

NORTH CAROLINA DEPARTMENT OF INSURANCE
NORTH CAROLINA ACCIDENT AND HEALTH - COLLECTIVELY RENEWABLE BUSINESS
FOR THE YEAR ENDED DECEMBER 31, 2017

Rank	NAIC Company Code	Company Name	NC Insurer Type	State of Domicile	Direct Premiums Written	Direct Premiums Earned	Direct Losses Paid	Direct Losses Incurred	Market Share %	Cumulative Market Share %
1	56693	GCU	Fraternal	PA	1,253,800	1,253,800	982,324	1,034,619	82.0%	82.0%
2	71404	Continental Gen Ins Co	Life, Accident, and Health	TX	65,369	66,824	44,977	44,210	4.3%	86.3%
3	64513	Horace Mann Life Ins Co	Life, Accident, and Health	IL	36,607	36,525	3,450	432	2.4%	88.7%
4	62235	Unum Life Ins Co Of Amer	Life, Accident, and Health	ME	34,256	31,237	421,163	355,967	2.2%	90.9%
5	70319	Washington Natl Ins Co	Life, Accident, and Health	IN	29,622	29,548	1,000	1,000	1.9%	92.9%
6	97691	Life Of The South Ins Co	Life, Accident, and Health	GA	24,111	21,061	0	-156	1.6%	94.5%
7	71412	Mutual Of Omaha Ins Co	Life, Accident, and Health	NE	17,687	18,256	22,235	3,159	1.2%	95.6%
8	65919	Primerica Life Ins Co	Life, Accident, and Health	TN	10,231	10,249	8,460	4,253	0.7%	96.3%
9	65722	Loyal Amer Life Ins Co	Life, Accident, and Health	OH	8,918	9,081	7,640	8,057	0.6%	96.9%
10	62146	Combined Ins Co Of Amer	Life, Accident, and Health	IL	7,979	8,170	6,585	3,836	0.5%	97.4%
		<i>ALL OTHERS</i>			39,965	41,552	781,623	795,830	2.6%	100.0%
		TOTAL			1,528,545	1,526,303	2,279,457	2,251,207	100.0%	

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Year	Line of Business	NAIC Company Code	Company Name	NC Insurer Type	State of Domicile	Direct Premiums Written	Direct Premiums Earned	Direct Losses Paid	Direct Losses Incurred	Market Share %
2017	Collectively renewable	60488	American Gen Life Ins Co	Life, Accident, and Health	TX	266	271	0	0	0.0%
2017	Collectively renewable	61263	Bankers Life & Cas Co	Life, Accident, and Health	IL	1,658	2,322	11,426	2,794	0.1%
2017	Collectively renewable	61476	Boston Mut Life Ins Co	Life, Accident, and Health	MA	1,210	1,212	0	0	0.1%
2017	Collectively renewable	87726	Brighthouse Life Ins Co	Life, Accident, and Health	DE	367	376	0	0	0.0%
2017	Collectively renewable	62146	Combined Ins Co Of Amer	Life, Accident, and Health	IL	7,979	8,170	6,585	3,836	0.5%
2017	Collectively renewable	81426	Commercial Travelers Life Ins Co	Life, Accident, and Health	NY	210	286	0	0	0.0%
2017	Collectively renewable	62359	Constitution Life Ins Co	Life, Accident, and Health	TX	5,999	6,104	4,624	4,090	0.4%
2017	Collectively renewable	71404	Continental Gen Ins Co	Life, Accident, and Health	TX	65,369	66,824	44,977	44,210	4.3%
2017	Collectively renewable	62928	EMC Natl Life Co	Life, Accident, and Health	IA	37	36	0	0	0.0%
2017	Collectively renewable	64297	First Unum Life Ins Co	Life, Accident, and Health	NY	0	0	60,220	39,346	0.0%
2017	Collectively renewable	56693	GCU	Fraternal	PA	1,253,800	1,253,800	982,324	1,034,619	82.0%
2017	Collectively renewable	62286	Golden Rule Ins Co	Life, Accident, and Health	IN	0	-364	0	0	0.0%
2017	Collectively renewable	22063	Government Employees Ins Co	Property and Casualty	MD	840	878	0	-56	0.1%
2017	Collectively renewable	64513	Horace Mann Life Ins Co	Life, Accident, and Health	IL	36,607	36,525	3,450	432	2.4%
2017	Collectively renewable	64017	Jefferson Natl Life Ins Co	Life, Accident, and Health	TX	120	120	0	9	0.0%
2017	Collectively renewable	78140	Life Ins Co Of Boston & NY	Life, Accident, and Health	NY	426	390	0	0	0.0%
2017	Collectively renewable	97691	Life Of The South Ins Co	Life, Accident, and Health	GA	24,111	21,061	0	-156	1.6%
2017	Collectively renewable	65676	Lincoln Natl Life Ins Co	Life, Accident, and Health	IN	6,227	6,554	49,012	36,185	0.4%
2017	Collectively renewable	65722	Loyal Amer Life Ins Co	Life, Accident, and Health	OH	8,918	9,081	7,640	8,057	0.6%
2017	Collectively renewable	85561	MAPFRE Life Ins Co	Life, Accident, and Health	DE	5,176	5,139	0	0	0.3%
2017	Collectively renewable	71412	Mutual Of Omaha Ins Co	Life, Accident, and Health	NE	17,687	18,256	22,235	3,159	1.2%
2017	Collectively renewable	11991	National Cas Co	Property and Casualty	OH	60	846	0	-1,696	0.0%
2017	Collectively renewable	66869	Nationwide Life Ins Co	Life, Accident, and Health	OH	89	89	0	0	0.0%
2017	Collectively renewable	66915	New York Life Ins Co	Life, Accident, and Health	NY	2,042	1,922	3,374	587	0.1%
2017	Collectively renewable	65919	Primerica Life Ins Co	Life, Accident, and Health	TN	10,231	10,249	8,460	4,253	0.7%
2017	Collectively renewable	68047	Professional Ins Co	Life, Accident, and Health	TX	7,831	7,940	5,510	5,510	0.5%
2017	Collectively renewable	86355	Standard Life & Accident Ins Co	Life, Accident, and Health	TX	200	200	0	-2	0.0%
2017	Collectively renewable	71706	Standard Life & Cas Ins Co	Life, Accident, and Health	UT	3,992	4,005	647,197	708,867	0.3%
2017	Collectively renewable	61425	Trustmark Ins Co	Life, Accident, and Health	IL	42	43	260	196	0.0%
2017	Collectively renewable	62596	Union Fidelity Life Ins Co	Life, Accident, and Health	KS	3,173	3,183	0	0	0.2%
2017	Collectively renewable	62235	Unum Life Ins Co Of Amer	Life, Accident, and Health	ME	34,256	31,237	421,163	355,967	2.2%
2017	Collectively renewable	70319	Washington Natl Ins Co	Life, Accident, and Health	IN	29,622	29,548	1,000	1,000	1.9%
2017	Collectively renewable		TOTAL			1,528,545	1,526,303	2,279,457	2,251,207	100.0%