

Variable life and Variable Annuity Products Line of Authority (LOA) FAQs

WHAT LICENSE IS REQUIRED TO SELL VARIABLE CONTRACTS?

You must hold the Insurance Producer license with the Variable Life and Variable Annuity Products LOA. The prerequisite LOA to hold a Variable Life and Variable Annuity Products LOA is the Life LOA for resident licensees only. In addition, the individual must obtain the proper security registration through the Securities Division of the North Carolina Secretary of State's Office. You must provide your CRD number so registration with the state of NC can be verified.

Non-residents may apply for a Variable Life and Variable Annuity Products LOA if they hold this LOA in their resident state.

WHAT IS REQUIRED TO OBTAIN PROPER SECURITY REGISTRATION?

The answers to many of your questions can be found on the website for the Securities Division of the North Carolina Secretary of State's Office at:

https://www.sosnc.gov/frequently_asked_questions/by_title/ securities

HOW DO I CONTACT THE N.C. SECRETARY OF STATE OFFICE SECURITY DIVISION?

Mailing Address

NC Department of the Secretary of State
Securities Division
PO Box 29622
Raleigh, NC 27626-0622

Street Address

NC Department of the Secretary of State
Securities Division
4701 Atlantic Avenue, Suite 116
Raleigh, NC 27604

Telephone: (919) 733-3924 or toll-free (800) 688-4507

Fax: (919) 807-2183.

Email: secdiv@sosnc.com

WHAT ARE THE LICENSING REQUIREMENTS FOR SALES OF GROUP VARIABLE ANNUITIES PRODUCTS EXEMPT FROM SEC REGISTRATION?

The fact that a particular group variable annuity product is exempt from registration with the SEC does not exempt the insurance producer who is soliciting and selling the product from being required to obtain a variable life and variable annuity LOA and thus also be FINRA registered.

As required by N.C.G.S. § 58-33-5 , N.C.G.S. § 58-33-26(c)(1)b and (c1) insurance producers soliciting and selling deferred variable group annuities must be properly licensed for the variable life and variable annuity LOA. Insurance producers selling variable contracts must be familiar with the product they are selling so that they can properly explain those products, which many times are complicated. Since these products run the risk of loss, every effort should be made to make sure that those persons soliciting and selling such products are able to make the appropriate disclosures.