

NORTH CAROLINA DEPARTMENT OF INSURANCE
NORTH CAROLINA ACCIDENT AND HEALTH - DENTAL ONLY BUSINESS
FOR THE YEAR ENDED DECEMBER 31, 2016

| Rank | NAIC Company Code | Company Name | NC Insurer Type | State of Domicile | Direct Premiums Written | Direct Premiums Earned | Direct Losses Paid | Direct Losses Incurred | Market Share % | Cumulative Market Share % |
|------|-------------------|--------------------------------------|--|-------------------|-------------------------|------------------------|--------------------|------------------------|----------------|---------------------------|
| 1 | 54631 | BCBS of NC Inc | Hospital, Medical, and Dental Service or Indemnity | NC | 73,243,207 | 73,243,207 | 51,580,064 | 51,278,816 | 34.2% | 34.2% |
| 2 | 62294 | United Concordia Life & Hlth Ins Co | Health | PA | 47,693,936 | 47,693,936 | 41,879,141 | 42,235,166 | 22.2% | 56.4% |
| 3 | 54658 | Delta Dental of NC | Hospital, Medical, and Dental Service or Indemnity | NC | 43,202,326 | 43,202,326 | 33,878,828 | 34,509,443 | 20.2% | 76.6% |
| 4 | 70580 | Humanadental Ins Co | Health | WI | 16,375,061 | 16,402,062 | 12,130,165 | 11,780,763 | 7.6% | 84.2% |
| 5 | 61700 | Renaissance Life & Hlth Ins Co of Am | Health | IN | 12,406,310 | 12,406,310 | 8,575,709 | 8,790,877 | 5.8% | 90.0% |
| 6 | 73474 | Dentegra Ins Co | Health | DE | 5,787,444 | 5,705,821 | 3,806,169 | 3,867,337 | 2.7% | 92.7% |
| 7 | 95910 | Aetna Dental Inc | Health Maintenance Organization | TX | 5,372,836 | 5,372,850 | 7,330,330 | 7,323,918 | 2.5% | 95.2% |
| 8 | 95179 | Cigna Dental Hlth of NC Inc | Health Maintenance Organization | NC | 5,302,547 | 5,302,547 | 4,488,764 | 4,587,040 | 2.5% | 97.7% |
| 9 | 73288 | Humana Ins Co | Health | WI | 4,233,506 | 4,208,349 | 2,609,190 | 2,859,198 | 2.0% | 99.7% |
| 10 | 92525 | TruAssure Ins Co | Health | IL | 637,727 | 0 | 600,766 | 568,568 | 0.3% | 100.0% |
| 11 | 67660 | Pennsylvania Life Ins Co | Health | PA | 50,895 | 50,965 | 29,159 | 28,681 | 0.0% | 100.0% |
| 12 | 60984 | Compbenefits Ins Co | Health | TX | 49,951 | 49,951 | 25,763 | 24,751 | 0.0% | 100.0% |
| 13 | 81973 | Coventry Hlth & Life Ins Co | Health | MO | 1,187 | 1,187 | -148,055 | -148,055 | 0.0% | 100.0% |
| | | <i>ALL OTHERS</i> | | | 0 | 0 | 240 | 0 | 0.0% | 100.0% |
| | | TOTAL | | | 214,356,933 | 213,639,511 | 166,786,233 | 167,706,503 | 100.0% | |

NORTH CAROLINA DEPARTMENT OF INSURANCE
NORTH CAROLINA ACCIDENT AND HEALTH - DENTAL ONLY BUSINESS
FOR THE YEAR ENDED DECEMBER 31, 2016

| Year | Line of Business | NAIC Company Code | Company Name | NC Insurer Type | State of Domicile | Direct Premiums Written | Direct Premiums Earned | Direct Losses Paid | Direct Losses Incurred | Market Share % |
|-------------|--------------------|-------------------|--------------------------------------|--|-------------------|-------------------------|------------------------|--------------------|------------------------|----------------|
| 2016 | Dental only | 95910 | Aetna Dental Inc | Health Maintenance Organization | TX | 5,372,836 | 5,372,850 | 7,330,330 | 7,323,918 | 2.5% |
| 2016 | Dental only | 54631 | BCBS of NC Inc | Hospital, Medical, and Dental Service or Indemnity | NC | 73,243,207 | 73,243,207 | 51,580,064 | 51,278,816 | 34.2% |
| 2016 | Dental only | 95179 | Cigna Dental Hlth of NC Inc | Health Maintenance Organization | NC | 5,302,547 | 5,302,547 | 4,488,764 | 4,587,040 | 2.5% |
| 2016 | Dental only | 60984 | Compbenefits Ins Co | Health | TX | 49,951 | 49,951 | 25,763 | 24,751 | 0.0% |
| 2016 | Dental only | 81973 | Coventry Hlth & Life Ins Co | Health | MO | 1,187 | 1,187 | -148,055 | -148,055 | 0.0% |
| 2016 | Dental only | 54658 | Delta Dental of NC | Hospital, Medical, and Dental Service or Indemnity | NC | 43,202,326 | 43,202,326 | 33,878,828 | 34,509,443 | 20.2% |
| 2016 | Dental only | 73474 | Dentegra Ins Co | Health | DE | 5,787,444 | 5,705,821 | 3,806,169 | 3,867,337 | 2.7% |
| 2016 | Dental only | 73288 | Humana Ins Co | Health | WI | 4,233,506 | 4,208,349 | 2,609,190 | 2,859,198 | 2.0% |
| 2016 | Dental only | 95270 | Humana Medical Plan Inc | Health Maintenance Organization | FL | 0 | 0 | 240 | 0 | 0.0% |
| 2016 | Dental only | 70580 | Humanadental Ins Co | Health | WI | 16,375,061 | 16,402,062 | 12,130,165 | 11,780,763 | 7.6% |
| 2016 | Dental only | 67660 | Pennsylvania Life Ins Co | Health | PA | 50,895 | 50,965 | 29,159 | 28,681 | 0.0% |
| 2016 | Dental only | 61700 | Renaissance Life & Hlth Ins Co of Am | Health | IN | 12,406,310 | 12,406,310 | 8,575,709 | 8,790,877 | 5.8% |
| 2016 | Dental only | 92525 | TruAssure Ins Co | Health | IL | 637,727 | 0 | 600,766 | 568,568 | 0.3% |
| 2016 | Dental only | 62294 | United Concordia Life & Hlth Ins Co | Health | PA | 47,693,936 | 47,693,936 | 41,879,141 | 42,235,166 | 22.2% |
| 2016 | Dental only | | TOTAL | | | 214,356,933 | 213,639,511 | 166,786,233 | 167,706,503 | 100.0% |