Health	OH	565,602	566,976	824,114	1,049,651	0.4%
2017	Non-cancelable (individual)	67172	Ohio Natl Life Ins Co	Life, Accident, and Health	OH	221,821	221,542	41,796	45,345	0.1%
2017	Non-cancelable (individual)	67199	Old Amer Ins Co	Life, Accident, and Health	MO	465	495	0	-6	0.0%
2017	Non-cancelable (individual)	67539	Pan Amer Life Ins Co	Life, Accident, and Health	LA	289,157	292,729	188,432	191,684	0.2%
2017	Non-cancelable (individual)	67598	Paul Revere Life Ins Co	Life, Accident, and Health	MA	4,164,232	4,611,429	10,261,103	7,829,882	2.8%
2017	Non-cancelable (individual)	67644	Penn Mut Life Ins Co	Life, Accident, and Health	PA	98,883	101,075	1,008,445	1,102,995	0.1%
2017	Non-cancelable (individual)	67814	Phoenix Life Ins Co	Life, Accident, and Health	NY	16,827	0	0	0	0.0%
2017	Non-cancelable (individual)	80578	Physicians Mut Ins Co	Life, Accident, and Health	NE	2,417	2,470	2,700	2,395	0.0%
2017	Non-cancelable (individual)	58009	Police & Firemens Ins Assn	Fraternal	IN	46	47	4	4	0.0%
2017	Non-cancelable (individual)	61271	Principal Life Ins Co	Life, Accident, and Health	IA	17,555,178	13,905,801	5,958,309	6,600,177	11.7%
2017	Non-cancelable (individual)	68136	Protective Life Ins Co	Life, Accident, and Health	TN	53,662	53,691	0	-69,689	0.0%
2017	Non-cancelable (individual)	68195	Provident Life & Accident Ins Co	Life, Accident, and Health	TN	17,723,053	18,378,864	14,553,926	13,142,605	11.8%
2017	Non-cancelable (individual)	68209	Provident Life & Cas Ins Co	Life, Accident, and Health	TN	765,315	780,956	334,084	354,413	0.5%
2017	Non-cancelable (individual)	68241	Prudential Ins Co Of Amer	Life, Accident, and Health	NJ	15,358	18,357	34,437	25,548	0.0%

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2017	Non-cancelable (individual)	67105	Reliastar Life Ins Co	Life, Accident, and Health	MN	5,131	5,116	0	-11,317	0.0%
2017	Non-cancelable (individual)	61360	Reliastar Life Ins Co Of NY	Life, Accident, and Health	NY	114	110	3,725	1,973	0.0%
2017	Non-cancelable (individual)	65005	RiverSource Life Ins Co	Life, Accident, and Health	MN	3,863,331	3,869,177	1,459,432	1,469,271	2.6%
2017	Non-cancelable (individual)	80594	Riversource Life Ins Co Of NY	Life, Accident, and Health	NY	55,802	55,966	72,555	72,969	0.0%
2017	Non-cancelable (individual)	68772	Security Mut Life Ins Co Of NY	Life, Accident, and Health	NY	2,404	2,577	45,085	41,676	0.0%
2017	Non-cancelable (individual)	60076	Security Plan Life Ins Co	Life, Accident, and Health	LA	92	92	0	0	0.0%
2017	Non-cancelable (individual)	69019	Standard Ins Co	Life, Accident, and Health	OR	3,835,337	3,815,815	332,390	1,157,716	2.5%
2017	Non-cancelable (individual)	86355	Standard Life & Accident Ins Co	Life, Accident, and Health	TX	1,826	1,929	0	511	0.0%
2017	Non-cancelable (individual)	71706	Standard Life & Cas Ins Co	Life, Accident, and Health	UT	47	47	0	0	0.0%
2017	Non-cancelable (individual)	89009	Standard Life Ins Co Of NY	Life, Accident, and Health	NY	7,488	7,488	0	-109	0.0%
2017	Non-cancelable (individual)	69116	State Life Ins Co	Life, Accident, and Health	IN	2,954	3,007	223	-52	0.0%
2017	Non-cancelable (individual)	56014	Thrivent Financial For Lutherans	Fraternal	WI	523,094	530,036	396,779	-55,194	0.3%
2017	Non-cancelable (individual)	70688	Transamerica Financial Life Ins Co	Life, Accident, and Health	NY	1,649	1,683	0	0	0.0%
2017	Non-cancelable (individual)	86231	Transamerica Life Ins Co	Life, Accident, and Health	IA	1,390,376	1,414,586	427,471	594,836	0.9%
2017	Non-cancelable (individual)	66281	Transamerica Premier Life Ins Co	Life, Accident, and Health	IA	88,636	88,134	124,753	172,546	0.1%
2017	Non-cancelable (individual)	25658	Travelers Ind Co	Property and Casualty	CT	0	37,541	0	0	0.0%
2017	Non-cancelable (individual)	61425	Trustmark Ins Co	Life, Accident, and Health	IL	42,435	44,081	99,835	34,481	0.0%
2017	Non-cancelable (individual)	11121	Unified Life Ins Co	Life, Accident, and Health	TX	590	591	0	0	0.0%
2017	Non-cancelable (individual)	62596	Union Fidelity Life Ins Co	Life, Accident, and Health	KS	851	869	0	0	0.0%
2017	Non-cancelable (individual)	69744	Union Labor Life Ins Co	Life, Accident, and Health	MD	369	0	0	0	0.0%
2017	Non-cancelable (individual)	69779	Union Natl Life Ins Co	Life, Accident, and Health	LA	65	65	0	0	0.0%
2017	Non-cancelable (individual)	70408	Union Security Ins Co	Life, Accident, and Health	KS	40,656	40,656	0	-116	0.0%
2017	Non-cancelable (individual)	69930	United Ins Co Of Amer	Life, Accident, and Health	IL	87	90	0	0	0.0%
2017	Non-cancelable (individual)	70106	United States Life Ins Co in the Cit	Life, Accident, and Health	NY	0	0	1,200	966	0.0%
2017	Non-cancelable (individual)	62235	Unum Life Ins Co Of Amer	Life, Accident, and Health	ME	2,403,157	2,628,071	6,000,569	6,001,842	1.6%
2017	Non-cancelable (individual)	80705	US Br Great West Life Assur Co	Life, Accident, and Health	MI	37,957	38,434	80,634	79,237	0.0%
2017	Non-cancelable (individual)	80659	US Business of Canada Life Assur Co	Life, Accident, and Health	MI	55,617	60,536	294,987	294,987	0.0%
2017	Non-cancelable (individual)	69663	USAA Life Ins Co	Life, Accident, and Health	TX	89,783	90,889	223,581	196,675	0.1%
2017	Non-cancelable (individual)	70319	Washington Natl Ins Co	Life, Accident, and Health	IN	234,204	218,984	30,578	37,176	0.2%
2017	Non-cancelable (individual)	62413	Wilcac Life Ins Co	Life, Accident, and Health	IL	4,002	4,002	133	104	0.0%
2017	Non-cancelable (individual)	57320	Woodmen World Life Ins Soc	Fraternal	NE	27,610	27,776	48,813	57,453	0.0%
2017	Non-cancelable (individual)		TOTAL			150,553,929	148,720,973	112,942,253	106,715,932	100.0%