

**NORTH CAROLINA DEPARTMENT OF INSURANCE**  
**NORTH CAROLINA ACCIDENT AND HEALTH - DENTAL ONLY BUSINESS**  
**FOR THE YEAR ENDED DECEMBER 31, 2013**

Rank	NAIC Company Code	Company Name	NC Insurer Type	State of Domicile	Direct Premiums Written	Direct Premiums Earned	Direct Losses Paid	Direct Losses Incurred	Market Share %	Cumulative Market Share %
1	54631	BCBS of NC Inc	Hospital, Medical, and Dental Service or Indemnity	NC	87,970,793	87,970,793	68,451,804	69,481,646	51.0%	51.0%
2	62294	United Concordia Life & Hlth Ins Co	Health	PA	40,314,329	40,314,329	32,332,389	32,199,289	23.4%	74.3%
3	54658	Delta Dental of NC	Hospital, Medical, and Dental Service or Indemnity	NC	25,438,476	25,438,476	21,005,481	21,131,981	14.7%	89.1%
4	95179	Cigna Dental Hlth of NC Inc	Health Maintenance Organization	NC	5,545,647	5,545,647	4,982,365	4,907,486	3.2%	92.3%
5	95910	Aetna Dental Inc	Health Maintenance Organization	TX	4,375,127	4,375,138	6,879,117	6,468,991	2.5%	94.8%
6	73474	Dentegra Ins Co	Health	DE	3,814,808	3,765,608	2,457,512	2,439,849	2.2%	97.0%
7	61700	Renaissance Life & Hlth Ins Co of Am	Health	IN	2,594,903	2,594,903	1,933,003	1,926,678	1.5%	98.5%
8	95107	American Dental Plan Of NC Inc	Health Maintenance Organization	NC	1,242,418	1,255,400	783,057	886,714	0.7%	99.2%
9	81973	Coventry Hlth & Life Ins Co	Health	MO	780,305	780,305	478,504	478,504	0.5%	99.7%
10	95270	Humana Medical Plan Inc	Health Maintenance Organization	FL	443,710	443,710	225,014	224,674	0.3%	99.9%
11	67660	Pennsylvania Life Ins Co	Health	PA	90,369	91,430	53,783	26,932	0.1%	100.0%
		<b>TOTAL</b>			<b>172,610,885</b>	<b>172,575,739</b>	<b>139,582,029</b>	<b>140,172,744</b>	<b>100.0%</b>	

NORTH CAROLINA DEPARTMENT OF INSURANCE  
**NORTH CAROLINA ACCIDENT AND HEALTH - DENTAL ONLY BUSINESS**  
 FOR THE YEAR ENDED DECEMBER 31, 2013

Year	Line of Business	Company Code	Company Name	NC Insurer Type	State of Domicile	Direct Premiums Written	Direct Premiums Earned	Direct Losses Paid	Direct Losses Incurred	Market Share %
2013	Dental only	95910	Aetna Dental Inc	Health Maintenance Organization	TX	4,375,127	4,375,138	6,879,117	6,468,991	2.5%
2013	Dental only	95107	American Dental Plan Of NC Inc	Health Maintenance Organization	NC	1,242,418	1,255,400	783,057	886,714	0.7%
2013	Dental only	54631	BCBS of NC Inc	Hospital, Medical, and Dental Service or Indemnity	NC	87,970,793	87,970,793	68,451,804	69,481,646	51.0%
2013	Dental only	95179	Cigna Dental Hlth of NC Inc	Health Maintenance Organization	NC	5,545,647	5,545,647	4,982,365	4,907,486	3.2%
2013	Dental only	81973	Coventry Hlth & Life Ins Co	Health	MO	780,305	780,305	478,504	478,504	0.5%
2013	Dental only	54658	Delta Dental of NC	Hospital, Medical, and Dental Service or Indemnity	NC	25,438,476	25,438,476	21,005,481	21,131,981	14.7%
2013	Dental only	73474	Dentegra Ins Co	Health	DE	3,814,808	3,765,608	2,457,512	2,439,849	2.2%
2013	Dental only	95270	Humana Medical Plan Inc	Health Maintenance Organization	FL	443,710	443,710	225,014	224,674	0.3%
2013	Dental only	67660	Pennsylvania Life Ins Co	Health	PA	90,369	91,430	53,783	26,932	0.1%
2013	Dental only	61700	Renaissance Life & Hlth Ins Co of Am	Health	IN	2,594,903	2,594,903	1,933,003	1,926,678	1.5%
2013	Dental only	62294	United Concordia Life & Hlth Ins Co	Health	PA	40,314,329	40,314,329	32,332,389	32,199,289	23.4%
<b>2013</b>	<b>Dental only</b>		<b>TOTAL</b>			<b>172,610,885</b>	<b>172,575,739</b>	<b>139,582,029</b>	<b>140,172,744</b>	<b>100.0%</b>