

**NORTH CAROLINA DEPARTMENT OF INSURANCE**  
**NORTH CAROLINA PROPERTY AND CASUALTY - MULTIPLE PERIL CROP BUSINESS**  
**FOR THE YEAR ENDED DECEMBER 31, 2013**

| Rank | NAIC Company Code | Company Name                       | NC Insurer Type       | State of Domicile | Direct Premiums Written | Direct Premiums Earned | Direct Losses Paid | Direct Losses Incurred | Market Share % | Cumulative Market Share % |
|------|-------------------|------------------------------------|-----------------------|-------------------|-------------------------|------------------------|--------------------|------------------------|----------------|---------------------------|
| 1    | 39039             | Rural Comm Ins Co                  | Property and Casualty | MN                | 77,703,451              | 75,384,785             | 45,368,704         | 55,782,440             | 36.9%          | 36.9%                     |
| 2    | 20699             | Ace Prop & Cas Ins Co              | Property and Casualty | PA                | 32,933,373              | 32,852,106             | 21,635,797         | 20,767,988             | 15.7%          | 52.6%                     |
| 3    | 34312             | Producers Agriculture Ins Co       | Property and Casualty | TX                | 22,433,394              | 21,997,354             | 14,190,884         | 12,991,143             | 10.7%          | 63.3%                     |
| 4    | 25240             | NAU Country Ins Co                 | Property and Casualty | MN                | 21,142,422              | 21,039,026             | 17,121,764         | 19,465,196             | 10.1%          | 73.3%                     |
| 5    | 14559             | Guideone Specialty Mut Ins Co      | Property and Casualty | IA                | 14,568,447              | 14,801,768             | 11,468,617         | 18,987,708             | 6.9%           | 80.2%                     |
| 6    | 14842             | North Carolina Farm Bur Mut Ins Co | Property and Casualty | NC                | 8,846,177               | 8,846,177              | 1,990,804          | 1,990,804              | 4.2%           | 84.4%                     |
| 7    | 10103             | American Agricultural Ins Co       | Property and Casualty | IN                | 7,674,828               | 7,674,828              | 2,170,681          | 3,645,544              | 3.6%           | 88.1%                     |
| 8    | 33987             | ADM Ins Co                         | Property and Casualty | AZ                | 6,143,276               | 6,107,222              | 2,349,548          | 3,901,157              | 2.9%           | 91.0%                     |
| 9    | 16691             | Great Amer Ins Co                  | Property and Casualty | OH                | 5,803,008               | 5,781,508              | 4,800,084          | 5,831,469              | 2.8%           | 93.8%                     |
| 10   | 12548             | American Agri Business Ins Co      | Property and Casualty | TX                | 5,547,265               | 5,388,355              | 5,524,637          | 6,121,812              | 2.6%           | 96.4%                     |
| 11   | 19720             | American Alt Ins Corp              | Property and Casualty | DE                | 5,316,102               | 5,316,102              | 2,408,885          | 3,479,473              | 2.5%           | 98.9%                     |
| 12   | 36781             | John Deere Ins Co                  | Property and Casualty | IA                | 1,150,869               | 1,143,020              | 752,243            | 1,087,532              | 0.5%           | 99.5%                     |
| 13   | 42757             | Agri Gen Ins Co                    | Property and Casualty | IA                | 610,852                 | 647,614                | 166,325            | 150,592                | 0.3%           | 99.8%                     |
| 14   | 10847             | Cumis Ins Society Inc              | Property and Casualty | IA                | 271,407                 | 271,407                | 79,000             | -711,227               | 0.1%           | 99.9%                     |
| 15   | 21873             | Firemans Fund Ins Co               | Property and Casualty | CA                | 113,611                 | 478,901                | 36,416,682         | 57,366                 | 0.1%           | 100.0%                    |
| 16   | 13412             | Austin Mut Ins Co                  | Property and Casualty | MN                | 71,590                  | 71,590                 | 1,392,074          | 630,659                | 0.0%           | 100.0%                    |
| 17   | 19429             | Insurance Co Of The State Of PA    | Property and Casualty | PA                | 3,535                   | 3,535                  | -41,063            | -483,663               | 0.0%           | 100.0%                    |
| 18   | 22136             | Great Amer Ins Co of NY            | Property and Casualty | NY                | 1,521                   | 1,521                  | 0                  | 0                      | 0.0%           | 100.0%                    |
| 19   | 38318             | Starr Ind & Liab Co                | Property and Casualty | TX                | 753                     | 631                    | 0                  | 609                    | 0.0%           | 100.0%                    |
|      |                   | <i>ALL OTHERS</i>                  |                       |                   | 0                       | 0                      | -77,836            | -126,697               | 0.0%           | 100.0%                    |
|      |                   | <b>TOTAL</b>                       |                       |                   | <b>210,335,881</b>      | <b>207,807,450</b>     | <b>167,717,830</b> | <b>153,569,905</b>     | <b>100.0%</b>  |                           |

**NORTH CAROLINA DEPARTMENT OF INSURANCE**  
**NORTH CAROLINA PROPERTY AND CASUALTY - MULTIPLE PERIL CROP BUSINESS**  
**FOR THE YEAR ENDED DECEMBER 31, 2013**

| Year        | Line of Business                 | NAIC Company Code | Company Name                       | NC Insurer Type       | State of Domicile | Direct Premiums Written | Direct Premiums Earned | Direct Losses Paid | Direct Losses Incurred | Market Share % |
|-------------|----------------------------------|-------------------|------------------------------------|-----------------------|-------------------|-------------------------|------------------------|--------------------|------------------------|----------------|
| 2013        | 02.2. Multiple peril crop        | 20699             | Ace Prop & Cas Ins Co              | Property and Casualty | PA                | 32,933,373              | 32,852,106             | 21,635,797         | 20,767,988             | 15.7%          |
| 2013        | 02.2. Multiple peril crop        | 33987             | ADM Ins Co                         | Property and Casualty | AZ                | 6,143,276               | 6,107,222              | 2,349,548          | 3,901,157              | 2.9%           |
| 2013        | 02.2. Multiple peril crop        | 42757             | Agri Gen Ins Co                    | Property and Casualty | IA                | 610,852                 | 647,614                | 166,325            | 150,592                | 0.3%           |
| 2013        | 02.2. Multiple peril crop        | 12548             | American Agri Business Ins Co      | Property and Casualty | TX                | 5,547,265               | 5,388,355              | 5,524,637          | 6,121,812              | 2.6%           |
| 2013        | 02.2. Multiple peril crop        | 10103             | American Agricultural Ins Co       | Property and Casualty | IN                | 7,674,828               | 7,674,828              | 2,170,681          | 3,645,544              | 3.6%           |
| 2013        | 02.2. Multiple peril crop        | 19720             | American Alt Ins Corp              | Property and Casualty | DE                | 5,316,102               | 5,316,102              | 2,408,885          | 3,479,473              | 2.5%           |
| 2013        | 02.2. Multiple peril crop        | 13412             | Austin Mut Ins Co                  | Property and Casualty | MN                | 71,590                  | 71,590                 | 1,392,074          | 630,659                | 0.0%           |
| 2013        | 02.2. Multiple peril crop        | 10847             | Cumis Ins Society Inc              | Property and Casualty | IA                | 271,407                 | 271,407                | 79,000             | -711,227               | 0.1%           |
| 2013        | 02.2. Multiple peril crop        | 21873             | Firemans Fund Ins Co               | Property and Casualty | CA                | 113,611                 | 478,901                | 36,416,682         | 57,366                 | 0.1%           |
| 2013        | 02.2. Multiple peril crop        | 16691             | Great Amer Ins Co                  | Property and Casualty | OH                | 5,803,008               | 5,781,508              | 4,800,084          | 5,831,469              | 2.8%           |
| 2013        | 02.2. Multiple peril crop        | 22136             | Great Amer Ins Co of NY            | Property and Casualty | NY                | 1,521                   | 1,521                  | 0                  | 0                      | 0.0%           |
| 2013        | 02.2. Multiple peril crop        | 15032             | Guideone Mut Ins Co                | Property and Casualty | IA                | 0                       | 0                      | 0                  | -48,861                | 0.0%           |
| 2013        | 02.2. Multiple peril crop        | 14559             | Guideone Specialty Mut Ins Co      | Property and Casualty | IA                | 14,568,447              | 14,801,768             | 11,468,617         | 18,987,708             | 6.9%           |
| 2013        | 02.2. Multiple peril crop        | 19429             | Insurance Co Of The State Of PA    | Property and Casualty | PA                | 3,535                   | 3,535                  | -41,063            | -483,663               | 0.0%           |
| 2013        | 02.2. Multiple peril crop        | 36781             | John Deere Ins Co                  | Property and Casualty | IA                | 1,150,869               | 1,143,020              | 752,243            | 1,087,532              | 0.5%           |
| 2013        | 02.2. Multiple peril crop        | 25240             | NAU Country Ins Co                 | Property and Casualty | MN                | 21,142,422              | 21,039,026             | 17,121,764         | 19,465,196             | 10.1%          |
| 2013        | 02.2. Multiple peril crop        | 14842             | North Carolina Farm Bur Mut Ins Co | Property and Casualty | NC                | 8,846,177               | 8,846,177              | 1,990,804          | 1,990,804              | 4.2%           |
| 2013        | 02.2. Multiple peril crop        | 23248             | Occidental Fire & Cas Co Of NC     | Property and Casualty | NC                | 0                       | 0                      | -77,836            | -77,836                | 0.0%           |
| 2013        | 02.2. Multiple peril crop        | 34312             | Producers Agriculture Ins Co       | Property and Casualty | TX                | 22,433,394              | 21,997,354             | 14,190,884         | 12,991,143             | 10.7%          |
| 2013        | 02.2. Multiple peril crop        | 39039             | Rural Comm Ins Co                  | Property and Casualty | MN                | 77,703,451              | 75,384,785             | 45,368,704         | 55,782,440             | 36.9%          |
| 2013        | 02.2. Multiple peril crop        | 38318             | Starr Ind & Liab Co                | Property and Casualty | TX                | 753                     | 631                    | 0                  | 609                    | 0.0%           |
| <b>2013</b> | <b>02.2. Multiple peril crop</b> |                   | <b>TOTAL</b>                       |                       |                   | <b>210,335,881</b>      | <b>207,807,450</b>     | <b>167,717,830</b> | <b>153,569,905</b>     | <b>100.0%</b>  |